

**WELLTOWER CCRC OPCO LLC**

**THE COLONNADES**

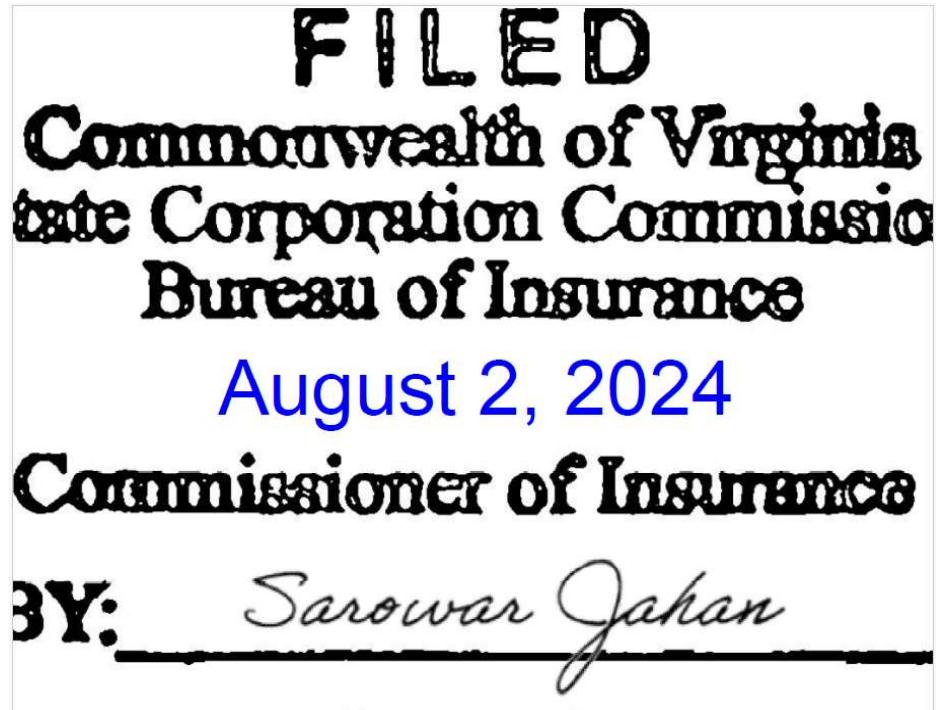
**DISCLOSURE STATEMENT**

**2024**

**(Effective April 30, 2024)**

This Disclosure Statement, including the cover page and exhibits, is provided to furnish information about The Colonades, a continuing care community (the “Community”) in Albemarle County, Virginia, operated by Welltower CCRC OpCo LLC.

**The Disclosure Statement has been filed with the State Corporation Commission of the Commonwealth of Virginia, pursuant to the Continuing Care Provider Registration and Disclosure Act, Virginia Code § 38.2 - 4900 - 4917 (2004). The filing of this Disclosure Statement with the State Corporation Commission does not constitute approval, recommendation or endorsement of the Community by the State Corporation Commission.**



## DISCLOSURE STATEMENT

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## **WELLTOWER CCRC OPCO LLC**

### **THE COLONNADES**

#### **DISCLOSURE STATEMENT**

##### **CONTINUING CARE PROVIDER**

Welltower CCRC OpCo LLC (the “Provider”), whose address is 4500 Dorr Street, Toledo, Ohio 43615, was formed in the State of Delaware and is qualified to do business in the Commonwealth of Virginia. The Provider is a for-profit limited liability company and is not exempt from the payment of income taxes under the U.S. Internal Revenue Code of 1986.

Effective November 1, 2018, a transaction took place affecting the ownership of the Community. Prior to November 1, 2018, the continuing care provider of the Community was Sunrise Continuing Care, LLC (“SCC”). The Provider has assumed SCC’s obligations under continuing care agreements entered into with current residents prior to the change of ownership of the Community. There have been no material changes to the day-to-day operations of the Community as a result of the change of ownership.

##### **OFFICERS, DIRECTORS, TRUSTEES, MANAGING AND GENERAL PARTNERS, AND CERTAIN PERSONS WHO HOLD EQUITY OR BENEFICIAL INTERESTS**

###### **(a) Managing Member**

The Provider is governed by its sole member, Welltower OpCo Group LLC, whose principal business address is 4500 Dorr Street, Toledo, Ohio 43615. The Provider does not have any officers, directors, trustees, or managing or general partners.

###### **(b) Equity or Beneficial Interests**

The sole member of the Provider is Welltower OpCo Group LLC. Welltower OpCo Group LLC is a wholly owned subsidiary of Welltower TRS Holdco LLC. Welltower TRS Holdco LLC is a wholly owned subsidiary of Welltower OP LLC., which, in turn, is > 99% owned by Welltower Inc., a publicly traded real estate investment trust. The principal business address for the aforementioned Welltower entities is 4500 Dorr Street, Toledo, Ohio 43615.

The Provider has entered into a management agreement with Sunrise Senior Living Management, Inc. (“SSLMI”) for the day-to-day operation of the Community. The principal business address of SSLMI is 7902 Westpark Drive, McLean, Virginia 22102. The amount of consideration under the management contract is tied to the financial performance of the Provider. Therefore, SSLMI has a “beneficial interest” in the Provider. Welltower PropCo Group LLC has a beneficial interest to the extent the rental payments under the sublease referenced in the Real Property section of this Disclosure Statement can be construed as a beneficial interest. The principal business address of Welltower PropCo Group LLC is 4500 Dorr Street, Toledo, Ohio 43615.

**BUSINESS EXPERIENCE OF; ACQUISITION OF GOODS AND SERVICES FROM; AND CRIMINAL, CIVIL AND REGULATORY PROCEEDINGS AGAINST THE PROVIDER; ITS OFFICERS, DIRECTORS, TRUSTEES, MANAGING AND GENERAL PARTNERS; CERTAIN PERSONS WHO HOLD EQUITY OR BENEFICIAL INTERESTS; AND THE MANAGEMENT**

(a) **Business Experience**

In addition to The Colonnades, the Provider operates the senior living facility called Bedford Court in Silver Spring, Maryland. Bedford Court is a registered Maryland continuing care retirement community.

The Provider has contracted with SSLMI to provide day-to-day management of the Community. As of March 1, 2023, SSLMI also operated or managed approximately 215 other senior living communities in about 29 states including: Maryland, Florida, Georgia, Illinois, North Carolina, New Jersey, Connecticut, Ohio, Kansas, Michigan, Virginia, and Pennsylvania. SSLMI is a wholly owned subsidiary of Sunrise Senior Living, LLC (“Sunrise”). Welltower Inc. and Sunrise, through their operating subsidiaries and partnerships, have extensive experience in the senior living business. Welltower Inc. and Sunrise offer assisted living, Alzheimer’s care, skilled nursing and independent living units at senior living communities throughout the United States and internationally.

(b) **Acquisition of Goods and Services**

It is not anticipated that goods, leases or services valuing \$500.00 or more will be obtained from any professional service, firm, association, foundation, trust, partnership or corporation or any other business or legal entity in which the Provider has a ten percent or greater interest. Welltower PropCo Group LLC, which is related to the Provider through the common ownership of Welltower Inc., subleases the Community to the Provider, as more fully described in the Real Property section of this Disclosure Statement. Beginning on June 1, 2021, the actual cost of the rental payments under the sublease between the Provider and Welltower PropCo Group LLC will be \$6,353,365 per year through May 31, 2024.

The Provider obtains management services from SSLMI, which is a wholly owned subsidiary of Sunrise. On behalf of the Provider, SSLMI will obtain food and other supplies through Sunrise’s procurement and distribution system. The probable or anticipated actual cost of food and supplies purchased in this fashion for The Colonnades will approximate the total budgeted amount for 2024, which is \$907,830.00.

Welltower OP Inc., a direct subsidiary of Welltower Inc., guarantees the Provider’s obligations to the residents of The Colonnades in the event that the Provider is unable to perform its obligations under the continuing care agreements. On November 1, 2018, Welltower Inc. and the Provider executed an Agreement of Undertaking, which applies to all existing and future continuing care agreements. Welltower OP Inc. assumed Welltower Inc.’s obligations under the Agreement of Undertaking effective April 1, 2022.

Additionally, Marriott International is secondarily liable for continuing care agreement obligations, including repayment of Lifecare Bonds, with regard to continuing care agreements that were in effect before March 28, 2003.

(c) Absence of Criminal, Civil or Regulatory Proceedings

- (1) Neither the Provider, Welltower OpCo Group LLC, Welltower PropCo Group LLC, Welltower TRS HoldCo LLC, Welltower OP Inc., Welltower Inc., nor SSLMI has been convicted of a felony or pleaded *nolo contendere* to a felony charge, or been held liable or enjoined by final judgment in a civil action involving fraud, embezzlement, fraudulent conversion, misappropriation of property or moral turpitude.
- (2) Neither the Provider, Welltower OpCo Group LLC, Welltower PropCo Group LLC, Welltower TRS HoldCo LLC, Welltower OP Inc., Welltower Inc., nor SSLMI is subject to an injunctive or restrictive order of a court of record, or within the past five years had any State or Federal license or permit suspended or revoked as a result of an action brought by a governmental agency or department, arising out of or relating to business activity or health care, including, without limitation, actions affecting a license to operate a foster care facility, nursing home, retirement home, home for the aged or facility registered under Virginia Code § 38.2-4900-4917 (2004) or similar laws in any other State.
- (3) Neither the Provider, Welltower OpCo Group LLC, Welltower PropCo Group LLC, Welltower TRS HoldCo LLC, Welltower OP Inc., Welltower Inc., nor SSLMI is currently the subject of any State or Federal prosecution, or administrative investigation involving allegations of fraud, embezzlement, fraudulent conversion, or misappropriation of property.

OWNERSHIP OF REAL PROPERTY

The Community is located on land owned by the UREF Retirement Corporation (“UREF”), a wholly owned subsidiary of The University of Virginia Real Estate Foundation. A ground lease (the “Ground Lease”) is in place whereby UREF is the Lessor and Welltower PropCo Group LLC (“Sublandlord”), a Delaware limited liability company, is the Lessee. A sublease is also in place, whereby the Provider has exclusive possession and control of the Community for an initial term of fifteen years with options to renew for one 10-year renewal term and one 5-year renewal term. All improvements are owned by the Lessee under the Ground Lease until termination of the Ground Lease. At that time, title automatically vests in the Lessor. Under the sublease, the Provider shall pay to the Sublandlord an annual base rent subject to adjustments as provided therein. Beginning on June 1, 2021, the rental payments under the sublease between the Provider and Welltower PropCo Group LLC will be \$6,353,365 per year through May 31, 2024.

LOCATION AND DESCRIPTION OF REAL PROPERTY

The Community is located on a 59-acre section of the Westover estate, a 325-acre parcel of land in Albemarle County about two miles northwest of the Barracks Road-Emmet Street intersection.

The site has been re-zoned PRD (Planned Residential Development) by the Albemarle County Board of Supervisors to permit its use for a lifecare community.

The Community contains 218 independent living units, a two-story pavilion and a health center in a campus setting. The independent living units are in a variety of one- and two- bedroom styles in 3 three-story apartment buildings and 40 attached cottages. The apartments and cottages include full kitchens, emergency call systems and illuminated parking.

The pavilion houses the reception area, main dining and private dining areas, lounge, library, mail room, assembly hall, health club, game room, activity room, beauty and barber shop, enclosed swimming pool and administrative offices. Renovations to the first floor of the pavilion were completed in 2021. The main dining area, private dining area, lounge, health club, game room, and activity room were renovated and expanded. A new auditorium, aerobics studio, bistro, therapy room (occupational, physical, and speech), and lounge areas were added to increase the options for residents. A renovation of the hallways and common areas of The Jefferson and Madison buildings was completed in 2023.

The Health Center is a two-story building consisting of 41 assisted living suites and 34 licensed nursing care beds in 17 semi-private rooms. In addition, the Health Center opened specialized memory care units (referred to as “Reminiscence Units”) in 2007 which consist of 16 beds in 4 private rooms and 6 semi-private rooms. The Health Center contains a medical clinic, a recreation room, physical therapy room, beauty shop, dining rooms and lounges.

AFFILIATIONS WITH RELIGIOUS, CHARITABLE OR OTHER NON-PROFIT ORGANIZATIONS; TAX STATUS OF PROVIDER

(a) Affiliations

The Provider is not affiliated with any religious, charitable or other non-profit organization. The Provider is, however, a party to separate agreements with three organizations affiliated with the University of Virginia:

- The Provider is party to a sublease, which is subject to a ground lease with UREF, a subsidiary of the University of Virginia Real Estate Foundation. The Foundation was established for the purpose of acquiring, developing and managing real property for the benefit of the University of Virginia. UREF will have no responsibility for the financial and contractual obligations of the Provider.
- The Community is subject to a sponsorship agreement with the University of Virginia Alumni Association (“UVAA”) to facilitate the marketing of the Community to alumni of the University of Virginia. UVAA will have no responsibility for the financial and contractual obligations of the Provider.
- The Community is subject to an agreement with the University of Virginia and the University of Virginia Health Services Foundation (“UVHSF”) regarding the operation of the Community’s medical clinic and the use of the Health Center as a teaching and research facility for the University’s medical and nursing programs. UVHSF will be

responsible for operating the medical clinic at the Community. Otherwise, UVHSF will have no responsibility for the financial and contractual obligations of the Provider.

(b) Tax Status

The Provider is a for-profit limited liability company and is not exempt from the payment of income taxes under the U.S. Internal Revenue Code of 1986.

SERVICES PROVIDED UNDER CONTINUING CARE CONTRACTS

The Provider's sample Continuing Care Agreement is attached as Exhibit A. In addition to providing the Residents with individual living units, the Provider will furnish the residents with assisted living care and licensed nursing services for as long as the services are needed (based on availability and as long as the care needs can be met).

Payment for care in the Health Center will be separate from the monthly fee under a supplemental Health Center per diem fee and ancillary charge schedule. Residents, therefore, will be paying only for services they actually use. The per diem fee schedule will be adjusted, at most, annually. If they wish, residents may purchase long-term care insurance policies from any insurance company of their choice.

The Provider will furnish the following facilities and services under the terms of the Continuing Care Agreements at no additional charge:

- 30 or 31 meals per month (depending on the number of days in the month) for residents in apartments and 15 or 16 meals per month (depending on whether there are 28/30, or 31 days in the month) for residents in cottages with tray service for ill Residents with medical certification;
- Weekly housekeeping, including vacuuming, light dusting, cleaning bathroom fixtures, kitchen and entry floors, counters, appliance faces and sink;
- Window washing, oven cleaning, carpet shampooing and other similar heavy cleaning will be done annually;
- Security personnel as the Provider deems appropriate;
- Maintenance of building and appliances in living units;
- Groundskeeping and landscaping;
- Property taxes, electricity, water and sewer bills, garbage collection;
- Scheduled transportation to shopping and other locations in the surrounding areas;
- Emergency call system in each living unit;
- Use of recreational and craft facilities.

Pursuant to the Continuing Care Agreements, there are additional charges for some services, including:

- Tray service in addition to the 30 or 31 meals per month specified above or without medical certification;
- Guest meals;
- Extra meals in the dining facility;
- Covered parking;
- Extra housekeeping or maintenance services;
- Grocery store services;
- Barber shop/beauty parlor;
- Guest room.

The following are examples of services not furnished under the Continuing Care Agreements. This is not a comprehensive list:

- Physical examinations and medical tests;
- Eyeglasses or refractions;
- X-rays;
- Hearing aids;
- Dentistry, dentures and inlays;
- Orthopedic appliances;
- Podiatric services;
- Private duty nursing care;
- Treatment for psychiatric disorders or alcoholism;
- Surgical, hospital, or physician services;
- Home health care.

## FEES REQUIRED OF RESIDENTS

As required by Virginia Code § 38.2 - 4905.B., the resident has the right to rescind the Continuing Care Agreement, without penalty or forfeiture, within seven days after executing the Contract and also shall not be required to move into the Community before the expiration of the seven-day period.

The Provider is offering five payment plans, four of which require a non-refundable entrance payment (“Entrance Fee Plan”), and a fifth plan that requires no Entrance Payment but higher monthly fees (the “Zero Entrance Fee Plan”). Two payment plans that called for a refund of ninety percent (90%) of the Entrance Fee have been discontinued as of December 1, 2008.

Residents will have both recurring and non-recurring fees and payments. The non- recurring fees and payments are (i) the \$1,000 Application Fee (which will be credited against the Community Fee upon signing a Continuing Care Agreement), (ii) a Community Fee equal to one Monthly Fee under the Zero Entrance Payment plan for the Resident’s specific style of unit, to cover the costs associated with maintenance of the Community’s common areas and grounds as well as refurbishment of Resident units as a result of normal wear and tear, and (iii) for two of the three payment plans offered at the Community, an entrance payment which is based upon the type and size of the living unit selected by the Resident and upon the type of payment plan selected by the Resident.

### (a)      Entrance Fee Payments

For the four plans with entrance payments, the entrance payments for living units range as follows:

	<u>Non-Refundable Plan 1</u>	<u>Non-Refundable Plan 2</u>
1 Bedroom	\$38,725 - \$44,700	\$73,850 - \$88,350
2 Bedroom	\$53,250 - \$75,025	\$102,250 - \$146,390
Cottages	\$75,025 - \$76,250	\$146,390 - \$157,325
	<u>Non-Refundable Plan 3</u>	<u>Non-Refundable Plan 4</u>
1 Bedroom	\$104,100 - \$113,750	\$142,800 - \$148,825
2 Bedroom	\$136,800 - \$189,975	\$170,025 - \$237,175
Cottages	\$189,975 - \$201,500	\$237,175 - \$245,000
Second Person Apartment/Cottage	\$23,000 - \$39,800	

### (b)      Payment Schedule

If resident leaves The Colonnades permanently during the first 12 months after the Occupancy Date, resident, or resident’s estate, will receive a refund equal to 100% of the Entrance Fee, minus 4% for each month of residency. After 12 months, there will be no

refund of the Entrance Fee. The Second Person Entrance Fee is 100% non-refundable, unless terminated during the 7-day “right to rescind” period.

(c) Application of Entrance Payment Funds

The Entrance Fee is non-refundable.

The Provider uses Entrance Fees to meet various operational and financial objectives.

(d) Recurring Fees (Current Residents only)

(1) Monthly Fees - Residents will pay “Monthly Fees” based upon the type of living unit and payment plan selected. The current Fee Schedule is as follows:

	<u>Zero Entrance Payment</u>	<u>Modified 90% Refundable</u> (for current residents only)	<u>Standard 90% Refundable</u> (for current residents only)
1 Bedroom	\$7,500 - \$8,850	\$2,756 - \$5,283	\$2,476 - \$4,931
2 Bedroom	\$9,350 - \$12,050	\$3,501 - \$6,884	\$3,240 - \$6,017
Cottages	\$12,050 - \$12,500	\$5,893 - \$7,082	\$3,568 - \$6,266
Second Person Apartments	\$2,400	\$995 - \$1,461	\$1,033 - \$1,409
Cottages	\$2,400	\$1,033 - \$1,238	\$918 - \$1,342

Non-Refundable Entrance Fee Plans

	<u>Zero Entrance Payment</u>	<u>Non-Refundable Plan 1</u>	<u>Non-Refundable Plan 2</u>
1 Bedroom	\$7,500 - \$8,850	\$6,825 - \$7,875	\$5,900 - \$6,775
2 Bedroom	\$9,350 - \$12,050	\$8,450 - \$10,625	\$7,275 - \$9,050
Cottages	\$12,050 - \$12,500	\$10,625 - \$11,125	\$9,050 - \$9,325
Second Person Apartments	\$2,400		

Second Person Apartments	\$1,750	\$1,150
	<u>Non-Refundable</u> <u>Plan 3</u>	<u>Non-Refundable</u> <u>Plan 4</u>
1 Bedroom	\$5,225 - \$6,275	\$4,350 - \$5,500
2 Bedroom	\$6,475 - \$8,075	\$5,825 - \$7,100
Cottages	\$8,075 - \$8,500	\$7,100 - \$7,500

(2) Other Fees - If a resident is sixty-five (65) years of age or older, he must obtain and maintain in force, at his own expense, Medicare Part A and Part B, or equivalent insurance coverage under a public or private insurance plan. In addition, the resident must obtain and maintain a supplemental insurance policy with coverage acceptable to the Provider. If the resident is less than sixty-five (65) years of age, he must obtain medical insurance coverage equivalent to the coverage described above.

Residents may have other recurring fees including a Reservation Fee to secure their unit upon signing the Reservation Agreement and fees for Health Center usage and long-term care insurance costs.

(3) Adjustments - The Provider may adjust the Monthly Fee and the Health Center Fees under certain limited circumstances, as provided in Sections IV.H and IV.J of the Continuing Care Agreement.

If a resident is transferred to the Health Center from his residence his fees will be adjusted in accordance with Section III.E of the Continuing Care Agreement (attached as Exhibit A). The Health Center fees will be commensurate with the level of care provided, in accordance with Section IV.L. of the Continuing Care Agreement. The resident will be notified upon admission to the Health Center of the level of care he is to receive, and the fee required. Similarly, she/he will be notified of any changes in the level of care she/he is provided at the Health Center and the corresponding Health Center fee adjustments.

If a resident participating in an entrance payment plan moves from a lower priced living unit to a higher priced unit she/he will pay the difference between the entrance payment already made on the old unit and the entrance payment associated with the new unit. The difference in Entrance Fees will be payable in a lump sum. The monthly fee in the new unit will be the fee then in effect for a unit of that size and style.

If a resident participating in an entrance payment plan moves from a higher priced unit to a lower priced unit she/he will not receive a refund of the difference between the entrance payment on the old unit and the entrance payment associated with the new unit. The monthly fee in the new unit will be the fee then in effect for a unit of that size and style.

A resident may switch from a straight monthly fee payment plan to an Entrance Fee Payment plan on the resident's anniversary date of residency in the Community. Upon the change, the resident will pay the then current Entrance Fee Payment and fees associated with the plan the resident has selected.

(e) Table of Increase in Periodic Rates

The following tables show the increase in periodic rates for the Community over the past five years, as required by Va. Code Ann. Sec. 38.2 - 4902.

**The Colonnades**

**Modified 90% Refundable Entrance Fee Plan**  
**(For Current Residents Only)**

<u>Unit Type</u>	<u>2007 Increase</u>	<u>2008 Increase</u>
One Bedroom	\$225 - \$325	\$225 - \$250
Two Bedroom	\$200 - \$325	\$275 - \$350
Cottage	\$325	\$350 - \$375
2nd Resident Apartment	\$50	\$75
Cottage	\$50	\$75

**Standard 90% Refundable Entrance Fee Plan**  
**(For Current Residents Only)**

<u>Unit Type</u>	<u>2007 Increase</u>	<u>2008 Increase</u>
One Bedroom	\$200 - \$225	\$200 - \$225
Two Bedroom	\$225 - \$300	\$225 - \$300
Cottage	\$300 - \$325	\$300 - \$325
2nd Resident Apartment	\$50	\$75
Cottage	\$50	\$75

**Zero Entrance Payment**

<u>Unit Type</u>	<u>2020 Increase</u>	<u>2021 Increase</u>	<u>2022 Increase</u>	<u>2023 Increase</u>	<u>2024 Increase</u>
One Bedroom	\$300 - \$350	\$275 - \$325	\$250 - \$275	\$650-\$750	\$450 - \$600
Two Bedroom	\$250 - \$300	\$350 - \$425	\$300 - \$400	\$795-\$1,020	\$605 - \$805
Cottage	\$450 - \$475	\$425	\$400	\$1,020-\$1,055	\$805 - \$870

2nd Resident Apartment Cottage	\$100	\$100	\$100	\$300	\$175

#### Non-Refundable Entrance Fee Plan 1

<u>Unit Type</u>	<u>2020 Increase</u>	<u>2021 Increase</u>	<u>2022 Increase</u>	<u>2023 Increase</u>	<u>2024 Increase</u>
One Bedroom	\$325	\$250 - \$300	\$225 - \$250	\$570-\$655	\$580 - \$670
Two Bedroom	\$400 - \$450	\$250 - \$400	\$275 - \$350	\$710-\$885	\$715 - \$890
Cottage	\$400 - \$450	\$300 - \$400	\$350 - \$375	\$885-\$930	\$890 - \$920
2nd Resident Apartment Cottage	\$75	\$50 - \$75	\$75	\$145	\$155

#### Non-Refundable Entrance Fee Plan 2

<u>Unit Type</u>	<u>2020 Increase</u>	<u>2021 Increase</u>	<u>2022 Increase</u>	<u>2023 Increase</u>	<u>2024 Increase</u>
One Bedroom	\$250	\$200 - \$225	\$200 - \$250	\$495 - \$565	\$505 - \$610
Two Bedroom	\$225 - \$350	\$250 - \$325	\$250 - \$325	\$605 - \$755	\$620 - \$745
Cottage	\$350	\$325	\$300 - \$325	\$545 - \$780	\$745 - \$770
2nd Resident Apartment Cottage	\$75	\$50 - \$75	\$50	\$100	\$125

#### Non-Refundable Entrance Fee Plan 3 (New in 2011)

<u>Unit Type</u>	<u>2020 Increase</u>	<u>2021 Increase</u>	<u>2022 Increase</u>	<u>2023 Increase</u>	<u>2024 Increase</u>
One Bedroom	\$250 - \$300	\$175 - \$225	\$175 - \$200	\$435 - \$525	\$440 - \$525
Two Bedroom	\$250 - \$300	\$225 - \$300	\$200 - \$275	\$540 - \$675	\$535 - \$675
Cottage	\$300 - \$375	\$300	\$275	\$675 - \$710	\$675 - \$715
2nd Resident Apartment Cottage	\$75	\$50 - \$75	N/A	\$145	N/A

#### Non-Refundable Entrance Fee Plan 4 (New in 2011)

<u>Unit Type</u>	<u>2020 Increase</u>	<u>2021 Increase</u>	<u>2022 Increase</u>	<u>2023 Increase</u>	<u>2024 Increase</u>
One Bedroom	\$175 - \$300	\$175 - \$200	\$150 - \$175	\$375 - \$460	\$375 - \$465

Two Bedroom	\$275 - \$300	\$200 - \$275	\$200 - \$225	\$485 - \$600	\$490 - \$625
Cottage	\$275 - \$300	\$275	\$225 - \$250	\$600 - \$625	\$625 - \$650
2nd Resident Apartment	\$75	\$50 - \$75	N/A	\$100	N/A
Cottage					

(f) Escrow

- (1) The Provider shall maintain an escrow account with a bank ("Escrow Agent") to hold all entrance payments or portions thereof in excess of \$1,000 per person received by the Provider prior to the date the resident is permitted to occupy a unit in the facility. Interest shall not be credited to the resident for such deposits. When a prospective resident has selected a residence and a payment plan, she/he shall execute a Reservation Agreement (attached as Exhibit B).

Funds or assets deposited in all escrow accounts shall be kept and maintained separate and apart from the Provider's business accounts.

- (2) All funds or assets deposited in the escrow accounts shall remain the property of the prospective resident. The funds or assets shall not be subject to any liens, judgments, garnishments or creditor's claims against the Provider or the facility.
- (3) All entrance payments deposited with the Escrow Agent pursuant to this section (e) shall be released to the Provider when the Provider presents to the Escrow Agent evidence that a unit has been occupied by the resident or a unit of the type reserved is available for immediate occupancy by the resident or prospective resident on whose behalf the payment was received.
- (4) Notwithstanding any other provision of this section (e), all funds or assets deposited in escrow pursuant to this section shall be released according to the terms of the escrow agreement to the prospective resident from whom it was received (i) if such funds or assets have not been released within three years after placement in escrow or within such longer period as determined appropriate by the State Corporation Commission in writing, (ii) if the prospective resident dies before occupying a unit (or, in a double occupant unit, both prospective residents shall die before occupying a unit), or (iii) upon rescission of the continuing care agreement pursuant to provisions in the agreement or the Act. However, funds or assets subject to release under item (i) of this subsection or under subsection 3 of this section (e) may be held in escrow for an additional period at a mutual consent of the Provider and the prospective resident; however, the prospective resident may consent to such additional period only after his deposit has been held in escrow for at least two years.
- (5) Funds or assets held in an escrow account pursuant to this section (e) may be held in the form received or if invested shall be invested in instruments authorized for

the investment of public funds as set forth in Chapter 18 (sec. 2.1 - 327 et. seq.) of Title 2.1 of the Virginia Code and not in default as to principal or interest.

(g) Below Market Loan

Section 7872 of the Internal Revenue Code of 1986 provides that if a “below market loan” is made, the lender will be treated as receiving imputed interest income in excess of the amount of interest being paid, even if the obligation to repay the loan does not provide for the payment of any interest. Effective January 1, 2006, legislation has been enacted exempting certain payments to CCRCs from the below market loan rules. The Provider has determined that the entrance fee paid at The Colonnades qualifies for the exemption and is not subject to Section 7872.

RESERVE FUNDING

It is anticipated that operating income from the Monthly Fees will be sufficient to enable the Provider to meet its continuing care obligations. Accordingly, no reserve or security funds will be established.

CERTIFIED FINANCIAL STATEMENTS

A copy of the Provider’s certified financial statements for fiscal years 2022 and 2023 is attached as Exhibit C. The Provider is a subsidiary of Welltower Inc., a publicly traded real estate investment trust. A copy of Welltower Inc.’s Annual Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 (Form 10-K) for fiscal year ended December 31, 2023, is attached as Exhibit D.

PRO FORMA INCOME STATEMENT

The unaudited pro forma income statement for the Provider’s current fiscal year and a Summary of Financial Information are attached as Exhibit E. They have been prepared in accordance with generally accepted accounting principles.

ADMISSION OF NEW RESIDENTS

The Provider’s admission criteria are: (i) minimum age of 62 years; (ii) submission of a physician’s report identifying any relevant health conditions; (iii) proof of sufficient assets and income to pay the Entrance Fee (if applicable) and the Monthly Fee, Health Center Fees and other normal expenses for items and services not provided by the Community; (iv) if 65 years of age or older, enrollment in Medicare Parts A and B, as well as coverage under a supplemental health insurance program acceptable to the Provider. If less than 65 years of age, the Provider requires enrollment in a medical insurance program equivalent to Medicare.

Admission to the Community is open to anyone meeting the foregoing requirements, without regard to race, religion, national origin or sex.

## ACCESS TO COMMUNITY BY NON-RESIDENTS

Under the terms of the Certificate of Public Need issued by the Virginia Department of Public Health, admissions to the thirty-four nursing beds in the Health Center occurring after three years from the date of the project's completion are restricted to individuals who hold contracts meeting the requirements of Section 2.1 of Amendment 360-01-03 to the Virginia State Health Plan. Residents with Continuing Care Contracts meet these requirements. In addition, the Community is available to non-Continuing Care Contract holders who have executed contracts that meet the referenced requirements of the Virginia State Health Plan. Access to the recreational, dining areas and other common areas in the Community will be limited to residents and the contract holders described above, and guests.

## PROCEDURE FOR RESIDENT TO FILE A COMPLAINT OR DISCLOSE CONCERN

A resident may direct a complaint or concern to the manager of the department at the Community who has responsibility for the issue(s). This may be done either orally or in writing. If the Resident's complaint or concern is not resolved to his/her satisfaction within forty-eight hours by the department manager, the Resident may then direct the complaint to the Community's Executive Director.

In addition, residents are encouraged to bring suggestions or concerns to the Residents' Association, which works closely with senior management of the Community.

EXHIBIT A  
CONTINUING CARE AGREEMENT

**CONTINUING CARE AGREEMENT**

**THE COLONNADES**

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# **CONTINUING CARE AGREEMENT**

Welltower CCRC OpCo LLC (the “Provider”) is a Delaware limited liability company, organized to operate retirement communities. The Provider operates the retirement community known as The Colonnades, (referred to in this Agreement as the “Community”), located in Albemarle County, Virginia. The Provider has engaged Sunrise Senior Living Management, Inc., to manage the Community.

\_\_\_\_ (referred to in this Agreement as "you") has/have entered into this Continuing Care Agreement ("Agreement") with the Provider, effective on the \_\_\_\_ day of 20 \_\_\_\_.

## **PREAMBLE**

The Provider will provide you the services and accommodations described below in this Agreement, for the rest of your life, subject to the terms and conditions specified in this Agreement, including the termination provisions.

## YOU AND THE PROVIDER AGREE AS FOLLOWS:

## ARTICLE I

## RESIDENCE ACCOMMODATIONS AND FACILITIES

**A. Your Residence.** You have selected Unit \_\_\_\_\_ to be your Residence (this Unit will be referred to in this Agreement as your "Residence"). You shall have a personal and non-assignable right to reside in the Residence, subject to the terms of this Agreement and Community rules and regulations. Your Residence will be furnished with a full kitchen, carpeting, individual washer and dryer units, and emergency call system and smoke alarms. All other furnishings are your responsibility, and you may furnish and decorate your Residence in accordance with your own individual tastes and preferences. You may place and use your furniture and small appliances as you please as long as this does not interfere with the Community's safety standards.

**B. Parking.** A parking area will be available to you, at no additional charge, for a single motor vehicle used by you. An additional parking space may be available on a separate charge basis. A free parking area for guests will be provided.

**C. Modifications to Your Residence.** You will not make any structural or physical changes to your Residence or landscaping without the written consent of the Community Executive Director (“Executive Director”). At your request, for an additional fee, and in compliance with Community policy in effect at the time, the Provider will modify your Residence in accordance with the terms of a separate agreement between you and the Provider. Subject to the Provider’s approval, you may perform the modification work. Your Residence or landscaping must be returned back to the original design upon vacating your Residence unless other arrangements have been made in writing with the Executive Director.

**D. Community Facilities.** You will be entitled to share with all residents in the use of the common grounds and facilities, and to reserve certain areas for special occasions in accordance with Community rules and regulations. The Community will feature facilities for a wide range of social and recreational activities. The Community's pavilion will include a reception area, library, mail boxes, a barber/beauty shop, multi-purpose room and a high-quality dining room with additional provisions for private dining. The Community, in cooperation with the Residents Council, will offer a wide range and balance of social and recreational activities.

**E. Property Protection.** You agree to keep your Residence clean and orderly and agree not to permit misuse of or damage to your Residence. In the event your unit is damaged beyond normal wear and tear upon termination of this Agreement, you may be assessed an additional refurbishment fee to repair such damage. Carpet will be deemed unusable if it contains stains, burns, discoloration, smoke or pet damage or heavily worn paths. All carpet replacement will be performed throughout the entire Residence to maintain consistent color.

## **ARTICLE II**

### **SERVICES**

**A. Meals.** The Provider will make available morning, noon, and evening meals at designated hours with nutritionally well balanced and varied menus. The Monthly Fee entitles you to 30 or 31 meals per month (depending on the number of days in the month) in the Community dining room if your Residence is an apartment, and 15 or 16 meals per month (depending on whether there are 28/30 or 31 days in the month) in the Community dining room if your Residence is a cottage. Other meals may be obtained in the dining room at an additional charge.

- 1. Tray Service.** Meals included in your Monthly Fee may be delivered to your room provided that you are medically certified as needing tray service. Tray service for additional meals, or tray service without medical certification may be obtained for an additional charge.
- 2. Guest Meals.** You may invite guests to any meal, although the Provider requests that you give forty-eight (48) hours prior notice so that proper accommodation can be made. Guest meals will be billed to you as an additional charge.

**B. Housekeeping.** On a weekly basis, the Provider will provide light cleaning services for your Residence including vacuuming, light dusting, and cleaning bathroom fixtures, kitchen and entry floors, counters, appliance faces and sinks. The Provider will provide window washing, oven cleaning, carpet shampooing and other similar heavy cleaning once a year. Additional housekeeping service may be contracted for an additional charge.

**C. Laundry.** Weekly laundering of sheets and towels is included in your monthly fee. All other laundry service will be provided at an additional charge.

**D. Maintenance and Repair.** The Provider will provide necessary repairs, maintenance, and replacement of Community property and equipment. Except in an emergency, such services will be provided during normal working hours, Monday through Friday. The Provider shall have the right to charge you for any repairs, maintenance or replacement required as a result of the negligence or intentional acts of you or your guests. You are responsible for maintaining, repairing and replacing your property.

**E. Security.** Your Residence will be equipped with an emergency call system by which you can contact personnel who will be available to provide assistance twenty-four (24) hours a day, seven (7) days a week. The Provider can provide this emergency call system only if you obtain land line telephone service (see Section H below). The Provider will employ security personnel to supervise the Community buildings and grounds during certain hours, as it deems necessary.

**F. Building and Grounds.** The Provider will maintain all Community buildings, common areas and grounds, including lawns, walkways, and driveways. Landscaping and decorative plantings will be provided and maintained by the Provider as it deems appropriate.

**G. Insurance and Responsibility For Resident's Property.** You will be responsible for providing all personal property and liability insurance for you, your property and your guest. The Provider shall not be responsible for, and the Community's insurance will not protect you against any loss or damage to your personal property from theft, fire or other cause which is not the fault of the Provider, nor does the Provider agree to indemnify you against personal liability for injury to guest or other persons in your Residence.

**H. Utilities.** Electricity, including heat and air conditioning; water; and sewer and garbage collection fees are included in your Monthly Fee (as described in Article IV, Section H). Telephone service to each Residence will be available; however, installation of telephones and service costs will be your responsibility. Residents are encouraged to obtain telephone service since the operation of the emergency call system is dependent on the telephone system.

**I. Transportation.** The Provider will provide scheduled local transportation to shopping centers and other points of common interest.

### **ARTICLE III**

#### **HEALTH AND NURSING SERVICES**

**A. Health Center.** The Community will have a licensed Health Care Center staffed twenty-four (24) hours a day with nursing and other personnel. The Health Center will provide assisted living care, and licensed nursing care.

**B. Nursing Services.** If you are to be admitted to the Health Center, you shall execute a separate Assisted Living or Nursing Care Agreement, as appropriate, that will govern your stay in the Health Center. The Provider will provide you, while a patient in the Health Center, with routine care and nursing services, which may include, as necessary, assisted living care and licensed nursing care (these services are referred to in this Agreement as “Nursing Services”). Care shall be provided in the Health Center on a fee for service basis as addressed in Section III.E. of this Agreement. The Provider will not provide physician services at the Health Center. You shall have the right to consult with or be treated by a physician of your choosing.

**C. Transfer From Residence.** In case of emergency, where the consultation described below is not feasible, the Provider may transfer you from your Residence to an appropriate facility.

Other than an emergency described above, if the Community Executive Director determines, after consulting with you, your personal physician, a member of your family or your designated representative and the Community Medical Director, if appropriate:

1. That the Provider does not have adequate facilities or staff to provide the nursing services or medical care needed by you;
2. That your continued occupancy of your Residence constitutes a danger or health hazard to you or other residents, or is detrimental to the peace or security of other residents; or
3. That you are no longer able to leave your Residence without the assistance of another during an emergency and your Residence is not approved by the State Fire Marshal for use by non-ambulatory residents; then you may be requested to transfer from your Residence to the Health Center or elsewhere for appropriate care. Failure to consent to a transfer may constitute good cause for termination of this Agreement.

**D. Unavailability of Health Center Bed Space.** Although it is expected that Health Center bed space will be adequate to meet demand, if it is not available for you when needed, the Provider will assist with locating similar nursing services for you at an outside nursing facility. All costs of care at the outside facility shall be your sole responsibility. If you are transferred to an outside nursing facility, you shall have the right, on a priority basis, to be returned to the Health Center as soon as appropriate space is available and we can meet your medical needs. The Provider may provide Nursing Services in the Health Center to non-residents on a daily rate basis to the extent that space and services are not fully utilized by residents.

**E. Health Center Fees and Charges.** Payment for care in the Health Center will be separate from the monthly fee and covered by a supplemental Health Center Per Diem fee and ancillary charge schedule (“Health Center Fees”).

1. **Payment of Monthly Fees During Health Center Stays.** If you are admitted to the Health Center the fees will be as follows:

- (a) If you are a single resident, you will pay your Monthly Fee plus Health Center fees incurred for each day in the Health Center, as long as you retain your Residence. During your stay in the Health Center, you will receive a credit for the meals included in your Monthly Fee. The credit will be in an amount to be determined by the Executive Director. Upon release of your Residence, you will thereafter pay only the Health Center Fees.
- (b) If one (1) resident of a double occupant Residence is admitted to the Health Center and the other resident remains in the Residence, the Monthly Fee for the resident remaining in the Residence shall be the applicable rate for a single occupant of the Residence in accordance with Section IV.I.2. of this Agreement and the resident in the Health Center shall pay the Health Center Fees in accordance with Section IV.L. of this Agreement.
- (c) If both residents of a double occupant Residence are admitted to the Health Center, each will pay the Health Center Fees in accordance with Section IV.L. of this Agreement. In addition, they will continue to pay the Monthly Fee applicable to single occupancy of their Residence, less the meal credit discussed in Section III.E.1.(a) above, as long as the Residence is retained. Upon release of the Residence the obligation to pay the Monthly Fee ends.

**F. Health Insurance.** If you are sixty-five (65) years of age or older, you agree to obtain and maintain in force at your cost Medicare Part A and Part B, or equivalent insurance coverage under a public or private insurance plan. In addition, by the Occupancy Date (as defined herein), you agree to obtain and maintain a supplemental insurance policy with coverage acceptable to the Provider. If you are less than sixty-five (65) years of age, you agree to obtain medical insurance coverage equivalent to the coverage described in this paragraph satisfactory to the Provider. You agree to provide proof of coverage as the Provider may request. The Monthly Fee (or Health Center fee) is charged for all services provided pursuant to this Residency Agreement and is not in lieu of health insurance benefits (including benefits which may be available from Medicare, Medicaid or other third-party payor).

**G. Consent to Release of Medical Information.** You consent to the release to the Provider or its designee of medical information which may be maintained by any physician, hospital or other provider of medical services which has provided or is providing medical services or consultation to you.

**ARTICLE IV**  
**FEES AND CHARGES**

**A. Entrance Fees.**

The Entrance Fee for your Residence (if applicable) is \$ \_\_\_\_\_

The Additional Occupant Fee (if applicable) is \$ \_\_\_\_\_

The total Entrance Fee (if applicable) is \$ \_\_\_\_\_

**B. Occupancy Date.** Your Occupancy Date shall be \_\_\_\_\_ ("Occupancy Date").

**C. Payment Schedule.** The total Entrance Fee (if applicable) is due on or before your Occupancy Date.

**D. Escrow of Entrance Payments.**

1. The Provider shall maintain an interest-bearing escrow account with a bank ("Escrow Agent") to hold all entrance payments or portions thereof in excess of \$1,000.00 per person received by the Provider prior to the Occupancy Date. Funds or assets deposited in this account shall be kept and maintained separate and apart from the Provider's business accounts. Interest on escrow deposits will be at the same rate as paid by the Escrow Agent for other deposits of similar term and will be applied to your entrance payment (if applicable).
2. All funds or assets deposited in the escrow account shall remain your property until released to the Provider in accordance with this Section D. The funds or assets shall not be subject to any liens, judgments, garnishments or creditor's claims against the Provider, or the facility.
3. All funds or assets deposited in escrow pursuant to this section D, shall be released to the Provider when the Provider presents to the Escrow Agent evidence that you have occupied your Residence.
4. Notwithstanding any other provision of this Section D, all funds or assets deposited in escrow pursuant to this Section D shall be released to you (i) if such funds or assets have not been released within three years after placement in escrow, or within such longer period as determined appropriate by the State Corporation Commission in writing, (ii) if you die before occupying your Residence (or, in a double occupant unit, both of you shall die before occupying the unit), (iii) upon rescission of this Agreement pursuant to provisions in this Agreement or in Virginia Code §38.2 – 4900, et. seq. However, funds or assets subject to release under item (i) of this subsection or under subsection 3 of this Section C may be

held in escrow for an additional period at the mutual consent of the Provider and you; however, you may consent to such additional period only after your deposit has been held in escrow for at least two (2) years.

5. Funds or assets held in an escrow account pursuant to this Section D may be held in the form received or if invested shall be invested in instruments authorized for the investment of public funds as set forth in Chapter 18 (§2.1 – 327 et. seq.) of Title 2.1 of the Virginia Code and not in default as to principal or interest.

**E. Application of Funds.** At your Occupancy Date, if you selected a Non-Refundable Entrance Fee Plan, the following shall apply:

1. **Entrance Fee** – “Entrance Fee” shall be payable in the amount of \$\_\_\_\_\_.

If you terminate this agreement as stated in Article V B., C. D. & E. during the first twelve (12) months after the Occupancy Date, resident, or resident’s estate, will receive a refund equal to one hundred percent (100%) of the Entrance Fee paid, minus four percent (4%) for each month of residency. After twelve (12) months, there will be no refund of the Entrance Fee. The Second Person Entrance Fee is one hundred percent (100%) non-refundable, unless terminated during the seven (7) day “right to rescind” period.

2. **Additional Occupant Entrance Fee** – “Additional Occupant Entrance Fee” shall be payable (if applicable) in the amount of \$\_\_\_\_\_.

Additional Occupant Entrance Fee payment is one hundred percent (100%) non-refundable unless you terminate this Agreement during the seven (7) day “right to rescind” period.

**F. Entrance Fee Unchanged.** The principal amount of the Entrance Fee shall not be changed unless you change to a differently priced living unit (see Section IV.O).

**G. Transferor.** If someone other than you, acting on your behalf has paid or will pay the Entrance Fee, this person or organization will be referred to in this Agreement as the “Transferor”. If a Transferor has acted on your behalf, the name of the Transferor is none, and that person is also a party to this Agreement. If you have paid the Entrance Fee directly, the term Transferor when used in this Agreement shall refer to you.

**H. Community Fee.** Upon signing this Agreement, you agree to pay the Provider the sum of \$\_\_\_\_\_ (“Community Fee”), which covers the costs associated with maintenance of the Community’s common areas and grounds as well as refurbishment of the Residence as a result of normal wear and tear.

**I. Security Deposit.** Upon signing this Agreement, you agree to deposit with the Provider the sum of \$\_\_\_\_\_, as security for your performance under the Agreement (“Security Deposit”).

**J. Monthly Fee.**

1. **Payment of Monthly Fee** – Commencing on the Occupancy Date, you will pay the Provider a monthly fee (referred to in this Agreement as the “Monthly Fee”). The Monthly Fee shall be payable in advance on or before the fifth (5<sup>th</sup>) day of each month throughout the term of this Agreement and will be deemed paid when received by the Provider. The Provider may assess a five percent (5%) penalty charge for late payment. The Monthly Fee for the month within which the Occupancy Date falls shall be due and payable on the Occupancy Date. The Monthly Fee for that month and or the last month of the Agreement shall be prorated based upon the number of days in the first and last months of the Agreement. The Monthly Fee is not rent but is consideration for services provided to you as herein described.

2. **Amount of Monthly Fee** – Your initial Monthly Fee shall be:

First occupant:

\_\_\_\_\_ Dollars \$\_\_\_\_\_

Second occupant:

\_\_\_\_\_ Dollars \$\_\_\_\_\_

Total:

\_\_\_\_\_ Dollars \$\_\_\_\_\_

**K. ADJUSTMENTS OF MONTHLY FEE.**

1. **Adjustments** – The Provider will have the right to adjust your Monthly Fee upon sixty (60) days written notice to you. Adjustments to the Monthly Fee structure shall not be made more than once in any twelve (12) month period. Residents will also be given at least sixty (60) days advance notice of any changes in other fees, charges or the scope of care or services, except for changes required by state or federal assistance programs.
2. **Termination of Double Occupancy** – If one (1) occupant of a double occupant Residence leaves the Community permanently, dies or moves into the Health Center, effective on the first (1<sup>st</sup>) day of the following

month, the Monthly Fee for the remaining occupant shall be the Monthly Fee for single occupancy of the Residence.

3. **Resident Absence** – If you are to be absent from the Community for more than fourteen (14) consecutive days, you will receive a partial refund of your Monthly Fee in an amount to be determined by the Executive Director of the community, provided you first give written notice to the Executive Director at least five (5) days prior to such absence.

**L. REFUNDS OF MONTHLY FEES AND SECURITY DEPOSIT.** Within forty-five (45) days after your Residence has been vacated, your property has been removed from it, and the Residence has been restored to its original clean condition, the Provider shall pay you or your estate a refund equal to any unused Monthly Fees plus the Security Deposit (without interest), minus;

1. The amount of any unpaid Monthly Fees or other fees that you owe to the Provider under this Agreement;
2. The costs of repairing damage (including tobacco smoke damage) to your Residence not caused by normal wear and tear;
3. The cost of any repairs to other Provider property that was damaged by you; and
4. Any expense incurred by the Provider to remove, store and/or sell any of your property that was not removed after you vacated your Residence.

If the amount you owe the Provider exceeds the sum of your unused Monthly Fees and Security Deposit, the Provider will bill you the difference.

**M. HEALTH CENTER FEES.**

1. **Payment of Health Center Fee.** Commencing on the date you transfer to the Health Center on either a temporary or permanent basis you will pay Health Center Fees appropriate to the type of care you receive in accordance with the Assisted Living or Nursing Care Agreement executed pursuant to Section III.B of this Agreement. An amount equal to 30 or 31 (depending on the number of days in the month) times the Per Diem Health Center Fee is payable in advance on or before the fifth (5<sup>th</sup>) day of each month throughout the term of your stay in the Health Center and will be deemed paid when received by the Provider. The Provider may assess a five percent (5%) penalty charge for late payment. In the first (1<sup>st</sup>) month, this sum shall be payable on the admission date to the Health Center. If you are admitted with less than thirty (30) days remaining in the month of admission, the advance payment shall be prorated accordingly, and the residual amount will be credited to the following month's payment.

2. **Amount of Per Diem Health Center Fee.** The current per diem rate for Health Center Services is as follows:

Assisted Living From **\$158.00** per day/unfurnished (base rate)

Nursing Care **\$328.00** per day/semi-private occupancy

N. **Adjustments of Health Center Fees.** The Provider will have the right to adjust your Per Diem Health Center Fees upon thirty (30) days written notice to you. Other Health Center ancillary charges may be adjusted by the Provider at any time.

O. **Move to Differently Priced Unit.** If you move from a lower priced unit to a higher priced unit you will pay the difference between the Entrance Fee already paid on the old unit and the Entrance Fee associated with the new unit. The Monthly Fee in the new unit will be the fee then in effect for a unit of that size and style.

If you move from a higher priced unit to a lower priced unit you will **not** receive a refund of the difference between the entrance payment you made on your old unit and the entrance payment associated with the new unit. The Monthly Fee in the new unit will be the fee then in effect for a unit of that size and style. If you move to another apartment/cottage in our community within a year of moving into your current apartment, you will be assessed a fee to pay for the repainting and repairs to the apartment/cottage walls.

P. **Change From Straight Monthly Fee Plan to Entrance Fee Plan.** If you change from the straight Monthly Fee plan to an Entrance Fee plan, you will pay the then current Entrance Fee associated with the plan. Thereafter, you will pay the monthly fees associated with the payment plan you selected. This change can be made only on the anniversary date of your residency in the community.

## ARTICLE V

### TERMINATION OF AGREEMENT

A. **Automatic Rescission.** If you die before occupying your unit, or are precluded through illness, injury or incapacity from becoming a resident under the terms of the Continuing Care Agreement, the Agreement is automatically rescinded and you or your legal representative shall receive a full refund of all money paid to the Provider, except those costs specifically incurred by the Provider at your request and set forth in a separate written addendum signed by both you and the Provider.

B. **Termination by Resident.** You may rescind this Agreement in its entirety by giving written notice to the Provider within seven (7) days of signing this Agreement. A "Notice of Right to Rescind" form is attached to this Agreement. If you rescind this Agreement, the Provider will refund all amounts you paid, except for the Application Fee.

After occupancy, you (or both Residents of a double occupied unit) have the right, at any time, to terminate the Agreement by delivering a written termination notice to the Provider, signed by you (or both Residents of a double occupied unit). This notice shall specify the date when termination is to be effective, which shall be not less than one hundred and twenty (120) days after the date of the written notice unless this time requirement is waived by the Provider. In case of a double occupied unit, this notice will also state whether either occupant desires to retain the Unit or another unit, if available, on a single occupancy basis. If one (1) occupant elects to remain a Resident, the Agreement shall remain in effect with appropriate adjustment of the Monthly Fee. In the event you move to another Residence within the first twelve (12) months of your Occupancy Date, you will be assessed a fee to refurbish the Residence you are vacating.

Should you give notice of termination as provided in this Section, you may not thereafter cancel or withdraw such notice without the Provider's consent.

**C. Termination by the Provider.** The Provider may terminate the Agreement for good cause by notice to you. Good cause shall include any of the following:

1. Conduct by you that constitutes a danger to yourself or others;
2. Failure to pay the Monthly Fee or Health Center Fees when due;
3. Repeated conduct that interferes with the quiet enjoyment of the Community by other residents;
4. Persistent refusal to comply with reasonable written Community rules and regulations.
5. Material misrepresentations made intentionally or recklessly in your application and other related materials, regarding information which, if accurately provided, would have resulted in either your failure to qualify for residency or a material increase in the cost of providing the care and services provided under the contract; or
6. A material breach of the terms and conditions of the Agreement.

The Provider will not terminate the Agreement without first notifying you of the nature of the default and allowing you not less than thirty (30) days within which to remedy such default. If, within this time period, you have not remedied the default, the Provider may terminate the Agreement immediately.

**D. Cancellation and Other Notices.** All notices required by this Agreement shall be in writing and mailed or hand delivered (i) to the Provider at its address as shown below or, after the Occupancy Date, to the Executive Director's office, (ii) to you at the address shown below, or after the Occupancy Date, by depositing the notice in your community mail box, and (iii) to the Transferor (if any) at the address as shown below.

Resident:

2600 Barracks Road, \_\_\_\_\_  
Charlottesville, VA 22901

Transferor:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Provider:

The Colonnades Retirement Community  
2600 Barracks Road  
Charlottesville, VA 22901  
Attn: Executive Director

The address may be changed from time to time by written notice to the other party.

**E. Termination by Death.** Upon your death the Agreement shall terminate as soon as your personal property has been removed from the Unit. The death of one (1) resident of a jointly occupied Unit shall not cause this Agreement to be terminated.

**F. Release Upon Termination.** Upon termination of the Agreement (i) the Provider shall take possession of your Residence and be released from all obligations to you except to pay or refund any amounts required to be paid or refunded to you hereunder, and (ii) upon payment of all amounts owed to the Provider by you hereunder, you shall be released from further obligation to the Provider.

**G. Removal of Resident's Property.** Within thirty (30) days after (i) you move from the Unit on a permanent basis, (ii) your death, or (iii) termination of the Agreement, you or your guardian, conservator or designee, or if none is qualified, your family, shall remove your personal property from the Unit. Payment of Monthly Fees shall continue on a prorated basis until the property is removed from the unit. If said personal property is not removed within such thirty (30) day period, the Provider shall have the right to remove it from the Unit and place it in storage for up to one (1) year at your expense, after which time it shall be sold and the proceeds, after deductions for expenses, credited to your account.

## ARTICLE VI

### OTHER CONSIDERATIONS

**A. Resident's Covenant of Performance.** You agree to pay promptly all fees and charges required by this Agreement, and otherwise to comply fully with all of your other obligations set forth in this Agreement. You agree not to use, transfer or materially deplete your assets by gifts or otherwise, so as to threaten or jeopardize your ability to pay amounts owed under this Agreement.

**B. Attorney's Fees.** In the event that litigation arises between the parties in connection with their rights and obligations under this Agreement, the prevailing party will be entitled to reasonable attorney fees and costs incurred in connection with such litigation, to be paid by the other party.

**C. Pets.** You may maintain a dog, cat or other pet upon the approval of and on terms prescribed by the Executive Director. No such approval shall be necessary for fish or small birds which are kept in appropriate containers. You will be responsible for ensuring that any pet is properly cared for and that your pet does not create any disturbance or otherwise constitute a nuisance, and agree to comply with any reasonable pet regulations adopted by the Community.

**D. Additional Occupants.**

1. **Guests.** No person other than you may occupy your Residence except as a temporary guest. Any guest staying overnight must first register with the Community. Permission must first be obtained from the Executive Director if you desire that a guest stay for more than seven (7) nights in any thirty (30) day period. Persons granted such permission shall acquire no rights or privileges under this Agreement. The Provider may revoke such permission at any time upon twenty-four (24) hours notice.
2. **Marriage of Two Residents.** If two (2) residents marry, either resident may terminate his or her Continuing Care Agreement and release his or her Residence. The terminating resident may become a party to his/her spouse's Continuing Care Agreement and become a second occupant in the occupied Residence. The Monthly Fee shall be adjusted so as to equal the Monthly Fee that applies to double occupancy of the occupied Residence. The Monthly Fee subsequently may be adjusted as set forth in Article IV, Section I.
3. **Marriage to Non-Resident.** If you marry a non-resident who meets the entrance requirements your new spouse automatically becomes a resident of the Community and becomes a party to this Agreement. If your new spouse does not meet the entrance requirements, he or she may occupy your Residence with you on a non-resident basis. In both cases the Additional Occupant Fee, equal to the then current Additional Occupant

Fee shall be paid and the Monthly Fee shall be adjusted to reflect double occupancy.

4. **Other Parties.** Should you desire to have a person other than a spouse live in your Residence with you on a permanent basis, prior written permission of the Executive Director shall be necessary. If approved, such other person will pay the Additional Occupant Fee and the Monthly Fee shall be adjusted to reflect double occupancy. If such other person does not become a resident, he or she may, at the discretion of and on terms set by the Executive Director, receive at his or her own expense, services available to residents.

**E. Arrangements for Guardianship or Conservatorship.** If you become legally incompetent or are not able to care properly for yourself or your property, and if you have made no other designation of a person or legal entity to serve as guardian or conservator, then the Provider may apply to a court of law to appoint a legal guardian or conservator.

**F. Arrangements in Event of Death.** Funeral arrangements are the responsibility of your estate or family and the Provider has no obligation to make such arrangements or provide such services except where you or your family fail to do so. Any expenses advanced by the Provider relating to the funeral or burial shall become a debt of your estate.

**G. Property Rights.**

1. **Right of Entry.** The Provider's employees may enter your Residence at any reasonable time to perform housekeeping duties, inspection and maintenance functions and at any time to respond to a medical alert system, fire alert system or other emergency. The Provider recognizes your right to privacy and the Provider's responsibility to limit entry only to situations such as those described above or where the Provider deems it advisable for the best interest of you or the Community.
2. **Ownership Rights.** You have no ownership interest or proprietary right in the Residence assigned to you and the personal property, land, buildings, improvements or other Community facilities provided under this Agreement. This Agreement shall not be construed to be a lease or to confer any rights of tenancy or ownership to you. Your rights under this Agreement are subject to all terms and conditions of this Agreement and subordinate to any mortgage, financing deed, deed of trust, or financing lease on Community premises. Upon request, you agree to execute and deliver any instrument requested by the Provider or the owner or holder of any such document to effect the sale, assignment, or conveyance thereof, provided that by so doing you shall not be required to prejudice your rights under this Agreement.

3. **Responsibility for Damages.** You will be responsible for any loss or damage to the Provider's property caused by your negligence. If negligence of another resident, invitee or other person, other than an employee or agent of the Provider, results in injury, illness or damage to you or your property, the Provider assumes no responsibility therefrom and you release and discharge the Provider from all liability and responsibility for same.

**H. Rules and Regulations.** The Provider shall have the right to adopt or amend, either by itself or with or through a residents association, such reasonable rules and regulations as it deems necessary or desirable for the proper management and operation of the Community and the safety, health and comfort of the residents. You agree to abide by such rules and regulations.

**I. Accuracy of Information.** You represent and warrant that all information that has been or will be submitted to the Provider by you as required in making application to the Community or by the Reservation Agreement or this Agreement is true and complete. You understand and acknowledge that the Provider is relying on such information.

**J. Changes in Service.** No changes shall be made in the scope of care or services on less than sixty (60) days notice, unless required by state or federal assistance programs.

**K. Inability to Pay.** If you are not able to pay the Monthly Fee, Health Center Fees, or other amounts owed under this Agreement, the Provider may assist you in applying for a loan or loans to meet your obligations.

**L. Personal Obligations of Residents.** The Provider shall not be liable or responsible for any expenses, debts, or obligations incurred by you on your own account, nor shall it be obligated to furnish, supply, or give you any support, maintenance, board or lodging while you are absent from the Community.

**M. Admissions and Dismissals of other Residents.** You agree that you have no right to determine or appeal the admission, terms of admission, placement or dismissal of any other resident.

**N. Visitor Policy.** Except as provided in Article VI, Section D.1, Residents may invite Guests for visits at reasonable times. Guests must comply with Community rules and regulations.

**O. Financial Statements.** The Provider's audited financial reports are contained in the Annual Disclosure Statement filed with the Virginia Bureau of Insurance.

**P. Waiver.** The failure of the Provider in any one (1) or more instances to insist upon strict compliance by you with any of the terms of this Agreement shall not be construed to be a waiver by the Provider of the right to insist upon strict compliance by you with any of the other terms of this Agreement.

**Q. Assignment.** Your rights under this Agreement are personal to you and cannot be transferred or assigned by any act of you, or by any proceeding at law, or otherwise. The Provider may assign the Agreement to any subsidiary or other entity. The Agreement shall bind and inure to the benefit of the Provider's successors and assigns and shall bind and inure to the benefit of your heirs, executors and administrators in accordance with its terms.

**R. Entire Agreement.** This Continuing Care Agreement, together with the Resident's application forms, the Priority Deposit Agreement, Residential Selection Deposit Agreement and the Reservation Agreement, constitute the entire agreement between the Provider and you. The Provider is not liable for nor bound in any manner by any statements, representations or promises made by any person representing or proposing to represent the Provider unless such statements, representations, or promises are set forth in the Agreement. Any modification of the Agreement must be in writing signed by the Provider and you.

**S. Partial Illegality.** This Agreement shall be construed in accordance with the laws of the Commonwealth of Virginia. If any portion of this Agreement shall be determined to be illegal or not in conformity with applicable laws and regulations, such portion shall be deemed to be modified so as to be in accordance with such laws and regulations, and the validity of the balance of this Agreement shall not be affected; provided, however, if the Provider determines, in its sole discretion, that the portion of this Agreement so changed constitutes a substantial change in this Agreement, the Provider may rescind this Agreement and you shall receive all refunds to which you are entitled under this Agreement.

**T. Construction.** Words of any gender used in this Agreement shall be deemed to include any other gender and words in the singular shall be deemed to include the plural when the sense requires.

**U. Joint and Several Liability.** If two (2) parties execute this Agreement as residents, the term "resident" or "you" as used in the Agreement shall apply to both and they shall be jointly and severally liable under this Agreement unless otherwise provided.

IN WITNESS WHEREOF, the parties hereto have executed the Agreement on the date and year first above written.

WELLTOWER CCRC OPCO LLC

By: \_\_\_\_\_  
Title: \_\_\_\_\_

---

Resident or Responsible Party

---

Resident or Responsible Party

**Notice of Right to Rescind**

**Date:** \_\_\_\_\_  
Date Rescission Period Begins

Resident may rescind and terminate the Continuing Care Agreement, without penalty or forfeiture, within seven (7) days of the above date. Resident is not required to move into the Continuing Care facility before the expiration of this seven (7) day period.

To rescind the Continuing Care Agreement, mail or deliver a signed and dated copy of this notice or any other dated written, letter or telegram, stating your desire to rescind to The Colonnades, 2600 Barracks Road, Charlottesville, Virginia 22901, not later than midnight of \_\_\_\_\_ (last day of rescission).

Pursuant to this notice, I hereby cancel my Continuing Care Agreement.

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Resident or Responsible Party

---

Date

---

Resident or Responsible Party

---

Date

EXHIBIT B  
RESERVATION AGREEMENT

**THE COLONNADES**  
**WELLTOWER CCRC OPCO LLC**

**Independent Living Apartment/Cottage  
Reservation Agreement**

THIS AGREEMENT is made and entered into this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by and between Welltower CCRC OpCo LLC, through its manager, Sunrise Senior Living Management, Inc. referred to in this Agreement as "SUNRISE" and \_\_\_\_\_ (hereinafter designated as "you").

SUNRISE, manages THE COLONNADES located on Barracks Road in Charlottesville, Virginia and you are desirous of becoming a resident of The Colonades.

**IT IS AGREED AS FOLLOWS:**

1. You may rescind or terminate this Agreement at any time by providing notice to Sunrise at:  
The Colonades  
2600 Barracks Road  
Charlottesville, Virginia 22901
2. SUNRISE agrees to make residence unit number \_\_\_\_\_, available to you on the Occupancy Date.
3. SUNRISE may terminate this Agreement if you fail to meet the admissions requirements necessary for execution of the Continuing Care Agreement or if you fail to execute a Continuing Care Agreement by \_\_\_\_\_, 20\_\_\_\_.
4. You are guaranteed that any change in the state of your health after the date of the execution of a Continuing Care Agreement will not affect your admission to The Colonades.
5. You paid SUNRISE a \$\_\_\_\_\_ Application Fee when you applied for admission to THE COLONNADES which, except as specified below, is non-refundable.
  - (a) If you die prior to execution of the Continuing Care Agreement, SUNRISE shall refund the \$\_\_\_\_\_ Application Fee. Payment shall be made within thirty (30) days from notice of the date of death.
  - (b) If SUNRISE terminates this Agreement due to your failure to meet admission criteria, SUNRISE shall refund the \$\_\_\_\_\_ Application Fee within thirty (30) days from date of termination. If SUNRISE terminates the Agreement due to your failure to execute a Continuing Care Agreement by the date specified in Paragraph 3 of this Agreement, the \$\_\_\_\_\_ Application Fee shall be non-refundable.

**THE COLONNADES  
WELLTOWER CCRC OPCO LLC**

(c) Once the Continuing Care Agreement is executed, the \$\_\_\_\_\_ application fee will be applied to the Community Fee called for in the Continuing Care Agreement.

6. You have agreed to the “\_\_\_\_\_ Payment Plan”. However, you may elect to change to any other payment plan offered by SUNRISE without penalty, at any time prior to signing the Continuing Care Agreement for your residence.

7. You are guaranteed that any change in the amount of Entrance Fees associated with your payment plan after the date of this Agreement will not affect the amount of the Entrance Fee payable by you.

8. Your rights under this Agreement are the rights and privileges expressly granted in this Agreement and do not include any proprietary interest in the properties of THE COLONNADES or SUNRISE and are subject to such subordination agreements as may be required by the Continuing Care Agreement.

9. You agree to abide by and conform to such rules, policies, and principles as now exist for the operation and management of the facility and such as may subsequently be adopted or amended. A copy of the rules and regulations of the facility shall be provided to you.

10. You agree to pay a non-refundable reservation fee (“Reservation Fee”) in the amount of \$\_\_\_\_\_ /day beginning on \_\_\_\_\_. 20\_\_\_\_ to secure the apartment/cottage until the execution of the Continuing Care Agreement. If you cancel this agreement, any over payment is refundable.

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Print Name

---

Print Name

---

Date of Birth

---

Date of Birth

---

Social Security #

---

Social Security #

---

Medicare #

---

Medicare #

**[SIGNATURES ON FOLLOWING PAGE]**

**THE COLONNADES  
WELLTOWER CCRC OPCO LLC**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Street Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
Representative of Sunrise Senior Living Management, Inc  
on behalf of Welltower CCRC OpCo LLC

\_\_\_\_\_  
Title

EXHIBIT C  
PROVIDER'S CERTIFIED FINANCIAL STATEMENTS



# **Welltower CCRC OpCo, LLC**

Financial Statements and  
Supplementary Information

December 31, 2023 and 2022

# **Welltower CCRC OpCo, LLC**

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## Table of Contents

December 31, 2023 and 2022

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## Independent Auditors' Report

To the Member of  
Welltower CCRC OpCo, LLC

### Opinion

We have audited the financial statements of Welltower CCRC OpCo, LLC, (the Organization), which comprise the balance sheets as of December 31, 2023 and 2022, and the related statements of operations and changes in members' equity and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2023 and 2022, and the results of its operations, changes in its member's equity and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America (GAAP).

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with GAAP, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance, and therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control-related matters that we identified during the audit.

### **Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information on pages 15 through 20 is presented for the purposes of additional analysis rather than to present the financial position, results of operations and changes in members' equity and cash flows of the individual entities and is not a required part of the financial statements. The supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.



Philadelphia, Pennsylvania  
April 12, 2024

# Welltower CCRC OpCo, LLC

## Balance Sheets

December 31, 2023 and 2022

	<b>2023</b>	<b>2022</b>
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 11,116	\$ 10,083
Accounts receivable, residents, net	3,139,025	2,883,072
Prepaid expenses and other current assets	767,138	1,648,637
Total current assets	3,917,279	4,541,792
<b>Restricted Cash</b>		
Bedford Court working capital reserves	5,612,458	3,653,464
Other restricted cash	1,806	1,349
<b>Property and Equipment, Net</b>	24,481,254	19,365,732
<b>Right-of-Use Asset</b>	17,012,146	25,682,360
<b>Intangible Asset</b>	-	927,169
<b>Other Assets, Net</b>	44,076	48,469
Total assets	<u>\$ 51,069,019</u>	<u>\$ 54,220,335</u>
<b>Liabilities and Members' Equity</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses	\$ 1,685,447	\$ 1,764,294
Due to management company	773,100	856,451
Due to affiliate	13,624,104	10,847,605
Deferred revenue	212,870	78,432
Lease obligations	9,094,440	8,670,214
Security and reservation deposits	236,535	195,250
Refundable entrance fees and deposits, current	1,262,769	881,731
Total current liabilities	26,889,265	23,293,977
Refundable entrance fees and deposits	2,366,431	3,288,458
Deferred revenue from advances fees	10,057,029	7,578,067
Deferred revenue, below market lease	-	927,169
Lease obligations	7,917,706	17,012,146
Total liabilities	47,230,431	52,099,817
<b>Members' Equity</b>	<u>3,838,588</u>	<u>2,120,518</u>
Total liabilities and members' equity	<u>\$ 51,069,019</u>	<u>\$ 54,220,335</u>

See notes to financial statements

# Welltower CCRC OpCo, LLC

## Statements of Operations and Changes in Members' Equity

Years Ended December 31, 2023 and 2022

	<b>2023</b>	<b>2022</b>
<b>Revenue</b>		
Resident fees	\$ 35,522,817	\$ 32,953,514
Healthcare revenue	11,424,176	10,898,425
Amortization of entrance fees	2,123,266	1,516,358
COVID-19 grant revenue	32,206	768,206
Interest income	60,188	9,934
 Total revenue	 49,162,653	 46,146,437
<b>Expenses</b>		
Salaries, benefits and payroll taxes	19,574,760	17,927,095
Lease expense	10,744,328	14,221,758
Ancillary	2,640,787	2,635,320
Management fees	2,868,972	2,288,022
Repairs and maintenance	1,618,746	1,379,787
General and administrative	1,967,872	1,779,535
Food	1,629,458	1,574,139
Depreciation	3,083,451	2,496,154
Utilities	1,527,382	1,439,987
Real estate taxes	1,252,997	1,220,562
Insurance	1,083,084	1,123,190
Professional fees and contracted services	877,319	2,124,005
COVID-19 expense	61,551	408,478
Other nonoperating expenses	345,071	366,596
Interest	79,464	3,930
Recovery of bad debts	(860)	(8,030)
 Total expenses	 49,354,382	 50,980,528
Net deficit	(191,729)	(4,834,091)
<b>Members' Equity, Beginning</b>	2,120,518	6,954,609
Equity contributions from Welltower, Inc.	1,909,799	-
<b>Members' Equity, Ending</b>	<b>\$ 3,838,588</b>	<b>\$ 2,120,518</b>

*See notes to financial statements*

# Welltower CCRC OpCo, LLC

## Statements of Cash Flows

Years Ended December 31, 2023 and 2022

	<b>2023</b>	<b>2022</b>
<b>Cash Flows From Operating Activities</b>		
Net deficit	\$ (191,729)	\$ (4,834,091)
Adjustments to reconcile net deficit to net cash provided by operating activities:		
Depreciation	3,083,451	2,496,154
Amortization of entrance fees	(2,123,266)	(1,516,358)
Proceeds under nonrefundable entrance fee plans	4,602,228	2,551,085
Other changes in prepaid rent	758,140	(758,140)
Recovery of bad debts	(860)	(8,030)
Changes in operating assets and liabilities:		
Accounts receivable, residents, net	(255,093)	(1,357,339)
Due to affiliates	2,776,499	6,649,522
Due to (from) management company, net	(83,351)	456,015
Prepaid expenses and other current assets	123,359	1,143
Other assets, net	4,393	(41,589)
Other long-term liabilities	-	(5,325)
Accounts payable and accrued expenses	(78,847)	(3,322)
Deferred revenue	134,438	(17,342)
Security and reservation deposits	41,285	(19,860)
	<hr/>	<hr/>
Net cash provided by operating activities	8,790,647	3,592,523
<b>Cash Flows From Investing Activities</b>		
Purchases of property and equipment	<hr/>	<hr/>
	(8,198,973)	(3,634,523)
Net cash used in investing activities	<hr/>	<hr/>
	(8,198,973)	(3,634,523)
<b>Cash Flows From Financing Activities</b>		
Contributions from Member	1,909,799	-
Proceeds from refundable entrance fees	939,600	831,600
Refunds of deposits and refundable fees	<hr/>	<hr/>
	(1,480,589)	(902,350)
Net cash provided by (used in) financing activities	<hr/>	<hr/>
	1,368,810	(70,750)
Net increase (decrease) in cash and restricted cash	<hr/>	<hr/>
	1,960,484	(112,750)
<b>Cash and Restricted Cash, Beginning</b>	<hr/>	<hr/>
	3,664,896	3,777,646
<b>Cash and Restricted Cash, Ending</b>	<hr/>	<hr/>
	\$ 5,625,380	\$ 3,664,896
<b>Reconciliation of Cash and Restricted Cash</b>		
Cash	\$ 11,116	\$ 10,083
Restricted cash:		
Bedford Court working capital reserves	5,612,458	3,653,464
Other restricted cash	<hr/>	<hr/>
	1,806	1,349
Total cash and restricted cash	<hr/>	<hr/>
	\$ 5,625,380	\$ 3,664,896

See notes to financial statements

# Welltower CCRC OpCo LLC

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Notes to Financial Statements  
December 31, 2023 and 2022

## 1. Nature of the Business

Welltower CCRC OpCo, LLC (Welltower CCRC) was formed January 11, 2018 to be identified as the provider of services for two continuing care retirement communities, Bedford Court and The Colonades, (the Communities). Bedford Court is regulated by the Maryland Department of Aging (MDOA), the continuing care laws for the State of Maryland. The Colonades is regulated by the Virginia Bureau of Insurance.

Welltower OpCo Group, LLC (Welltower OG) is the sole member of Welltower CCRC. The sole member of Welltower OG is Welltower TRS HoldCo, LLC. The sole member of Welltower TRS HoldCo, LLC is Welltower OP Inc., which is majority owned by Welltower Inc., a publicly traded real estate investment trust.

The Communities offer a variety of services as follows:

	Bedford Court	The Colonades
Location	Silver Spring, Maryland	Charlottesville, Virginia
Opening year	1992	1991
Ownership status	Leased	Leased
Services:		
Independent Living	218 (units)	218 (units)
Assisted Living	76 (units)	41 (units)
Assisted Living Memory Support	-	16 (beds)
Nursing	60 (beds)	34 (beds)
Total units/beds	354	309
Type of contract	Type C - fee-for-service	Type C - fee-for-service

The real property and improvements which comprise the Communities are owned by Welltower PropCo Group, LLC (Welltower PropCo). Welltower PropCo leases the real property of the Communities to Welltower CCRC.

Sunrise Senior Living Management, Inc. (SSLMI), manages the Communities pursuant to management agreements with Welltower CCRC.

## 2. Summary of Significant Accounting Policies

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Restricted Cash

Restricted cash includes \$5,612,458 and \$3,653,464 as of December 31, 2023 and 2022, respectively, of statutory reserves which are to meet the requirement by the State of Maryland for Bedford Court.

The MDOA requires providers of continuing care to maintain certain operating reserves that equal 25% of the facility's net operating expenses, as defined by the state, relating to continuing care contracts.

## **Welltower CCRC OpCo LLC**

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Notes to Financial Statements  
December 31, 2023 and 2022

Welltower CCRC has fully funded the reserve as of December 31, 2023 which is calculated as follows:

Total operating expenses for fiscal year ended December 31, 2023	\$ 23,089,923
Less depreciation	<u>(1,069,797)</u>
Net operating expense	22,020,126
Required reserves percentage	<u>25%</u>
Required reserves at December 31, 2023	<u>\$ 5,505,032</u>
Actual reserves at December 31, 2023	<u>\$ 5,612,458</u>

Restricted cash reserve funds were \$5,612,458 at December 31, 2023, which exceeded the minimum statutory operating reserve requirement.

Beginning January 1, 2023, the reserve requirement changed from 15% to 25% and the required funding needed to meet the increased reserve of 25% was provided by its parent, Welltower Inc. On April 17, 2023, Welltower Inc. funded \$1,909,799 to meet the 2023 funding requirement, as noted in the statement of operations and changes in members' equity.

Restricted cash also includes escrow deposits for prospective residents for The Colonades.

### **Accounts Receivable, Residents, Net**

Welltower CCRC assesses collectability on all resident accounts prior to providing services. Residents are not required to provide collateral for the services rendered. Payment for services is required upon receipt of an invoice. Accounts are written off through bad debt expense when Welltower CCRC has exhausted all collection efforts and accounts are deemed impaired.

### **Property and Equipment**

Property and equipment is recorded at cost, net of accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful life of the equipment.

### **Impairment of Long-Lived Assets**

Welltower CCRC reviews its long-lived assets whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. In that event, if Welltower CCRC determines the estimated future net cash flows are less than the carrying value of the asset, an impairment loss is recognized for the difference between the estimated fair value and the carrying value of the asset. No impairment losses were recognized in 2023 or 2022.

# Welltower CCRC OpCo LLC

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Notes to Financial Statements  
December 31, 2023 and 2022

## Intangible Asset and Liability

The intangible asset of \$927,169 as of December 31, 2022, is the fair market value of the below market lease with Welltower PropCo for The Colonnades. The deferred revenue - below market lease liability of \$927,169 as of December 31, 2022, is the fair market value of the below market leases with the residents of The Colonnades. Amortization for both is computed using the straight-line method over a five year period and was fully amortized as of December 31, 2023. The intangible asset is tested for impairment annually and more frequently if events or changes in circumstances indicate that it is more likely than not that the asset is impaired and is evaluated each reporting period to determine whether events and circumstances continue to support the useful life. If Welltower CCRC determines that it is more likely than not (50% likelihood) that the fair value of the operations is less than its carrying value, then it performs the two-step impairment test as required by authoritative guidance. Welltower CCRC determined, based on these qualitative factors, that it was more likely than not that the fair value of the operations exceeded its carrying value as of December 31, 2022. Therefore, Welltower CCRC did not perform the two-step impairment test, as defined under authoritative guidance, in 2022. The amortization period ended in 2023.

## Leases

Welltower CCRC evaluates at contract inception whether a lease exists and recognizes a lease obligation and right-of-use (ROU) asset for all leases with a term greater than 12 months. Leases are classified as either financing or operating. All lease liabilities are measured as the present value of the future lease payments using a discount rate. The future lease payments used to measure the lease liability include fixed payments, as well as the exercise price of any options to purchase the underlying asset that have been deemed reasonably certain of being exercised, if applicable. Future lease payments for optional renewal periods that are not reasonably certain of being exercised are excluded from the measurement of the lease liability. For all leases, the ROU asset is initially derived from the measurement of the lease liability and adjusted for certain items, such as initial direct costs and lease incentives received. ROU assets are subject to long-lived impairment testing.

Operating lease expense is recognized on a straight-line basis over the lease term and is included within lease expense in the statements of operations and changes in members' equity. The lease term is determined based on the date Welltower CCRC acquires control of the leased premises through the end of the lease term. Optional renewal periods are initially not included in the lease term unless they are deemed to be reasonably certain of being exercised at lease commencement.

## Revenue Recognition and Deferred Revenue

Operating revenue consists of resident fee revenue, which is recognized monthly as services are provided. Agreements with residents are generally for a term of one year and are cancelable by residents with 30 to 90 days' notice. The Communities bill the residents one month in advance of the services being rendered, and therefore, cash payments received for services are recorded as deferred revenue until the services are rendered and the revenue is earned.

Healthcare revenue is recorded at established rates with contractual adjustments deducted to arrive at net healthcare revenue. Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. Healthcare services rendered to Medicare beneficiaries are paid on a Prospective Payment System (PPS). Fee amounts are determined annually and are based on the acuity level of the resident. As a result, the PPS does not have estimated annual settlements. Medicaid payment methodologies vary by state. Most state Medicaid programs will perform desk reviews of all submitted cost reports and audit only selected providers. Differences between the estimated amounts accrued and interim and final settlements are reported in operations in the year of settlement. There are no receivables for estimated Medicare or Medicaid settlements as of December 31, 2023 and 2022.

# **Welltower CCRC OpCo LLC**

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Notes to Financial Statements  
December 31, 2023 and 2022

## **Net Resident Service Revenues**

Net resident service revenues are reported at the amount that reflects the consideration Welltower CCRC expects to receive in exchange for the services provided. These amounts are due from residents or third-party payors and include variable consideration for retroactive adjustments, if any, under reimbursement programs. Performance obligations are determined based on the nature of the services provided. Net resident service revenues are recognized as performance obligations are satisfied.

Net resident service revenues are primarily comprised of the following revenue streams:

### **Independent Living**

Independent Living revenues is derived from providing housing services to residents at a stated monthly fee. Independent Living revenues are recognized on a month-to-month basis. Welltower CCRC has determined that the services included in the monthly fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time as services are provided.

### **Healthcare**

Healthcare revenues are derived from providing housing services to residents at a stated daily fee, net of any contractual adjustments from third-party payors. Healthcare revenues are recognized on a daily basis as services are rendered. Welltower CCRC has determined that the services included in the daily fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time as services are provided.

### **Assisted Living**

Assisted Living revenues is derived from providing housing services to residents at a stated daily fee. Assisted Living revenues are recognized on a daily basis as services are rendered. Welltower CCRC has determined that the services included in the daily fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time as services are provided.

### **Reminiscence**

Reminiscence revenues is derived from providing housing services to residents at a stated daily fee. Reminiscence revenues are recognized on a daily basis as services are rendered. Welltower CCRC has determined that the services included in the daily fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time as services are provided.

Revenue from nonrefundable entrance fees received are recognized through amortization of the nonrefundable entrance fee using the straight-line method over annually adjusted estimated remaining life expectancies of the residents which approximates the period of time the goods and services under the agreements are expected to be transferred to residents. The unamortized portion is classified as deferred revenues from entrance fees in the balance sheets. Amortization of nonrefundable entrance fees was \$2,123,266 in 2023 and \$1,516,358 in 2022.

# Welltower CCRC OpCo LLC

Notes to Financial Statements  
December 31, 2023 and 2022

Payment terms and conditions for Welltower CCRC's resident contracts vary by contract type and payor source, although terms generally include payment to be made within 30 days. Net resident service fee revenues for recurring and routine monthly services are generally billed monthly in advance. Net resident service fee revenues for ancillary services are generally billed monthly in arrears. Welltower CCRC applies the practical expedient in accordance with generally accepted accounting principles and therefore does not disclose amounts for remaining performance obligations that have original expected durations of one year or less.

Welltower CCRC has agreements with third-party payors that provide for payments to Welltower CCRC at amounts different from its established rates. Welltower CCRC receives revenue for services under third-party payor programs, including Medicare, Medicaid and other third-party payors. Settlements with third-party payors for retroactive adjustments due to audits, reviews or investigations are included in the determination of the estimated transaction price for providing services. Welltower CCRC estimates the transaction price based on the terms of the contract and correspondence with the third-party payor and historical payment trends, and retroactive adjustments are recognized in future periods as final settlements are determined.

In the opinion of management, actual adjustments, if any, will not be materially different from the amounts recorded.

Net resident service revenues consist of the following at December 31, 2023 and 2022:

	2023					
	Independent Living	Healthcare	Assisted Living	Reminiscence	Other Resident Services	Total
Private pay	\$ 22,570,603	\$ 1,945,158	\$ 10,200,667	\$ 1,965,690	\$ 665,350	\$ 37,347,468
Medicare	-	7,424,106	-	-	-	7,424,106
Medicaid	-	1,921,162	-	-	2,177	1,923,339
Other	-	133,750	-	-	118,330	252,080
Endowment amortization	-	-	-	-	2,123,266	2,123,266
<b>Total</b>	<b>\$ 22,570,603</b>	<b>\$ 11,424,176</b>	<b>\$ 10,200,667</b>	<b>\$ 1,965,690</b>	<b>\$ 2,909,123</b>	<b>\$ 49,070,259</b>

	2022					
	Independent Living	Healthcare	Assisted Living	Reminiscence	Other Resident Services	Total
Private pay	\$ 21,391,537	\$ 1,449,190	\$ 9,249,537	\$ 1,740,399	\$ 570,009	\$ 34,400,672
Medicare	-	7,542,169	-	-	-	7,542,169
Medicaid	-	1,639,836	-	-	2,032	1,641,868
Other	-	267,230	-	-	-	267,230
Endowment amortization	-	-	-	-	1,516,358	1,516,358
<b>Total</b>	<b>\$ 21,391,537</b>	<b>\$ 10,898,425</b>	<b>\$ 9,249,537</b>	<b>\$ 1,740,399</b>	<b>\$ 2,088,399</b>	<b>\$ 45,368,297</b>

## Future Service Obligation on Continuing Care Agreement

Nonrefundable portions of entrance fees are deferred and recognized as revenue using the straight-line method over the actuarially determined expected term of each resident's contract.

When the present value of estimated costs to be incurred under a continuing care agreement (Care Agreement) exceeds the present value of estimated revenues, the present value of such excess costs is accrued. The calculation is performed annually and assumes a future increase in the monthly revenue commensurate with the monthly costs. The calculation, which uses a 6% discount rate, results in a positive net present value of cash flow and, as such, no liability was recorded as of December 31, 2023 and 2022.

# **Welltower CCRC OpCo LLC**

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Notes to Financial Statements  
December 31, 2023 and 2022

## **COVID-19 Grant Revenue**

COVID-19 grant revenue consists of amounts received from federal funding sources related to the COVID-19 pandemic. The Communities account for this funding in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-605 guidance for conditional contributions and accordingly, revenues are measured and recognized when barriers are substantially met, which occurs when the Communities comply with the terms and conditions related to the purpose of the grant rather than those that are administrative in nature.

In March 2020, the Coronavirus Aid, Relief and Economic Security (CARES) Act was signed into law to combat the financial effects of COVID-19. The CARES Act created a Provider Relief Fund to provide financial support for hospitals and other healthcare providers. The Communities received \$32,206 in the year ended December 31, 2023 and \$768,206 in the year ended December 31, 2022, related to this funding. In accordance with the terms and conditions, the Communities could apply the funding against lost revenue and eligible expenses, which the Communities' methodology for calculating lost revenues was the difference between budgeted revenue compared to actual revenue in 2023 and 2022.

The Communities' COVID-19-related lost revenues and eligible expenses were sufficient to allow the Communities to keep and recognize the full amount of the Provider Relief Fund funding received in 2023 and 2022, which was included in COVID-19 grant revenue in the accompanying statements of operations and changes in members' equity for the years ended December 31, 2023 and 2022.

Noncompliance with the terms and conditions could result in repayment of some or all of the support, which can be subject to government review and interpretation. The Department of Health and Human Services (HHS) has indicated Relief Fund payments are subject to future reporting and audit requirements. These matters could cause reversal or claw-back of amounts previously recognized; however, an estimate of the possible effects cannot be made as of the date these financial statements were issued. In addition, it's unknown whether there will be further developments in the regulatory guidance.

## **Income Taxes**

No provision has been made for federal or state income taxes, since the liability for such taxes, if any, is that of the sole member of Welltower CCRC.

## **3. Continuing Care Agreements**

Residents of the Communities are required to sign a Care Agreement with the Communities. The Care Agreement stipulates, among other things, the amount of all entrance fees and monthly fees, the type of residential unit being provided, and the Communities' obligation to provide both healthcare and non-healthcare services. In addition, the Care Agreement provides Welltower CCRC with the right to increase future monthly fees. The Care Agreement is terminated upon the receipt of written termination notice from the resident or the death of the resident.

# Welltower CCRC OpCo LLC

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Notes to Financial Statements  
December 31, 2023 and 2022

The components of the entrance fees for the communities are as follows:

- a. **Refundable Entrance Fees** - This component is refundable to the resident or the resident's estate upon termination or cancellation of the Care Agreement. For The Colonades, the refundable entrance fees are also refundable upon conversion from an entrance fee plan to a straight monthly fee plan. The refundable entrance fees for The Colonades are primarily noninterest bearing while the refundable entrance fees for Bedford Court bear interest. Depending on the type of plan, refundable entrance fees are equal to either 100%, 95%, 90% or 50% of the total entrance fee, less any additional occupant refundable entrance fees. Since these obligations are considered security deposits, interest is not imputed on these obligations in accordance with ASC 835, *Imputation of Interest*. There is an automatic rescission of the Care Agreement if the resident is precluded from moving in by illness, injury or death, in which case the refundable entrance fees would be refunded.
- b. **Nonrefundable Entrance Fees** - This component is nonrefundable and equals the total entrance fee, less the refundable component and any additional occupant fee.
- c. **Additional Occupant Fee** - This is a nonrefundable fee for each additional occupant in a residential unit.

Nonrefundable portions of entrance fees are deferred and recognized as revenue using the straight-line method over the actuarially determined expected term of each resident's contract.

## 4. Property and Equipment

A summary of property and equipment follows:

	<b>2023</b>	<b>2022</b>
Land improvements	\$ 916,144	\$ 607,282
Building improvements	13,359,619	10,346,557
Furniture, fixtures and equipment	14,944,085	12,730,328
Construction in progress	<u>4,725,321</u>	<u>2,107,363</u>
 Total cost	 33,945,169	 25,791,530
 Less accumulated depreciation	 <u>(9,463,915)</u>	 <u>(6,425,798)</u>
 Property and equipment, net	 <u>\$ 24,481,254</u>	 <u>\$ 19,365,732</u>

Depreciation expense was \$3,083,451 and \$2,496,154 for the years ended December 31, 2023 and 2022, respectively.

## 5. Lease Agreements

Welltower CCRC leases the real property comprising the Communities from Welltower PropCo, under three-year lease agreements through 2025, with renewal periods through 2037. The minimum lease payments over the first three years of the lease are fixed, then are considered variable after the third year and are excluded from the calculation of right-of-use assets and lease liabilities.

Right-of-use assets represent Welltower CCRC's right to use an underlying asset for the lease term, while lease liabilities represent the obligation to make lease payments arising from the lease. Right-of-use assets and lease liabilities are recognized at the commencement date of a lease based on the net present value of lease payments over the lease term.

# Welltower CCRC OpCo LLC

Notes to Financial Statements  
December 31, 2023 and 2022

Welltower CCRC estimated a lease end date based on the required length of usage of the property and calculated a right-of-use asset and lease liability with the resulting estimated lease term.

In determining the discount rate used to measure the right-of-use asset and lease liability, Welltower CCRC uses an incremental borrowing rate of 4.78%.

The following table summarizes the lease right-of-use asset and lease liability as of December 31:

	2023	2022
Right-of-use assets:		
Operating leases	<u>\$ 17,012,146</u>	<u>\$ 25,682,360</u>
Lease liabilities:		
Current operating lease liabilities	<u>\$ 9,094,440</u>	<u>\$ 8,670,214</u>
Long-term operating lease liabilities	<u>7,917,706</u>	<u>17,012,146</u>
Total lease liabilities	<u>\$ 17,012,146</u>	<u>\$ 25,682,360</u>
Weighted average remaining lease term (in years):		
Operating lease	2	3
Weighted average discount rate:		
Operating lease	4.78 %	4.78 %

The table below summarizes Welltower CCRC's scheduled future minimum lease payments for years ending after December 31, 2023:

Years ending December 31:	
2024	\$ 9,672,350
2025	8,060,293
Thereafter	<u>-</u>
Total lease payments	17,732,643
Less present value discount	<u>(720,497)</u>
Total lease liabilities	17,012,146
Less current portion	<u>(9,094,440)</u>
Long-term lease liabilities	<u>\$ 7,917,706</u>

## 6. Related-Party Transactions

### SSLMI

Welltower CCRC entered into a management agreement with SSLMI, to manage the Communities. The agreement has a term of 15 years and expires in January 2028. Prior to January 1, 2023, management fees were calculated as a percentage of gross revenues, as defined in the management agreement. After January 1, 2023, management fees are calculated as percentage of gross revenues plus a percentage of EBITDARM, as defined in the management agreement. Total management fees incurred were \$2,868,972 and \$2,288,022 in 2023 and 2022, respectively. The management agreement also provides for reimbursement to SSLMI for all direct costs of operation.

# **Welltower CCRC OpCo LLC**

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Notes to Financial Statements  
December 31, 2023 and 2022

Welltower CCRC obtains workers compensation, professional, general liability, and automobile coverage through Sunrise Senior Living Insurance, Inc., an affiliate of SSLMI. Welltower CCRC had a payable to SSLMI of \$773,100 and \$856,451 as of December 31, 2023 and 2022, respectively. The transactions are subject to the right of offset, wherein any receivables from the affiliate can be offset by any payables to the affiliate. The amounts are noninterest bearing and due on demand.

## **Welltower, Inc.**

There was a net amount due to Welltower Inc. of \$13,624,104 and \$10,847,605 as of December 31, 2023 and 2022, respectively, related to daily sweep activity, capex spending and cash shortfalls for operating expenses. Interest is not charged and there are no fixed repayment terms on these advances. The amounts are settled monthly, or as funds become available.

## **7. Contingencies**

### **Senior Living Services Industry**

The senior living services industry is subject to numerous laws, regulations and administrative directives of federal, state and local governments and agencies. Compliance with these laws, regulations and administrative directives is subject to future government review and interpretation as well as regulatory actions unknown or unasserted at this time. Government activity has continued to increase with respect to investigations and allegations concerning possible violations by healthcare providers of fraud and abuse statutes and regulations, which could result in the imposition of significant fines and penalties as well as significant repayments for resident services previously billed. Management is not aware of any material incidents of noncompliance.

### **Medicaid Reimbursement**

Nursing services provided to Medicaid program beneficiaries are paid at prospectively determined rates per day. The rates are determined using state-wide nursing facility cost information and Welltower CCRC's cost information from a prior year. The reimbursement methodology is subject to various limitations and adjustments.

## **8. Concentrations**

Welltower CCRC grants credit without collateral to its residents, primarily related to providing residential and healthcare related services.

Welltower CCRC maintains cash accounts, which, at times, may exceed federally insured limits. Welltower CCRC has not experienced any losses from maintaining cash accounts in excess of federally insured limits. Management believes that it is not subject to any significant credit risk on its cash accounts.

## **9. Subsequent Events**

Welltower CCRC has evaluated the impact of subsequent events through April 12, 2024, representing the date at which the financial statements were available to be issued.

# Welltower CCRC OpCo, LLC

Combining Balance Sheet

December 31, 2023

	Welltower CCRC	Bedford Court	The Colonnades	Total
<b>Assets</b>				
<b>Current Assets</b>				
Cash and cash equivalents	\$ -	\$ 11,132	\$ (16)	\$ 11,116
Accounts receivable, residents, net	-	917,915	2,221,110	3,139,025
Prepaid expenses and other current assets	-	603,597	163,541	767,138
Total current assets	-	1,532,644	2,384,635	3,917,279
<b>Restricted Cash</b>				
Bedford Court working capital reserves	-	5,612,458	-	5,612,458
Other restricted cash	-	1,806	-	1,806
<b>Property and Equipment, Net</b>	-	7,992,799	16,488,455	24,481,254
<b>Right-of-Use Asset</b>	-	5,693,298	11,318,848	17,012,146
<b>Other Assets, Net</b>	-	19,705	24,371	44,076
<b>Total assets</b>	<u>\$ -</u>	<u>\$ 20,852,710</u>	<u>\$ 30,216,309</u>	<u>\$ 51,069,019</u>
<b>Liabilities and Members' Equity</b>				
<b>Current Liabilities</b>				
Accounts payable and accrued expenses	\$ 266,491	\$ 804,720	\$ 614,236	\$ 1,685,447
Due to (from) management company	(19,575,000)	2,106,869	18,241,231	773,100
Due to (from) affiliate	20,257,337	(733,072)	(5,900,161)	13,624,104
Deferred revenue	-	57,201	155,669	212,870
Operating lease obligations	-	3,043,552	6,050,888	9,094,440
Security and reservation deposits	-	31,460	205,075	236,535
Refundable entrance fees and deposits, current	-	985,308	277,461	1,262,769
Total current liabilities	948,828	6,296,038	19,644,399	26,889,265
Refundable entrance fees and deposits	-	1,971,592	394,839	2,366,431
Deferred revenue from advances fees	-	-	10,057,029	10,057,029
Operating lease obligations	-	2,649,746	5,267,960	7,917,706
Total liabilities	948,828	10,917,376	35,364,227	47,230,431
<b>Members' (Deficit) Equity</b>	<u>(948,828)</u>	<u>9,935,334</u>	<u>(5,147,918)</u>	<u>3,838,588</u>
<b>Total liabilities and members' equity</b>	<u>\$ -</u>	<u>\$ 20,852,710</u>	<u>\$ 30,216,309</u>	<u>\$ 51,069,019</u>

# Welltower CCRC OpCo, LLC

Combining Balance Sheet

December 31, 2022

	Welltower CCRC	Bedford Court	The Colonnades	Total
<b>Assets</b>				
<b>Current Assets</b>				
Cash and cash equivalents	\$ -	\$ 10,083	\$ -	\$ 10,083
Accounts receivable, residents, net	-	1,192,102	1,690,970	2,883,072
Prepaid expenses and other current assets	-	856,145	792,492	1,648,637
<b>Total current assets</b>	<b>-</b>	<b>2,058,330</b>	<b>2,483,462</b>	<b>4,541,792</b>
<b>Restricted Cash</b>				
Bedford Court working capital reserves	-	3,653,464	-	3,653,464
Other restricted cash	-	1,349	-	1,349
<b>Property and Equipment, Net</b>	<b>-</b>	<b>5,779,464</b>	<b>13,586,268</b>	<b>19,365,732</b>
<b>Right-of-Use Asset</b>	<b>-</b>	<b>8,594,879</b>	<b>17,087,481</b>	<b>25,682,360</b>
<b>Intangible Asset</b>	<b>-</b>	<b>-</b>	<b>927,169</b>	<b>927,169</b>
<b>Other Assets, Net</b>	<b>-</b>	<b>21,259</b>	<b>27,210</b>	<b>48,469</b>
<b>Total assets</b>	<b>\$ -</b>	<b>\$ 20,108,745</b>	<b>\$ 34,111,590</b>	<b>\$ 54,220,335</b>
<b>Liabilities and Members' Equity</b>				
<b>Current Liabilities</b>				
Accounts payable and accrued expenses	\$ 174,998	\$ 863,522	\$ 725,774	\$ 1,764,294
Due to (from) management company	(16,676,770)	408,435	17,124,786	856,451
Due to (from) affiliate	17,450,600	(742,944)	(5,860,051)	10,847,605
Deferred revenue	-	53,086	25,346	78,432
Operating lease obligations	-	2,901,581	5,768,633	8,670,214
Security and reservation deposits	-	26,460	168,790	195,250
Refundable entrance fees and deposits, current	-	881,731	-	881,731
<b>Total current liabilities</b>	<b>948,828</b>	<b>4,391,871</b>	<b>17,953,278</b>	<b>23,293,977</b>
Refundable entrance fees and deposits	-	2,143,719	1,144,739	3,288,458
Deferred revenue from advances fees	-	-	7,578,067	7,578,067
Deferred revenue, below market lease	-	-	927,169	927,169
Operating lease obligations	-	5,693,298	11,318,848	17,012,146
<b>Total liabilities</b>	<b>948,828</b>	<b>12,228,888</b>	<b>38,922,101</b>	<b>52,099,817</b>
<b>Members' (Deficit) Equity</b>	<b>(948,828)</b>	<b>7,879,857</b>	<b>(4,810,511)</b>	<b>2,120,518</b>
<b>Total liabilities and members' equity</b>	<b>\$ -</b>	<b>\$ 20,108,745</b>	<b>\$ 34,111,590</b>	<b>\$ 54,220,335</b>

# Welltower CCRC OpCo, LLC

## Combining Statement of Operations and Changes in Members' Equity

Year Ended December 31, 2023

	<b>Welltower CCRC</b>	<b>Bedford Court</b>	<b>The Colonnades</b>	<b>Total</b>
<b>Revenue</b>				
Resident fees	\$ -	\$ 15,886,114	\$ 19,636,703	\$ 35,522,817
Healthcare revenue	-	7,257,636	4,166,540	11,424,176
Amortization of entrance fees	-	-	2,123,266	2,123,266
COVID-19 grant revenue	-	31,663	543	32,206
Interest income	-	60,188	-	60,188
<b>Total revenue</b>	<b>-</b>	<b>23,235,601</b>	<b>25,927,052</b>	<b>49,162,653</b>
<b>Expenses</b>				
Salaries, benefits and payroll taxes	-	10,350,598	9,224,162	19,574,760
Lease expense	-	3,236,957	7,507,371	10,744,328
Ancillary	-	1,398,147	1,242,640	2,640,787
Management fees	-	1,171,412	1,697,560	2,868,972
Repairs and maintenance	-	802,352	816,394	1,618,746
General and administrative	-	1,032,231	935,641	1,967,872
Food	-	831,953	797,505	1,629,458
Depreciation	-	1,069,797	2,013,654	3,083,451
Utilities	-	910,395	616,987	1,527,382
Real estate taxes	-	771,379	481,618	1,252,997
Insurance	-	704,465	378,619	1,083,084
Professional fees and contracted services	-	585,908	291,411	877,319
COVID-19 expense	-	51,969	9,582	61,551
Other nonoperating expenses	-	93,363	251,708	345,071
Interest	-	79,329	135	79,464
Recovery of bad debts	-	(332)	(528)	(860)
<b>Total expenses</b>	<b>-</b>	<b>23,089,923</b>	<b>26,264,459</b>	<b>49,354,382</b>
<b>Net income (deficit)</b>	<b>-</b>	<b>145,678</b>	<b>(337,407)</b>	<b>(191,729)</b>
<b>Members' (Deficit) Equity, Beginning</b>	<b>(948,828)</b>	<b>7,879,857</b>	<b>(4,810,511)</b>	<b>2,120,518</b>
Equity contributions from Welltower, Inc.	-	1,909,799	-	1,909,799
<b>Members' (Deficit) Equity, Ending</b>	<b>\$ (948,828)</b>	<b>\$ 9,935,334</b>	<b>\$ (5,147,918)</b>	<b>\$ 3,838,588</b>

# Welltower CCRC OpCo, LLC

## Combining Statement of Operations and Changes in Members' Equity

Year Ended December 31, 2022

	<b>Welltower CCRC</b>	<b>Bedford Court</b>	<b>The Colonnades</b>	<b>Total</b>
<b>Revenue</b>				
Resident fees	\$ -	\$ 14,995,315	\$ 17,958,199	\$ 32,953,514
Healthcare revenue	-	6,709,104	4,189,321	10,898,425
Amortization of entrance fees	-	-	1,516,358	1,516,358
COVID-19 grant revenue	-	565,893	202,313	768,206
Interest income	-	9,934	-	9,934
<b>Total revenue</b>	<b>-</b>	<b>22,280,246</b>	<b>23,866,191</b>	<b>46,146,437</b>
<b>Expenses</b>				
Salaries, benefits and payroll taxes	-	9,484,288	8,442,807	17,927,095
Lease expense	-	4,243,056	9,978,702	14,221,758
Ancillary	-	1,346,520	1,288,800	2,635,320
Management fees	-	1,101,444	1,186,578	2,288,022
Repairs and maintenance	-	658,448	721,339	1,379,787
General and administrative	-	929,869	849,666	1,779,535
Food	-	805,189	768,950	1,574,139
Depreciation	-	839,847	1,656,307	2,496,154
Utilities	-	813,600	626,387	1,439,987
Real estate taxes	-	768,919	451,643	1,220,562
Insurance	-	688,908	434,282	1,123,190
Professional fees and contracted services	-	956,634	1,167,371	2,124,005
COVID-19 expense	-	327,907	80,571	408,478
Other nonoperating expenses	-	166,475	200,121	366,596
Interest	-	3,300	630	3,930
Recovery of bad debts	-	(41,504)	33,474	(8,030)
<b>Total expenses</b>	<b>-</b>	<b>23,092,900</b>	<b>27,887,628</b>	<b>50,980,528</b>
<b>Net deficit</b>	<b>-</b>	<b>(812,654)</b>	<b>(4,021,437)</b>	<b>(4,834,091)</b>
<b>Members' (Deficit) Equity, Beginning</b>	<b>(948,828)</b>	<b>8,692,511</b>	<b>(789,074)</b>	<b>6,954,609</b>
<b>Members' (Deficit) Equity, Ending</b>	<b>\$ (948,828)</b>	<b>\$ 7,879,857</b>	<b>\$ (4,810,511)</b>	<b>\$ 2,120,518</b>

# Welltower CCRC OpCo, LLC

Combining Statement of Cash Flows

Year Ended December 31, 2023

	Welltower CCRC	Bedford Court	The Colonnades	Total
<b>Cash Flows From Operating Activities</b>				
Net deficit	\$ -	\$ 145,678	\$ (337,407)	\$ (191,729)
Adjustments to reconcile net deficit to net cash provided by operating activities:				
Depreciation	-	1,069,797	2,013,654	3,083,451
Amortization of entrance fees	-	-	(2,123,266)	(2,123,266)
Proceeds under nonrefundable entrance fee plans	-	-	4,602,228	4,602,228
Other changes in prepaid rent	-	201,220	556,920	758,140
Recovery of bad debts	-	(332)	(528)	(860)
Changes in operating assets and liabilities:				
Accounts receivable, residents, net	-	274,519	(529,612)	(255,093)
Due to (from) affiliates	2,806,737	9,872	(40,110)	2,776,499
Due to (from) management company, net	(2,898,230)	1,698,434	1,116,445	(83,351)
Prepaid expenses and other current assets	-	51,328	72,031	123,359
Other assets, net	-	1,554	2,839	4,393
Accounts payable and accrued expenses	91,493	(58,802)	(111,538)	(78,847)
Deferred revenue	-	4,115	130,323	134,438
Security and reservation deposits	-	5,000	36,285	41,285
Net cash provided by operating activities	-	3,402,383	5,388,264	8,790,647
<b>Cash Flows From Investing Activities</b>				
Purchases of property and equipment	-	(3,283,132)	(4,915,841)	(8,198,973)
Net cash used in investing activities	-	(3,283,132)	(4,915,841)	(8,198,973)
<b>Cash Flows From Financing Activities</b>				
Contributions from Member	-	1,909,799	-	1,909,799
Proceeds from refundable entrance fees	-	939,600	-	939,600
Refunds of deposits and refundable fees	-	(1,008,150)	(472,439)	(1,480,589)
Net cash used in financing activities	-	1,841,249	(472,439)	1,368,810
Net (decrease) increase in cash and restricted cash	-	1,960,500	(16)	1,960,484
<b>Cash and Restricted Cash, Beginning</b>				
Cash and Restricted Cash, Beginning	-	3,664,896	-	3,664,896
<b>Cash and Restricted Cash, Ending</b>				
Cash and Restricted Cash, Ending	\$ -	\$ 5,625,396	\$ (16)	\$ 5,625,380
<b>Reconciliation of Cash and Restricted Cash</b>				
Cash	\$ -	\$ 11,132	\$ (16)	\$ 11,116
Restricted cash:				
Bedford Court working capital reserves	-	5,612,458	-	5,612,458
Other restricted cash	-	1,806	-	1,806
Total cash and restricted cash	\$ -	\$ 5,625,396	\$ (16)	\$ 5,625,380

# Welltower CCRC OpCo, LLC

Combining Statement of Cash Flows

Year Ended December 31, 2022

	Welltower CCRC	Bedford Court	The Colonnades	Total
<b>Cash Flows From Operating Activities</b>				
Net income	\$ -	\$ (812,654)	\$ (4,021,437)	\$ (4,834,091)
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation	-	839,847	1,656,307	2,496,154
Amortization of entrance fees	-	-	(1,516,358)	(1,516,358)
Proceeds under nonrefundable entrance fee plans	-	-	2,551,085	2,551,085
Other changes in prepaid rent	-	(201,220)	(556,920)	(758,140)
Recovery of bad debts	-	(41,504)	33,474	(8,030)
Changes in operating assets and liabilities:				
Accounts receivable, residents, net	-	(279,919)	(1,077,420)	(1,357,339)
Due to (from) affiliates	7,291,788	(443,437)	(198,829)	6,649,522
Due to (from) management company, net	(7,187,169)	1,481,575	6,161,609	456,015
Prepaid expenses and other current assets	-	(40,893)	42,036	1,143
Other assets, net	-	(14,379)	(27,210)	(41,589)
Other long-term liabilities	-	-	(5,325)	(5,325)
Accounts payable and accrued expenses	(104,619)	134,802	(33,505)	(3,322)
Deferred revenue	-	9,223	(26,565)	(17,342)
Security and reservation deposits	-	(6,000)	(13,860)	(19,860)
Net cash provided by operating activities	-	625,441	2,967,082	3,592,523
<b>Cash Flows From Investing Activities</b>				
Purchases of property and equipment	-	(543,481)	(3,091,042)	(3,634,523)
Net cash used in investing activities	-	(543,481)	(3,091,042)	(3,634,523)
<b>Cash Flows From Financing Activities</b>				
Proceeds from refundable entrance fees	-	831,600	-	831,600
Refunds of deposits and refundable fees	-	(902,350)	-	(902,350)
Net cash used in financing activities	-	(70,750)	-	(70,750)
Net decrease in cash and restricted cash	-	11,210	(123,960)	(112,750)
<b>Cash and Restricted Cash, Beginning</b>	-	3,653,686	123,960	3,777,646
<b>Cash and Restricted Cash, Ending</b>	\$ -	\$ 3,664,896	\$ -	\$ 3,664,896
<b>Reconciliation of Cash and Restricted Cash</b>				
Cash	\$ -	\$ 10,083	\$ -	\$ 10,083
Restricted cash:				
Bedford Court working capital reserves	-	3,653,464	-	3,653,464
Other restricted cash	-	1,349	-	1,349
Total cash and restricted cash	\$ -	\$ 3,664,896	\$ -	\$ 3,664,896

EXHIBIT D

WELLTOWER INC.'S ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934 (FORM 10-K) FOR THE FISCAL YEAR ENDED  
DECEMBER 31, 2023

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2023

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from    to     
Commission File Number **1-8923**



**WELLTOWER INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**34-1096634**

(I.R.S. Employer Identification No.)

**4500 Dorr Street, Toledo, Ohio**  
(Address of principal executive offices)

**43615**  
(Zip Code)

**(419) 247-2800**  
(Registrant's telephone number, including area code)

**Securities registered pursuant to Section 12(b) of the Act:**

<b>Title of Each Class</b>	<b>Trading Symbol(s)</b>	<b>Name of Each Exchange on Which Registered</b>
Common Stock, \$1.00 par value	WELL	New York Stock Exchange
Guarantee of 4.800% Notes due 2028 issued by Welltower OP LLC	WELL/28	New York Stock Exchange
Guarantee of 4.500% Notes due 2034 issued by Welltower OP LLC	WELL/34	New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act: None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically, every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate by check mark whether the registrant has filed a report on and attestation of the effectiveness of its internal control over financial reporting under Section 404(b) of Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by registered public accounting firm that prepared or issued its audit report

If securities are registered pursuant to Section 12(b) of the Exchange Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b)

The aggregate market value of the shares of voting common stock held by non-affiliates of the registrant, computed by reference to the closing sales price as of the last business day of the registrant's most recently completed second fiscal quarter was \$41,131,361,000.

As of February 9, 2024, the registrant had 568,878,059 shares of common stock outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's definitive proxy statement for the annual stockholders' meeting to be held May 23, 2024, are incorporated by reference into Part III.

**WELLTOWER INC. AND SUBSIDIARIES**  
**2023 FORM 10-K ANNUAL REPORT**  
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## PART I

### Item 1. Business

#### General

Welltower Inc. (NYSE:WELL), an S&P 500 company headquartered in Toledo, Ohio, is driving the transformation of health care infrastructure. The company invests with leading seniors housing operators, post-acute providers and health systems to fund the real estate and infrastructure needed to scale innovative care delivery models and improve people's wellness and overall health care experience. Welltower™, a real estate investment trust ("REIT"), owns interests in properties concentrated in major, high-growth markets in the United States ("U.S."), Canada and the United Kingdom ("U.K."), consisting of seniors housing, post-acute communities and outpatient medical properties. More information is available on the Internet at [www.welltower.com](http://www.welltower.com). The information on our website is not incorporated by reference in this Annual Report on Form 10-K, and our web address is included as an inactive textual reference only.

Our primary objectives are to protect stockholder capital and enhance stockholder value. We seek to pay consistent cash dividends to stockholders and create opportunities to increase dividend payments to stockholders as a result of annual increases in net operating income and portfolio growth. To meet these objectives, we invest across the full spectrum of seniors housing and health care real estate and diversify our investment portfolio by property type, relationship and geographic location.

On March 7, 2022, we announced our intent to complete an UPREIT reorganization. In February 2022, the company formerly known as Welltower Inc. ("Old Welltower") formed WELL Merger Holdco Inc. ("New Welltower") as a wholly owned subsidiary, and New Welltower formed WELL Merger Holdco Sub Inc. ("Merger Sub") as a wholly owned subsidiary. On April 1, 2022, Merger Sub merged with and into Old Welltower, with Old Welltower continuing as the surviving corporation and a wholly owned subsidiary of New Welltower (the "Merger"). In connection with the Merger, Old Welltower's name was changed to "Welltower OP Inc.", and New Welltower inherited the name "Welltower Inc." Effective May 24, 2022, Welltower OP Inc. ("Welltower OP") converted from a Delaware corporation into a Delaware limited liability company named Welltower OP LLC (the "LLC Conversion"). Following the LLC Conversion, New Welltower's business continues to be conducted through Welltower OP and New Welltower does not have substantial assets or liabilities, other than through its investment in Welltower OP.

Welltower Inc. is the initial member and majority owner of Welltower OP, with an approximate ownership interest of 99.765% as of December 31, 2023. Welltower Inc. issues equity from time to time, the net proceeds of which it is obligated to contribute as additional capital to Welltower OP. All debt including credit facilities, senior notes and secured debt is incurred by Welltower OP or its subsidiaries, and Welltower Inc. has fully and unconditionally guaranteed all existing and future senior unsecured notes.

Unless stated otherwise or the context otherwise requires, references to "Welltower" mean Welltower Inc. and references to "Welltower OP" mean Welltower OP LLC. References to "we," "us," "our" or the "company" mean collectively Welltower, Welltower OP and those entities/subsidiaries owned or controlled by Welltower and/or Welltower OP.

#### Portfolio of Properties

Please see "Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operation – Executive Summary – Company Overview" for a table that summarizes our portfolio as of December 31, 2023.

#### Property Types

We invest in seniors housing and health care real estate and evaluate our business through three reportable segments: Seniors Housing Operating, Triple-net and Outpatient Medical. For additional information regarding our segments, please see Note 18 to our consolidated financial statements. The accounting policies of the segments are the same as those described in the summary of significant accounting policies in Note 2 to our consolidated financial statements. The following is a summary of our various property types.

##### ***Seniors Housing Operating***

Our Seniors Housing Operating properties include seniors apartments, independent living and independent supportive living, continuing care retirement communities, assisted living, Alzheimer's/dementia care and include care homes with or without nursing (U.K.), which assist with activities of daily living that preserve a person's mobility and social systems to promote cognitive engagement. Our properties include stand-alone properties that provide one level of service, combination properties that provide multiple levels of service and communities or campuses that provide a wide range of services. Properties are often held in joint venture entities with operating partners. We utilize the structure authorized by the REIT Investment Diversification and Empowerment Act of 2007, which is commonly referred to as a "RIDEA" structure (the provisions of the Internal Revenue Code authorizing the RIDEA structure were enacted as part of the Housing and Economic Recovery Act of 2008).

***Seniors Apartments*** Seniors apartments generally refer to age-restricted or age-targeted multi-unit housing with self-contained living units for older adults, usually aged 55+ who are able to care for themselves. Seniors apartments generally do not offer other additional services such as meals.

*Independent Living and Independent Supportive Living (Canada)* Independent living and independent supportive living generally refers to age-restricted, multifamily properties with central dining that provide residents access to meals and other services such as housekeeping, linen service, transportation and social and recreational activities.

*Continuing Care Retirement Communities* Continuing care retirement communities typically include a combination of detached homes and properties offering independent living, assisted living and/or long-term/post-acute care services on one campus. These communities appeal to residents because there is no need to relocate when health and medical needs change. Resident payment plans vary, but can include entrance fees, condominium fees and rental fees. Many of these communities also charge monthly maintenance fees in exchange for a living unit, meals and some health services.

*Assisted Living* Assisted living refers to state-regulated rental properties that provide independent living services, but also provide supportive care from trained employees to residents who require assistance with activities of daily living, including, but not limited to, management of medications, bathing, dressing, toileting, ambulating and eating.

*Alzheimer's/Dementia Care* Alzheimer's/Dementia Care refers to state-regulated rental properties that generally provide assisted living and independent living services, but also provide supportive care to residents with memory loss, Alzheimer's disease and/or other types of dementia. Amenities vary, but may include enhanced security, specialized design features and memory-enhancing therapies that promote relaxation and help slow cognitive decline.

*Care Homes with or without Nursing (U.K.)* Care homes without nursing, regulated by the Care Quality Commission ("CQC"), are rental properties that provide essentially the same services as U.S. assisted living. Care homes with nursing, also regulated by the CQC, are licensed daily rate or rental properties where most individuals require 24-hour nursing and/or medical care. Generally, these properties are licensed for various national and local reimbursement programs. Unlike the U.S., care homes with nursing in the U.K. generally do not provide post-acute care.

Our Seniors Housing Operating segment accounted for 72%, 72% and 68% of total revenues for the years ended December 31, 2023, 2022 and 2021, respectively. As of December 31, 2023, we had relationships with 51 partners to manage our Seniors Housing Operating properties. In each instance, our partner provides management services to the properties pursuant to an incentive-based management contract. We rely on our partners to effectively and efficiently manage these properties. For the year ended December 31, 2023, our relationship with Sunrise Senior Living ("Sunrise") accounted for approximately 17% of our Seniors Housing Operating segment revenues and 12% of our total revenues.

#### ***Triple-net***

Our Triple-net properties offer services including independent living and independent supportive living (Canada), assisted living, continuing care retirement communities, Alzheimer's/dementia care and care homes with or without nursing (U.K.) described above, as well as long-term/post-acute care. Our properties include stand-alone properties that provide one level of service, combination facilities that provide multiple levels of service, and communities or campuses that provide a wide range of services. We invest primarily through acquisitions, development and joint venture partnerships. Our properties are primarily leased to operators under long-term, triple-net master leases that obligate the tenant to pay all operating costs, utilities, real estate taxes, insurance, maintenance costs and all obligations under certain ground leases. In addition, such triple-net master leases often require our tenants to fund a minimum amount related to capital expenditures. We are not involved in property management.

*Long-Term/Post-Acute Care Facilities* Post-acute care is at the leading edge of reducing health care costs while improving quality. These high-impact centers help patients recover from illness or surgery with the goals of getting the patient home and healed faster and reducing hospital readmission rates. Our long-term/post-acute care properties generally offer skilled nursing/post-acute care, inpatient rehabilitation and long-term acute care services. Skilled nursing/post-acute care refers to licensed daily rate or rental properties where most individuals require 24-hour nursing and/or medical care. Generally, these properties are licensed for Medicaid and/or Medicare reimbursement in the U.S. or provincial reimbursement in Canada. All properties offer some level of rehabilitation services. Some properties focus on higher acuity patients and offer rehabilitation units specializing in cardiac, orthopedic, dialysis, neurological or pulmonary rehabilitation. Inpatient rehabilitation properties provide intensive inpatient services after illness, injury or surgery to patients able to tolerate and benefit from three hours of rehabilitation per day. Long-term acute care properties provide inpatient services for patients with complex medical conditions that require more intensive care, monitoring or emergency support than is available in most skilled nursing/post-acute care properties.

Our Triple-net segment accounted for 16%, 16% and 19% of total revenues for the years ended December 31, 2023, 2022 and 2021, respectively. For the year ended December 31, 2023, our revenues related to our relationship with Integra Healthcare Properties ("Integra") accounted for approximately 21% of our Triple-net segment revenues and 3% of total revenues. In December 2022, ProMedica relinquished to Welltower its 15% interest in 147 skilled nursing facilities previously owned by the Welltower/ProMedica joint venture in exchange for a lease modification, which relieved ProMedica from its lease obligation on the 147 skilled nursing properties and amended the lease on the remaining 58 assisted living and memory care properties that continue to be held by the Welltower/ProMedica joint venture. The 58 assisted living and memory care assets continue to be

operated by ProMedica and backed by the existing guaranty. Concurrently, Welltower and Integra entered into master leases for the skilled nursing portfolio, which are subleased to a variety of regional operators to manage the properties.

For the years ended December 31, 2023 and 2022 our revenues related to our relationship with Genesis Healthcare ("Genesis") accounted for approximately 2% of our Triple-net segment revenues and less than 1% of our total revenues, compared to 6% of our Triple-net segment revenue and 1% of our total revenues for the year ended December 31, 2021. In March 2021, we entered into definitive agreements to substantially exit our operating relationship with Genesis. As of December 31, 2023, our relationship with Genesis was comprised of one property owned 100% by us and leased to Genesis, a loan balance net of allowance for credit losses of \$191,105,000, approximately 9.5 million shares of GEN Series A common stock and a 25% ownership stake in an unconsolidated joint venture that includes two master leases for 28 properties operated by Genesis.

#### **Outpatient Medical**

**Outpatient Medical Buildings** Demand for outpatient medical services is growing as more procedures are performed safely and efficiently outside the hospital setting. State-of-the-art outpatient centers are needed in accessible, consumer-friendly locations. Our portfolio of outpatient medical buildings is an integral part of creating health care provider connectivity in local markets and generally include physician offices, ambulatory surgery centers, diagnostic facilities, outpatient services and/or labs. Approximately 87% of our outpatient medical building portfolio is affiliated with health systems (buildings directly on or adjacent to hospital campuses or with tenants that are satellite locations for the health system and its physicians). We typically lease our outpatient medical buildings to multiple tenants and provide varying levels of property management. Our Outpatient Medical segment accounted for 11%, 12% and 13% of total revenues for each of the years ended December 31, 2023, 2022 and 2021, respectively. No single tenant exceeds 20% of segment revenues.

#### **Investments**

Providing high-quality and affordable health care to an aging global population requires vast investments and infrastructure development. We invest in seniors housing and health care real estate primarily through acquisitions, developments and joint venture partnerships. For additional information regarding acquisition and development activity, please see Note 3 to our consolidated financial statements. Our portfolio creates opportunities to connect partners across the continuum of care and drive efficiency. We seek to diversify our investment portfolio by property type, relationship and geographic location. In determining whether to invest in a property, we focus on the following: (1) the experience of the obligor/partner's management team; (2) the historical and projected financial and operational performance of the property; (3) the credit of the obligor/partner; (4) the security for any lease or loan; (5) the real estate attributes of the building and its location; (6) the capital committed to the property by the obligor/partner; and (7) the operating fundamentals of the applicable industry.

We monitor our investments through a variety of methods determined by the type of property. Our asset management process for seniors housing properties generally includes review of monthly financial statements and other operating data for each property, review of obligor/partner creditworthiness, property inspections, and review of covenant compliance relating to licensure, real estate taxes, letters of credit and other collateral. Our internal property management division manages and monitors the outpatient medical portfolio with a comprehensive process including review of, among other things, tenant relations, lease expirations, the mix of health service providers, hospital/health system relationships, property performance, capital improvement needs, and market conditions.

#### **Investment Types**

**Real Property** Our properties are primarily comprised of land, buildings, improvements and related rights. Our triple-net properties are generally leased to operators under long-term operating leases. The leases generally have a fixed contractual term of 12 to 15 years and contain one or more five to 15-year renewal options. Certain of our leases also contain purchase options, a portion of which could result in the disposition of properties for less than full market value if the options were to be exercised. Most of our rents are received under triple-net leases requiring the operator to pay rent and all additional charges incurred in the operation of the leased property. The tenants are required to repair and maintain the leased properties, and our leases often require the tenants to fund a minimum amount related to capital expenditures. Substantially all these operating leases are designed with escalating rent structures. Leases with fixed annual rental escalators are generally recognized on a straight-line basis over the initial lease period, subject to a collectability assessment. Rental income related to leases with contingent rental escalators is generally recorded based on the contractual cash rental payments due for the period.

At December 31, 2023, approximately 97% of our triple-net properties were subject to master leases. A master lease is a lease of multiple properties to one tenant entity under a single lease agreement. From time to time, we may acquire additional properties that are then leased to the tenant under the master lease. The tenant is required to make one monthly payment that represents rent on all the properties that are subject to the master lease. Typically, the master lease tenant can exercise its right to purchase the properties or to renew the master lease only with respect to all leased properties at the same time. We believe this bundling feature benefits us because the tenant cannot limit the purchase or renewal to better performing properties and terminate the leasing arrangement with respect to poorer performing properties. This spreads our risk among the entire group of

properties within the master lease. The bundling feature should provide a similar advantage to us if the master lease tenant is in bankruptcy. Subject to certain restrictions, a debtor in bankruptcy has the right to assume or reject its unexpired leases and executory contracts. In the context of integrated master leases such as ours, our tenants in bankruptcy would be required to assume or reject the master lease as a whole, rather than deciding on a property by property basis.

**Our Outpatient Medical portfolio** is primarily self-managed and consists mainly of multi-tenant properties leased to health care providers. Our leases typically include increases and some form of operating expense reimbursement by the tenant. As of December 31, 2023, 62% of our portfolio included leases with full pass through, 31% with a partial expense reimbursement (modified gross) and 7% with no expense reimbursement (gross). Our outpatient medical leases are non-cancellable operating leases that have a weighted-average remaining term of seven years at December 31, 2023 and are often credit enhanced by security deposits, guarantees and/or letters of credit.

**Construction** We are party to agreements to develop or redevelop properties funded through capital that we and/or our joint venture partners provide. We capitalize certain interest costs associated with funds used for the construction of properties owned by us. The amount capitalized is based upon the amount advanced during the construction period using the rate of interest that approximates our company-wide cost of financing. Our interest expense is reduced by the amount capitalized. The construction period commences once expenditures for the property have been made and activities necessary to get the property ready for its intended use are in progress and terminates when the applicable property is substantially complete and ready for its intended use. During the construction period, we advance funds in accordance with agreed upon terms and conditions which require, among other things, periodic site visits by a company representative. During the construction period, we generally require an additional credit enhancement in the form of holding back a portion of the development fee, requiring a credit support for cost-overrun obligations and/or completion guarantees. As of December 31, 2023, we had outstanding construction investments of \$1,304,441,000 and were committed to provide additional funds of approximately \$966,829,000 to complete construction for consolidated investment properties. We also provide for construction loans which, depending on the terms and conditions, could be treated as loans or investments in unconsolidated entities.

**Loans** Our real estate loans are typically structured to provide us with interest income, principal amortization and transaction fees. Real estate loans consist of mortgage loans and other real estate loans which are primarily collateralized by a first, second or third mortgage lien, a leasehold mortgage on, or an assignment of the partnership interest in the related properties, corporate guarantees and/or personal guarantees. Non-real estate loans are generally corporate loans with no real estate backing. As of December 31, 2023, we had outstanding loans, net of allowances, of \$1,691,706,000 with an interest yield of approximately 10.5% per annum. Our yield on loans depends upon a number of factors, including the stated interest rate, average principal amount outstanding during the term of the loan and any interest rate adjustments. The loans outstanding as of December 31, 2023 are generally subject to one to 15-year terms with principal amortization schedules and/or balloon payments of the outstanding principal balances at the end of the term.

**Investments in Unconsolidated Entities** Investments in entities that we do not consolidate but for which we can exercise significant influence over operating and financial policies are reported under the equity method of accounting. As of December 31, 2023, we had investments in unconsolidated entities of \$1,636,531,000. Our investments in unconsolidated entities generally represent interests ranging from 10% to 95% in real estate assets. Under the equity method of accounting, our share of the investee's earnings or losses is included in our consolidated results of operations. The initial carrying value of investments in unconsolidated entities is based on the amount paid to purchase the entity interest inclusive of transaction costs. We evaluate our equity method investments for impairment based upon a comparison of the estimated fair value of the equity method investment to its carrying value. When we determine a decline in the estimated fair value of such an investment below its carrying value is other-than-temporary, an impairment is recorded.

**In Substance Real Estate** Additionally, we provide loans to third parties for the acquisition, development and construction of real estate. Under these arrangements, it is possible that we will participate in the expected residual profits of the project through the sale, refinancing or acquisition of the property. We evaluate the characteristics of each arrangement, including its risks and rewards, to determine whether they are more similar to those associated with a loan or an investment in real estate. Arrangements with characteristics implying real estate joint ventures are treated as in substance real estate investments, accounted for using the equity method, and are presented as investments in unconsolidated entities. We have made loans related to 24 properties with a carrying value of \$832,746,000 as of December 31, 2023, which are classified as in substance real estate investments.

#### **Principles of Consolidation**

The consolidated financial statements are in conformity with U.S general accepted accounting principles ("U.S. GAAP") and include the accounts of our wholly owned subsidiaries and joint venture entities that we control, through voting rights or other means. All material intercompany transactions and balances have been eliminated in consolidation.

At inception of joint venture transactions, we identify entities for which control is achieved through means other than voting rights ("variable interest entities" or "VIEs") and determine which business enterprise is the primary beneficiary of its operations. A VIE is broadly defined as an entity where either (i) the equity investors as a group, if any, do not have a controlling financial interest, or (ii) the equity investment at risk is insufficient to finance that entity's activities without additional subordinated financial support. We consolidate investments in VIEs when we are determined to be the primary beneficiary. Accounting Standards Codification Topic 810, "Consolidations", requires enterprises to perform a qualitative approach to determining whether or not a VIE will need to be consolidated. This evaluation is based on an enterprise's ability to direct and influence the activities of a VIE that most significantly impact that entity's economic performance.

For investments in joint ventures, U.S. GAAP may preclude consolidation by the sole general partner in certain circumstances based on the type of rights held by the limited partner(s). We assess the limited partners' rights and their impact on our consolidation conclusions, and we reassess if there is a change to the terms or in the exercisability of the rights of the limited partners, the sole general partner increases or decreases its ownership of limited partnership interests, or there is an increase or decrease in the number of outstanding limited partnership interests. We similarly evaluate the rights of managing members of limited liability companies.

#### **Borrowing Policies**

We utilize a combination of debt and equity to fund investments. Generally, we intend to issue unsecured, fixed-rate public debt with long-term maturities to approximate the maturities on our triple-net leases and investment strategy. For short-term purposes, we may borrow on our primary unsecured credit facility or issue commercial paper. We typically replace these borrowings with long-term capital such as senior unsecured notes or common stock. When terms are deemed favorable, we may invest in properties subject to existing mortgage indebtedness. In addition, we may obtain secured financing for unleveraged properties in which we have invested or may refinance properties acquired on a leveraged basis. In certain agreements with our lenders, we are subject to restrictions with respect to secured and unsecured indebtedness.

#### **Competition**

We compete with other real estate investment trusts, real estate partnerships, private equity and hedge fund investors, banks, insurance companies, finance/investment companies, government-sponsored agencies, taxable and tax-exempt bond funds, health care operators, developers and other investors in the acquisition, development, leasing and financing of health care and seniors housing properties. We compete for investments based on a number of factors including relationships, certainty of execution, investment structures and underwriting criteria. Our ability to successfully compete is impacted by economic and demographic trends, availability of acceptable investment opportunities, our ability to negotiate beneficial investment terms, availability and cost of capital, construction and renovation costs and applicable laws and regulations.

The operators/tenants of our properties compete with properties that provide comparable services in the local markets. Operators/tenants compete for patients and residents based on a number of factors including quality of care, reputation, physical appearance of properties, location, services offered, family preferences (including a preference for home health services instead of residing in one of our communities), physicians, staff and price. We also face competition from other health care facilities for tenants, such as physicians and other health care providers that provide comparable facilities and services.

For additional information on the risks associated with our business, please see "Item 1A — Risk Factors" of this Annual Report on Form 10-K.

#### **Environmental, Social and Governance**

*Environmental, Social and Governance ("ESG") Approach* We strive to operate in a responsible, transparent and sustainable manner. Our leadership, through the cross-functional ESG Steering Committee and the Board of Directors (the "Board"), through the Nominating Corporate/Governance Committee, oversees and advances our ESG initiatives. We recognize that focusing on ESG engagement, integration and impact benefits our stakeholders and is fundamental to our business. Our corporate responsibility and sustainability strategy is focused on adopting leading ESG practices across our business and we were recognized for our leadership in this space over the past year in the following ways:

- Achieved a MSCI ESG rating of AA;
- Recognized by the U.S. Environmental Protection Agency (EPA) and U.S. Department of Energy as an ENERGY STAR Partner of the Year for the fifth consecutive year and maintained the level of Sustained Excellence, the EPA's highest recognition within the ENERGY STAR program, for the third consecutive year;
- Achieved the level of Executive Member in the EPA's Certification Nation program;
- Maintained top 30% (3rd decile) ISS Quality Score ranking for each of Environment and Social;
- Listed in the FTSE4Good Index since 2012;
- Named to the Bloomberg Gender-Equality Index for the fifth consecutive year;
- Maintained Prime status under the ISS-ESG Corporate Rating for the fifth consecutive year;
- Improved GRESB score and maintained GRESB Green Star status for the third consecutive year;

- Received the Labrador 2023 Transparency Award Top 3 in Real Estate for the second consecutive year;
- Recognized for industry-leading governance practices, including #1 ranking from Green Street Advisors for Corporate Governance amongst all US REITs; and
- Honored by the Women's Forum of New York for the ratio of women on our Board being above the national average.

*Environmental* We are committed to operating in a sustainable manner that helps to reduce the Company's environmental impact. Our goal is prudent environmental stewardship with a focus on reducing our greenhouse gas emissions, energy consumption, water usage, and waste production; mitigating climate change risks; and implementing energy efficiency, water efficiency, and renewable energy technologies across our portfolio. We work with our stakeholders, including employees, vendors, operators, residents, and tenants, in an effort to meet these objectives by encouraging and following evolving practices of environmental sustainability, including benchmarking our portfolio in ENERGY STAR Portfolio Manager, obtaining green building certifications, implementing green technologies, and performing portfolio-wide physical and transition risk analysis to identify opportunities to help mitigate these risks.

In December 2019, we issued our inaugural green bond of \$500,000,000 of 2.700% senior unsecured notes due 2027 and in March 2022 we issued an additional green bond of \$550,000,000 of 3.85% senior unsecured notes due 2032. The net proceeds from the offerings have been used to fund energy efficiency, water conservation and green building projects. As of September 30, 2023, we have utilized all of the proceeds from these issuances on such projects.

*Social* We value and are committed to our employees. We believe that a diverse workplace produces a variety of perspectives, motivates employees and helps us understand and better serve our stakeholders, and the communities in which we do business. As of December 31, 2023, our U.S. employees self-identified as follows:

Ethnicity	Male	Female
Asian	8 %	13 %
Black or African American	5 %	7 %
Hispanic or Latino	9 %	10 %
Native Hawaiian or Other Pacific Islander	— %	— %
Two or More Races	1 %	2 %
White	77 %	68 %
	<b>100 %</b>	<b>100 %</b>
Gender	51 %	49 %

We have reinforced our already strong commitment to diversity and inclusion through our Diversity Council and support of our seven employee network groups ("ENGs"). Our ENGs include women, families, racial and ethnic minorities, military, young professionals, and those who identify as LGBTQI+ and their allies. Our ENGs provide support, education, networking opportunities and community belonging for our employees. Our support of diversity and inclusion through our Diversity Council and ENGs, taken together with other employee initiatives, such as tailored messaging, training and discussions on equality and belonging, support our efforts to compete for and foster talent and inclusiveness in an ever-changing workforce.

In addition, we have several social initiatives in place that are focused on fostering a more diverse workforce, engaging with our communities and promoting the health and well-being of our employees, tenants and residents. The Weltower Charitable Foundation (the "Foundation") financially supports charitable initiatives related to aging, health care, the environment, education and the arts. We encourage our employees to give back to the community by matching their contributions and donating their time to eligible charitable organizations. Funds are also allocated to each of our ENGs to make charitable contributions in support of their programming efforts. Additionally, the Foundation facilitates presentations for charities to compete in the Give-WELL campaign. This campaign enables our employees to present and vote for charities that will receive donations from the Foundation. During 2023, we sponsored our fourth annual Day of Giving so our employees could collaborate to make an impact with local charitable organizations through volunteer opportunities. See the Human Capital section below for additional information regarding employee initiatives and programs.

**Governance** Our commitment to diversity starts at the top with a highly knowledgeable, skilled and diverse Board. As of December 31, 2023, our ten Directors self-identified as follows:

Board Composition			
Ethnicity		Gender	
Asian	10 %	Male	60 %
Black or African American	20 %	Female	40 %
Hispanic or Latino	20 %		<u>100 %</u>
White	50 %		
	<u>100 %</u>		

Nine of our ten Directors are independent, and the independent Chair of our Board is held by a Black/African American male. Four of five, or 80%, of our Board committees are chaired by either a Female (2), Hispanic/Latino (1) or Black/African American (1) Director.

Additional information regarding our ESG programs and initiatives is available in our 2022 Environmental, Social and Governance Report (located on our website at [www.welltower.com](http://www.welltower.com)). Information on our website, including our Environmental, Social and Governance Report or sections thereof, is not incorporated by reference into this Annual Report.

#### **Human Capital**

Our employees are our greatest asset. As of December 31, 2023, we had 533 employees (511 located in United States, 14 in the United Kingdom and eight in Canada). We are committed to the success of our people and the unique combination of skills and experiences they bring to achieving our mission.

**Employee Engagement** High employee engagement and satisfaction are critical to attracting and retaining top talent. Annually, we conduct an employee engagement survey through an independent third party, measuring our progress on important employee issues such as manager relationships, employee empowerment, performance management and resources and support, and identifying opportunities for growth and improvement.

**Employee Development Programs and Performance Management** Development through the talent pipeline, recognizing and rewarding performance and providing opportunities for continued growth are the cornerstones of our Human Capital strategy. We offer employees resources, trainings and tools designed to develop future leaders, advance careers and attract and retain talent, including but not limited to our robust early career programs, formal mentorship and coaching programs, manager development training, skill development courses and education assistance. During 2023, we continued executive management coaching programs to equip leaders with structured 360 feedback, customized development plans and guidance on company-wide succession planning. For many of our vice presidents and senior vice presidents, we provided one-on-one leadership coaching, focusing on maximizing their executive leadership potential.

**Compensation and Benefits** In addition to salary, our compensation and benefits programs include annual short-term incentive bonuses, long-term incentive stock awards, retirement plans, an employee stock purchase plan, healthcare and insurance benefits, health savings and flexible spending accounts, paid time off, parental and caregiver leave, senior wellness leave, employee assistance programs, tuition assistance and health and wellness reimbursement programs, among many others. We are committed to supporting the diverse needs of our workforce, and with the assistance of independent third parties, we annually evaluate and benchmark the competitiveness of our compensation and benefits programs. Our focus remains on fair pay practices that reward performance while aligning with the evolving needs of our employees.

**Health, Safety and Wellness** The success of our business is fundamentally connected to the safety and well-being of our employees, tenants, operators and managers, and their residents and visitors, as the case may be. We provide our employees and their families access to numerous innovative, flexible and convenient health and wellness programs that support physical, mental and financial well-being. In 2023, our focus remained on providing a safe office environment for our employees while continuing to allow for remote work, hybrid work and flexible work schedules where feasible. With the support of the varying work arrangements and a geographically dispersed workforce, we continued to develop ways to best support and communicate with our people. We continued to improve our employee experience by growing our internal communication platform (intranet), enhancing connectivity and collaboration. The mobile applications used created an easily accessible digital home-base where all company communications, including important office announcements, must-read company articles and external media engagements are located. Additional communication tools, including podcasts, town hall meetings, team events (virtually and in person) and dedicated communication channels for ENGs, demonstrate our commitment to ensuring employee alignment and engagement.

**Credit Concentrations** Please see Note 9 to our consolidated financial statements.

**Geographic Concentrations** Please see “Item 2 – Properties” below and Note 18 to our consolidated financial statements.

## Certain Government Regulations

### United States

#### *Health Law Matters — Generally*

Typically, operators of seniors housing facilities do not receive significant funding from government programs and are largely subject to state laws, as opposed to federal laws. Operators of long-term/post-acute care facilities and hospitals do receive significant funding from government programs, and these facilities are subject to extensive regulation, including federal and state laws covering the type and quality of medical and/or nursing care provided, ancillary services (e.g., respiratory, occupational, physical and infusion therapies), qualifications of the administrative personnel and nursing staff, the adequacy of the physical plant and equipment, reimbursement and rate setting and operating policies. In addition, as described below, operators of these facilities are subject to extensive laws and regulations pertaining to health care fraud and abuse, including, but not limited to, the federal Anti-Kickback Statute ("AKS"), the federal Stark Law ("Stark Law"), and the federal False Claims Act ("FCA"), as well as comparable state laws. Hospitals, physician group practice clinics, and other health care providers that operate in our portfolio are subject to extensive federal, state, and local licensure, registration, certification, and inspection laws, regulations, and industry standards, as well as other conditions of participation in federal and state government programs such as Medicare and Medicaid. Further, operators of long-term care facilities are required to have in place compliance and ethics programs that meet the requirements of federal laws and regulations. Our tenants' failure to comply with applicable laws and regulations could result in, among other things: loss of accreditation; denial of reimbursement; imposition of fines; suspension, decertification, or exclusion from federal and state health care programs; loss of license; or closure of the facility. See risk factors "The requirements of, or changes to, governmental reimbursement programs, such as Medicare or Medicaid, could have a material adverse effect on our obligors' liquidity, financial condition and results of operations, which could adversely affect our obligors' ability to meet their obligations to us" and "Our operators' or tenants' failure to comply with federal, state, local and industry-regulated licensure, certification and inspection laws, regulations, and standards could adversely affect such operators' or tenants' operations, which could adversely affect our operators' and tenants' ability to meet their obligations to us" in "Item 1A – Risk Factors" below. Moreover, in light of certain arrangements that Welltower may pursue with healthcare entities who are directly subject to laws and regulations pertaining to health care, and, given that certain of our arrangements are structured under the provisions of the REIT Investment Diversification and Empowerment Act of 2007 ("RIDEA"), certain health care fraud and abuse laws and data privacy laws could apply directly to Welltower. See risk factor "We assume operational and legal risks with respect to our properties managed in RIDEA structures that could have a material adverse effect on our business results of operations, and financial condition" in "Item 1A - Risk Factors" below.

#### *Licensing and Certification*

The primary regulations that affect seniors housing facilities are state licensing and certification laws. For example, certain health care facilities are subject to a variety of licensure and certificate of need ("CON") laws and regulations. Where applicable, CON laws generally require, among other requirements, that a facility demonstrate the need for (1) constructing a new facility, (2) adding beds or expanding an existing facility, (3) investing in major capital equipment or adding new services, (4) changing the ownership or control of an existing licensed facility or (5) terminating services that have been previously approved through the CON process. Certain state CON laws and regulations may restrict the ability of operators to add new properties or expand an existing facility's size or services. In addition, CON laws may constrain the ability of an operator to transfer responsibility for operating a particular facility to a new operator.

With respect to licensure, generally our seniors housing and long-term/post-acute care facilities are required to be licensed by the applicable state regulatory authority. The failure of our operators to maintain or renew any required license or regulatory approval as well as the failure of our operators to correct serious deficiencies identified in a compliance survey could require those operators to discontinue operations at a property and could result in suspension of new admissions or loss of licensure. Our entities are named on licenses for nearly all of the RIDEA portfolio and the loss of a license for one facility can require reporting in other jurisdictions.

#### *Reimbursement*

The reimbursement methodologies applied to health care facilities continue to evolve. Federal and state authorities have considered and implemented and may continue seeking to implement new or modified reimbursement methodologies, including value-based reimbursement methodologies that may negatively impact health care property operations. Likewise, third-party payors may continue imposing greater controls on operators, including through changes in reimbursement rates and fee structures. The impact of any such changes, if implemented, may result in a material adverse effect on our portfolio. No assurance can be given that current revenue sources or levels will be maintained. Accordingly, there can be no assurance that payments under a government health care program are currently, or will be in the future, sufficient to fully reimburse the property operators for their operating and capital expenses.

- *Seniors Housing Facilities* The majority of the revenues received by the operators of U.S. seniors housing facilities are from private pay sources. The remaining revenue source is primarily Medicaid provided under state waiver programs for home and community-based care. There can be no guarantee that a state Medicaid program operating pursuant to a waiver will be able to maintain its waiver status. Rates paid by self-pay residents are set by the facilities and are determined by local market conditions and operating costs. Generally, facilities receive a higher payment per day for a private pay resident than for a Medicaid beneficiary who requires a comparable level of care. The level of Medicaid reimbursement varies from state to state. Thus, the revenues generated by operators of our assisted living facilities may be adversely affected by payor mix, acuity level, or changes in Medicaid eligibility and reimbursement levels.
- *Long-Term/Post-Acute Care Facilities* The majority of the revenues received by the operators of these facilities are from the Medicare and Medicaid programs, with the balance representing reimbursement payments from private payors and patients. Consequently, changes in federal or state reimbursement policies may adversely affect an operator's ability to cover its expenses, including our rent or debt service. Long-term/post-acute care facilities are subject to periodic pre- and post-payment reviews and other audits by federal and state authorities. A review or audit of a property operator's claims could result in recoupments, denials or delay of payments in the future. Due to the significant judgments and estimates inherent in payor settlement accounting, no assurance can be given as to the adequacy of any reserves maintained by our property operators to cover potential adjustments to reimbursements or to cover settlements made to payors.
  - *Medicare Reimbursement* Generally, long-term/post-acute care facilities are reimbursed by Medicare under prospective payment systems, which generally provide reimbursement based upon a predetermined fixed amount per episode of care and are updated by the Centers for Medicare and Medicaid Services ("CMS"), an agency of the Department of Health and Human Services ("HHS") annually. There is a risk under these payment systems that costs will exceed the fixed payments, or that payments may be set below the costs to provide certain items and services. The HHS Office of Inspector General has released recommendations to address skilled nursing facility ("SNF") billing practices and Medicare payment rates, which may impact our tenants and operators. In September 2022, HHS announced that additional data about the ownership of all Medicare-certified nursing homes will be released to the public, and in June 2023, CMS began publishing additional information regarding Medicare-certified nursing homes with common owners and operators, referred to as "affiliated entities," including names of affiliated owners and aggregate data on the safety, staffing, and quality of affiliated entities. This information will make it easier for stakeholders (such as state licensing officials, state and federal law enforcement and researchers) and the public to identify common owners of nursing homes across different nursing home locations. The information will also allow for greater accessibility to information regarding facilities' performance and any common ownership links among facilities with poor performance. CMS announced it is increasing scrutiny and oversight over the country's poorest performing nursing facilities by strengthening requirements for completion of the Special Focus Facility Program and increasing enforcement actions against facilities that fail to demonstrate improvement, including denial of payment and potential loss of Medicare certification.
  - *Medicaid Reimbursement* Many states reimburse SNFs using fixed daily rates, which are applied prospectively based on patient acuity and the historical costs incurred in providing patient care. In most states, Medicaid does not fully reimburse the cost of providing services. Certain states are attempting to slow the rate of Medicaid growth by freezing rates or restricting eligibility and benefits. In addition, Medicaid reimbursement rates may decline if state revenues in a particular state are not sufficient to fund budgeted expenditures. Health reform measures could be implemented as a result of political, legislative, regulatory and administrative developments and judicial proceedings. On February 28, 2022, President Biden announced reforms to be implemented by CMS to ensure that: (a) every nursing home provides a sufficient number of staff who are adequately trained to provide high-quality care; (b) poorly performing nursing homes are held accountable for improper and unsafe care and immediately improve their services or are cut off from taxpayer dollars; and (c) the public has better information about nursing home conditions so that they can find the best available options. These reforms include minimum staffing requirements, reinforced safeguards against unnecessary medications, more funding for inspection activities, increased scrutiny on poor performers and expanded financial penalties and other sanctions. More recently, on November 15, 2023, CMS issued a Final Rule to implement portions of the Patient Protection and Affordable Care Act that require the disclosure of certain ownership and managerial information regarding Medicare SNFs and Medicaid nursing facilities, including updates to identify REIT ownership of SNFs. We cannot predict whether the existing Health Reform Laws, or future health care reform legislation, executive order, or regulatory changes, will have a material impact on our operators' or tenants' property or business.
- *Medicare Reimbursement for Physicians, Hospital Outpatient Departments ("HOPDs"), and Ambulatory Surgical Centers ("ASCs")* Changes in reimbursement to physicians, HOPDs and ASCs may further affect our tenants and operators. Generally, Medicare reimburses physicians under the Physician Fee Schedule, while HOPDs and ASCs are reimbursed under prospective payment systems. The Physician Fee Schedule and the HOPD and ASC prospective payment systems are updated annually by CMS. These annual Medicare payment regulations have resulted in lower net pay increases than providers of those services have often expected. In addition, the Medicare and Children's Health Insurance Program Reauthorization Act of 2015 ("MACRA") includes payment reductions for providers who do not meet

government quality standards. The implementation of pay-for-quality models like those required under MACRA has the potential to produce funding disparities that could adversely impact some provider tenants in outpatient medical buildings and other health care properties. Changes in Medicare Advantage plan payments may also indirectly affect our operators and tenants that contract with Medicare Advantage plans.

#### ***Fraud & Abuse Enforcement***

Long-term/post-acute care facilities (and seniors housing facilities that receive Medicaid payments) are subject to federal, state, and local laws, regulations, and applicable guidance that govern the operations and financial and other arrangements that may be entered into by health care providers. Certain of these laws, such as the AKS and Stark Law, prohibit direct or indirect payments of any kind for the purpose of inducing or encouraging the referral of patients for medical products or services reimbursable by government health care programs. Other government health program laws require providers to furnish only medically necessary services and submit to the government valid and accurate statements for each service. Our operators and tenants that receive payments from federal health care programs, such as Medicare and Medicaid, are subject to substantial financial penalties under the Civil Monetary Penalties Act and the FCA upon a finding of noncompliance with such laws. In addition, states may also have separate false claims acts, which, among other things, generally prohibit health care providers from filing false claims or making false statements to receive payments. Federal and state FCAs contain "whistleblower" provisions that permit private individuals to bring health care fraud enforcement claims on behalf of the government. Still other laws require providers to comply with a variety of safety, health and other requirements relating to the condition of the licensed property and the quality of care provided. Sanctions for violations of these laws, regulations and other applicable guidance may include, but are not limited to, criminal and/or civil penalties and fines, loss of licensure, immediate termination of government payments, exclusion from any government health care program, damage assessments and imprisonment. In certain circumstances, violation of these rules (such as those prohibiting abusive and fraudulent behavior) with respect to one property may subject other facilities under common control or ownership to sanctions, including exclusion from participation in the Medicare and Medicaid programs, as well as other government health care programs, and revocation of healthcare licenses. In the ordinary course of its business, a property operator is regularly subjected to inquiries, investigations and audits by the federal and state agencies that oversee these laws and regulations.

Prosecutions, investigations or whistleblower actions could have a material adverse effect on a property operator's liquidity, financial condition, and operations, which could adversely affect the ability of the operator to meet its financial obligations to us. In addition, government investigations and enforcement actions brought against the health care industry have increased dramatically over the past several years and are expected to continue. The costs for an operator of a health care property associated with both defending such enforcement actions and the undertakings in settling these actions can be substantial and could have a material adverse effect on the ability of an operator to meet its obligations to us. In addition, Welltower could potentially be directly subject to these health care fraud and abuse laws, as well as potential investigation or enforcement, as a result of our RIDEA-structured arrangements, and certain collaboration or other arrangements we may pursue with stakeholders who are directly subject to these laws.

#### ***Federal and State Data Privacy and Security Laws***

The Health Insurance Portability and Accountability Act of 1996 ("HIPAA") and numerous other state and federal laws govern the collection, security, dissemination, use, access to and confidentiality of personal information, including individually identifiable health information. Violations of these laws may result in regulatory scrutiny, lawsuits or substantial civil and/or criminal fines and penalties, including regulatory consent orders. The costs to a business such as ours or to an operator of a health care property associated with developing and maintaining programs and systems to comply with data privacy and security laws, defending against privacy and security related claims or enforcement actions and paying any assessed fines, can be substantial. Moreover, such costs could have a material adverse effect on the ability of an operator to meet its obligations to us. Finally, data privacy and security laws and regulations continue to develop, including with regard to HIPAA and U.S. state privacy laws. The California Consumer Privacy Act ("CCPA") has been amended by the California Privacy Rights Act. These updates and the comprehensive privacy laws from California, Colorado, Connecticut and Utah are all in effect, and further state comprehensive privacy laws and certain health-focused privacy laws, such as the Washington My Health My Data Act, will become effective over the course of 2024. Furthermore, many states have introduced legislation that would revise or implement new such laws and many states have promulgated regulations, which continue to evolve, to implement existing legislation. As we use data to better inform our investments and the efficacy of care in our communities, these developments may add potential uncertainty and costs towards compliance obligations, business operations or transactions that depend on data. These evolving privacy laws may create restrictions or requirements in our, our operators' and other business partners' use, sharing and retention of data. New privacy and security laws could require substantial investment in resources to comply with regulatory changes as privacy and security laws proliferate in divergent ways or impose additional obligations, and potentially create new privacy related legal risks.

## **United Kingdom**

In the U.K., care home services are principally regulated by the Health and Social Care Act 2008 (as amended) and other regulations including the Health and Care Act 2022. This legislation subjects service providers to a number of legally binding "Fundamental Standards" and requires, amongst other things, that all persons carrying out "Regulated Activities" in the U.K., and the managers of such persons, be registered. Providers of care home services are also subject (as data controllers) to laws governing their use of personal data (including in relation to their employees, clients and recipients of their services). These laws currently take the form of the U.K.'s Data Protection Act 2018 and the U.K. General Data Protection Regulation (collectively "U.K. DP Laws"). U.K. DP Laws impose a significant number of obligations on controllers with the potential for fines of up to 4% of annual worldwide turnover or £17.5 million, whichever is greater. Further, entities may also be subject to the E.U. General Data Protection Regulation ("E.U. GDPR"). Similarly, the E.U. GDPR imposes obligations on controllers with the potential for fines of up to 4% of annual worldwide turnover or €20 million, whichever is greater. The U.K. DP Laws may be subject to change with the introduction of the Data Protection and Digital Information ("DPDI") Bill in 2023. Entities incorporated in or carrying on a business in the U.K., as well as individuals residing in the U.K., are also subject to the U.K. Bribery Act 2010. The U.K. has national minimum wage legislation with a maximum fine for non-payment of £20,000 per worker and employers who fail to pay will be banned from being a company director for up to 15 years.

## **Canada**

Senior living residences in Canada are provincially regulated. Within each province, there are different categories for senior living residences that are generally based on the level of care sought and/or required by a resident (e.g. assisted or retirement living, senior living residences, residential care, long-term care). In some of these categories and depending on the province, residences may be government funded, or the individual residents may be eligible for a government subsidy, while other residences are exclusively private pay. The governing legislation and regulations vary by province, but generally the object of the laws is to set licensing requirements and minimum standards for senior living residences, and regulate operations. These laws empower regulators in each province to take a variety of steps to ensure compliance, conduct inspections, issue reports and generally regulate the industry.

Our operations in Canada are subject to privacy legislation, including, in certain provinces, privacy laws specifically related to personal health information. Although the obligations of senior living residences in the various provinces differ, they all include the obligation to protect personal information. Under some of these laws, notification to the regulator in the event of an actual or suspected privacy breach is mandatory. The powers of privacy regulators and penalties for violations of privacy law vary according to the applicable law or are left to the courts. In September 2021, the province of Quebec adopted significant amendments to its privacy legislation, including a new enforcement scheme with significant penalties and fines: up to CAD \$10 million or 2% of global turnover (whichever is greater) for administrative monetary penalties and up to CAD \$25 million or 4% of global turnover for penal fines. The amendments take effect in three stages: (i) a few provisions on September 22, 2022, (ii) most provisions on September 22, 2023 (including the new enforcement scheme), and (iii) one provision on September 23, 2024. Senior living residences may also be subject to laws pertaining to residential tenancy, provincial and/or municipal laws applicable to fire safety, food services, zoning, occupational health and safety, public health and the provision of community health care and funded long-term/post-acute care.

## **Taxation**

The following summary of the taxation of the Company and the material U.S. federal income tax consequences to the holders of the equity of the Company and the debt securities of the Company and Welltower OP (defined below) is for general information only and is not tax advice. This summary does not address all aspects of taxation that may be relevant to certain types of holders of stock or securities (including, but not limited to, insurance companies, tax-exempt entities, financial institutions or broker-dealers, persons holding shares of common stock as part of a hedging, integrated conversion, or constructive sale transaction or a straddle, traders in securities that use a mark-to-market method of accounting for their securities, investors in pass-through entities and non-U.S. corporations and persons who are not citizens or residents of the United States).

This summary does not discuss all of the aspects of U.S. federal income taxation that may be relevant to you in light of your particular investment or other circumstances. In addition, this summary does not discuss any state or local income taxation or non-U.S. income taxation or other non-U.S. tax consequences. This summary is based on current U.S. federal income tax laws. Subsequent developments in U.S. federal income tax law, including changes in law or differing interpretations, which may be applied retroactively, could have a material effect on the U.S. federal income tax consequences of purchasing, owning and disposing of our securities as set forth in this summary. Before you purchase our securities, you should consult your own tax advisor regarding the particular U.S. federal, state, local, non-U.S. and other tax consequences of acquiring, owning and selling our securities.

#### *General*

Prior to the Reorganization on April 1, 2022, whereby Old Welltower, became a wholly owned subsidiary of WELL Merger Holdco Sub Inc. in a transaction intending to qualify as a reorganization under Section 368(a)(1)(F) of the Internal Revenue Code of 1986, as amended (the “Code”). In connection with the Reorganization, Old Welltower changed its name to Welltower OP Inc., WELL Merger Holdco Sub Inc. changed its name to Welltower Inc. and Old Welltower became a “qualified REIT subsidiary” of the Company. Effective on May 24, 2022, Welltower OP Inc. converted from a Delaware corporation into a Delaware limited liability company named Welltower OP LLC. Prior to the Reorganization, Old Welltower elected to be taxed as a REIT and was organized and operated in a manner intended to qualify as a REIT. As a result of the Reorganization, the Company is treated as a continuation of Old Welltower for U.S. federal income tax purposes and references in this summary to “the Company,” “us,” or “we” include references to Old Welltower unless otherwise specified or clearly required by the context.

We have been organized and operated in a manner intended to qualify as a REIT and we intend to continue to operate in such a manner as to qualify as a REIT, but there can be no assurance that we will qualify or remain qualified as a REIT. Qualification and taxation as a REIT depend upon our ability to meet a variety of qualification tests imposed under U.S. federal income tax law with respect to our income, assets, distributions and share ownership, as discussed below under “Qualification as a REIT.”

In any year in which we qualify as a REIT, in general, we will not be subject to U.S. federal income tax on that portion of our REIT taxable income or capital gain that is distributed to stockholders. We may, however, be subject to tax at normal corporate rates on any taxable income or capital gain not distributed. If we elect to retain and pay income tax on our net capital gain, stockholders would be taxed on their proportionate shares of our undistributed net capital gain and would receive a refundable credit for their shares of any taxes paid by us on such gain.

Despite qualifying as a REIT, we may be subject to U.S. federal income and excise tax as follows:

- To the extent that we do not distribute all of our net capital gain or distribute at least 90%, but less than 100%, of our “REIT taxable income,” as adjusted, we will be subject to tax on the undistributed amount at regular corporate tax rates;
- If we have net income from the sale or other disposition of “foreclosure property” that is held primarily for sale to customers in the ordinary course of business or other non-qualifying income from foreclosure property, such income will be taxed at the highest corporate rate;
- Any net income from prohibited transactions (which are, in general, sales or other dispositions of property held primarily for sale to customers in the ordinary course of business, other than dispositions of foreclosure property) will be subject to a 100% tax;
- If we fail to satisfy either the 75% or 95% gross income tests (as discussed below), but nonetheless maintain our qualification as a REIT because certain other requirements are met, we will be subject to a 100% tax on an amount equal to (1) the gross income attributable to the greater of (i) 75% of our gross income over the amount of qualifying gross income for purposes of the 75% gross income test (discussed below) or (ii) 95% of our gross income over the amount of qualifying gross income for purposes of the 95% gross income test (discussed below) multiplied by (2) a fraction intended to reflect our profitability;
- If we fail to distribute during each year at least the sum of (1) 85% of our REIT ordinary income for the year, (2) 95% of our REIT capital gain net income for such year (other than capital gain that we elect to retain and pay tax on) and (3) any undistributed taxable income from preceding years, we will be subject to a 4% excise tax on the excess of such required distribution over amounts actually distributed and;
- We will be subject to a 100% tax on certain amounts from certain transactions involving our “taxable REIT subsidiaries” that are not conducted on an arm’s length basis.

See “Investments in Taxable REIT Subsidiaries.”

We have acquired assets from “C” corporations in carryover basis transactions and may do so again in the future. A “C” corporation is generally defined as a corporation that is required to pay full corporate level U.S. federal income tax. If we recognize gain on the disposition of such assets during the five-year period beginning on the date on which the assets were acquired by us, then, to the extent of the assets’ “built-in gain” (e.g., the excess of the fair market value of the asset over the adjusted tax basis of the asset, in each case determined as of the beginning of the five-year period), we will be subject to tax on the gain at the highest regular corporate rate applicable. The results described in this paragraph with respect to the recognition of built-in gain assume that the “C” corporation did not make and was not treated as making an election to treat the built-in gain assets as sold to an unrelated party on the date they were acquired by us. For our assets that are subject to the built-in gains tax, the potential amount of built-in gains tax will be an additional factor when considering a possible sale of such assets within the five-year period beginning on the date on which the assets were acquired by us. See Note 19 to our consolidated financial statements for additional information regarding the built-in gains tax.

#### *Qualification as a REIT*

A REIT is defined as a corporation, trust or association:

- (1) which is managed by one or more trustees or directors;
- (2) the beneficial ownership of which is evidenced by transferable shares or by transferable certificates of beneficial interest;
- (3) which would be taxable as a domestic corporation but for the U.S. federal income tax law relating to REITs;
- (4) which is neither a financial institution nor an insurance company;
- (5) the beneficial ownership of which is held by 100 or more persons in each taxable year of the REIT except for its first taxable year;
- (6) not more than 50% in value of the outstanding stock of which is owned during the last half of each taxable year, excluding its first taxable year, directly, indirectly or constructively, by or for five or fewer individuals (which includes certain entities) (the "Five or Fewer Requirement"); and
- (7) which meets certain income and asset tests described below.

Conditions (1) to (4), inclusive, must be met during the entire taxable year and condition (5) must be met during at least 335 days of a taxable year of 12 months or during a proportionate part of a taxable year of less than 12 months. For purposes of condition (6), pension funds and certain other tax-exempt entities are treated as individuals, subject to a "look-through" exception in the case of certain pension funds.

Based on publicly available information, we believe we have satisfied the share ownership requirements set forth in (5) and (6) above. In addition, Article VI of our by-laws provides for restrictions regarding ownership and transfer of shares. These restrictions are intended to assist us in continuing to satisfy the share ownership requirements described in (5) and (6) above but may not ensure that we will, in all cases, be able to satisfy such requirements.

We have complied with, and will continue to comply with, tax regulatory rules to send annual letters to certain of our stockholders requesting information regarding the actual ownership of our stock. If, despite sending the annual letters, we do not know, or after exercising reasonable diligence would not have known, whether we failed to meet the Five or Fewer Requirement, we will be treated as having met the Five or Fewer Requirement. If we fail to comply with these tax regulatory rules, we will be subject to a monetary penalty. If our failure to comply were due to intentional disregard of the requirement, the penalty would be increased. However, if our failure to comply were due to reasonable cause and not willful neglect, no penalty would be imposed.

For purposes of the REIT income and asset tests our assets and income will include any asset owned and any income earned directly or indirectly through a disregarded entity, including a "qualified REIT subsidiary," and a proportionate share of the assets of, and any income earned through, any entity we own that is treated as a partnership for U.S. federal income tax purposes, including Welltower OP. A corporation will qualify as a "qualified REIT subsidiary" if 100% of its stock is owned by a REIT, and the REIT does not elect to treat the subsidiary as a taxable REIT subsidiary.

We will own substantially all of our assets and earn substantially all of our income through Welltower OP and its direct or indirect subsidiaries. Prior to the LLC Conversion, Welltower OP was treated as a "qualified REIT subsidiary," provided that we qualified as a REIT during this period. After the LLC Conversion, Welltower OP became a disregarded entity for U.S. federal income tax purposes and was treated as a disregarded entity until additional regarded members were admitted to Welltower OP, at which time Welltower OP became a regarded entity treated as a partnership for U.S. federal income tax purposes.

Although we intend for any partnership in which we have acquired or will acquire an interest, directly or indirectly (a "Subsidiary Partnership"), to operate in a manner consistent with the requirements for our qualification as a REIT, we will be an indirect limited partner or non-managing member in some of the Subsidiary Partnerships. Though we nonetheless expect that all such Subsidiary Partnerships will be required to operate in a manner consistent with the requirements for our qualification as a REIT, if a Subsidiary Partnership in which we own an interest but do not have control takes or expects to take actions that could jeopardize our status as a REIT or require us to pay tax, we may be forced to dispose of our interest in such entity. In addition, it is possible that a Subsidiary Partnership could take an action which could cause us to fail a gross income or asset test and that we would not become aware of such action in time for us to dispose of our interest in the Subsidiary Partnership or take other corrective action on a timely basis. In that case, we could fail to qualify as a REIT unless we were able to qualify for a statutory REIT "savings" provision, which could require us to pay a significant penalty tax to maintain our REIT qualification.

*Income Tests* There are two separate percentage tests relating to our sources of gross income that we must satisfy each taxable year:

- At least 75% of our gross income (excluding gross income from certain sales of property held primarily for sale) generally must be directly or indirectly derived each taxable year from “rents from real property,” dividends or other distributions on, and gain (other than gain from prohibited transactions) from the sale or other disposition of, REIT shares, mortgages on real property, other income from investments relating to real property or certain income from qualified temporary investments (the “75% gross income test”).
- At least 95% of our gross income (excluding gross income from certain sales of property held primarily for sale) generally must be directly or indirectly derived each taxable year from any of the sources qualifying for the 75% gross income test and from dividends (including dividends from taxable REIT subsidiaries) and interest (the “95% gross income test”).

Income from hedging and non-U.S. currency transactions is excluded from the 95% and 75% gross income tests if certain requirements are met but otherwise will constitute gross income which does not qualify under the 95% or 75% gross income tests.

Rents received by us will qualify as “rents from real property” for purposes of satisfying the gross income tests for a REIT only if several conditions are met:

- The amount of rent must not be based in whole or in part on the income or profits of any person, although rents generally will not be excluded merely because they are based on a fixed percentage or percentages of receipts or sales.
- Rents received from a tenant will not qualify as rents from real property if the REIT, or an owner of 10% or more of the REIT, directly or constructively owns 10% or more of the tenant, unless the tenant is our taxable REIT subsidiary and certain other requirements are met with respect to the real property being rented.
- If rent attributable to personal property leased in connection with a lease of real property is greater than 15% of the total rent received under the lease, then the portion of rent attributable to such personal property will not qualify as “rents from real property.”
- For rents to qualify as rents from real property, we generally must not furnish or render services to tenants, other than through a taxable REIT subsidiary or an “independent contractor” from whom we derive no income, except that we may directly provide services that are usually or customarily rendered in the geographic area in which the property is located in connection with the rental of real property for occupancy only or are not otherwise considered rendered to the occupant for the occupant’s convenience.
- We may lease “qualified health care properties” on an arm’s-length basis to a taxable REIT subsidiary if the property is operated on behalf of such subsidiary by a person that qualifies as an “independent contractor” and that is, or is related to a person that is, actively engaged in the trade or business of operating health care facilities for any person unrelated to us or our taxable REIT subsidiary (such person, an “eligible independent contractor”). If this is the case, the rent that the REIT receives from the taxable REIT subsidiary generally will be treated as “rents from real property.” A “qualified health care property” includes any real property and any personal property that is, or is necessary or incidental to the use of, a hospital, nursing facility, assisted living facility, congregate care facility, qualified continuing care facility, or other licensed facility that extends medical or nursing or ancillary services to patients and is operated by a provider of such services that is eligible for participation in the Medicare program with respect to such facility.

A REIT is permitted to render a de minimis amount of impermissible services to tenants of a property and still treat rents received with respect to that property as rent from real property. The amount received or accrued by the REIT during the taxable year for the impermissible services with respect to a property may not exceed 1% of all amounts received or accrued by the REIT directly or indirectly from the property. The amount received for any service or management operation for this purpose shall be deemed to be not less than 150% of the direct cost of the REIT in furnishing or rendering the service or providing the management or operation. Furthermore, impermissible services may be furnished to tenants by a taxable REIT subsidiary subject to certain conditions, which would permit us to still treat rents received with respect to the property as rent from real property.

The term “interest” generally does not include any amount if the determination of the amount depends in whole or in part on the income or profits of any person, although an amount generally will not be excluded from the term “interest” solely by reason of being based on a fixed percentage of receipts or sales or by reason of being based on the income or profits of a debtor which derives substantially all of its income with respect to the property securing such debt from the leasing of substantially all of such property to tenants, to the extent that the rents paid by the tenants would qualify as rents from real property if the Company earned such amounts directly.

If we fail to satisfy one or both of the 75% or 95% gross income tests for any taxable year, we may nevertheless qualify as a REIT for such year if we are eligible for certain relief provisions provided by the Code. These relief provisions generally will be available if (1) following our identification of the failure, we file a schedule for such taxable year describing each item of our gross income, and (2) the failure to meet such tests was due to reasonable cause and not due to willful neglect. It is not now possible to determine the circumstances under which we may be entitled to the benefit of these relief provisions. If these relief provisions apply, a 100% tax is imposed on an amount equal to (1) the gross income attributable to (i) 75% of our gross income over the amount of qualifying gross income for purposes of the 75% gross income test and (ii) 95% of our gross income over the amount of qualifying gross income for purposes of the 95% gross income test, multiplied by (2) a fraction intended to reflect our profitability. The Secretary of the Treasury is given broad authority to determine whether particular items of income or gain qualify under the 75% and 95% gross income tests and to exclude items from the measure of gross income for such purposes.

*Asset Tests* Within 30 days after the close of each quarter of our taxable year, we must also satisfy several tests relating to the nature and diversification of our assets determined in accordance with generally accepted accounting principles. At least 75% of the value of our total assets must be represented by real estate assets (including interests in real property, interests in mortgages on real property or on interests in real property, shares in other REITs and debt instruments issued by publicly offered REITs), cash, cash items (including receivables arising in the ordinary course of our operation), government securities and qualified temporary investments (the "75% asset test"). Although the remaining 25% of our assets generally may be invested without restriction, we are prohibited from owning securities representing more than 10% of either the vote (the "10% vote test") or value (the "10% value test") of the outstanding securities of any issuer other than another REIT or a taxable REIT subsidiary. Further, no more than 20% of our total assets may be represented by securities of one or more taxable REIT subsidiaries (the "20% asset test") and no more than 5% of the value of our total assets may be represented by securities of any non-governmental issuer (the "5% asset test") other than a qualified REIT subsidiary, another REIT or a taxable REIT subsidiary. Each of the 10% vote test, the 10% value test and the 20% and 5% asset tests must be satisfied at the end of each quarter. There are special rules which provide relief if the value-related tests are not satisfied due to changes in the value of the assets of a REIT.

Certain items are excluded from the 10% value test, including: (1) straight debt securities meeting certain requirements; (2) any loan to an individual or an estate; (3) any rental agreement described in Section 467 of the Code, other than with a "related person"; (4) any obligation to pay rents from real property; (5) certain securities issued by a state or any subdivision thereof, the District of Columbia, a non-U.S. government, or any political subdivision thereof, or the Commonwealth of Puerto Rico; (6) any security issued by a REIT; and (7) any other arrangement that, as determined by the Secretary of the Treasury, is excepted from the definition of security ("10% Value Excluded Securities"). If a REIT, or its taxable REIT subsidiary, holds (1) straight debt securities of a corporate or partnership issuer and (2) securities of such issuer that are not 10% Value Excluded Securities and have an aggregate value greater than 1% of such issuer's outstanding securities, the straight debt securities will be included in the 10% value test.

A REIT's interest as a partner in a partnership is not treated as a security for purposes of applying the 10% value test to securities issued by the partnership. Further, any debt instrument issued by a partnership that is not a 10% Value Excluded Security will not be a security for purposes of applying the 10% value test (1) to the extent of the REIT's interest as a partner in the partnership or (2) if at least 75% of the partnership's gross income (excluding gross income from prohibited transactions) would qualify for the 75% gross income test. For purposes of the 10% value test, a REIT's interest in a partnership's assets is determined by the REIT's proportionate interest in any securities issued by the partnership (other than the excluded securities described in the preceding paragraph).

If a REIT or its "qualified business unit" uses a non-U.S. currency as its functional currency, the term "cash" includes such non-U.S. currency, but only to the extent such non-U.S. currency is (i) held for use in the normal course of the activities of the REIT or "qualified business unit" which give rise to items of income or gain that are included in the 95% and 75% gross income tests or are directly related to acquiring or holding assets qualifying under the 75% asset test, and (ii) not held in connection with dealing or engaging in substantial and regular trading in securities.

With respect to corrections of failures as to violations of the 10% vote test, the 10% value test or the 5% asset test, a REIT may avoid disqualification as a REIT by disposing of sufficient assets to cure a violation due to the ownership of assets that do not exceed the lesser of 1% of the REIT's assets at the end of the relevant quarter or \$10,000,000, provided that the disposition occurs within six months following the last day of the quarter in which the REIT first identified the violation. For violations of any of the REIT asset tests due to reasonable cause and not willful neglect that exceed the thresholds described in the preceding sentence, a REIT can avoid disqualification as a REIT after the close of a taxable quarter by taking certain steps, including disposition of sufficient assets within the six month period described above to meet the applicable asset test, paying a tax equal to the greater of \$50,000 or the highest corporate tax rate multiplied by the net income generated by the non-qualifying assets during the period of time that the assets were held as non-qualifying assets and filing a schedule with the Internal Revenue Service ("IRS") that describes the non-qualifying assets.

*Investments in Taxable REIT Subsidiaries* REITs may own more than 10% of the voting power and value of securities in taxable REIT subsidiaries. Unlike a qualified REIT subsidiary, other disregarded entity or partnership, the income and assets of a taxable REIT subsidiary are not attributable to the REIT for purposes of satisfying the income and asset ownership requirements applicable to REIT qualification. Except as noted below with respect to a corporate entity that operates a health care or lodging facility, we and any taxable corporate entity in which we own an interest, directly or indirectly, are allowed to jointly elect to treat such entity as a “taxable REIT subsidiary.”

Certain of our subsidiaries have elected or will elect taxable REIT subsidiary status. Taxable REIT subsidiaries are subject to full corporate level U.S. federal taxation on their earnings but are permitted to engage in certain types of activities that cannot be performed directly by REITs without jeopardizing the REIT status of their parent REIT. The taxes to which our taxable REIT subsidiaries are subject will reduce the cash available for such taxable REIT subsidiaries to distribute as dividends to us.

The IRS may redetermine amounts from transactions between a REIT and its taxable REIT subsidiary where there is a lack of arm’s-length dealing between the parties. Any taxable income allocated to, or deductible expenses allocated away, from a taxable REIT subsidiary would increase its tax liability. Further, redetermined amounts from certain transactions involving a REIT and its taxable REIT subsidiaries could be subject to a 100% tax if not conducted on an arm’s length basis.

A taxable REIT subsidiary does not include any corporation that directly or indirectly operates or manages a lodging facility or a health care facility unless such facility is operated on behalf of such subsidiary by a person that is an independent contractor and certain other requirements are met. The failure of a subsidiary of ours to qualify as a taxable REIT subsidiary as a result of operating a lodging facility or a health care facility could have an adverse effect on the Company’s ability to comply with the REIT income and asset tests, and thus could impair the Company’s ability to qualify as a REIT unless the Company could avail itself of certain relief provisions under the Code and pay any tax resulting therefrom.

For tax years beginning after December 31, 2022, the Inflation Reduction Act of 2022 (“IRA”) imposes among other things, a 15% Corporate Alternative Minimum Tax (“Corporate AMT”) on certain U.S. corporations with average adjusted financial statement income in excess of \$1 billion. Although, by its terms, the Corporate AMT is not applicable to REITs, it is not certain whether or how the Corporate AMT would apply to our TRSs.

The IRS has issued several notices indicating its intention to propose regulations providing guidance regarding the Corporate AMT and issuing certain interim rules on which taxpayers may rely. Until further regulations and guidance from the IRS is released, the impact of the Corporate AMT on our TRSs is uncertain and it is possible that our taxable REIT subsidiaries will be subject to material U.S. federal income taxes under the Corporate AMT.

*Investments in REIT Subsidiaries* The Company, through Welltower OP, owns and may acquire direct or indirect interests in one or more entities that have elected or will elect to be taxed as REITs under the Code (each, a “Subsidiary REIT”). A Subsidiary REIT is subject to the various REIT qualification requirements and other limitations described herein that are applicable to the Company. If a Subsidiary REIT were to fail to qualify as a REIT, then (i) that Subsidiary REIT would become subject to U.S. federal income tax and (ii) the Subsidiary REIT’s failure to qualify could have an adverse effect on the Company’s ability to comply with the REIT income and asset tests, and thus could impair the Company’s ability to qualify as a REIT unless the Company could avail itself of certain relief provisions under the Code and pay any tax resulting therefrom.

*Annual Distribution Requirements* In order to avoid being taxed as a regular corporation, we are required to make distributions (other than capital gain distributions) to our stockholders which qualify for the dividends paid deduction in an amount at least equal to (1) the sum of (i) 90% of our “REIT taxable income” (computed without regard to the dividends paid deduction and our net capital gain) and (ii) 90% of the after-tax net income, if any, from foreclosure property, minus (2) a portion of certain items of non-cash income. These distributions must be paid in the taxable year to which they relate, or in the following taxable year if declared before we timely file our tax return for that year and if paid on or before the first regular distribution payment after such declaration. Prior to 2014, with respect to all REITs, the amount distributed could not be preferential. This means that every stockholder of the class of stock to which a distribution is made must be treated the same as every other stockholder of that class, and no class of stock may be treated otherwise than in accordance with its dividend rights as a class (the “preferential dividend rule”). The preferential dividend rule no longer applies to publicly offered REITs; however, the rule is still applicable to REITs which are not publicly offered, which would include several of our Subsidiary REITs. To the extent that we do not distribute all of our net capital gain or distribute at least 90%, but less than 100%, of our “REIT taxable income,” as adjusted, we will be subject to tax on the undistributed amount at regular corporate tax rates. As discussed above, we may be subject to an excise tax if we fail to meet certain other distribution requirements. Although we intend to make timely distributions sufficient to satisfy these annual distribution requirements, economic, market, legal, tax or other factors could limit our ability to meet those requirements.

It is also possible that, from time to time, we may not have sufficient cash or other liquid assets to meet the 90% distribution requirement, or to distribute such greater amount as may be necessary to avoid income and excise taxation, due to, among other things, (1) timing differences between (i) cash receipts and cash expenditures and (ii) the inclusion of income and deduction of expenses in arriving at our taxable income, or (2) the payment of expenditures that may not be deductible to us. In the event that timing differences occur, we may find it necessary to arrange for borrowings or, if possible, pay dividends in the form of taxable stock dividends in order to meet the distribution requirement.

Under certain circumstances, including in the event of a deficiency determined by the IRS, we may be able to rectify a resulting failure to meet the distribution requirement for a year by paying “deficiency dividends” to stockholders in a later year, which may be included in our deduction for distributions paid for the earlier year. Thus, we may be able to avoid being disqualified as a REIT and/or taxed on amounts distributed as deficiency dividends; however, we will be required to pay applicable penalties and interest based upon the amount of any deduction taken for deficiency dividend distributions.

*Failure to Qualify as a REIT* If we fail to qualify for taxation as a REIT in any taxable year, we will be subject to U.S. federal income tax on our taxable income at regular corporate rates. Distributions to stockholders in any year in which we fail to qualify as a REIT will not be deductible by us. As a result, we anticipate that our failure to qualify as a REIT would reduce the cash available for distribution by us to our stockholders. In addition, if we fail to qualify as a REIT, we will not be required to distribute any amounts to our stockholders, and all distributions to stockholders will be taxable as regular corporate dividends to the extent of our current and accumulated earnings and profits and will not be eligible for the 20% deduction under Section 199A of the Code applicable to certain non-corporate shareholders, including individuals, prior to January 1, 2026. In such event, corporate stockholders may be eligible for the dividends-received deduction. In addition, non-corporate stockholders, including individuals, may be eligible for the preferential tax rates on qualified dividend income. If we fail to qualify as a REIT, such stockholders may not claim this deduction with respect to dividends paid by us. Unless entitled to relief under specific statutory provisions, we also will be disqualified from taxation as a REIT for the four taxable years following the year during which qualification was lost. It is not possible to state whether in all circumstances we would be entitled to statutory relief. Failure to qualify for even one year could result in our need to incur indebtedness or liquidate investments in order to pay potentially significant resulting tax liabilities.

In addition to the relief described above under “Income Tests” and “Asset Tests,” statutory relief is available in the event that we violate a provision of the Code that would result in our failure to qualify as a REIT if: (1) the violation is due to reasonable cause and not due to willful neglect; (2) we pay a penalty of \$50,000 for each failure to satisfy the provision; and (3) the violation does not include a violation described under “Income Tests” or “Asset Tests” above. It is not now possible to determine the circumstances under which we may be entitled to the benefit of these relief provisions.

***Material U.S. Federal Income Tax Consequences to Holders of Our Stock and the Debt Securities of the Company and Welltower OP***

The following discussion is a summary of the material U.S. federal income tax consequences to you of acquiring, owning and disposing of stock of the Company or debt securities of the Company or Welltower OP. This discussion is limited to holders who hold stock of the Company or debt securities of the Company or Welltower OP as “capital assets” within the meaning of Section 1221 of the Code (generally, property held for investment). This discussion does not address all U.S. federal income tax consequences relevant to a holder’s particular circumstances, including the alternative minimum tax. In addition, except where specifically noted, it does not address consequences relevant to holders subject to special rules, including, without limitation:

- U.S. expatriates and former citizens or long-term residents of the United States;
- U.S. holders (as defined below) whose functional currency is not the U.S. dollar;
- persons holding stock or debt securities as part of a hedge, straddle or other risk reduction strategy or as part of a conversion transaction or other integrated investment;
- banks, insurance companies, and other financial institutions;
- REITs or regulated investment companies;
- brokers, dealers or traders in securities;
- “controlled foreign corporations,” “passive foreign investment companies,” and corporations that accumulate earnings to avoid U.S. federal income tax;
- S corporations, partnerships or other entities or arrangements treated as partnerships for U.S. federal income tax purposes (and investors therein);
- tax-exempt organizations or governmental organizations;
- persons subject to special tax accounting rules as a result of any item of gross income with respect to stock or debt securities being taken into account in an applicable financial statement;
- persons deemed to sell stock or debt securities under the constructive sale provisions of the Code; and
- persons who hold or receive our stock pursuant to the exercise of any employee stock option or otherwise as compensation.

**THIS DISCUSSION IS FOR INFORMATIONAL PURPOSES ONLY AND IS NOT INTENDED AS TAX ADVICE. INVESTORS SHOULD CONSULT THEIR TAX ADVISORS WITH RESPECT TO THE APPLICATION OF THE U.S. FEDERAL INCOME TAX LAWS TO THEIR PARTICULAR SITUATIONS AS WELL AS ANY TAX CONSEQUENCES OF THE ACQUISITION, OWNERSHIP AND DISPOSITION OF OUR STOCK OR DEBT SECURITIES ARISING UNDER OTHER U.S. FEDERAL TAX LAWS (INCLUDING ESTATE AND GIFT TAX LAWS), UNDER THE LAWS OF ANY STATE, LOCAL OR NON-U.S. TAXING JURISDICTION OR UNDER ANY APPLICABLE TAX TREATY.**

For purposes of this discussion, a “U.S. holder” is a beneficial owner of stock of the Company or debt securities of the Company or Welltower OP that, for U.S. federal income tax purposes, is or is treated as:

- an individual who is a citizen or resident of the United States;
- an entity classified as a corporation for U.S. federal income tax purposes and created or organized under the laws of the United States, any state thereof or the District of Columbia;
- an estate the income of which is subject to U.S. federal income tax regardless of its source; or
- a trust that (1) is subject to the primary supervision of a U.S. court and the control of one or more “United States persons” (within the meaning of Section 7701(a)(30) of the Code) or (2) has a valid election in effect to be treated as a United States person for U.S. federal income tax purposes.

For purposes of this discussion, a “non-U.S. holder” is any beneficial owner of our stock or debt securities that is neither a U.S. holder nor an entity treated as a partnership for U.S. federal income tax purposes.

If an entity treated as a partnership for U.S. federal income tax purposes holds our stock or debt securities, the tax treatment of a partner in the partnership will depend on the status of the partner, the activities of the partnership and certain determinations made at the partner level. Accordingly, partnerships holding stock of the Company or debt securities of the Company or Welltower OP and the partners in such partnerships should consult their tax advisors regarding the U.S. federal income tax consequences to them.

***Taxation of Taxable U.S. Holders of Our Stock***

*Distributions Generally* Distributions out of our current or accumulated earnings and profits will be treated as dividends and, other than with respect to capital gain dividends and certain amounts which have previously been subject to corporate level tax, as discussed below, will be taxable to our taxable U.S. holders as ordinary income when actually or constructively received. See “Tax Rates” below. As long as we qualify as a REIT, these distributions will not be eligible for the dividends-received deduction in the case of U.S. holders that are corporations or, except to the extent described in “Tax Rates” below, the preferential rates on qualified dividend income applicable to non-corporate U.S. holders, including individuals. For purposes of determining whether distributions to holders of our stock are out of our current or accumulated earnings and profits, our earnings and profits will be allocated first to our outstanding preferred stock, if any, and then to our outstanding common stock.

To the extent that we make distributions on our stock in excess of our current and accumulated earnings and profits allocable to such stock, these distributions will be treated first as a tax-free return of capital to a U.S. holder to the extent of the U.S. holder’s adjusted tax basis in such shares of stock. This treatment will reduce the U.S. holder’s adjusted tax basis in such shares of stock by such amount, but not below zero. Distributions in excess of our current and accumulated earnings and profits and in excess of a U.S. holder’s adjusted tax basis in its shares will be taxable as capital gain. Such gain will be taxable as long-term capital gain if the shares have been held for more than one year. Dividends we declare in October, November, or December of any year and which are payable to a holder of record on a specified date in any of these months will be treated as both paid by us and received by the holder on December 31 of that year, provided we actually pay the dividend on or before January 31 of the following year. U.S. holders may not include in their own income tax returns any of our net operating losses or capital losses.

U.S. holders that receive taxable stock distributions, including distributions partially payable in our common stock and partially payable in cash, would be required to include the full amount of the distribution (i.e., the cash and the stock portion) as a dividend (subject to limited exceptions) to the extent of our current and accumulated earnings and profits for U.S. federal income tax purposes, as described above. The amount of any distribution payable in our common stock generally is equal to the amount of cash that could have been received instead of the common stock. Depending on the circumstances of a U.S. holder, the tax on the distribution may exceed the amount of the distribution received in cash, in which case such U.S. holder would have to pay the tax using cash from other sources. If a U.S. holder sells the common stock it received in connection with a taxable stock distribution in order to pay this tax and the proceeds of such sale are less than the amount required to be included in income with respect to the stock portion of the distribution, such U.S. holder could have a capital loss with respect to the stock sale that could not be used to offset such income. A U.S. holder that receives common stock pursuant to such distribution generally has a tax basis in such common stock equal to the amount of cash that could have been received instead of such common stock as described above, and has a holding period in such common stock that begins on the day immediately following the payment date for the distribution.

*Capital Gain Dividends* Dividends that we properly designate as capital gain dividends will be taxable to our taxable U.S. holders as a gain from the sale or disposition of a capital asset held for more than one year, to the extent that such gain does not exceed our actual net capital gain for the taxable year. U.S. holders that are corporations may, however, be required to treat up to 20% of certain capital gain dividends as ordinary income.

*Retention of Net Capital Gains* We may elect to retain, rather than distribute as a capital gain dividend, all or a portion of our net capital gains. If we make this election, we would pay tax on our retained net capital gains. In addition, to the extent we so elect, our earnings and profits (determined for U.S. federal income tax purposes) would be adjusted accordingly, and a U.S. holder generally would:

- include its pro rata share of our undistributed capital gain in computing its long-term capital gains in its U.S. federal income tax return for its taxable year in which the last day of our taxable year falls, subject to certain limitations as to the amount that is includable;
- be deemed to have paid its share of the capital gains tax imposed on us on the designated amounts included in the U.S. holder's income as long-term capital gain;
- receive a credit or refund for the amount of tax deemed paid by it; and
- increase the adjusted tax basis of its stock by the difference between the amount of includable gains and the tax deemed to have been paid by it.

In addition, a U.S. holder that is a corporation is required to appropriately adjust its earnings and profits for the retained capital gains in accordance with Treasury Regulations. These Treasury Regulations have not yet been promulgated so the appropriate method for making such adjustment is unclear.

*Passive Activity Losses and Investment Interest Limitations* Distributions we make and gain arising from the sale or exchange of our stock by a U.S. holder will not be treated as passive activity income. As a result, U.S. holders generally will not be able to apply any "passive losses" against this income or gain. A U.S. holder generally may elect to treat capital gain dividends, capital gains from the disposition of our stock and income designated as qualified dividend income, as described in "Tax Rates" below, as investment income for purposes of computing the investment interest limitation, but in such case, the holder will be taxed at ordinary income rates on such amount. Other distributions made by us, to the extent they do not constitute a return of capital, generally will be treated as investment income for purposes of computing the investment interest limitation.

*Dispositions of Our Stock* Except as described below under "Redemption or Repurchase by Us," if a U.S. holder sells or disposes of shares of our stock, it will recognize gain or loss for U.S. federal income tax purposes in an amount equal to the difference between the amount of cash and the fair market value of any property received on the sale or other disposition of the shares and the holder's adjusted tax basis in the shares. This gain or loss, except as provided below, will be long-term capital gain or loss if the holder has held such stock for more than one year. However, if a U.S. holder recognizes a loss upon the sale or other disposition of stock that it has held for six months or less, after applying certain holding period rules, the loss recognized will be treated as a long-term capital loss to the extent the U.S. holder received distributions from us which were required to be treated as long-term capital gains. The deductibility of capital losses is subject to limitations.

*Redemption or Repurchase by Us* A redemption or repurchase of shares of our stock will be treated under Section 302 of the Code as a distribution (and taxable as a dividend to the extent of our current and accumulated earnings and profits as described above under "Distributions Generally") unless the redemption or repurchase satisfies one of the tests set forth in Section 302(b) of the Code and is therefore treated as a sale or exchange of the redeemed or repurchased shares. The redemption or repurchase generally will be treated as a sale or exchange if it:

- is "substantially disproportionate" with respect to the U.S. holder,
- results in a "complete redemption" of the U.S. holder's stock interest in us, or
- is "not essentially equivalent to a dividend" with respect to the U.S. holder,

all within the meaning of Section 302(b) of the Code.

In determining whether any of these tests has been met, shares of our stock, including common stock and other equity interests in us, considered to be owned by the U.S. holder by reason of certain constructive ownership rules set forth in the Code, as well as shares of our stock actually owned by the U.S. holder, generally must be taken into account. Because the determination as to whether any of the alternative tests of Section 302(b) of the Code will be satisfied with respect to the U.S. holder depends upon the facts and circumstances at the time that the determination must be made, U.S. holders are advised to consult their tax advisors to determine such tax treatment.

If a redemption or repurchase of shares of our stock is treated as a distribution, the amount of the distribution will be measured by the amount of cash and the fair market value of any property received. See "Distributions Generally." A U.S. holder's adjusted tax basis in the redeemed or repurchased shares generally will be transferred to the holder's remaining shares.

of our stock, if any. If a U.S. holder owns no other shares of our stock, under certain circumstances, such basis may be transferred to a related person or it may be lost entirely. Prospective investors should consult their tax advisors regarding the U.S. federal income tax consequences of a redemption or repurchase of our stock.

If a redemption or repurchase of shares of our stock is not treated as a distribution, it will be treated as a taxable sale or exchange in the manner described under “Dispositions of Our Stock.”

**Tax Rates** Currently, the maximum tax rate for non-corporate taxpayers for (1) long-term capital gains, including certain “capital gain dividends,” generally is 20% (although depending on the characteristics of the assets which produced these gains and on designations which we may make, certain capital gain dividends may be taxed at a 25% rate) and (2) “qualified dividend income” generally is 20%. In general, dividends payable by REITs are not eligible for the reduced tax rate applicable to qualified dividend income, except to the extent that certain holding period requirements have been met and the REIT’s dividends are attributable to dividends received from taxable corporations (such as its taxable REIT subsidiaries) or to income that was subject to tax at the corporate/REIT level (for example, if the REIT distributed taxable income that it retained and paid tax on in the prior taxable year). Capital gain dividends will only be eligible for the rates described above to the extent that they are properly designated by us as “capital gain dividends.” As mentioned above, U.S. holders that are corporations may be required to treat up to 20% of some capital gain dividends as ordinary income. In addition, non-corporate U.S. holders, including individuals, generally may deduct up to 20% of dividends from a REIT, other than capital gain dividends and dividends treated as qualified dividend income, for taxable years beginning before January 1, 2026 for purposes of determining their U.S. federal income tax (but not for purposes of the 3.8% Medicare tax), subject to certain holding period requirements and other limitations.

#### ***Taxation of Tax-Exempt U.S. Holders of Our Stock***

Dividend income from us and gain arising upon a sale of shares of our stock generally should not be unrelated business taxable income (“UBTI”) to a tax-exempt U.S. holder, except as described below. This income or gain will be UBTI, however, to the extent a tax-exempt U.S. holder holds its shares as “debt-financed property” within the meaning of the Code. Generally, “debt-financed property” is property the acquisition or holding of which was financed through a borrowing by the tax-exempt holder.

For tax-exempt U.S. holders that are social clubs, voluntary employee benefit associations or supplemental unemployment benefit trusts exempt from U.S. federal income taxation under Sections 501(c)(7), (c)(9) or (c)(17) of the Code, respectively, income from an investment in our shares will constitute UBTI unless the organization is able to properly claim a deduction for amounts set aside or placed in reserve for specific purposes so as to offset the income generated by its investment in our shares. These prospective investors should consult their tax advisors concerning these “set aside” and reserve requirements.

Notwithstanding the above, however, a portion of the dividends paid by a “pension-held REIT” may be treated as UBTI as to certain trusts that hold more than 10%, by value, of the interests in the REIT. A REIT will not be a “pension-held REIT” if it is able to satisfy the “not closely held” requirement without relying on the “look-through” exception with respect to certain trusts or if such REIT is not “predominantly held” by “qualified trusts.” As a result of restrictions on ownership and transfer of our stock contained in our charter, we do not expect to be classified as a “pension-held REIT,” and as a result, the tax treatment described above should be inapplicable to our holders. However, because our common stock is (and, we anticipate, will continue to be) publicly traded, we cannot guarantee that this will always be the case.

#### ***Taxation of Non-U.S. Holders of Our Stock***

The following discussion addresses the rules governing U.S. federal income taxation of the acquisition, ownership and disposition of our stock by non-U.S. holders. These rules are complex, and no attempt is made herein to provide more than a brief summary of such rules. Accordingly, the discussion does not address all aspects of U.S. federal income taxation and does not address other U.S. federal, state, local or non-U.S. tax consequences that may be relevant to a non-U.S. holder in light of its particular circumstances. We urge non-U.S. holders to consult their tax advisors to determine the impact of U.S. federal, state, local and non-U.S. income and other tax laws and any applicable tax treaty on the acquisition, ownership and disposition of shares of our stock, including any reporting requirements.

**Distributions Generally** Distributions (including any taxable stock distributions) that are neither attributable to gains from sales or exchanges by us of United States real property interests (“USRPIs”) nor designated by us as capital gain dividends (except as described below) will be treated as dividends of ordinary income to the extent that they are made out of our current or accumulated earnings and profits. Such distributions ordinarily will be subject to withholding of U.S. federal income tax at a 30% rate or such lower rate as may be specified by an applicable income tax treaty, unless the distributions are treated as effectively connected with the conduct by the non-U.S. holder of a trade or business within the United States (and, if required by an applicable income tax treaty, the non-U.S. holder maintains a permanent establishment in the United States to which such dividends are attributable). Under certain treaties, however, lower withholding rates generally applicable to dividends do not apply to dividends from a REIT. Certain certification and disclosure requirements must be satisfied for a non-U.S. holder to be exempt from withholding under the effectively connected income exemption. Dividends that are treated as effectively connected with a U.S. trade or business generally will not be subject to withholding but will be subject to U.S. federal income tax on a net basis in the same manner as dividends paid to U.S. holders are subject to U.S. federal income tax. Any such

dividends received by a non-U.S. holder that is a corporation may also be subject to an additional branch profits tax at a 30% rate (applicable after deducting U.S. federal income taxes paid on such effectively connected income) or such lower rate as may be specified by an applicable income tax treaty.

Except as otherwise provided below, we expect to withhold U.S. federal income tax at the rate of 30% on any distributions made to a non-U.S. holder unless:

(1) a lower treaty rate applies and the non-U.S. holder furnishes an IRS Form W-8BEN or W-8BEN-E (or other applicable documentation) evidencing eligibility for that reduced treaty rate; or

(2) the non-U.S. holder furnishes an IRS Form W-8ECI (or other applicable documentation) claiming that the distribution is income effectively connected with the non-U.S. holder's trade or business.

Distributions in excess of our current and accumulated earnings and profits will not be taxable to a non-U.S. holder to the extent that such distributions do not exceed the adjusted tax basis of the holder's stock, but rather will reduce the adjusted tax basis of such stock. To the extent that such distributions exceed the non-U.S. holder's adjusted tax basis in such stock, they generally will give rise to gain from the sale or exchange of such stock, the tax treatment of which is described below. However, such excess distributions may be treated as dividend income for certain non-U.S. holders. For withholding purposes, we expect to treat all distributions as made out of our current or accumulated earnings and profits. However, amounts withheld may be refundable if it is subsequently determined that the distribution was, in fact, in excess of our current and accumulated earnings and profits, provided that certain conditions are met.

*Capital Gain Dividends and Distributions Attributable to a Sale or Exchange of United States Real Property Interests* Distributions to a non-U.S. holder that we properly designate as capital gain dividends, other than those arising from the disposition of a USRPI, generally should not be subject to U.S. federal income taxation, unless:

(1) the investment in our stock is treated as effectively connected with the conduct by the non-U.S. holder of a trade or business within the United States (and, if required by an applicable income tax treaty, the non-U.S. holder maintains a permanent establishment in the United States to which such dividends are attributable), in which case the non-U.S. holder will be subject to the same treatment as U.S. holders with respect to such gain, except that a non-U.S. holder that is a corporation may also be subject to a branch profits tax of up to 30%, as discussed above; or

(2) the non-U.S. holder is a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and certain other conditions are met, in which case the non-U.S. holder will be subject to U.S. federal income tax at a rate of 30% on the non-U.S. holder's capital gains (or such lower rate specified by an applicable income tax treaty), which may be offset by U.S. source capital losses of such non-U.S. holder (even though the individual is not considered a resident of the United States), provided the non-U.S. holder has timely filed U.S. federal income tax returns with respect to such losses.

Pursuant to the Foreign Investment in Real Property Tax Act, which is referred to as "FIRPTA," distributions to a non-U.S. holder that are attributable to gain from sales or exchanges by us of USRPIs, whether or not designated as capital gain dividends, will cause the non-U.S. holder to be treated as recognizing such gain as income effectively connected with a U.S. trade or business. Non-U.S. holders generally would be taxed at the regular rates applicable to U.S. holders, subject to any applicable alternative minimum tax and a special alternative minimum tax in the case of nonresident alien individuals. We also will be required to withhold and to remit to the IRS 21% of any distribution to non-U.S. holders attributable to gain from sales or exchanges by us of USRPIs. Distributions subject to FIRPTA may also be subject to a 30% branch profits tax in the hands of a non-U.S. holder that is a corporation. The amount withheld is creditable against the non-U.S. holder's U.S. federal income tax liability. However, any distribution with respect to any class of stock that is "regularly traded," as defined by applicable Treasury Regulations, on an established securities market located in the United States is not subject to FIRPTA, and therefore, not subject to the 21% U.S. withholding tax described above, if the non-U.S. holder did not own more than 10% of such class of stock at any time during the one-year period ending on the date of the distribution. Instead, such distributions generally will be treated as ordinary dividend distributions and subject to withholding in the manner described above with respect to ordinary dividends. Furthermore, distributions to "qualified foreign pension funds" or entities all of the interests of which are held by "qualified pension funds" are exempt from FIRPTA. Non-U.S. holders should consult their tax advisors regarding the application of these rules.

*Retention of Net Capital Gains* Although the law is not clear on the matter, it appears that amounts we designate as retained net capital gains in respect of our stock should be treated with respect to non-U.S. holders as actual distributions of capital gain dividends. Under this approach, the non-U.S. holders may be able to offset as a credit against their U.S. federal income tax liability their proportionate share of the tax paid by us on such retained net capital gains and to receive from the IRS a refund to the extent their proportionate share of such tax paid by us exceeds their actual U.S. federal income tax liability. If we were to designate any portion of our net capital gain as retained net capital gain, non-U.S. holders should consult their tax advisors regarding the taxation of such retained net capital gain.

*Sale of Our Stock* Except as described below under “Redemption or Repurchase by Us,” gain realized by a non-U.S. holder upon the sale, exchange or other taxable disposition of our stock generally will not be subject to U.S. federal income tax unless such stock constitutes a USRPI. In general, stock of a domestic corporation that is a “United States real property holding corporation,” or USRPHC, will constitute a USRPI. We believe that we are a USRPHC. Our stock will not, however, constitute a USRPI so long as we are a “domestically controlled qualified investment entity.” A “domestically controlled qualified investment entity” includes a REIT in which at all times during a five-year testing period less than 50% in value of its stock is held directly or indirectly by non-United States persons, subject to certain rules. For purposes of determining whether a REIT is a “domestically controlled qualified investment entity,” a person who at all applicable times holds less than 5% of a class of stock that is “regularly traded” is treated as a United States person unless the REIT has actual knowledge that such person is not a United States person. Because our common stock is (and, we anticipate, will continue to be) publicly traded, no assurance can be given that we are or will continue to be a “domestically controlled qualified investment entity.”

Even if we do not qualify as a “domestically controlled qualified investment entity” at the time a non-U.S. holder sells our stock, gain realized from the sale or other taxable disposition of a non-U.S. holder of such stock would not be subject to U.S. federal income tax under FIRPTA as a sale of a USRPI if:

- (1) such class of stock is “regularly traded,” as defined by applicable Treasury Regulations, on an established securities market such as the New York Stock Exchange; and
- (2) such non-U.S. holder owned, actually and constructively, 10% or less of such class of stock throughout the shorter of the five-year period ending on the date of the sale or other taxable disposition or the non-U.S. holder’s holding period.

In addition, dispositions of our stock by “qualified foreign pension funds” or entities all of the interests of which are held by “qualified foreign pension funds” are exempt from FIRPTA. Non-U.S. holders should consult their tax advisors regarding the application of these rules.

Notwithstanding the foregoing, gain from the sale, exchange or other taxable disposition of our stock not otherwise subject to FIRPTA will be taxable to a non-U.S. holder if either (a) the investment in our stock is treated as effectively connected with the conduct by the non-U.S. holder of a trade or business within the United States (and, if required by an applicable income tax treaty, the non-U.S. holder maintains a permanent establishment in the United States to which such gain is attributable), in which case the non-U.S. holder will be subject to the same treatment as U.S. holders with respect to such gain, except that a non-U.S. holder that is a corporation may also be subject to the 30% branch profits tax (or such lower rate as may be specified by an applicable income tax treaty) on such gain, as adjusted for certain items, or (b) the non-U.S. holder is a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and certain other conditions are met, in which case the non-U.S. holder will be subject to a 30% tax on the non-U.S. holder’s capital gains (or such lower rate specified by an applicable income tax treaty), which may be offset by U.S. source capital losses of the non-U.S. holder (even though the individual is not considered a resident of the United States), provided the non-U.S. holder has timely filed U.S. federal income tax returns with respect to such losses. In addition, even if we are a domestically controlled qualified investment entity, upon disposition of our stock, a non-U.S. holder may be treated as having gain from the sale or other taxable disposition of a USRPI if the non-U.S. holder (1) disposes of such stock within a 30-day period preceding the ex-dividend date of a distribution, any portion of which, but for the disposition, would have been treated as gain from the sale or exchange of a USRPI and (2) acquires, or enters into a contract or option to acquire, or is deemed to acquire, other shares of that stock during the 61-day period beginning with the first day of the 30-day period described in clause (1), unless such class of stock is “regularly traded” and the non-U.S. holder did not own more than 10% of such class of stock at any time during the one-year period ending on the date of the distribution described in clause (1).

If gain on the sale, exchange or other taxable disposition of our stock were subject to taxation under FIRPTA or otherwise as a result of being effectively connected with the conduct by the non-U.S. holder of a trade or business within the United States, the non-U.S. holder would be required to file a U.S. federal income tax return and would be subject to regular U.S. federal income tax with respect to such gain in the same manner as a taxable U.S. holder (subject to any applicable alternative minimum tax and a special alternative minimum tax in the case of nonresident alien individuals). In addition, if the sale, exchange or other taxable disposition of our stock were subject to taxation under FIRPTA, and if shares of the applicable class of our stock were not “regularly traded” on an established securities market, the purchaser of such stock generally would be required to withhold and remit to the IRS 15% of the purchase price.

*Redemption or Repurchase by Us* A redemption or repurchase of shares of our stock will be treated under Section 302 of the Code as a distribution (and taxable as a dividend to the extent of our current and accumulated earnings and profits) unless the redemption or repurchase satisfies one of the tests set forth in Section 302(b) of the Code and is therefore treated as a sale or exchange of the redeemed or repurchased shares. See “Redemption or Repurchase by Us” under “Taxation of Taxable U.S. Holders of Our Stock” above. Qualified shareholders and their owners may be subject to different rules, and should consult their tax advisors regarding the application of such rules. If the redemption or repurchase of shares is treated as a distribution, the amount of the distribution will be measured by the amount of cash and the fair market value of any property received. See “Distributions Generally” above. If the redemption or repurchase of shares is not treated as a distribution, it will be treated as a taxable sale or exchange in the manner described above under “- Sale of Our Stock.”

#### ***Taxation of Holders of Debt Securities of the Company or Welltower OP***

The following summary describes the material U.S. federal income tax consequences of acquiring, owning and disposing of debt securities of the Company or Welltower OP. This discussion assumes the debt securities will be issued with less than a statutory de minimis amount of original issue discount for U.S. federal income tax purposes. In addition, this discussion is limited to persons purchasing the debt securities for cash at original issue and at their original "issue price" within the meaning of Section 1273 of the Code (i.e., the first price at which a substantial amount of the debt securities is sold to the public for cash).

##### ***U.S. Holders***

**Payments of Interest.** Interest on a debt security generally will be taxable to a U.S. holder as ordinary income at the time such interest is received or accrued, in accordance with such U.S. holder's method of accounting for U.S. federal income tax purposes.

**Sale or Other Taxable Disposition** A U.S. holder will recognize gain or loss on the sale, exchange, redemption, retirement or other taxable disposition of a debt security. The amount of such gain or loss generally will be equal to the difference between the amount received for the debt security in cash or other property valued at fair market value (less amounts attributable to any accrued but unpaid interest, which will be taxable as interest to the extent not previously included in income) and the U.S. holder's adjusted tax basis in the debt security. A U.S. holder's adjusted tax basis in a debt security generally will be equal to the amount the U.S. holder paid for the debt security. Any gain or loss generally will be capital gain or loss, and will be long-term capital gain or loss if the U.S. holder has held the debt security for more than one year at the time of such sale or other taxable disposition. Otherwise, such gain or loss will be short-term capital gain or loss. Long-term capital gains recognized by certain non-corporate U.S. holders, including individuals, generally will be taxable at reduced rates. The deductibility of capital losses is subject to limitations.

##### ***Non-U.S. Holders***

**Payments of Interest.** Interest paid on a debt security to a non-U.S. holder that is not effectively connected with the non-U.S. holder's conduct of a trade or business within the United States generally will not be subject to U.S. federal income tax or withholding, provided that:

- the non-U.S. holder does not, actually or constructively, own 10% or more of the total combined voting power of all classes of our voting stock or 10% or more of the profits or capital in Welltower OP;
- the non-U.S. holder is not a controlled foreign corporation related to us through actual or constructive stock ownership; and
- either (1) the non-U.S. holder certifies in a statement provided to the applicable withholding agent under penalties of perjury that it is not a United States person and provides its name and address; (2) a securities clearing organization, bank or other financial institution that holds customers' securities in the ordinary course of its trade or business and holds the debt security on behalf of the non-U.S. holder certifies to the applicable withholding agent under penalties of perjury that it, or the financial institution between it and the non-U.S. holder, has received from the non-U.S. holder a statement under penalties of perjury that such holder is not a United States person and provides the applicable withholding agent with a copy of such statement; or (3) the non-U.S. holder holds its debt security directly through a "qualified intermediary" (within the meaning of the applicable Treasury Regulations) and certain conditions are satisfied.

If a non-U.S. holder does not satisfy the requirements above, such non-U.S. holder will be subject to withholding tax of 30%, subject to a reduction in or an exemption from withholding on such interest as a result of an applicable tax treaty. To claim such entitlement, the non-U.S. holder must provide the applicable withholding agent with a properly executed IRS Form W-8BEN or W-8BEN-E (or other applicable documentation) claiming a reduction in or exemption from withholding tax under the benefit of an income tax treaty between the United States and the country in which the non-U.S. holder resides or is established.

If interest paid to a non-U.S. holder is effectively connected with the non-U.S. holder's conduct of a trade or business within the United States (and, if required by an applicable income tax treaty, the non-U.S. holder maintains a permanent establishment in the United States to which such interest is attributable), the non-U.S. holder will be exempt from the U.S. federal withholding tax described above. To claim the exemption, the non-U.S. holder must furnish to the applicable withholding agent a valid IRS Form W-8ECI, certifying that interest paid on a debt security is not subject to withholding tax because it is effectively connected with the conduct by the non-U.S. holder of a trade or business within the United States.

Any such effectively connected interest generally will be subject to U.S. federal income tax at the regular rates. A non-U.S. holder that is a corporation may also be subject to a branch profits tax at a rate of 30% (or such lower rate specified by an applicable income tax treaty) on such effectively connected interest, as adjusted for certain items.

The certifications described above must be provided to the applicable withholding agent prior to the payment of interest and must be updated periodically. Non-U.S. holders that do not timely provide the applicable withholding agent with the required certification, but that qualify for a reduced rate under an applicable income tax treaty, may obtain a refund of any excess amounts withheld by timely filing an appropriate claim for refund with the IRS. Non-U.S. holders should consult their tax advisors regarding their entitlement to benefits under any applicable income tax treaty.

*Sale or Other Taxable Disposition* A non-U.S. holder will not be subject to U.S. federal income tax on any gain realized upon the sale, exchange, redemption, retirement or other taxable disposition of a debt security (such amount excludes any amount allocable to accrued and unpaid interest, which generally will be treated as interest and may be subject to the rules discussed above in "Payments of Interest") unless:

- the gain is effectively connected with the non-U.S. holder's conduct of a trade or business within the United States (and, if required by an applicable income tax treaty, the non-U.S. holder maintains a permanent establishment in the United States to which such gain is attributable); or
- the non-U.S. holder is a nonresident alien individual present in the United States for 183 days or more during the taxable year of the disposition and certain other requirements are met.

Gain described in the first bullet point above generally will be subject to U.S. federal income tax on a net income basis at the regular rates. A non-U.S. holder that is a corporation also may be subject to a branch profits tax at a rate of 30% (or such lower rate specified by an applicable income tax treaty) on such effectively connected gain, as adjusted for certain items.

A non-U.S. holder described in the second bullet point above will be subject to U.S. federal income tax at a rate of 30% (or such lower rate specified by an applicable income tax treaty) on gain realized upon the sale or other taxable disposition of a debt security, which may be offset by U.S. source capital losses of the non-U.S. holder (even though the individual is not considered a resident of the United States), provided the non-U.S. holder has timely filed U.S. federal income tax returns with respect to such losses.

Non-U.S. holders should consult their tax advisors regarding any applicable income tax treaties that may provide for different rules.

#### ***Information Reporting and Backup Withholding***

*U.S. Holders* A U.S. holder may be subject to information reporting and backup withholding when such holder receives payments on stock of the Company or debt securities of the Company or Welltower OP or proceeds from the sale or other taxable disposition of such stock or debt securities (including a redemption or retirement of a debt security). Certain U.S. holders are exempt from backup withholding, including corporations and certain tax-exempt organizations. A U.S. holder will be subject to backup withholding if such holder is not otherwise exempt and:

- the holder fails to furnish the holder's taxpayer identification number, which for an individual is ordinarily his or her social security number;
- the holder furnishes an incorrect taxpayer identification number;
- the applicable withholding agent is notified by the IRS that the holder previously failed to properly report payments of interest or dividends; or
- the holder fails to certify under penalties of perjury that the holder has furnished a correct taxpayer identification number and that the IRS has not notified the holder that the holder is subject to backup withholding.

Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules may be allowed as a refund or a credit against a U.S. holder's U.S. federal income tax liability, provided the required information is timely furnished to the IRS. U.S. holders should consult their tax advisors regarding their qualification for an exemption from backup withholding and the procedures for obtaining such an exemption.

*Non-U.S. Holders* Payments of dividends on stock of the Company or interest on debt securities of the Company or Welltower OP generally will not be subject to backup withholding, provided the applicable withholding agent does not have actual knowledge or reason to know the holder is a United States person and the holder either certifies its non-U.S. status, such as by furnishing a valid IRS Form W-8BEN, W-8BEN-E or W-8ECI, or otherwise establishes an exemption. However, information returns are required to be filed with the IRS in connection with any distributions on stock of the Company or interest on debt securities of the Company or Welltower OP paid to the non-U.S. holder, regardless of whether such distributions constitute a dividend or whether any tax was actually withheld. In addition, proceeds of the sale or other taxable disposition of such stock or debt securities (including a retirement or redemption of a debt security) within the United States or conducted through certain U.S.-related brokers generally will not be subject to backup withholding or information reporting if the applicable withholding agent receives the certification described above and does not have actual knowledge or reason to know that such holder is a United States person, or the holder otherwise establishes an exemption. Proceeds of a disposition of such stock or debt securities conducted through a non-U.S. office of a non-U.S. broker generally will not be subject to backup withholding or information reporting.

Copies of information returns that are filed with the IRS may also be made available under the provisions of an applicable treaty or agreement to the tax authorities of the country in which the non-U.S. holder resides or is established.

Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules may be allowed as a refund or a credit against a non-U.S. holder's U.S. federal income tax liability, provided the required information is timely furnished to the IRS.

#### ***Medicare Contribution Tax on Unearned Income***

Certain U.S. holders that are individuals, estates or trusts are required to pay an additional 3.8% tax on, among other things, dividends on stock, interest on debt obligations, and capital gains from the sale or other disposition of stock or debt obligations, subject to certain limitations. U.S. holders should consult their tax advisors regarding the effect, if any, of these rules on their ownership and disposition of our stock or debt securities.

#### ***Additional Withholding Tax on Payments Made to Non-U.S. Accounts***

Withholding taxes may be imposed under Sections 1471 to 1474 of the Code (such sections commonly referred to as the Foreign Account Tax Compliance Act ("FATCA")) on certain types of payments made to non-U.S. financial institutions and certain other non-U.S. entities. Specifically, a 30% withholding tax may be imposed on dividends on stock of the Company, interest on debt securities of the Company or Welltower OP, in each case paid to a "foreign financial institution" or a "non-financial foreign entity" (each as defined in the Code), unless (1) the foreign financial institution undertakes certain diligence and reporting obligations, (2) the non-financial foreign entity either certifies it does not have any "substantial United States owners" (as defined in the Code) or furnishes identifying information regarding each substantial United States owner, or (3) the foreign financial institution or non-financial foreign entity otherwise qualifies for an exemption from these rules. If the payee is a foreign financial institution and is subject to the diligence and reporting requirements in clause (1) above, it must enter into an agreement with the U.S. Department of the Treasury requiring, among other things, that it undertake to identify accounts held by certain "specified United States persons" or "United States owned foreign entities" (each as defined in the Code), annually report certain information about such accounts, and withhold 30% on certain payments to non-compliant foreign financial institutions and certain other account holders. Foreign financial institutions located in jurisdictions that have an intergovernmental agreement with the United States governing FATCA may be subject to different rules.

Under the applicable Treasury Regulations and administrative guidance, withholding under FATCA generally applies to payments of dividends on stock of the Company or interest on debt securities of the Company or Welltower OP. While withholding under FATCA would have applied also to payments of gross proceeds from the sale or other disposition of stock or debt securities on or after January 1, 2019, proposed Treasury Regulations eliminate FATCA withholding on payments of gross proceeds entirely. Taxpayers generally may rely on these proposed Treasury Regulations until final Treasury Regulations are issued. Because we may not know the extent to which a distribution is a dividend for U.S. federal income tax purposes at the time it is made, for purposes of these withholding rules we may treat the entire distribution as a dividend.

Non-U.S. holders should consult their tax advisors regarding the potential application of withholding under FATCA to their investment in stock of the Company or debt securities of the Company or Welltower OP.

#### ***Other Tax Consequences***

State, local and non-U.S. income tax laws may differ substantially from the corresponding U.S. federal income tax laws, and this discussion does not purport to describe any aspect of the tax laws of any state, local or non-U.S. jurisdiction, or any U.S. federal tax other than income tax. You should consult your tax advisor regarding the effect of state, local and non-U.S. tax laws with respect to our tax treatment as a REIT and on an investment in our stock or debt securities.

In addition, the tax laws and regulations in non-U.S. jurisdictions may impose costs and expenses on the Company, its subsidiaries, and assets and investments of the Company held in non-U.S. jurisdictions (including the costs of compliance with and filings under applicable laws, rules and regulations). The Company has substantial assets, and will likely be subject to tax, reporting, legal, regulatory, and other obligations, in the U.K. and Canada. The treatment of an entity for U.S. federal income tax purposes may not be determinative of its treatment for certain state, local, or non-U.S. tax purposes.

#### ***Tax Aspects of Our Investments in Welltower OP and Subsidiary Partnerships***

The following discussion summarizes certain U.S. federal income tax considerations applicable to our direct or indirect investments in subsidiary partnerships (including Welltower OP).

**Classification as Partnerships** We are required to include in our income our distributive share of Welltower OP's and Subsidiary Partnerships' income and are entitled to deduct our distributive share of Welltower OP's and Subsidiary Partnerships' losses only if the applicable partnership is classified for U.S. federal income tax purposes as a partnership rather than as a corporation or association taxable as a corporation. An organization will be classified as a partnership, rather than as a corporation, for U.S. federal income tax purposes if it (1) is treated as a partnership under Treasury regulations relating to entity classification (the "check-the-box regulations") and (2) is not a "publicly traded partnership" taxable as a corporation.

Under the check-the-box regulations, an unincorporated entity with at least two members may elect to be classified either as an association taxable as a corporation or as a partnership. Generally, if such an entity fails to make an election, it generally will be treated as a partnership for U.S. federal income tax purposes. We believe that Welltower OP is classified as a partnership for U.S. federal income tax purposes.

A publicly traded partnership is a partnership whose interests are traded on an established securities market or are readily tradable on a secondary market (or the substantial equivalent thereof). While interests in Welltower OP and Subsidiary Partnerships will not be traded on an established securities market, they could possibly be deemed to be traded on a secondary market or its equivalent due to the redemption rights enabling the limited members to dispose of their interests. A publicly traded partnership will not, however, be treated as a corporation for any taxable year if 90% or more of the partnership's gross income for such year consists of certain passive-type income, including (as may be relevant here) real property rents, gains from the sale or other disposition of real property, interest, and dividends (the "90% Passive Income Exception"). The income requirements applicable to us in order for us to qualify as a REIT under the Code and the definition of qualifying income under the Passive Income Exception are very similar. Although differences exist between these two income tests, we do not believe that these differences would cause Welltower OP or Subsidiary Partnerships not to satisfy the 90% Passive Income Exception applicable to publicly traded partnerships.

If for any reason Welltower OP or a Subsidiary Partnership were taxable as a corporation, rather than as a partnership, for U.S. federal income tax purposes, our ability to qualify as a REIT could be jeopardized. See "Income Tests" and "Asset Tests." In addition, any change in Welltower OP's or a Subsidiary Partnership's status for tax purposes might be treated as a taxable event, in which case we might incur tax liability without any related cash distribution. See "Annual Distribution Requirements." Further, items of income and deduction of Welltower OP or a Subsidiary Partnership would not pass through to its members, and its members would be treated as shareholders for tax purposes. Consequently, Welltower OP or a Subsidiary Partnership would be required to pay income tax at corporate tax rates on its net income, and distributions to its members would constitute dividends that would not be deductible in computing such Welltower OP's or Subsidiary Partnership's taxable income.

*Members, Not Partnership, Subject to Tax* Except as discussed below in "Revised Partnership Audit Rules," a partnership itself is not a taxable entity for U.S. federal income tax purposes. Rather, we are required to take into account our allocable share of each partnership's income, gains, losses, deductions and credits for any taxable year of the partnership ending during our taxable year, without regard to whether we have received or will receive any distribution from such partnership.

*Partnership Allocations* Although a partnership agreement generally will determine the allocation of income and losses among partners, such allocations will be disregarded for tax purposes if they do not comply with the provisions of Section 704(b) of the Code and the Treasury regulations promulgated thereunder. If an allocation is not recognized for U.S. federal income tax purposes, the item subject to the allocation will be reallocated in accordance with the partners' interests in the partnership, which will be determined by considering all of the facts and circumstances relating to the economic arrangement of the partners with respect to such item. Welltower OP's and each Subsidiary Partnerships' allocations of taxable income, gain and loss are intended to comply with the requirements of Section 704(b) of the Code and the Treasury regulations promulgated thereunder.

*Tax Allocations with Respect to Certain Properties* Pursuant to Section 704(c) of the Code, income, gain, loss and deduction attributable to appreciated or depreciated property that is contributed to a partnership in exchange for an interest in the partnership must be allocated in a manner such that the contributing partner is charged with, or benefits from, respectively, the unrealized gain or unrealized loss associated with the property at the time of the contribution. The amount of such unrealized gain or unrealized loss is generally equal to the difference between the fair market value of contributed property at the time of contribution and the adjusted tax basis of such property at the time of contribution (a "Book-Tax Difference"). Such allocations are solely for U.S. federal income tax purposes and do not affect the book capital accounts or other economic or legal arrangements among the partners. Welltower OP's partnership agreement requires such allocations to be made in a manner permitted under Section 704(c) of the Code.

In general, the members who contribute property to Welltower OP will be allocated depreciation deductions for tax purposes which are lower than such deductions would be if determined on a pro rata basis. In addition, in the event of the disposition of any of the contributed assets (including our properties) which have a Book-Tax Difference, all gain or loss attributable to such Book-Tax Difference (to the extent not previously taken into account) will generally be allocated to the contributing members, including us, and other members will generally be allocated only their share of income attributable to gain or loss, if any, occurring after such contribution. This will tend to eliminate the Book-Tax Difference over the life of Welltower OP. However, the special allocation rules of Section 704(c) do not always entirely eliminate the Book-Tax Difference on an annual basis or with respect to a specific taxable transaction such as a sale. Thus, the carryover basis of the contributed assets in the hands of Welltower OP may cause us to be allocated lower depreciation and other deductions, and possibly an amount of taxable gain in the event of a sale of such contributed assets in excess of the economic or book income allocated to us as a result of such sale.

A Book-Tax Difference may also arise as a result of the revaluation of property owned by a partnership in connection with certain types of transactions, including in connection with certain non-pro rata contributions of assets to, or distributions of assets by, Welltower OP in exchange for, or in redemption of, interests in Welltower OP. In the event of such a revaluation, the members (including us) who were members in the partnership immediately prior to the revaluation will be required to take any Book-Tax Difference created as a result of such revaluation into account in substantially the same manner as under the Section 704(c) rules discussed above. This would result in us being allocated income, gain, loss and deduction for tax purposes in amounts different than the economic or book income allocated to us by the partnership.

The application of Section 704(c) to Welltower OP may cause us to recognize taxable income in excess of cash proceeds, which might adversely affect our ability to comply with the REIT distribution requirements. See “Annual Distribution Requirements.” The foregoing principles also apply in determining our earnings and profits for purposes of determining the portion of distributions taxable as dividend income. The application of these rules over time may result in a higher portion of distributions being taxed as dividends than would have occurred had we purchased the contributed or revalued assets at their agreed values.

The IRS has issued regulations requiring partnerships to use a “reasonable method” for allocating items affected by Section 704(c) of the Code and outlining several reasonable allocation methods. We have the discretion to determine which of the methods of accounting for Book-Tax Differences (specifically approved in the Treasury regulations) will be elected with respect to any properties contributed to or revalued by Welltower OP. We have not determined which method of accounting for Book-Tax Differences will be elected for properties contributed to or revalued by Welltower OP in the future.

*Basis in Partnership Interest* Our adjusted tax basis in a partnership interest generally is equal to:

- the amount of cash and the adjusted tax basis of any other property contributed (or deemed contributed) by us to the partnership,
- increased by our allocable share of the partnership’s income, and
- reduced, but not below zero, by
  - our allocable share of the partnership’s loss, and
  - the amount of cash and the basis of any property distributed (or deemed distributed) to us.

If the allocation of our distributive share of the partnership’s loss would reduce the adjusted tax basis of our partnership interest in the partnership below zero, the recognition of such loss will be deferred until such time as the recognition of such loss would not reduce our adjusted tax basis below zero. To the extent that the partnership’s distributions (including deemed distributions) would reduce our adjusted tax basis below zero, such distributions would constitute taxable gain to us, which could be treated as ordinary income or long-term or short-term capital gain.

*Partnership Audit Rules* A partnership (and not its partners) must pay any “imputed underpayments,” consisting of delinquent taxes, interest, and penalties deemed to arise out of an audit of the partnership, unless certain alternative methods are available and the partnership elects to utilize them. The IRS has issued regulations providing details on many of these provisions, but it is still not entirely clear how all of these rules will be implemented. Accordingly, it is possible that in the future, we and/or any partnership in which we are a partner could be subject to, or otherwise bear the economic burden of, U.S. federal income tax, interest, and penalties resulting from a U.S. federal income tax audit.

#### **Internet Access to Our SEC Filings**

Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports, as well as our proxy statements and other materials that are filed with, or furnished to, the Securities and Exchange Commission (“SEC”) are made available, free of charge, on the Internet at [www.welltower.com/investors](http://www.welltower.com/investors), as soon as reasonably practicable after they are filed with, or furnished to, the SEC. We routinely post important information on our website at [www.welltower.com](http://www.welltower.com) in the “Investors” section, including corporate and investor presentations and financial information. We intend to use our website as a means of disclosing material, non-public information and for complying with our disclosure obligations under Regulation FD. Such disclosures will be included on our website under the heading “Investors.” Accordingly, investors should monitor such portion of our website in addition to following our press releases, public conference calls, and filings with the SEC. The information on our website is not incorporated by reference in this Annual Report on Form 10-K, and our web address is included as an inactive textual reference only.

#### **Cautionary Statement Regarding Forward-Looking Statements**

This Annual Report on Form 10-K and the documents incorporated by reference contain statements that constitute “forward-looking statements,” within the meaning of the Private Securities Litigation Reform Act of 1995. When we use words such as “may,” “will,” “intend,” “should,” “believe,” “expect,” “anticipate,” “project,” “estimate” or similar expressions that do not relate solely to historical matters, we are making forward-looking statements. In particular, these forward-looking statements include, but are not limited to, those relating to our opportunities to acquire, develop or sell properties; our ability to close our

anticipated acquisitions, investments or dispositions on currently anticipated terms, or within currently anticipated timeframes; the expected performance of our operators/tenants and properties; our expected occupancy rates; our ability to declare and to make distributions to stockholders; our investment and financing opportunities and plans; our continued qualification as a REIT; and our ability to access capital markets or other sources of funds.

Forward-looking statements are not guarantees of future performance and involve risks and uncertainties that may cause our actual results to differ materially from our expectations discussed in the forward-looking statements. This may be a result of various factors, including, but not limited to:

- status of the economy;
- the status of capital markets, including availability and cost of capital;
- issues facing the health care industry, including compliance with, and changes to, regulations and payment policies, responding to government investigations and punitive settlements and operators'/tenants' difficulty in cost-effectively obtaining and maintaining adequate liability and other insurance;
- changes in financing terms;
- competition within the health care and seniors housing industries;
- negative developments in the operating results or financial condition of operators/tenants, including, but not limited to, their ability to pay rent and repay loans;
- our ability to transition or sell properties with profitable results;
- the failure to make new investments or acquisitions as and when anticipated;
- natural disasters, health emergencies (such as the COVID-19 pandemic) and other acts of God affecting our properties;
- our ability to re-lease space at similar rates as vacancies occur;
- our ability to timely reinvest sale proceeds at similar rates to assets sold;
- operator/tenant or joint venture partner bankruptcies or insolvencies;
- the cooperation of joint venture partners;
- government regulations affecting Medicare and Medicaid reimbursement rates and operational requirements;
- liability or contract claims by or against operators/tenants;
- unanticipated difficulties and/or expenditures relating to future investments or acquisitions;
- environmental laws affecting our properties;
- changes in rules or practices governing our financial reporting;
- the movement of U.S. and foreign currency exchange rates;
- our ability to maintain our qualification as a REIT;
- key management personnel recruitment and retention; and
- the risks described under "Item 1A — Risk Factors."

We undertake no obligation to update or revise publicly any forward-looking statements, whether because of new information, future events, or otherwise.

**Item 1A. Risk Factors****Risk Factor Summary**

The following summarizes the principal factors that make an investment in our company speculative or risky, all of which are more fully described in the Risk Factors section below. This summary should be read in conjunction with the Risk Factors section and should not be relied upon as an exhaustive summary of the material risks facing our business. The order of presentation is not necessarily indicative of the level of risk that each factor poses to us.

**Risks Arising from Our Business:**

Our business model and the operations of our business involve risks, including those related to:

- investments in and acquisitions of health care and seniors housing properties;
- unknown liability exposure related to acquired properties;
- competition for acquisitions may result in increased prices;
- our joint venture partners;
- Seniors Housing Operating properties operational risks;
- our ability to terminate our management agreements with Seniors Housing Operating managers;
- operational and legal risks with respect to our properties managed in RIDEA structures;
- the ability of operators and tenants to make payments to us;
- the impacts of severe cold and flu seasons or other widespread illnesses on occupancy;
- the insolvency or bankruptcy of our tenants, operators, borrowers, managers and other obligors;
- our ability to timely reinvest our sale proceeds on terms acceptable to us;
- any adverse developments in the business or financial condition of Sunrise and Integra;
- any failure, inability or unwillingness by Integra to satisfy obligations under their agreements with us;
- ownership of property outside the U.S.;
- our ability to lease or sell properties on favorable terms;
- tenant, operator and manager insurance coverage;
- loss of properties owned through ground leases upon breach or termination of the ground leases;
- requirements of, or changes to governmental reimbursement programs, such as Medicare, Medicaid or government funding;
- controls imposed on certain of our tenants who provide health care services that are reimbursed by Medicare, Medicaid and other third-party payors to reduce admissions and length of stay;
- our operators' or tenants' failure to comply with federal, state, province, local, and industry-regulated licensure, certification and inspection laws, regulations, and standards;
- development, redevelopment and construction;
- bank failures or other events affecting financial institutions;
- losses caused by severe weather conditions, natural disasters or the physical effects of climate change;
- costs incurred to remediate environmental contamination at our properties;
- our reliance on data and technology systems and the increasing risks of cybersecurity incidents;
- evolving privacy regulations;
- ESG-related commitments and expectations;
- our dependence on key personnel; and
- Welltower's holding company status.

**Risks Arising from Our Capital Structure**

Our capital structure involves exposure to risks, including those related to:

- our future leverage;
- the availability of cash for distributions to stockholders;
- covenants in our debt agreements;
- limitations on our ability to access capital;
- any downgrades in our credit ratings; and
- increases in interest rates.

## Risks Arising from Our Status as a REIT

As a result of our status as a REIT, we are exposed to risks, including those related to:

- our ability to remain qualified as a REIT;
- Welltower OP's ability to maintain status of a partnership;
- the ability of our subsidiaries to qualify as a REIT;
- the impact of tax imposed on any net income from "prohibited transactions" may limit our ability to engage in transactions which would be treated as sales for federal income tax purposes;
- the impact of the 90% annual distribution requirement on our liquidity and ability to engage in otherwise beneficial transactions;
- our limited ability to use taxable REIT subsidiaries under the Code;
- special requirements applicable to the lease of qualified health care properties to a taxable REIT subsidiary;
- the tax imposed on any net income from "prohibited transactions";
- tax consequences if certain sale-leaseback transactions are not characterized by the IRS as "true leases";
- changes in our tax rate or exposure to additional tax liabilities; and
- the impact to our TRSs of the Corporate Alternative Minimum Tax imposed by the Inflation Reduction Act of 2022.

## Risks Factors

This section highlights significant factors, events and uncertainties that could create risk with an investment in our securities. The events and consequences discussed in these risk factors could, in circumstances we may not be able to accurately predict, recognize or control, have a material adverse effect on our business, growth, reputation, prospects, financial condition, operating results, cash flows, liquidity, ability to pay dividends and stock price. These risk factors do not identify all risks that we face: our operations could also be affected by factors, events or uncertainties that are not presently known to us or that we currently do not consider to present significant risks to our operations. We group these risk factors into three categories:

- Risks arising from our business;
- Risks arising from our capital structure; and
- Risks arising from our status as a REIT.

## Risks Arising from Our Business

### *Our investments in and acquisitions of health care and seniors housing properties may be unsuccessful or fail to meet our expectations*

Some of our acquisitions may not prove to be successful. We could encounter unanticipated difficulties and expenditures relating to any acquired properties, including contingent liabilities, and acquired properties might require significant management attention that would otherwise be devoted to our ongoing business. If we agree to provide construction funding to an operator/tenant and the project is not completed, we may need to take steps to ensure completion of the project. Such expenditures may negatively affect our results of operations. Investments in and acquisitions of seniors housing and health care properties entail risks associated with real estate investments generally, including risks that the investment will not achieve expected returns, that the cost estimates for necessary property improvements will prove inaccurate or that the tenant, operator or manager will fail to meet performance expectations. Furthermore, there can be no assurance that our anticipated acquisitions and investments, the completion of which is subject to various conditions, will be consummated in accordance with anticipated timing, on anticipated terms, or at all. We may be unable to obtain or assume financing for acquisitions on favorable terms or at all. Health care properties are often highly customizable, and the development or redevelopment of such properties may require costly tenant-specific improvements. The actual costs of development or redevelopment may be greater than our estimates. We have experienced delays and disruptions to property redevelopment as a result of supply chain issues and construction material and labor shortages and may experience additional or more significant such delays in the future. We also may be unable to quickly and efficiently integrate new acquisitions, particularly acquisitions of portfolios of properties, into our existing operations, and this could have an adverse effect on our results of operations and financial condition. Acquired properties may be located in new markets, either within or outside the United States, where we may face risks associated with a lack of market knowledge or understanding of the local economy, lack of business relationships in the area, costs associated with opening a new regional office and unfamiliarity with local governmental and permitting procedures. These risks may be exacerbated by the volume and complexity of such activity, as well as geopolitical tension or instability, inflationary pressures, interest rate fluctuations and supply chain disruptions. As a result, we cannot assure you that we will achieve the economic benefit we expect from acquisitions, investment, development and redevelopment opportunities and may lead to impairment of such assets.

#### ***Acquired properties may expose us to unknown liability***

We may acquire properties or invest in joint ventures that own properties subject to liabilities and without any recourse, or with only limited recourse, against the prior owners or other third parties with respect to unknown liabilities. As a result, if a liability were asserted against us based upon ownership of those properties, we might have to pay substantial sums to settle or contest it, which could adversely affect our results of operations and cash flow. Unknown liabilities with respect to acquired properties might include: liabilities for clean-up of undisclosed environmental contamination, claims by tenants, vendors or other persons against the former owners of the properties, liabilities incurred in the ordinary course of business and claims for indemnification by general partners, directors and others indemnified by the former owners of the properties.

#### ***Competition for acquisitions may result in increased prices for properties***

In order to maintain current revenues and continue generating attractive returns, we seek to reinvest cash available from the proceeds of sales of our securities, principal payments on our loans receivable or the sale of properties, including non-elective dispositions in a timely manner. We face competition for acquisition opportunities from other well-capitalized investors, including publicly traded and privately held REITs, private real estate funds, domestic and foreign financial institutions, life insurance companies, sovereign wealth funds, pension trusts, partnerships and individual investors. In addition, limited development during the COVID-19 pandemic has reduced the number of new properties becoming available. This competition may adversely affect us by subjecting us to the following risks: we may be unable to acquire a desired property because of competition from other well-capitalized real estate investors and, even if we are able to acquire a desired property, competition from other real estate investors may significantly increase the purchase price.

#### ***Our investments in joint ventures could be adversely affected by our lack of exclusive control over these investments, our partners' insolvency or failure to meet their obligations, and disputes between us and our partners***

We have entered into, and may continue in the future to enter into, partnerships or joint ventures with other persons or entities. Joint venture investments involve risks that may not be present with other methods of ownership, including the possibility that our partner might become insolvent, refuse to make capital contributions when due or otherwise fail to meet its obligations, which may result in certain liabilities to us for guarantees and other commitments; that our partner might at any time have economic or other business interests or goals that are or become inconsistent with our interests or goals; that we could become engaged in a dispute with our partner, which could require us to expend additional resources to resolve such dispute and could have an adverse impact on the operations and profitability of the joint venture; that our partner may be in a position to take action or withhold consent contrary to our instructions or requests; and that our joint venture partners may be structured differently than us for tax purposes, which could create conflicts of interest and risks to our REIT status. In some instances, we and/or our partner may have the right to trigger a buy-sell, put right or forced sale arrangement, which could cause us to sell our interest, acquire our partner's interest or sell the underlying asset at a time when we otherwise would not have initiated such a transaction. Our ability to acquire our partner's interest may be limited if we do not have sufficient cash, available borrowing capacity or other capital resources. In such event, we may be forced to sell our interest in the joint venture when we would otherwise prefer to retain it. On the other hand, our ability to transfer our interest in a joint venture to a third party may be restricted and the market for our interest may be limited and/or valued lower than fair market value. Joint ventures may require us to share decision-making authority with our partners, which could limit our ability to control the properties in the joint ventures. Even when we have a controlling interest, certain major decisions may require partner approval, such as the sale, acquisition or financing of a property.

#### ***We assume operational and legal risks with respect to our properties managed in RIDEA structures that could have a material adverse effect on our business, results of operations and financial condition***

We have entered into various joint ventures that were structured under the provisions of RIDEA, which permits REITs to own or partially own "qualified health care properties" in a structure through which we can participate directly in the cash flow of the properties' operations (as compared to receiving only contractual rent payments) in compliance with REIT requirements. A "qualified health care property" includes real property and any personal property that is, or is necessary or incidental to the use of, a hospital, nursing facility, assisted living facility, congregate care facility, qualified continuing care facility, or other licensed facility which extends medical or nursing or ancillary services to patients.

Under a RIDEA structure, we are required to rely on our operator to manage and operate the property, including complying with laws and providing resident care. However, as the owner of the property under a RIDEA structure, we are responsible for operational and legal risks and liabilities of the property, including, those relating to employment matters of our operators, compliance with health care fraud and abuse and other laws, governmental reimbursement matters, data privacy and security laws, compliance with federal, state, local and industry-related licensure, certification and inspection laws, regulations, and standards, and litigation involving our properties or residents/patients, even though we have limited ability to control or influence our operators' management of these risks. Further, our taxable REIT subsidiary ("TRS") is generally required to hold the applicable health care license and enroll in the applicable government health care programs (e.g., Medicare and Medicaid), which subjects us to potential liability under various health care laws. Penalties for failure to comply with applicable laws may include loss or suspension of licenses and certificates of need, certification or accreditation, exclusion from government health care programs (e.g., Medicare and Medicaid), administrative sanctions and civil monetary penalties. Although we have some general oversight approval rights and the right to review operational and financial reporting information, our operators are

ultimately in control of the day-to-day business of the property, including clinical decision-making, and we rely on them to operate the properties in a manner that complies with applicable law.

***We are exposed to operational risks with respect to our Seniors Housing Operating properties that could adversely affect our revenue and operations***

We are exposed to various operational risks with respect to our Seniors Housing Operating properties that may increase our costs or adversely affect our ability to generate revenues. These risks include fluctuations in occupancy experienced during the normal course of business, Medicare and Medicaid reimbursement, if applicable, and private pay rates; economic conditions; the availability and increases in the cost of labor (as a result of unionization or otherwise); competition; federal, state, local, and industry-regulated licensure, certification and inspection laws, regulations, and standards; the availability and increases in cost of general and professional liability insurance coverage; increases in property taxes; state regulation and rights of residents related to entrance fees; and federal and state housing laws and regulations. Any one or a combination of these factors may adversely affect our revenue and operations and could eventually lead to impairment of our properties.

***We have rights to terminate our management agreements with operators, in whole or with respect to specific properties under certain circumstances, and we may be unable to replace operators if our management agreements are terminated or not renewed***

We are party to long-term management agreements with our Seniors Housing Operating managers pursuant to which they provide comprehensive property management, accounting and other services with respect to our Seniors Housing Operating properties. We have the ability to terminate any of our management agreements upon the occurrence of certain events such as insolvency relating to such manager, and in some cases, upon the failure to meet specific NOI targets without curing (to the extent there is an ability to cure). In addition, many of our management agreements are terminable by us for no cause upon a reasonable notice period and in some cases, upon payment of a termination fee.

We regularly monitor and review our rights and remedies under our management agreements. When determining if we will take significant action under those agreements, including terminating a manager, we consider numerous legal, contractual, regulatory, business and other relevant factors. In exercising our rights to terminate or not renew a management agreement, we would work with our existing seniors housing operators or potentially new operators to manage the properties; however, there is no assurance that we would be able to timely source a replacement or that any replacement manager would be effective. Any transition to a new manager would most likely require regulatory approval and potentially the approval of the holders of any liens on the property. The failure to replace on a timely basis, as well as the failure to receive these approvals, either at all or in a timely manner, could have an adverse effect on the properties and our revenue.

***Decreases in our operators' or tenants' revenues or increases in our operators' or tenants' expenses, including as a result of increased labor costs, could affect their ability to make payments to us***

We have very limited control over the success or failure of our operators' or tenants' businesses and, at any time, an operator or tenant may experience a downturn in their business that weakens their financial condition. Our operators' and tenants' revenues are primarily driven by occupancy, private pay rates, and Medicare and Medicaid reimbursement, if applicable. Expenses are primarily driven by the costs of labor, supplies, food, utilities, taxes, insurance and rent or debt service. Revenues from government reimbursement have, and may continue to, come under pressure due to reimbursement cuts and state budget shortfalls. Operating and borrowing costs have increased, and are expected to continue to increase, for our operators and tenants. In particular, our operators' and tenants' businesses have experienced increases in labor costs resulting from shortages of medical and non-medical staff. A number of factors have adversely affected the labor force available to our operators and tenants or labor costs, including increased industry competition, high employment levels, increased wages offered by other employers, and government regulations. In many geographic areas the scarcity of specialized medical personnel, experienced senior care professionals and other workers has been a significant operating issue affecting a wide range of healthcare providers and senior care and housing facilities. Such shortages have and may continue to impact the operations of our operators and tenants, resulting in increased labor and operating costs. Continued labor shortages or cost inflation may impact our operators' and tenants' abilities to comply with minimum staffing requirements under applicable federal and state regulations. Failure to comply with these requirements can, among other things, jeopardize a facility's compliance with the conditions of participation under relevant state and federal healthcare programs. In addition, if a facility is determined to be out of compliance with these requirements, it may be subject to fines and other regulatory penalties, including the suspension of patient admissions, the termination of Medicaid participation or the suspension or revocation of licenses.

To the extent that any decrease in revenues and/or any increase in operating expenses result in an operator or tenant not generating enough cash to make payments to us, the credit of our operator or tenant and the value of other collateral would have to be relied upon. To the extent the value of such property is reduced, we may need to record an impairment for such asset. Furthermore, if we determine to dispose of an underperforming property, such sale may result in a loss. Any such impairment or loss on sale would negatively affect our financial results. These risks are magnified where we lease multiple properties to a single operator or tenant under a master lease, as a failure or default under a master lease would expose us to these risks across multiple properties. Although our lease agreements give us the right to exercise certain remedies in the event of default on the obligations owing to us, we may determine not to do so if we believe that enforcement of our rights would be more detrimental to our business than seeking alternative approaches.

***Increased competition and oversupply may affect our operators' and managers' ability to meet their obligations to us***

The operators and managers of our properties compete on a local and regional basis with operators and managers of properties and other health care providers that provide comparable services for residents and patients, including on the basis of the scope and quality of care and services provided, reputation and financial condition, physical appearance of the properties, price, and location. In addition, in light of labor shortages for medical and non-medical workers in many geographic areas, our operators and tenants increasingly compete to attract qualified and experienced employees. Our operators and managers are expected to encounter increased competition in the future that could limit their ability to attract residents and employees or expand their businesses. In addition, we expect that there will continue to be a more than adequate inventory of seniors housing facilities. We cannot be certain that the operators of all of our facilities will be able to achieve and maintain occupancy and rate levels that meet our expected yields and fulfill their obligations to us. If our operators and managers cannot compete effectively or if there is an oversupply of facilities, their financial performance could have a material adverse effect on our financial results.

***A severe cold and flu season, epidemics or any other widespread illnesses could adversely affect the occupancy of our Seniors Housing Operating and Triple-net properties***

Our business and operations are exposed to risks from COVID-19, severe cold and flu seasons or the occurrence of other epidemics, pandemics or other widespread illnesses. Our revenues and our operators' revenues are dependent on occupancy and the occupancy of our Seniors Housing Operating and Triple-net properties could significantly decrease in the event of a severe cold and flu season, a resurgence of COVID-19 or other epidemics, pandemics, widespread illness or public health crises. Such a decrease would affect the operating income of our Seniors Housing Operating properties and the ability of our Triple-net operators to make payments to us. As we experienced during the COVID-19 pandemic, a future flu or other pandemic could significantly increase the cost burdens faced by our operators, including if they are required to implement quarantines for residents or see a reduction in occupancy, and adversely affect their ability to meet their obligations to us, which would have a material adverse effect on our financial results.

The impacts of such events could be severe and far-reaching, and may impact our operations in several ways, including: (i) operators and tenants could experience deteriorating financial conditions and be unable or unwilling to pay payments to us on time and in full; (ii) we may have to restructure operators' or tenants' obligations and may not be able to do so on terms that are favorable to us; (iii) we may experience increased operational challenges and costs resulting from logistical challenges such as supply chain interruptions, business closures, restrictions on the movement of people and remote or hybrid work schedules, which introduce additional operational risks including cybersecurity risks; (iv) increased operational costs incurred by us and our operators across all of our properties as a result of public health measures and other regulations affecting our properties and operations, as well as additional health and safety measures adopted by us and our operators and tenants, unique pressures on seniors housing and medical practice employees during pandemics like the COVID-19 pandemic including labor shortages resulting from macroeconomic trends; and (v) costs of development including expenditures for materials utilized in construction and labor essential to complete existing developments in progress, may increase substantially.

***The insolvency or bankruptcy of our tenants, operators, borrowers, managers and other obligors may adversely affect our business, results of operations and financial condition***

We are exposed to the risk that our tenants, operators, borrowers, managers or other obligors may not be able to meet the rent, principal and interest or other payments due us, which may result in a tenant, operator, borrower, manager or other obligor bankruptcy or insolvency, or that a tenant, operator, borrower, manager or other obligor might become subject to bankruptcy or insolvency proceedings for other reasons. Although our operating lease agreements provide us with the right to evict a tenant, demand immediate payment of rent and exercise other remedies, and our loans provide us with the right to terminate any funding obligation, demand immediate repayment of principal and unpaid interest, foreclose on the collateral and exercise other remedies, the bankruptcy and insolvency laws afford certain rights to a party that has filed for bankruptcy or reorganization. A tenant, operator, borrower, manager or other obligor in bankruptcy or subject to insolvency proceedings may be able to limit or delay our ability to collect unpaid rent in the case of a lease or to receive unpaid principal and interest in the case of a loan, and to exercise other rights and remedies. In addition, if a lease is rejected in a tenant bankruptcy, our claim against the tenant may be limited by applicable provisions of the bankruptcy law. We may be required to fund certain expenses (e.g., real estate taxes and maintenance) to preserve the value of an investment property, avoid the imposition of liens on a property and/or transition a property to a new tenant. In some instances, we have terminated our lease with a tenant and relet the property to another tenant. In some of those situations, we have provided working capital loans to and limited indemnification of the new obligor. If we cannot transition a leased property to a new tenant, we may take possession of that property, which may expose us to certain successor liabilities. Publicity about the operator's financial condition and insolvency proceedings may also negatively impact their and our reputations, decreasing customer demand and revenues. Should such events occur, our revenue and operating cash flow may be adversely affected.

***The properties managed by Sunrise account for a significant portion of our revenues and net operating income and any adverse developments in its business or financial condition could adversely affect us***

As of December 31, 2023, Sunrise managed 88 of our Seniors Housing Operating properties. These properties account for a significant portion of our revenues and net operating income. Under our management agreements, we rely on Sunrise's personnel, expertise, technical resources and information systems, proprietary information, good faith and judgment to manage

our Seniors Housing Operating properties efficiently and effectively. We also rely on Sunrise to set appropriate resident fees, to provide accurate property-level financial results for our properties in a timely manner and to otherwise operate them in compliance with the terms of our management agreements and all applicable laws and regulations. Any adverse developments in Sunrise's business or financial condition could impair its ability to manage our properties efficiently and effectively, which could adversely affect our business, results of operations, and financial condition. For example, we depend on Sunrise's ability to attract and retain skilled management personnel who are responsible for the day-to-day operations of our Seniors Housing Operating properties. A shortage of nurses or other trained personnel or general inflationary pressures may force Sunrise to enhance its pay and benefits packages to compete effectively for such personnel, but it may not be able to offset these added costs by increasing the rates charged to residents. Any increase in labor costs and other property operating expenses, any failure by Sunrise to attract and retain qualified personnel, or significant changes in Sunrise's senior management or equity ownership could adversely affect the income we receive from our Seniors Housing Operating properties and have a material adverse effect on us. Also, if Sunrise experiences any significant financial, legal, accounting or regulatory difficulties, such difficulties could result in, among other things, acceleration of its indebtedness, impairment of its continued access to capital or the commencement of insolvency proceedings by or against it under the U.S. Bankruptcy Code, which, in turn, could adversely affect our business, results of operations and financial condition. If we determine to sell or transition properties currently managed by Sunrise, we may experience operational challenges and/or significantly declining financial performance for those properties.

***We depend on Integra for a significant portion of our revenues and any failure, inability or unwillingness by them to satisfy obligations under their agreements with us could adversely affect us***

As of December 31, 2023, we lease 147 properties to Integra under a triple-net master lease, which account for a significant portion of our revenues. Integra subleases these properties to various regional operators who manage the property operations. We depend on Integra to pay all insurance, taxes, utilities and maintenance and repair expenses in connection with the leased properties. We cannot assure you that Integra will have sufficient assets, income and access to financing to enable them to make rental payments to us or to otherwise satisfy their respective obligations under our lease, and any failure, inability or unwillingness by Integra to do so could have an adverse effect on our business, results of operations and financial condition. Integra has also agreed to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities arising in connection with the facilities, and we cannot assure you that Integra will have sufficient assets, income, access to financing and insurance coverage to enable them to satisfy their respective indemnification obligations. Integra's failure to effectively oversee the operations of their subtenants or their obligation to maintain and improve our properties could adversely affect the subtenant operators' business reputations and the subtenant operators' ability to attract and retain patients and residents in our properties, which in turn, could adversely affect our business, results of operations and financial condition.

***Ownership of property outside the U.S. may subject us to different or greater risks than those associated with our domestic operations***

We have operations in the U.K. and Canada which represent 9.1% and 7.7% of total Welltower revenues, respectively. International development, ownership, and operating activities involve risks that are different from those we face with respect to our domestic properties and operations. These risks include, but are not limited to, any international currency gain or loss recognized with respect to changes in exchange rates, which may not qualify under the 75% gross income test or the 95% gross income test required for us to satisfy annually in order to qualify and maintain our status as a REIT; challenges with respect to the repatriation of foreign earnings and cash; impact from international trade disputes and the associated impact on our tenants' supply chain and consumer spending levels; changes in foreign political, regulatory, and economic conditions (regionally, nationally and locally) including, challenges in managing international operations; challenges of complying with a wide variety of foreign laws and regulations, including those relating to real estate, corporate governance, operations, taxes, employment and other civil and criminal legal proceedings; foreign ownership restrictions with respect to operations in foreign countries; local businesses and cultural factors that differ from our usual standards and practices; differences in lending practices and the willingness of domestic or foreign lenders to provide financing; regional or country-specific business cycles and political and economic instability; and failure to comply with applicable laws and regulations in the U.S. that affect foreign operations, including, but not limited to, the U.S. Foreign Corrupt Practices Act.

Further, our operations in the U.K. may be adversely impacted by global and local economic volatility experienced as a result of geopolitical tensions or conflicts, such as the ongoing conflict between Russia and Ukraine, rising inflation and interest rates, the energy crisis that has seen supply shortages and higher oil, gas and electricity prices, volatility in commodity prices, credit and capital markets, an increase in cybersecurity incidents, as well as labor market challenges affecting the recruitment and retention of employees.

***If our tenants do not renew their existing leases, or if we are required to sell properties for liquidity reasons we may be unable to lease or sell the properties on favorable terms, or at all***

We cannot predict whether our tenants will renew existing leases at the end of their lease terms, which expire at various times. If these leases are not renewed, we would be required to find other tenants to occupy those properties, or sell them. There can be no assurance that we would be able to identify suitable replacement tenants or enter into leases with new tenants on terms as favorable to us as the current leases or that we would be able to lease those properties at all. Our competitors may offer

space at rental rates below current market rates or below the rental rates we currently charge our customers, we may lose potential customers, and we may be pressured to reduce our rental rates below those we currently charge to retain customers when leases expire. In addition, our ability to reposition our properties with a suitable replacement tenant or operator could be significantly delayed or limited by state licensing, receivership, CON or other laws, as well as by the Medicare and Medicaid change-of-ownership rules, and we could incur substantial additional expenses in connection with any licensing, receivership or change-of-ownership proceedings. Even if tenants decide to renew or lease new space, the terms of renewals or new leases, including the cost of required renovations or concessions to tenants, may be less favorable to us than current lease terms.

Real estate investments are relatively illiquid and most of the property we own is highly customized for specific uses. Our ability to quickly sell or exchange any of our properties in response to changes in operator, economic and other conditions will be limited. Although our properties are less affected by the commercial real estate market trends, this limitation could be exacerbated by the current decline of commercial real estate as a result of high interest rates, inflation and declining property values across sectors. No assurances can be given that we will recognize full value for any property that we are required to sell. Our inability to respond rapidly to changes in the performance of our investments could adversely affect our financial condition and results of operations. In addition, we are exposed to the risks inherent in concentrating investments in real estate, and in particular, the seniors housing and health care industries. A downturn in the real estate industry could adversely affect the value of our properties and our ability to sell properties for a price or on terms acceptable to us.

***Our tenants, operators and managers may not have the necessary insurance coverage to insure adequately against losses***

We maintain or require our tenants, operators and managers to maintain comprehensive insurance coverage on our properties and their operations with terms, conditions, limits and deductibles that we believe are customary for similarly situated companies in our industry and we frequently review our insurance programs and requirements. Our tenants, operators and managers may not be able to maintain adequate levels of insurance and required coverages. Also, we may not be able to require the same levels of insurance coverage under our lease, management and other agreements, which could adversely affect us in the event of a significant uninsured loss. We cannot make any guarantee as to the future financial viability of the insurers that underwrite our policies and the policies maintained by our tenants, operators and managers. Insurance may not be available at a reasonable cost in the future or policies may not be maintained at a level that will fully cover all losses on our properties upon the occurrence of a catastrophic event. This may be especially the case due to increases in property insurance costs. In addition, in recent years, long-term/post-acute care and seniors housing operators and managers have experienced substantial increases in both the number and size of patient care liability claims. As a result, general and professional liability costs have increased in some markets. Finally, our use, and the usage by some of our tenants, operators and managers of self-insurance and/or use of a wholly owned captive insurance company, if not adequately funded, could have a material adverse effect on our liquidity and that of our tenants, operators and managers.

***Our ownership of properties through ground leases exposes us to the loss of such properties upon breach or termination of the ground leases***

We have acquired an interest in certain of our properties by acquiring a leasehold interest in the property on which the building is located, and we may acquire additional properties in the future through the purchase of interests in ground leases. Many of these ground leases impose significant limitations on our uses of the subject properties, restrict our ability to sell or otherwise transfer our interests in the properties or restrict the leasing of the properties. These restrictions may limit our ability to timely sell or exchange the properties, impair the properties' value or negatively impact our ability to find suitable tenants for the properties. As the lessee under a ground lease, we are exposed to the possibility of losing the property upon termination of the ground lease or an earlier breach of the ground lease by us.

***The requirements of, or changes to, governmental reimbursement programs, such as Medicare, Medicaid or government funding, could have a material adverse effect on our obligors' liquidity, financial condition and results of operations, which could adversely affect our obligors' ability to meet their obligations to us***

Some of our obligors' businesses are affected by government reimbursement. To the extent that an operator/tenant receives a significant portion of its revenues from government payors, primarily Medicare and Medicaid, such revenues may be subject to statutory and regulatory changes, retroactive rate adjustments, recovery of program overpayments or set-offs, court decisions, administrative rulings, policy interpretations, payment or other delays by fiscal intermediaries or carriers, change-of-ownership rules, government funding restrictions (at a program level or with respect to specific facilities), any lapse in Congressional funding of the Centers for Medicare and Medicaid Services and interruption or delays in payments due to any ongoing government investigations and audits at such property. Federal and state authorities may continue seeking to implement new or modified reimbursement methodologies that may negatively impact health care property operations. See "Item 1 - Business - Certain Government Regulations - United States - Reimbursement" above for additional information. Health care reimbursement will likely continue to be of paramount importance to federal and state authorities. We cannot make any assessment as to the ultimate timing or effect any future legislative reforms may have on the financial condition of our obligors and properties. There can be no assurance that adequate reimbursement levels will be available for services provided by any property operator, whether the property receives reimbursement from Medicare, Medicaid or private payors. Significant limits on the scope of services reimbursed and on reimbursement rates and fees could have a material adverse effect on an obligor's liquidity, financial condition and results of operations, which could adversely affect the ability of an obligor to meet its

obligations to us. In addition, if a partial or total federal government shutdown were to occur for a prolonged period of time, federal government payment obligations, including its obligations under Medicaid and Medicare, may be delayed. Similarly, if state government shutdowns were to occur, state payment obligations may be delayed. If the federal or state governments fail to make payments under these programs on a timely basis, our business could suffer, and our financial position, results of operations or cash flows may be materially affected.

Since January 1, 2014, the Health Reform Laws have provided those states that expand their Medicaid coverage to otherwise ineligible state residents with incomes at or below 138% of the federal poverty level with an increased federal medical assistance percentage, effective January 1, 2014, when certain conditions are met. The federal government substantially funds the Medicaid expansion and as of December 2023, the number of states implementing expansion has grown to more than 80% of all states. The participation by states in the Medicaid expansion could have the dual effect of increasing our tenants' revenues, through new patients, but further straining state budgets and their ability to pay our tenants.

Health reform measures could be implemented as a result of political, legislative, regulatory, and administrative developments and judicial proceedings. Further the impact that the recent change of control of the House and future changes in the federal government may have on health reform (including through new legislative, executive or regulatory efforts) remains uncertain, and any changes will likely take time to unfold and could have an impact on coverage and reimbursement for health care items and services covered by plans that were authorized by the Health Reform Laws. If the operations, cash flows or financial condition of our operators and tenants are materially adversely impacted by the Health Reform Laws or future legislation, our revenue and operations may be adversely affected as well. More generally, and because of the dynamic nature of the legislative and regulatory environment for health care products and services, and in light of existing federal deficit and budgetary concerns, we cannot predict the impact that broad-based, far-reaching legislative or regulatory changes could have on the U.S. economy, our business, or that of our operators and tenants.

*If controls imposed on certain of our tenants who provide health care services that are reimbursed by Medicare, Medicaid and other third-party payors to reduce admissions and length of stay affect inpatient volumes at our health care facilities, the financial condition or results of operations of those tenants could be adversely affected*

Controls imposed by Medicare, Medicaid and commercial third-party payors designed to reduce admissions and lengths of stay, commonly referred to as "utilization reviews," have affected and are expected to continue to affect certain of our health care facilities, specifically our acute care hospitals and post-acute facilities. Utilization review entails the review of the admission and course of treatment of a patient by managed care plans. Inpatient utilization, average lengths of stay and occupancy rates continue to be negatively affected by payor-required pre-admission authorization and utilization review and by payor pressures to maximize outpatient and alternative health care delivery services for less acutely ill patients. Efforts to impose more stringent cost controls and reductions are expected to continue, which could negatively impact the financial condition of our tenants who provide health care services in our hospitals and post-acute facilities. If so, this could adversely affect these tenants' ability and willingness to comply with the terms of their leases with us and/or renew those leases upon expiration, which could have a material adverse effect on us.

*Our operators' or tenants' failure to comply with federal, state, province, local, and industry-regulated licensure, certification and inspection laws, regulations, and standards could adversely affect such operators' or tenants' operations, which could adversely affect our operators' and tenants' ability to meet their obligations to us*

Our operators and tenants generally are subject to or impacted by varying levels of federal, state, local, and industry-regulated licensure, certification and inspection laws, regulations, and standards. These laws and regulations include, among others: laws protecting consumers against deceptive practices; laws relating to the operation of our facilities and how our tenants and operators conduct their business, such as fire, health and safety, data security and privacy laws; federal and state laws affecting hospitals, clinics and other health care communities that participate in both Medicare and Medicaid that specify reimbursement rates, pricing, reimbursement procedures and limitations, quality of services and care, background checks, food service and physical plants, and similar foreign laws regulating the health care industry; resident rights laws (including abuse and neglect laws) and fraud laws; anti-kickback and physician referral laws; the Americans with Disabilities Act of 1990 and similar state and local laws; and safety and health standards set by the Occupational Safety and Health Administration or similar foreign agencies. Our operators' or tenants' failure to comply with any of these laws, regulations, or standards could result in loss of accreditation, denial of reimbursement, imposition of fines, suspension, decertification or exclusion from federal and state health care programs, civil liability, and in certain limited instances, criminal penalties, material restrictions on or loss of license, closure of the facility and/or the inincurrence of considerable costs arising from an investigation or regulatory action. Such actions may have an effect on our operators' or tenants' ability to make lease payments to us and, therefore, adversely impact us. In addition, we may be directly subject to these laws, regulations and standards, as well as potential investigation or enforcement and liability, as a result of our RIDEA-structured arrangements, and certain other arrangements we may pursue with healthcare entities who are directly subject to these laws. See "Item 1 - Business - Certain Government Regulations - United States - Fraud & Abuse Enforcement" and "Item 1 - Business - Certain Government Regulations - United States - Health Care Matters - Generally" above.

Many of our properties may require a license, registration, and/or CON to operate. Failure to obtain a license, registration, or CON, or loss of a required license, registration, or CON would prevent a facility from operating in the manner intended by the operators or tenants. These events could materially adversely affect our operators' or tenants' ability to make a profit or our

operators' or tenants' ability to make rent or other obligatory payments to us. State and local laws also may regulate the expansion, including the addition of new beds or services or acquisition of medical equipment, and the construction or renovation of health care facilities, by requiring a CON or other similar approval from a state agency. See "Item 1 — Business — Certain Government Regulations — United States — Licensing and Certification" above.

In addition, we cannot assure you that future changes in government regulation will not adversely affect the health care industry, including our tenants and operators, nor can we be certain that our tenants and operators will achieve and maintain occupancy and rate levels or labor cost levels that will enable them to satisfy their obligations to us.

***Unfavorable resolution of pending and future litigation matters and disputes could have a material adverse effect on our financial condition***

From time to time, we are directly involved or named as a party in legal proceedings, lawsuits and other claims that involve class actions, disputes regarding property damage, care matters and other issues. We also are named as defendants in lawsuits allegedly arising out of our actions or the actions of our operators/tenants or managers in which such operators/tenants or managers have agreed to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities arising in connection with their respective businesses. Employment related class action lawsuits have increased in recent years, including class action lawsuits brought against our operators in certain states regarding employee and government requirements regarding wage and hour claims and fair housing complaints, as well as class action lawsuits related to staffing and care. There can be no assurance that we will be able to prevail in, or achieve a favorable settlement of, pending or future litigation. In addition, pending litigation or future litigation, government proceedings or environmental matters could lead to increased costs or interruption of our normal business operations. An unfavorable resolution of pending or future litigation or legal proceedings may have a material adverse effect on our business, results of operations and financial condition. Regardless of its outcome, litigation may result in substantial costs and expenses, significantly divert the attention of management, and could damage our reputation and our brand. In addition, any such resolution could involve our agreement to terms that restrict the operation of our business. We cannot guarantee losses incurred in connection with any current or future legal or regulatory proceedings or actions will not exceed any provisions we may have set aside in respect of such proceedings or actions or will not exceed any available insurance coverage.

***Development, redevelopment and construction risks could affect our profitability***

We invest in various development and redevelopment projects. In deciding whether to acquire or develop a particular property, we make assumptions regarding the expected future performance of that property. In particular, we estimate the return on our investment based on expected construction costs, lease up velocity, occupancy, rental rates, operating expenses, capital costs and future competition. If our financial projections with respect to a new property are inaccurate, the property may fail to perform as we expected in analyzing our investment. Our estimate of the costs of repositioning or redeveloping an acquired property may prove to be inaccurate, which may result in our failure to meet our profitability goals.

Our development/redevelopment and construction projects are vulnerable to the impact of material shortages and inflation. For example, shortages and fluctuations in the price of lumber or in other important raw materials have resulted in and could continue to result in delays in the start or completion of, or increase the cost of, developing one or more of our projects. Pricing for labor and raw materials can be affected by various national, regional, local, economic and political factors, including changes to immigration laws that impact the availability of labor or tariffs on imported construction materials. Additional conditions and risks affecting our development/redevelopment and construction projects include: (i) liability if our communities are not constructed in compliance with the accessibility provisions of the Americans with Disabilities Act, the Fair Housing Act or other federal, state or local requirements, which noncompliance could result in imposition of fines, an award of damage to private litigants and a requirement that we undertake structural modifications to remedy the noncompliance; (ii) cost overruns, especially in the current inflationary environment, and untimely completion of construction (including risks beyond our control, such as weather or labor conditions, material shortages or supply chain delays); (iii) the potential for fluctuation of occupancy rates and rents at redeveloped properties, which may result in our investment not being profitable; (iv) the potential that we may expend funds and management time, or fail to recover expenses already incurred, if we do not complete projects already started or abandon development or redevelopment opportunities after we begin to explore them; (v) the inability to complete leasing of a property on schedule or at all, resulting in an increase in carrying or development or redevelopment costs; (vi) the possibility that properties will be leased at below expected rental rates and (vii) to the extent the development or redevelopment activities are conducted in partnership with third parties, the possibility of disputes with our joint venture partners and the potential that we miss certain project management deadlines.

In connection with our renovation, redevelopment, development and related construction activities, we may be unable to obtain, or suffer delays in obtaining, necessary zoning, land-use, building, occupancy and other required governmental permits and authorizations, or satisfactory tax rates, incentives or abatements. Operators of new facilities we construct may need to obtain Medicare and Medicaid certification and enter into Medicare and Medicaid provider agreements and/or third-party payor contracts. In the event that the operator is unable to obtain the necessary licensure, certification, provider agreements or contracts after the completion of construction, there is a risk that we will not be able to earn any revenues on the facility until either the initial operator obtains a license or certification to operate the new facility and the necessary provider agreements or contracts or we find and contract with a new operator that is able to obtain a license to operate the facility for its intended use.

and the necessary provider agreements or contracts. We have experienced such delays in obtaining necessary licensing for constructed properties and may experience additional or more significant delays in the future.

We rely on our development managers, general contractors and subcontractors to oversee and manage day-to-day construction activities. If any such party underperforms or experiences financial or other problems during the construction process, we could experience significant delays, increased costs to complete the project and/or other negative impacts to our expected returns and may need to exercise contractual remedies against such party, which may include termination of the applicable underlying service contract. In the event such termination occurs mid-construction, we would likely need to engage a new service provider, which would likely result in additional costs and delays as the transition between providers occurs.

The above-described factors could result in increased costs or our abandonment of these projects. In addition, we may abandon opportunities we have begun to investigate, for a range of reasons, including changes in expected financing or construction costs, adverse changes in expected rents or expenses, adverse environmental and/or geotechnical findings, conditions to zoning approval, legal and regulatory hurdles, including moratoriums on development and redevelopment activities, changes in market and economic conditions, natural disasters and other catastrophic events; damage, vandalism or accidents, higher requirements for capital improvements; decreased demand due to competition or other market and economic conditions, or defects that we do not discover through the inspection processes, which would result in additional expenses beyond those originally expected. In addition, we may not be able to obtain financing on favorable terms, or at all, which may render us unable to proceed with our development activities. We may not be able to complete construction and lease-up of a property on budget and on schedule, which could result in increased debt service expense or construction costs. Additionally, the time frame required for development, construction and lease-up of these properties means that we may have to wait years for significant cash returns. Because we are required to make cash distributions to our stockholders, if the cash flow from operations or refinancing is not sufficient, we may be forced to borrow additional money to fund such distributions. Newly developed and acquired properties may not produce the cash flow that we expect, which could adversely affect our overall financial performance.

***Bank failures or other events affecting financial institutions could have a material adverse effect on our and our operators' and tenants' liquidity, results of operations and financial condition***

The failure of a bank, or events involving limited liquidity, defaults, non-performance or other adverse conditions in the financial or credit markets impacting financial institutions, or concerns or rumors about such events, may adversely impact us, either directly or through an adverse impact on our tenants, operators and borrowers. A bank failure or other event affecting financial institutions could lead to disruptions in our or our tenants', operators' and borrowers' access to bank deposits or borrowing capacity, including access to letters of credit from certain of our tenants relating to lease obligations. In addition, our or our tenants', operators' and borrowers' deposits in excess of the Federal Deposit Insurance Corporation limits may not be backstopped by the U.S. government, and banks or financial institutions with which we or our tenants, operators and borrowers do business may be unable to obtain needed liquidity from other banks, government institutions or by acquisition in the event of a failure or liquidity crisis. Any adverse effects to our tenants', operators' or borrowers' liquidity or financial performance could affect their ability to meet their financial and other contractual obligations to us, which could have a material adverse effect on our business, results of operations and financial condition.

***We may experience losses caused by severe weather conditions, natural disasters or the physical effects of climate change, which could result in an increase of our or our tenants' cost of insurance, unanticipated costs associated with evacuation, a decrease in our anticipated revenues or a significant loss of the capital we have invested in a property***

We maintain or require our tenants to maintain comprehensive insurance coverage on our properties with terms, conditions, limits and deductibles that we believe are appropriate given the relative risk and costs of such coverage. However, a large number of our properties are located in areas particularly susceptible to revenue loss, cost increase or damage caused by severe weather conditions or natural disasters such as hurricanes, earthquakes, tornadoes and floods, as well as the effects of climate change. For example, in 2023, the weather phenomenon known as El Niño returned. This phenomenon generally results in an increase in storms, flooding and landslides in Southern California, heavier precipitation along the Gulf of Mexico and an increase in severe weather in Florida. We believe, given current industry practice and analysis prepared by outside consultants, that our and our tenants' insurance coverage is appropriate to cover reasonably anticipated losses that may be caused by hurricanes, earthquakes, tornadoes, floods, wildfires and other severe weather conditions and natural disasters, including the effects of climate change. Nevertheless, we are always subject to the risk that such insurance will not fully cover all losses and, depending on the severity of the event and the impact on our properties, such insurance may not cover a significant portion of the losses including the costs associated with evacuation. Moreover, an increase in volatility and difficulty predicting adverse weather events, such as the changes in tornado patterns in recent years, may result in additional losses. These losses may lead to an increase of our and our tenants' cost of insurance, a decrease in our anticipated revenues from an affected property and a loss of all or a portion of the capital we have invested in an affected property. In addition, we or our tenants may not purchase insurance under certain circumstances if the cost of insurance exceeds, in our or our tenants' judgment, the value of the coverage relative to the risk of loss. Also, changes in federal and state legislation and regulation relating to climate change could result in increased capital expenditures to improve the energy efficiency and resiliency of our existing properties and could also necessitate us to spend more on our new development properties without a corresponding increase in revenue.

To the extent that significant changes in the climate occur in areas where our communities are located, we may experience extreme weather and changes in precipitation and temperature, all of which may result in physical damage to or a decrease in demand for properties located in these areas or affected by these conditions. Should the impact of climate change be material, including significant property damage to or destruction of our communities, or occur for lengthy periods of time, our financial condition or results of operations may be adversely affected. In addition, changes in federal, state and local legislation and regulation based on concerns about climate change could result in increased capital expenditures on our existing properties and our new development properties without a corresponding increase in revenue, resulting in adverse impacts to our results of operations.

***We may incur costs to remediate environmental contamination at our properties, which could have an adverse effect on our or our obligors' business or financial condition***

Under various laws, owners or operators of real estate may be required to respond to the presence or release of hazardous substances on the property and may be held liable for property damage, personal injuries or penalties that result from environmental contamination or exposure to hazardous substances. These laws often impose liability without regard to whether the owner or operator knew of the release of the substances or caused the release. We may become liable to reimburse the government for damages and costs it incurs in connection with the contamination. Generally, such liability attaches to a person based on the person's relationship to the property. Our tenants or borrowers are primarily responsible for the condition of the property. Moreover, we review environmental site assessments of the properties that we own or encumber prior to taking an interest in them. Those assessments are designed to meet the "all appropriate inquiry" standard, which we believe qualifies us for the innocent purchaser defense if environmental liabilities arise. Based upon such assessments, we do not believe that any of our properties are subject to material environmental contamination. However, environmental liabilities may be present in our properties and we may incur costs to remediate contamination, which could have a material adverse effect on our business or financial condition or the business or financial condition of our obligors.

***Cybersecurity incidents could disrupt our business and result in the loss of confidential information and legal liability***

Our business is at risk from and may be impacted by cybersecurity attacks, including attempts to gain unauthorized access to our confidential data through phishing or other malicious activity, attempts to interrupt our access to, or use of information technology systems through distributed denial-of-service or ransomware attacks, breaches related to our increased receipt and use of data from multiple sources, and other electronic security breaches or other cybersecurity incidents within our environment or our business partners' environments, including those resulting from human error, product defects and technology failures. Such cyber-attacks can range from individual attempts to gain unauthorized access to our or our business partners' information technology systems to more sophisticated security threats and may be specifically targeted to our business or more general industry wide risks. Our information technology networks, and those of our business partners are important enablers to our ability to perform day-to-day operations of our business. While we employ a number of measures to prevent, detect and mitigate these threats, there is no guarantee such efforts will be successful in preventing or detecting a cyber-attack. Even the most well-protected information, networks, systems and facilities remain vulnerable because the techniques used in such attempted cybersecurity breaches evolve and generally are not recognized until launched against a target, and in some cases are designed not to be detected and, in fact, may not be detected. Accordingly, we may be unable to anticipate these techniques, implement adequate cybersecurity barriers or other preventative measures, or respond, mitigate the risks from and recover from an attack without operational impact, and thus it is impossible for us to entirely mitigate this risk. We regularly defend against, respond to and mitigate risks from cybersecurity breaches, which to date have not had a material impact on our operations; however, there is no assurance that such impacts will not be material in the future. Cybersecurity incidents could disrupt our or our critical business partners' business, damage our reputation, cause us to incur significant remediation expense and expose us to legal or regulatory claims or proceedings, including enforcement actions under data privacy or disclosure regulations.

***Evolving privacy regulations could expose our business to reputational harm and losses***

Regulatory authorities around the world have implemented or are considering implementing a number of legislative changes or regulations concerning data protection, which have required or may require us to incur additional expenses and may expose us to additional risks. We and our operators and managers are subject to numerous laws and regulations governing the protection of personal and confidential information of our clients, residents and/or employees, including U.S. federal and state laws (including the CCPA and HIPAA), and non-U.S. laws, such as the U.K. General Data Protection Regulation and the E.U. GDPR, which impose a number of obligations on us. These obligations vary from state to state and country to country, but generally have accountability and transparency requirements. Some jurisdictions (including the EU and U.K.) impose restrictions on transfers of data from their jurisdictions to jurisdictions that they do not consider adequate. This may have implications for our cross-border data flows and may result in additional compliance costs.

Many jurisdictions assess fines, the magnitude of which may depend on the annual global revenue of the company and the nature, gravity and duration of, the violation. Additionally, in some jurisdictions, data subjects may have a right to compensation for financial or non-financial losses. Complying with these laws may cause us or our operators and managers to incur substantial operational and compliance costs or require us to change our business practices. Despite efforts to bring our practices into compliance with these laws, we or our operators and managers may not be successful either due to internal or

external factors such as resource allocation limitations or a lack of cooperation among our business partners. Such laws may be interpreted and applied differently depending on the jurisdiction and continue to evolve, making it difficult to predict how they may develop and apply to us. Non-compliance or alleged non-compliance with laws, contractual agreements or industry standards could result in scrutiny or proceedings against us by governmental entities, regulators, our business partners, residents of our communities, data subjects, suppliers, vendors or other parties. Further, there is a risk that compliance measures we undertake will not be implemented correctly or that individuals within our business or those of our business partners will not be fully compliant with legal obligations. If there are breaches of these measures, we could face significant administrative and monetary sanctions, as well as reputational damage, which may have a material adverse effect on our operations, financial condition and prospects.

***ESG-related commitments and expectations expose us to numerous risks***

We have made, and expect to continue to make, commitments and disclosures related to ESG initiatives and goals. Statements related to ESG goals, targets and objectives reflect our current plans and do not constitute a guarantee that they will be achieved. Our ability to achieve any stated goal, target, or objective, including with respect to emissions reduction, is subject to numerous factors and conditions, some of which are outside of our control. In addition, standards for tracking and reporting on ESG matters, including emissions, have not been harmonized and continue to evolve. Similarly, our failure or perceived failure to pursue or fulfill our ESG goals, targets, and objectives, to comply with ethical, environmental, or other standards, regulations, or expectations, or to satisfy various reporting standards with respect to these matters, within the timelines we announce, or at all, could adversely affect our business or reputation, as well as expose us to government enforcement actions and private litigation.

Investors and other stakeholders have become increasingly focused on understanding how companies address a variety of ESG factors. Investors may consider a company's ESG-related business practices, scores and reporting, including the company's disclosures and ESG rating systems developed by third parties, as they evaluate investment decisions. The criteria used in these rating systems may conflict and change frequently, and we cannot predict how these third parties will score us, nor can we have any assurance that they score us or other companies accurately. We supplement our participation in ratings systems with published disclosures of our ESG activities, but some investors may desire other disclosures that we do not provide. Failure to participate in certain of the third-party ratings systems, score well in third-party rating systems or provide certain ESG disclosures could result in reputational harm when investors compare us to other companies, and could cause certain investors to be unwilling to invest in our common stock, which could adversely affect our stock price. Our business may also face increased scrutiny from investors and other stakeholders related to our ESG activities, including the goals, targets, and objectives that we announce, and our methodologies and timelines for pursuing them. If our ESG practices do not meet investor or other stakeholder expectations and standards, which continue to evolve, our reputation, our ability to attract or retain employees, and our attractiveness as an investment or business partner could be negatively affected.

At the same time, some stakeholders and regulators have expressed or pursued contrary views, legislation, and investment expectations with respect to ESG ratings and commitments, including the enactment or proposal of "anti-ESG" legislation or policies, which may expose us to additional legal or reputational risks based upon our ESG commitments and disclosures.

***Our success and the success of our operators and managers depends on key personnel whose continued service is not guaranteed***

Our success and the success of our operators and managers depends on the continued availability and service of key personnel, including executive officers and other highly qualified employees, and competition for their talents is intense. There is substantial competition for qualified personnel. We cannot assure you that we will retain our key personnel or that we will be able to recruit and retain other highly qualified employees in the future. Losing any key personnel could, at least temporarily, have a material adverse effect on our business and that of our operators and managers', financial position and results of operations.

***Welltower is a holding company with no direct operations, and it relies on funds received from Welltower OP to pay its obligations and make distributions to stockholders***

Weltower is a holding company with no direct operations. All of Weltower's property ownership, development and related business operations are conducted through Weltower OP and Weltower has no material assets or liabilities other than its investment in Weltower OP. As a result, Weltower relies on distributions from Weltower OP to make dividend payments and meet its obligations, including any tax liability on taxable income allocated to Weltower from Weltower OP. Weltower exercises exclusive control over Weltower OP, including the authority to cause Weltower OP to make distributions, subject to certain limited approval and voting rights of Weltower OP's other members as described in the Limited Liability Agreement. In addition, because Weltower is a holding company, your claims as stockholders are structurally subordinated to all existing and future liabilities and obligations to preferred equity holders of Weltower OP and its subsidiaries. Therefore, in the event of a bankruptcy, insolvency, liquidation or reorganization of Weltower OP or its subsidiaries, assets of Weltower OP or the applicable subsidiary will be available to satisfy any claims of our stockholders only after such liabilities and obligations have been satisfied in full.

Welltower is the initial member and majority owner of Welltower OP, with an approximate ownership interest of 99.765% as of December 31, 2023. In connection with our future acquisition activities or otherwise, Welltower OP may issue additional Class A Common Units ("OP Units") to third parties and admit additional members. Such issuances would reduce Welltower's percentage ownership in Welltower OP.

#### **Risks Arising from Our Capital Structure**

##### ***We may become more leveraged***

Permanent financing for our investments is typically provided through a combination of public offerings of debt and equity securities and the incurrence or assumption of secured debt. The incurrence or assumption of indebtedness may cause us to become more leveraged, which could (1) require us to dedicate a greater portion of our cash flow to the payment of debt service, (2) make us more vulnerable to a downturn in the economy, (3) limit our ability to obtain additional financing, (4) negatively affect our credit ratings or outlook by one or more of the rating agencies or (5) make us more vulnerable to increases in interest rates because of the variable interest rates on some of our borrowings to the extent we have not entirely hedged such variable rate debt. In addition, any changes to benchmark rates may have an uncertain impact on our cost of funds and our access to the capital markets, which could impact our results of operations and cash flows. Uncertainty as to the nature of such potential changes may also adversely affect the trading market for our securities. Additional financing, therefore, may be unavailable, more expensive or restricted by the terms of our outstanding indebtedness.

##### ***Cash available for distributions to stockholders may be insufficient to make dividend contributions at expected levels and are made at the discretion of the Board of Directors***

If cash available for distribution generated by our assets decreases due to dispositions or otherwise, we may be unable to make dividend distributions at expected levels. Our inability to make expected distributions would likely result in a decrease in the market price of our common stock. All distributions are made at the discretion of our Board of Directors in accordance with Delaware law and depend on our earnings, our financial condition, debt and equity capital available to us, our expectation of our future capital requirements and operating performance, restrictive covenants in our financial and other contractual arrangements, maintenance of our REIT qualification, restrictions under Delaware law and other factors as our Board of Directors may deem relevant from time to time. Additionally, our ability to make distributions will be adversely affected if any of the risks described herein, or other significant adverse events, occur.

##### ***We are subject to covenants in our debt agreements that could have a material adverse effect on our business, results of operations and financial condition***

Our debt agreements contain various covenants, restrictions and events of default. Among other things, these provisions require us to maintain certain financial ratios and minimum net worth and impose certain limits on our ability to incur indebtedness, create liens and make investments or acquisitions. Breaches of these covenants could result in defaults under the instruments governing the applicable indebtedness, in addition to any other indebtedness cross-defaulted against such instruments. These defaults could have a material adverse effect on our business, results of operations and financial condition.

##### ***Limitations on our ability to access capital could have an adverse effect on our ability to make future investments or to meet our obligations and commitments***

We cannot assure you that we will be able to raise the capital necessary to make future investments or to meet our obligations and commitments as they mature. Our access to capital depends upon a number of factors over which we have little or no control, including rising interest rates, inflation and other general market conditions; the market's perception of our growth potential and our current and potential future earnings and cash distributions; the market price of the shares of our common stock and the credit ratings of our debt securities; changes in the credit ratings on U.S. government debt securities; uncertainty from the transition to Secured Overnight Financing Rate ("SOFR") or any other interest rate benchmark; and default or delay in payment by the U.S. of its obligations. We also rely on the financial institutions that are parties to our revolving credit facilities. If these institutions become capital constrained, tighten their lending standards or become insolvent or if they experience excessive volumes of borrowing requests from other borrowers within a short period of time, they may be unable or unwilling to honor their funding commitments to us, which would adversely affect our ability to draw on our revolving credit facilities and, over time, could negatively impact our ability to consummate acquisitions, repay indebtedness as it matures, fund capital expenditures or make distributions to our stockholders. If our access to capital is limited by these factors or other factors, it could negatively impact our ability to acquire properties, repay or refinance our indebtedness, fund operations or make distributions to our stockholders.

##### ***Downgrades in our credit ratings could have a material adverse effect on our cost and availability of capital***

We plan to manage the company to maintain a capital structure consistent with our current profile, but there can be no assurance that we will be able to maintain our current credit ratings. Any downgrades in terms of ratings or outlook by any or all of the rating agencies could have a material adverse effect on our cost and availability of capital, which could in turn have a material adverse effect on our results of operations, liquidity, cash flows, the trading/redemption price of our securities and our ability to satisfy our debt service obligations and to pay dividends and distributions to our equity holders.

#### ***Increases in interest rates could have a material adverse effect on our cost of capital, and our decision to hedge against interest rate risk might not be effective***

The current high interest rate environment has been increasing interest cost on new and existing variable rate debt. Such increases in the cost of capital, and any further increases resulting from future interest rate hikes, could adversely impact our ability to finance operations, acquire and develop properties, and refinance existing debt. Specifically, rate increases have corresponding impacts to our costs of borrowing and may have adverse impacts on our ability to raise funds through the offering of our securities or through the issuance of debt due to higher debt capital costs, diminished credit availability and less favorable equity markets. Additionally, increased interest rates may also result in less liquid property markets, limiting our ability to sell existing assets. Higher interest rates may also lead purchasers of our common stock to demand a greater annual dividend yield, which could adversely affect the market price of our common stock and could result in increased capitalization rates, which may lead to reduced valuation of our assets.

We may from time to time seek to manage our exposure to interest rate volatility with hedging arrangements, which involve additional risks, including the risks that counterparties may fail to honor their obligations under these arrangements, that these arrangements may not be effective in reducing our exposure to interest rate changes, that the amount of income we earn from hedging transactions may be limited by federal tax provisions governing REITs, and that these arrangements may reduce the benefits to us if interest rates decline. Developing and implementing an interest rate risk strategy is complex and no strategy can completely insulate us from risks associated with interest rate fluctuations and there can be no assurance that our hedging activities will be effective. Failure to hedge effectively against interest rate risk, if we choose to engage in such activities, could adversely affect our business, financial condition and results of operations.

#### **Risks Arising from Our Status as a REIT**

##### ***We might fail to qualify or remain qualified as a REIT***

We intend to operate as a REIT under the Code, and believe we have operated and will continue to operate in such a manner. If we lose our status as a REIT, we will face serious income tax consequences that will substantially reduce the funds available for satisfying our obligations and for distribution to our stockholders because:

- Welltower would not be allowed a deduction for distributions to stockholders in computing our taxable income and would be subject to U.S. federal income tax at regular corporate rates;
- Welltower would be subject to increased state and local taxes; and
- unless Welltower is entitled to relief under statutory provisions, it could not elect to be subject to tax as a REIT for four taxable years following the year during which it was disqualified.

Since REIT qualification requires us to meet a number of complex requirements, it is possible that we may fail to fulfill them, and if we do, our earnings will be reduced by the amount of U.S. federal and other income taxes owed. A reduction in our earnings would affect the amount we could distribute to our stockholders. If we do not qualify as a REIT, we will not be required to make distributions to stockholders, since a non-REIT is not required to pay dividends to stockholders in order to maintain REIT status or avoid an excise tax. In addition, if we fail to qualify as a REIT, all distributions to stockholders will continue to be treated as dividends to the extent of our current and accumulated earnings and profits, although corporate stockholders may be eligible for the dividends received deduction, and individual stockholders may be eligible for taxation at the rates generally applicable to long-term capital gains with respect to distributions.

As a result of all these factors, our failure to qualify as a REIT also could impair our ability to implement our business strategy and would adversely affect the value of our common stock. Qualification as a REIT involves the application of highly technical and complex Code provisions for which there are only limited judicial and administrative interpretations. The determination of various factual matters and circumstances not entirely within our control may affect our ability to remain qualified as a REIT. Although we believe that we qualify as a REIT, we cannot assure you that we will remain qualified as a REIT for U.S. federal income tax purposes.

##### ***Failure of Welltower OP to maintain status as a partnership for U.S. federal income tax purposes***

We believe Welltower OP qualifies as a partnership for U.S. federal income tax purposes. As a partnership, Welltower OP is generally not subject to U.S. federal income tax on its income. Instead, each of the partners is allocated its share of Welltower OP's income. We cannot assure you, however, that the IRS will not challenge the status of Welltower OP as a partnership for U.S. federal income tax purposes. If the IRS were to successfully challenge the status of Welltower OP as a partnership, it would be taxable as a corporation. In such event, this would reduce the amount of distributions that Welltower OP could make. The treatment of Welltower OP as a corporation would also cause us to fail to qualify as a REIT. This would substantially reduce our cash available to pay distributions and the return on a unitholder and/or shareholder's investment.

##### ***Certain subsidiaries might fail to qualify or remain qualified as a REIT***

We own interests in a number of entities which intend to operate as REITs for U.S. federal income tax purposes, some of which we consolidate for financial reporting purposes but each of which is treated as a separate REIT for federal income tax purposes (each a "Subsidiary REIT"). To qualify as a REIT, each Subsidiary REIT must independently satisfy all of the REIT qualification requirements under the Code, together with all other rules applicable to REITs. Provided that each Subsidiary

REIT qualifies as a REIT, our interests in the Subsidiary REITs will be treated as qualifying real estate assets for purposes of the REIT asset tests. If a Subsidiary REIT fails to qualify as a REIT in any taxable year, such Subsidiary REIT would be subject to federal and state income taxes and would not be able to qualify as a REIT for the four subsequent taxable years following the year during which it was disqualified. Any such failure could have an adverse effect on our ability to comply with the REIT income and asset tests, and thus our ability to qualify as a REIT, unless we are able to avail ourselves of certain relief provisions and pay any tax required by such relief provisions.

***The tax imposed on any net income from "prohibited transactions" may limit our ability to engage in transactions which would be treated as sales for federal income tax purposes***

Any net income of a REIT from prohibited transactions (which are, in general, sales or other dispositions of property held primarily for sale to customers in the ordinary course of business, other than dispositions of foreclosure property) is subject to a 100% tax, unless certain safe harbor exceptions apply. Although we do not intend to hold any properties that would be characterized as held for sale to customers in the ordinary course of our business (other than through a TRS), such characterizations is a factual determination and no guarantee can be given that the IRS would agree with our characterization of our properties or that we will always be able to make use of the available safe harbors.

***The 90% annual distribution requirement will decrease our liquidity and may limit our ability to engage in otherwise beneficial transactions***

To comply with the 90% distribution requirement applicable to REITs and to avoid the nondeductible excise tax, we must make distributions to our stockholders. Although we anticipate that we generally will have sufficient cash or liquid assets to enable us to satisfy the REIT distribution requirement, it is possible that, from time to time, we may not have sufficient cash or other liquid assets to meet the 90% distribution requirement. This may be due to timing differences between the actual receipt of income and actual payment of deductible expenses, on the one hand, and the inclusion of that income and deduction of those expenses in arriving at our taxable income, on the other hand. In addition, nondeductible expenses such as principal amortization or repayments or capital expenditures in excess of non-cash deductions may cause us to fail to have sufficient cash or liquid assets to enable us to satisfy the 90% distribution requirement. In the event that timing differences occur, or we deem it appropriate to retain cash, we may borrow funds, even if the then-prevailing market conditions are not favorable for these borrowings, issue additional equity securities (although we cannot assure you that we will be able to do so), pay taxable stock dividends, if possible, distribute other property or securities or engage in other transactions intended to enable us to meet the REIT distribution requirements. This may require us to raise additional capital to meet our obligations.

***Our use of TRSs is limited under the Code***

Under the Code, no more than 20% of the value of the gross assets of a REIT may be represented by securities of one or more TRSs. This limitation may affect our ability to increase the size of our TRSs' operations and assets, and there can be no assurance that we will be able to comply with the applicable limitation, or that such compliance will not adversely affect our business. Also, our TRSs may not, among other things, operate or manage certain health care facilities, which may cause us to forgo investments we might otherwise make. Finally, we may be subject to a 100% excise tax on the income derived from certain transactions with our TRSs that are not on an arm's-length basis. We believe our arrangements with our TRSs are on arm's-length terms and intend to continue to operate in a manner that allows us to avoid incurring the 100% excise tax described above, but there can be no assurance that we will be able to avoid application of that tax.

***The lease of qualified health care properties to a TRS is subject to special requirements***

We lease certain qualified health care properties to TRSs (or subsidiaries of TRSs), which lessees contract with managers (or related parties) to manage the health care operations at these properties. The rents from this TRS lessee structure are treated as qualifying rents from real property if (1) they are paid pursuant to an arm's-length lease of a qualified health care property with a TRS and (2) the manager qualifies as an eligible independent contractor (as defined in the Code). If any of these conditions are not satisfied, then the rents will not be qualifying rents.

***If certain sale-leaseback transactions are not characterized by the IRS as "true leases," we may be subject to adverse tax consequences***

We have purchased certain properties and leased them back to the sellers of such properties, and we may enter into similar transactions in the future. We intend for any such sale-leaseback transaction to be structured in such a manner that the lease will be characterized as a "true lease," thereby allowing us to be treated as the owner of the property for U.S. federal income tax purposes. However, depending on the terms of any specific transaction, the IRS might take the position that the transaction is not a "true lease" but is more properly treated in some other manner. In the event any sale-leaseback transaction is challenged and successfully re-characterized by the IRS, we would not be entitled to claim the deductions for depreciation and cost recovery generally available to an owner of property. Furthermore, if a sale-leaseback transaction were so re-characterized, we might fail to satisfy the REIT asset tests or income tests and, consequently, could lose our REIT status effective with the year of re-characterization. Alternatively, the amount of our REIT taxable income could be recalculated, which may cause us to fail to meet the REIT annual distribution requirements for a taxable year.

***We could be subject to changes in our tax rates, the adoption of new U.S. or international tax legislation, or exposure to additional tax liabilities***

We are subject to taxes in the U.S. and foreign jurisdictions. Because the U.S. maintains a worldwide corporate tax system, the foreign and U.S. tax systems are somewhat interdependent. Longstanding international norms that determine each country's jurisdiction to tax cross-border international trade are evolving and could reduce the ability of our foreign subsidiaries to deduct for foreign tax purposes the interest they pay on loans from us, thereby increasing the foreign tax liability of the subsidiaries; it is also possible that foreign countries could increase their withholding taxes on dividends and interest.

Our effective tax rates could be affected by changes in the mix of earnings in countries with differing statutory tax rates or changes in tax laws or their interpretation. We are also subject to the examination of our tax returns and other tax matters by the IRS and other tax authorities and governmental bodies. We regularly assess the likelihood of an adverse outcome resulting from these examinations to determine the adequacy of our provision for taxes. There can be no assurance as to the outcome of these examinations. If we were subject to review or examination by the IRS or applicable foreign jurisdiction as the result of any new tax law changes, the ultimate determination of which may change our taxes owed for an amount in excess of amounts previously accrued or recorded, our financial condition, operating results, and cash flows could be adversely affected.

The present federal income tax treatment of REITs may be modified, possibly with retroactive effect, by legislative, judicial or administrative action at any time, which could affect the federal income tax treatment of an investment in us. The federal income tax rules dealing with U.S. federal income taxation and REITs are constantly under review by persons involved in the legislative process, the IRS and the U.S. Treasury Department, which results in statutory changes as well as frequent revisions to regulations and interpretations. Also, the law relating to the tax treatment of other entities or an investment in other entities could change, making an investment in such other entities more attractive relative to an investment in a REIT.

We cannot predict how changes in the tax laws in the U.S. or foreign jurisdictions might affect our investors or us. Revisions in tax laws and interpretations thereof could significantly and negatively affect our ability to qualify as a REIT, as well as the tax considerations relevant to an investment in us, could require us to pay additional taxes on our assets or income and/or be subject to additional restrictions, could cause us to change our investments and commitments, and could adversely affect our earnings and cash flow. These changes could, among other things, adversely affect the trading price for our common stock, our financial condition, our results of operations and the amount of cash available for the payment of dividends.

***The impact to our TRSs of the Corporate Alternative Minimum Tax imposed by the Inflation Reduction Act of 2022 is uncertain and may be adverse***

For tax years beginning after December 31, 2022, the Inflation Reduction Act of 2022 ("IRA") imposes among other things, a 15% Corporate Alternative Minimum Tax ("Corporate AMT") on certain U.S. corporations with average adjusted financial statement income in excess of \$1 billion. Although, by its terms, the Corporate AMT is not applicable to REITs, it is not certain whether or how the Corporate AMT would apply to our TRSs.

The IRS has issued a number of rulings indicating its intention to propose regulations providing guidance regarding the Corporate AMT and issuing certain interim rules on which taxpayers may rely. Until further regulations and guidance from the IRS and Treasury are released, the impact of the Corporate AMT on our TRSs is uncertain and it is possible that our TRSs will be subject to material U.S. federal income taxes under the Corporate AMT.

***Item 1B. Unresolved Staff Comments***

None.

***Item 1C. Cybersecurity***

Our information technology networks, those of our operators and managers, and those of third parties on whom we rely, are important enablers to our ability to perform day-to-day operations of our business. Our business operations depend on the secure collection, storage, transmission and other processing of proprietary, confidential or sensitive data.

We have implemented and maintain various information security processes designed to identify, assess and manage material risks from cybersecurity threats. Our cybersecurity program includes several safeguards such as access controls, multi-factor authentication, continuous monitoring and alerting systems for internal and external threats and penetration testing. Additionally, we conduct regular evaluation of our cybersecurity program, encompassing internal reviews and third-party assessments to ensure its effectiveness and resilience.

***Governance***

The Board of Directors (the "Board") retains ultimate oversight of cybersecurity risk, which it manages through our enterprise risk management program. The Board has delegated primary responsibility of overseeing cybersecurity risks to the Audit Committee. The Audit Committee's responsibilities include reviewing cybersecurity strategies with management, assessing processes and controls pertaining to the management of our information technology operations and their effectiveness, and seeking to confirm that management's response to potential cybersecurity incidents is timely and effective. At least annually, the Audit Committee receives a cybersecurity report from management. This report may cover a variety of relevant topics, potentially including recent developments, evolving standards, vulnerability assessments, third-party and independent reviews, the threat environment, technological trends and information security considerations related to our

operators, managers and third parties. The scope and focus of each report are determined based on current priorities and emerging issues in cybersecurity. The Audit Committee and management also report to the Board at least annually on data protection and cybersecurity matters.

#### **Management and Cybersecurity Working Group**

Reporting to the Chief Operating Officer, our Chief Technology Officer, with extensive cybersecurity knowledge and skills from over 20 years of relevant work experience at Welltower and elsewhere, leads the team responsible for developing and implementing our information security program across our business. This team comprises individuals with relevant educational and technical experience, many having held similar positions with responsibility for various aspects of cybersecurity at large organizations. This team works closely with the Legal department to oversee compliance and regulatory and contractual security requirements. The Chief Technology Officer also leads our Cyber Security Working Group, which is comprised of a cross-functional team including Internal Audit, Legal, Information Technology, Risk Management and Accounting leaders. These individuals meet regularly and are informed about and monitor the prevention, mitigation, detection and remediation of cybersecurity incidents. The Chief Technology Officer is responsible for reporting on cybersecurity and information technology to the Audit Committee.

#### **Information Security Program**

The information security team provides regular reports to the Chief Technology Officer and other relevant teams on various cybersecurity threats, assessments and findings. In addition to our internal cybersecurity capabilities, we also periodically engage assessors, consultants, auditors or other third parties to provide consultation and advice to assist with assessing, identifying and managing cybersecurity risks. Our management team identifies and assesses information security risks using industry practices informed by the National Institute of Standards and Technology ("NIST"), including the NIST Cybersecurity Framework.

To ensure that cybersecurity is an organization-wide effort, we provide mandatory cybersecurity training at least annually for all employees with network access, including training designed to simulate and help prevent phishing and other social engineering attacks. We also employ systems and processes designed to oversee, identify and reduce the potential impact of a security incident at a third-party vendor, service provider or otherwise implicating the third-party technology and systems we use. Additionally, we maintain cybersecurity insurance providing coverage for certain costs related to cybersecurity-related incidents that impact our cybersecurity and information technology infrastructure.

#### **Incident Response**

The Cybersecurity Working Group maintains and oversees an incident response plan that applies in the event of a cybersecurity threat or incident to provide a standardized framework for responding to cybersecurity incidents. The incident response plan sets out a coordinated approach to investigating, containing, documenting and mitigating incidents, including reporting findings and keeping senior management and other key stakeholders informed and involved as appropriate. The objectives of the incident response plan are to reduce the number of systems and users affected by security incidents, reduce the time a threat actor spends within our network, reduce the damage caused by the breach and reduce the time required to restore normal operations. The incident response plan also specifies the use of third-party experts for legal advice, consulting and cyber incident response.

#### **Material Cybersecurity Risks, Threats and Incidents**

While we employ several measures to prevent, detect and mitigate cybersecurity threats, there is no guarantee such efforts will be successful. We also rely on information technology and other third-party vendors to support our business, including securely processing personal, confidential, financial, sensitive or proprietary and other types of information. Despite our efforts to improve our ability, and the ability of relevant third parties', to protect against cyber threats, we may not be able to protect all information, systems, products and services. While we are not aware of any cybersecurity incidents that have materially affected us to date, there can be no guarantee that we will not be the subject of future attacks, threats or incidents, that may have a material impact on our business strategy, results of operations or financial condition. Additional information on cybersecurity risks we face can be found in Part I, Item 1A "Risk Factors" of this Form 10-K under the heading "Cybersecurity incidents could disrupt our business and result in the loss of confidential information and legal liability," which should be read in conjunction with the foregoing information.

## Item 2. Properties

We lease our corporate headquarters located at 4500 Dorr Street, Toledo, Ohio 43615. We also lease corporate offices throughout the U.S., Canada and the United Kingdom and have ground leases relating to certain of our properties. The following table sets forth certain information regarding the properties that comprise our consolidated real property and real estate loan investments as of December 31, 2023 (dollars in thousands):

Property Location	Seniors Housing Operating			Triple-net			Outpatient Medical		
	Number of Properties	Total Investment	Annualized Revenues <sup>(1)</sup>	Number of Properties	Total Investment	Annualized Revenues <sup>(1)</sup>	Number of Properties	Total Investment	Annualized Revenues <sup>(1)</sup>
Alabama	5	\$ 54,058	\$ 14,606	3	\$ 32,442	\$ 4,607	6	\$ 174,961	\$ 13,091
Arkansas	1	26,758	5,445	—	—	—	1	19,716	2,281
Arizona	13	313,573	52,852	—	—	144	8	89,447	12,199
California	107	3,794,605	901,464	23	418,370	55,870	43	1,027,948	127,911
Colorado	17	504,482	116,561	8	217,215	19,361	1	2,024	—
Connecticut	6	156,876	32,735	4	81,453	7,976	7	96,464	9,218
District Of Columbia	2	139,124	14,689	—	—	—	1	77,112	8,216
Delaware	6	61,488	31,023	4	117,409	15,337	—	—	—
Florida	31	1,071,179	221,843	101	1,443,056	177,880	25	221,349	43,078
Georgia	18	334,750	61,823	3	36,712	3,545	18	223,381	34,297
Hawaii	1	69,929	22,187	—	—	—	—	—	—
Iowa	10	128,726	40,965	6	45,419	3,281	—	—	—
Idaho	6	112,082	10,520	—	—	—	2	47,782	4,306
Illinois	37	667,524	184,586	21	250,640	20,458	10	128,916	19,448
Indiana	17	418,024	65,395	19	227,652	19,343	3	29,264	4,353
Kansas	10	146,406	49,970	20	164,611	23,131	—	—	—
Kentucky	4	58,878	17,954	3	48,918	5,440	—	—	—
Louisiana	9	195,341	50,681	1	6,934	720	1	22,123	815
Massachusetts	19	658,548	107,353	8	160,657	9,662	9	154,718	14,423
Maryland	10	548,701	108,441	16	171,336	41,146	12	237,668	28,319
Maine	1	23,061	12,457	—	—	—	—	—	—
Michigan	29	477,490	119,763	25	233,157	22,438	13	176,348	19,536
Minnesota	3	74,761	14,334	12	221,642	23,023	7	138,393	30,263
Missouri	13	319,790	57,700	—	—	—	16	222,901	29,368
Mississippi	5	88,753	20,338	—	—	—	2	46,752	3,784
Montana	2	22,858	8,547	—	—	—	—	—	—
North Carolina	14	581,410	94,097	50	496,773	78,361	25	607,853	48,794
North Dakota	1	12,690	1,400	—	—	—	—	—	—
Nebraska	8	103,184	20,837	—	—	—	1	10,505	2,322
New Hampshire	3	82,391	8,722	—	—	—	—	—	—
New Jersey	28	696,855	233,930	27	741,750	85,879	16	334,280	43,903
New Mexico	—	—	—	—	—	—	1	31,061	—
Nevada	7	122,711	35,922	—	—	—	8	122,566	10,700
New York	41	809,833	195,804	3	34,025	1,513	15	397,615	34,233
Ohio	49	940,675	201,115	41	448,950	52,953	8	125,836	14,937
Oklahoma	14	182,051	52,514	12	87,550	13,789	5	25,054	3,626
Oregon	14	158,472	48,307	1	2,306	909	1	41,995	3,104
Pennsylvania	26	447,525	117,573	56	558,164	101,308	6	92,175	6,812
South Carolina	8	223,789	30,853	7	31,428	7,215	2	9,452	1,566
Tennessee	9	186,340	44,327	6	56,410	7,849	3	64,268	5,717
Texas	83	1,790,432	397,246	23	321,329	35,221	71	1,463,494	109,352
Utah	4	71,291	25,368	1	21,144	2,100	1	10,556	1,108
Virginia	13	538,467	128,187	29	323,151	61,466	7	109,708	7,124
Washington	33	917,452	218,974	7	85,367	12,142	9	194,660	33,384
Wisconsin	2	18,136	6,696	5	81,547	10,214	5	81,127	8,817
West Virginia	—	—	—	1	6,134	999	—	—	—
Total domestic	739	\$ 18,351,469	\$ 4,206,104	546	\$ 7,173,651	\$ 925,280	369	\$ 6,859,472	\$ 740,405
Canada	119	3,132,032	598,856	6	128,881	10,334	—	—	—
United Kingdom	60	1,667,483	473,615	62	1,462,925	110,168	—	—	—
Total international	179	\$ 4,799,515	\$ 1,072,471	68	\$ 1,591,806	\$ 120,502	—	\$ —	\$ —
Grand total	918	\$ 23,150,984	\$ 5,278,575	614	\$ 8,765,457	\$ 1,045,782	369	\$ 6,859,472	\$ 740,405

<sup>(1)</sup> Represents revenue for the month ended December 31, 2023 annualized.

The following table sets forth occupancy and average annualized revenues for certain property types (excluding investments in unconsolidated entities):

	Occupancy <sup>(1)</sup>		Average Annualized Revenues <sup>(2)</sup>		per unit
	2023	2022	2023	2022	
Seniors Housing Operating <sup>(3)</sup>	81.8%	78.1%	\$ 52,709	\$ 49,987	per unit
Triple-net <sup>(4)</sup>	78.6%	76.2%	19,124	17,330	per bed/unit
Outpatient Medical <sup>(5)</sup>	94.8%	95.2%	37	38	per sq. ft.

<sup>(1)</sup> We use unaudited, periodic financial information provided solely by tenants/borrowers to calculate occupancy for properties other than Outpatient Medical buildings and have not independently verified the information.

<sup>(2)</sup> Represents December annualized revenues as presented in the tables above, divided by total beds, units or square feet in service.

<sup>(3)</sup> Occupancy represents average occupancy of properties in service for the three months ended December 31.

<sup>(4)</sup> Occupancy represents average quarterly operating occupancy based on the quarters ended September 30 and excludes properties that are unstabilized, closed or for which data is not available or meaningful.

<sup>(5)</sup> Occupancy represents the percentage of total rentable square feet leased and occupied (including month-to-month and holdover leases and excluding terminations) as of December 31.

The following table sets forth information regarding lease expirations for certain portions of our portfolio as of December 31, 2023 (dollars in thousands):

	Expiration Year <sup>(1)</sup>										Thereafter
	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	
<b>Triple-net:</b>											
Properties	7	16	13	1	5	4	34	5	127	42	348
Base rent <sup>(2)</sup>	\$ 13,495	\$ 7,803	\$ 12,855	\$ 1,232	\$ 6,404	\$ 1,035	\$ 70,998	\$ 10,762	\$ 99,472	\$ 54,813	\$ 459,973
% of base rent	1.8 %	1.1 %	1.7 %	0.2 %	0.9 %	0.1 %	9.6 %	1.5 %	13.5 %	7.4 %	62.2 %
Units	1,182	521	1,695	80	616	219	3,669	423	6,163	3,267	39,419
% of units	2.1 %	0.9 %	3.0 %	0.1 %	1.1 %	0.4 %	6.4 %	0.7 %	10.8 %	5.7 %	68.8 %
<b>Outpatient Medical:</b>											
Square feet	2,108,859	1,296,491	1,635,726	1,524,274	1,552,764	1,314,461	1,254,813	1,780,700	1,470,798	1,195,919	4,469,245
Base rent <sup>(2)</sup>	\$ 62,546	\$ 38,352	\$ 45,124	\$ 39,534	\$ 43,408	\$ 37,184	\$ 35,361	\$ 49,581	\$ 42,971	\$ 31,045	\$ 127,189
% of base rent	11.3 %	6.9 %	8.2 %	7.2 %	7.9 %	6.7 %	6.4 %	9.0 %	7.8 %	5.6 %	23.0 %
Leases	464	263	266	234	260	147	113	84	157	104	183
% of leases	20.4 %	11.6 %	11.7 %	10.3 %	11.4 %	6.5 %	5.0 %	3.7 %	6.9 %	4.6 %	7.9 %

<sup>(1)</sup> Excludes investments in unconsolidated entities, developments, land parcels, loans receivable and sub-leases. Investments classified as held for sale are included in 2024.

<sup>(2)</sup> The most recent monthly cash base rent annualized. Base rent does not include tenant recoveries or amortization of above and below market lease intangibles or other non-cash income.

### Item 3. Legal Proceedings

From time to time, there are various legal proceedings pending against us that arise in the ordinary course of our business. Management does not believe that the resolution of any of these legal proceedings either individually or in the aggregate will have a material adverse effect on our business, results of operations or financial condition. Further, from time to time, we are party to certain legal proceedings for which third parties, such as tenants, operators and/or managers are contractually obligated to indemnify, defend and hold us harmless. In some of these matters, the indemnitors have insurance for the potential damages. In other matters, we are being defended by tenants and other obligated third parties and these indemnitors may not have sufficient insurance, assets, income or resources to satisfy their defense and indemnification obligations to us. The unfavorable resolution of such legal proceedings could, individually or in the aggregate, materially adversely affect the indemnitors' ability to satisfy their respective obligations to us, which, in turn, could have a material adverse effect on our business, results of operations or financial condition. It is management's opinion that there are currently no such legal proceedings pending that will, individually or in the aggregate, have such a material adverse effect. Despite management's view of the ultimate resolution of these legal proceedings, we may have significant legal expenses and costs associated with the defense of such matters. Further, management cannot predict the outcome of these legal proceedings and if management's expectation regarding such matters is not correct, such proceedings could have a material adverse effect on our business, results of operations or financial condition.

### Item 4. Mine Safety Disclosures

None.

## PART II

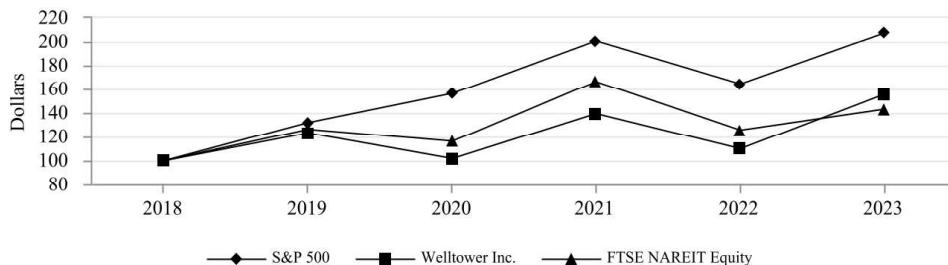
### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Our common stock trades on the New York Stock Exchange (NYSE:WELL). There were 2,758 stockholders of record as of February 9, 2024.

Please see "Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operation - Executive Summary - Key Transactions - Dividends" for a discussion of cash dividends declared on our common stock.

#### Stockholder Return Performance Presentation

The graph and table below compares the yearly percentage change and the cumulative total stockholder return on our shares of common stock against the cumulative total return of the S&P Composite-500 Stock Index and the FTSE NAREIT Equity Index. The data are based on the closing prices as of December 31 for each of the five years presented. 2018 equals \$100 and dividends are assumed to be reinvested.



	<u>12/31/2018</u>	<u>12/31/2019</u>	<u>12/31/2020</u>	<u>12/31/2021</u>	<u>12/31/2022</u>	<u>12/31/2023</u>
S & P 500	\$ 100.00	\$ 131.49	\$ 155.68	\$ 200.37	\$ 164.08	\$ 207.21
Welltower Inc.	100.00	123.03	101.52	139.06	109.62	155.40
FTSE NAREIT Equity	100.00	126.00	115.92	166.04	125.58	142.83

Except to the extent that we specifically incorporate this information by reference, the foregoing Stockholder Return Performance Presentation shall not be deemed incorporated by reference by any general statement incorporating by reference this Annual Report on Form 10-K into any filing under the Securities Act of 1933, as amended, or under the Securities Exchange Act of 1934, as amended. This information shall not otherwise be deemed filed under such Acts.

During the three months ended December 31, 2023, we acquired shares of our common stock held by employees who tendered shares to satisfy tax withholding obligations upon the vesting of previously issued restricted stock awards. Specifically, the number of shares of common stock acquired from employees and the average prices paid per share for each month in the fourth quarter ended December 31, 2023 are as shown in the table below:

Period	Issuer Purchases of Equity Securities			Total Number of Shares Purchased as Part of Publicly Announced Repurchase Program	Maximum Dollar Value of Shares that May Yet Be Purchased Under the Repurchase Program
	Total Number of Shares Purchased	Average Price Paid Per Share	Purchased as Part of Publicly Announced Repurchase Program		
October 1, 2023 through October 31, 2023	834	\$ 84.16	—	—	\$ 3,000,000,000
November 1, 2023 through November 30, 2023	541	\$ 85.15	—	—	\$ 3,000,000,000
December 1, 2023 through December 31, 2023	—	—	—	—	\$ 3,000,000,000
Totals	1,375	\$ 84.55	—	—	\$ 3,000,000,000

Under the terms of various partnership agreements of certain of our affiliated limited partnerships, the interest of limited partners may be redeemed, subject to certain conditions, for cash or common shares, at our option. During the three months ended December 31, 2023, we redeemed 980 OP Units for common shares.

On November 7, 2022, our Board of Directors approved a share repurchase program for up to \$3,000,000,000 of common stock (the "Stock Repurchase Program"). Under the Stock Repurchase Program, we are not required to purchase shares but may choose to do so in the open market or through privately-negotiated transactions, through block trades, by effecting a tender offer, by way of an accelerated share repurchase program, through the purchase of call options or the sale of put options, or otherwise, or by any combination of the foregoing. We expect to finance any share repurchases using available cash and may use proceeds from borrowings or debt offerings. The Stock Repurchase Program has no expiration date and does not obligate us to repurchase any specific number of shares. We did not repurchase any shares of our common stock through the Stock Repurchase Program during the three months ended December 31, 2023.

#### Item 6. *[Reserved]*

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## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis is based primarily on the consolidated financial statements of Welltower Inc. presented in conformity with U.S. generally accepted accounting principles ("U.S. GAAP") for the periods presented and should be read together with the notes thereto contained in this Annual Report on Form 10-K. Other important factors are identified in "Item 1 — Business" and "Item 1A — Risk Factors" above.

On March 7, 2022, we announced our intent to complete an UPREIT reorganization. In February 2022, the company formerly known as Welltower Inc. ("Old Welltower") formed WELL Merger Holdco Inc. ("New Welltower") as a wholly owned subsidiary, and New Welltower formed WELL Merger Holdco Sub Inc. ("Merger Sub") as a wholly owned subsidiary. On April 1, 2022, Merger Sub merged with and into Old Welltower, with Old Welltower continuing as the surviving corporation and a wholly owned subsidiary of New Welltower (the "Merger"). In connection with the Merger, Old Welltower's name was changed to "Welltower OP Inc.", and New Welltower inherited the name "Welltower Inc." Effective May 24, 2022, Welltower OP Inc. ("Welltower OP") converted from a Delaware corporation into a Delaware limited liability company named Welltower OP LLC (the "LLC Conversion"). Following the LLC Conversion, New Welltower's business continues to be conducted through Welltower OP and New Welltower does not have substantial assets or liabilities, other than through its investment in Welltower OP.

Unless stated otherwise or the context otherwise requires, references to "Welltower" mean Welltower Inc. and references to "Welltower OP" mean Welltower OP LLC. References to "we," "us" and "our" mean collectively Welltower, Welltower OP and those entities/subsidiaries owned or controlled by Welltower and/or Welltower OP.

### Executive Summary

#### Company Overview

Welltower Inc. (NYSE:WELL), a real estate investment trust ("REIT") and S&P 500 company headquartered in Toledo, Ohio, is driving the transformation of health care infrastructure. Welltower invests with leading seniors housing operators, post-acute providers and health systems to fund the real estate and infrastructure needed to scale innovative care delivery models and improve people's wellness and overall health care experience. Welltower owns interests in properties concentrated in major, high-growth markets in the United States ("U.S."), Canada and the United Kingdom ("U.K."), consisting of seniors housing and post-acute communities and outpatient medical properties.

Welltower is the initial member and majority owner of Welltower OP, with an approximate ownership interest of 99.765% as of December 31, 2023. All of our property ownership, development and related business operations are conducted through Welltower OP and Welltower has no material assets or liabilities other than its investment in Welltower OP. Welltower issues equity from time to time, the net proceeds of which it is obligated to contribute as additional capital to Welltower OP. All debt including credit facilities, senior notes and secured debt is incurred by Welltower OP and its subsidiaries, and Welltower has fully and unconditionally guaranteed all existing senior unsecured notes.

The following table summarizes our consolidated portfolio for the year ended December 31, 2023 (dollars in thousands):

Type of Property	NOI <sup>(1)</sup>	Percentage of NOI	Number of Properties
Seniors Housing Operating	\$ 1,118,135	42.4 %	918
Triple-net	1,001,135	37.9 %	614
Outpatient Medical	519,199	19.7 %	369
<b>Totals</b>	<b>\$ 2,638,469</b>	<b>100.0 %</b>	<b>1,901</b>

<sup>(1)</sup> Represents consolidated net operating income ("NOI") and excludes our share of investments in unconsolidated entities. Entities in which we have a joint venture with a minority partner are shown at 100% of the joint venture amount. See Non-GAAP Financial Measures for additional information and reconciliation.

#### Business Strategy

Our primary objectives are to protect stockholder capital and enhance stockholder value. We seek to pay consistent cash dividends to stockholders and create opportunities to increase dividend payments to stockholders as a result of annual increases in NOI and portfolio growth. To meet these objectives, we invest across the full spectrum of seniors housing and health care real estate and diversify our investment portfolio by property type, relationship and geographic location.

Substantially all of our revenues are derived from operating lease rentals, resident fees and services, interest earned on outstanding loans receivable and interest earned on short-term deposits. These items represent our primary sources of liquidity to fund distributions and depend upon the continued ability of our obligors to make contractual rent and interest payments to us and the profitability of our operating properties. To the extent that our obligors/partners experience operating difficulties and become unable to generate sufficient cash to make payments or operating distributions to us, there could be a material adverse impact on our consolidated results of operations, liquidity and/or financial condition. To mitigate this risk, we monitor our investments through a variety of methods determined by the type of property. Our asset management process for seniors

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

housing properties generally includes review of monthly financial statements and other operating data for each property, review of obligor/partner creditworthiness, property inspections and review of covenant compliance relating to licensure, real estate taxes, letters of credit and other collateral. Our internal property management division manages and monitors the outpatient medical portfolio with a comprehensive process including review of tenant relations, lease expirations, the mix of health service providers, hospital/health system relationships, property performance, capital improvement needs and market conditions among other things. We evaluate the operating environment in each property's market to determine the likely trend in operating performance of the facility. When we identify unacceptable trends, we seek to mitigate, eliminate or transfer the risk. Through these efforts, we generally aim to intervene at an early stage to address any negative trends, and in so doing, support both the collectability of revenue and the value of our investment.

In addition to our asset management and research efforts, we aim to structure our relevant investments to mitigate payment risk. Operating leases and loans are normally credit enhanced by guarantees and/or letters of credit. Also, operating leases are typically structured as master leases and loans are generally cross-defaulted and cross-collateralized with other real estate loans, operating leases or agreements between us and the obligor and its affiliates.

For the year ended December 31, 2023, resident fees and services and rental income represented 72% and 23%, respectively, of total revenues. Substantially all of our operating leases are designed with escalating rent structures. Leases with fixed annual rental escalators are generally recognized on a straight-line basis over the initial lease period, subject to a collectability assessment. Rental income related to leases with contingent rental escalators is generally recorded based on the contractual cash rental payments due for the period. Our yield on loans receivable depends upon a number of factors, including the stated interest rate, the average principal amount outstanding during the term of the loan and any interest rate adjustments.

Our primary sources of cash include resident fees and services, rent and interest receipts, interest earned on short-term deposits, borrowings under our unsecured revolving credit facility and commercial paper program, public issuances of debt and equity securities, proceeds from investment dispositions and principal payments on loans receivable. Our primary uses of cash include dividend distributions, debt service payments (including principal and interest), real property investments (including acquisitions, capital expenditures, construction advances and transaction costs), loan advances, property operating expenses, general and administrative expenses and other expenses. Depending upon the availability and cost of external capital, we believe our liquidity is sufficient to fund these uses of cash.

We also continuously evaluate opportunities to finance future investments. New investments are generally funded from temporary borrowings under our unsecured revolving credit facility and commercial paper program, internally generated cash and the proceeds from investment dispositions. Our investments generate cash from NOI and principal payments on loans receivable. Permanent financing for future investments, which replaces funds drawn under our unsecured revolving credit facility and commercial paper program, has historically been provided through a combination of the issuance of public debt and equity securities and the incurrence or assumption of secured debt. Given general economic conditions in 2023, investments were generally funded proactively via issuances of common stock.

Depending upon market conditions, we believe that new investments will be available in the future with spreads over our cost of capital that will generate appropriate returns to our stockholders. It is also likely that investment dispositions may occur in the future. To the extent that investment dispositions exceed new investments, our revenues and cash flows from operations could be adversely affected. We expect to reinvest the proceeds from any investment dispositions in new investments. To the extent that new investment requirements exceed our available cash on-hand, we expect to borrow under our unsecured revolving credit facility and commercial paper program. At December 31, 2023, we had \$1,993,646,000 of cash and cash equivalents, \$82,437,000 of restricted cash and \$4,000,000,000 of available borrowing capacity under our unsecured revolving credit facility.

### **Key Transactions**

*Capital* The following summarizes key capital transactions that occurred during the year ended December 31, 2023:

- In May 2023, we issued \$1,035,000,000 aggregate principal amount of 2.75% exchangeable senior unsecured notes maturing May 15, 2028 unless earlier exchanged, purchased or redeemed.
- During the year ended December 31, 2023, we issued \$385,115,000 of secured debt at a blended average interest rate of 5.13% and assumed \$428,578,000 of secured debt at a blended average interest rate of 6.42%. We extinguished \$687,780,000 of secured debt at a blended average interest rate of 6.21%.
- In August 2023, Welltower and Welltower OP entered into the ATM Program (as defined below) pursuant to which we may offer and sell up to \$4,000,000,000 of common stock of Welltower from time to time. During the twelve months ended December 31, 2023, we sold 53,300,874 shares of common stock under our current and previous ATM Programs generating gross proceeds of approximately \$4,313,007,000.
- In November 2023, we issued 20,125,000 shares of common stock generating gross proceeds of approximately \$1,772,216,000.

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*Investments*

*Investments* The following summarizes our property acquisitions and joint venture investments completed during the year ended December 31, 2023 (dollars in thousands):

	Properties	Book Amount <sup>(1)</sup>	Capitalization Rates <sup>(2)</sup>
Seniors Housing Operating	52	\$ 2,655,913	5.4%
Triple-net	66	1,097,004	9.4%
Outpatient Medical	35	474,058	6.9%
<b>Totals</b>	<b>153</b>	<b>\$ 4,226,975</b>	<b>6.6%</b>

<sup>(1)</sup> Represents amounts recorded in net real estate investments including fair value adjustments pursuant to U.S. GAAP. See Note 3 to our consolidated financial statements for additional information.

<sup>(2)</sup> Represents annualized contractual or projected NOI to be received in cash divided by investment amounts.

*Dispositions* The following summarizes property dispositions completed during the year ended December 31, 2023 (dollars in thousands):

	Properties	Proceeds <sup>(1)</sup>	Book Amount <sup>(2)</sup>	Capitalization Rates <sup>(3)</sup>
Seniors Housing Operating	23	\$ 453,983	\$ 385,128	2.1%
Triple-net	2	6,954	6,391	5.0%
<b>Totals</b>	<b>25</b>	<b>\$ 460,937</b>	<b>\$ 391,519</b>	<b>2.1%</b>

<sup>(1)</sup> Represents pro rata proceeds received upon disposition including non-cash consideration.

<sup>(2)</sup> Represents carrying value of net real estate assets at time of disposition. See Note 5 to our consolidated financial statements for additional information.

<sup>(3)</sup> Represents annualized contractual income that was being received in cash at date of disposition divided by stated purchase price. Excludes properties sold that were recent development conversions.

*Strategic Dissolution of Revera Joint Ventures* During 2023, we entered into definitive agreements to dissolve our existing Revera joint venture relationships across the U.S., U.K. and Canada. The transactions include acquiring the remaining interests in 110 properties from Revera while simultaneously selling interest in 31 properties to Revera. See Note 5 to our consolidated financial statement for further information regarding the transaction.

*Dividends* Our Board of Directors declared a cash dividend for the quarter ended December 31, 2023 of \$0.61 per share. On March 7, 2024, we will pay our 211th consecutive quarterly cash dividend to stockholders of record on February 23, 2024.

*Key Performance Indicators, Trends and Uncertainties*

We utilize several key performance indicators to evaluate the various aspects of our business. These indicators are discussed below and relate to operating performance, credit strength and concentration risk. Management uses these key performance indicators to facilitate internal and external comparisons to our historical operating results, in making operating decisions, and for budget planning purposes.

*Operating Performance* We believe that net income and net income attributable to common stockholders ("NICS") per the Consolidated Statements of Comprehensive Income are the most appropriate earnings measures. Other useful supplemental measures of our operating performance include funds from operations attributable to common stockholders ("FFO") and consolidated net operating income ("NOI"); however, these supplemental measures are not defined by U.S. GAAP. Please refer to the section entitled "Non-GAAP Financial Measures" for further discussion and reconciliations. These earnings measures are widely used by investors and analysts in the valuation, comparison and investment recommendations of companies.

The following table reflects the recent historical trends of our operating performance measures for the periods presented (in thousands):

	Year Ended December 31,		
	2023	2022	2021
Net income	\$ 358,139	\$ 160,568	\$ 374,479
Net income attributable to common stockholders	340,094	141,214	336,138
Funds from operations attributable to common stockholders	1,763,227	1,478,072	1,220,722
Consolidated net operating income	2,690,219	2,301,845	1,967,553

*Credit Strength* We measure our credit strength both in terms of leverage ratios and coverage ratios. The leverage ratios indicate how much of our balance sheet capitalization is related to long-term debt, net of cash and restricted cash. The coverage ratios indicate our ability to service interest and fixed charges (interest and secured debt principal amortization). We expect to maintain capitalization ratios and coverage ratios sufficient to maintain a capital structure consistent with our current profile.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The coverage ratios are based on earnings before interest, taxes, depreciation and amortization ("EBITDA") and adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA"). Please refer to the section entitled "Non-GAAP Financial Measures" for further discussion and reconciliation of these measures. Leverage ratios and coverage ratios are widely used by investors, analysts and rating agencies in the valuation, comparison, investment recommendations and rating of companies. The following table reflects the recent historical trends for our credit strength measures for the periods presented:

	Year Ended December 31,		
	2023	2022	2021
Net debt to book capitalization ratio	34.3%	39.5%	42.2%
Net debt to undepreciated book capitalization ratio	27.8%	32.1%	34.9%
Net debt to market capitalization ratio	20.9%	29.5%	25.9%
Interest coverage ratio	3.74x	3.73x	3.89x
Fixed charge coverage ratio	3.44x	3.37x	3.43x
Adjusted interest coverage ratio	3.95x	3.94x	3.89x
Adjusted fixed charge coverage ratio	3.64x	3.56x	3.43x

**Concentration Risk** We evaluate our concentration risk in terms of NOI by property mix, relationship mix and geographic mix. Concentration risk is a valuable measure in understanding what portion of our NOI could be at risk if certain sectors were to experience downturns. Property mix measures the portion of our NOI that relates to our various property types. Relationship mix measures the portion of our NOI that relates to our current top five relationships. Geographic mix measures the portion of our NOI that relates to our current top five states (or international countries).

The following table reflects our recent historical trends of concentration risk by NOI for the years indicated below:

	Year Ended December 31, <sup>(1)</sup>		
	2023	2022	2021
<b>Property mix:</b>			
Seniors Housing Operating	42%	41%	35%
Triple-net	38%	38%	43%
Outpatient Medical	20%	21%	22%
<b>Relationship mix:</b>			
Integra Healthcare Properties	8%	—%	—%
Sunrise Senior Living	6%	7%	10%
Cogir Management Corporation	4%	3%	2%
Avery Healthcare	4%	3%	4%
Oakmont Management Group	4%	2%	1%
Remaining	74%	85%	83%
<b>Geographic mix:</b>			
California	12%	14%	13%
United Kingdom	9%	10%	13%
Texas	8%	8%	8%
Canada	6%	6%	6%
Florida	6%	6%	4%
Remaining	59%	56%	56%

<sup>(1)</sup> Excludes our share of investments in unconsolidated entities and non-segment/corporate NOI. Entities in which we have a joint venture with a minority partner are shown at 100% of the joint venture amount.

We evaluate our key performance indicators in conjunction with current expectations to determine if historical trends are indicative of future results. Our expected results may not be achieved and actual results may differ materially from our expectations. Factors that may cause actual results to differ from expected results are described in more detail in "Item 1 — Business — Cautionary Statement Regarding Forward-Looking Statements" and "Item 1A — Risk Factors" and other sections of this Annual Report on Form 10-K. Management regularly monitors economic and other factors to develop strategic and tactical plans designed to improve performance and maximize our competitive position. Our ability to achieve our financial objectives is dependent upon our ability to effectively execute these plans and to appropriately respond to emerging economic and company-specific trends. Please refer to "Item 1 — Business," "Item 1A — Risk Factors" in this Annual Report on Form 10-K for further discussion of these risk factors.

**Corporate Governance**

Maintaining investor confidence and trust is important in today's business environment. Our Board of Directors and management are strongly committed to policies and procedures that reflect the highest level of ethical business practices. Our corporate governance guidelines provide the framework for our business operations and emphasize our commitment to increase stockholder value while meeting all applicable legal requirements. These guidelines meet the listing standards adopted by the New York Stock Exchange and are available on the Internet at [www.welltower.com/investors/governance](http://www.welltower.com/investors/governance). The information on our website is not incorporated by reference in this Annual Report on Form 10-K, and our web address is included as an inactive textual reference only.

**Liquidity and Capital Resources**

**Sources and Uses of Cash**

Our primary sources of cash include resident fees and services, rent and interest receipts, interest earned on short-term deposits, borrowings under our unsecured revolving credit facility and commercial paper program, public issuances of debt and equity securities, proceeds from investment dispositions and principal payments on loans receivable. Our primary uses of cash include dividend distributions, debt service payments (including principal and interest), real property investments (including acquisitions, capital expenditures, construction advances and transaction costs), loan advances, property operating expenses, general and administrative expenses and other expenses. Depending upon the availability and cost of external capital, we believe our liquidity is sufficient to fund these uses of cash. These sources and uses of cash are reflected in our Consolidated Statements of Cash Flows and are discussed in further detail below. The following is a summary of our sources and uses of cash flows for the periods presented (dollars in thousands):

	Year Ended		One Year Change		Year Ended		One Year Change		Two Year Change	
	December 31, 2023	December 31, 2022	\$	%	December 31, 2021	\$	%	\$	%	
Cash, cash equivalents and restricted cash at beginning of period	\$ 722,292	\$ 346,755	\$ 375,537	108 %	\$ 2,021,043	\$ (1,674,288)	-83 %	\$ (1,298,751)	-64 %	
Net cash provided from (used in):										
Operating activities	1,601,861	1,328,708	273,153	21 %	1,275,325	53,383	4 %	326,536	26 %	
Investing activities	(5,707,742)	(3,703,815)	(2,003,927)	54 %	(4,516,268)	812,453	-18 %	(1,191,474)	26 %	
Financing activities	5,448,647	2,761,277	2,687,370	97 %	1,567,664	1,193,613	76 %	3,880,983	248 %	
Effect of foreign currency translation	11,025	(10,633)	21,658	n/a	(1,009)	(9,624)	954 %	12,034	n/a	
Cash, cash equivalents and restricted cash at end of period	<u>\$ 2,076,083</u>	<u>\$ 722,292</u>	<u>\$ 1,353,791</u>	<u>187 %</u>	<u>\$ 346,755</u>	<u>\$ 375,537</u>	<u>108 %</u>	<u>\$ 1,729,328</u>	<u>499 %</u>	

**Operating Activities** Please see "Results of Operations" for discussion of net income fluctuations. For the years ended December 31, 2023, 2022 and 2021, cash flows provided from operations exceeded cash distributions to stockholders.

**Investing Activities** The changes in net cash provided from/used in investing activities are primarily attributable to net changes in real property investments and dispositions, loans receivable and investments in unconsolidated entities, which are summarized above in "Key Transactions." Please refer to Notes 3 and 5 of our consolidated financial statements for additional information. The following is a summary of cash used in non-acquisition capital improvement activities for the periods presented (dollars in thousands):

	Year Ended		One Year Change		Year Ended		One Year Change		Two Year Change	
	December 31, 2023	December 31, 2022	\$	%	December 31, 2021	\$	%	\$	%	
New development	\$ 1,014,935	\$ 631,737	\$ 383,198	61 %	\$ 417,963	\$ 213,774	51 %	\$ 596,972	143 %	
Recurring capital expenditures, tenant improvements and lease commissions	199,359	198,576	783	— %	99,994	98,582	99 %	99,365	99 %	
Renovations, redevelopments and other capital improvements	318,323	277,440	40,883	15 %	182,594	94,846	52 %	135,729	74 %	
Total	<u>\$ 1,532,617</u>	<u>\$ 1,107,753</u>	<u>\$ 424,864</u>	<u>38 %</u>	<u>\$ 700,551</u>	<u>\$ 407,202</u>	<u>58 %</u>	<u>\$ 832,066</u>	<u>119 %</u>	

The change in new development is primarily due to the number and size of construction projects on-going during the relevant periods. Renovations, redevelopments and other capital improvements include expenditures to maximize property value, increase net operating income, maintain a market-competitive position and/or achieve property stabilization. The increase in overall development and recurring capital expenditures, tenant improvements and lease commissions is due primarily to portfolio growth and increased spending after a contraction during the pandemic.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

**Financing Activities** The changes in net cash provided from/used in financing activities are primarily attributable to changes related to our long-term debt arrangements, the issuances of common stock and dividend payments which are summarized above in "Key Transactions." Please refer to Notes 10, 11 and 14 to our consolidated financial statements for additional information.

In April 2022, we closed on an amended \$5,200,000,000 unsecured credit facility, increasing our term loan capacity by \$500,000,000. In May 2023, we issued \$1,035,000,000 aggregate principal amount of 2.75% exchangeable senior unsecured notes maturing May 15, 2028. During the twelve months ended December 31, 2023, we issued \$385,115,000 of secured debt at a blended average interest rate of 5.13% and assumed \$428,578,000 of secured debt at a blended average interest rate of 6.42%. As of December 31, 2023, we have total near-term available liquidity of approximately \$6.1 billion.

### Off-Balance Sheet Arrangements

At December 31, 2023, we had investments in unconsolidated entities with our ownership generally ranging from 10% to 95%. We use financial derivative instruments to hedge interest rate and foreign currency exchange rate exposure. At December 31, 2023, we had 23 outstanding letter of credit obligations. Please see Notes 8, 12 and 13 to our consolidated financial statements for additional information.

### Contractual Obligations

The following table summarizes our payment requirements under contractual obligations as of December 31, 2023 (in thousands):

Contractual Obligations	Payments Due by Period				
	Total	2024	2025-2026	2027-2028	Thereafter
Senior unsecured notes and term credit facilities: <sup>(1)</sup>					
U.S. Dollar senior unsecured notes	\$ 10,935,000	\$ 1,350,000	\$ 1,950,000	\$ 2,285,000	\$ 5,350,000
Canadian Dollar senior unsecured notes <sup>(2)</sup>	227,239	—	—	227,239	—
Pounds Sterling senior unsecured notes <sup>(2)</sup>	1,338,015	—	—	700,865	637,150
U.S. Dollar term credit facility	1,010,000	—	10,000	1,000,000	—
Canadian Dollar term credit facility <sup>(2)</sup>	189,365	—	—	189,365	—
Secured debt: <sup>(1,2)</sup>					
Consolidated	2,222,445	400,258	584,321	317,637	920,229
Unconsolidated	1,111,216	229,175	557,721	139,840	184,480
Contractual interest obligations: <sup>(3)</sup>					
Senior unsecured notes and term loans <sup>(2)</sup>	3,741,633	528,777	908,731	673,248	1,630,877
Consolidated secured debt <sup>(2)</sup>	454,513	99,336	123,873	95,763	135,541
Unconsolidated secured debt <sup>(2)</sup>	124,597	38,003	30,965	14,199	41,430
Finance lease liabilities <sup>(4)</sup>	391,388	5,547	8,010	7,939	369,892
Operating lease liabilities <sup>(4)</sup>	951,398	19,329	35,437	32,785	863,847
Purchase obligations <sup>(5)</sup>	2,171,304	1,923,419	244,794	2,561	530
Total contractual obligations	<u>\$ 24,868,113</u>	<u>\$ 4,593,844</u>	<u>\$ 4,453,852</u>	<u>\$ 5,686,441</u>	<u>\$ 10,133,976</u>

<sup>(1)</sup> Amounts represent principal amounts due and do not reflect unamortized premiums/discounts or other fair value adjustments as reflected on the Consolidated Balance Sheets.

<sup>(2)</sup> Based on foreign currency exchange rates in effect as of balance sheet date.

<sup>(3)</sup> Based on variable interest rates in effect as of December 31, 2023.

<sup>(4)</sup> See Note 6 to our consolidated financial statements for additional information.

<sup>(5)</sup> See Note 13 to our consolidated financial statements for additional information.

### Capital Structure

Please refer to "Credit Strength" above for a discussion of our leverage and coverage ratio trends. Our debt agreements contain various covenants, restrictions and events of default. Certain agreements require us to maintain financial ratios and minimum net worth and impose certain limits on our ability to incur indebtedness, create liens and make investments or acquisitions. As of December 31, 2023, we were in compliance in all material respects with the covenants under our debt agreements. None of our debt agreements contain provisions for acceleration which could be triggered by our debt ratings. However, under our primary unsecured credit facility, the ratings on our senior unsecured notes are used to determine the fees and interest charged. We plan to manage the company to maintain compliance with our debt covenants and with a capital structure consistent with our current profile. Any downgrades in terms of ratings or outlook by any or all of the rating agencies could have a material adverse impact on our cost and availability of capital, which could have a material adverse impact on our consolidated results of operations, liquidity and/or financial condition.

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On April 1, 2022, Welltower and Welltower OP jointly filed with the Securities and Exchange Commission (the "SEC") an open-ended automatic or "universal" shelf registration statement on Form S-3 (the "Shelf Form S-3") covering an indeterminate amount of future offerings of Welltower's debt securities, common stock, preferred stock, depositary shares, guarantees of debt securities issued by Welltower OP, warrants and units and Welltower OP's debt securities and guarantees of debt securities issued by Welltower to replace Old Welltower's existing "universal" shelf registration statement filed with the SEC on May 4, 2021. On April 1, 2022, Welltower also filed with the SEC a registration statement in connection with its enhanced dividend reinvestment plan ("DRIP") under which it may issue up to 15,000,000 shares of common stock to replace Old Welltower's existing DRIP registration statement on Form S-3 filed with the SEC on May 4, 2021. On May 3, 2023, Welltower and Welltower OP filed post-effective amendment no. 1 to the Shelf Form S-3 pursuant to which Welltower OP expressly adopted the Shelf Form S-3 as its own registration statement following its statutory conversion from a corporation to a limited liability company. As of February 9, 2024, 15,000,000 shares of common stock remained available for issuance under the DRIP registration statement. On August 1, 2023, Welltower and Welltower OP entered into an equity distribution agreement (the "EDA") with (i) Barclays Capital Inc., BMO Capital Markets Corp., BNP Paribas Securities Corp., BNY Mellon Capital Markets, LLC, BofA Securities, Inc., BOK Financial Securities, Inc., Capital One Securities Inc., Citigroup Global Markets Inc., Citizens JMP Securities, LLC, Comerica Securities, Inc., Credit Agricole Securities (USA) Inc., Deutsche Bank Securities Inc., Fifth Third Securities, Inc., Goldman Sachs & Co. LLC, Jefferies LLC, J.P. Morgan Securities LLC, KeyBanc Capital Markets Inc., Loop Capital Markets LLC, Mizuho Securities USA LLC, Morgan Stanley & Co. LLC, MUFG Securities Americas Inc., RBC Capital Markets, LLC, Regions Securities LLC, Robert W. Baird & Co. Incorporated, Scotia Capital (USA) Inc., Synovus Securities, Inc., TD Securities (USA) LLC, Truist Securities, Inc. and Wells Fargo Securities, LLC as sales agents and forward sellers and (ii) the forward purchasers named therein relating to issuances, offers and sales from time to time of up to \$4,000,000,000 aggregate amount of common stock of Welltower (together with the existing master forward sale confirmations relating thereto, the "ATM Program"). The ATM Program also allows Welltower to enter into forward sale agreements. As of February 9, 2024, we had \$1,451,479,501 of remaining capacity under the ATM Program and there were no outstanding forward sales agreements. Depending upon market conditions, we anticipate issuing securities under our registration statements to invest in additional properties and to repay borrowings under our unsecured revolving credit facility and commercial paper program.

In connection with the filing of the Shelf Form S-3, Welltower also filed with the SEC a prospectus supplement that will continue an offering that was previously covered by Old Welltower's prospectus supplement and the accompanying prospectus to the prior registration statement relating to the registration of up to 475,327 shares of common stock of Welltower Inc. (the "DownREIT II Shares") that may be issued from time to time if, and to the extent that, certain holders of Class A units (the "DownREIT II Units") of HCN G&L DownREIT II LLC, a Delaware limited liability company (the "DownREIT II"), tender such DownREIT II Units for redemption by the DownREIT II, and HCN DownREIT Member, LLC, a majority-owned indirect subsidiary of Welltower (including its permitted successors and assigns, the "Managing Member"), or a designated affiliate of the Managing Member, elects to assume the redemption obligations of the DownREIT II and to satisfy all or a portion of the redemption consideration by issuing DownREIT II Shares to the holders instead of or in addition to paying a cash amount. On July 22, 2022, Welltower filed with the SEC a prospectus supplement relating to the registration of up to 300,026 shares of common stock of Welltower Inc. that may be issued from time to time if, and to the extent that, certain holders of Class A Common Units (the "OP Units") of Welltower OP tender the OP Units for redemption by Welltower OP, and Welltower Inc. elects to assume the redemption obligations of Welltower OP and to satisfy all or a portion of the redemption consideration by issuing shares of its common stock to the holders instead of or in addition to paying a cash amount. On August 9, 2023, Welltower filed with the SEC a prospectus supplement relating to the registration of up to 13,559,535 shares of common stock of Welltower Inc. (the "Exchanged Shares") that may, under certain circumstances, be issuable upon exchange of 2.750% exchangeable senior notes due 2028 of Welltower OP and the resale from time to time by the recipients of the Exchanged Shares.

### **Supplemental Guarantor Information**

Welltower OP has issued the unsecured notes described in Note 11 to our Consolidated Financial Statements. All unsecured notes are fully and unconditionally guaranteed by Welltower, and Welltower OP is 99.765% owned by Welltower as of December 31, 2023. Effective January 4, 2021, the SEC adopted amendments to the financial disclosure requirements applicable to registered debt offerings that include certain credit enhancements. We have adopted these new rules, which permits subsidiary issuers of obligations guaranteed by the parent to omit separate financial statements if the consolidated financial statements of the parent company have been filed, the subsidiary obligor is a consolidated subsidiary of the parent company, the guaranteed security is debt or debt-like, and the security is guaranteed fully and unconditionally by the parent. Accordingly, separate consolidated financial statements of Welltower OP have not been presented. Furthermore, Welltower and Welltower OP have no material assets, liabilities, or operations other than financing activities and their investments in non-guarantor subsidiaries. Therefore, we meet the criteria in Rule 13-01 of Regulation S-X to omit the summarized financial information from our disclosures.

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**Results of Operations**

**Summary**

Our primary sources of revenue include resident fees and services, rent, interest income and interest earned on short-term deposits. Our primary expenses include property operating expenses, depreciation and amortization, interest expense, general and administrative expenses, and other expenses. We evaluate our business and make resource allocations on our three business segments: Seniors Housing Operating, Triple-net and Outpatient Medical. The primary performance measures for our properties are NOI and same store NOI ("SSNOI") and other supplemental measures include FFO and Adjusted EBITDA, which are further discussed below. Please see Non-GAAP Financial Measures for additional information and reconciliations related to these supplemental measures.

This section of this Form 10-K generally discusses 2023 and 2022 items and year-to-year comparisons between 2023 and 2022. Discussions of 2021 items and year-to-year comparisons between 2022 and 2021 that are not included in this Form 10-K can be found in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Part II, Item 7 of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022.

The following is a summary of our results of operations for the periods presented (dollars in thousands, except per share amounts):

	Year Ended		One Year Change		Year Ended		One Year Change		Two Year Change	
	December 31,				December 31,					
	2023	2022	Amount	%	2021	Amount	%	Amount	%	
Net income	\$ 358,139	\$ 160,568	\$ 197,571	123 %	\$ 374,479	\$ (213,911)	-57 %	\$ (16,340)	-4 %	
NICS	340,094	141,214	198,880	141 %	336,138	(194,924)	-58 %	3,956	1 %	
FFO	1,763,227	1,478,072	285,155	19 %	1,220,722	257,350	21 %	542,505	44 %	
EBITDA	2,373,450	2,007,702	365,748	18 %	1,910,611	97,091	5 %	462,839	24 %	
Adjusted EBITDA	2,509,003	2,122,399	386,604	18 %	1,913,546	208,853	11 %	595,457	31 %	
NOI	2,690,219	2,301,845	388,374	17 %	1,967,553	334,292	17 %	722,666	37 %	
Per share data (fully diluted):										
Net income attributable to common stockholders	\$ 0.66	\$ 0.30	\$ 0.36	120 %	\$ 0.78	\$ (0.48)	-62 %	\$ (0.12)	-15 %	
Funds from operations attributable to common stockholders	\$ 3.40	\$ 3.18	\$ 0.22	7 %	\$ 2.86	\$ 0.32	11 %	\$ 0.54	19 %	
Interest coverage ratio	3.74x	3.73x	0.01x	— %	3.89x	-0.16x	-4 %	-0.15x	-4 %	
Fixed charge coverage ratio	3.44x	3.37x	0.07x	2 %	3.43x	-0.06x	-2 %	0.01x	— %	
Adjusted interest coverage ratio	3.95x	3.94x	0.01x	— %	3.89x	0.05x	1 %	0.06x	2 %	
Adjusted fixed charge coverage ratio	3.64x	3.56x	0.08x	2 %	3.43x	0.13x	4 %	0.21x	6 %	

(1) Includes adjustment to the numerator for income (loss) attributable to OP unitholders.

The following table represents the changes in outstanding common stock for the period from January 1, 2021 to December 31, 2023 (in thousands):

	Year Ended December 31,			Totals
	December 31, 2023	December 31, 2022	December 31, 2021	
Beginning balance	490,508	447,239	417,401	417,401
Redemption of OP Units and DownREIT Units	336	5	—	341
Option exercises	4	2	—	6
ATM Program issuances	53,301	43,093	29,667	126,061
Equity issuances	20,125	—	—	20,125
Other, net	(33)	169	171	307
Ending balance	<u>564,241</u>	<u>490,508</u>	<u>447,239</u>	<u>564,241</u>
Weighted average number of shares outstanding:				
Basic	515,629	462,185	424,976	
Diluted	518,701	465,158	426,841	

A portion of our earnings are derived primarily from long-term investments with predictable rates of return. These investments are mainly financed with a combination of equity, senior unsecured notes, secured debt and borrowings under our primary unsecured credit facility. During inflationary periods, which generally are accompanied by rising interest rates, our ability to grow may be adversely affected because the yield on new investments may increase at a slower rate than new borrowing costs.

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Seniors Housing Operating**

The following is a summary of our results of operations for the Seniors Housing Operating segment for the years presented (dollars in thousands):

	Year Ended		One Year Change		Year Ended		One Year Change		Two Year Change	
	December 31, 2023	December 31, 2022	\$	%	December 31, 2021	\$	%	\$	%	
<b>Revenues:</b>										
Resident fees and services	\$ 4,753,804	\$ 4,173,711	\$ 580,093	14 %	\$ 3,197,223	\$ 976,488	31 %	\$ 1,556,581	49 %	
Interest income	10,096	7,867	2,229	28 %	4,231	3,636	86 %	5,865	139 %	
Other income	9,743	63,839	(54,096)	-85 %	11,796	52,043	441 %	(2,053)	-17 %	
<b>Total revenues</b>	<b>4,773,643</b>	<b>4,245,417</b>	<b>528,226</b>	<b>12 %</b>	<b>3,213,250</b>	<b>1,032,167</b>	<b>32 %</b>	<b>1,560,393</b>	<b>49 %</b>	
Property operating expenses	3,655,508	3,292,045	363,463	11 %	2,529,344	762,701	30 %	1,126,164	45 %	
<b>NOI<sup>(1)</sup></b>	<b>1,118,135</b>	<b>953,372</b>	<b>164,763</b>	<b>17 %</b>	<b>683,906</b>	<b>269,466</b>	<b>39 %</b>	<b>434,229</b>	<b>63 %</b>	
<b>Other expenses:</b>										
Depreciation and amortization	906,771	854,800	51,971	6 %	593,565	261,235	44 %	313,206	53 %	
Interest expense	56,509	34,833	21,676	62 %	39,327	(4,494)	-11 %	17,182	44 %	
Loss (gain) on extinguishment of debt, net	—	386	(386)	-100 %	(2,628)	3,014	115 %	2,628	100 %	
Provision for loan losses, net	3,197	1,039	2,158	208 %	394	645	164 %	2,803	711 %	
Impairment of assets	24,999	13,146	11,853	90 %	22,317	(9,171)	-41 %	2,682	12 %	
Other expenses	96,972	66,026	30,946	47 %	27,132	38,894	143 %	69,840	257 %	
<b>1,088,448</b>	<b>970,230</b>	<b>118,218</b>	<b>12 %</b>		<b>680,107</b>	<b>290,123</b>	<b>43 %</b>	<b>408,341</b>	<b>60 %</b>	
Income (loss) from continuing operations before income taxes and other items	29,687	(16,858)	46,545	276 %	3,799	(20,657)	-544 %	25,888	681 %	
Income (loss) from unconsolidated entities	(69,835)	(53,318)	(16,517)	-31 %	(39,225)	(14,093)	-36 %	(30,610)	-78 %	
Gain (loss) on real estate dispositions, net	68,290	5,794	62,496	n/a	6,146	(352)	-6 %	62,144	n/a	
Income (loss) from continuing operations	28,142	(64,382)	92,524	144 %	(29,280)	(35,102)	-120 %	57,422	196 %	
Net income (loss)	28,142	(64,382)	92,524	144 %	(29,280)	(35,102)	-120 %	57,422	196 %	
Less: Net income (loss) attributable to noncontrolling interests	(6,391)	(16,258)	9,867	61 %	(2,224)	(14,034)	-631 %	(4,167)	-187 %	
<b>Net income (loss) attributable to common stockholders</b>	<b>\$ 34,533</b>	<b>\$ (48,124)</b>	<b>\$ 82,657</b>	<b>172 %</b>	<b>\$ (27,056)</b>	<b>\$ (21,068)</b>	<b>-78 %</b>	<b>\$ 61,589</b>	<b>228 %</b>	

<sup>(1)</sup> See Non-GAAP Financial Measures below.

Resident fees and services and property operating expenses for the year ended December 31, 2023 increased compared to the prior year primarily due to acquisitions outpacing dispositions. Additionally, our Seniors Housing Operating revenues are dependent on occupancy and rate growth, both of which have continued to steadily increase during 2023. Average occupancy is as follows:

	Three Months Ended <sup>(1)</sup>			
	March 31,	June 30,	September 30,	December 31,
2022	76.3%	77.1%	78.0%	78.3%
2023	79.0%	79.6%	80.7%	82.2%

<sup>(1)</sup> Average occupancy includes our minority ownership share related to unconsolidated properties and excludes the minority partners' noncontrolling ownership share related to consolidated properties. Also excludes land parcels and properties under development.

Effective on April 1, 2022, our leasehold interest relating to the master lease with National Health Investors, Inc. ("NHI") for 17 properties assumed in conjunction with the Holiday Retirement acquisition was terminated as a result of the transition or sale of the properties by NHI. The lease termination was part of an agreement to resolve outstanding litigation with NHI. In conjunction with the agreement, a wholly owned subsidiary and the lessee on the master lease agreed to release \$6,883,000 of cash to the landlord, which represents the net cash flow generated from the properties since we assumed the leasehold interest. Additionally, in connection with the lease termination, during the year ended December 31, 2022 we recognized \$58,621,000 in other income on our Consolidated Statements of Comprehensive Income, from the derecognition of the right of use asset and related lease liability.

We received government grants under the CARES Act primarily to cover increased expenses and lost revenue during the COVID-19 pandemic, as well as under similar programs in the U.K. and Canada. We recognized \$21,220,000 and \$38,607,000 during the years ended December 31, 2023 and 2022, respectively. These grants represent a reduction to property operating expenses in our Consolidated Statements of Comprehensive Income.

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following is a summary of our SS NOI at Welltower's share for the Seniors Housing Operating segment (dollars in thousands):

SS NOI <sup>(1)</sup>	QTD Pool						YTD Pool					
	Three Months Ended		Change		Year Ended		Change		Year Ended		YTD Pool	
	December 31, 2023	December 31, 2022	\$	%	December 31, 2023	December 31, 2022	\$	%	December 31, 2023	December 31, 2022	\$	%
	\$ 236,993	\$ 193,149	\$ 43,844	22.7 %	\$ 788,605	\$ 654,320	\$ 134,285	20.5 %				

<sup>(1)</sup> Relates to 647 properties for the QTD Pool and 556 properties for the YTD Pool. Please see Non-GAAP Financial Measures for additional information and reconciliations.

During the year ended December 31, 2023, we recorded impairment charges of \$14,315,000 related to four held for sale properties for which the carrying value exceeded the estimated fair value less costs to sell and \$10,684,000 related to three held for use properties for which the carrying value exceeded the estimated fair value. During the year ended December 31, 2022, we recorded impairment charges of \$13,146,000 related to one held for sale property. Transaction costs related to asset acquisitions are capitalized as a component of the purchase price. The fluctuation in other expenses is primarily due to the timing of noncapitalizable transaction costs associated with acquisitions and operator transitions. Changes in the gain on sales of properties are related to the volume and timing of property sales and the sales prices.

Depreciation and amortization fluctuates as a result of acquisitions, disposition and transitions. To the extent we acquire or dispose of additional properties in the future, our provision for depreciation and amortization will change accordingly.

During the year ended December 31, 2023, we completed ten Seniors Housing Operating construction conversions representing \$463,644,000 or \$306,846 per unit. The following is a summary of our consolidated Seniors Housing Operating construction projects in process, excluding expansions (dollars in thousands):

Expected Conversion Year <sup>(1)</sup>	As of December 31, 2023					
	Properties	Units/Beds	Anticipated Remaining Funding	Construction in Progress Balance		
2024	21	3,389	\$ 296,186	\$	756,968	
2025	6	1,423	299,647		175,867	
TBD <sup>(2)</sup>	10				92,752	
Total	37			\$	1,025,587	

<sup>(1)</sup> Properties expected to be converted in phases over multiple years are reflected in the last expected year.

<sup>(2)</sup> Represents projects for which a final budget or expected conversion date are not yet known.

Interest expense represents secured debt interest expense, which fluctuates based on the net effect and timing of assumptions, segment transitions, fluctuations in foreign currency rates, extinguishments and principal amortizations. The fluctuations in loss (gain) on extinguishment of debt is primarily attributable to the volume of extinguishments and terms of the related secured debt.

The following is a summary of our Seniors Housing Operating segment property secured debt principal activity (dollars in thousands):

	Year Ended December 31,		
	2023	2022	2021
Beginning balance	\$ 1,701,939	\$ 1,599,522	\$ 1,706,189
Debt transferred in	—	32,478	—
Debt issued	385,115	113,183	23,569
Debt assumed	381,837	288,522	—
Debt extinguished	(486,825)	(227,910)	(77,959)
Principal payments	(47,672)	(47,399)	(50,603)
Foreign currency	20,654	(56,457)	(1,674)
Ending balance	\$ 1,955,048	\$ 1,701,939	\$ 1,599,522
Ending weighted average interest	4.68 %	4.32 %	2.81 %

The majority of our Seniors Housing Operating properties are formed through partnership interests. Income or loss from unconsolidated entities represents our share of net income or losses from partnerships where we are the noncontrolling partner. Income from unconsolidated entities during the year ended December 31, 2023 includes other than temporary impairment charges of \$35,293,000, primarily related to unconsolidated management companies. Net income attributable to noncontrolling interests represents our partners' share of net income (loss) related to joint ventures.

**Triple-net**

The following is a summary of our results of operations for the Triple-net segment for the years presented (dollars in thousands):

	Year Ended		One Year Change		Year Ended		One Year Change		Two Year Change	
	December 31, 2023	December 31, 2022	\$	%	December 31, 2021	\$	%	\$	%	
<b>Revenues:</b>										
Rental income	\$ 814,751	\$ 782,329	\$ 32,422	4 %	\$ 761,441	\$ 20,888	3 %	\$ 53,310	7 %	
Interest income	157,592	142,402	15,190	11 %	124,540	17,862	14 %	33,052	27 %	
Other income	70,986	6,776	64,210	948 %	4,603	2,173	47 %	66,383	n/a	
<b>Total revenues</b>	<b>1,043,329</b>	<b>931,507</b>	<b>111,822</b>	<b>12 %</b>	<b>890,584</b>	<b>40,923</b>	<b>5 %</b>	<b>152,745</b>	<b>17 %</b>	
Property operating expenses	42,194	44,483	(2,289)	-5 %	49,462	(4,979)	-10 %	(7,268)	-15 %	
<b>NOI<sup>(1)</sup></b>	<b>1,001,135</b>	<b>887,024</b>	<b>114,111</b>	<b>13 %</b>	<b>841,122</b>	<b>45,902</b>	<b>5 %</b>	<b>160,013</b>	<b>19 %</b>	
<b>Other expenses:</b>										
Depreciation and amortization	231,028	215,887	15,141	7 %	220,699	(4,812)	-2 %	10,329	5 %	
Interest expense	(65)	963	(1,028)	-107 %	6,376	(5,413)	-85 %	(6,441)	-101 %	
Loss (gain) on derivatives and financial instruments, net	(2,120)	8,334	(10,454)	-125 %	(7,333)	15,667	214 %	5,213	71 %	
Loss (gain) on extinguishment of debt, net	—	80	(80)	-100 %	—	80	n/a	—	n/a	
Provision for loan losses, net	6,348	9,289	(2,941)	-32 %	10,339	(1,050)	-10 %	(3,991)	-39 %	
Impairment of assets	11,098	3,595	7,503	209 %	26,579	(22,984)	-86 %	(15,481)	-58 %	
Other expenses	5,060	13,043	(7,983)	-61 %	4,189	8,854	211 %	871	21 %	
<b>251,349</b>	<b>251,191</b>	<b>158</b>	<b>—%</b>	<b>260,849</b>	<b>(9,658)</b>	<b>-4 %</b>	<b>(9,500)</b>	<b>-4 %</b>		
Income (loss) from continuing operations before income taxes and other items	749,786	635,833	113,953	18 %	580,273	55,560	10 %	169,513	29 %	
Income (loss) from unconsolidated entities	16,700	34,495	(17,795)	-52 %	20,687	13,808	67 %	(3,987)	-19 %	
Gain (loss) on real estate dispositions, net	259	16,648	(16,389)	-98 %	135,881	(119,233)	-88 %	(135,622)	-100 %	
Income (loss) from continuing operations	766,745	686,976	79,769	12 %	736,841	(49,865)	-7 %	29,904	4 %	
Net income (loss)	766,745	686,976	79,769	12 %	736,841	(49,865)	-7 %	29,904	4 %	
Less: Net income (loss) attributable to noncontrolling interests	23,698	28,958	(5,260)	-18 %	35,653	(6,695)	-19 %	(11,955)	-34 %	
<b>Net income (loss) attributable to common stockholders</b>	<b>\$ 743,047</b>	<b>\$ 658,018</b>	<b>\$ 85,029</b>	<b>13 %</b>	<b>\$ 701,188</b>	<b>\$ (43,170)</b>	<b>-6 %</b>	<b>\$ 41,859</b>	<b>6 %</b>	

<sup>(1)</sup> See Non-GAAP Financial Measures below.

Rental income has increased primarily due to acquisitions and annual rent increases. Certain of our leases contain annual rental escalators that are contingent upon changes in the Consumer Price Index and/or changes in the gross operating revenues of the tenant's properties. These escalators are not fixed, so no straight-line rent is recorded; however, rental income is recorded based on the contractual cash rental payments due for the period. If gross operating revenues at our facilities and/or the Consumer Price Index do not increase, a portion of our revenues may not continue to increase. For the year ended December 31, 2023, we had 87 leases with rental rate increases ranging from 0.58% to 549.38% in our Triple-net portfolio.

These increases are partially offset by the write off of straight-line rent receivable balances of \$16,642,000 during the year ended December 31, 2023, which relate to leases for which the collection of substantially all contractual lease payments was no longer deemed probable.

The increase in interest income during the year ended December 31, 2023 is primarily driven by increased advances on loans receivable during the year.

As part of the substantial exit of the Genesis HealthCare operating relationship, which we disclosed on March 2, 2021, we transitioned the sublease of a portfolio of seven facilities from Genesis HealthCare to Complete Care Management in the second quarter of 2021. As part of the March 2021 transaction, we entered into a forward sale agreement for the seven properties valued at \$182,618,000, which was expected to close when the Welltower-held purchase option became exercisable. As of March 31, 2023, the right of use assets related to the properties were \$115,359,000 and were reflected as held for sale with the corresponding lease liabilities of \$66,530,000 on our Consolidated Balance Sheet. On May 1, 2023, we executed a series of transactions that included the assignment of the leasehold interest to a newly formed tri-party unconsolidated joint venture with Aurora Health Network, Peace Capital (an affiliate of Complete Care Management) and us, and culminated with the closing of the purchase option by the joint venture. The transactions resulted in net cash proceeds to us of \$104,240,000 after our retained interest of \$11,571,000 in the joint venture and a gain from the loss of control and derecognition of the leasehold interest of \$65,485,000, which we recorded in other income within our Consolidated Statements of Comprehensive Income during the year ended December 31, 2023.

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following is a summary of our SS NOI at Welltower's share for the Triple-net segment (dollars in thousands):

SS NOI <sup>(1)</sup>	QTD Pool					YTD Pool				
	Three Months Ended		Change		%	Year Ended		Change		%
	December 31, 2023	December 31, 2022	\$	2,592		December 31, 2023	December 31, 2022	\$	9,681	
	\$ 110,219	\$ 107,627				\$ 436,238	\$ 426,557			

<sup>(1)</sup> Relates to 364 properties for the QTD Pool and 364 properties for the YTD Pool. Please see Non-GAAP Financial Measures for additional information and reconciliations.

Depreciation and amortization fluctuates as a result of the acquisitions, dispositions and segment transitions of Triple-net properties. To the extent we acquire or dispose of additional properties in the future, our provision for depreciation and amortization will change accordingly.

During the year ended December 31, 2023, we recorded impairment charges of \$1,086,000 for one held for sale property for which the carrying value exceeded the estimated fair value less costs to sell and \$10,012,000 related to two held for use properties for which the carrying value exceeded the estimated fair value. During the year ended December 31, 2022, we recorded impairment charges of \$3,595,000 related to two held for use properties. Transaction costs related to asset acquisitions are capitalized as a component of purchase price. The fluctuation in other expenses is primarily due to noncapitalizable transaction costs from acquisitions and segment transitions. Changes in the gain on sales of properties are related to the volume and timing of property sales and the sales prices.

During the year ended December 31, 2023, there was one Triple-net construction project completed representing \$141,142,000 or \$738,963 per unit.

Interest expense represents secured debt interest expense and related fees. The change in secured debt interest expense is due to the net effect and timing of assumptions, segment transitions, fluctuations in foreign currency rates, extinguishments and principal amortizations. The following is a summary of our Triple-net secured debt principal activity for the periods presented (dollars in thousands):

	Year Ended December 31,		
	2023	2022	2021
Beginning balance	\$ 39,179	\$ 72,536	\$ 123,652
Debt assumed	—	39,574	—
Debt extinguished	—	(39,574)	(46,402)
Debt transferred out	—	(32,478)	—
Principal payments	(919)	(879)	(4,679)
Foreign currency	—	—	(35)
Ending balance	\$ 38,260	\$ 39,179	\$ 72,536
Ending weighted average interest	4.39 %	4.39 %	4.57 %

Loss (gain) on derivatives and financial instruments, net is primarily attributable to the mark-to-market of the equity warrants received as part of the HC-One transactions that closed in 2021 and 2023.

A portion of our Triple-net properties were formed through partnerships. Income or loss from unconsolidated entities represents our share of net income or losses from partnerships where we are the noncontrolling partner. The increase in income from unconsolidated entities during the year ended December 31, 2022 is primarily related to the write off of a right of use asset and related lease liability on an unconsolidated joint venture that was restructured during the year. Net income attributable to noncontrolling interests represents our partners' share of net income relating to those partnerships where we are the controlling partner.

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Outpatient Medical**

The following is a summary of our results of operations for the Outpatient Medical segment for the periods presented (dollars in thousands):

	Year Ended		One Year Change		Year Ended		One Year Change		Two Year Change	
	December 31, 2023	December 31, 2022	\$	%	December 31, 2021	\$	%	\$	%	
<b>Revenues:</b>										
Rental income	\$ 741,322	\$ 669,457	\$ 71,865	11 %	\$ 613,254	\$ 56,203	9 %	\$ 128,068	21 %	
Interest income	666	302	364	121 %	8,792	(8,490)	-97 %	(8,126)	-92 %	
Other income	9,167	8,998	169	2 %	13,243	(4,245)	-32 %	(4,076)	-31 %	
<b>Total revenues</b>	<b>751,155</b>	<b>678,757</b>	<b>72,398</b>	<b>11 %</b>	<b>635,289</b>	<b>43,468</b>	<b>7 %</b>	<b>115,866</b>	<b>18 %</b>	
<b>Property operating expenses</b>	<b>231,956</b>	<b>205,997</b>	<b>25,959</b>	<b>13 %</b>	<b>186,939</b>	<b>19,058</b>	<b>10 %</b>	<b>45,017</b>	<b>24 %</b>	
<b>NOI<sup>(1)</sup></b>	<b>519,199</b>	<b>472,760</b>	<b>46,439</b>	<b>10 %</b>	<b>448,350</b>	<b>24,410</b>	<b>5 %</b>	<b>70,849</b>	<b>16 %</b>	
<b>Other expenses:</b>										
Depreciation and amortization	263,302	239,681	23,621	10 %	223,302	16,379	7 %	40,000	18 %	
Interest expense	10,543	18,078	(7,535)	-42 %	17,506	572	3 %	(6,963)	-40 %	
Loss (gain) on extinguishment of debt, net	7	15	(8)	-53 %	(4)	19	475 %	11	275 %	
Provision for loan losses, net	264	(8)	272	n/a	(3,463)	3,455	100 %	3,727	108 %	
Impairment of assets	—	761	(761)	-100 %	2,211	(1,450)	-66 %	(2,211)	-100 %	
Other expenses	2,289	2,537	(248)	-10 %	2,523	14	1 %	(234)	-9 %	
<b>276,405</b>	<b>261,064</b>	<b>15,341</b>	<b>6 %</b>	<b>242,075</b>	<b>18,989</b>	<b>8 %</b>	<b>34,330</b>	<b>14 %</b>		
Income (loss) from continuing operations before income taxes and other items	242,794	211,696	31,098	15 %	206,275	5,421	3 %	36,519	18 %	
Income (loss) from unconsolidated entities	(307)	(2,467)	2,160	88 %	(4,395)	1,928	44 %	4,088	93 %	
Gain (loss) on real estate dispositions, net	(651)	(6,399)	5,748	90 %	93,348	(99,747)	-107 %	(93,999)	-101 %	
Income (loss) from continuing operations	241,836	202,830	39,006	19 %	295,228	(92,398)	-31 %	(53,392)	-18 %	
Net income (loss)	241,836	202,830	39,006	19 %	295,228	(92,398)	-31 %	(53,392)	-18 %	
Less: Net income (loss) attributable to noncontrolling interests	1,910	7,180	(5,270)	-73 %	4,916	2,264	46 %	(3,006)	-61 %	
<b>Net income (loss) attributable to common stockholders</b>	<b>\$ 239,926</b>	<b>\$ 195,650</b>	<b>\$ 44,276</b>	<b>23 %</b>	<b>\$ 290,312</b>	<b>\$ (94,662)</b>	<b>-33 %</b>	<b>\$ (50,386)</b>	<b>-17 %</b>	

<sup>(1)</sup> See Non-GAAP Financial Measures below.

Rental income has increased due primarily to acquisitions and construction conversions that occurred during 2022 and 2023. Certain of our leases contain annual rental escalators that are contingent upon changes in the Consumer Price Index. These escalators are not fixed, so no straight-line rent is recorded; however, rental income is recorded based on the contractual cash rental payments due for the period. If the Consumer Price Index does not increase, a portion of our revenues may not continue to increase. Our leases could renew above or below current rental rates, resulting in an increase or decrease in rental income. For the year ended December 31, 2023, our consolidated Outpatient Medical portfolio signed 512,694 square feet of new leases and 2,255,492 square feet of renewals. The weighted-average term of these leases was seven years, with a rate of \$37.52 per square foot and tenant improvement and lease commission costs of \$28.00 per square foot. Substantially all of these leases contain an annual fixed or contingent escalation rent structure ranging from 1.0% to 28.0%.

The fluctuation in property operating expenses and depreciation and amortization are primarily attributable to acquisitions and construction conversions that occurred during 2022 and 2023. To the extent that we acquire or dispose of additional properties in the future, these amounts will change accordingly.

The following is a summary of our SSNOI at Welltower share for the Outpatient Medical segment (dollars in thousands):

	QTD Pool				YTD Pool			
	Three Months Ended		Change		Year Ended		Change	
	December 31, 2023	December 31, 2022	\$	%	December 31, 2023	December 31, 2022	\$	%
SSNOI <sup>(1)</sup>	\$ 119,706	\$ 115,180	\$ 4,526	3.9 %	\$ 451,959	\$ 441,664	\$ 10,295	2.3 %

<sup>(1)</sup> Relates to 377 properties for the QTD Pool and 366 properties for the YTD Pool. Please see Non-GAAP Financial Measures for additional information and reconciliations.

During the year ended December 31, 2023, no impairment charge was recorded. During the year ended December 31, 2022, we recognized an impairment charge of \$761,000 related to one held for use property. Transaction costs related to asset acquisitions are capitalized as a component of purchase price. The fluctuation in other expenses is primarily due to noncapitalizable transaction costs. Changes in gains/losses on sales of properties are related to volume of property sales and the sales prices.

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During the year ended December 31, 2023, we completed four Outpatient Medical construction conversions representing \$190,770,000 or \$582 per square foot. The following is a summary of our consolidated Outpatient Medical construction projects in process, excluding expansions (dollars in thousands):

Expected Conversion Year	Properties	As of December 31, 2023		
		Square Feet	Anticipated Remaining Funding	Construction in Progress Balance
2024	10	788,925	\$ 277,333	\$ 174,476
2025	2	149,290	93,663	7,249
TBD <sup>(1)</sup>	1			33,369
<b>Total</b>	<b>13</b>			<b>\$ 215,094</b>

<sup>(1)</sup> Represents projects for which a final budget or expected conversion date are not yet known.

Total interest expense represents secured debt interest expense. The change in secured debt interest expense is primarily due to the net effect and timing of assumptions, extinguishments and principal amortizations. The following is a summary of our Outpatient Medical secured debt principal activity (dollars in thousands):

	Year Ended December 31,		
	2023	2022	2021
Beginning balance	\$ 388,836	\$ 530,254	\$ 548,229
Debt assumed	46,741	—	—
Debt extinguished	(200,955)	(131,582)	(7,670)
Principal payments	(5,485)	(9,836)	(10,305)
Ending balance	<b>\$ 229,137</b>	<b>\$ 388,836</b>	<b>\$ 530,254</b>
Ending weighted average interest	5.42 %	4.38 %	3.49 %

A portion of our Outpatient Medical properties were formed through partnerships. Income or loss from unconsolidated entities represents our share of net income or losses from partnerships where we are the noncontrolling partner. Net income attributable to noncontrolling interests represents our partners' share of net income or loss relating to those partnerships where we are the controlling partner.

**Non-Segment/Corporate**

The following is a summary of our results of operations for the Non-Segment/Corporate activities for the periods presented (dollars in thousands):

	Year Ended		One Year Change		Year Ended		One Year Change		Two Year Change	
	December 31, 2023	December 31, 2022	\$	%	December 31, 2021	\$	%	\$	%	
<b>Revenues:</b>										
Other income	\$ 69,868	\$ 4,934	\$ 64,934	n/a	\$ 2,992	\$ 1,942	65 %	\$ 66,876	n/a	
Total revenues	69,868	4,934	64,934	n/a	2,992	1,942	65 %	66,876	n/a	
Property operating expenses	18,118	16,245	1,873	12 %	8,817	7,428	84 %	9,301	105 %	
NOI <sup>(1)</sup>	51,750	(11,311)	63,061	558 %	(5,825)	(5,486)	-94 %	57,575	988 %	
<b>Other expenses:</b>										
Interest expense	540,859	475,645	65,214	14 %	426,644	49,001	11 %	114,215	27 %	
General and administrative expenses	179,091	150,390	28,701	19 %	126,727	23,663	19 %	52,364	41 %	
Loss (gain) on extinguishments of debt, net	—	199	(199)	-100 %	52,506	(52,307)	-100 %	(52,506)	-100 %	
Other expenses	4,020	20,064	(16,044)	-80 %	7,895	12,169	154 %	(3,875)	-49 %	
Total expenses	723,970	646,298	77,672	12 %	613,772	32,526	5 %	110,198	18 %	
Loss from continuing operations before income taxes and other items	(672,220)	(657,609)	(14,611)	-2 %	(619,597)	(38,012)	-6 %	(52,623)	-8 %	
Income tax (expense) benefit	(6,364)	(7,247)	883	12 %	(8,713)	1,466	17 %	2,349	27 %	
Loss from continuing operations	(678,584)	(664,856)	(13,728)	-2 %	(628,310)	(36,546)	-6 %	(50,274)	-8 %	
Net income (loss)	(678,584)	(664,856)	(13,728)	-2 %	(628,310)	(36,546)	-6 %	(50,274)	-8 %	
Less: Net income (loss) attributable to noncontrolling interests	(1,172)	(526)	(646)	-123 %	(4)	(522)	n/a	(1,168)	n/a	
Net loss attributable to common stockholders	<b>\$ (677,412)</b>	<b>\$ (664,330)</b>	<b>\$ (13,082)</b>	<b>-2 %</b>	<b>\$ (628,306)</b>	<b>\$ (36,024)</b>	<b>-6 %</b>	<b>\$ (49,106)</b>	<b>-8 %</b>	

<sup>(1)</sup> See Non-GAAP Financial Measures below.

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The increase in other income for the year ended December 31, 2023 is primarily due to interest earned on deposits. Property operating expenses represent insurance costs related to our captive insurance company, which acts as a direct insurer of property level insurance coverage for our portfolio.

The following is a summary of our Non-Segment/Corporate interest expense for the periods presented (dollars in thousands):

	Year Ended		One Year Change		Year Ended		One Year Change		Two Year Change	
	December 31, 2023	December 31, 2022	\$	%	December 31, 2021	\$	%	\$	%	
Senior unsecured notes	\$ 508,681	\$ 436,185	\$ 72,496	17 %	\$ 401,247	\$ 34,938	9 %	\$ 107,434	27 %	
Unsecured credit facility and commercial paper program	6,977	19,576	(12,599)	-64 %	6,759	12,817	190 %	218	3 %	
Loan expense	25,201	19,884	5,317	27 %	18,638	1,246	7 %	6,563	35 %	
<b>Totals</b>	<b>\$ 540,859</b>	<b>\$ 475,645</b>	<b>\$ 65,214</b>	<b>14 %</b>	<b>\$ 426,644</b>	<b>\$ 49,001</b>	<b>11 %</b>	<b>\$ 114,215</b>	<b>27 %</b>	

The change in interest expense on senior unsecured notes is due to the net effect of issuances and extinguishments, as well as the movement in foreign exchange rates and related hedge activity. Please refer to Note 11 to the consolidated financial statements for additional information. The change in interest expense on our unsecured revolving credit facility and commercial paper program is due primarily to the net effect and timing of draws, paydowns and variable interest rate changes. Please refer to Note 10 of our consolidated financial statements for additional information regarding our unsecured revolving credit facility and commercial paper program. Loan expenses represent the amortization of costs incurred in connection with senior unsecured notes issuances.

General and administrative expenses as a percentage of consolidated revenues for the years ended December 31, 2023, 2022 and 2021 were 2.70%, 2.57% and 2.67%, respectively. The increase during the year ended December 31, 2023 is primarily driven by compensation costs associated with increased employee headcount. Other expenses includes non-capitalizable legal expenses, including related to our umbrella partnership REIT reorganization during 2022. The provision for income taxes primarily relates to state taxes, foreign taxes and taxes based on income generated by entities that are structured as taxable REIT subsidiaries.

**Other**

**Non-GAAP Financial Measures**

We believe that net income and net income attributable to common stockholders, as defined by U.S. GAAP, are the most appropriate earnings measurements. However, we consider FFO, NOI, SSNOI, EBITDA and Adjusted EBITDA to be useful supplemental measures of our operating performance. Historical cost accounting for real estate assets in accordance with U.S. GAAP implicitly assumes that the value of real estate assets diminishes predictably over time as evidenced by the provision for depreciation. However, since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient. In response, the National Association of Real Estate Investment Trusts ("NAREIT") created funds from operations attributable to common stockholders ("FFO") as a supplemental measure of operating performance for REITs that excludes historical cost depreciation from net income. FFO, as defined by NAREIT, means NICS, computed in accordance with U.S. GAAP, excluding gains (or losses) from sales of real estate and impairment of depreciable assets, plus depreciation and amortization, and after adjustments for unconsolidated entities and noncontrolling interests.

NOI is used to evaluate the operating performance of our properties. We define NOI as total revenues, including tenant reimbursements, less property operating expenses. Property operating expenses represent costs associated with managing, maintaining and servicing tenants for our properties. These expenses include, but are not limited to, property-related payroll and benefits, property management fees paid to managers, marketing, housekeeping, food service, maintenance, utilities, property taxes and insurance. General and administrative expenses represent general overhead costs that are unrelated to property operations and unallocable to the properties. These expenses include, but are not limited to, payroll and benefits related to corporate employees, professional services, office expenses and depreciation of corporate fixed assets. Same store NOI ("SSNOI") is used to evaluate the operating performance of our properties using a consistent population which controls for changes in the composition of our portfolio. We believe the drivers of property level NOI for both consolidated properties and unconsolidated properties are generally the same and therefore, we evaluate SSNOI based on our ownership interest in each property ("Welltower Share"). To arrive at Welltower's Share, NOI is adjusted by adding our minority ownership share related to unconsolidated properties and by subtracting the minority partners' noncontrolling ownership interests for consolidated properties. We do not control investments in unconsolidated properties and while we consider disclosures at Welltower Share to be useful, they may not accurately depict the legal and economic implications of our joint venture arrangements and should be used with caution. As used herein, same store is generally defined as those revenue-generating properties in the portfolio for the relevant year-over-year reporting periods. Acquisitions and development conversions are included in SSNOI five full quarters or eight full quarters after acquisition or being placed into service for the QTD Pool and the YTD Pool, respectively. Land parcels, loans and sub-leases, as well as any properties sold or classified as held for sale during the respective periods are excluded from SSNOI. Redeveloped properties (including major refurbishments of a Seniors Housing Operating property

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where 20% or more of units are simultaneously taken out of commission for 30 days or more or Outpatient Medical properties undergoing a change in intended use) are excluded from SS NOI until five full quarters or eight full quarters post completion of the redevelopment for the QTD Pool and YTD Pool, respectively. Properties undergoing operator transitions and/or segment transitions are also excluded from SS NOI until five full quarters or eight full quarters post completion of the transition for the QTD Pool and YTD Pool, respectively. In addition, properties significantly impacted by force majeure, acts of God, or other extraordinary adverse events are excluded from SS NOI until five full quarters or eight full quarters after the properties are placed back into service for the QTD Pool and YTD Pool, respectively. SS NOI excludes non-cash NOI and includes adjustments to present consistent ownership percentages and to translate Canadian properties and U.K. properties using a consistent exchange rate. We believe NOI and SS NOI provide investors relevant and useful information because they measure the operating performance of our properties at the property level on an unleveraged basis. We use NOI and SS NOI to make decisions about resource allocations and to assess the property level performance of our properties.

EBITDA is defined as earnings (net income) before interest, taxes, depreciation and amortization. Adjusted EBITDA is defined as EBITDA excluding unconsolidated entities and including adjustments for stock-based compensation expense, provision for loan losses, gains/losses on extinguishment of debt, gains/loss/impairments on properties, gains/losses on derivatives and financial instruments, other expenses, other impairment charges and other adjustments as deemed appropriate. We believe that EBITDA and Adjusted EBITDA, along with net income, are important supplemental measures because they provide additional information to assess and evaluate the performance of our operations. We primarily use these measures to determine our interest coverage ratio, which represents EBITDA and Adjusted EBITDA divided by total interest, and our fixed charge coverage ratio, which represents EBITDA and Adjusted EBITDA divided by fixed charges. Fixed charges include total interest and secured debt principal amortization. Covenants in our unsecured senior notes and primary credit facility contain financial ratios based on a definition of EBITDA and Adjusted EBITDA that is specific to those agreements. Our leverage ratios are defined as the proportion of net debt to total capitalization and include book capitalization, undepreciated book capitalization and market capitalization. Book capitalization represents the sum of net debt (defined as total long-term debt, excluding operating lease liabilities, less cash and cash equivalents and restricted cash), total equity and redeemable noncontrolling interests. Undepreciated book capitalization represents book capitalization adjusted for accumulated depreciation and amortization. Market capitalization represents book capitalization adjusted for the fair market value of our common stock.

Our supplemental reporting measures and similarly entitled financial measures are widely used by investors, equity and debt analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. Management uses these financial measures to facilitate internal and external comparisons to our historical operating results and in making operating decisions. Additionally, these measures are utilized by the Board of Directors to evaluate management. None of our supplemental measures represent net income or cash flow provided from operating activities as determined in accordance with U.S. GAAP and should not be considered as alternative measures of profitability or liquidity. Finally, the supplemental measures, as defined by us, may not be comparable to similarly entitled items reported by other real estate investment trusts or other companies.

The table below reflects the reconciliation of FFO to NICS, the most directly comparable U.S. GAAP measure, for the periods presented. Noncontrolling interest and unconsolidated entity amounts represent adjustments to reflect our share of depreciation and amortization, gains/loss on real estate dispositions and impairment of assets. Amounts are in thousands except for per share data.

	Year Ended December 31,		
	2023	2022	2021
<b>FFO Reconciliation:</b>			
Net income attributable to common stockholders	\$ 340,094	\$ 141,214	\$ 336,138
Depreciation and amortization	1,401,101	1,310,368	1,037,566
Impairment of assets	36,097	17,502	51,107
Loss (gain) on real estate dispositions, net	(67,898)	(16,043)	(235,375)
Noncontrolling interests	(46,393)	(56,529)	(54,190)
Unconsolidated entities	100,226	81,560	85,476
Funds from operations attributable to common stockholders	\$ 1,763,227	\$ 1,478,072	\$ 1,220,722
Average diluted shares outstanding:			
Per diluted share data:			
Net income attributable to common stockholders <sup>(1)</sup>	\$ 0.66	\$ 0.30	\$ 0.78
Funds from operations attributable to common stockholders	\$ 3.40	\$ 3.18	\$ 2.86

(1) Includes adjustment to the numerator for income (loss) attributable to OP Unitholders.

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The tables below reflects the reconciliation of consolidated NOI to net income, the most directly comparable U.S. GAAP measure, for the years presented (dollars in thousands):

	Year Ended December 31,		
	2023	2022	2021
<b>NOI Reconciliation:</b>			
Net income (loss)	\$ 358,139	\$ 160,568	\$ 374,479
Loss (gain) on real estate dispositions, net	(67,898)	(16,043)	(235,375)
Loss (income) from unconsolidated entities	53,442	21,290	22,933
Income tax expense (benefit)	6,364	7,247	8,713
Other expenses	108,341	101,670	41,739
Impairment of assets	36,097	17,502	51,107
Provision for loan losses, net	9,809	10,320	7,270
Loss (gain) on extinguishment of debt, net	7	680	49,874
Loss (gain) on derivatives and financial instruments, net	(2,120)	8,334	(7,333)
General and administrative expenses	179,091	150,390	126,727
Depreciation and amortization	1,401,101	1,310,368	1,037,566
Interest expense	607,846	529,519	489,853
Consolidated net operating income (NOI)	<b>\$ 2,690,219</b>	<b>\$ 2,301,845</b>	<b>\$ 1,967,553</b>

NOI by segment:				
Seniors Housing Operating	\$ 1,118,135	\$ 953,372	\$ 683,906	
Triple-net	1,001,135	887,024	841,122	
Outpatient Medical	519,199	472,760	448,350	
Non-segment/corporate	51,750	(11,311)	(5,825)	
Total NOI	<b>\$ 2,690,219</b>	<b>\$ 2,301,845</b>	<b>\$ 1,967,553</b>	

Quarterly NOI by Segment: (in thousands)	Three Months Ended								Year Ended	
	March 31,		June 30,		September 30,		December 31,		December 31,	
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Seniors Housing Operating:										
Total revenues	\$ 1,136,681	\$ 996,612	\$ 1,164,439	\$ 1,071,210	\$ 1,203,899	\$ 1,072,600	\$ 1,268,624	\$ 1,104,995	\$ 4,773,643	\$ 4,245,417
Property operating expenses	883,784	789,928	885,187	789,299	918,990	841,914	967,547	870,904	3,655,508	3,292,045
Consolidated NOI	\$ 252,897	\$ 206,684	\$ 279,252	\$ 281,911	\$ 284,909	\$ 230,686	\$ 301,077	\$ 234,091	\$ 1,118,135	\$ 953,372
Triple-net:										
Total revenues	\$ 238,065	\$ 235,163	\$ 302,128	\$ 234,360	\$ 236,322	\$ 228,819	\$ 266,814	\$ 233,165	\$ 1,043,329	\$ 931,507
Property operating expenses	11,723	11,211	10,598	11,491	10,044	11,495	9,829	10,286	42,194	44,483
Consolidated NOI	\$ 226,342	\$ 223,952	\$ 291,530	\$ 222,869	\$ 226,278	\$ 217,324	\$ 256,985	\$ 222,879	\$ 1,001,135	\$ 887,024
Outpatient Medical:										
Total revenues	\$ 184,831	\$ 163,323	\$ 186,192	\$ 166,322	\$ 191,958	\$ 172,178	\$ 188,174	\$ 176,934	\$ 751,155	\$ 678,757
Property operating expenses	58,365	49,915	58,697	50,648	62,204	52,921	52,690	52,513	231,956	205,997
Consolidated NOI	\$ 126,466	\$ 113,408	\$ 127,495	\$ 115,674	\$ 129,754	\$ 119,257	\$ 135,484	\$ 124,421	\$ 519,199	\$ 472,760
Corporate:										
Total revenues	\$ 1,152	\$ 606	\$ 12,719	\$ 644	\$ 29,834	\$ 247	\$ 26,163	\$ 3,437	\$ 69,868	\$ 4,934
Property operating expenses	3,881	2,615	4,190	2,645	4,035	5,850	6,012	5,135	18,118	16,245
Consolidated NOI	\$ (2,729)	\$ (2,009)	\$ 8,529	\$ (2,001)	\$ 25,799	\$ (5,603)	\$ 20,151	\$ (1,698)	\$ 51,750	\$ (11,311)

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The following is a reconciliation of the properties included in our QTD Pool and YTD Pool for SSNOI:

SSNOI Property Reconciliations:	QTD Pool				YTD Pool			
	Seniors Housing Operating	Triple-net	Outpatient Medical	Total	Seniors Housing Operating	Triple-net	Outpatient Medical	Total
Consolidated properties	918	614	369	1,901	918	614	369	1,901
Unconsolidated properties	82	39	78	199	82	39	78	199
Total properties	1,000	653	447	2,100	1,000	653	447	2,100
Recent acquisitions/development conversions <sup>(1)</sup>	(78)	(74)	(42)	(194)	(169)	(74)	(53)	(296)
Under development	(32)	—	(11)	(43)	(32)	—	(11)	(43)
Under redevelopment <sup>(2)</sup>	(5)	(4)	(2)	(11)	(5)	(4)	(2)	(11)
Current held for sale	(37)	(40)	(4)	(81)	(37)	(40)	(4)	(81)
Land parcels, loans and subleases	(19)	(5)	(8)	(32)	(19)	(5)	(8)	(32)
Transitions <sup>(3)</sup>	(168)	(162)	—	(330)	(168)	(162)	—	(330)
Other <sup>(4)</sup>	(14)	(4)	(3)	(21)	(14)	(4)	(3)	(21)
Same store properties	647	364	377	1,388	556	364	366	1,286

<sup>(1)</sup> Acquisitions and development conversions will enter the QTD Pool five full quarters and the YTD Pool eight full quarters after acquisition or certificate of occupancy.

<sup>(2)</sup> Redevelopment properties will enter the QTD Pool after five full quarters and the YTD Pool after eight full quarters of operations post redevelopment completion.

<sup>(3)</sup> Transitioned properties will enter the QTD Pool after five full quarters and the YTD Pool after eight full quarters of operations with the new operator in place or under the new structure.

<sup>(4)</sup> Represents properties that are either closed or being closed.

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The following is a reconciliation of our consolidated NOI to same store NOI for the periods presented for the respective pools (dollars in thousands):

SSNOI Reconciliations:	QTD Pool		YTD Pool	
	Three Months Ended		Twelve Months Ended	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Seniors Housing Operating:				
Consolidated NOI	\$ 301,077	\$ 234,091	\$ 1,118,135	\$ 953,372
NOI attributable to unconsolidated investments	20,488	11,291	65,281	47,190
NOI attributable to noncontrolling interests	(15,976)	(16,718)	(63,867)	(122,874)
NOI attributable to non-same store properties	(67,994)	(35,860)	(330,696)	(223,436)
Non-cash NOI attributable to same store properties	(186)	(1,064)	(89)	(1,374)
Currency and ownership adjustments <sup>(1)</sup>	(416)	1,409	(159)	1,442
SSNOI at Welttower Share	236,993	193,149	788,605	654,320
Triple-net:				
Consolidated NOI	256,985	222,879	1,001,135	887,024
NOI attributable to unconsolidated investments	5,711	8,947	27,574	29,516
NOI attributable to noncontrolling interests	(8,031)	(9,555)	(31,373)	(41,099)
NOI attributable to non-same store properties	(138,314)	(104,199)	(518,519)	(404,629)
Non-cash NOI attributable to same store properties	(5,551)	(10,800)	(39,949)	(42,090)
Currency and ownership adjustments <sup>(1)</sup>	(581)	355	(2,630)	(2,165)
SSNOI at Welttower Share	110,219	107,627	436,238	426,557
Outpatient Medical:				
Consolidated NOI	135,484	124,421	519,199	472,760
NOI attributable to unconsolidated investments	4,586	4,712	18,925	19,233
NOI attributable to noncontrolling interests	(2,308)	(5,576)	(15,400)	(22,089)
NOI attributable to non-same store properties	(12,799)	(5,700)	(60,144)	(25,343)
Non-cash NOI attributable to same store properties	(5,262)	(5,369)	(16,566)	(14,831)
Currency and ownership adjustments <sup>(1)</sup>	5	2,692	5,945	11,934
SSNOI at Welttower Share	119,706	115,180	451,959	441,664
SSNOI at Welttower Share:				
Seniors Housing Operating	236,993	193,149	788,605	654,320
Triple-net	110,219	107,627	436,238	426,557
Outpatient Medical	119,706	115,180	451,959	441,664
Total	\$ 466,918	\$ 415,956	\$ 1,676,802	\$ 1,522,541

<sup>(1)</sup> Includes adjustments to reflect consistent property ownership percentages, to translate Canadian properties at a USD/CAD rate of 1.37 and to translate U.K. properties at a GBP/USD rate of 1.20.

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The table below reflects the reconciliation of EBITDA and Adjusted EBITDA to net income, the most directly comparable U.S. GAAP measure, for the periods presented. Dollars are in thousands.

	Year Ended December 31,		
	2023	2022	2021
<b>Adjusted EBITDA Reconciliation:</b>			
Net income (loss)	\$ 358,139	\$ 160,568	\$ 374,479
Interest expense	607,846	529,519	489,853
Income tax expense (benefit)	6,364	7,247	8,713
Depreciation and amortization	1,401,101	1,310,368	1,037,566
EBITDA	2,373,450	2,007,702	1,910,611
Loss (income) from unconsolidated entities	53,442	21,290	22,933
Stock-based compensation expense	36,611	26,027	16,933
Loss (gain) on extinguishment of debt, net	7	680	49,874
Loss (gain) on real estate dispositions, net	(67,898)	(16,043)	(235,375)
Impairment of assets	36,097	17,502	51,107
Provision for loan losses, net	9,809	10,320	7,270
Loss (gain) on derivatives and financial instruments, net	(2,120)	8,334	(7,333)
Other expenses	108,341	101,670	41,739
Lease termination and leasehold interest adjustment <sup>(1)</sup>	(65,485)	(64,854)	760
Casualty losses, net of recoveries	10,107	10,391	5,786
Other impairment, net <sup>(2)</sup>	16,642	(620)	49,241
Adjusted EBITDA	\$ 2,509,003	\$ 2,122,399	\$ 1,913,546
<b>Adjusted Interest Coverage Ratio:</b>			
Interest expense	\$ 607,846	\$ 529,519	\$ 489,853
Capitalized interest	50,699	30,491	19,352
Non-cash interest expense	(23,494)	(21,754)	(17,506)
Total interest	635,051	538,256	491,699
EBITDA	\$ 2,373,450	\$ 2,007,702	\$ 1,910,611
Interest coverage ratio	3.74x	3.73x	3.89x
Adjusted EBITDA	\$ 2,509,003	\$ 2,122,399	\$ 1,913,546
Adjusted interest coverage ratio	3.95x	3.94x	3.89x
<b>Adjusted Fixed Charge Coverage Ratio:</b>			
Total interest	\$ 635,051	\$ 538,256	\$ 491,699
Secured debt principal payments	54,076	58,114	65,587
Total fixed charges	689,127	596,370	557,286
EBITDA	\$ 2,373,450	\$ 2,007,702	\$ 1,910,611
Fixed charge coverage ratio	3.44x	3.37x	3.43x
Adjusted EBITDA	\$ 2,509,003	\$ 2,122,399	\$ 1,913,546
Adjusted fixed charge coverage ratio	3.64x	3.56x	3.43x

<sup>(1)</sup> Primarily relates to the derecognition of leasehold interests and the gain recognized in other income.

<sup>(2)</sup> Represents the write off or recovery of straight-line rent receivables balances relating to leases placed on cash recognition.

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Our leverage ratios include book capitalization, undepreciated book capitalization and market capitalization. Book capitalization represents the sum of net debt (defined as total long-term debt excluding operating lease liabilities less cash and cash equivalents and restricted cash), total equity and redeemable noncontrolling interests. Undepreciated book capitalization represents book capitalization adjusted for accumulated depreciation and amortization. Market capitalization represents book capitalization adjusted for the fair market value of our common stock. Our leverage ratios are defined as the proportion of net debt to total capitalization. The table below reflects the reconciliation of our leverage ratios to our balance sheets for the periods presented. Amounts are in thousands, except share price.

	Year Ended December 31,		
	2023	2022	2021
<b>Book capitalization:</b>			
Unsecured credit facility and commercial paper	\$ —	\$ —	\$ 324,935
Long-term debt obligations <sup>(1)</sup>	15,815,226	14,661,552	13,917,702
Cash and cash equivalents and restricted cash	(2,076,083)	(722,292)	(346,755)
Total net debt	13,739,143	13,939,260	13,895,882
Total equity and noncontrolling interests <sup>(2)</sup>	26,371,727	21,393,996	18,997,873
Book capitalization	\$ 40,110,870	\$ 35,333,256	\$ 32,893,755
Net debt to book capitalization ratio	34.3 %	39.5 %	42.2 %
<b>Undepreciated book capitalization:</b>			
Total net debt	\$ 13,739,143	\$ 13,939,260	\$ 13,895,882
Accumulated depreciation and amortization	9,274,814	8,075,733	6,910,114
Total equity and noncontrolling interests <sup>(2)</sup>	26,371,727	21,393,996	18,997,873
Undepreciated book capitalization	\$ 49,385,684	\$ 43,408,989	\$ 39,803,869
Net debt to undepreciated book capitalization ratio	27.8 %	32.1 %	34.9 %
<b>Market capitalization:</b>			
Common shares outstanding	564,241	490,509	447,239
Period end share price	\$ 90.17	\$ 65.55	\$ 85.77
Common equity market capitalization	\$ 50,877,611	\$ 32,152,865	\$ 38,359,689
Total net debt	13,739,143	13,939,260	13,895,882
Noncontrolling interests <sup>(2)</sup>	967,351	1,099,182	1,361,872
Market capitalization:	\$ 65,584,105	\$ 47,191,307	\$ 53,617,443
Net debt to market capitalization ratio	20.9 %	29.5 %	25.9 %

<sup>(1)</sup> Amounts include senior unsecured notes, secured debt and lease liabilities related to finance leases, as reflected on our Consolidated Balance Sheets. Operating lease liabilities related to the ASC 842 adoption are excluded.

<sup>(2)</sup> Includes amounts attributable to both redeemable noncontrolling interests and noncontrolling interests as reflected on our Consolidated Balance Sheets.

**Critical Accounting Policies and Estimates**

Our consolidated financial statements are prepared in accordance with U.S. GAAP, which requires us to make estimates and assumptions. Management considers an accounting estimate or assumption critical if:

- the nature of the estimates or assumptions is material due to the levels of subjectivity and judgment necessary to account for highly uncertain matters or the susceptibility of such matters to change; and
- the impact of the estimates and assumptions on financial condition or operating performance is material.

Management has discussed the development and selection of its critical accounting policies and estimates with the Audit Committee of the Board of Directors. Management believes the current assumptions and other considerations used to estimate amounts reflected in our consolidated financial statements are appropriate and are not reasonably likely to change in the future. However, since these estimates require assumptions to be made that were uncertain at the time the estimate was made, they bear the risk of change. If actual experience differs from the assumptions and other considerations used in estimating amounts reflected in our consolidated financial statements, the resulting changes could have a material adverse effect on our consolidated results of operations, liquidity and/or financial condition. Please refer to Note 2 to our consolidated financial statements for further information on significant accounting policies that impact us and for the impact of new accounting standards, including accounting pronouncements that were issued but not yet adopted by us.

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following table presents information about our critical accounting policies and estimates:

<b>Nature of Critical Accounting Estimate</b>	<b>Assumptions/Approach Used</b>
<u>Impairment of Real Property Owned and Investments in Unconsolidated Entities</u> <p>Assessing impairment of real property owned and investments in unconsolidated entities involves subjectivity in determining if indicators of impairment are present and in estimating the future undiscounted cash flows or estimated fair value of an asset. This evaluation of indicators of impairment is dependent on a number of factors including when there is an event or adverse change in the operating performance of the property, or a change in management's intent to hold and operate the property. If an indicator of impairment of the property is identified, management estimates whether the carrying value is recoverable using observable and unobservable inputs such as historical and forecasted cash flows and estimated capitalization rates, all of which are affected by our expectations of future market or economic conditions. These inputs can have a significant impact on the undiscounted cash flows.</p> <p>The evaluation of indicators of impairment of investments in unconsolidated entities is dependent on a number of factors including the performance of each investment, a change in market conditions or a change in management's investment strategy. When required, we estimate the fair value of an investment and assess whether any impairment is other than temporary using observable and unobservable inputs such as historical and forecasted cash flows and estimated capitalization rates. These inputs can have a significant impact on the calculation of the fair value of the investment.</p>	<p>Quarterly, we review our real property owned on a property by property basis to determine if facts and circumstances suggest the property may be impaired. These indicators may include expected operational performance, the tenant's ability to make rent payments, a change in management's intent to hold and operate the property and changes in the market that may permanently reduce the value of the property. If indicators of impairment exist, an undiscounted cash flow analysis will be prepared to determine if the value of the property will be recoverable. If the estimated undiscounted cash flows indicate that the carrying value of the property will not be recoverable, the carrying value of the property is reduced to its estimated fair value and an impairment charge is recognized for the difference between the carrying value and the fair value. This analysis requires us to use judgment in determining whether indicators of impairment exist and to estimate the expected future undiscounted cash flows or estimated fair values of the property. Properties that meet the held for sale criteria are recorded at the lesser of the fair value less costs to sell or carrying value.</p> <p>We also evaluate investments in unconsolidated entities for indicators of impairment and, when present, record impairment charges based upon a comparison of the estimated fair value of the equity method investment to its carrying value if the decline in the estimated fair value of such an investment below its carrying value is other-than-temporary.</p> <p>At December 31, 2023, our net real property owned was approximately \$37,063,357,000 and investments in unconsolidated entities totaled \$1,636,531,000. During the year ended December 31, 2023, we recorded impairment charges of \$15,401,000 related to two Seniors Housing Operating properties and one Triple-net property which were classified as held for sale for which the carrying values exceeded the fair values less costs to sell. Additionally, we recorded \$20,696,000 of impairment charges related to three Seniors Housing Operating properties and two Triple-net properties that were held for use in which the carrying values exceeded the estimated fair values. We recorded \$35,293,000 of impairment losses related to investments in unconsolidated entities.</p>

<u>Real Estate Acquisitions</u>	
<p>We believe that substantially all of our real estate acquisitions are considered asset acquisitions for which we record the related real estate acquired (tangible assets and identifiable intangible assets and liabilities) at cost on a relative fair value basis. Liabilities assumed and any associated noncontrolling interests are reflected at fair value. Tangible assets consist primarily of land, building and improvements. Identifiable intangible assets and liabilities primarily consist of the above or below market component of in-place leases and the value of in-place leases. The total amount of other intangible assets acquired is further allocated to in-place lease values and customer relationship values based on management's evaluation of the specific characteristics of each tenant's lease and our overall relationship with respect to that tenant.</p>	<p>The allocation of the purchase price to the related real estate acquired (tangible assets and intangible assets and liabilities) are based on a relative fair value analysis. In determining the fair values that drive such analysis, we estimate the fair value of each component of the real estate acquired which generally includes land, buildings and improvements, the above or below market component of in-place leases and the value of in-place leases using a number of sources including independent appraisals, our own analysis of recently acquired or developed and existing comparable properties in our portfolio and other market data. Significant assumptions used to determine such fair values include comparable land sales, capitalization rates, discount rates, market rental rates and property operating data, all of which can be impacted by expectations about future market or economic conditions. Our estimates of the values of these components affect the amount of depreciation and amortization we record over the estimated useful life of the property or the term of the lease.</p> <p>During the year ended December 31, 2023, we disbursed \$3,558,266,000 of cash related to real estate acquisitions. These transactions were accounted for as asset acquisitions and the purchase price of each was allocated based on the relative fair values of the assets acquired and liabilities assumed.</p>

Nature of Critical Accounting Estimate	Assumptions/Approach Used
<p><b>Principles of Consolidation</b></p> <p>The consolidated financial statements include our accounts, the accounts of our wholly owned subsidiaries, and the accounts of joint venture entities in which we own a majority voting interest with the ability to control operations and where no substantive participating rights or substantive kick out rights have been granted to the noncontrolling interests. In addition, we consolidate those entities deemed to be variable interest entities ("VIEs") in which we are determined to be the primary beneficiary. All material intercompany transactions and balances have been eliminated in consolidation.</p>	<p>We make judgments about which entities are VIEs based on an assessment of whether (i) the equity investors as a group, if any, do not have a controlling financial interest, or (ii) the equity investment at risk is insufficient to finance that entity's activities without additional subordinated financial support. We make judgments with respect to our level of influence or control of an entity and whether we are (or are not) the primary beneficiary of a VIE. Consideration of various factors include, but is not limited to, our ability to direct the activities that most significantly impact the entity's economic performance, our form of ownership interest, our representation on the entity's governing body, the size and seniority of our investment, our ability and the rights of other investors to participate in policy making decisions, replace the manager and/or liquidate the entity, if applicable. Our ability to correctly assess our influence or control over an entity at inception of our involvement or on a continuous basis when determining the primary beneficiary of a VIE affects the presentation of these entities in our consolidated financial statements. If we perform a primary beneficiary analysis at a date other than at inception of the VIE, our assumptions may be different and may result in the identification of a different primary beneficiary.</p>
<p><b>Allowance for Credit Losses on Loans Receivable</b></p> <p>The allowance for credit losses is maintained at a level believed adequate to absorb potential losses in our loans receivable. The determination of the credit allowance is based on a quarterly evaluation of all outstanding loans, including general economic conditions and estimated collectability of loan payments.</p>	<p>The determination of the allowance for credit losses is based on a quarterly evaluation of all outstanding loans, including general economic conditions and estimated collectability of loan payments. We evaluate the collectability of our loans receivable based on a combination of factors, including, but not limited to, payment status, historical loan charge-offs, financial strength of the borrower and guarantors, and nature, extent and value of the underlying collateral. A loan is considered to have deteriorated credit quality when, based on current information and events, it is probable that we will be unable to collect all amounts due as scheduled according to the contractual terms of the loan agreement. For those loans we identified as having deteriorated credit quality, we determine the amount of credit loss on an individual basis. Placement on non-accrual status may be required. Consistent with this definition, all loans on non-accrual are deemed to have deteriorated credit quality. To the extent circumstances improve and the risk of collectability is diminished, we may return these loans to income accrual status. While a loan is on non-accrual status, any cash receipts are applied against the outstanding principal balance. For the remaining loans, we assess credit loss on a collective pool basis and use our historical loss experience for similar loans to determine the reserve for credit losses.</p> <p>During the year ended December 31, 2023, we recognized provision for loan losses of \$9,809,000, which includes changes in the reserve based on our historical loss experience.</p>

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to various market risks, including the potential loss arising from adverse changes in interest rates and foreign currency exchange rates. We seek to mitigate the underlying foreign currency exposures with gains and losses on derivative contracts hedging these exposures. We seek to mitigate the effects of fluctuations in interest rates by matching the terms of new investments with new long-term fixed rate borrowings to the extent possible. We may or may not elect to use financial derivative instruments to hedge interest rate exposure. These decisions are principally based on our policy to match our variable rate investments with comparable borrowings, but are also based on the general trend in interest rates at the applicable dates and our perception of the future volatility of interest rates. This section is presented to provide a discussion of the risks associated with potential fluctuations in interest rates and foreign currency exchange rates. For more information, see Notes 12 and 17 to our consolidated financial statements.

We historically borrow on our unsecured revolving credit facility and commercial paper program to acquire, construct or make loans relating to health care and seniors housing properties. Then, as market conditions dictate, we will issue equity or long-term fixed rate debt to repay the borrowings under our unsecured revolving credit facility and commercial paper program. We are subject to risks associated with debt financing, including the risk that existing indebtedness may not be refinanced or that the terms of refinancing may not be as favorable as the terms of current indebtedness. The majority of our borrowings were completed under indentures or contractual agreements that limit the amount of indebtedness we may incur. Accordingly, in the event that we are unable to raise additional equity or borrow money because of these limitations, our ability to acquire additional properties may be limited.

A change in interest rates will not affect the interest expense associated with our fixed rate debt. Interest rate changes, however, will affect the fair value of our fixed rate debt. Changes in the interest rate environment upon maturity of this fixed rate debt could have an effect on our future cash flows and earnings, depending on whether the debt is replaced with other fixed rate debt, variable rate debt or equity or repaid by the sale of assets. To illustrate the impact of changes in the interest rate markets, we performed a sensitivity analysis on our fixed rate debt instruments after considering the effects of interest rate swaps, whereby we modeled the change in net present values arising from a hypothetical 1% increase in interest rates to determine the instruments' change in fair value. The following table summarizes the analysis performed as of the dates indicated (in thousands):

	December 31, 2023		December 31, 2022	
	Principal balance	Change in fair value	Principal balance	Change in fair value
Senior unsecured notes	\$ 12,800,253	\$ (515,723)	\$ 10,839,782	\$ (488,159)
Secured debt	1,625,364	(58,066)	1,448,567	(36,654)
<b>Totals</b>	<b>\$ 14,425,617</b>	<b>\$ (573,789)</b>	<b>\$ 12,288,349</b>	<b>\$ (524,813)</b>

Our variable rate debt, including our unsecured revolving credit facility and commercial paper program, is reflected at fair value. At December 31, 2023, we had \$1,496,447,000 outstanding related to our variable rate debt after considering the effects of interest rate swaps. Assuming no changes in outstanding balances, a 1% increase in interest rates would result in increased annual interest expense of \$14,964,000. At December 31, 2022, we had \$2,426,134,000 of outstanding variable rate debt. Assuming no changes in outstanding balances, a 1% increase in interest rates would have resulted in increased annual interest expense of \$24,261,000.

We are subject to currency fluctuations that may, from time to time, affect our financial condition and results of operations. Increases or decreases in the value of the Canadian Dollar or British Pounds Sterling relative to the U.S. Dollar impact the amount of net income we earn from our investments in Canada and the United Kingdom. Based solely on our results for the year ended December 31, 2023, including the impact of existing hedging arrangements, if these exchange rates were to increase or decrease by 10%, our net income from these investments would increase or decrease, as applicable, by less than \$9,000,000. We will continue to mitigate these underlying foreign currency exposures with non-U.S. denominated borrowings and gains and losses on derivative contracts. If we increase our international presence through investments in, or acquisitions or development of, seniors housing and health care properties outside the U.S., we may also decide to transact additional business or borrow funds in currencies other than U.S. Dollars, Canadian Dollars or British Pounds Sterling. To illustrate the impact of changes in foreign currency markets, we performed a sensitivity analysis on our derivative portfolio whereby we modeled the change in net present values arising from a hypothetical 1% increase in foreign currency exchange rates to determine the instruments' change in fair value. The following table summarizes the results of the analysis performed (dollars in thousands):

	December 31, 2023		December 31, 2022	
	Carrying value	Change in fair value	Carrying value	Change in fair value
Foreign currency exchange contracts	\$ 10,811	\$ 5,087	\$ 190,418	\$ 14,238
Debt designated as hedges	1,527,380	15,274	1,452,832	14,528
<b>Totals</b>	<b>\$ 1,538,191</b>	<b>\$ 20,361</b>	<b>\$ 1,643,250</b>	<b>\$ 28,766</b>

**Item 8. Financial Statements and Supplementary Data****Report of Independent Registered Public Accounting Firm**

To the Stockholders and the Board of Directors of Welltower Inc.

**Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of Welltower Inc. and subsidiaries (the Company) as of December 31, 2023 and 2022, the related consolidated statements of comprehensive income, equity and cash flows for each of the three years in the period ended December 31, 2023, and the related notes and financial statement schedules listed in the Index at Item 15(a) (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2023 and 2022 and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2023, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2023, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated February 15, 2024 expressed an unqualified opinion thereon.

**Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

**Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the Audit Committee and that: (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

***Impairment of Real Property and Investments in Unconsolidated Entities***

**Description of the Matter** The Company, on a periodic basis, assesses whether there are indicators that (i) the carrying value of real property owned may not be recoverable or (ii) investments in unconsolidated entities may be other than temporarily impaired. At December 31, 2023, the Company's consolidated net real property owned totaled \$37.1 billion and its investments in unconsolidated entities totaled \$1.6 billion. During 2023, the Company recorded impairment losses of \$36.1 million related to real property owned and \$35.3 million related to investments in unconsolidated entities.

As discussed in Note 2 to the consolidated financial statements, the Company reviews real property owned on a property by property basis to determine if facts and circumstances suggest the property may be impaired. This evaluation of indicators of impairment of a property is dependent on a number of factors, including when there is an event or adverse change in the operating performance of the property or change in management's intent to hold and operate the property. If an indicator of impairment of the property is identified, management estimates whether the carrying value is recoverable using observable and unobservable inputs such as historical and forecasted cash flows and estimated capitalization rates. If the estimated undiscounted cash flows indicate that the carrying value of the property will not be recoverable, the carrying value of the property is reduced to its estimated fair value and an impairment charge is recognized for the difference between the carrying value and the fair value.

The Company also evaluates investments in unconsolidated entities for indicators of impairment and, when present, records impairment charges based upon a comparison of the estimated fair value of the equity method investment to its carrying value, if the decline in the estimated fair value of such an investment below its carrying value is other than temporary. This evaluation of indicators of impairment of investments in unconsolidated entities is dependent on a number of factors including the performance of each investment, a change in market conditions or a change in management's investment strategy. When required, the Company estimates the fair value of an investment and assesses whether any impairment is other than temporary using observable and unobservable inputs such as historical and forecasted cash flows and estimated capitalization rates.

Auditing management's evaluation of impairment of real property owned and investments in unconsolidated entities was complex due to (i) the significant judgment employed by management in identifying whether indicators of impairment were present and (ii) the estimation uncertainty in determining the undiscounted cash flows of real property owned and, when necessary, the fair value of real property owned or investment in an unconsolidated entity. In particular, the evaluation was sensitive to significant assumptions such as forecasted cash flows, including leasing prospects and occupancy projections, and estimated capitalization rates, all of which can be affected by expectations about future market or economic conditions, demand and competition.

*How We Addressed the  
Matter in Our Audit*

We obtained an understanding, evaluated the design, and tested the operating effectiveness of controls over the Company's process for evaluating impairment of real property owned and investments in unconsolidated entities, including controls over management's review of the significant assumptions described above.

To test the Company's evaluation of impairment of real property owned and investments in unconsolidated entities, we performed audit procedures that included, among others, assessing the methodologies applied, evaluating the significant assumptions discussed above and testing the completeness and accuracy of the underlying data used by management in its analysis. We evaluated the appropriateness of indicators of impairment and the identification by management of real property owned and investments in unconsolidated entities where such indicators are present. We further assessed the progression of properties with impairment indicators identified in historical periods.

In addition, we compared the significant assumptions used by management to current industry and economic trends and other relevant market information, and as needed, involved a valuation specialist to assist in evaluating certain assumptions. We performed sensitivity analyses of significant assumptions used to determine recoverability and/or fair value (each where applicable) of the related real property owned or investments in unconsolidated entities and evaluated significant variances between the forecasted cash flows and historical actual results. We also assessed whether any declines in investments in unconsolidated entities were other-than-temporary.

/s/ Ernst & Young LLP

We have served as the Company's auditor since 1970.  
Toledo, Ohio  
February 15, 2024

**CONSOLIDATED BALANCE SHEETS**  
**WELLTOWER INC. AND SUBSIDIARIES**  
(in thousands)

	December 31, 2023	December 31, 2022
<b>Assets</b>		
Real estate investments:		
Real property owned:		
Land and land improvements	\$ 4,697,824	\$ 4,249,834
Buildings and improvements	37,796,553	33,651,336
Acquired lease intangibles	2,166,470	1,945,458
Real property held for sale, net of accumulated depreciation	372,883	133,058
Construction in progress	1,304,441	1,021,080
Less accumulated depreciation and amortization	(9,274,814)	(8,075,733)
Net real property owned	37,063,357	32,925,033
Right of use assets, net	350,969	323,942
Real estate loans receivable, net of credit allowance	1,361,587	890,844
Net real estate investments	38,775,913	34,139,819
Other assets:		
Investments in unconsolidated entities	1,636,531	1,499,790
Goodwill	68,321	68,321
Cash and cash equivalents	1,993,646	631,681
Restricted cash	82,437	90,611
Straight-line rent receivable	443,800	322,173
Receivables and other assets	1,011,518	1,140,838
Total other assets	5,236,253	3,753,414
Total assets	<u><u>\$ 44,012,166</u></u>	<u><u>\$ 37,893,233</u></u>
Liabilities and equity		
Liabilities:		
Unsecured credit facility and commercial paper	\$ —	\$ —
Senior unsecured notes	13,552,222	12,437,273
Secured debt	2,183,327	2,110,815
Lease liabilities	383,230	415,824
Accrued expenses and other liabilities	1,521,660	1,535,325
Total liabilities	17,640,439	16,499,237
Redeemable noncontrolling interests	290,605	384,443
Equity:		
Common stock	565,894	491,919
Capital in excess of par value	32,741,949	26,742,750
Treasury stock	(111,578)	(111,001)
Cumulative net income	9,145,044	8,804,950
Cumulative dividends	(16,773,773)	(15,514,097)
Accumulated other comprehensive income (loss)	(163,160)	(119,707)
Total Welltower Inc. stockholders' equity	25,404,376	20,294,814
Noncontrolling interests	676,746	714,739
Total equity	26,081,122	21,009,553
Total liabilities and equity	<u><u>\$ 44,012,166</u></u>	<u><u>\$ 37,893,233</u></u>

See accompanying notes

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**WELLTOWER INC. AND SUBSIDIARIES**  
 (In thousands, except per share data)

	Year Ended December 31,		
	2023	2022	2021
<b>Revenues:</b>			
Resident fees and services	\$ 4,753,804	\$ 4,173,711	\$ 3,197,223
Rental income	1,556,073	1,451,786	1,374,695
Interest income	168,354	150,571	137,563
Other income	159,764	84,547	32,634
<b>Total revenues</b>	<b>6,637,995</b>	<b>5,860,615</b>	<b>4,742,115</b>
<b>Expenses:</b>			
Property operating expenses	3,947,776	3,558,770	2,774,562
Depreciation and amortization	1,401,101	1,310,368	1,037,566
Interest expense	607,846	529,519	489,853
General and administrative expenses	179,091	150,390	126,727
Loss (gain) on derivatives and financial instruments, net	(2,120)	8,334	(7,333)
Loss (gain) on extinguishment of debt, net	7	680	49,874
Provision for loan losses, net	9,809	10,320	7,270
Impairment of assets	36,097	17,502	51,107
Other expenses	108,341	101,670	41,739
<b>Total expenses</b>	<b>6,287,948</b>	<b>5,687,553</b>	<b>4,571,365</b>
Income (loss) from continuing operations before income taxes and other items	350,047	173,062	170,750
Income tax (expense) benefit	(6,364)	(7,247)	(8,713)
Income (loss) from unconsolidated entities	(53,442)	(21,290)	(22,933)
Gain (loss) on real estate dispositions, net	67,898	16,043	235,375
Income (loss) from continuing operations	358,139	160,568	374,479
Net income	358,139	160,568	374,479
Less: Net income (loss) attributable to noncontrolling interests <sup>(1)</sup>	18,045	19,354	38,341
<b>Net income (loss) attributable to common stockholders</b>	<b>\$ 340,094</b>	<b>\$ 141,214</b>	<b>\$ 336,138</b>
<b>Weighted average number of common shares outstanding:</b>			
Basic	515,629	462,185	424,976
Diluted	518,701	465,158	426,841
<b>Earnings per share:</b>			
Basic:			
Income (loss) from continuing operations	\$ 0.69	\$ 0.35	\$ 0.88
Net income (loss) attributable to common stockholders	\$ 0.66	\$ 0.31	\$ 0.79
Diluted:			
Income (loss) from continuing operations	\$ 0.69	\$ 0.35	\$ 0.88
Net income (loss) attributable to common stockholders <sup>(2)</sup>	\$ 0.66	\$ 0.30	\$ 0.78

(1) Includes amounts attributable to redeemable noncontrolling interests

(2) Includes adjustment to the numerator for income (loss) attributable to OP Units and DownREIT Units.

See accompanying notes

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (CONTINUED)**  
**WELLTOWER INC. AND SUBSIDIARIES**  
(In thousands)

	Year Ended December 31,		
	2023	2022	2021
Net income	\$ 358,139	\$ 160,568	\$ 374,479
Other comprehensive income (loss):			
Foreign currency translation gain (loss)	223,920	(466,910)	(52,826)
Derivative and financial instruments designated as hedges gain (loss)	(245,095)	442,620	79,702
Total other comprehensive income (loss)	(21,175)	(24,290)	26,876
Total comprehensive income (loss)	336,964	136,278	401,355
Less: Total comprehensive income (loss) attributable to noncontrolling interests <sup>(1)</sup>	27,637	(6,545)	38,029
Total comprehensive income (loss) attributable to common stockholders	\$ 309,327	\$ 142,823	\$ 363,326

(1) Includes amounts attributable to redeemable noncontrolling interests.

See accompanying notes

**CONSOLIDATED STATEMENTS OF EQUITY**  
**WELLTOWER INC. AND SUBSIDIARIES**

(in thousands)

	Common Stock	Capital in Excess of Par Value	Treasury Stock	Cumulative Net Income	Cumulative Dividends	Other Comprehensive Income (Loss)	Noncontrolling Interests	Total
Balances at December 31, 2020	\$ 418,691	\$ 20,823,145	\$ (104,490)	\$ 8,327,598	\$ (13,343,721)	\$ (148,504)	\$ 908,853	\$ 16,881,572
Comprehensive income:				336,138				
Net income (loss)						36,795		372,933
Other comprehensive income (loss)						27,188	(366)	26,822
Total comprehensive income								399,755
Net change in noncontrolling interests			(23,743)					15,296 (8,447)
Amounts related to stock incentive plans, net of forfeitures	246	18,087		(3,260)				15,073
Net proceeds from issuance of common stock	29,668	2,316,152						2,345,820
Dividends paid:								
Common stock dividends					(1,037,194)			(1,037,194)
Balances at December 31, 2021	448,605	23,133,641	(107,750)	8,663,736	(14,380,915)	(121,316)	960,578	18,596,579
Comprehensive income:				141,214				
Net income (loss)						36,151		177,365
Other comprehensive income (loss)						1,609	(24,161)	(22,552)
Total comprehensive income								154,813
Net change in noncontrolling interests			(88,756)					(210,974) (299,730)
Adjustment to members' interest from change in ownership in Welltower OP			46,649					(46,649) —
Redemption of OP Units and DownREIT Units	5	1,464						(206) 1,263
Amounts related to stock incentive plans, net of forfeitures	214	27,018		(3,251)				23,981
Net proceeds from issuance of common stock	43,095	3,622,734						3,665,829
Dividends paid:								
Common stock dividends					(1,133,182)			(1,133,182)
Balances at December 31, 2022	491,919	26,742,750	(111,001)	8,804,950	(15,514,097)	(119,707)	714,739	21,009,553
Comprehensive income:				340,094				
Net income (loss)						17,819		357,913
Other comprehensive income (loss)						(30,767)	8,839	(21,928)
Total comprehensive income								335,985
Net change in noncontrolling interests			25,571					(12,686) (67,124)
Adjustment to members' interest from change in ownership in Welltower OP			(18,399)					18,399 —
Redemption of OP Units and DownREIT Units	336	20,061						(3,041) 17,356
Amounts related to stock incentive plans, net of forfeitures	210	38,026		(577)				37,659
Net proceeds from issuance of common stock	73,429	5,933,940						6,007,369
Dividends paid:								
Common stock dividends					(1,259,676)			(1,259,676)
Balances at December 31, 2023	\$ 565,894	\$ 32,741,949	\$ (111,578)	\$ 9,145,044	\$ (16,773,773)	\$ (163,160)	\$ 676,746	\$ 26,081,122

See accompanying notes

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**WELLTOWER INC. AND SUBSIDIARIES**  
(in thousands)

	Year Ended December 31,		
	2023	2022	2021
Operating activities:			
Net income	\$ 358,139	\$ 160,568	\$ 374,479
Adjustments to reconcile net income to net cash provided from (used in) operating activities:			
Depreciation and amortization	1,401,101	1,310,368	1,037,566
Other amortization expenses	42,645	28,234	19,148
Provision for loan losses	9,809	10,320	7,270
Impairment of assets	36,097	17,502	51,107
Stock-based compensation expense	37,199	26,149	17,812
Loss (gain) on derivatives and financial instruments, net	(2,120)	8,334	(7,333)
Loss (gain) on extinguishment of debt, net	7	680	49,874
Loss (income) from unconsolidated entities	53,442	21,290	22,933
Rental income less than (in excess of) cash received	(135,758)	(108,883)	(30,820)
Amortization related to above (below) market leases, net	(529)	(1,693)	(3,536)
Loss (gain) on real estate dispositions, net	(67,898)	(16,043)	(235,375)
Loss (gain) on loss of control of subsidiary	(65,485)	—	—
Distributions by unconsolidated entities	11,623	12,462	16,763
Increase (decrease) in accrued expenses and other liabilities	(79,801)	50,857	77,554
Decrease (increase) in receivables and other assets	3,390	(191,437)	(122,117)
Net cash provided from (used in) operating activities	1,601,861	1,328,708	1,275,325
Investing activities:			
Cash disbursed for acquisitions, net of cash acquired	(3,558,266)	(2,306,020)	(4,084,174)
Cash disbursed for capital improvements to existing properties	(517,682)	(476,016)	(282,588)
Cash disbursed for construction in progress	(1,014,935)	(631,737)	(417,963)
Capitalized interest	(50,699)	(30,491)	(19,352)
Investment in loans receivable	(490,736)	(156,045)	(997,449)
Principal collected on loans receivable	90,215	196,310	343,260
Other investments, net of payments	(100,128)	(98,459)	(26,595)
Contributions to unconsolidated entities	(343,498)	(502,171)	(396,020)
Distributions by unconsolidated entities	149,753	37,571	286,772
Proceeds from (payments on) derivatives	31,493	63,747	7,519
Proceeds from sales of real property	96,741	199,496	1,070,322
Net cash provided from (used in) investing activities	(5,707,742)	(3,703,815)	(4,516,268)
Financing activities:			
Net increase (decrease) under unsecured credit facility and commercial paper	—	(324,935)	324,935
Proceeds from issuance of senior unsecured notes	1,011,780	1,040,232	1,703,626
Payments to extinguish senior unsecured notes	—	—	(1,533,752)
Net proceeds from the issuance of secured debt	385,115	113,183	23,569
Payments on secured debt	(741,856)	(457,180)	(197,618)
Net proceeds from the issuance of common stock	6,010,129	3,667,854	2,348,201
Payments for deferred financing costs and prepayment penalties	(7,220)	(5,062)	(73,735)
Contributions by noncontrolling interests <sup>(1)</sup>	280,678	138,656	156,318
Distributions to noncontrolling interests <sup>(1)</sup>	(216,273)	(272,414)	(138,756)
Cash distributions to stockholders	(1,260,578)	(1,131,527)	(1,035,906)
Other financing activities	(13,128)	(7,530)	(9,218)
Net cash provided from (used in) financing activities	5,448,647	2,761,277	1,567,664
Effect of foreign currency translation on cash and cash equivalents and restricted cash	11,025	(10,633)	(1,009)
Increase (decrease) in cash, cash equivalents and restricted cash	1,353,791	375,537	(1,674,288)
Cash, cash equivalents and restricted cash at beginning of period	722,292	346,755	2,021,043
Cash, cash equivalents and restricted cash at end of period	\$ 2,076,083	\$ 722,292	\$ 346,755
Supplemental cash flow information:			
Interest paid	\$ 628,582	\$ 531,672	\$ 492,742
Income taxes paid (received)		7,682	3,435
			(4,812)

(1) Includes amounts attributable to redeemable noncontrolling interests.

See accompanying notes.

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Business**

Welltower Inc., an S&P 500 company headquartered in Toledo, Ohio, is driving the transformation of health care infrastructure. We invest with leading seniors housing operators, post-acute providers and health systems to fund the real estate and infrastructure needed to scale innovative care delivery models and improve people's wellness and overall health care experience. Welltower Inc., a real estate investment trust ("REIT"), owns interests in properties concentrated in major, high-growth markets in the United States ("U.S."), Canada and the United Kingdom ("U.K."), consisting of seniors housing and post-acute communities and outpatient medical properties.

As of May 24, 2022, we are structured as an umbrella partnership REIT under which substantially all of our business is conducted through Welltower OP LLC, the day-to-day management of which is exclusively controlled by Welltower Inc. Unless stated otherwise or the context otherwise requires, references to "Welltower" mean Welltower Inc. and references to "Welltower OP" mean Welltower OP LLC. References to "we," "us" and "our" mean collectively Welltower, Welltower OP and those entities/subsidiaries owned or controlled by Welltower and/or Welltower OP. Welltower's weighted average ownership in Welltower OP was 99.740% during the year ended December 31, 2023. As of December 31, 2023, Welltower owned 99.765% of the issued and outstanding units of Welltower OP, with other investors owning the remaining 0.235% of outstanding units. We adjust the noncontrolling members' interest at the end of each period to reflect their interest in the net assets of Welltower OP.

**2. Accounting Policies and Related Matters**

*Use of Estimates*

The preparation of the consolidated financial statements in conformity with U.S. generally accepted accounting principles ("U.S. GAAP") requires us to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

*Principles of Consolidation*

The consolidated financial statements include the accounts of our wholly owned subsidiaries and joint venture entities that we control, through voting rights or other means. All material intercompany transactions and balances have been eliminated in consolidation. At inception of transactions, we identify entities for which control is achieved through means other than voting rights ("variable interest entities" or "VIEs") and determine which business enterprise is the primary beneficiary of its operations. A VIE is broadly defined as an entity where either (i) substantially all of an entity's activities either involve or are conducted on behalf of an investor that has disproportionately few voting rights, (ii) the equity investment at risk is insufficient to finance that entity's activities without additional subordinated financial support or (iii) the equity investors as a group lack any of the following: (a) the power through voting or similar rights to direct the activities of an entity that most significantly impact the entity's economic performance, (b) the obligation to absorb the expected losses of an entity or (c) the right to receive the expected residual returns of an entity. Criterion (iii) is generally applied to limited partnerships and similarly structured entities by assessing whether a simple majority of the limited partners hold substantive rights to participate in significant decisions of the entity or have the ability to remove the decision maker or liquidate the entity without cause. If neither of those criteria are met, the entity is a VIE.

We consolidate investments in VIEs when we are determined to be the primary beneficiary. Accounting Standards Codification Topic 810, Consolidations ("ASC 810"), requires enterprises to perform a qualitative approach to determining whether or not a VIE will need to be consolidated. This evaluation is based on an enterprise's ability to direct and influence the activities of a VIE that most significantly impact that entity's economic performance and the rights held by limited partners or non-managing members.

The designation of an entity as a VIE is reassessed upon certain events, including but not limited to: (i) a change to the contractual arrangements of the entity or in the ability of a party to exercise its participation or kick-out rights, (ii) a change to the capitalization structure of the entity or (iii) acquisitions or sales of interests that constitute a change in control.

*Revenue Recognition*

For our Triple-net and Outpatient Medical segments, a significant source of our revenue is generated through leasing arrangements and accounted for under ASC 842, Leases ("ASC 842"). Leases with fixed annual rental escalators are generally recognized on a straight-line basis over the initial lease period, subject to a collectability assessment. Rental income related to leases with contingent rental escalators is generally recorded based on the contractual cash rental payments due for the period. Leases in our Outpatient Medical portfolio typically include some form of operating expense reimbursement by the tenant and upon adoption of ASC 842, we elected the lessor practical expedient to not separate non-lease components from the associated lease components resulting in presenting all revenue associated with Outpatient Medical leases as leasing revenue on the Consolidated Statements of Comprehensive Income. Certain payments made to tenants are treated as lease incentives and amortized as a reduction of revenue over the lease term.

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

For our Seniors Housing Operating segment, revenue from resident fees and services is predominantly service-based, and generally is recognized monthly as services are provided. Agreements with residents generally have varying terms and are cancellable by the resident with 30 days' notice. We have elected the lessor practical expedient within ASC 842 and recognize and disclose the revenues for Seniors Housing Operating resident agreement based upon the predominant component, generally the non-lease service component, under ASC 606, Revenue from Contracts with Customers. Within that reportable segment, we also recognize revenue from residential seniors apartment leases in accordance with ASC 842. Management contracts are present in some of our joint venture agreements to provide asset and property management, leasing, marketing and other services and are recognized monthly as services are provided.

Our Seniors Housing Operating segment also contains continuing care retirement communities, which operate as entrance fee communities. The entrance fee communities offer different contracts which vary in terms of how much of the entrance fee is considered to be refundable upon move-out, temporarily refundable until a period of time has passed, or nonrefundable. Refundable entrance fees are recorded as a payable within the accrued expenses and other liabilities line item of our Consolidated Balance Sheets. Nonrefundable entrance fees are recorded as deferred revenue within the same line item and are recognized into revenue over the estimated remaining stay of the resident. We use a third party actuarial expert to determine the estimated remaining stay of each resident based on demographic data.

Interest income on loans is recognized as earned based upon the principal amount outstanding, subject to an evaluation of collectability risk.

We recognize gains on the disposition of real estate when control transfers to the buyer, generally when consideration and title are exchanged and the risks and rewards of ownership transfer. We recognize losses from dispositions of real estate when known.

*Cash and Cash Equivalents*

Cash and cash equivalents consist of all highly liquid investments with an original maturity of three months or less.

*Restricted Cash*

Restricted cash primarily consists of amounts held by lenders to provide future payments for real estate taxes, insurance, tenant and capital improvements, amounts held in escrow relating to transactions we are entitled to receive over a period of time as outlined in the escrow agreement and net proceeds from property sales that were executed as tax-deferred dispositions under Internal Revenue Code ("IRC") Section 1031.

*Deferred Loan Expenses*

Deferred loan expenses are costs incurred by us in connection with the issuance, assumption and amendments of debt arrangements. Deferred loan expenses related to debt instruments, excluding the primary unsecured credit facility, are recorded as a reduction of the related debt liability. Deferred loan expenses related to the primary unsecured credit facility are included in receivables and other assets. We amortize these costs over the term of the debt using the straight-line method, which approximates the effective interest method.

*Investments in Unconsolidated Entities*

Investments in entities that we do not consolidate but have the ability to exercise significant influence over operating and financial policies are reported under the equity method of accounting. Under the equity method, our share of the investee's earnings or losses is included in our consolidated results of operations. The initial carrying value of investments in unconsolidated entities is based on the amount paid to purchase the equity interest inclusive of transaction costs. To the extent that our cost basis is different from the basis reflected at the entity level, the basis difference is generally amortized over the lives of the related assets and liabilities, and such amortization is included in our share of equity in earnings of the entity. For earnings of equity method investments with pro rata distribution allocations, net income or loss is allocated between the partners in the joint venture based upon their respective stated ownership. In other instances, net income or loss may be allocated between the partners in the joint venture based on the hypothetical liquidation at book value method ("HLBV method"). Under the HLBV method, we recognize income and loss in each period based on the change in liquidation proceeds we would receive from a hypothetical liquidation of the underlying investment at book value.

We evaluate our investments in unconsolidated entities for impairment and, when present, record impairment charges based upon a comparison of the estimated fair value of the equity method investment to its carrying value if the decline in the estimated fair value of such an investment below its carrying value is other-than-temporary. This evaluation of indicators of impairment of investments in unconsolidated entities is dependent on a number of factors including the performance of each investment, a change in conditions or a change in management's investment strategy. When required, we estimate the fair value of an investment and assess whether any impairment is other-than-temporary using observable and unobservable inputs such as historical and forecasted cash flows and estimated capitalization rates.

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

*Welltower OP Noncontrolling Interests*

Members of Welltower OP other than Welltower have the right under the limited liability company agreement to redeem their Class A Common Units ("OP Units") for shares of Welltower common stock or cash, at Welltower's sole discretion, as the initial member. Accordingly, we classify the non-Welltower OP Units held by such other members in permanent equity because Welltower may elect to issue shares of Welltower common stock to the non-Welltower members who choose to redeem their OP Units rather than using cash.

*Redeemable Noncontrolling Interests*

Certain noncontrolling interests are redeemable at fair value. Accordingly, we record the carrying amount of the noncontrolling interests at the greater of (i) the initial carrying amount, increased or decreased for the noncontrolling interest's share of net income or loss and its share of other comprehensive income or loss, and contributions or distributions or (ii) the redemption value. If the interests are redeemable in the future, we accrete the carrying value to the redemption value over the period until expected redemption, currently a weighted-average period of approximately five years. In accordance with ASC 810, the redeemable noncontrolling interests are classified outside of permanent equity, as a mezzanine item, on the balance sheet. At December 31, 2023, the current redemption value of redeemable noncontrolling interests exceeded the carrying value of \$290,605,000 by \$46,178,000.

We entered into certain DownREIT partnerships which give a real estate seller the ability to exchange its property on a tax deferred basis for equity membership interests ("DownREIT Units"). The DownREIT Units may be redeemed any time following the first anniversary of the date of issuance at the election of the holders for one share of our common stock per unit or, at our option, cash.

*Real Property Owned*

Real estate acquisitions are generally classified as asset acquisitions for which we record tangible assets and identifiable intangible assets and liabilities at cost on a relative fair value basis. Liabilities assumed and any associated noncontrolling interests are reflected at fair value. Tangible assets primarily consist of land, buildings and improvements. In making estimates of relative fair value, we utilize a number of sources including independent appraisals, our own analysis of recently acquired or developed and existing comparable properties in our portfolio and other market data.

Identifiable intangible assets and liabilities consist primarily of the above or below market component of in-place leases and the value associated with the presence of in-place leases. The value allocable to the above or below market component of the acquired in-place lease is determined based upon the present value (using a discount rate which reflects the risks associated with the acquired leases) of the difference between (i) the contractual amounts to be paid pursuant to the lease over its remaining term, and (ii) management's estimate of the amounts that would be paid using fair market rates over the remaining term of the lease. The amounts allocated to above market leases are included in acquired lease intangibles and below market leases are included in other liabilities on the balance sheet and are amortized to rental income over the remaining terms of the respective leases.

The total amount of other intangible assets acquired is further allocated to in-place lease values and customer relationship values for in-place tenants based on management's evaluation of the specific characteristics of each tenant's lease and our overall relationship with that respective tenant. Characteristics considered by management in allocating these values include the nature and extent of our existing business relationships with the tenant, growth prospects for developing new business with the tenant, the tenant's credit quality and expectations of lease renewals, among other factors. The total amount of other intangible assets acquired is further allocated to in-place lease values for in-place residents with such value representing (i) value associated with lost revenue related to tenant reimbursable operating costs that would be incurred in an assumed re-leasing period, and (ii) value associated with lost rental revenue from existing leases during an assumed re-leasing period. This intangible asset is amortized over the remaining life of the lease or the assumed re-leasing period.

Real property developed by us is recorded at cost, including the capitalization of construction period interest. Owned properties are depreciated on a straight-line basis over their estimated useful lives which range from 15 to 40 years for buildings and 5 to 15 years for improvements. We consider costs incurred in conjunction with re-leasing properties, including tenant improvements and lease commissions, to represent the acquisition of productive assets and, accordingly, such costs are reflected as investment activities in our Consolidated Statement of Cash Flows.

The net book value of real property owned is reviewed quarterly on a property by property basis to determine if facts and circumstances suggest that a property may be impaired. This evaluation of indicators of impairment of a property is dependent on a number of factors, including when there is an event or adverse change in the operating performance of the property or a change in management's intent to hold and operate the property. If an indicator of impairment of the property is identified, management estimates whether the carrying value is recoverable using observable and unobservable inputs such as historical and forecasted cash flows and estimated capitalization rates. If the estimated undiscounted cash flows indicate that the carrying value of the property will not be recoverable, the carrying value of the property is reduced to the estimated fair market value and an impairment charge is recognized for the difference between the carrying value and the fair value. Additionally, properties that meet the held for sale criteria are recorded at the lesser of fair value less costs to sell or the carrying value.

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Expenditures for repairs and maintenance are expensed as incurred.

*Capitalization of Construction Period Interest*

We capitalize interest costs associated with funds used for the construction of properties owned by us. The amount capitalized is based upon the balance outstanding during the construction period using the rate of interest which approximates our company-wide cost of financing. Our interest expense reflected in the Consolidated Statements of Comprehensive Income has been reduced by the amounts capitalized.

*Loans Receivable*

Loans receivable are recorded on our Consolidated Balance Sheets in real estate loans receivable, net of credit allowance, or for non-real estate loans receivable, in receivables and other assets. Real estate loans receivable consists of mortgage loans and other real estate loans which are primarily collateralized by a first, second or third mortgage lien, a leasehold mortgage on, or an assignment or pledge of the partnership interest in, the related properties, corporate guarantees and/or personal guarantees. Non-real estate loans are generally corporate loans with no real estate backing. Interest income on loans is recognized as earned based upon the principal amount outstanding, subject to an evaluation of the risk of credit loss.

*In Substance Real Estate Investments*

We provide loans to third parties for the acquisition, development and construction of real estate. Under these arrangements, it is possible that we will participate in the expected residual profits of the project through the sale, refinancing or acquisition of the property. We evaluate the characteristics of each arrangement, including its risks and rewards, to determine whether they are more similar to those associated with a loan or an investment in real estate. Arrangements with characteristics implying loan classification are presented as real estate loans receivable and result in the recognition of interest income. Arrangements with characteristics implying real estate joint ventures are treated as in substance real estate investments and presented as investments in unconsolidated entities and are accounted for using the equity method. The classification of each arrangement as either a real estate loan receivable or investment in unconsolidated entity involves judgment and relies on various factors, including market conditions, amount and timing of expected residual profits, credit enhancements in the form of guarantees, estimated fair value of the collateral, and significance of borrower equity in the project, among others. The classification of such arrangements is performed at inception, and periodically reassessed when significant changes occur in the circumstances or conditions described above.

*Allowance for Credit Losses on Loans Receivable*

The allowance for credit losses on loans receivable is maintained at a level believed adequate to absorb potential losses in our loans receivable. The determination of the credit allowance is based on a quarterly evaluation of all outstanding loans, including general economic conditions and estimated collectability of loan payments. We evaluate the collectability of our loans receivable based on a combination of credit quality indicators, including, but not limited to, payment status, historical loan charge-offs, financial strength of the borrower and guarantors, and nature, extent, and value of the underlying collateral. A loan is considered to have deteriorated credit quality when, based on current information and events, it is probable that we will be unable to collect all amounts due as scheduled according to the contractual terms of the loan agreement. For those loans we identified as having deteriorated credit quality, we determine the amount of credit loss on an individual basis. Placement on non-accrual status may be required. Consistent with this definition, all loans on non-accrual status are deemed to have deteriorated credit quality. To the extent circumstances improve and the risk of collectability is diminished, we may return these loans to income accrual status. While a loan is on non-accrual status, any cash receipts are applied against the outstanding principal balance. For the remaining loans we assess credit loss on a collective pool basis and use our historical loss experience for similar loans and expectations of future performance of the borrowers to determine the reserve for credit losses.

*Goodwill*

Goodwill is tested annually for impairment and is tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount, including goodwill, exceeds the reporting unit's fair value and the implied fair value of goodwill is less than the carrying amount of that goodwill. We have not had any goodwill impairments.

*Fair Value of Derivative Instruments*

Derivatives are recorded at fair value on the balance sheet as assets or liabilities. The valuation of derivative instruments requires us to make estimates and judgments that affect the fair value of the instruments. Fair values of our derivatives are estimated by pricing models that consider the forward yield curves and discount rates. The fair value of our forward exchange contracts are estimated by pricing models that consider foreign currency spot rates, forward trade rates and discount rates. Such amounts and the recognition of such amounts are subject to estimates that may change in the future. See Note 12 for additional information.

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

*Accrued Expenses and Other Liabilities*

Accrued expenses and other liabilities consist of the following (in thousands):

	Year Ended December 31,	
	2023	2022
Unearned revenue	\$ 374,545	\$ 432,941
Other liabilities	325,715	311,506
Accounts payable	173,215	216,732
Taxes payable	130,006	144,021
Other accrued expenses	139,691	135,944
Accrued payroll	158,255	120,713
Accrued interest	124,210	117,741
Derivative liabilities	96,023	55,727
<b>Total</b>	<b>\$ 1,521,660</b>	<b>\$ 1,535,325</b>

*Federal Income Tax*

We have elected to be treated as a REIT under the applicable provisions of the IRC, commencing with our first taxable year, and made no provision for U.S. federal income tax purposes prior to our acquisition of our taxable REIT subsidiaries ("TRSs"). As a result of these, as well as subsequent acquisitions, we now record income tax expense or benefit with respect to certain of our entities that are taxed as TRSs under provisions similar to those applicable to regular corporations and not under the REIT provisions. We account for deferred income taxes using the asset and liability method and recognize deferred tax assets and liabilities for the expected future tax consequences of events that have been included in our consolidated financial statements or tax returns. Under this method, we determine deferred tax assets and liabilities based on the differences between the financial reporting and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. Any increase or decrease in the deferred tax liability that results from a change in circumstances, and that causes a change in our judgment about expected future tax consequences of events, is included in the tax provision when such changes occur. Deferred income taxes also reflect the impact of operating loss and tax credit carryforwards. A valuation allowance is provided if we believe it is more likely than not that all or some portion of the deferred tax asset will not be realized. Any increase or decrease in the valuation allowance that results from a change in circumstances, and that causes a change in our judgment about the realizability of the related deferred tax asset, is included in the tax provision when such changes occur. See Note 19 for additional information.

*Foreign Currency*

Certain of our subsidiaries' functional currencies are the local currencies of their respective countries. We translate the results of operations of our foreign subsidiaries into U.S. Dollars using average rates of exchange in effect during the period, and we translate balance sheet accounts using exchange rates in effect at the end of the period. We record resulting currency translation adjustments in accumulated other comprehensive income, a component of stockholders' equity, on our Consolidated Balance Sheets.

*Earnings Per Share*

Basic earnings per share is computed by dividing net income available to common stockholders by the weighted-average number of shares outstanding for the period, adjusted for non-vested shares of restricted stock. The computation of diluted earnings per share is similar to basic earnings per share, except that the number of shares is increased to include the number of additional common shares that would have been outstanding if the potentially dilutive common shares had been issued. Additionally, net income (loss) allocated to OP Units and DownREIT Units (discussed above) has been included in the numerator and redeemable common stock related to the OP Units and DownREIT Units have been included in the denominator for the purpose of computing diluted earnings per share.

*Reclassifications*

Certain amounts in prior years have been reclassified to conform to current year presentation.

*Government Grant Income*

On March 27, 2020, the federal government enacted the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") to provide financial aid to individuals, businesses, and state and local governments. During the years ended December 31, 2023, 2022 and 2021, we received government grants under the CARES Act primarily to cover increased expenses and lost revenue during the COVID-19 pandemic, as well as under similar programs in the U.K. and Canada. For the years ended December 31, 2023, 2022 and 2021 we recognized \$21,220,000, \$38,607,000 and \$97,933,000, respectively, of government

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grant income as a reduction to property operating expenses in our Consolidated Statements of Comprehensive Income. Additionally, for the year ended December 31, 2021, we recognized \$4,642,000 of government grant income in other income in our Consolidated Statements of Comprehensive Income. The amount of qualifying expenditures and lost revenue exceeded grant income recognized and we believe we have complied and will continue to comply with all grant conditions. In the event of non-compliance, all such amounts are subject to recapture.

*New Accounting Standards*

- In March 2020, the FASB issued an amendment to the reference rate reform standard, which provides the option for a limited period of time to ease the potential burden in accounting for, or recognizing the effects of, reference rate reform on contract modifications and hedge accounting. An example of such reform is the expected market transition from the London Interbank Offered Rate ("LIBOR") and other interbank offered rates to alternative reference rates. Entities that make this optional expedient election would not have to remeasure the contracts at the modification date or reassess the accounting treatment if certain criteria are met and would continue applying hedge accounting for relationships affected by reference rate reform. In December 2022, the FASB extended the date for which this guidance can be applied from December 31, 2022 to December 31, 2024. We continue to monitor developments related to the LIBOR transition and identification of an alternative, market-accepted rate.
- In November 2023, the FASB issued Accounting Standards Update No. 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures," which is intended to improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. The guidance is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. Early adoption is permitted. The guidance is to be applied retrospectively to all periods presented in the financial statements. We are currently evaluating the potential impact of adopting this new guidance on our consolidated financial statements and disclosures.
- In December 2023, the FASB issued Accounting Standards Update No. 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures ("ASU 2023-09")," which modifies the rules on income tax disclosures to require entities to disclose (1) specific categories in the rate reconciliation, (2) the income or loss from continuing operations before income tax expense or benefit (separated between domestic and foreign) and (3) income tax expense or benefit from continuing operations (separated by federal, state and foreign). ASU 2023-09 also requires entities to disclose their income tax payments to international, federal, state and local jurisdictions, among other changes. The guidance is effective for annual periods beginning after December 15, 2024. Early adoption is permitted for annual financial statements that have not yet been issued or made available for issuance. ASU 2023-09 should be applied on a prospective basis, but retrospective application is permitted. We are currently evaluating the potential impact of adopting this new guidance on our consolidated financial statements and disclosures.

**3. Real Property Acquisitions and Development**

The total purchase price for all properties acquired has been allocated to the tangible and identifiable intangible assets and liabilities at cost on a relative fair value basis. Liabilities assumed and any associated noncontrolling interests are reflected at fair value. The results of operations for these acquisitions have been included in our consolidated results of operations since the date of acquisition and are a component of the appropriate segments. Transaction costs primarily represent costs incurred with acquisitions, including due diligence costs, fees for legal and valuation services, termination of pre-existing relationships computed based on the fair value of the assets acquired, lease termination fees and other acquisition-related costs. Transaction costs directly related to asset acquisitions are capitalized as a component of purchase price and all other non-capitalizable costs are reflected in other expenses on our Consolidated Statements of Comprehensive Income. Our acquisition of properties are at times subject to earn out provisions based on the future operating performance of the acquired properties, which could result in incremental payments in the future. Our policy is to recognize such contingent consideration when the contingency is resolved and the consideration becomes payable. As of December 31, 2023, we do not expect future payments under these provisions to be material and no liabilities for such amounts have been accrued.

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The following is a summary of our real property investment activity by segment for the periods presented (in thousands):

	Year Ended December 31, 2023			
	Seniors Operating	Triple-net	Outpatient Medical	Total
Land and land improvements	\$ 251,507	\$ 127,523	\$ 79,506	\$ 458,536
Buildings and improvements	2,006,021	969,481	343,252	3,318,754
Acquired lease intangibles	208,239	—	50,373	258,612
Construction in progress	165,934	—	—	165,934
Right of use assets, net	24,212	—	927	25,139
Total net real estate assets	2,655,913	1,097,004	474,058	4,226,975
Receivables and other assets	21,999	—	1,632	23,631
Total assets acquired <sup>(1)</sup>	2,677,912	1,097,004	475,690	4,250,606
Secured debt	(372,482)	—	(40,953)	(413,435)
Lease liabilities	(24,212)	—	(953)	(25,165)
Accrued expenses and other liabilities	(26,666)	—	(11,528)	(38,194)
Total liabilities acquired	(423,360)	—	(53,434)	(476,794)
Noncontrolling interests <sup>(2)</sup>	(32,692)	—	(925)	(33,617)
Non-cash acquisition related activity <sup>(3)</sup>	(181,929)	—	—	(181,929)
Cash disbursed for acquisitions	2,039,931	1,097,004	421,331	3,558,266
Construction in progress additions	646,466	25,646	422,103	1,094,215
Less: Capitalized interest	(39,799)	(2,416)	(8,484)	(50,699)
Accruals <sup>(4)</sup>	(4,735)	(1,358)	(22,488)	(28,581)
Cash disbursed for construction in progress	601,932	21,872	391,131	1,014,935
Capital improvements to existing properties	399,130	33,592	84,960	517,682
Total cash invested in real property, net of cash acquired	<u>\$ 3,040,993</u>	<u>\$ 1,152,468</u>	<u>\$ 897,422</u>	<u>\$ 5,090,883</u>

<sup>(1)</sup> Excludes \$4,708,000 of unrestricted and restricted cash acquired.

<sup>(2)</sup> Includes amounts attributable to both redeemable noncontrolling interests and noncontrolling interests.

<sup>(3)</sup> Relates to the acquisition of assets previously financed as loans receivable and the acquisition of assets previously recognized as investments in unconsolidated entities.

<sup>(4)</sup> Represents non-cash accruals for amounts to be paid in future periods for properties that converted, off-set by amounts paid in the current period.

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	Seniors Housing Operating	Triple-net	Outpatient Medical	Total
Land and land improvements	\$ 206,618	\$ 7,536	\$ 68,379	\$ 282,533
Buildings and improvements	2,067,051	59,248	253,358	2,379,657
Acquired lease intangibles	129,429	—	35,316	164,745
Construction in progress	108,141	—	—	108,141
Right of use assets, net	169	—	3,852	4,021
Total net real estate assets	2,511,408	66,784	360,905	2,939,097
Receivables and other assets	14,406	—	501	14,907
Total assets acquired <sup>(1)</sup>	2,525,814	66,784	361,406	2,954,004
Secured debt	(279,788)	(39,574)	—	(319,362)
Lease liabilities	—	—	(3,852)	(3,852)
Accrued expenses and other liabilities	(112,962)	(1,428)	(1,414)	(115,804)
Total liabilities acquired	(392,750)	(41,002)	(5,266)	(439,018)
Noncontrolling interests <sup>(2)</sup>	(115,112)	(4)	(1,095)	(116,211)
Non-cash acquisition related activity <sup>(3)</sup>	(64,975)	(27,780)	—	(92,755)
Cash disbursed for acquisitions	1,952,977	(2,002)	355,045	2,306,020
Construction in progress additions	489,001	83,368	91,662	664,031
Less: Capitalized interest	(24,432)	(4,210)	(1,849)	(30,491)
Accruals <sup>(4)</sup>	(4,621)	—	2,818	(1,803)
Cash disbursed for construction in progress	459,948	79,158	92,631	631,737
Capital improvements to existing properties	352,099	48,052	75,865	476,016
Total cash invested in real property, net of cash acquired	<u>\$ 2,765,024</u>	<u>\$ 125,208</u>	<u>\$ 523,541</u>	<u>\$ 3,413,773</u>

<sup>(1)</sup> Excludes \$6,563,000 of unrestricted and restricted cash acquired.

<sup>(2)</sup> Includes amounts attributable to both redeemable noncontrolling interests and noncontrolling interests. For the year ended December 31, 2022, 1,227,000 OP Units were issued as a component of funding for certain transactions.

<sup>(3)</sup> Relates to the acquisition of assets previously financed as loans receivable and the acquisition of assets previously recognized as investments in unconsolidated entities.

<sup>(4)</sup> Represents non-cash accruals for amounts to be paid in future periods for properties that converted, off-set by amounts paid in the current period.

Year Ended December 31, 2021

	Seniors Housing Operating	Triple-net	Outpatient Medical	Total
Land and land improvements	\$ 449,335	\$ 88,839	\$ 64,843	\$ 603,017
Buildings and improvements	2,347,609	809,328	313,864	3,470,801
Acquired lease intangibles	264,589	—	24,751	289,340
Right of use assets, net	77,455	—	—	77,455
Total net real estate assets	3,138,988	898,167	403,458	4,440,613
Receivables and other assets	6,096	411	3,534	10,041
Total assets acquired <sup>(1)</sup>	3,145,084	898,578	406,992	4,450,654
Lease liabilities	(138,126)	—	—	(138,126)
Accrued expenses and other liabilities	(191,454)	(8,703)	(266)	(200,423)
Total liabilities acquired	(329,580)	(8,703)	(266)	(338,549)
Noncontrolling interests <sup>(2)</sup>	(4,942)	(6,449)	(16,540)	(27,931)
Cash disbursed for acquisitions	2,810,562	883,426	390,186	4,084,174
Construction in progress additions	322,050	77,412	42,464	441,926
Less: Capitalized interest	(13,834)	(3,078)	(2,440)	(19,352)
Accruals <sup>(3)</sup>	35	—	(4,646)	(4,611)
Cash disbursed for construction in progress	308,251	74,334	35,378	417,963
Capital improvements to existing properties	197,829	37,345	47,414	282,588
Total cash invested in real property, net of cash acquired	<u>\$ 3,316,642</u>	<u>\$ 995,105</u>	<u>\$ 472,978</u>	<u>\$ 4,784,725</u>

<sup>(1)</sup> Excludes \$4,201,000 of unrestricted and restricted cash acquired.

<sup>(2)</sup> Includes amounts attributable to both redeemable noncontrolling interests and noncontrolling interests.

<sup>(3)</sup> Represents non-cash accruals for amounts to be paid in future periods for properties that converted, off-set by amounts paid in the current period.

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*Canadian Pension Plan Investment Board ("CPPIB")*

During the year ended December 31, 2023, we paid \$69,606,000 to acquire the 45% redeemable noncontrolling ownership interest in two consolidated joint ventures with CPPIB, which owned interests in ten medical office buildings. In conjunction with the transaction, \$118,256,000 was removed from redeemable noncontrolling interests with the difference recorded to capital in excess of par value on our Consolidated Balance Sheets. The transaction is excluded from the table above.

*Holiday Retirement Acquisition*

On July 30, 2021, we acquired a portfolio of 85 seniors housing properties owned by Holiday Retirement for \$1,576,600,000, which are included in our Seniors Housing Operating segment and in the table above for the year ended December 31, 2021. Atria Senior Living assumed operations of the portfolio following its acquisition of the Holiday Retirement management company pursuant to an incentive-based management agreement. As part of this transaction, a wholly owned subsidiary assumed the leasehold interest in a 26 property portfolio and subsequently purchased eight of the leased properties and one of the properties was sold by the landlord, National Health Investors ("NHI"), and removed from the master lease. Effective April 1, 2022, our leasehold interest related to the master lease with NHI for the remaining 17 properties was terminated as a result of the transition or sale of the properties by NHI. The lease termination was part of an agreement to resolve outstanding litigation with NHI. In conjunction with the agreement, a wholly owned subsidiary and the lessee on the master lease agreed to release \$6,883,000 of cash to the landlord, which represents the net cash flow generated from the properties since we assumed the leasehold interest. Additionally, in conjunction with the lease termination, during the year ended December 31, 2022, we recognized \$58,621,000 in other income on our Consolidated Statements of Comprehensive Income from the derecognition of the right of use asset and related liability.

*Affinity Living Communities ("Affinity") Acquisition*

In February 2024, we entered into a definitive agreement to acquire 25 Seniors Housing Operating properties for a total purchase price of \$969 million, which will be managed under the Affinity brand. The transaction is expected to be funded through a combination of cash and the assumption of \$523 million of secured debt, subject to customary closing conditions and lender consents.

*Construction Activity*

The following is a summary of the construction projects that were placed into service and began generating revenues during the periods presented (in thousands):

	Year Ended		
	December 31, 2023	December 31, 2022	December 31, 2021
Development projects:			
Seniors Housing Operating	\$ 463,644	\$ 227,796	\$ 117,386
Triple-net	141,142	—	22,990
Outpatient Medical	190,770	44,777	125,179
Total development projects	<u>795,556</u>	<u>272,573</u>	<u>265,555</u>
Expansion projects	71,250	18,280	5,292
Total construction in progress conversions	<u><u>\$ 866,806</u></u>	<u><u>\$ 290,853</u></u>	<u><u>\$ 270,847</u></u>

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**4. Real Estate Intangibles**

The following is a summary of our real estate intangibles, excluding those related to ground leases or classified as held for sale, as of the dates indicated (dollars in thousands):

	December 31, 2023	December 31, 2022
<b>Assets:</b>		
In place lease intangibles	\$ 2,001,827	\$ 1,817,580
Above market tenant leases	66,663	57,203
Lease commissions	97,980	70,675
Gross historical cost	2,166,470	1,945,458
Accumulated amortization	(1,651,656)	(1,484,048)
Net book value	<u><u>\$ 514,814</u></u>	<u><u>\$ 461,410</u></u>
Weighted-average amortization period in years	6.7	7.6
<b>Liabilities:</b>		
Below market tenant leases	\$ 70,364	\$ 77,985
Accumulated amortization	(47,939)	(52,701)
Net book value	<u><u>\$ 22,425</u></u>	<u><u>\$ 25,284</u></u>
Weighted-average amortization period in years	8.4	8.4

The following is a summary of real estate intangible amortization income (expense) for the periods presented (in thousands):

	Year Ended December 31,		
	2023	2022	2021
Rental income related to (above)/below market tenant leases, net	\$ 384	\$ 1,551	\$ 1,680
Amortization related to in place lease intangibles and lease commissions	(226,663)	(217,187)	(115,579)

The future estimated aggregate amortization of intangible assets and liabilities is as follows for the periods presented (in thousands):

	Assets	Liabilities
2024	\$ 212,725	\$ 4,450
2025	76,031	3,534
2026	44,257	2,889
2027	34,860	2,440
2028	29,095	1,834
Thereafter	117,846	7,278
<b>Totals</b>	<u><u>\$ 514,814</u></u>	<u><u>\$ 22,425</u></u>

**5. Dispositions, Real Property Held for Sale and Impairment**

We periodically sell properties for various reasons, including favorable market conditions, the exercise of tenant purchase options or reduction of concentrations (e.g. property type, relationship or geography). At December 31, 2023, 15 Seniors Housing Operating, one Triple-net and four Outpatient Medical properties, with an aggregate net real estate balance of \$372,883,000, were classified as held for sale. In addition to the real property balances, secured debt balances of \$185,263,000 and net other assets and (liabilities) of \$21,568,000 were included in the Consolidated Balance Sheets related to the held for sale properties. Expected gross sales proceeds related to the held for sale properties are approximately \$546,568,000, which includes non-cash consideration relating to 14 Canadian Revera properties discussed below.

During the year ended December 31, 2023, we recorded impairment charges of \$15,401,000 related to four Seniors Housing Operating properties and one Triple-net property which were classified as held for sale for which the carrying value exceeded the estimated fair values less costs to sell. Additionally, during 2023 we recorded impairment charges of \$20,696,000 related to three Seniors Housing Operating properties and two Triple-net properties, which were held for use for which the carrying value exceeded the fair values. During the year ended December 31, 2022, we recorded impairment charges of \$13,146,000 related to one Seniors Housing Operating property, which was classified as held for sale. Additionally, we recorded \$4,356,000 of impairment charges related to two Triple-net properties and one Outpatient Medical property that were held for use. During the year ended December 31, 2021, we recorded impairment charges of \$19,567,000 related to four Triple-net properties and one Outpatient Medical property, which were disposed of or classified as held for sale. Additionally, during the year ended December 31, 2021, we recorded \$31,540,000 of impairment charges related to two Seniors Housing Operating and two Triple-net properties that were held for use.

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Operating results attributable to properties sold or classified as held for sale which do not meet the definition of discontinued operations, are not reclassified on our Consolidated Statements of Comprehensive Income. We recognized income (loss) from continuing operations before income taxes and other items from properties sold or classified as held for sale of \$58,816,000 for the year ended December 31, 2023 and \$(8,941,000) and \$11,437,000 for the same periods in 2022 and 2021, respectively.

The following is a summary of our real property disposition activity for the periods presented (in thousands):

	Year Ended		
	December 31, 2023	December 31, 2022	December 31, 2021
Real estate dispositions:			
Seniors Housing Operating <sup>(1)</sup>	\$ 385,128	\$ 85,413	\$ 112,837
Triple-net	6,391	89,827	486,369
Outpatient Medical	—	393	229,660
Total dispositions	391,519	175,633	828,866
Gain (loss) on real estate dispositions, net	67,898	16,043	235,375
Net other assets (liabilities) disposed	(846)	7,820	6,081
Non-cash consideration	(361,830)	—	—
Cash proceeds from real estate dispositions	<u>\$ 96,741</u>	<u>\$ 199,496</u>	<u>\$ 1,070,322</u>

<sup>(1)</sup> Dispositions occurring in the year ended December 31, 2023 include the disposition of unconsolidated equity method investments related to Revera. See discussion below for further information.

*Strategic Dissolution of Revera Joint Ventures*

During the year ended December 31, 2023, we entered into definitive agreements to dissolve our existing Revera joint venture relationships across the U.S., U.K. and Canada. The transactions include acquiring the remaining interests in 110 properties from Revera, while simultaneously selling interests in 31 properties to Revera.

In June 2023, we closed the U.K. portfolio portion of the transaction through the acquisition of the remaining ownership interest in 29 properties previously held in two separate consolidated joint venture structures in which we owned 75% and 90% of the interests in exchange for the disposition to Revera of our interests in four properties. In addition, we received cash from Revera of \$107,341,000 relating to the net settlement of loans previously made to the joint ventures. Operations for the 29 retained properties were transitioned to Avery Healthcare.

Total proceeds related to the four properties disposed were \$222,521,000, which included non-cash consideration from Revera of \$241,728,000, comprised of the fair value of interests received by us of \$198,837,000 and an allocation of Revera's noncontrolling interests of \$42,891,000, partially offset by \$9,049,000 of transaction-related expenses as well as the \$10,158,000 of cash paid to equalize the value exchanged between the parties. We disposed of net real property owned of \$224,208,000, resulting in a loss of \$1,687,000 recognized within gain (loss) on real estate dispositions, net within our Consolidated Statements of Comprehensive Income. Consideration transferred to acquire the additional interests in the 29 properties was comprised of the fair value of interests transferred by us of \$198,837,000 and \$5,776,000 of cash paid for transaction-related expenses. We derecognized \$180,497,000 of noncontrolling interests and \$22,270,000 of liabilities previously due to Revera with an adjustment of \$1,846,000 recognized in capital in excess of par value. The non-cash investing activity with respect to the sale of the four properties and non-cash financing activity with respect to the acquisition of Revera's interests in the 29 properties has been excluded from our Consolidated Statement of Cash Flows.

We closed the portion of the transactions predominantly related to the U.S. portfolio during the third quarter of 2023 through (i) the acquisition of the remaining interests in ten properties currently under development or recently developed by Sunrise Senior Living that were previously held within an equity method joint venture owned 34% by us and 66% by Revera, (ii) the disposition of our minority interests in 12 U.S. properties and one Canadian development project and (iii) the disposition of our 34% interest in the Sunrise Senior Living management company. We recorded net real estate investments of \$479,525,000 related to the ten acquired and now consolidated properties, which was comprised of \$31,456,000 of cash consideration and \$448,069,000 of non-cash consideration. Non-cash consideration primarily includes \$270,486,000 of assumed mortgage debt secured by the acquired properties, which was subsequently repaid in full by us immediately following the transaction, \$47,734,000 of carryover investment from our prior 34% equity method ownership interest and \$119,258,000 of fair value interests in the 13 properties transferred by us to Revera. We also derecognized \$56,905,000 of equity method investments related to the 13 properties retained by Revera and recorded a gain on real estate dispositions of \$62,075,000. In conjunction with this transaction, operations for two of the now wholly owned properties, along with operations for 26 existing wholly owned properties, transitioned to Oakmont Management Group. The non-cash investing activity with respect to the fair value of interests exchanged in the transaction, non-cash investing activity with respect to the carrying value of prior equity method interests now included in the basis of the acquired properties and non-cash financing activity with respect to the assumption of the secured mortgage debt have been excluded from our Consolidated Statements of Cash Flows.

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The Canadian portfolio consists of 85 properties in a joint venture owned 75% by us and 25% by Revera. As a part of the transaction, we intend to acquire Revera's interest in 71 properties and sell our interests in the remaining 14 properties. As of December 31, 2023, operations for all 71 retained properties have transitioned to new operators. The transaction is expected to close in the first half of 2024.

*Genesis HealthCare*

As part of the substantial exit of the Genesis HealthCare ("Genesis") operating relationship, which we disclosed on March 2, 2021, we transitioned the sublease of a portfolio of seven facilities from Genesis to Complete Care Management in the second quarter of 2021. As part of the March 2021 transaction, we entered into a forward sale agreement for the seven properties valued at \$182,618,000, which was expected to close when the Welltower-held purchase option became exercisable. As of March 31, 2023, the right of use assets related to the properties were \$115,359,000 and were reflected as held for sale with the corresponding lease liabilities of \$66,530,000 on our Consolidated Balance Sheet.

On May 1, 2023, we executed a series of transactions that included the assignment of the leasehold interest to a newly formed tri-party unconsolidated joint venture with Aurora Health Network, Peace Capital (an affiliate of Complete Care Management) and us, and culminated with the closing of the purchase option by the joint venture. The transactions resulted in net cash proceeds to us of \$104,240,000 (excluded from the dispositions table above) after our retained interest of \$11,571,000 in the joint venture and a gain from the loss of control and derecognition of the leasehold interest of \$65,485,000, which we recorded in other income within our Consolidated Statements of Comprehensive Income.

**6. Leases**

We lease land, buildings, office space and certain equipment. Many of our leases include a renewal option to extend the term from one to 25 years or more. Renewal options that we are reasonably certain to exercise are recognized in our right-of-use assets and lease liabilities. As most of our leases do not provide a rate implicit in the lease agreement, we generally use our incremental borrowing rate available at lease commencement, underlying collateral for the lease and the ability to borrow against that collateral on a secured basis to determine the present value of lease payments. The incremental borrowing rates were determined using our longer term borrowing rates (actual pricing through 30 years, as well as other longer term market rates).

The components of lease expense were as follows for the periods presented (in thousands):

	Classification	Year Ended December 31,		
		2023	2022	2021
Operating lease cost: <sup>(1)</sup>				
Real estate lease expense	Property operating expenses	\$ 21,970	\$ 22,150	\$ 22,642
Non-real estate investment lease expense	General and administrative expenses	7,243	5,794	4,596
Finance lease cost:				
Amortization of leased assets	Property operating expenses	5,854	6,837	8,105
Interest on lease liabilities	Interest expense	4,050	6,164	6,574
Sublease income	Rental income	(3,933)	(11,487)	(8,687)
Total		<u>\$ 35,184</u>	<u>\$ 29,458</u>	<u>\$ 33,230</u>

<sup>(1)</sup> Includes short-term leases which are immaterial.

Maturities of lease liabilities as of December 31, 2023 are as follows (in thousands):

	Operating Leases	Finance Leases
2024	\$ 19,329	\$ 5,547
2025	18,800	3,980
2026	16,637	4,030
2027	16,494	3,991
2028	16,291	3,948
Thereafter	863,847	369,892
Total lease payments	<u>951,398</u>	<u>391,388</u>
Less: Imputed interest	(647,845)	(311,711)
Total present value of lease liabilities	<u>\$ 303,553</u>	<u>\$ 79,677</u>

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Supplemental balance sheet information related to leases in which we are the lessee is as follows for the periods presented (in thousands, except lease terms and discount rate):

	Classification	December 31, 2023	December 31, 2022
<b>Right of use assets:</b>			
Operating leases - real estate	Right of use assets, net	\$ 283,293	\$ 287,984
Finance leases - real estate	Right of use assets, net	67,676	35,958
Real estate right of use assets, net		350,969	323,942
Operating leases - non-real estate investments	Receivables and other assets	11,338	10,119
Finance leases - held for sale <sup>(1)</sup>	Real property held for sale, net of accumulated depreciation	—	116,453
<b>Total right of use assets, net</b>		<b>\$ 362,307</b>	<b>\$ 450,514</b>
<b>Lease liabilities:</b>			
Operating leases		\$ 303,553	\$ 302,360
Finance leases		79,677	113,464
<b>Total lease liabilities</b>		<b>\$ 383,230</b>	<b>\$ 415,824</b>
<b>Weighted average remaining lease term (years):</b>			
Operating leases		45.6	46.0
Finance leases		60.7	19.8
<b>Weighted average discount rate:</b>			
Operating leases		5.27 %	5.56 %
Finance leases		7.71 %	5.01 %

<sup>(1)</sup> During the year ended December 31, 2023, we contributed finance leases at seven properties previously classified as held for sale into a newly formed unconsolidated joint venture, which recognized the purchase option within the leases. See Note 5 for further discussion.

Supplemental cash flow information related to leases was as follows for the periods indicated (in thousands):

	Classification	Year Ended December 31,		
		2023	2022	2021
Cash paid for amounts included in the measurement of lease liabilities:				
Operating cash flows from operating leases	Decrease (increase) in receivables and other assets	\$ (590)	\$ 8,805	\$ 9,081
Operating cash flows from operating leases	Increase (decrease) in accrued expenses and other liabilities	(2,037)	(5,570)	(6,008)
Operating cash flows from finance leases	Decrease (increase) in receivables and other assets	3,061	8,672	8,336
Financing cash flows from finance leases	Other financing activities	(2,704)	(2,255)	(3,578)

Substantially all of our operating leases in which we are the lessor contain escalating rent structures. Leases with fixed annual rental escalators are generally recognized on a straight-line basis over the initial lease period, subject to a collectability assessment. Rental income related to leases with contingent rental escalators is generally recorded based on the contractual cash rental payments due for the period. During the years ended December 31, 2023, 2022 and 2021, we wrote-off previously recognized straight-line rent receivable balances of \$16,642,000, \$0 and \$49,241,000, respectively, through a reduction of rental income, which relate to leases for which collection of substantially all contractual lease payments were no longer deemed probable.

Leases in our Triple-net and Outpatient Medical portfolios typically include some form of operating expense reimbursement by the tenant. Rental income related to operating leases and the corresponding variable lease payments, which primarily represents the reimbursement of operating costs such as common area maintenance expenses, utilities, insurance and real estate taxes for the periods indicated were as follows (in thousands):

	Year Ended December 31,		
	2023	2022	2021
Fixed income from operating leases	\$ 1,344,096	\$ 1,258,238	\$ 1,193,837
Variable lease income	211,977	193,548	180,858

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For the majority of our Seniors Housing Operating segment, revenue from resident fees and services is predominantly service-based, and as such, resident agreements are accounted for under ASC 606. Within that reportable segment, we also recognize revenue from residential seniors apartment leases in accordance with ASC 842. The amount of revenue related to these leases was \$466,162,000, \$410,749,000 and \$194,078,000 for the years ended December 31, 2023, 2022 and 2021, respectively.

The following table sets forth the future minimum lease payments receivable for leases in effect at December 31, 2023 (excluding properties in our Seniors Housing Operating portfolio and excluding any operating expense reimbursements) (in thousands):

2024	\$ 1,391,509
2025	1,379,176
2026	1,343,749
2027	1,323,525
2028	1,307,766
Thereafter	10,469,656
<b>Totals</b>	<b><u>\$ 17,215,381</u></b>

**7. Loans Receivable**

Loans receivable are recorded on our Consolidated Balance Sheets in real estate loans receivable, net of allowance for credit losses, or for non-real estate loans receivable, in receivables and other assets, net of allowance for credit losses.

Accrued interest receivable was \$31,798,000 and \$22,878,000 as of December 31, 2023 and December 31, 2022, respectively, and is included in receivables and other assets on the Consolidated Balance Sheets. The following is a summary of our loans receivable (in thousands):

	Year Ended December 31,	
	2023	2022
Mortgage loans	\$ 1,057,516	\$ 707,464
Other real estate loans	324,660	195,566
Allowance for credit losses on real estate loans receivable	<u>(20,589)</u>	<u>(12,186)</u>
Real estate loans receivable, net of credit allowance	1,361,587	890,844
Non-real estate loans	503,993	441,231
Allowance for credit losses on non-real estate loans receivable	<u>(173,874)</u>	<u>(152,063)</u>
Non-real estate loans receivable, net of credit allowance	330,119	289,168
<b>Total loans receivable, net of credit allowance</b>	<b><u>\$ 1,691,706</u></b>	<b><u>\$ 1,180,012</u></b>

The following is a summary of our loan activity for the periods presented (in thousands):

	Year Ended		
	December 31, 2023	December 31, 2022	December 31, 2021
Advances on loans receivable	\$ 490,736	\$ 156,045	\$ 997,449
Less: Receipts on loans receivable	90,215	196,310	343,260
<b>Net cash advances (receipts) on loans receivable</b>	<b><u>\$ 400,521</u></b>	<b><u>\$ (40,265)</u></b>	<b><u>\$ 654,189</u></b>

During the year ended December 31, 2021, we provided £540 million (approximately \$750,330,000 based on the Sterling/ U.S. Dollar exchange rate as of the date of funding) of senior loan financing and a £30 million delayed facility for working capital and capital expenditures to affiliates of Safanad, a global real estate and private equity firm, as part of the recapitalization of its investment in HC-One Group ("HC-One"). During the year ended December 31, 2023, we amended the loan agreement to provide an additional £65 million of financing relating to HC-One's acquisition of an operating platform and extended the maturity to October 2028. As of December 31, 2023, the outstanding principal balance on the expanded loan is £611,453,000 (approximately \$779,175,000 based on the Sterling/U.S. Dollar exchange rate as of December 31, 2023). As part of the original loan and as part of the 2023 expansion, we received equity warrants, which provide us the right to participate in the capital appreciation of HC-One above a designated price upon liquidation. See Note 12 for additional details.

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The following is a summary of our loans by credit loss category (in thousands):

Loan category	Years of Origination	Loan Carrying Value	December 31, 2023			No. of Loans
			Allowance for Credit Loss	Net Loan Balance		
Deteriorated loans	2007 - 2023	\$ 215,283	\$ (172,045)	\$ 43,238		9
Collective loan pool	2007 - 2018	227,810	(3,028)	224,782		14
Collective loan pool	2019	23,960	(319)	23,641		4
Collective loan pool	2020	34,938	(464)	34,474		5
Collective loan pool	2021	871,754	(11,794)	859,960		11
Collective loan pool	2022	126,324	(1,680)	124,644		18
Collective loan pool	2023	386,100	(5,133)	380,967		17
Total loans		<u>\$ 1,886,169</u>	<u>\$ (194,463)</u>	<u>\$ 1,691,706</u>		<u>78</u>

During the year ended December 31, 2021, we entered into definitive agreements to substantially exit our operating relationship with Genesis primarily through the transition of 51 properties to other operators. To effectuate this transition, we agreed to provide Genesis a lease termination fee of \$86,310,000 upon successful transition of all properties, which was to be used to immediately repay indebtedness to us. These property transitions substantially occurred throughout 2021, and as of December 31, 2023, \$85,043,000 of the lease termination fee has been earned by Genesis and repaid to us to reduce substantially all of the outstanding balance of this indebtedness.

Additionally, upon achievement of certain restructuring milestones, we agreed to reduce the balance of Genesis' unsecured notes payable to us by an additional \$169,771,000 in exchange for an equity interest in Genesis. As of December 31, 2023, the amount of the potential reduction of the balance of these unsecured notes has increased to \$238,104,000 due to accrued unpaid interest. The maturity date on the unsecured notes has been extended to March 29, 2024. The unsecured notes are included in the deteriorated loan category, and per our policy have had no interest recognized in the three years ended December 31, 2023. The achievement of milestones required for forgiveness has not yet occurred and as of December 31, 2023, the outstanding contractual balance of the unsecured notes, before potential debt reduction, is \$290,296,000 and the carrying value is \$24,246,000 after application of an allowance for credit losses and consideration of unrecognized interest.

During the year ended December 31, 2023, certain secured indebtedness payable by Genesis to us, which has a carrying value of \$166,859,000, was modified to extend the maturity date to March 29, 2024, with no other changes to the terms. Both the unsecured and the secured notes with Genesis are included in non-real estate loans receivable.

The total allowance for credit losses is deemed to be sufficient to absorb expected losses relating to our loan portfolio. The following is a summary of the allowance for credit losses on loans receivable for the periods presented (in thousands):

	Year Ended December 31,		
	2023	2022	2021
Balance at beginning of year	\$ 164,249	\$ 166,785	\$ 224,036
Provision for loan losses, net <sup>(1)</sup>	8,797	(1,394)	7,270
Loan write-offs <sup>(2)</sup>	—	—	(64,075)
Purchased deteriorated loan	19,077	—	—
Reserve for unrecognized interest added to principal	2,066	—	—
Foreign currency translation	274	(1,142)	(446)
Balance at end of year	<u>\$ 194,463</u>	<u>\$ 164,249</u>	<u>\$ 166,785</u>

<sup>(1)</sup> Excludes the provision for loan loss on held-to-maturity debt securities.

<sup>(2)</sup> Includes \$64,075,000 related to the Genesis lease terminations for the twelve months ended December 31, 2021.

The following is a summary of our deteriorated loans (in thousands):

	Year Ended December 31,		
	2023	2022	2021
Balance of deteriorated loans at end of year	\$ 215,283	\$ 174,841	\$ 178,369
Allowance for credit losses	(172,045)	(148,438)	(148,438)
Balance of deteriorated loans not reserved	<u>\$ 43,238</u>	<u>\$ 26,403</u>	<u>\$ 29,931</u>
Interest recognized on deteriorated loans <sup>(1)</sup>	\$ 1,681	\$ —	\$ 3,185

<sup>(1)</sup> Represents cash interest recognized in the period.

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**8. Investments in Unconsolidated Entities**

We participate in a number of joint ventures, which generally invest in seniors housing and health care real estate. Our share of the results of operations for these properties has been included in our consolidated results of operations from the date of acquisition by the joint ventures and are reflected in our Consolidated Statements of Comprehensive Income as income or loss from unconsolidated entities. The following is a summary of our investments in unconsolidated entities (dollars in thousands):

	Percentage Ownership <sup>(1)</sup>	December 31, 2023	December 31, 2022
Seniors Housing Operating	10% to 95%	\$ 1,248,774	\$ 1,171,307
Triple-net	10% to 88%	147,679	111,812
Outpatient Medical	15% to 50%	240,078	216,671
<b>Total</b>		<b>\$ 1,636,531</b>	<b>\$ 1,499,790</b>

<sup>(1)</sup> As of December 31, 2023 and includes ownership of investments classified as liabilities and excludes ownership of in-substance real estate.

During the year ended December 31, 2023, we recognized \$35,293,000 of impairment losses related to investments in unconsolidated entities in our Consolidated Statements of Comprehensive Income as income or loss from unconsolidated entities. No such impairment losses were recognized during the years ended December 31, 2022 or 2021.

Through June 30, 2023, we owned 34% of Sunrise Senior Living Management, Inc. ("Sunrise ManCo"), who provided comprehensive property management and accounting services with respect to certain of our Seniors Housing Operating properties operated by Sunrise. We pay Sunrise annual management fees pursuant to long-term management agreements. The majority of our management agreements have initial terms expiring in 2028, plus, if applicable, optional renewal periods ranging from an additional 3 to 15 years depending on the property. The management fees payable to Sunrise under the management agreements include a fee based on a percentage of revenues generated by the applicable properties plus, if applicable, positive or negative adjustments based on specified performance targets. For the period in which we owned Sunrise ManCo in 2023, we recognized management fees of \$14,185,000 which are reflected within property operating expenses in our Consolidated Statements of Comprehensive Income. For the years ended December 31, 2022 and 2021, we recognized \$27,660,000 and \$37,052,000 of management fees, respectively. Prior to the sale of our interest in Sunrise ManCo, we recognized an impairment charge of \$28,708,000 in income from unconsolidated entities on our Consolidated Statements of Comprehensive Income for the year ended December 31, 2023, calculated as the excess of the carrying value of our investment in the management company compared to estimated sales proceeds for its sale.

At December 31, 2023, the aggregate unamortized basis difference of our joint venture investments of \$144,144,000 is primarily attributable to the difference between the amount for which we purchased our interest in the entity, including transaction costs, and the historical carrying value of the net assets of the joint venture. This difference is being amortized over the remaining useful life of the related properties and included in the reported amount of income from unconsolidated entities.

We have made loans related to 24 properties as of December 31, 2023 for the development and construction of certain properties which are classified as in substance real estate investments and have a carrying value of \$832,746,000. We believe that such borrowers typically represent VIEs in accordance with ASC 810. VIEs are required to be consolidated by their primary beneficiary, which is the enterprise that has both: (i) the power to direct the activities of the VIE that most significantly impacts the entity's economic performance; and (ii) the obligation to absorb losses or the right to receive benefits of the VIE that could be significant to the entity. We have concluded that we are not the primary beneficiary of such borrowers, therefore, the loan arrangements were assessed based on among other factors, the amount and timing of expected residual profits, the estimated fair value of the collateral and the significance of the borrower's equity in the project. Based on these assessments the arrangements have been classified as in substance real estate investments. We expect to fund an additional \$195,763,000 related to these investments.

**WELLTOWER INC. AND SUBSIDIARIES**  
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**9. Credit Concentration**

We use consolidated net operating income ("NOI") as our credit concentration metric. See Note 18 for additional information and reconciliation. The following table summarizes certain information about our credit concentration for the year ended December 31, 2023, excluding our share of NOI in unconsolidated entities (dollars in thousands):

Concentration by relationship: <sup>(1)</sup>	Number of Properties	Total NOI	Percent of NOI <sup>(2)</sup>
Integra Healthcare Properties	147	\$ 215,466	8%
Sunrise Senior Living <sup>(3)</sup>	88	150,801	6%
Cogir Management Corporation	120	112,571	4%
Avery Healthcare	84	100,017	4%
Oakmont Management Group	64	94,487	4%
Remaining portfolio	1,398	2,016,877	74%
<b>Totals</b>	<b>1,901</b>	<b>\$ 2,690,219</b>	<b>100%</b>

<sup>(1)</sup> Integra Healthcare Properties is in our Triple-net segment. Sunrise Senior Living ("Sunrise"), Cogir Management Corporation and Oakmont Management Group are in our Seniors Housing Operating segment. Avery Healthcare is in both our Seniors Housing Operating and Triple-net segments.

<sup>(2)</sup> NOI with our top five relationships comprised 30% of total NOI for the year ending December 31, 2022.

<sup>(3)</sup> For the year ended December 31, 2023, we recognized \$793,920,000 of revenue from properties managed by Sunrise.

In December 2022, ProMedica relinquished to Welltower its 15% interest in 147 skilled nursing facilities previously owned by the Welltower/ProMedica joint venture in exchange for a lease modification, which relieved ProMedica from its lease obligation on the properties and amended the lease on the remaining 58 assisted living and memory care properties that continue to be held by the Welltower/ProMedica joint venture. The reduction of ProMedica's noncontrolling interest of \$273,504,000 resulting from its relinquishment of the interest in the joint venture previously holding the 147 skilled nursing facilities is a non-cash financing activity excluded from our Consolidated Statement of Cash Flows. The 58 assisted living and memory care assets continue to be operated by ProMedica and backed by the existing guaranty.

Concurrently with the above, Welltower and Integra Healthcare Properties ("Integra") entered into master leases for the skilled nursing portfolio, which were subsequently subleased to regional operators. Also in December 2022, we sold to Integra a 15% ownership interest in 54 of those skilled nursing facilities for approximately \$73 million, with no gain recognized as the properties continue to be consolidated following the transaction. This transaction represents the initial tranche of the newly formed joint venture owned 85% by Welltower and 15% by Integra. In January 2023, Integra acquired a 15% interest in an additional 31 of the remaining 93 skilled nursing facilities for approximately \$74 million.

**10. Borrowings Under Credit Facilities and Commercial Paper Program**

At December 31, 2023, we had a primary unsecured credit facility with a consortium of 31 banks that included a \$4,000,000,000 unsecured revolving credit facility, a \$1,000,000,000 unsecured term credit facility and a \$250,000,000 Canadian-denominated unsecured term credit facility. The unsecured revolving credit facility is comprised of a \$1,000,000,000 tranche that matures on June 4, 2026 (none outstanding at December 31, 2023) and a \$3,000,000,000 tranche that matures on June 4, 2025 (none outstanding at December 31, 2023). The term credit facilities mature on July 19, 2026. Each tranche of the revolving facility and term loans may be extended for two successive terms of six months at our option. We have an option, through an accordion feature, to upsize the unsecured revolving credit facility and the \$1,000,000,000 unsecured term credit facility by up to an additional \$1,250,000,000, in the aggregate, and the \$250,000,000 Canadian-denominated unsecured term credit facility by up to an additional \$250,000,000. The primary unsecured credit facility also allows us to borrow up to \$1,000,000,000 in alternate currencies (none outstanding at December 31, 2023). Borrowings under the unsecured revolving credit facility are subject to interest payable at the applicable margin over the secured overnight financing rate ("SOFR") interest rate. Based on our current credit ratings, the loans under the unsecured revolving credit facility currently bear interest at 0.775% over the adjusted SOFR rate at December 31, 2023. In addition, we pay a facility fee quarterly to each bank based on the bank's commitment amount. The facility fee depends on our debt ratings and was 0.15% at December 31, 2023.

Under the terms of our commercial paper program, we may issue unsecured commercial paper notes with maturities that vary, but do not exceed 397 days from the date of issue, up to a maximum aggregate face or principal amount outstanding at any time of \$1,000,000,000 (none outstanding at December 31, 2023).

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The following information relates to aggregate borrowings under the unsecured revolving credit facility and commercial paper program for the periods presented (dollars in thousands):

	Year Ended December 31,		
	2023	2022	2021
Balance outstanding at year end	\$ —	\$ —	\$ 325,000
Maximum amount outstanding at any month end	\$ 205,000	\$ 1,565,000	\$ 994,000
Average amount outstanding (total of daily principal balances divided by days in period)	\$ 16,233	\$ 766,167	\$ 384,418
Weighted-average interest rate (actual interest expense divided by average borrowings outstanding)	5.05 %	1.75 %	0.33 %

**11. Senior Unsecured Notes and Secured Debt**

At December 31, 2023, the annual principal payments due on debt obligations were as follows (in thousands):

	Senior Unsecured Notes <sup>(1,2)</sup>	Secured Debt <sup>(3)</sup>	Totals
2024	\$ 1,350,000	\$ 400,258	\$ 1,750,258
2025	1,260,000	428,821	1,688,821
2026	700,000	155,500	855,500
2027 <sup>(4,5)</sup>	1,916,604	210,091	2,126,695
2028 <sup>(6)</sup>	2,485,865	107,546	2,593,411
Thereafter <sup>(7)</sup>	5,987,150	920,229	6,907,379
Total principal balance	<u>\$ 13,699,619</u>	<u>\$ 2,222,445</u>	<u>\$ 15,922,064</u>
Unamortized discounts and premiums, net	(26,271)	—	(26,271)
Unamortized debt issuance costs, net	(72,812)	(20,237)	(93,049)
Fair value adjustments and other, net	(48,314)	(18,881)	(67,195)
Total carrying value of debt	<u>\$ 13,552,222</u>	<u>\$ 2,183,327</u>	<u>\$ 15,735,549</u>

<sup>(1)</sup> Annual interest rates range from 2.05% to 7.02%. The ending weighted average interest rate, after considering the effects of interest rate swaps, was 4.05%, 4.06%, and 3.67% as of December 31, 2023, December 31, 2022, and December 31, 2021, respectively.

<sup>(2)</sup> All senior unsecured notes with the exception of the \$300,000,000 Canadian-denominated 2.95% senior unsecured notes due 2027 have been issued by Welltower OP and are fully and unconditionally guaranteed by Welltower. The \$300,000,000 Canadian-denominated 2.95% senior unsecured notes due 2027 have been issued through private placement by a wholly owned subsidiary of Welltower OP and are fully and unconditionally guaranteed by Welltower OP.

<sup>(3)</sup> Annual interest rates range from 1.25% to 8.13%. The ending weighted average interest rate, after considering the effects of interest rate swaps and caps, was 4.76%, 4.33%, and 3.03% as of December 31, 2023, December 31, 2022, and December 31, 2021, respectively. Gross real property value of the properties securing the debt totaled \$5,511,479,000 at December 31, 2023.

<sup>(4)</sup> Includes a \$1,000,000,000 unsecured term loan and a \$250,000,000 Canadian-denominated unsecured term loan (approximately \$189,365,000 based on the Canadian/U.S. Dollar exchange rate on December 31, 2023). Both term loans mature on July 19, 2026 and may be extended for two successive terms of six months at our option. The loans bear interest at adjusted SOFR plus 0.85% (6.31% at December 31, 2023) and Canadian Dealer Offered Rate plus 0.85% (6.31% at December 31, 2023), respectively.

<sup>(5)</sup> Includes \$300,000,000 of Canadian-denominated 2.95% senior unsecured notes due 2027 (approximately \$227,239,000 based on the Canadian/U.S. Dollar exchange rate on December 31, 2023).

<sup>(6)</sup> Includes £550,000,000 of 4.80% senior unsecured notes due 2028 (approximately \$700,865,000 based on the Pounds Sterling/U.S. Dollar exchange rate in effect on December 31, 2023).

<sup>(7)</sup> Includes £500,000,000 of 4.50% senior unsecured notes due 2034 (approximately \$637,150,000 based on the Pounds Sterling/U.S. Dollar exchange rate in effect on December 31, 2023).

The following is a summary of our senior unsecured notes principal activity during the periods presented (dollars in thousands):

	Year Ended December 31,		
	2023	2022	2021
Beginning balance	\$ 12,584,529	\$ 11,707,961	\$ 11,509,533
Debt issued	1,035,000	1,050,000	1,750,000
Debt extinguished	—	—	(1,533,752)
Foreign currency	80,090	(173,432)	(17,820)
Ending balance	<u>\$ 13,699,619</u>	<u>\$ 12,584,529</u>	<u>\$ 11,707,961</u>

In January 2024, we repaid our \$400,000,000 4.5% senior unsecured notes at maturity.

**WELLTOWER INC. AND SUBSIDIARIES**  
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Welltower, the parent entity that consolidates Welltower OP and all other subsidiaries, fully and unconditionally guarantees to each holder of all series of senior unsecured notes issued by Welltower OP that the principal of and premium, if any, and interest on the notes will be promptly paid in full when due, whether at the applicable maturity date, by acceleration or redemption or otherwise, and interest on the overdue principal of and interest on the notes, if any, if lawful, and all other obligations of Welltower OP to the holders of the notes will be promptly paid in full or performed. Welltower's guarantees of such notes are its senior unsecured obligation and rank equally with all of Welltower's other future unsecured senior indebtedness and guarantees from time to time outstanding. Welltower's guarantees of such notes are effectively subordinated to all liabilities of its subsidiaries and to its secured indebtedness to the extent of the assets securing such indebtedness. Because Welltower conducts substantially all of its business through its subsidiaries, Welltower's ability to make required payments with respect to the guarantees depends on the financial results and condition of its subsidiaries and its ability to receive funds from its subsidiaries, whether by dividends, loans, distributions or other payments.

We may repurchase, redeem or refinance senior unsecured notes from time to time, taking advantage of favorable market conditions when available. We may purchase senior notes for cash through open market purchases, privately negotiated transactions, a tender offer or, in some cases, through the early redemption of such securities pursuant to their terms. The senior unsecured notes are redeemable at our option, at any time in whole or from time to time in part, subject to certain contractual restrictions, at a redemption price equal to the sum of: (i) the principal amount of the notes (or portion of such notes) being redeemed plus accrued and unpaid interest thereon up to the redemption date and (ii) any "make-whole" amount due under the terms of the notes in connection with early redemptions. Redemptions and repurchases of debt, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors.

*Exchangeable Senior Unsecured Notes*

In May 2023, Welltower OP issued \$1,035,000,000 aggregate principal amount of 2.75% exchangeable senior unsecured notes maturing May 15, 2028 (the "Exchangeable Notes" or the "Notes") unless earlier exchanged, purchased or redeemed. The Exchangeable Notes will pay interest semi-annually in arrears on May 15 and November 15 of each year. The net proceeds from the offering of the Exchangeable Notes were approximately \$1,011,780,000 after deducting the underwriting fees and other expenses. We recognized contractual interest expense on the Exchangeable Notes of approximately \$18,184,000 for the year end December 31, 2023. Additionally, amortization of related issuance costs for the year end December 31, 2023 were \$2,975,000. Unamortized issuance costs were \$20,245,000 as of December 31, 2023.

Prior to the close of business on the business day immediately preceding November 15, 2027, the Notes are exchangeable at the option of the holders only upon certain circumstances and during certain periods, including upon a notice of redemption described below. On or after November 15, 2027, the Notes will be exchangeable at the option of the holders at any time prior to the close of business on the second scheduled trading day preceding the maturity date. Welltower OP will settle exchanges of the Notes by delivering cash up to the principal amount of the Notes exchanged and, in respect of the remainder of the exchanged value, if any, in excess thereof, cash or shares of Welltower's common stock, or a combination thereof, at the election of Welltower OP. The exchange rate initially equals 10.4808 shares of common stock per \$1,000 principal amount of Notes (equivalent to an exchange price of approximately \$95.41 per share of common stock). The exchange rate is subject to adjustment upon the occurrence of certain events but will not be adjusted for any accrued and unpaid interest.

Welltower OP may redeem the Notes, at its option, in whole or in part, on any business day on or after May 20, 2026, if the last reported sales price of the common stock has been at least 130% of the exchange price then in effect for at least 20 trading days (whether or not consecutive) during any 30 consecutive trading day period ending on, and including, the trading day immediately preceding the date on which Welltower OP provides notice of redemption. The redemption price will be equal to 100% of the principal amount of the Notes to be redeemed, plus accrued and unpaid interest, if any, to but excluding the redemption date.

The following is a summary of our secured debt principal activity for the periods presented (dollars in thousands):

	Year Ended December 31,		
	2023	2022	2021
Beginning balance	\$ 2,129,954	\$ 2,202,312	\$ 2,378,073
Debt issued	385,115	113,183	23,569
Debt assumed	428,578	328,096	—
Debt extinguished	(687,780)	(399,066)	(132,031)
Principal payments	(54,076)	(58,114)	(65,587)
Foreign currency	20,654	(56,457)	(1,712)
Ending balance	<u>\$ 2,222,445</u>	<u>\$ 2,129,954</u>	<u>\$ 2,202,312</u>

Our debt agreements contain various covenants, restrictions and events of default. Certain agreements require us to maintain certain financial ratios and minimum net worth and impose certain limits on our ability to incur indebtedness, create liens and make investments or acquisitions. As of December 31, 2023, we were in compliance in all material respects with all of the covenants under our debt agreements.

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**12. Derivative Instruments**

We are exposed to, among other risks, the impact of changes in foreign currency exchange rates as a result of our non-U.S. investments and interest rate risk related to our capital structure. Our risk management program is designed to manage the exposure and volatility arising from these risks, and utilizes foreign currency forward contracts, cross currency swap contracts, interest rate swaps, interest rate locks and debt issued in foreign currencies to offset a portion of these risks.

*Cash Flow Hedges and Fair Value Hedges of Interest Rate Risk*

We enter into interest rate swaps in order to maintain a capital structure containing targeted amounts of fixed and floating-rate debt and manage interest rate risk. Interest rate swaps designated as cash flow hedges involve the receipt of variable amounts from a counterparty in exchange for our fixed-rate payments. These interest rate swap agreements are used to hedge the variable cash flows associated with variable-rate debt.

Interest rate swaps designated as fair value hedges involve the receipt of fixed amounts from a counterparty in exchange for our variable-rate payments. These interest rate swap agreements hedge the exposure to changes in the fair value of fixed-rate debt attributable to changes in the designated benchmark interest rate. For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative instrument, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk, are recognized in earnings. We record the gain or loss on the hedged items in interest expense, the same line item as the offsetting loss or gain on the related interest rate swaps. In March 2022, we entered into a fixed to floating swap in connection with our March 2022 senior note issuance. As of December 31, 2023, the carrying amount of the notes, exclusive of the hedge, is \$545,872,000. The fair value of the swap as of December 31, 2023 was (\$48,314,000) and was recorded as a derivative liability with an offset to senior unsecured notes on our Consolidated Balance Sheets.

Periodically, we enter into and designate interest rate locks to partially hedge the risk of changes in interest payments attributable to increases in the benchmark interest rate during the period leading up to the probable issuance of fixed-rate debt. We designate our interest rate locks as cash flow hedges. Gains and losses when we settle our interest rate locks are amortized into earnings over the life of the related debt, except where a material amount is deemed to be ineffective, which would be immediately recognized in the Consolidated Statements of Comprehensive Income. Approximately \$2,562,000 of losses, which are included in other comprehensive income ("OCI"), are expected to be reclassified into earnings in the next 12 months.

Cash flows from derivatives accounted for as a fair value or cash flow hedge are classified in the same category as the cash flows from the items being hedged in the Consolidated Statement of Cash Flows.

*Foreign Currency Forward Contracts and Cross Currency Swap Contracts Designated as Net Investment Hedges*

We use foreign currency forward and cross currency forward swap contracts to hedge a portion of the net investment in foreign subsidiaries against fluctuations in foreign exchange rates. For instruments that are designated and qualify as net investment hedges, the variability in the foreign currency to U.S. Dollar of the instrument is recorded as a cumulative translation adjustment component of OCI.

During the years ended December 31, 2023, 2022, and 2021 we settled certain net investment hedges generating cash proceeds of \$29,553,000, \$61,853,000 and \$14,505,000, respectively. The balance of the cumulative translation adjustment will be reclassified to earnings if the hedged investment is sold or substantially liquidated.

*Derivative Contracts Undesignated*

We use foreign currency exchange contracts to manage existing exposures to foreign currency exchange risk. Gains and losses resulting from the changes in fair value of these instruments are recorded in interest expense on the Consolidated Statements of Comprehensive Income and are substantially offset by net revaluation impacts on foreign currency denominated balance sheet exposures. In addition, we have several interest rate cap contracts related to variable rate secured debt agreements. Gains and losses resulting from the changes in fair values of these instruments are also recorded in interest expense.

*Equity Warrants*

We received equity warrants through our lending activities further described in Note 7, which were accounted for as loan origination fees. The warrants provide us the right to participate in the capital appreciation of the underlying HC-One real estate portfolio above a designated price upon liquidation and contain net settlement terms qualifying as derivatives under ASC Topic 815. The warrants are classified within receivables and other assets on our Consolidated Balance Sheets. These warrants are measured at fair value with changes in fair value being recognized within gain (loss) on derivatives and financial instruments in our Consolidated Statements of Comprehensive Income.

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The following presents the notional amount of derivatives and other financial instruments as of the dates indicated (in thousands):

	December 31, 2023	December 31, 2022
Derivatives designated as net investment hedges:		
Denominated in Canadian Dollars	\$ 2,025,000	\$ 1,075,000
Denominated in Pound Sterling	£ 1,660,708	£ 1,890,708
Financial instruments designated as net investment hedges:		
Denominated in Canadian Dollars	\$ 250,000	\$ 250,000
Denominated in Pound Sterling	£ 1,050,000	£ 1,050,000
Interest rate swaps and caps designated as cash flow hedges:		
Denominated in U.S. Dollars <sup>(1)</sup>	\$ 872,601	\$ 25,000
Interest rate swaps designated as fair value hedges:		
Denominated in U.S. Dollars	\$ 550,000	\$ 550,000
Derivative instruments not designated:		
Interest rate caps denominated in U.S. Dollars	\$ —	\$ 26,137
Foreign currency exchange contracts denominated in Canadian Dollars	\$ 80,000	\$ 80,000

<sup>(1)</sup> At December 31, 2023 the maximum maturity date was September 1, 2028.

The following presents the impact of derivative instruments on the Consolidated Statements of Comprehensive Income for the periods presented (in thousands):

Description	Location	Year Ended		
		December 31, 2023	December 31, 2022	December 31, 2021
Gain (loss) on derivative instruments designated as hedges recognized in income	Interest expense	\$ 18,068	\$ 28,894	\$ 23,133
Gain (loss) on derivative instruments not designated as hedges recognized in income	Interest expense	\$ (1,383)	\$ 4,255	\$ (433)
Gain (loss) on equity warrants recognized in income	Gain (loss) on derivatives and financial instruments, net	\$ 2,218	\$ (6,837)	\$ 10,361
Gain (loss) on derivative and financial instruments designated as hedges recognized in OCI	OCI	\$ (245,095)	\$ 442,620	\$ 79,702

### 13. Commitments and Contingencies

At December 31, 2023, we had 23 outstanding letter of credit obligations totaling \$49,680,000 and expiring during 2024 and 2025. At December 31, 2023, we had outstanding construction in progress of \$1,304,441,000 and were committed to providing additional funds of approximately \$966,829,000 to complete construction. Additionally, at December 31, 2023, we had outstanding investments classified as in substance real estate of \$832,746,000 and were committed to provide additional funds of \$195,763,000 (see Note 8 for additional information). Purchase obligations include \$969 million representing a definitive agreement to acquire 25 Seniors Housing Operating properties entered into in February 2024 (see Note 3 for additional information) and \$39,387,000 of contingent purchase obligations to fund capital improvements. Rents due from the tenants are increased to reflect the additional investment in the property.

### 14. Stockholders' Equity

The following is a summary of our stockholders' equity capital accounts as of the dates indicated:

	December 31, 2023	December 31, 2022
Preferred Stock, \$1.00 par value:		
Authorized shares	50,000,000	50,000,000
Issued shares	—	—
Outstanding shares	—	—
Common Stock, \$1.00 par value:		
Authorized shares	700,000,000	700,000,000
Issued shares	566,001,632	492,283,488
Outstanding shares	564,241,181	490,508,937

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*Common Stock*

In August 2023, we entered into an equity distribution agreement whereby we can offer and sell up to \$4,000,000,000 aggregate amount of our common stock ("ATM Program", as amended from time to time). The ATM Program also allows us to enter into forward sale agreements (none outstanding at December 31, 2023). As of December 31, 2023, we had \$1,854,611,000 of remaining capacity under the ATM Program. Subsequent to December 31, 2023, we sold 5,046,308 shares of common stock under the ATM Program.

In November 2023, we issued 20,125,000 shares of common stock. The shares were sold pursuant to an underwriting agreement, dated as of November 6, 2023.

On May 1, 2020, our Board of Directors authorized a share repurchase program whereby we may repurchase up to \$1 billion of common stock through December 31, 2021. On November 7, 2022, our Board of Directors approved a follow-on share repurchase program for up to \$3 billion of common stock (the "Stock Repurchase Program"). Under the Stock Repurchase Program, we are not required to purchase shares but may choose to do so in the open market or through privately-negotiated transactions, through block trades, by effecting a tender offer, by way of an accelerated share repurchase program, through the purchase of call options or the sale of put options, or otherwise, or by any combination of the foregoing. We expect to finance any share repurchases using available cash and may use proceeds from borrowings or debt offerings. The Stock Repurchase Program has no expiration date and does not obligate us to repurchase any specific number of shares. We did not repurchase any shares of our common stock during the years ended December 31, 2023, 2022, and 2021.

The following is a summary of our common stock issuances during the periods indicated (dollars in thousands, except shares and average price amounts):

	Shares Issued	Average Price	Gross Proceeds	Net Proceeds
2021 Option exercises	338	\$ 56.21	\$ 19	\$ 19
2021 ATM Program issuances	29,667,348	80.41	2,385,683	2,348,182
2021 Stock incentive plans, net of forfeitures	171,189		—	—
<b>2021 Totals</b>	<b>29,838,875</b>		<b>\$ 2,385,702</b>	<b>\$ 2,348,201</b>
2022 Option exercises	2,433	\$ 67.00	163	163
2022 ATM Program issuances	43,092,888	86.23	3,715,971	3,667,691
2022 Redemption of OP Units and DownREIT Units	5,498		—	—
2022 Stock incentive plans, net of forfeitures	168,641		—	—
<b>2022 Totals</b>	<b>43,269,460</b>		<b>\$ 3,716,134</b>	<b>\$ 3,667,854</b>
2023 Option exercises	3,541	\$ 78.23	277	277
2023 ATM Program issuances	53,300,874	80.92	4,313,007	4,290,766
2023 Equity issuance	20,125,000	88.06	1,772,216	1,719,086
2023 Redemption of OP Units and DownREIT Units	335,562		—	—
2023 Stock incentive plans, net of forfeitures	(32,733)		—	—
<b>2023 Totals</b>	<b>73,732,244</b>		<b>\$ 6,085,500</b>	<b>\$ 6,010,129</b>

*Dividends*

Please refer to Note 19 for information related to federal income tax of dividends. The following is a summary of our dividend payments (in thousands, except per share amounts):

	Year Ended			
	December 31, 2023		December 31, 2022	
	Per Share	Amount	Per Share	Amount
Common stock	\$ 2.44	\$ 1,259,676	\$ 2.44	\$ 1,133,182
			Per Share	Amount
			\$ 2.44	\$ 1,037,194

*Accumulated Other Comprehensive Income*

The following is a summary of accumulated other comprehensive income/(loss) for the periods presented (in thousands):

	December 31, 2023	December 31, 2022
Foreign currency translation	\$ (913,675)	\$ (1,115,317)
Derivative and financial instruments designated as hedges	750,515	995,610
<b>Total accumulated other comprehensive income (loss)</b>	<b>\$ (163,160)</b>	<b>\$ (119,707)</b>

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**15. Stock Incentive Plans**

In March 2022, our Board of Directors approved the 2022 Long-Term Plan ("2022 Plan"), which authorizes up to 10,000,000 shares of common stock or units to be issued at the discretion of the Compensation Committee of the Board of Directors. Awards granted after March 28, 2022 are issued out of the 2022 Plan. The awards granted under the 2016 Long-Term Incentive Plan continue to vest and options expire ten years from the date of grant. Our non-employee directors, officers and key employees are eligible to participate in the 2022 Plan. The 2022 Plan allows for the issuance of, among other things, stock options, stock appreciation rights, restricted stock units, deferred stock units, performance units and dividend equivalent rights. Vesting periods for options, deferred stock units and restricted stock units generally range from three to five years. Options expire ten years from the date of grant.

Under our long-term incentive plan, certain restricted stock awards are market, performance and time-based. For market and performance based awards, we will grant a target number of restricted stock units, with the ultimate award determined by the total shareholder return and operating performance metrics, measured in each case over a measurement period of three to four years. Performance based awards vest after the end of the performance periods. The expected term represents the period from the grant date to the end of the performance period. Compensation expense for performance based awards is measured based on the probability of achievement of certain performance goals and is recognized over the performance period. For the portion of the grant for which the award is determined by the operating performance metrics, the compensation cost is based on the grant date closing price and management's estimate of corporate achievement of the financial metrics. If the estimated number of performance based restricted stock to be earned changes, an adjustment will be recorded to recognize the accumulated difference between the revised and previous estimates. For the portion of the grant determined by the total shareholder return ("TSR"), management used a Monte Carlo model to assess the fair value and compensation cost. For time based awards, the fair value of the restricted stock is equal to the market price of the Company's common stock on the date of grant and is amortized over the vesting periods. For purposes of measuring stock-based compensation expense, we consider whether an adjustment to the observable market price is necessary to reflect material nonpublic information that is known to us at the time the award is granted. No adjustments were deemed necessary for the years ended December 31, 2023, 2022, or 2021. Forfeitures are accounted for as they occur.

The following table summarizes compensation expense recognized for the periods presented (in thousands):

	Year Ended December 31,		
	2023	2022	2021
Stock options	\$ 2,741	\$ 2,378	\$ 1,088
Restricted stock units	34,458	23,771	16,724
<b>Total compensation expense</b>	<b>\$ 37,199</b>	<b>\$ 26,149</b>	<b>\$ 17,812</b>

**Stock Options**

The following is a summary of time-based stock option activity in 2023:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (years)	Intrinsic Value (\$000's)
Outstanding as of December 31, 2022	551,515	\$ 75.82		
Options granted	93,674	75.50		
Options exercised	(5,189)	79.82		
Options forfeited	(3,740)	77.77		
Outstanding as of December 31, 2023	<b>636,260</b>	<b>\$ 75.73</b>	7.8	\$ 9,190
Exercisable as of December 31, 2023	<b>210,262</b>	<b>\$ 72.72</b>	7.4	\$ 7,817

We used the Black-Scholes option pricing model to determine the grant date fair value of time-based options. The weighted-average assumptions used are as follows:

	2023
Dividend yield	3.20%
Estimated volatility <sup>(1)</sup>	34.82%
Risk free rate	4.12%
Expected life of options	4.8
Estimated fair value	\$20.55

<sup>(1)</sup> Estimated volatility over the life of the plan is using 50% historical volatility and 50% implied volatility.

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As of December 31, 2023, there was \$4,895,000 of total unrecognized compensation expense related to unvested time-based stock options that is expected to be recognized over a weighted-average period of two years.

During December 2021, we granted performance-based stock options. The grant date fair value of \$20.31 was estimated on the date of grant using the Black-Scholes option pricing model. These options have a performance condition based on a Funds From Operations goal measured over the performance period of January 1, 2022 to December 31, 2024. These awards vest over two years after the end of the performance period, with a portion vesting immediately at the end of the performance period. Compensation expense is measured based on the probability of achievement of the performance goal and is recognized over both the performance period and vesting period. At December 31, 2022 and December 31, 2023, the performance goal was not probable of being achieved. The following is a summary of performance-based stock option activity as of December 31, 2023:

	Shares	Weighted Average Exercise Price
Outstanding as of December 31, 2022	825,216	\$ 83.44
Options forfeited	(10,095)	83.44
Outstanding as of December 31, 2023	<u>815,121</u>	<u>\$ 83.44</u>

*Restricted Stock*

During January 2022, we granted performance-based restricted stock awards under the terms of an Out Performance Program ("OPP"). The grant date fair value was estimated on the date of grant using a Monte Carlo model. These awards have performance conditions based on a Funds From Operations goal and absolute and relative TSR goals measured over the performance period of January 1, 2022 to December 31, 2025. These awards vest after the end of the performance period. Compensation expense is measured based on the probability of achievement of the performance goals and is recognized over the performance period. At December 31, 2022 and December 31, 2023, the performance goals were not probable of being achieved. The following is a summary of our non-vested OPP restricted stock activity as of December 31, 2023:

	Restricted Stock	
	Number of Shares	Weighted-Average Grant Date Fair Value
Non-vested at December 31, 2022	936,915	\$ 27.60
Forfeited or expired	(4,690)	27.60
Non-vested at December 31, 2023	<u>932,225</u>	<u>\$ 27.60</u>

The following is a summary of the status of our non-vested restricted stock (including market, performance and time-based awards, and excluding OPP awards) as of December 31, 2023:

	Restricted Stock	
	Number of Shares	Weighted-Average Grant Date Fair Value
Non-vested at December 31, 2022	803,327	\$ 84.78
Vested	(255,514)	82.40
Granted	414,177	97.20
Change in awards based on performance <sup>(1)</sup>	798,065	106.59
Forfeited or expired	(14,040)	87.80
Non-vested at December 31, 2023	<u>1,746,015</u>	<u>\$ 98.03</u>

<sup>(1)</sup> Represents the change in number of market and performance based awards earned based on performance achievement.

We used a Monte Carlo model to assess the compensation cost associated with the portion of the market awards granted for which achievement will be determined using total shareholder return measures. The model also considers a post-vesting holding period. The weighted-average assumptions used are as follows:

	2023
Dividend yield	3.20%
Estimated volatility over the life of the plan <sup>(1)</sup>	27.33% - 39.02%
Risk free rate	4.44% - 5.08%
Estimated market based performance award value based on total shareholder return measure	\$118.87

<sup>(1)</sup> Estimated volatility over the life of the plan is using 50% historical volatility and 50% implied volatility.

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As of December 31, 2023, there was \$40,721,000 of total unrecognized compensation expense related to unvested restricted stock that is expected to be recognized over a weighted-average period of two years.

**16. Earnings Per Share**

The following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share data):

	Year Ended December 31,		
	2023	2022	2021
Numerator for basic earnings per share - net income attributable to common stockholders	\$ 340,094	\$ 141,214	\$ 336,138
Adjustment for net income (loss) attributable to OP Units and DownREIT Units	<u>(303)</u>	<u>165</u>	<u>(3,020)</u>
Numerator for diluted earnings per share	\$ 339,791	\$ 141,379	\$ 333,118
Denominator for basic earnings per share - weighted average shares	515,629	462,185	424,976
Effect of dilutive securities:			
Employee stock options	32	20	—
Non-vested restricted shares and units	1,031	1,058	447
OP Units and DownREIT Units	1,983	1,865	1,396
Employee stock purchase program	26	30	22
Dilutive potential common shares	3,072	2,973	1,865
Denominator for diluted earnings per share - adjusted weighted average shares	<u>518,701</u>	<u>465,158</u>	<u>426,841</u>
Basic earnings per share	\$ 0.66	\$ 0.31	\$ 0.79
Diluted earnings per share	\$ 0.66	\$ 0.30	\$ 0.78

As of December 31, 2021, outstanding forward sales agreements for the sale of 5,187,250 shares were not included in the computation of diluted earnings per share because such forward sales were anti-dilutive for the period. There were no outstanding forward sale agreements as of December 31, 2023 or December 31, 2022. Employee stock options were anti-dilutive for 2021.

The Exchangeable Notes were not included in the computation of diluted earnings per share as they were anti-dilutive for the year ended December 31, 2023.

**17. Disclosure about Fair Value of Financial Instruments**

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A three-level valuation hierarchy exists for disclosures of fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels are defined below:

- Level 1 – Quoted prices in active markets for identical assets or liabilities.
- Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

*Mortgage Loans, Other Real Estate Loans and Non-real Estate Loans Receivable*— The fair value of mortgage loans, other real estate loans and non-real estate loans receivable is generally estimated by using Level 2 and Level 3 inputs such as discounting the estimated future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

*Cash and Cash Equivalents and Restricted Cash* — The carrying amount approximates fair value.

*Equity Warrants* — The fair value of equity warrants is estimated using Level 3 inputs and includes data points such as enterprise value of the underlying HC-One Group real estate portfolio, marketability discount for private company warrants,

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dividend yield, volatility and risk-free rate. The enterprise value is driven by projected cash flows, weighted average cost of capital and a terminal capitalization rate.

*Borrowings Under Primary Unsecured Credit Facility and Commercial Paper Program*— The carrying amount of the primary unsecured credit facility and commercial paper program approximates fair value because the borrowings are interest rate adjustable.

*Senior Unsecured Notes*— The fair value of the senior unsecured notes payable is estimated based on Level 1 publicly available trading prices. The carrying amount of the variable rate senior unsecured notes approximates fair value because they are interest rate adjustable.

*Secured Debt*— The fair value of fixed rate secured debt is estimated using Level 2 inputs by discounting the estimated future cash flows using the current rates at which similar loans would be made with similar credit ratings and for the same remaining maturities. The carrying amount of variable rate secured debt approximates fair value because the borrowings are interest rate adjustable.

*Foreign Currency Forward Contracts, Interest Rate Swaps and Cross Currency Swaps*— Foreign currency forward contracts, interest rate swaps and cross currency swaps are recorded in other assets or other liabilities on the balance sheet at fair value that is derived from Level 2 observable market data, including yield curves and foreign exchange rates.

*Redeemable DownREIT Unitholder Interests*— Our redeemable DownREIT Unitholder interests are recorded on the balance sheet at fair value using Level 2 inputs unless the fair value is below the initial amount, in which case the redeemable DownREIT Unitholder interests are recorded at the initial amount adjusted for distributions to the unitholders and income or loss attributable to the unitholders. The fair value is measured using the closing price of our common stock, as units may be redeemed at the election of the holder for cash or, at our option, one share of our common stock per unit, subject to adjustment in certain circumstances.

The carrying amounts and estimated fair values of our financial instruments are as follows (in thousands):

	December 31, 2023		December 31, 2022	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial assets:</b>				
Mortgage loans receivable	\$ 1,043,252	\$ 1,105,260	\$ 697,906	\$ 739,159
Other real estate loans receivable	318,335	319,905	192,938	190,977
Cash and cash equivalents	1,993,646	1,993,646	631,681	631,681
Restricted cash	82,437	82,437	90,611	90,611
Non-real estate loans receivable	330,119	312,985	289,168	277,601
Foreign currency forward contracts, interest rate swaps and cross currency swaps	37,118	37,118	191,357	191,357
Equity warrants	35,772	35,772	30,436	30,436
<b>Financial liabilities:</b>				
Senior unsecured notes	\$ 13,552,222	\$ 13,249,247	\$ 12,437,273	\$ 11,381,873
Secured debt	2,183,327	2,144,059	2,110,815	2,054,889
Foreign currency forward contracts, interest rate swaps and cross currency swaps	96,023	96,023	55,727	55,727
Redeemable DownREIT Unitholder interests	\$ 77,928	\$ 77,928	\$ 75,355	\$ 75,355

*Items Measured at Fair Value on a Recurring Basis*

The market approach is utilized to measure fair value for our financial assets and liabilities reported at fair value on a recurring basis. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. The following summarizes items measured at fair value on a recurring basis (in thousands):

	Fair Value Measurements as of December 31, 2023			
	Total	Level 1	Level 2	Level 3
Equity warrants	\$ 35,772	\$ —	\$ —	\$ 35,772
Foreign currency forward contracts, interest rate swaps and cross currency swaps, net asset (liability) <sup>(1)</sup>	(58,905)	—	(58,905)	—
<b>Totals</b>	<b>\$ (23,133)</b>	<b>\$ —</b>	<b>\$ (58,905)</b>	<b>\$ 35,772</b>

<sup>(1)</sup> Please see Note 12 for additional information.

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The following table summarizes the change in fair value for equity warrants using unobservable Level 3 inputs for the years presented (in thousands):

	Years Ended	
	December 31, 2023	December 31, 2022
Beginning balance	\$ 30,436	\$ 41,909
Warrants acquired	1,202	—
Mark-to-market adjustment	2,218	(6,837)
Foreign currency	1,916	(4,636)
Ending balance	<u><u>\$ 35,772</u></u>	<u><u>\$ 30,436</u></u>

The most significant assumptions utilized in the valuation of the equity warrants are the cash flows of the underlying HC-One Group enterprise, as well as the terminal capitalization rate which was 10.0% and 10.5% at year end December 31, 2023 and 2022, respectively.

*Items Measured at Fair Value on a Nonrecurring Basis*

In addition to items that are measured at fair value on a recurring basis, we also have assets and liabilities in our balance sheet that are measured at fair value on a nonrecurring basis that are not included in the tables above. Assets, liabilities and noncontrolling interests that are measured at fair value on a nonrecurring basis include those acquired, exchanged or assumed. Asset impairments (if applicable, see Note 5 for impairments of real property and Note 7 for impairments of loans receivable) are also measured at fair value on a nonrecurring basis. We have determined that the fair value measurements included in each of these assets and liabilities rely primarily on company-specific inputs and our assumptions about the use of the assets and settlement of liabilities, as observable inputs are not available. As such, we have determined that each of these fair value measurements generally resides within Level 3 of the fair value hierarchy. We estimate the fair value of real estate and related intangibles using the income approach and unobservable data such as net operating income and estimated capitalization and discount rates. We also consider local and national industry market data including comparable sales, and commonly engage an external real estate appraiser to assist us in our estimation of fair value. We estimate the fair value of assets held for sale based on current sales price expectations or, in the absence of such price expectations, Level 3 inputs described above. We estimate the fair value of loans receivable using projected payoff valuations based on the expected future cash flows and/or the estimated fair value of collateral, net of sales costs, if the repayment of the loan is expected to be provided solely by the collateral. We estimate the fair value of secured debt assumed in asset acquisitions using current interest rates at which similar borrowings could be obtained on the transaction date.

**18. Segment Reporting**

We invest in seniors housing and health care real estate. We evaluate our business and make resource allocations on our three operating segments: Seniors Housing Operating, Triple-net and Outpatient Medical. Our Seniors Housing Operating properties include seniors apartments, assisted living, independent living/continuing care retirement communities, independent supportive living communities (Canada), care homes with and without nursing (U.K.) and combinations thereof that are generally owned and/or operated through RIDEA structures (see Note 19). Our Triple-net properties include the property types described above as well as long-term/post-acute care facilities. Under the Triple-net segment, we invest in seniors housing and health care real estate through acquisition and financing of primarily single tenant properties. Properties acquired are primarily leased under triple-net leases and we are not involved in the management of the property. Our Outpatient Medical properties are typically leased to multiple tenants and generally require a certain level of property management by us.

We evaluate performance based upon consolidated NOI of each segment. We define NOI as total revenues, including tenant reimbursements, less property operating expenses. We believe NOI provides investors relevant and useful information as it measures the operating performance of our properties at the property level on an unleveraged basis. We use NOI to make decisions about resource allocations and to assess the property level performance of our properties.

Non-segment revenue consists mainly of interest income on cash investments recorded in other income. Non-segment assets consist of corporate assets including cash, deferred loan expenses and corporate offices and equipment among others. Non-property specific revenues and expenses are not allocated to individual segments in determining NOI.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies (see Note 2). The results of operations for all acquisitions described in Note 3 are included in our consolidated results of operations from the acquisition dates and are components of the appropriate segments. All inter-segment transactions are eliminated.

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Summary information for the reportable segments (which excludes unconsolidated entities) during the years ended December 31, 2023, 2022 and 2021 is as follows (in thousands):

Year Ended December 31, 2023:	Seniors Housing Operating	Triple-net	Outpatient Medical	Non-segment/Corporate	Total
Resident fees and services	\$ 4,753,804	\$ —	\$ —	\$ —	\$ 4,753,804
Rental income	—	814,751	741,322	—	1,556,073
Interest income	10,096	157,592	666	—	168,354
Other income	9,743	70,986	9,167	69,868	159,764
Total revenues	4,773,643	1,043,329	751,155	69,868	6,637,995
Property operating expenses	3,655,508	42,194	231,956	18,118	3,947,776
Consolidated net operating income (loss)	1,118,135	1,001,135	519,199	51,750	2,690,219
Depreciation and amortization	906,771	231,028	263,302	—	1,401,101
Interest expense	56,509	(65)	10,543	540,859	607,846
General and administrative expenses	—	—	—	179,091	179,091
Loss (gain) on derivatives and financial instruments, net	—	(2,120)	—	—	(2,120)
Loss (gain) on extinguishment of debt, net	—	—	7	—	7
Provision for loan losses, net	3,197	6,348	264	—	9,809
Impairment of assets	24,999	11,098	—	—	36,097
Other expenses	96,972	5,060	2,289	4,020	108,341
Income (loss) from continuing operations before income taxes and other items	29,687	749,786	242,794	(672,220)	350,047
Income tax (expense) benefit	—	—	—	(6,364)	(6,364)
Income (loss) from unconsolidated entities	(69,835)	16,700	(307)	—	(53,442)
Gain (loss) on real estate dispositions, net	68,290	259	(651)	—	67,898
Income (loss) from continuing operations	28,142	766,745	241,836	(678,584)	358,139
Net income (loss)	<b>\$ 28,142</b>	<b>\$ 766,745</b>	<b>\$ 241,836</b>	<b>\$ (678,584)</b>	<b>\$ 358,139</b>
Total assets	<b>\$ 24,857,722</b>	<b>\$ 9,985,952</b>	<b>\$ 7,353,819</b>	<b>\$ 1,814,673</b>	<b>\$ 44,012,166</b>

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Year Ended December 31, 2022:	Seniors Housing Operating	Triple-net	Outpatient Medical	Non- segment/Corporate	Total
Resident fees and services	\$ 4,173,711	\$ —	\$ —	\$ —	\$ 4,173,711
Rental income	—	782,329	669,457	—	1,451,786
Interest income	7,867	142,402	302	—	150,571
Other income	63,839	6,776	8,998	4,934	84,547
Total revenues	<u>4,245,417</u>	<u>931,507</u>	<u>678,757</u>	<u>4,934</u>	<u>5,860,615</u>
Property operating expenses	3,292,045	44,483	205,997	16,245	3,558,770
Consolidated net operating income (loss)	953,372	887,024	472,760	(11,311)	2,301,845
Depreciation and amortization	854,800	215,887	239,681	—	1,310,368
Interest expense	34,833	963	18,078	475,645	529,519
General and administrative expenses	—	—	—	150,390	150,390
Loss (gain) on derivatives and financial instruments, net	—	8,334	—	—	8,334
Loss (gain) on extinguishment of debt, net	386	80	15	199	680
Provision for loan losses, net	1,039	9,289	(8)	—	10,320
Impairment of assets	13,146	3,595	761	—	17,502
Other expenses	66,026	13,043	2,537	20,064	101,670
Income (loss) from continuing operations before income taxes and other items	(16,858)	635,833	211,696	(657,609)	173,062
Income tax (expense) benefit	—	—	—	(7,247)	(7,247)
Income (loss) from unconsolidated entities	(53,318)	34,495	(2,467)	—	(21,290)
Gain (loss) on real estate dispositions, net	5,794	16,648	(6,399)	—	16,043
Income (loss) from continuing operations	<u>(64,382)</u>	<u>686,976</u>	<u>202,830</u>	<u>(664,856)</u>	<u>160,568</u>
Net income (loss)	<u>\$ (64,382)</u>	<u>\$ 686,976</u>	<u>\$ 202,830</u>	<u>\$ (664,856)</u>	<u>\$ 160,568</u>
Total assets	<u>\$ 22,000,732</u>	<u>\$ 8,619,314</u>	<u>\$ 6,614,887</u>	<u>\$ 658,300</u>	<u>\$ 37,893,233</u>

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Year Ended December 31, 2021:	Seniors Housing Operating	Triple-net	Outpatient Medical	Non- segment/Corporate	Total
Resident fees and services	\$ 3,197,223	\$ —	\$ —	\$ —	\$ 3,197,223
Rental income	—	761,441	613,254	—	1,374,695
Interest income	4,231	124,540	8,792	—	137,563
Other income	11,796	4,603	13,243	2,992	32,634
Total revenues	3,213,250	890,584	635,289	2,992	4,742,115
Property operating expenses	2,529,344	49,462	186,939	8,817	2,774,562
Consolidated net operating income (loss)	683,906	841,122	448,350	(5,825)	1,967,553
Depreciation and amortization	593,565	220,699	223,302	—	1,037,566
Interest expense	39,327	6,376	17,506	426,644	489,853
General and administrative expenses	—	—	—	126,727	126,727
Loss (gain) on derivatives and financial instruments, net	—	(7,333)	—	—	(7,333)
Loss (gain) on extinguishment of debt, net	(2,628)	—	(4)	52,506	49,874
Provision for loan losses, net	394	10,339	(3,463)	—	7,270
Impairment of assets	22,317	26,579	2,211	—	51,107
Other expenses	27,132	4,189	2,523	7,895	41,739
Income (loss) from continuing operations before income taxes and other items	3,799	580,273	206,275	(619,597)	170,750
Income tax (expense) benefit	—	—	—	(8,713)	(8,713)
Income (loss) from unconsolidated entities	(39,225)	20,687	(4,395)	—	(22,933)
Gain (loss) on real estate dispositions, net	6,146	135,881	93,348	—	235,375
Income (loss) from continuing operations	(29,280)	736,841	295,228	(628,310)	374,479
Net income (loss)	\$ (29,280)	\$ 736,841	\$ 295,228	\$ (628,310)	\$ 374,479

Our portfolio of properties and other investments are located in the United States, the United Kingdom and Canada. Revenues and assets are attributed to the country in which the property is physically located. The following is a summary of geographic information for the periods presented (dollars in thousands):

Revenues:	Year Ended					
	December 31, 2023		December 31, 2022		December 31, 2021	
	Amount	%	Amount	%	Amount	%
United States	\$ 5,521,933	83.2 %	\$ 4,843,417	82.6 %	\$ 3,766,707	79.4 %
United Kingdom	606,750	9.1 %	558,308	9.5 %	552,650	11.7 %
Canada	509,312	7.7 %	458,890	7.9 %	422,758	8.9 %
Total	\$ 6,637,995	100.0 %	\$ 5,860,615	100.0 %	\$ 4,742,115	100.0 %

Resident fees and services:	Year Ended					
	December 31, 2023		December 31, 2022		December 31, 2021	
	Amount	%	Amount	%	Amount	%
United States	\$ 3,811,915	80.2 %	\$ 3,325,466	79.7 %	\$ 2,389,257	74.7 %
United Kingdom	447,219	9.4 %	401,195	9.6 %	396,610	12.4 %
Canada	494,670	10.4 %	447,050	10.7 %	411,356	12.9 %
Total	\$ 4,753,804	100.0 %	\$ 4,173,711	100.0 %	\$ 3,197,223	100.0 %

Assets:	As of					
	December 31, 2023		December 31, 2022		December 31, 2021	
	Amount	%	Amount	%	Amount	%
United States	\$ 36,929,186	83.9 %	\$ 31,740,907	83.8 %	\$ —	—
United Kingdom	3,587,230	8.2 %	3,476,793	9.2 %	\$ —	—
Canada	3,495,750	7.9 %	2,675,533	7.0 %	\$ —	—
Total	\$ 44,012,166	100.0 %	\$ 37,893,233	100.0 %	\$ —	—

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**19. Income Taxes and Distributions**

We elected to be taxed as a REIT commencing with our first taxable year. To qualify as a REIT for federal income tax purposes, at least 90% of taxable income (excluding 100% of net capital gains) must be distributed to stockholders. REITs that do not distribute a certain amount of taxable income in the current year are also subject to a 4% federal excise tax. The main differences between undistributed net income for federal income tax purposes and financial statement purposes are the recognition of straight-line rent for reporting purposes, basis differences in acquisitions, recording of impairments, differing useful lives and depreciation and amortization methods for real property and the provision for loan losses for reporting purposes versus bad debt expense for tax purposes.

Cash distributions paid to common stockholders, for federal income tax purposes, are as follows for the periods presented:

	Year Ended December 31,		
	2023	2022	2021
<b>Per share:</b>			
Ordinary dividend <sup>(1)</sup>	\$ 1.6719	\$ 2.4400	\$ 1.4828
Long-term capital gain/(loss) <sup>(2)</sup>	0.1159	—	0.8371
Return of capital	0.6522	—	0.1201
<b>Totals</b>	<b>\$ 2.4400</b>	<b>\$ 2.4400</b>	<b>\$ 2.4400</b>

<sup>(1)</sup> For the years ended December 31, 2023, 2022 and 2021, includes Section 199A dividends of \$1.6719, \$2.4400 and \$1.4828 respectively.

<sup>(2)</sup> For the years ended December 31, 2023, 2022 and 2021, includes Unrecaptured Section 1250 Gains of \$0.0150, \$0.0000 and \$0.4523, respectively.

Our consolidated provision for income tax expense (benefit) is as follows for the periods presented (in thousands):

	Year Ended December 31,		
	2023	2022	2021
Current tax expense	\$ 8,840	\$ 18,289	\$ 10,199
Deferred tax benefit	(2,476)	(11,042)	(1,486)
<b>Income tax expense (benefit)</b>	<b>\$ 6,364</b>	<b>\$ 7,247</b>	<b>\$ 8,713</b>

REITs generally are not subject to U.S. federal income taxes on that portion of REIT taxable income or capital gain that is distributed to stockholders. For the tax year ended December 31, 2023, as a result of ownership of investments in Canada and the U.K., we were subject to foreign income taxes under the respective tax laws of these jurisdictions.

The provision for income taxes for the year ended December 31, 2023 primarily relates to state taxes, foreign taxes, and taxes based on income generated by entities that are structured as TRSs. For the tax years ended December 31, 2023, 2022 and 2021, the foreign tax provision/(benefit) amount included in the consolidated provision for income taxes was \$5,938,000, \$5,222,000 and \$6,787,000, respectively.

A reconciliation of income taxes, which is computed by applying the federal corporate tax rate for the years ended December 31, 2023, 2022 and 2021, to the income tax expense/(benefit) is as follows for the periods presented (in thousands):

	Year Ended December 31,		
	2023	2022	2021
Tax at statutory rate on earnings from continuing operations before unconsolidated entities, noncontrolling interests and income taxes	\$ 76,547	\$ 35,241	\$ 80,470
Increase (decrease) in valuation allowance <sup>(1)</sup>	35,515	30,237	19,383
Tax at statutory rate on earnings not subject to federal income taxes	(141,044)	(75,729)	(117,931)
Foreign permanent depreciation	2,103	2,033	1,449
Other differences	33,243	15,465	25,342
<b>Totals</b>	<b>\$ 6,364</b>	<b>\$ 7,247</b>	<b>\$ 8,713</b>

<sup>(1)</sup> Excluding purchase price accounting.

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Each TRS and foreign entity subject to income taxes is a tax paying component for purposes of classifying deferred tax assets and liabilities. The tax effects of taxable and deductible temporary differences, as well as tax asset/(liability) attributes, are summarized as follows for the periods presented (in thousands):

	Year Ended December 31,		
	2023	2022	2021
Investments and property, primarily differences in investment basis, depreciation and amortization, the basis of land assets and the treatment of interests and certain costs	\$ (40,336)	\$ (39,212)	\$ (32,616)
Operating loss and interest deduction carryforwards	323,852	254,852	247,015
Expense accruals and other	64,970	94,999	53,367
Valuation allowances	(330,073)	(294,558)	(264,321)
<b>Net deferred tax assets (liabilities)</b>	<b>\$ 18,413</b>	<b>\$ 16,081</b>	<b>\$ 3,445</b>

On the basis of the evaluations performed as required by the codification, valuation allowances totaling \$330,073,000 were recorded on U.S. taxable REIT subsidiaries as well as entities in other jurisdictions to limit the deferred tax assets to the amount that we believe is more likely than not realizable. However, the amount of the deferred tax asset considered realizable could be adjusted if (i) estimates of future taxable income during the carryforward period are reduced or increased or (ii) objective negative evidence in the form of cumulative losses is no longer present (and additional weight may be given to subjective evidence such as our projections for growth). The valuation allowance rollforward is summarized as follows for the periods presented (in thousands):

	Year Ended December 31,		
	2023	2022	2021
Beginning balance	\$ 294,558	\$ 264,321	\$ 244,938
Expense (benefit)	35,515	30,237	19,383
<b>Ending balance</b>	<b>\$ 330,073</b>	<b>\$ 294,558</b>	<b>\$ 264,321</b>

As a REIT, we are subject to certain corporate level taxes for any related asset dispositions that may occur during the five-year period immediately after such assets were owned by a C corporation ("built-in gains tax"). The amount of income potentially subject to this special corporate level tax is generally equal to the lesser of (i) the excess of the fair value of the asset over its adjusted tax basis as of the date it became a REIT asset, or (ii) the actual amount of gain. Some but not all gains recognized during this period of time could be offset by available net operating losses and capital loss carryforwards.

Given the applicable statute of limitations, we generally are subject to audit by the Internal Revenue Service ("IRS") for the year ended December 31, 2020 and subsequent years. The statute of limitations may vary in the states in which we own properties or conduct business. We do not expect to be subject to audit by state taxing authorities for any year prior to the year ended December 31, 2019. We are also subject to audit by the Canada Revenue Agency and provincial authorities generally for periods subsequent to May 2019 related to entities acquired or formed in connection with acquisitions, and by the U.K.'s HM Revenue & Customs for periods subsequent to August 2017 related to entities acquired or formed in connection with acquisitions.

At December 31, 2023, we had a net operating loss ("NOL") carryforward related to the REIT of \$358,461,000. Due to our uncertainty regarding the realization of certain deferred tax assets, we have not recorded a deferred tax asset related to NOLs generated by the REIT. These amounts can be used to offset future taxable income (and/or taxable income for prior years if an audit determines that tax is owed), if any. The REIT will be entitled to utilize NOLs and tax credit carryforwards only to the extent that REIT taxable income exceeds our deduction for dividends paid. The NOL carryforwards generated through December 31, 2019 will expire through 2039. Beginning with the tax years after December 31, 2017, the law eliminates the NOL carryback period for REITs, replaces the 20-year NOL carryforward period with an indefinite carryforward period and, with respect to tax years beginning after 2020, limits the use of NOLs to 80% of taxable income.

At December 31, 2023 and 2022, we had an NOL carryforward related to Canadian entities of \$467,804,000 and \$368,979,000 respectively. These Canadian losses have a 20-year carryforward period. At December 31, 2023 and 2022, we had an NOL carryforward related to U.K. entities of \$218,258,000 and \$184,779,000 respectively. These U.K. losses do not have a finite carryforward period.

**WELLTOWER INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**20. Variable Interest Entities**

We have entered into joint ventures and have certain subsidiaries that are either wholly owned by us or by consolidated joint ventures which own real estate investments and are deemed to be VIEs. Our VIEs primarily hold real estate assets within our Seniors Housing Operating and Triple-net portfolios, the nature and risk of which are consistent with our overall portfolio. We have concluded that we are the primary beneficiary of these VIEs based on a combination of operational control of the entities and the rights to receive residual returns or the obligation to absorb losses arising from the entities. Except for capital contributions associated with the initial entity formations, the entities have been and are expected to be funded from the ongoing operations of the underlying properties. Accordingly, such entities have been consolidated, and the table below summarizes the balance sheets of consolidated VIEs in the aggregate (in thousands):

	December 31, 2023	December 31, 2022
<b>Assets:</b>		
Net real estate investments	\$ 3,277,741	\$ 1,499,078
Cash and cash equivalents	19,529	15,582
Receivables and other assets	43,513	9,949
<b>Total assets<sup>(1)</sup></b>	<b>\$ 3,340,783</b>	<b>\$ 1,524,609</b>
<b>Liabilities and equity:</b>		
Secured debt	\$ 76,507	\$ 155,992
Lease liabilities	2,539	1,329
Accrued expenses and other liabilities	13,850	28,417
<b>Total equity</b>	<b>3,247,887</b>	<b>1,338,871</b>
<b>Total liabilities and equity</b>	<b>\$ 3,340,783</b>	<b>\$ 1,524,609</b>

<sup>(1)</sup> Note that assets of the consolidated VIEs can only be used to settle obligations relating to such VIEs. Liabilities of the consolidated VIEs represent claims against the specific assets of the VIEs and VIE's creditors do not have recourse to Welltower.

We recognized revenues from consolidated VIEs in the aggregate of \$253,989,000, \$48,347,000 and \$40,251,000 for the years ending December 31, 2023, 2022 and 2021.

In addition, we have certain entities that qualify as unconsolidated VIEs including borrowers of loans receivable and in substance real estate investments. Our maximum exposure on these entities is limited to the net carrying value of the investments. Refer to Note 7 and Note 8 for additional details.

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

Not applicable.

**Item 9A. Controls and Procedures**

**Disclosure Controls and Procedures**

An evaluation was carried out under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of the end of the period covered by this report.

**Management's Report on Internal Control over Financial Reporting**

Management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) of the Securities Exchange Act of 1934, as amended). The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management has assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2023 based on the criteria established by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) in a report entitled Internal Control — Integrated Framework.

Based on this assessment, using the criteria above, management concluded that the Company's system of internal control over financial reporting was effective as of December 31, 2023.

The independent registered public accounting firm of Ernst & Young LLP, as auditors of the Company's consolidated financial statements, has issued an attestation report on the Company's internal control over financial reporting.

**Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Securities Exchange Act of 1934, as amended) that occurred during the fourth quarter of the one-year period covered by this report that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **Report of Independent Registered Public Accounting Firm**

To the Stockholders and the Board of Directors of Welltower Inc.

### **Opinion on Internal Control Over Financial Reporting**

We have audited Welltower Inc. and subsidiaries' internal control over financial reporting as of December 31, 2023, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, Welltower Inc. and subsidiaries (the Company) maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of Welltower Inc. and subsidiaries as of December 31, 2023 and 2022, the related consolidated statements of comprehensive income, equity and cash flows for each of the three years in the period ended December 31, 2023, and the related notes and financial statement schedules listed in the Index at Item 15(a) and our report dated February 15, 2024 expressed an unqualified opinion thereon.

### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### **Definition and Limitations of Internal Control Over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

Toledo, Ohio  
February 15, 2024

**Item 9B. Other Information**

None.

**Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections**

Not applicable.

**PART III****Item 10. Directors, Executive Officers and Corporate Governance**

The information required by this Item is incorporated herein by reference to the information under the headings “Election of Directors,” “Corporate Governance,” “Executive Officers,” and “Security Ownership of Directors and Management and Certain Beneficial Owners — Section 16(a) Beneficial Ownership Reporting Compliance” in our definitive proxy statement, which will be filed with the Securities and Exchange Commission (the “Commission”) within 120 days after the end of our fiscal year ended December 31, 2023 in connection with our 2023 Annual Meeting of Stockholders.

We have adopted a Code of Business Conduct and Ethics that applies to our directors, officers and employees. The code is posted on the Internet at [www.welltower.com/investors/governance](http://www.welltower.com/investors/governance). Any amendment to, or waivers from, the code that relate to any officer or director of the company will be promptly disclosed on the Internet at [www.welltower.com](http://www.welltower.com).

In addition, the Board has adopted charters for the Audit, Compensation and Nominating/Corporate Governance Committees. These charters are posted on the Internet at [www.welltower.com/investors/governance](http://www.welltower.com/investors/governance). Please refer to “Item 7 – Management’s Discussion and Analysis of Financial Condition and Results of Operations – Executive Summary – Corporate Governance” in the Annual Report on Form 10-K for further discussion of corporate governance.

The information on our website is not incorporated by reference in this Annual Report on Form 10-K, and our web address is included as an inactive textual reference only.

**Item 11. Executive Compensation**

The information required under Item 11 is incorporated herein by reference to the information under the headings “Executive Compensation” and “Director Compensation” in our definitive proxy statement, which will be filed with the Commission within 120 days after the end of our fiscal year ended December 31, 2023 in connection with our 2023 Annual Meeting of Stockholders.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information required under Item 12 is incorporated herein by reference to the information under the headings “Security Ownership of Directors and Management and Certain Beneficial Owners” and “Equity Compensation Plan Information” in our definitive proxy statement, which will be filed with the Commission within 120 days after the end of our fiscal year ended December 31, 2023 in connection with our 2023 Annual Meeting of Stockholders.

**Item 13. Certain Relationships and Related Transactions and Director Independence**

The information required under Item 13 is incorporated herein by reference to the information under the headings “Corporate Governance — Independence and Meetings” and “Security Ownership of Directors and Management and Certain Beneficial Owners — Certain Relationships and Related Transactions” in our definitive proxy statement, which will be filed with the Commission within 120 days after the end of our fiscal year ended December 31, 2023 in connection with our 2023 Annual Meeting of Stockholders.

**Item 14. Principal Accounting Fees and Services**

The information required under Item 14 is incorporated herein by reference to the information under the heading “Ratification of the Appointment of the Independent Registered Public Accounting Firm” in our definitive proxy statement, which will be filed with the Commission within 120 days after the end of our fiscal year ended December 31, 2023 in connection with our 2023 Annual Meeting of Stockholders.

## **PART IV**

### **Item 15. Exhibits and Financial Statement Schedules**

#### *(a) 1. Our Consolidated Financial Statements are included in Part II, Item 8:*

Report of Independent Registered Public Accounting Firm (PCAOB ID: 42)	76
Consolidated Balance Sheets – December 31, 2023 and 2022	78
Consolidated Statements of Comprehensive Income — Years ended December 31, 2023, 2022 and 2021	79
Consolidated Statements of Equity — Years ended December 31, 2023, 2022 and 2021	81
Consolidated Statements of Cash Flows — Years ended December 31, 2023, 2022 and 2021	82
Notes to Consolidated Financial Statements	83

#### *2. The following Financial Statement Schedules are included beginning on page 127*

III – Real Estate and Accumulated Depreciation
IV – Mortgage Loans on Real Estate

All other schedules have been omitted because they are inapplicable or not required or the information is included elsewhere in the Consolidated Financial Statements or notes thereto.

#### *3. Exhibits:*

The exhibits listed below are either filed with this Form 10-K or incorporated by reference in accordance with Rule 12b-32 of the Securities Exchange Act of 1934.

2.1 Agreement and Plan of Merger, dated March 7, 2022, by and among Welltower Inc., the Company and WELL Merger Holdco Sub Inc. (filed with the Commission as Exhibit 2.1 to the Company's Form 8-K filed March 7, 2022 (File No. 001-08923), and incorporated herein by reference thereto).

3.1 Amended and Restated Certificate of Incorporation of the Company (filed with the Commission as Exhibit 3.1 to the Form 8-K12B filed April 1, 2022 (File No. 001-08923), and incorporated herein by reference thereto).

3.2 Amended and Restated By-Laws of the Company (filed with the Commission as Exhibit 3.1 to the Form 8-K filed on November 30, 2023 (File No. 001-08923), and incorporated herein by reference thereto).

3.4 Limited Liability Company Agreement of Welltower OP LLC, dated as of May 24, 2022 (filed with the Commission as Exhibit 3.2 to the Company's Form 8-K filed May 25, 2022 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(a) Indenture, dated as of March 15, 2010, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed March 15, 2010 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(b) Supplemental Indenture No. 1, dated as of March 15, 2010, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed March 15, 2010 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(c) Amendment No. 1 to Supplemental Indenture No. 1, dated as of June 18, 2010, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.3 to the Company's Form 8-K filed June 18, 2010 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(d) Supplemental Indenture No. 5, dated as of March 14, 2011, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed March 14, 2011 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(e) Supplemental Indenture No. 7, dated as of December 6, 2012, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed December 11, 2012 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(f) Supplemental Indenture No. 8, dated as of October 7, 2013, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed October 9, 2013 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(g) Supplemental Indenture No. 9, dated as of November 20, 2013, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed November 20, 2013 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(h) Supplemental Indenture No. 10, dated as of November 25, 2014, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed November 25, 2014 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(i) Supplemental Indenture No. 11, dated as of May 26, 2015, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed May 27, 2015 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(j) Amendment No. 1 to Supplemental Indenture No. 11, dated as of October 19, 2015, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.3 to the Company's Form 8-K filed October 20, 2015 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(k) Supplemental Indenture No. 12, dated as of March 1, 2016, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed March 3, 2016 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(l) Supplemental Indenture No. 13, dated as of April 10, 2018, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed April 10, 2018 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(m) Supplemental Indenture No. 14, dated as of August 16, 2018, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.3 to the Company's Form 8-K filed August 16, 2018 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(n) Supplemental Indenture No. 15, dated as of February 15, 2019 between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed February 15, 2019 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(o) Supplemental Indenture No. 16, dated as of August 19, 2019, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.3 to the Company's Form 8-K filed August 19, 2019 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(p) Supplemental Indenture No. 17, dated as of December 16, 2019, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed December 16, 2019 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(q) Supplemental Indenture No. 18, dated as of June 30, 2020, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed June 30, 2020 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(r) Supplemental Indenture No. 19, dated as of March 25, 2021, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed on March 25, 2021 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(s) Supplemental Indenture No. 20, dated as of June 28, 2021, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed on June 28, 2021 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(t) Supplemental Indenture No. 21, dated as of November 19, 2021, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed on November 19, 2021 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(u) Supplemental Indenture No. 22, dated as of March 31, 2022, between the Company and The Bank of New York Mellon Trust Company, N.A. (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed on March 31, 2022 (File No. 001-08923), and incorporated herein by reference thereto).

4.1(v) Supplemental Indenture No. 23, dated as of April 1, 2022, among Welltower OP LLC, as issuer, the Company, as guarantor, and The Bank of New York Mellon Trust Company, N.A., as trustee (filed with the Commission as Exhibit 4.1 to Form 8-K12B filed April 1, 2022 (File No. 001-08923), and incorporated herein by reference thereto).

4.2 Indenture, dated May 11, 2023, among Welltower OP LLC, as issuer, the Company, as guarantor, and the Bank of New York Mellon Trust Company, N.A., as trustee (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed May 11, 2023 (File No. 001-08923), and incorporated herein by reference thereto).

4.3 Form of Indenture for Senior Debt Securities, among the Company, as issuer, Welltower OP Inc., as guarantor, and The Bank of New York Mellon Trust Company, N.A., as trustee (filed with the Commission as Exhibit 4.1 to the Company's Form S-3 filed April 1, 2022 (File No. 333-264093), and incorporated herein by reference thereto).

4.4 Form of Indenture for Senior Subordinated Debt Securities, among the Company, as issuer, Welltower OP Inc., as guarantor, and The Bank of New York Mellon Trust Company, N.A., as trustee (filed with the Commission as Exhibit 4.2 to the Company's Form S-3 filed April 1, 2022 (File No. 333-264093), and incorporated herein by reference thereto).

4.5 Form of Indenture for Junior Subordinated Debt Securities, among the Company, as issuer, Welltower OP Inc., as guarantor, and The Bank of New York Mellon Trust Company, N.A., as trustee (filed with the Commission as Exhibit 4.3 to the Company's Form S-3 filed April 1, 2022 (File No. 333-264093), and incorporated herein by reference thereto).

4.6 Form of Indenture for Senior Debt Securities, among Welltower OP Inc., as issuer, the Company, as guarantor, and The Bank of New York Mellon Trust Company, N.A., as trustee (filed with the Commission as Exhibit 4.5 to the Company's Form S-3 filed April 1, 2022 (File No. 333-264093), and incorporated herein by reference thereto).

4.7 Form of Indenture for Senior Subordinated Debt Securities, among Welltower OP Inc., as issuer, the Company, as guarantor, and The Bank of New York Mellon Trust Company, N.A., as trustee (filed with the Commission as Exhibit

4.6 to the Company's Form S-3 filed April 1, 2022 (File No. 333-264093), and incorporated herein by reference thereto).

4.8 Form of Indenture for Junior Subordinated Debt Securities, among Welltower OP Inc., as issuer, the Company, as guarantor, and The Bank of New York Mellon Trust Company, N.A., as trustee (filed with the Commission as Exhibit 4.7 to the Company's Form S-3 filed April 1, 2022 (File No. 333-264093), and incorporated herein by reference thereto).

4.9(a) Indenture, dated as of November 25, 2015, by and among HCN Canadian Holdings-1 LP, the Company and BNY Trust Company of Canada (filed with the Commission as Exhibit 4.5(a) to the Company's Form 10-K filed February 18, 2016 (File No. 001-08923), and incorporated herein by reference thereto).

4.9(b) Second Supplemental Indenture, dated as of December 20, 2019, by and among HCN Canadian Holdings-1 LP, the Company and BNY Trust Company of Canada (filed with the Commission as Exhibit 4.4(c) to the Company's Form 10-K filed February 14, 2020 (File No. 001-08923), and incorporated herein by reference thereto).

4.10 Description of Securities of the Registrant.

10.1(a) Credit Agreement, dated as of June 4, 2021, by and among the Company; the lenders listed therein; KeyBank National Association, as administrative agent and L/C issuer; BofA Securities, Inc. and JPMorgan Chase Bank, N.A., as joint book runners; BofA Securities, Inc., JPMorgan Chase Bank, N.A., KeyBanc Capital Markets Inc. and Wells Fargo Securities LLC, as U.S. joint lead arrangers; BofA Securities, Inc., JPMorgan Chase Bank, N.A., KeyBanc Capital Markets Inc. and RBC Capital Markets, as Canadian joint lead arrangers; Bank of America, N.A. and JPMorgan Chase Bank, N.A., as co-syndication agents; Wells Fargo Bank, N.A., MUFG Bank, Ltd., Barclays Bank PLC, Citibank, N.A., Credit Agricole Corporate and Investment Bank, Deutsche Bank Securities Inc., Goldman Sachs Bank USA, Mizuho Bank, Ltd., Morgan Stanley Bank, N.A., PNC Bank, National Association and Royal Bank of Canada, as co-documentation agents; BNP Paribas, Capital One, National Association, Citizens Bank, N.A., Fifth Third Bank, National Association, The Huntington National Bank, Regions Bank, The Bank of Nova Scotia, Sumitomo Mitsui Banking Corporation, TD Bank, NA, Truist Bank and Bank of Montreal, as co-senior managing agents and Credit Agricole Corporate and Investment Bank, as sustainability structuring agent. (filed with the Commission as Exhibit 10.1 to the Company's 8-K filed June 8, 2021 (File No. 001-08923), and incorporated herein by reference thereto).

10.1(b) Consent and Amendment No. 1 to Credit Agreement, dated April 1, 2022, by and among the Company, Welltower OP Inc., the lenders and other financial institutions listed therein and KeyBank National Association, as administrative agent (filed with the Commission as Exhibit 10.1 to Form 8-K12B filed April 1, 2022 (File No. 001-08923), and incorporated herein by reference thereto).

10.1(c) Amendment No. 2 to Credit Agreement, dated June 15, 2022, by and among the Company, Welltower OP LLC, the lenders and other financial institutions listed therein and KeyBank National Association, as administrative agent (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed June 16, 2022 (File No. 001-08923), and incorporated by reference herein).

10.2 Form of Indemnification Agreement between the Company and each director, executive officer and officer of the Company (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed February 18, 2005 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.3 Summary of Director Compensation.\*

10.4(a) Welltower Inc. 2016 Long-Term Incentive Plan (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed May 10, 2016 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.4(b) Form of Restricted Stock Grant Notice for Executive Officers under the 2016 Long-Term Incentive Plan (filed with the Commission as Exhibit 10.14(b) to the Company's Form 10-K filed February 28, 2018 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.4(c) Form of Restricted Stock Grant Notice for Senior Vice Presidents under the 2016 Long-Term Incentive Plan (filed with the Commission as Exhibit 10.14(c) to the Company's Form 10-K filed February 28, 2018 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.4(d) Form of Deferred Stock Unit Grant Agreement for Non-Employee Directors under the 2016 Long-Term Incentive Plan (filed with the Commission as Exhibit 10.14(d) to the Company's Form 10-K filed February 28, 2018 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.4(e) Form of 2021 Special Stock Option Award Agreement for Executive Officers under the 2016 Long-Term Incentive Plan (filed with the Commission as Exhibit 10.4(e) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.5(a) Welltower Inc. 2020-2022 Long-Term Incentive Program (filed with the Commission as Exhibit 10.14(a) to the Company's Form 10-K filed February 14, 2020 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.5(b) Form of Restricted Stock Unit Award Agreement under the 2020-2022 Long-Term Incentive Program (filed with the Commission as Exhibit 10.14(b) to the Company's Form 10-K filed February 14, 2020 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.6 Executive Employment Agreement, dated May 19, 2021, between the Company and Shankh Mitra (filed with the Commission as Exhibit 99.1 to the Company's Form 8-K filed May 19, 2021 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.7 Employment Offer Letter, dated May 20, 2021, between the Company and John F. Burkart (filed with the Commission as Exhibit 10.3 to the Company's Form 10-Q filed July 30, 2021 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.8 Welltower Inc. Nonqualified Deferred Compensation Plan Amended and Restated Effective January 1, 2022 (filed with the Commission as Exhibit 10.1 to the Company's Form 10-Q filed November 5, 2021 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.9 Welltower Inc. 2021-2023 Long-Term Incentive Program (filed with the Commission as Exhibit 10.17(a) to the Company's Form 10-K filed February 16, 2022 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.10 Form of Long-Term Incentive Program Award Agreement under the 2021-2023 Long-Term Incentive Program (filed with the Commission as Exhibit 10.17(b) to the Company's Form 10-K filed February 16, 2022 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.11(a) Welltower Inc. 2022-2024 Long-Term Incentive Program (filed with the Commission as Exhibit 10.18(a) to the Company's Form 10-K filed February 16, 2022 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.11(b) Form of Long-Term Incentive Program Award Agreement under the 2022-2024 Long-Term Incentive Program (filed with the Commission as Exhibit 10.18(b) to the Company's Form 10-K filed February 16, 2022 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.12(a) 2022 Outperformance Program (filed with the Commission as Exhibit 10.19(a) to the Company's Form 10-K filed February 16, 2022 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.12(b) Form of Outperformance Program Award Agreement under the 2022 Outperformance Program (filed with the Commission as Exhibit 10.19(b) to the Company's Form 10-K filed February 16, 2022 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.13(a) Welltower Inc. 2022 Long-Term Incentive Plan (filed with the Commission as Exhibit 10.2 to the Form 8-K12B filed April 1, 2022 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.13(b) Form of Welltower Inc. 2022 Long-Term Incentive Plan Other Stock Unit Award Agreement (filed with the Commission as Exhibit 10.16(b) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.13(c) Form of Welltower Inc. Restricted Stock Unit Grant Agreement (Non-Employee Directors) (filed with the Commission as Exhibit 10.17(m) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.13(d) Form of Welltower Inc. Restricted Stock Unit Grant Agreement (Employees).\*

10.14(a) Form of Welltower Inc. 2023-2025 Long-Term Incentive Program (filed with the Commission as Exhibit 10.1 to the Company's Form 10-Q filed May 3, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.14(b) Form of Welltower Inc. 2023-2025 Long-Term Incentive Program Award Agreement (filed with the Commission as Exhibit 10.2 to the Company's Form 10-Q filed May 3, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.15 Welltower Inc. 2022 Employee Stock Purchase Plan (filed with the Commission as Exhibit 10.3 to the Form 8-K12B filed April 1, 2022 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(a) Welltower OP LLC Profits Interests Plan (filed with the Commission as Exhibit 10.17(a) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(b) Form of Welltower OP LLC Profits Interests Plan Time-Based LTIP Unit Agreement (LTIP Exchange Equity Award) (filed with the Commission as Exhibit 10.17(b) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(c) Form of Welltower OP LLC Profits Interests Plan Performance LTIP Unit Agreement (LTIP Exchange Equity Award) (filed with the Commission as Exhibit 10.17(c) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(d) Form of Welltower OP LLC Profits Interests Plan Option Unit Agreement (Option Unit Replacement Equity Award) (filed with the Commission as Exhibit 10.17(d) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(e) Form of Welltower OP LLC Profits Interests Plan Option Unit Agreement (Option Unit Replacement Equity Award for 2021 Special Stock Option Grant) (filed with the Commission as Exhibit 10.17(e) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(f) Form of Welltower OP LLC Profits Interests Plan Outperformance LTIP Unit Agreement (Outperformance Exchange Equity Award) (filed with the Commission as Exhibit 10.17(f) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(g) Form of Welltower OP LLC Profits Interests Plan Time-Based LTIP Unit Agreement (LTIP Exchange Equity Award) (Non-Employee Directors) (filed with the Commission as Exhibit 10.17(g) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(h) Form of Welltower OP LLC Profits Interests Plan Time-Based LTIP Unit Agreement (filed with the Commission as Exhibit 10.17(h) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(i) Form of Welltower OP LLC Profits Interests Plan Time-Based LTIP Unit Agreement (Non-Employee Directors) (filed with the Commission as Exhibit 10.17(i) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(j) Form of Welltower OP LLC Profits Interests Plan Performance LTIP Unit Agreement (filed with the Commission as Exhibit 10.17(j) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(k) Form of Welltower OP LLC Profits Interests Plan Option Unit Agreement (filed with the Commission as Exhibit 10.17(k) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.16(l) Form of Welltower OP LLC Profits Interest Plan Vested Deferred LTIP Unit Agreement (Non-Employee Director) (filed with the Commission as Exhibit 10.17(n) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.17 Form of Accrued Dividend Cash Award Agreement (filed with the Commission as Exhibit 10.17(l) to the Company's Form 10-K filed February 21, 2023 (File No. 001-08923), and incorporated herein by reference thereto).\*

10.18 Equity Distribution Agreement, dated as of August 1, 2023, among Welltower Inc., Welltower OP LLC, the sales agents and the related forward purchasers (filed with the Commission as Exhibit 1.1 to the Company's Form 8-K filed August 1, 2023 (File No. 001-08923), and incorporated herein by reference thereto).

10.19 Registration Rights Agreement, dated as of May 11, 2023, by and among Welltower OP LLC, Welltower Inc. and the initial purchasers party thereto (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed May 11, 2023 (File No. 001-08923), and incorporated herein by reference thereto).

21 Subsidiaries of the Company.

22 List of Subsidiary Issuers and Guaranteed Securities (filed with the Commission as Exhibit 22 to the Company's Form 10-Q filed October 31, 2023 (File No. 001-08923), and incorporated herein by reference thereto).

23 Consent of Ernst & Young LLP, independent registered public accounting firm.

24 Powers of Attorney.

31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.

31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.

32.1 Certification pursuant to 18 U.S.C. Section 1350 by Chief Executive Officer.

32.2 Certification pursuant to 18 U.S.C. Section 1350 by Chief Financial Officer.

97 Recovery of Incentive-Based Compensation from Executive Officers in Event of Accounting Restatement.

101.INS Inline XBRL Instance Document. The instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.

101.SCH Inline XBRL Taxonomy Extension Schema Document

101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document

101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document

101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document

101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document

104 The cover page from the Company's Annual Report on Form 10-K for the year ended December 31, 2023, formatted in Inline XBRL (included in Exhibit 101)

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\* Management Contract or Compensatory Plan or Arrangement.

**Item 16. Form 10-K Summary**

None.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 15, 2024

**WELLTOWER INC.**

By: /s/ Shankh Mitra

Shankh Mitra,  
Chief Executive Officer and Director

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on February 15, 2024 by the following persons on behalf of the Registrant and in the capacities indicated.

/s/ Kenneth J. Bacon \*\*

Kenneth J. Bacon, Chairman and Director

/s/ Johnese M. Spisso \*\*

Johnese M. Spisso, Director

/s/ Karen B. DeSalvo \*\*

Karen B. DeSalvo, Director

/s/ Kathryn M. Sullivan \*\*

Kathryn M. Sullivan, Director

/s/ Philip L. Hawkins \*\*

Philip L. Hawkins, Director

/s/ Shankh Mitra \*\*

Shankh Mitra, Chief Executive Officer and Director  
(Principal Executive Officer)

/s/ Dennis G. Lopez \*\*

Dennis G. Lopez, Director

/s/ Timothy G. McHugh \*\*

Timothy G. McHugh, Executive Vice President - Chief  
Financial Officer (Principal Financial Officer)

/s/ Ade J. Patton \*\*

Ade J. Patton, Director

/s/ Joshua T. Fieweger\*\*

Joshua T. Fieweger, Chief Accounting Officer  
(Principal Accounting Officer)

/s/ Diana W. Reid \*\*

Diana W. Reid, Director

/s/ Sergio D. Rivera \*\*

Sergio D. Rivera, Director

\*\*By: /s/ Shankh Mitra

Shankh Mitra, Attorney-in-Fact

**Welltower Inc.**  
**Schedule III**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2023**

(Dollars in thousands)

Description	Encumbrances	Initial Cost to Company				Gross Amount at Which Carried at Close of Period				Year Acquired	Year Built	Address
		Land & Land Improvements	Building & Improvements	Cost Capitalized Subsequent to Acquisition	Land & Land Improvements	Building & Improvements	Accumulated Depreciation <sup>(1)</sup>					
<b>Seniors Housing Operating:</b>												
Adderbury, UK	\$ —	\$ 2,144	\$ 12,549	\$ 276	\$ 2,142	\$ 12,827	\$ 2,528	2015	2017	Banbury Road		
Adrian, MI	—	1,171	4,785	344	1,171	5,129	675	2022	2015	2625 N Adrian Highway		
Aiken, SC	—	2,256	21,496	1,273	2,256	22,769	166	2023	2018	530 Benton House Way		
Albertville, AL	—	170	6,203	2,787	176	8,984	3,296	2010	1999	151 Woodham Drive		
Alexandria, VA	—	8,280	50,914	606	8,280	51,520	7,986	2016	2018	5550 Cardinal Place		
Alexandria, VA	—	—	—	60,687	8,700	51,987	1,829	2018	2021	400 N Washington Street		
Alexandria, VA	—	12,168	21,210	4,556	12,225	25,709	9,374	2021	1972	5100 Fillmore Avenue		
Allegan, MI	—	858	6,252	98	858	6,350	442	2022	2008	620 Ely Street		
Altrincham, UK	—	4,244	25,187	2,419	4,374	27,476	9,425	2012	2009	295 Hale Road		
Amarillo, TX	—	719	11,591	667	756	12,221	2,202	2021	1985	4707 Bell Street		
Ames, IA	—	330	8,870	2,562	330	11,432	3,297	2010	1999	1325 Coconino Road		
Amherst, NY	10,148	1,233	11,429	—	1,233	11,429	2,406	2019	2013	1880 Sweet Home Road		
Amherstview, ON	—	473	4,446	707	509	5,117	1,670	2015	1974	4567 Bath Road		
Anderson, SC	—	710	6,290	2,715	866	8,849	5,639	2003	1986	311 Simpson Road		
Anjou, QC	14,670	14,451	60,572	13,663	14,831	73,855	8,543	2022	2005	6923 Boulevard des Galeries d'Anjou		
Ankeny, IA	—	1,129	10,270	432	1,164	10,667	2,482	2016	2012	1275 SW State Street		
Ankeny, IA	—	2,518	13,350	1,364	2,535	14,697	1,693	2022	2018	1225 SW 28th Street		
Apple Valley, CA	—	480	16,639	7,021	486	23,654	8,178	2010	1999	11825 Apple Valley Road		
Arlington, TX	—	1,660	37,395	7,742	1,660	45,137	16,944	2012	2000	1250 W Pioneer Parkway		
Arlington, TX	—	894	13,003	1,041	1,021	13,917	1,782	2021	1996	2315 Little Road		
Arlington, VA	—	8,385	31,198	18,179	8,393	49,369	21,998	2017	1992	900 N Taylor Street		
Arlington, VA	—	—	—	8,631	77	8,554	2,123	2018	1992	900 N Taylor Street		
Amprion, ON	—	788	6,283	952	834	7,189	2,553	2013	1991	15 Arthur Street		
Atlanta, GA	—	2,058	14,914	6,408	2,080	21,300	14,700	1997	1999	1460 S Johnson Ferry Road		
Atlanta, GA	—	2,100	20,603	2,993	2,206	23,490	7,616	2014	2000	1000 Lenox Park Boulevard NE		
Auburn, NY	9,591	1,176	14,371	810	1,183	15,174	1,398	2022	2014	138 Standart Avenue		
Augusta, GA	—	1,590	15,228	1,067	1,590	16,295	127	2023	2015	204 Frazier Court		
Austin, TX	—	880	9,520	5,334	885	14,849	8,277	1999	1998	12429 Scofield Farms Drive		
Austin, TX	—	1,560	21,413	1,445	1,574	22,844	6,351	2014	2013	11330 Farrah Lane		
Austin, TX	—	4,200	74,850	3,393	4,200	78,243	19,258	2015	2014	4310 Bee Caves Road		
Austin, TX	—	4,832	20,631	1,530	4,877	22,116	4,159	2021	1989	11279 Taylor Draper Lane		
Avon, IN	—	1,830	14,470	4,369	1,830	18,839	5,669	2010	2004	182 S County Road 550e		
Bagsshot, UK	—	4,960	29,881	6,548	5,123	36,266	14,575	2012	2009	14-16 London Road		
Baie - Comeau, QC	—	2,863	25,343	6,991	2,863	32,334	2,279	2023	2009	1401 Boul. Joliet		
Bakersfield, CA	—	—	—	22,491	2,822	19,669	2,432	2021	2015	4301 Buena Vista Road		
Bakersfield, CA	—	1,127	15,126	945	1,146	16,052	2,267	2021	1988	3201 Columbus		
Ballston Spa, NY	—	5,540	17,901	324	5,565	18,200	1,969	2020	2019	2000 Carlton Hollow Way		

(Dollars in thousands)

Description	Encumbrances	Initial Cost to Company				Gross Amount at Which Carried at Close of Period				Year Acquired	Year Built	Address
		Land & Land Improvements	Building & Improvements	Cost Capitalized Subsequent to Acquisition	Land & Land Improvements	Building & Improvements	Accumulated Depreciation <sup>(1)</sup>					
<b>Seniors Housing Operating:</b>												
Barnet, UK	—	19,777	39,598	4,660	20,867	43,168	2,298	2019	2022	Wood Street		
Bartlesville, OK	—	2,339	12,001	239	2,377	12,202	2,408	2021	2000	2633 SE Mission Drive		
Basingstoke, UK	—	3,420	18,853	1,583	3,532	20,324	5,612	2014	2012	Grove Road		
Basking Ridge, NJ	—	2,356	37,710	3,309	2,410	40,965	13,362	2013	2002	404 King George Road		
Bassett, UK	—	4,874	32,304	9,488	5,034	41,632	18,015	2013	2006	111 Burgess Road		
Bath, UK	—	2,696	11,876	425	2,689	12,308	2,429	2015	2017	Clarks Way, Rush Hill		
Baton Rouge, LA	12,930	790	29,436	2,247	939	31,534	10,418	2013	2009	9351 Siegen Lane		
Baton Rouge, LA	—	1,605	6,717	554	1,693	7,183	1,042	2021	1989	8680 Jefferson Highway		
Baton Rouge, LA	—	3,241	23,330	2,420	3,241	25,750	188	2023	2019	9394 Siegen Lane		
Bay City, MI	—	1,225	6,424	564	1,243	6,970	950	2022	2013	3932 Monitor Road		
Beaconsfield, UK	—	5,566	50,952	3,356	5,749	54,125	17,713	2013	2009	30-34 Station Road		
Beaconsfield, QC	—	1,149	17,484	902	1,265	18,270	6,564	2013	2008	505 Elm Avenue		
Beaver, PA	—	1,189	13,240	197	1,197	13,429	653	2020	2022	1195 Western Avenue		
Beavercreek, OH	6,184	1,007	11,274	—	1,007	11,274	1,599	2019	2020	2475 Lillian Lane		
Beckenham, UK	—	1,156	27,194	27,955	20,665	35,640	2,578	2019	2021	2 Roman Way		
Bedford, NH	18,357	3,565	29,929	1,756	3,565	31,685	2,852	2022	2017	43 Technology Drive		
Bee Cave, TX	—	1,820	21,084	1,047	1,838	22,113	5,191	2016	2014	1405A Bee Cave Parkway		
Bellevue, WA	—	2,800	19,004	4,015	2,816	23,003	8,727	2013	1998	15928 NE 8th Street		
Bellevue, WA	—	—	—	42,227	6,345	35,882	1,211	2019	2022	15241 NE 20th Street		
Bellevue, WA	—	6,307	9,632	3,116	6,396	12,659	1,569	2021	1990	13350 SE 26th Street		
Bellevue, WA	—	20,170	44,232	—	20,170	44,232	10,498	2021	1986	919 109th Avenue NE		
Bellingham, WA	—	1,500	19,861	4,864	1,507	24,718	9,066	2010	1996	4415 Columbine Drive		
Bellingham, WA	—	1,290	16,292	1,766	1,290	18,058	3,060	2020	1999	848 W Orchard Drive		
Belmont, CA	—	—	35,300	2,898	188	38,010	13,325	2013	2002	1010 Alameda de Las Pulgas		
Berea, OH	—	1,658	12,791	103	1,658	12,894	840	2020	2022	45 Sheldon Road		
Bethel Park, PA	14,721	1,666	12,977	—	1,666	12,977	2,334	2019	2019	631 McMurray Road		
Bethel Park, PA	—	3,476	12,787	2,307	3,477	15,093	2,204	2021	1998	2960 Bethel Church Road		
Bethesda, MD	—	—	45,309	2,889	3	48,195	15,617	2013	2009	8300 Burdett Road		
Bethesda, MD	—	—	—	69,988	3,520	66,468	8,427	2016	2018	4925 Battery Lane		
Bethesda, MD	—	—	—	1,860	—	1,860	753	2013	2009	8300 Burdett Road		
Bethesda, MD	—	—	—	1,319	—	1,319	970	2013	2009	8300 Burdett Road		
Beverly, MA	—	5,879	10,378	20,000	5,879	30,378	839	2021	1874	3 Essex Street		
Birmingham, MI	—	3,110	21,512	2,526	3,110	24,038	258	2023	2018	2400 E Lincoln Street		
Birmingham, UK	—	—	—	15,488	1,529	13,959	2,838	2015	2016	47 Bristol Road S		
Birmingham, UK	—	—	—	19,341	69	19,272	4,839	2013	2006	5 Church Road, Edgbaston		
Blainville, QC	—	2,077	8,902	1,893	2,275	10,597	3,799	2013	2008	50 Des Chateaux Boulevard		
Bloomfield Hills, MI	—	2,000	35,662	1,931	2,204	37,389	12,307	2013	2009	6790 Telegraph Road		
Blue Springs, MO	—	3,995	31,501	2,532	3,995	34,033	506	2023	2015	550 NE Napoleon Drive		
Boca Raton, FL	32,270	6,565	111,247	42,310	7,033	153,089	41,632	2018	1994	6434 Via De Souris Del Sur		
Boise, ID	—	1,391	16,067	6,528	2,224	21,762	5,180	2019	1999	10250 W Smoke Ranch Drive		
Boise, ID	—	1,625	10,468	224	1,626	10,691	1,765	2021	1984	7250 Poplar Street		
Bolingbrook, MI	—	3,568	25,211	3,899	3,568	29,110	3,17	2023	2018	370 N Weber Road		
Bossier City, LA	—	2,009	31,198	132	2,009	31,330	2,132	2021	2018	2000 Blake Boulevard		

Briarcliff, NY	—	699	11,123	6,791	811	2,599	1,599	2010	1999	1294 Route 88
Bridgewater, NJ	—	1,730	48,201	4,124	1,881	52,174	17,672	2010	1999	2005 Route 22 W
Broadview Heights, OH	14,886	1,567	20,541	2,373	1,575	22,906	2,383	2022	2016	9500 Broadview Road
Brockport, NY	—	1,500	23,496	4,207	1,642	27,561	8,687	2015	1999	90 West Avenue
Brockville, ON	3,697	484	7,445	1,104	515	8,518	2,431	2015	1996	1026 Bridlewood Drive
Brookfield, WI	—	1,300	12,830	1,024	1,300	13,854	3,770	2012	2013	1105 Davidson Road
Brookline, MA	—	—	—	3,799	3,799	—	—	2019	1900	125 Holland Road
Broomfield, CO	—	4,140	44,547	16,850	10,206	55,331	27,647	2013	2009	400 Summit Boulevard
Broomfield, CO	—	—	—	29,146	2,566	26,580	2,999	2016	2018	12600 Lowell Boulevard
Brossard, QC	8,184	5,499	31,854	3,271	5,650	34,974	11,998	2015	1989	2455 Boulevard Rome
Brunswick, OH	—	1,460	17,974	1,087	1,460	19,061	1,935	2022	2018	3430 Brunswick Lake Parkway
Buckingham, UK	—	—	—	18,505	3,077	15,428	4,226	2014	1883	Church Street
Buffalo, NY	6,872	1,117	11,022	654	1,117	11,676	1,129	2022	2011	100 Weiss Avenue
Buffalo Grove, IL	—	2,850	49,129	5,389	2,850	54,518	18,769	2012	2003	500 McHenry Road
Burbank, CA	—	4,940	43,466	7,011	4,940	50,477	17,860	2012	2002	455 E Angelino Avenue
Burbank, CA	17,204	3,610	50,817	5,157	3,610	55,974	12,942	2016	1985	2721 Willow Street
Burke, VA	—	—	—	52,892	2,616	50,276	6,475	2016	2018	9617 Burke Lake Road
Burleson, TX	—	3,150	10,437	833	3,150	11,270	2,968	2012	2014	621 Old Highway 1187
Buringame, CA	—	—	62,786	431	—	63,217	13,543	2016	2015	1818 Trousdale Avenue
Burlington, MA	—	2,443	34,354	2,664	2,578	36,883	12,538	2013	2005	24 Mall Road
Burlington, WA	—	877	16,098	—	877	16,998	3,433	2019	1999	410 S Norris Street
Burlington, WA	—	768	9,186	—	768	9,186	2,019	2019	1996	112 210 N Skagit Street
Bushey, UK	—	12,690	36,482	513	12,679	37,006	6,069	2015	2018	Elton House, Elton Way
Buzzards Bay, MA	—	3,424	28,854	100	3,424	28,954	656	2022	2023	13 Kendall Rat Place
Calgary, AB	9,796	2,793	41,179	3,787	2,950	44,809	14,851	2013	1998	80 Edenwald Drive NW
Calgary, AB	17,958	3,431	28,983	3,815	3,613	32,616	10,204	2013	1989	9229 16th Street SW
Calgary, AB	22,797	2,385	36,776	4,264	2,509	40,916	9,867	2015	2006	2220-162nd Avenue SW
Camberley, UK	—	9,974	39,168	517	9,965	39,694	7,227	2016	2017	Pembroke Broadway
Camberley, UK	—	2,654	5,736	14,974	4,859	18,505	3,800	2014	2016	Fernhill Road
Cambridge, MA	—	—	—	3,465	688	2,777	531	2014	2017	Fernhill Road
Camillus, NY	13,404	1,249	7,360	5,469	2,121	11,957	2,620	2019	2016	3877 Milton Avenue
Canton, OH	—	709	8,608	817	709	9,425	717	2023	1997	181 Applegrove Street NE
Canton, MI	—	968	8,523	355	971	8,875	841	2022	2017	445 N Lotz Road
Cape Coral, FL	—	760	18,868	902	760	19,770	5,966	2012	2009	831 Santa Barbara Boulevard
Cardiff, UK	—	3,191	12,566	6,641	3,288	19,110	6,483	2013	2007	127 Cyncoed Road
Cardiff by the Sea, CA	—	5,880	64,711	7,307	5,880	72,018	27,273	2011	2009	3535 Manchester Avenue
Carmel, IN	—	2,766	53,419	824	2,787	54,222	6,402	2021	2017	689 Promed Lane
Carmichael, CA	22,752	739	7,698	37,418	2,440	43,415	6,922	2019	2014	4717 Engle Road
Caro, MI	—	614	4,366	396	614	4,762	602	2022	2009	1430 Cleaver Road
Carol Stream, IL	—	1,730	55,048	8,692	1,730	63,740	21,283	2012	2001	545 Belmont Lane
Carrollton, TX	—	4,280	31,444	1,937	4,280	33,381	8,958	2013	2010	2105 N Josey Lane
Carrollton, GA	—	2,537	9,159	1,278	2,537	10,437	2,215	2021	1996	150 Cottage Lane
Carson City, NV	—	1,601	23,542	568	1,602	24,109	3,055	2021	1986	2120 E Long
Cary, NC	—	740	45,240	1,432	742	46,670	14,390	2013	2009	1206 W Chatham Street
Cary, NC	—	6,112	70,008	12,233	6,242	82,111	20,549	2018	1999	300 Kildaire Woods Drive
Cedar Falls, IA	—	1,259	9,930	282	1,293	10,178	1,742	2021	1997	2603 Orchard Drive
Cedar Hill, TX	—	1,971	24,590	40	1,971	24,630	2,327	2020	2020	1240 E Pleasant Run
Cedar Park, TX	—	1,750	15,664	1,520	1,750	17,184	3,824	2016	2015	800 C-Bar Ranch Trail
Cerritos, CA	—	—	27,494	8,254	—	35,748	12,283	2016	2002	11000 New Falcon Way
Charleston, IL	—	552	810	51	552	861	357	2021	2001	300 Lincoln Highway Road
Charleston, SC	—	2,912	19,817	1,052	2,913	20,868	2,467	2021	2005	1451 Tobias Gadson Boulevard
Charlotte, NC	—	4,799	42,734	3,666	4,799	46,400	762	2023	2020	9246 Highland Creek Parkway
Charlotte, NC	—	4,881	44,553	4,677	4,881	49,230	688	2023	2015	10225 Old Ardrey Kell Road
Charlotte, NC	45,641	—	—	70,854	2,500	68,354	609	2021	1900	1132 Greenwood Cliff
Charlotte, NC	—	5,279	19,325	571	5,306	19,869	3,382	2021	1987	5512 Carmel Road
Charlottesville, VA	—	4,651	91,468	17,844	5,236	108,727	18,088	2018	1991	2600 Barracks Road
Charlottesville, VA	—	2,542	40,746	100	2,542	40,846	2,573	2021	2019	250 Nichols Court
Chatham, ON	—	1,098	12,462	3,622	1,229	15,953	4,226	2015	1965	25 Keil Drive N
Chattanooga, TN	—	3,373	15,791	553	3,374	16,343	2,996	2021	1998	7511 Shallowford Road
Chelmsford, MA	—	1,040	10,951	6,854	1,131	17,714	7,284	2003	1997	4 Technology Drive
Chelmsford, MA	—	2,364	33,143	2,683	2,421	35,769	4,217	2021	1995	20 Summer Street
Chertsey, UK	—	9,566	25,886	2,155	9,557	28,050	5,317	2015	2018	Parklands Drive
Chesapeake, VA	—	2,214	22,566	2,583	2,237	25,126	3,749	2021	2004	933 Cedar Road
Chesterfield, MO	—	1,857	48,366	2,323	1,917	50,629	16,111	2013	2001	1880 Clarkson Road
Chesterfield, VA	—	3,817	31,544	3,148	3,817	34,692	333	2023	2021	11210 Robious Road
Chesterton, IN	—	2,980	37,614	1,423	2,980	39,037	5,165	2020	2019	700 Dickinson Road
Chico, CA	—	1,780	14,754	377	1,931	14,980	2,683	2021	1984	2801 Colhasset
Chorleywood, UK	—	5,636	43,191	5,502	5,803	48,526	18,518	2013	2007	High View, Rickmansworth Road
Chula Vista, CA	—	4,217	31,866	40	4,217	31,906	5,065	2021	2018	1290 Santa Rosa Drive
Chula Vista, CA	—	—	—	25,946	2,216	23,730	8,153	2013	2003	3302 Bonita Road
Church Crookham, UK	—	2,591	14,215	1,693	2,676	15,823	4,887	2014	2014	2 Bourley Road
Cincinnati, OH	10,322	1,790	11,426	—	1,790	11,426	1,848	2019	2019	732 Clough Pike Road
Cincinnati, OH	—	1,606	3,994	349	1,606	4,343	1,664	2021	1998	4650 E Galbraith Road
Cincinnati, OH	—	3,345	52,867	531	3,352	53,391	9,025	2021	1986	8135 Beechmont Avenue
Citrus Heights, CA	—	2,300	31,876	4,122	2,300	35,998	14,132	2010	1997	7418 Stock Ranch Road
Clackamas, OR	—	1,240	3,920	640	1,240	4,560	942	2021	1999	14370 SE Oregon Trail Drive
Claremont, CA	—	2,430	9,928	2,804	2,553	12,609	4,972	2013	2001	2053 N Towne Avenue
Clay, NY	11,981	1,421	11,540	—	1,421	11,540	2,459	2019	2014	8547 Morgan Road
Clearwater, FL	—	1,727	4,903	457	1,744	5,343	791	2021	1985	1100 Ponce De Leon Boulevard
Cleburne, TX	—	520	5,369	952	520	6,321	2,560	2006	2007	402 S Colonial Drive
Cohasset, MA	—	2,485	26,147	3,487	2,566	29,553	10,307	2013	1998	125 King Street (Route 3a)
Colleyville, TX	—	1,050	17,082	105	1,050	17,187	3,253	2016	2013	8100 Precinct Line Road
Collierville, TN	—	—	—	42,239	2,306	39,933	2,938	2019	2020	691 S Blythia Road
Colorado Springs, CO	—	800	14,756	2,493	1,034	17,015	6,171	2013	2001	2105 University Park Boulevard
Colorado Springs, CO	—	1,142	15,510	1,211	1,167	16,696	2,583	2021	1985	5820 Flintridge Drive
Colts Neck, NJ	—	780	14,733	4,244	1,496	18,261	6,863	2010	2002	3 Meridian Circle
Columbus, IN	—	610	3,190	1,090	610	4,280	1,316	2010	1998	2564 Foxpointe Drive
Columbus, IN	—	1,593	12,186	1,514	1,594	13,699	2,263	2021	2000	3660 Central Avenue
Columbus, OH	—	916	7,112	272	916	7,384	680	2022	2017	2920 Snouffer Road
Columbus, OH	12,428	1,547	17,126	1,294	1,547	18,420	1,883	2022	2015	2870 Snouffer Road
Concord, NH	13,538	2,825	21,636	1,446	2,825	23,082	2,314	2022	2017	23 Triangle Park Drive
Conros, TX	—	980	7,771	1,557	980	9,328	3,240	2009	2010	903 Longmire Road
Cook Bay, OR	—	864	7,971	1,161	864	9,132	1,847	2020	1996	192 Norman Avenue
Cook Bay, OR	—	1,792	9,852	1,339	1,792	11,191	2,589	2020	2006	1855 Ocean Boulevard SE
Coppell, TX	—	1,550	8,386	866	1,550	9,252	2,766	2012	2013	1530 E Sandy Lake Road
Coquitlam, BC	6,818	3,047	24,567	3,758	3,236	28,136	10,087	2013	1990	1142 Dufferin Street
Crowley, TX	—	2,955	9,908	—	2,955	9,908	104	2023	1900	Tobin Drive
Crystal Lake, IL	—	875	12,461	2,534	987	14,883	5,774	2013	2001	751 E Terra Cotta Avenue
Crystal Lake, IL	—	7,643	39,687	3,620	7,562	43,388	8,006	2021	1988	965 N Brighton Circle W
Crystal Lake, IL	—	—	—	117	117	—	—	2021	1900</td	

Dix Hills, NY	—	3,808	39,014	3,208	4,133	41,897	14,291	2013	2003	337 Deer Park Road
Dollard-des-Ormeaux, QC	—	1,957	14,431	960	2,110	15,238	6,084	2013	2008	4377 Saint Jean Boulevard
Dresher, PA	8,380	1,900	10,664	1,437	1,914	12,087	5,279	2013	2006	1650 Susquehanna Road
Drummondville, QC	—	5,765	54,353	10,569	5,765	64,922	907	2023	2007	400 Rue Rose-Ellis
Dublin, OH	—	1,169	25,345	561	1,186	25,889	5,907	2016	2015	4175 Stoneridge Lane
Dublin, OH	—	3,688	23,035	1,100	3,688	24,135	2,330	2022	2017	4050 Hawthorne Lane
Durham, NC	—	3,212	23,350	2,973	3,216	26,319	3,251	2021	1998	205 Emerald Pond Lane
Eagle, ID	—	4,508	18,360	570	4,508	18,930	515	2023	2019	1260 E Long Creek Drive
East Amherst, NY	11,602	2,070	11,714	—	2,070	11,714	2,649	2019	2015	8040 Roll Road
East Lansing, MI	—	3,919	19,373	904	3,944	20,252	3,548	2021	2000	5968 Park Lake Road
East Meadow, NY	—	69	45,991	2,601	127	48,534	16,357	2013	2002	1555 Glen Curtiss Boulevard
East Setauket, NY	—	4,920	37,354	3,050	4,986	40,338	13,501	2013	2002	1 Sunrise Drive
Eastbourne, UK	—	4,145	33,744	3,175	4,269	36,795	12,824	2013	2008	6 Upper Kings Drive
Edgbaston, UK	—	2,720	13,969	1,552	2,810	15,431	3,141	2014	2015	Speedwell Road
Edgewater, NJ	—	4,561	25,047	4,365	4,609	29,364	9,832	2013	2000	351 River Road
Edison, NJ	—	1,892	32,314	4,588	2,044	36,750	14,313	2013	1996	1801 Oak Tree Road
Edmond, OK	—	410	8,388	475	410	8,863	2,768	2012	2001	15401 N Pennsylvania Avenue
Edmonds, WA	—	1,650	24,449	10,554	1,650	35,003	10,543	2015	1976	21500 72nd Avenue W
Edmonds, WA	—	2,891	26,413	2,677	2,891	29,090	4,353	2020	2000	180 2nd Avenue S
Edmonton, AB	6,194	1,589	29,819	3,742	1,723	33,427	11,392	2013	1999	103 Rabbit Hill Court NW
Edmonton, AB	8,195	2,063	37,293	5,238	2,181	42,413	15,570	2013	1968	10015 103rd Avenue NW
Effingham, IL	—	606	3,699	534	660	4,179	760	2021	1997	1101 N Maple Street
El Dorado Hills, CA	—	—	—	56,599	5,190	51,409	6,691	2017	2019	2020 Town Center W Way
Elkhorn, NE	11,645	1,846	21,426	1,265	1,806	22,731	2,028	2022	2014	3535 Piney Creek Drive
Elstree, UK	—	—	—	50,971	5,544	45,427	15,708	2012	2003	Edgewarebury Lane
Encino, CA	—	5,040	46,255	8,273	5,040	54,528	18,968	2012	2003	15451 Ventura Boulevard
Englishtown, NJ	—	690	12,520	3,266	882	15,594	6,087	2010	1997	49 Lasatta Avenue
Epsom, UK	—	20,159	34,803	3,497	20,822	37,637	7,753	2016	2014	450-458 Reigate Road
Erie, PA	10,935	1,611	9,254	—	1,611	9,254	2,234	2019	2013	4400 E Lake Road
Esher, UK	—	5,783	48,361	6,959	5,951	55,152	19,908	2013	2006	42 Copse Lane
Evans, GA	—	3,211	20,503	2,036	3,219	22,531	4,280	2021	1999	100 Washington Commons Drive
Evansville, IN	—	1,038	11,983	550	1,045	12,526	2,400	2021	1991	5050 Lincoln Avenue
Everett, WA	—	638	8,708	1,311	638	10,019	1,708	2020	1998	524 75th Street SE
Everett, WA	—	1,912	16,647	2,894	1,913	19,540	3,071	2021	1989	3915 Colby Avenue N
Fairfield, NJ	—	3,120	43,868	3,744	3,286	47,446	15,739	2013	1998	47 Greenbrook Road
Fairfield, IL	—	561	3,995	654	561	4,649	709	2021	1997	315 Market Street
Fairfield, CA	—	1,460	14,040	11,654	1,460	25,694	11,457	2002	1998	3350 Cherry Hills Street
Fairfield, CT	—	—	—	49,430	4,783	44,647	2,132	2017	2019	1571 Stratfield Road
Fairfield, OH	12,223	1,477	12,979	—	1,477	12,979	2,218	2019	2018	520 Patterson Boulevard
Farnham, UK	—	3,408	17,970	1,481	3,517	19,342	5,402	2014	2012	Redlands Lane
Fishers, IN	—	1,500	14,500	3,841	1,500	18,341	5,650	2010	2000	9745 Olympia Drive
Fishers, IN	—	2,314	33,731	549	2,314	34,280	2,827	2021	2018	12950 Tabllick Street
Fleet, UK	—	—	—	32,776	4,309	28,467	9,881	2013	2006	22-26 Church Road
Florence, AL	—	353	13,049	3,815	385	16,832	6,148	2010	1999	3275 County Road 47
Flossmoor, IL	—	1,292	9,496	3,005	1,362	12,431	5,119	2013	2000	19715 Governors Highway
Flower Mound, TX	—	1,800	8,414	1,230	1,800	9,644	3,033	2011	2012	4141 Long Prairie Road
Flowood, MS	—	3,147	24,350	2,036	3,147	26,386	192	2023	2013	350 Town Center Way
Folsom, CA	—	1,490	32,754	560	1,490	33,314	8,761	2015	2014	1574 Creekside Drive
Folsom, CA	—	2,306	10,948	1,566	2,306	12,514	1,848	2021	2010	1801 E Natoma Street
Fort Wayne, IN	—	3,637	42,242	923	3,637	43,165	4,932	2020	2018	3715 Union Chapel Road
Fort Wayne, IN	—	1,770	19,930	1,964	1,770	21,894	7,402	2010	2008	611 W County Line Road S
Fort Worth, TX	—	2,080	27,888	14,443	2,080	42,331	14,873	2012	2001	2151 Green Oaks Road
Fort Worth, TX	—	4,179	40,328	19,678	7,160	57,025	10,572	2019	2017	3401 Amador Drive
Fort Worth, TX	—	2,538	18,909	147	2,538	19,056	2,439	2020	2020	3401 Amador Drive
Franklin, TN	—	5,733	15,437	2,970	5,787	18,353	3,349	2021	1999	314 Cool Springs Boulevard
Fremont, CA	—	3,400	25,300	9,571	3,456	34,815	15,251	2005	1987	2860 Country Drive
Fresno, CA	22,139	896	10,591	25,465	2,459	34,493	6,015	2019	2014	5605 N Gates Avenue
Frome, UK	—	2,720	14,813	1,836	2,810	16,559	4,512	2014	2012	Welshmill Lane
Fullerton, CA	—	1,964	19,989	2,450	1,998	22,405	7,611	2013	2008	2226 N Euclid Street
Fullerton, CA	—	1,801	6,195	1,256	1,801	7,451	1,050	2021	1987	1510 E Commonwealth Avenue
Fullerton, CA	—	6,739	54,075	1,449	6,739	55,524	4,721	2022	2021	433 W Bastanchury Road
Gahanna, OH	—	772	11,214	2,327	847	13,466	5,056	2013	1998	775 E Johnstown Road
Gainesville, GA	—	1,908	27,036	1,436	1,950	28,430	4,043	2021	2000	940 S Etno Drive
Gainesville, FL	—	—	—	31,769	2,374	29,395	3,710	2016	2018	3605 NW 83rd Street
Garden Grove, CA	—	2,107	4,549	1,541	2,107	6,090	1,174	2021	1999	11848 Valley View Street
Gardnerville, NV	—	1,143	10,831	4,699	1,164	15,509	10,671	1998	1999	1565-a Virginia Ranch Road
Georgetown, TX	—	5,481	31,586	1,210	5,481	32,796	545	2021	2023	5101 N Mays Street
Gig Harbor, WA	—	1,560	15,947	6,029	1,583	21,953	7,839	2010	1994	3213 45th Street Court NW
Gilbert, AZ	14,200	2,160	28,246	3,226	2,208	31,424	12,656	2013	2008	580 S Gilbert Road
Glen Cove, NY	—	4,594	35,236	3,090	4,718	38,202	14,690	2013	1998	39 Forest Avenue
Glendale, AZ	—	3,114	24,668	124	3,115	24,791	2,144	2021	2018	8847 W Glendale Avenue
Glenview, IL	—	—	—	1,534	136	1,398	12	2022	1900	51st and Bell Road
Golden Valley, MN	3,600	1,520	33,513	1,793	1,634	35,192	11,695	2013	2005	4950 Olson Memorial Highway
Granbury, TX	—	2,040	30,670	1,001	2,040	31,671	10,669	2011	2009	100 Watermarc Boulevard
Grand Forks, ND	—	1,050	13,147	60	1,050	13,207	1,567	2021	2014	3783 S 16th Street #112
Grand Prairie, TX	—	1,880	23,827	74	1,884	23,897	1,791	2021	2021	3013 Duryn Drive
Grand Rapids, MI	—	2,179	15,745	527	2,354	16,097	2,432	2021	2003	3121 Lake Michigan Drive NW
Grandville, MI	—	1,533	7,219	424	1,539	7,637	839	2022	2018	3939 44th Street SW
Granger, IN	—	1,670	21,280	2,860	1,670	24,140	8,072	2010	2009	6330 N Fir Road
Grants Pass, OR	—	561	8,874	247	561	9,121	1,101	2021	1985	1001 NE A Street
Grapevine, TX	—	2,220	17,648	859	2,220	18,507	3,920	2013	2014	4545 Merlot Drive
Greeley, CO	—	1,077	18,051	630	1,077	18,681	3,626	2017	2009	5300 W 29th Street
Greenville, SC	—	893	22,795	2,622	993	25,317	3,365	2021	1989	1180 Haywood Road
Greenwood, IN	—	1,550	22,770	484	1,550	23,254	7,886	2010	2007	2339 S State Road 135
Gresham, OR	—	1,966	6,566	939	1,966	7,505	971	2021	1985	2895 SE Powell Valley Road
Grimbsy, ON	—	636	5,617	1,046	677	6,622	2,004	2015	1991	84 Main Street E
Grosse Pointe Woods, MI	—	950	13,662	1,197	961	14,848	4,906	2013	2006	1850 Vernier Road
Grosse Pointe Woods, MI	—	1,430	31,777	1,280	1,452	33,035	10,821	2013	2005	21260 Mack Avenue
Grove City, OH	—	3,575	85,764	2,506	3,509	88,336	14,037	2018	2017	3717 Orders Road
Grove City, OH	—	1,099	5,246	749	1,122	5,972	1,069	2021	1990	2320 Sonora Drive
Gurnee, IL	—	890	27,931	3,047	957	30,911	10,408	2013	2002	500 N Hunt Club Road
Haddonfield, NJ	—	520	16,363	1,120	539	17,464	4,510	2011	2015	132 Warwick Road
Hamburg, NY	10,437	984	10,991	—	984	10,991	2,349	2019	2009	4600 Southwestern Boulevard
Hamilton, OH	11,222	1,128	10,940	1,165	1,209	12,024	2,312	2019	2019	1740 Eden Park Drive
Happy Valley, OR	—	721	10,416	—	721	10,416	2,094	2019	1998	8915 SE Monterey
Harahan, LA	—	2,628	38,864	190	2,628	39,054	2,438	2021	2020	7904 Jefferson Highway
Harrisburg, IL	—	858	4,940	411	876	5,333	1,015	2021	2005	165 Ron Morse Drive
Hattiesburg, MS	—	450	13,469	480	450	13,949	4,607	2010	2009	217 Methodist Hospital Boulevard
Haverford, PA	—	1,880	33,993	4,072	1,907	38,038	12,756	2010	2000	

Houston, TX	—	960	16,079	—	960	16,079	11,643	2011	1995	10225 Cypresswood Drive
Houston, TX	—	3,830	55,674	11,001	3,830	66,675	24,696	2012	1998	2929 W Holcombe Boulevard
Houston, TX	—	—	—	42,432	1,040	41,592	13,499	2012	1999	505 Bering Drive
Howell, NJ	—	1,066	21,577	2,611	1,750	14,096	4,811	2016	2014	10120 Louetta Road
Hudson, OH	—	1,586	11,314	280	1,594	11,586	8,282	2022	2019	125 Omni Lake Parkway
Hudson, OH	—	1,754	34,395	738	1,754	35,133	2,298	2022	2019	150 Omni Lake Parkway
Huntington Beach, CA	—	3,808	31,172	3,720	3,931	34,769	13,061	2013	2004	7401 Yorktown Avenue
Hutchinson, KS	—	600	10,590	6,346	600	16,936	5,465	2004	1997	2416 Brentwood
Independence, MO	13,981	1,584	14,507	—	1,584	14,507	2,507	2019	2019	19301 E Eastland Center Court
Independence, MO	—	3,215	24,471	1,150	3,250	25,586	4,605	2021	1990	2100 Swogo Drive
Independence, MO	10,335	2,017	15,796	1,061	2,098	16,776	1,680	2022	2014	19301 E 50th Terrace Court S
Indianola, IA	—	2,211	11,501	657	2,192	12,177	1,177	2022	2018	610 E Scenic Valley Avenue
Iowa City, IA	—	891	6,011	1,086	951	7,037	1,028	2021	1991	2423 Walden Road
Jackson, TN	—	1,370	12,490	771	1,386	13,245	2,243	2021	1996	25 Max Lane Drive
Jacksonville, FL	—	750	25,231	341	750	25,572	5,003	2013	2014	5939 Roosevelt Boulevard
Jacksonville, FL	—	—	26,381	2,189	1,691	26,879	5,260	2013	2014	4000 San Pablo Parkway
Jacksonville, FL	—	1,205	11,991	23,400	6,550	30,046	5,377	2019	2019	10520 Valulus Drive
Jeanette, PA	—	1,642	22,377	1,192	1,642	23,569	1,985	2022	2018	4000 Village Drive
Johns Creek, GA	—	1,580	23,285	1,527	1,588	24,804	8,445	2013	2009	11405 Medlock Bridge Road
Johnson City, NY	10,720	1,440	11,675	1,347	1,607	12,855	2,812	2019	2013	1035 Anna Maria Drive
Kalamazoo, MI	—	7,511	45,942	969	6,291	48,131	10,507	2021	1989	1700 Bronson Way
Kalamazoo, MI	—	—	—	1,274	1,274	—	—	2021	1900	1700 Bronson Way
Kanata, ON	—	1,689	28,670	1,710	1,718	30,351	10,553	2012	2005	70 Stonehaven Drive
Kansas City, MO	11,002	1,938	11,694	974	1,938	12,668	1,378	2022	2016	111 NW 94 Street
Kelowna, BC	3,988	2,688	13,647	2,425	2,856	15,904	5,926	2013	1999	863 Leon Avenue
Kelowna, BC	—	6,302	46,346	6,122	6,460	52,310	5,565	2022	2021	1360 K.L.O. Road
Kelowna, BC	—	5,443	42,606	5,667	5,579	48,137	5,986	2022	2000	580 Yates Road
Kelowna, BC	—	6,171	51,949	6,305	6,326	58,099	5,676	2022	2005	1075 Barnes Avenue
Kelowna, BC	—	3,718	44,690	5,000	3,811	49,597	5,796	2022	2012	1277 Gordon Drive
Kelowna, BC	—	3,069	11,524	1,348	3,146	12,795	1,285	2022	1988	3200 Lakeshore Road
Kennebunk, ME	—	2,700	30,204	7,908	3,532	37,280	17,750	2013	2006	One Huntingdon Common Drive
Kemer, LA	—	1,100	10,036	5,796	1,100	15,832	12,034	1998	2000	1600 Joe Yenn Boulevard
Kemer, LA	—	809	12,344	755	814	13,094	1,641	2021	1988	1101 Sunset Boulevard
Kennett Square, PA	—	1,050	22,946	1,587	1,186	24,397	8,209	2010	2008	301 Victoria Gardens Drive
Kingsport, TN	—	2,123	33,130	110	2,123	33,240	2,248	2021	2019	915 Holston Hills Drive
Kingston, ON	—	1,030	11,416	2,161	1,409	13,198	3,503	2015	1983	181 Ontario Street
Kingwood, TX	—	480	9,777	1,756	480	11,533	4,305	2011	1999	22955 Eastex Freeway
Kingwood, TX	—	1,683	24,207	2,733	1,683	26,940	6,657	2017	2012	24025 Kingwood Place
Kirkland, WA	—	1,880	4,315	2,297	1,880	6,612	2,562	2003	1996	6505 Lakeview Drive
Kitchener, ON	8,381	1,341	13,929	5,591	1,447	19,424	5,390	2016	2003	1250 Weber Street E
Klamath Falls, OR	—	1,335	10,174	2,794	1,335	12,968	3,121	2020	2000	615 Washburn Way
Kuna, ID	—	—	—	20	20	—	—	2022	1900	1640 W Hubbard Road
LA Palma, CA	—	2,950	16,591	1,463	2,996	18,008	6,444	2013	2003	5321 La Palma Avenue
La Vista, NE	9,025	1,199	14,840	887	1,199	15,727	1,523	2022	2012	7544 Gertrude Street
Lackawanna, NY	6,591	1,422	6,066	—	1,422	6,066	1,486	2019	2002	133 Orchard Place
Lafayette, LA	—	2,618	22,986	1,889	2,618	24,875	196	2023	2016	400 Polly Lane
Lafayette Hill, PA	—	1,750	11,848	2,854	1,878	14,574	6,298	2013	1998	429 Ridge Pike
Laguna Hills, CA	—	12,820	75,926	22,414	12,894	98,266	31,611	2016	1988	24903 Moulton Parkway
Laguna Woods, CA	—	11,280	76,485	15,167	11,280	91,652	27,206	2016	1987	24441 Calle Sonora
Laguna Woods, CA	—	9,150	57,842	14,397	9,150	72,339	21,981	2016	1986	24962 Calle Aragon
Lake Havasu City, AZ	—	364	1,599	544	364	2,143	647	2020	2009	320 Lake Havasu Avenue N, Lake Havasu City, AZ
Lake Jackson, TX	—	—	—	13,621	2,046	11,575	141	2021	1900	301 Huisache Street
Lake Zurich, IL	—	1,470	9,830	3,918	1,470	13,748	6,186	2011	2007	550 America Court
Lakeland, FL	—	2,416	19,791	249	2,416	20,040	3,310	2021	1999	1325 Grasslands Boulevard
Lakeview, MI	—	733	2,212	135	733	2,347	358	2022	2013	9494 Paden Road
Lakewood, NY	9,836	1,031	17,410	839	1,031	18,249	1,549	2022	2016	2123 Southwestern Drive
Lakewood Ranch, FL	—	650	6,714	2,102	650	8,816	2,606	2011	2012	8230 Nature's Way
Lakewood Ranch, FL	—	1,000	22,388	809	1,000	23,197	6,907	2012	2005	8220 Nature's Way
Lancaster, CA	—	700	15,295	6,153	712	21,436	7,950	2010	1999	43051 15th Street W
Lancaster, OH	—	1,029	7,699	503	1,035	8,196	1,425	2021	1981	2750 W Fair Avenue
Lancaster, PA	—	1,680	14,039	209	1,680	14,248	2,816	2015	2017	31 Millersville Road
Lancaster, NY	11,996	1,897	12,202	—	1,897	12,202	2,801	2019	2011	18 Pavement Road
Las Vegas, NV	—	5,908	36,955	4,957	5,908	41,912	9,385	2020	1999	1600 S Valley View Road
Las Vegas, NV	—	1,274	13,748	1,109	1,292	14,839	2,276	2020	2001	3300 Winterhaven Street
Las Vegas, NV	—	2,412	22,045	3,217	2,428	25,246	4,511	2020	1997	3210 S Sandhill Road
Laval, QC	18,560	2,105	32,161	6,106	2,174	38,198	8,679	2018	2005	269, Boulevard Sainte-Rose
Laval, QC	3,392	2,383	5,968	1,722	2,462	7,611	1,674	2018	1989	263, Boulevard Sainte-Rose
Laval, QC	—	17,231	113,967	13,138	17,231	127,105	1,357	2023	1988	1400 Bd Chomedey
Lawrence, KS	—	250	8,716	322	250	9,038	2,685	2012	1996	3220 Peterson Road
Lawrenceville, GA	—	1,500	29,003	1,493	1,562	30,434	10,083	2013	2008	1375 Webb Gin House Road
Lawrenceville, GA	—	3,513	24,173	2,749	3,583	26,852	3,268	2021	2007	2899 Five Forks Trickum Road
Leatherhead, UK	—	4,682	17,835	1,200	4,674	19,043	3,547	2015	2017	Rector Lane
Leawood, KS	—	2,490	32,493	11,938	5,610	41,311	15,080	2012	1999	4400 W 115th Street
Lenexa, KS	9,700	826	26,251	1,932	927	28,082	10,227	2013	2006	15055 W 87th Street Parkway
Levis, QC	4,125	3,322	24,502	2,878	3,322	27,380	3,052	2023	2009	7 Rue St Thomas
Lexington, SC	—	1,843	15,301	2,420	1,869	17,695	2,174	2021	2001	203 Old Chapin Road
Lexington, SC	—	3,171	22,214	1,421	3,171	23,635	3,443	2023	2001	800 N Lake Drive
Libertyville, IL	—	6,500	40,024	5,467	6,500	45,491	14,040	2011	2001	901 Florsheim Drive
Lincoln, NE	—	390	13,807	802	390	14,609	5,098	2010	2000	7208 Van Dorn Street
Lincoln, NE	—	884	10,637	2,179	1,054	12,646	1,721	2021	1990	1111 S 70th
Lincroft, NJ	—	9	19,958	3,021	170	22,818	7,836	2013	2002	734 Newman Springs Road
Linwood, NJ	—	800	21,984	2,848	885	24,747	8,708	2010	1997	432 Central Avenue
Litchfield, CT	—	1,240	17,908	12,732	1,362	20,518	9,092	2010	1998	19 Constitution Way
Lititz, PA	—	1,200	13,836	314	1,200	14,150	2,784	2015	2016	80 W Millport Road
Little Neck, NY	—	3,350	38,461	6,724	3,468	45,067	14,688	2010	2000	5515 Little Neck Parkway
Littleton, CO	—	3,378	26,360	1,843	3,378	28,203	213	2023	2018	8160 W Coal Mine Avenue
Livingston, NJ	—	8,000	44,424	2,556	8,103	46,877	9,959	2015	2017	369 E Mount Pleasant Avenue
Lombard, IL	17,010	2,130	59,943	2,457	2,218	62,312	20,692	2013	2009	2210 Fountain Square Drive
London, UK	—	—	—	14,900	3,224	11,676	3,375	2014	2012	71 Hatch Lane
London, ON	9,475	1,969	16,985	3,535	2,068	20,421	5,545	2015	1953	1486 Richmond Street N
London, ON	—	1,445	13,631	2,149	1,643	15,582	4,267	2015	1950	81 Grand Avenue
Londondry, NH	14,982	2,872	24,521	1,357	2,872	25,878	2,351	2022	2016	2 Golen Drive
Long Grove, IL	—	—	—	26,243	2,733	23,510	2,824	2021	2017	2300 Illinois Route 53
Longmont, CO	—	1,756	11,825	2,935	1,895	14,621	2,359	2021	1986	2210 Main Street
Louguenoi, QC	7,111	3,992	23,711	4,677	4,276	28,104	8,841	2015	1989	70 Rue Levis
Louguenoi, QC	18,119	9,049	70,707	11,134	9,049	81,841	2,689	2023	2007	1235 chemin du Tremblay
Longview, TX	—	610	5,520	1,412	610	6,932	2,646	2006	2007	311 E Hawkins Parkway
Lorain, OH	11,309	1,409	13,060	—	1,409	13,060	2,066	2019	2018	5401 N Pointe Parkway
Los Angeles, CA	—	—	114,438	10,793	—	125,231				

Mansfield, TX	—	660	5,251	896	660	6,147	2,471	2006	2007	2281 Country Club Drive
Mansfield, TX	—	—	—	21,515	2,807	18,708	2,255	2017	2019	2500 N Walnut Creek
Manteca, CA	—	1,300	12,125	6,175	1,312	18,288	8,711	2005	1986	430 N Union Road
Maple Ridge, BC	8,562	2,875	11,922	3,196	3,221	14,772	3,082	2015	2009	12241 224th Street
Marieville, QC	5,048	1,278	12,113	1,414	1,372	13,433	3,871	2015	2002	425 Rue Claude De Ramezay
Marlboro, NJ	—	2,222	14,888	3,116	2,336	17,890	6,305	2013	2002	3a S Main Street
Marlow, UK	—	9,068	39,720	1,127	9,060	40,855	8,683	2013	2014	210 Little Marlow Road
Marysville, WA	—	620	4,780	5,475	620	10,255	4,203	2003	1998	9802 48th Drive NE
Massillon, OH	—	1,117	16,687	1,103	1,117	17,790	1,912	2022	2016	2550 University Drive SE
Mattoon, IL	—	791	1,905	376	835	2,237	564	2021	1999	2008 S 9th Street
Mattoon, IL	—	505	2,258	490	530	2,723	520	2021	2001	1920 Brookstone Lane
McKinney, TX	—	1,570	7,389	1,279	1,570	8,668	3,083	2009	2010	2701 Alma Road
McKinney, TX	—	4,314	23,777	277	4,314	24,054	2,607	2021	2018	220 S Crutcher Crossing
McKinney, TX	—	5,769	32,691	—	5,769	32,691	406	2023	2023	3220 Turkey Trot Lane
McMasterville, QC	3,176	5,555	27,814	6,810	5,555	34,624	1,550	2023	1961	701 Chem. du Richelieu
Meadville, PA	—	2,084	17,623	—	2,084	17,623	660	2022	2023	637 Pine Street
Medicine Hat, AB	8,752	1,432	14,141	803	1,514	14,862	5,076	2015	1999	223 Park Meadows Drive SE
Medina, OH	12,156	1,309	10,540	2,463	1,750	12,562	2,429	2019	2017	699 N Huntington Street
Medina, OH	—	—	—	42,612	2,131	40,481	2,227	2019	2020	122 Medina Road
Melbourne, FL	—	7,070	48,257	45,945	7,070	94,202	35,526	2007	2009	7300 Watersong Lane
Melville, NY	—	4,280	73,283	11,815	4,453	84,925	28,019	2010	2001	70 Pinelawn Road
Memphis, TN	—	1,800	17,744	4,224	1,800	21,968	9,230	2012	1999	6605 Quail Hollow Road
Memphis, TN	—	1,578	9,435	—	1,578	9,435	1,517	2021	2018	8722 Winchester Road
Menomonee Falls, WI	—	1,020	6,984	2,745	1,020	9,729	3,996	2006	2007	W128 N6900 Northfield Drive
Mentor, OH	11,225	957	13,206	1,109	960	14,312	1,627	2022	2019	9150 Lakeshore Boulevard
Mered, CA	—	2,806	13,292	2,145	2,924	15,319	2,043	2021	1997	3460 R Street
Mesa, AZ	—	950	9,087	6,397	950	15,484	8,273	1999	2000	7231 E Broadway Road
Metairie, LA	14,200	725	27,708	2,857	1,448	29,842	9,552	2013	2009	3732 W Esplanade Avenue S
Midland, MI	—	1,084	5,623	391	1,091	6,007	772	2022	2015	4124 Waldo Avenue
Mill Creek, WA	—	10,150	60,274	5,540	10,179	65,785	27,251	2010	1998	14905 Bothell-Everett Highway
Millbrook, NY	—	12,448	12,390	2,439	12,947	14,330	6,318	2021	1985	79 Flint Road
Millersburg, OH	—	1,293	17,788	775	1,293	18,563	1,771	2022	2021	4245 Glen Drive
Milton, ON	17,759	4,542	25,321	7,286	4,801	32,348	6,899	2015	2012	611 Farmstead Drive
Milwaukee, OR	—	2,391	20,262	2,853	2,415	23,091	3,623	2021	1996	4017 SE Vineyard Road
Mimetonka, MN	—	920	29,344	1,988	1,051	31,201	10,150	2013	2006	18605 Old Excelsior Boulevard
Mission Viejo, CA	12,333	6,600	52,118	9,508	6,602	61,624	15,791	2016	1998	27783 Center Drive
Mississauga, ON	7,052	1,602	17,996	1,812	1,686	19,724	6,751	2013	1984	1130 Bough Beeches Boulevard
Mississauga, ON	5,584	2,548	15,158	4,481	2,673	15,914	5,693	2015	1989	85 King Street E
Missoula, MT	—	550	7,490	2,186	553	9,673	4,247	2005	1998	3620 American Way
Mobberley, UK	—	5,146	26,665	2,459	5,315	28,955	11,011	2013	2007	Barclay Park, Hall Lane
Mobile, AL	—	737	10,205	633	749	10,826	1,975	2021	1995	650 University Boulevard S
Molalla, OR	—	1,210	3,903	1,190	1,210	5,093	1,206	2020	1998	835 E Main Street
Monterey, CA	—	6,440	29,101	3,982	6,443	33,080	11,695	2013	2009	1110 Cass Street
Montgomery, AL	—	524	10,923	375	538	11,284	2,077	2021	1991	5801 Eastdale Drive
Montgomery, MD	—	6,482	83,642	18,570	6,804	101,890	25,776	2018	1992	3701 International Drive
Montgomery Village, MD	—	3,530	18,246	8,536	4,291	26,021	14,107	2013	1993	19310 Club Housa Road
Montreal-nord, QC	8,995	4,407	23,719	9,764	4,566	33,324	8,502	2018	1988	6700 Boulevard Gouin Est
Moorestown, NJ	—	2,060	51,628	9,320	2,095	60,913	19,011	2010	2000	1205 N Church Street
Moose Jaw, SK	1,052	582	12,973	1,938	612	14,881	4,806	2013	2001	425 4th Avenue NW
Murphy, TX	—	1,950	19,182	519	1,950	19,701	4,231	2015	2012	304 W FM 544
Nacogdoches, TX	—	390	5,754	1,067	390	6,821	2,752	2006	2007	5902 North Street
Naperville, IL	—	3,470	29,547	6,818	3,470	36,365	10,588	2011	2001	504 N River Road
Naperville, IL	—	1,550	12,237	2,813	1,550	15,050	5,513	2012	2013	1936 Brookdale Road
Naperville, IL	—	1,540	28,204	2,084	1,602	30,226	10,531	2013	2002	535 W Ogden Avenue
Nashville, TN	—	3,900	35,788	5,862	3,900	41,650	16,660	2012	1999	4206 Stamper Place
New Braunfels, TX	—	1,200	19,800	10,739	2,729	29,010	8,819	2011	2009	2294 E Common Street
New Palestine, IN	—	2,259	22,010	609	2,290	22,588	3,275	2021	2017	4400 Terrace Drive
New Rochelle, NY	—	5,732	34,270	32	5,732	34,302	629	2021	2023	11 Mill Road
New York, NY	—	—	29	—	—	29	—	2018	2023	2330 Broadway
Newberg, OR	—	2,806	15,260	2,349	2,809	17,606	1,763	2021	2002	3801 Hayes Street
Newbury, UK	—	2,850	12,796	1,239	2,944	13,941	2,811	2015	2016	370 London Road
Newmarket, UK	—	4,071	11,902	2,598	4,205	14,366	4,163	2014	2011	Jeddah Way
Newtown Square, PA	—	1,930	14,420	2,006	1,975	16,381	6,782	2013	2004	333 S Newtown Street Road
Norman, OK	—	1,480	33,330	1,409	1,480	34,739	10,103	2012	1985	800 Canadian Trails Drive
North Canton, OH	—	1,726	24,588	2,224	1,726	26,812	2,917	2022	2017	850 Applegrove Street
North Ridgeville, OH	—	1,780	29,390	157	1,790	29,537	1,688	2022	2020	33770 Bagley Road
North Tonawanda, NY	8,180	1,249	7,360	995	1,573	8,031	1,812	2019	2005	705 Sandra Lane
North Tonawanda, NY	—	1,426	17,572	930	1,528	18,400	1,505	2022	2009	3959 Forest Park Way
North Tustin, CA	—	2,880	18,059	1,881	3,044	19,776	6,320	2013	2000	12291 Newport Avenue
North Wales, PA	—	1,968	18,356	1,059	1,971	19,412	3,002	2021	2013	1419 Horsham Road
Northville, MI	—	2,221	12,710	1,961	2,221	14,671	210	2023	2019	44600 Five Mile Road
Novi, MI	—	3,877	30,891	6,155	3,877	37,046	432	2023	2021	42400 W 12 Mile Road
Oak Harbor, WA	—	739	7,698	963	739	8,661	1,837	2019	1998	171 SW 6th Avenue
Oak Park, IL	—	1,250	40,383	4,272	1,250	44,655	16,251	2012	2004	1035 Madison Street
Oakdale, PA	13,745	1,917	11,954	971	1,934	12,908	2,865	2019	2017	7420 Steubenville Pike
Oakland, CA	—	3,877	47,508	4,764	4,117	52,032	18,233	2013	1999	11889 Skyline Boulevard
Oakton, VA	—	2,250	37,576	4,286	2,393	41,719	14,470	2013	1997	2863 Hunter Mill Road
Oakville, ON	7,117	2,134	29,963	3,953	2,258	33,792	11,529	2013	1994	25 Lakeshore Road W
Oakville, ON	3,743	1,271	13,754	2,304	1,343	15,986	4,962	2013	1988	345 Church Street
Ocala, FL	—	1,340	10,564	694	1,340	11,258	4,266	2008	2009	2650 SE 18th Avenue
Odessa, TX	—	346	3,506	422	384	3,890	524	2021	1954	311 W 4th Street
Ogden, UT	—	360	6,700	2,114	360	8,814	4,043	2004	1998	1340 N Washington Boulevard
Oklahoma City, OK	—	590	7,513	335	590	7,848	3,292	2007	2008	13200 S May Avenue
Oklahoma City, OK	—	760	7,017	461	760	7,478	3,027	2007	2009	1120 N Council Road
Oklahoma City, OK	—	—	—	18,268	1,590	16,678	2,216	2014	2016	2800 SW 131st Street
Oklahoma City, OK	—	5,962	27,717	—	5,962	27,717	32,208	2021	1984	1404 NW 122nd Street
Okotoks, AB	18,482	714	20,943	1,702	771	22,588	6,400	2015	2010	47 Riverside Gate
Olincy, IL	—	897	4,805	435	923	5,214	932	2021	1999	1110 N East Street
Olincy, IL	—	534	2,234	511	563	2,716	590	2021	1998	1110 N East Street
Omaha, NE	—	370	10,230	362	370	10,592	3,779	2010	1998	11909 Miracle Hills Drive
Omaha, NE	—	380	8,769	493	380	9,262	3,444	2010	1999	5728 S 108th Street
Omaha, NE	7,809	1,623	12,027	780	1,623	12,807	1,226	2022	2010	7205 N 73rd Plaza Circle
Orange, CA	33,935	8,021	64,689	2,778	8,021	67,467	11,040	2019	2018	630 the City Drive S
Orem, UT	—	1,395	8,775	451	1,419	9,202	1,662	2021	1987	325 W Center
Ormond Beach, FL	—	3,428	16,941	460	3,441	17,388	3,103	2021	1984	101 Clyde Morris Boulevard
Ottawa, ON	11,901	1,341	15,425	4,468	1,438	19,796	4,388	2015	2001	110 Berrigan Drive
Ottawa, ON	7,264	2,809	27,299	4,608	2,935	31,781	11,604	2013	1998	43 Aylmer Avenue
Ottawa, ON	3,767	1,156	9,758	1,124	1,245	10,793	3,691	2013	1998	1351 Hunt Club Road
Ottawa, ON	4,920	746	7,800	1,425	822	9,149				

Paris, IL	—	688	6,203	562	719	6,734	899	2021	2001	146 Brookstone Lane
Paris, TX	—	490	5,452	1,186	490	6,638	5,597	2005	2006	750 N Collegiate Drive
Parma, OH	11,115	1,533	9,221	785	1,536	10,003	2,235	2019	2016	11500 Huffmire Road
Paso Robles, CA	—	1,770	8,630	7,252	1,770	15,882	6,857	2002	1998	1919 Creston Road
Peabody, MA	—	2,250	16,071	1,459	2,380	17,400	5,320	2013	1994	73 Margin Street
Peasmash, UK	—	—	—	67,110	5,533	61,577	19,939	2013	2006	Astolat Way, Peasmash
Pella, IA	—	870	6,716	538	938	7,186	2,207	2012	2002	2602 Fifield Road
Pembroke, ON	—	1,931	9,427	1,921	1,963	11,316	3,908	2012	1999	1111 Pembroke Street W
Pennington, NJ	—	1,380	27,620	4,879	1,542	32,337	9,961	2011	2000	143 W Franklin Avenue
Pensacola, FL	—	2,945	29,148	2,798	2,945	31,946	251	2023	2017	428 Airport Boulevard
Penticton, BC	—	3,706	46,717	4,962	3,799	51,586	5,915	2022	2015	3475 Wilson Street
Peoria, AZ	—	766	21,796	2,676	766	24,472	5,496	2018	2014	13391 N 94th Drive
Peoria, AZ	—	2,006	12,091	976	2,023	13,050	2,337	2021	1997	13619 N 94th Drive
Pflugerville, TX	—	—	—	40,987	5,978	35,009	258	2021	2024	305 E Pflugerville Parkway
Pickerington, OH	—	2,815	26,921	695	2,864	27,567	1,956	2022	2019	602 Redbud Road
Pittsburgh, PA	—	1,580	18,017	11,928	1,635	29,890	8,167	2013	2009	900 Lincoln Club Drive
Pittsburgh, PA	—	2,850	22,019	2,689	2,850	24,708	292	2023	2019	8651 Care Lane
Pittsburgh, PA	—	3,815	33,052	3,764	3,815	36,816	359	2023	2021	8870 Duncan Avenue
Pittston, PA	—	1,644	13,756	863	1,644	14,619	1,538	2022	2019	900 N Twp Boulevard
Placentia, CA	—	8,480	17,076	6,977	8,528	24,005	8,442	2016	1987	1180 N Bradford Avenue
Plainview, NY	—	3,066	19,901	2,236	3,197	22,006	7,238	2013	2001	1231 Old Country Road
Plano, TX	28,960	3,120	59,950	7,395	3,294	67,171	25,545	2013	2006	4800 W Parker Road
Plano, TX	—	1,750	15,390	2,259	1,750	17,649	4,325	2016	2014	3690 Mapleshade Lane
Plano, TX	—	3,079	32,970	3,978	3,079	36,948	1,120	2023	2006	7001 Plano Parkway
Plattsburgh, NE	—	250	5,650	261	250	5,911	2,192	2010	1999	1913 E Highway 34
Playa Vista, CA	—	1,580	40,531	4,935	1,707	45,339	15,466	2013	2006	5555 Playa Vista Drive
Pleasanton, CA	—	—	—	52,474	3,676	48,798	6,667	2016	2017	5700 Pleasant Hill Road
Port Perry, ON	9,777	3,685	26,788	3,861	3,879	30,455	6,983	2015	2009	15987 Simcoe Street
Port St. Lucie, FL	—	8,700	47,230	21,945	8,700	69,175	26,278	2008	2010	10685 SW Stony Creek Way
Portage, MI	40,055	2,880	59,764	3,038	2,892	62,790	11,500	2019	2017	3951 W Milham Avenue
Porterville, CA	—	1,739	15,190	1,664	1,866	16,727	2,399	2021	1999	2500 W Henderson Avenue
Potomac, MD	—	—	—	58,278	6,648	51,630	6,034	2018	2021	10800 Potomac Tennis Lane
Princeton, NJ	—	1,730	30,888	7,792	1,845	38,565	11,536	2011	2001	155 Raymond Road
Princeton, NJ	—	—	(151)	31,468	3,719	27,598	1,234	2020	2001	775 Mount Lucas Road
Purley, UK	—	7,365	35,161	4,650	7,590	39,586	14,766	2012	2005	21 Russell Hill Road
Payette, WA	—	1,150	20,776	7,313	1,156	28,083	10,223	2010	1985	123 Fourth Avenue NW
Quebec City, QC	5,426	2,420	21,977	5,197	2,500	27,094	5,809	2018	2000	795, Rue Alain
Quebec City, QC	10,350	3,300	28,325	6,398	3,409	34,614	7,600	2018	1987	650 and 700, Avenue Murray
Quebec City, QC	8,835	8,251	53,286	10,426	8,251	63,712	3,485	2023	2005	777 Rue de Belmont
Quebec City, QC	2,391	4,314	29,822	3,465	4,314	33,287	3,669	2023	2008	1050 Bd Lebourgneuf
Quenbury, NY	—	1,260	21,744	4,345	1,273	26,076	6,673	2015	1999	27 Woodvale Road
Quiney, IL	—	2,328	16,254	625	2,332	16,875	2,396	2021	2005	823 S 36th Street
Rancho Cucamonga, CA	—	1,480	10,055	2,674	2,084	12,125	5,203	2013	2001	9519 Baseline Road
Rancho Palos Verdes, CA	—	5,450	60,034	9,893	5,450	69,927	23,699	2012	2004	5701 Crestridge Road
Randolph, NJ	29,300	1,540	46,934	3,454	1,760	50,168	16,519	2013	2006	648 Route 10 W
Rantoul, IL	—	579	4,576	439	584	5,010	770	2021	2002	300 Twin Lakes Drive
Red Deer, AB	—	1,247	19,283	2,687	1,318	21,899	5,737	2015	2004	3100 - 22 Street
Red Deer, AB	—	1,199	22,339	3,509	1,247	25,800	7,109	2015	2004	10 Ingledow Drive
Redding, CA	24,995	4,474	36,557	2,028	4,474	38,585	7,108	2019	2017	2150 Bechelli Lane
Redding, CA	—	2,639	10,290	537	2,675	10,791	1,971	2021	1985	451 Hilltop Drive
Redlands, CA	—	1,966	40,425	1,176	1,977	41,590	5,545	2021	1988	10 Terciaria Boulevard
Redwood City, CA	—	—	—	61,421	457	60,964	2,027	2019	2021	2991 El Camino Real
Regina, SK	4,722	1,485	21,148	2,407	1,666	23,374	8,266	2013	1999	3651 Albert Street
Regina, SK	4,770	1,244	21,036	2,287	1,343	23,224	7,640	2013	2004	3105 Hillsdale Street
Regina, SK	13,186	1,539	24,053	4,775	1,644	28,723	6,784	2015	1992	1801 McIntrye Street
Rehoboth Beach, DE	—	960	24,248	9,715	993	33,930	10,800	2010	1999	36101 Seaside Boulevard
Reno, NV	—	1,060	11,440	4,104	1,060	15,544	6,954	2004	1998	5165 Summit Ridge Court
Richmond, VA	—	6,501	23,697	207	6,528	23,877	3,919	2021	2007	10300 Three Chopt Road
Ridgeland, MS	—	520	7,675	4,300	520	11,975	5,354	2003	1997	410 Orchard Park
Ridgefield, MS	—	2,659	27,435	1,973	2,659	29,408	213	2023	2010	608 Steel Road
Rimouski, QC	6,323	2,820	30,658	8,000	2,820	38,658	920	2023	1954	280 Ave Belzile
Rivière-du-Loup, QC	2,085	592	7,601	1,678	681	9,190	2,763	2015	1956	35 Rue des Cedres
Rivière-du-Loup, QC	10,486	1,454	16,848	6,057	1,797	22,562	7,164	2015	1993	230-235 Rue des Chenes
Robinson, IL	—	660	3,667	415	663	4,079	770	2021	1999	1101 N Monroe Street
Rockford, IL	—	1,006	5,119	652	1,024	5,753	984	2021	2003	3495 McFarland Road
Rockwall, TX	—	2,220	17,650	1,050	2,220	18,700	4,047	2012	2014	720 E Ralph Hall Parkway
Rocky Hill, CT	—	1,090	6,710	6,299	45	14,054	5,216	2003	1996	60 Cold Spring Road
Rohrert Park, CA	—	6,500	18,700	6,405	6,546	25,059	11,749	2005	1986	4855 Snyder Lane
Romeoville, IL	—	854	12,646	63,433	6,139	70,794	24,739	2006	2010	605 S Edward Drive
Roseburg, OR	—	979	14,453	324	980	14,776	2,705	2021	1984	1800 Hughwood
Roseville, MN	—	1,540	35,877	2,218	1,648	37,987	12,107	2013	2002	2555 Snelling Avenue N
Roseville, CA	—	3,300	41,652	7,781	3,300	49,433	14,162	2016	2000	5161 Foothills Boulevard
Roseville, CA	—	3,011	55,669	—	3,011	55,669	3,104	2022	2021	2400 Pleasant Grove Boulevard
Roswell, GA	—	1,107	9,627	5,402	1,114	15,022	10,322	1997	1999	655 Mansell Road
Roswell, GA	—	2,080	6,486	4,504	2,380	10,690	4,168	2012	1997	75 Magnolia Street
Round Rock, TX	—	2,358	15,477	111	2,358	15,588	1,978	2021	2007	310 Chisholm Trail
Rowlett, TX	—	1,612	21,319	280	1,629	21,582	2,185	2020	2019	4205-4209 Dalrock Road
Sabre Springs, CA	—	—	—	47,177	3,726	43,451	5,751	2016	2017	12515 Springhurst Drive
Sachse, TX	—	6,346	30,025	905	6,225	31,051	1,007	2021	2023	Bunker Hill Road
Sacramento, CA	—	940	14,781	7,499	952	22,268	7,395	2010	1978	6350 Riverside Boulevard
Sacramento, CA	—	1,300	23,394	2,485	1,369	25,810	8,641	2013	2004	345 Monroe Street
Saginaw, MI	—	1,483	17,915	1,005	1,535	18,868	3,164	2021	1997	4141 McCarty Road
Sainte Marie, QC	10,577	3,960	26,336	6,418	3,960	32,754	2,098	2023	2006	46 Av du Boege
Saint-Georges, QC	6,901	3,105	20,518	6,516	3,105	27,034	556	2023	1986	1020 175e Rue
Saint-Lambert, QC	28,857	10,259	61,903	11,782	11,238	72,706	25,551	2015	1989	1705 Avenue Victoria
Salaberry-de-Valleyfield, QC	13,843	1,874	15,120	2,830	1,924	17,900	2,306	2022	1970	88 Rue Dufferin
Salem, OR	—	918	9,659	1,452	918	11,111	2,093	2020	1999	4452 Lancaster Drive NE
Salem, OR	—	1,227	8,632	1,601	1,227	10,233	2,059	2020	1997	4050 12th Street CutoT SE
Salem, OR	—	—	—	23,014	2,877	20,137	3,354	2021	1980	707 Madrona Avenue SE
Salmas, CA	—	5,110	41,424	12,123	5,155	53,502	16,332	2016	1990	1320 Padre Drive
Salsbury, UK	—	2,720	15,269	4,044	2,810	19,223	4,814	2014	2013	Shapland Close
Salt Lake City, UT	—	1,360	19,691	2,604	1,396	22,259	9,201	2011	1986	1430 E 4500 S
San Antonio, TX	—	—	—	37,179	6,120	31,059	10,474	2010	2011	2702 Cembalo Boulevard
San Antonio, TX	—	—	—	67,009	5,045	61,964	12,864	2017	2015	11300 Wild Pine
San Antonio, TX	—	11,686	69,930	8,852	11,686	78,782	15,163	2019	2016	6870 Heuermann Road
San Antonio, TX	—	2,262	31,075	2,720	2,262	33,795	1,259	2023	2016	15430 Huebner Road
San Diego, CA	—	5,810	63,078	9,848	5,810	72,926	26,934	2012	2001	13075 Evening Creek Drive S
San Diego, CA	—	3,000	27,164	2,652	3,016	29,800	9,618	2013	2003	810 Turquoise Street

Seabrook, IL	—	2,499	22,693	2,193	2,094	24,920	6,293	2013	2001	1791 1/4th Grove Road
Schererville, IN	—	3,693	30,512	4,264	3,693	34,776	811	2023	2017	7770 Burr Street
Scottsdale, AZ	—	2,500	3,890	3,770	2,500	7,660	3,099	2008	1998	9410 E Thunderbird Road
Scranton, PA	9,934	896	10,591	788	896	11,379	2,380	2019	2014	1651 Dickson Avenue
Seal Beach, CA	—	6,204	72,954	4,709	6,308	77,559	28,806	2013	2004	3850 Lampons Avenue
Seattle, WA	27,180	10,670	37,291	4,692	10,700	41,953	17,584	2010	2005	805 4th Avenue N
Seattle, WA	—	1,150	19,887	3,277	1,150	23,164	6,576	2015	1995	11039 17th Avenue
Selbyville, DE	—	750	25,912	1,999	769	27,892	9,393	2010	2008	21111 Arrington Drive
Sevenoaks, UK	—	6,181	40240	4,849	6,384	44,886	17538	2012	2009	64-2 Westerham Road
Severna Park, MD	—	—	67,623	7,159	44	74,738	18,643	2016	1997	43 W McKinsey Road
Shawnee, KS	—	2,109	22,141	560	2,109	22,701	1,597	2022	2020	7200 Silverheel Street
Shelby Township, MI	13,180	1,040	26,344	1,399	1,110	27,673	9,321	2013	2006	46471 Hayes Road
Sherman, TX	—	700	5,221	1,823	700	7,044	2,578	2005	2006	1011 E Pecan Grove Road
Sherman, TX	—	1,712	22,567	585	1,850	23,014	3,802	2021	1986	3701 N Loy Lake Road
Shrewsbury, NJ	—	2,120	38,116	5,101	2,165	43,172	14,377	2010	2000	5 Meridian Way
Sideup, UK	—	7,446	56,570	9,015	7,659	65,372	24,911	2012	2000	Frogna Avenue
Silver Spring, MD	—	—	—	64,994	3,449	61,545	8,093	2016	2018	2201 Colston Drive
Simi Valley, CA	—	3,200	16,664	3,019	3,340	19,543	7,791	2013	2009	190 Tierra Rejada Road
Simi Valley, CA	—	5,510	51,406	9,793	5,510	61,199	18,153	2016	2003	5300 E Los Angeles Avenue
Simi Valley, CA	—	3,084	41,629	—	3,084	41,629	2,528	2022	2021	3110 Royal Avenue
Solihull, UK	—	2,844	26,402	—	2,844	26,402	11,749	2012	2009	1270 Warwick Road
Solihull, UK	—	—	—	25,274	2,393	22,881	7,201	2018	2009	1270 Warwick Road
Solihull, UK	—	3,571	26,053	2,730	3,666	28,688	9,781	2013	2007	1 Worcester Way
Solihull, UK	—	1,851	10,585	1,322	1,911	11,847	2,555	2015	2016	Warwick Road
Somning, UK	—	5,644	42,155	4,022	5,807	46,014	15,953	2013	2009	Old Bath Road
Sonoma, CA	—	1,100	18,400	6,821	1,109	25,212	11,692	2005	1988	800 Oregon Street
Sonoma, CA	—	2,820	21,890	4,285	2,819	26,176	7,551	2016	2005	91 Napa Road
South Haven, MI	—	1,140	7,793	675	1,140	8,468	1,105	2022	2001	706 Kentucky Avenue
South Jordan, UT	—	4,646	42,705	5,078	4,646	47,783	9,826	2020	2015	11289 Oakmond Road
Southboume, UK	—	—	—	53,212	5,709	47,503	16,249	2013	2008	42 Belle Vue Road
Soulnake, TX	—	6,207	56,805	9,829	6,207	66,634	16,348	2019	2008	101 Watemere Drive
Spokane, WA	—	3,200	25,064	5,966	3,200	31,030	11,525	2013	2001	3117 E Chaser Lane
Spokane, WA	—	2,580	25,342	5,204	2,580	30,546	10,612	2013	1999	1110 E Westview Court
Spokane, WA	—	1,334	11,997	357	1,334	12,354	1,906	2021	1985	1616 E 30th Avenue
Springdale, AR	—	2,950	28,237	475	2,965	28,697	4,904	2021	1996	5000 Arkanshire Circle
Springfield, IL	—	1,166	18,767	842	1,172	19,603	2,595	2021	1990	2601 Montvale Drive
Springfield, MO	—	1,667	17,972	1,007	1,691	18,955	2,405	2021	1987	2900 S Jefferson
St Bruno, QC	—	9,260	62,817	5,808	9,260	68,625	1,208	2023	2022	1470 Rue Roberval
St Charles, MO	—	3,451	41,346	3,570	3,451	44,916	632	2023	2018	3330 Ehlmann Road
St Albert, AB	6,057	1,145	17,863	1,965	1,234	19,739	7,359	2014	2005	78c McKenney Avenue
St. Johns, MI	—	794	5,682	293	794	5,975	653	2022	2008	1507 Gladstonebury Drive
St. Petersburg, FL	—	9,218	39,883	3,292	9,540	42,853	13,400	2021	1973	1255 Pasadena Avenue S
Stephenville, TX	—	1,072	3,464	1,447	1,072	4,911	906	2021	1990	2305 Lingleville Highway
Stittsville, ON	—	1,175	17,397	1,839	1,300	19,111	6,212	2013	1996	1340-1354 Main Street
Stockport, UK	—	—	—	31,929	4,511	27,418	9,936	2013	2008	1 Dairyground Road
Stockton, CA	—	2,280	5,983	5,575	2,372	11,466	4,048	2010	1988	6725 Ingleswood
Strongsville, OH	8,726	1,128	10,940	758	1,132	11,694	2,870	2019	2017	15100 Howe Road
Strongsville, OH	—	2,577	13,463	825	2,578	14,287	2,462	2021	2002	19205 Pearl Road
Stuart, FL	—	5,276	24,182	1,284	5,276	25,466	4,819	2019	2019	2625 SE Cove Road
Studio City, CA	—	4,006	25,307	2,541	4,124	27,730	10,008	2013	2004	4610 Coldwater Canyon Avenue
Suffield, CT	—	4,439	31,660	3,665	4,736	35,028	7,296	2019	1998	7 Canal Road
Sugar Land, TX	—	960	31,423	2,192	960	33,615	12,651	2011	1996	1221 Seventh Street
Sugar Land, TX	—	4,272	60,493	7,231	4,272	67,724	16,647	2017	2015	744 Brooks Street
Summerville, SC	—	2,175	18,017	655	2,175	18,672	2,186	2021	2017	4015 2nd Avenue
Summerville, SC	—	6,862	75991	2907	6862	78898	436	2023	2022	267 Grand Cypress Road
Summit, NJ	—	3,080	14,152	14,665	3,084	28813	5,401	2011	2001	41 Springfield Avenue
Sun City West, AZ	—	1,250	21,778	3,877	1,250	25,655	8,523	2012	1998	13810 W Sandridge Drive
Summinghill, UK	—	11,632	42,233	713	11,622	42,956	7,765	2014	2017	Bagshot Road
Sunnyvale, CA	—	5,420	41,682	4,881	5,420	46,563	16,763	2012	2002	1039 E El Camino Real
Sunnyvale, CA	—	15,005	61,543	4,721	15,005	66,264	610	2020	2023	581 E Fremont Avenue
Surrey, BC	4,796	3,605	18,818	2,965	3,807	21,581	8,517	2013	2000	16028 33rd Avenue
Sutton, UK	—	4,096	14,532	2,188	4,231	16,585	3,261	2015	2016	123 Westmead Road
Sutton Coldfield, UK	—	2,807	11,313	1,391	2,899	12,612	2,521	2015	2016	134 Jockey Road
Suwanee, GA	—	1,560	11,538	1,972	1,560	13,510	5,658	2012	2000	4315 Johns Creek Parkway
Swarz Creek, MI	—	925	7,524	454	935	7,968	877	2022	2017	4276 Kroger Drive
Sway, UK	—	4,145	15,508	1,836	4,282	17,207	5,263	2014	2008	Sway Place
Swift Current, SK	—	492	10,119	1,547	521	11,637	4,114	2013	2001	301 Macoun Drive
Sycamore, IL	—	1,033	11,401	668	1,048	12,054	1,714	2021	2003	1440 Somenaak Street
Sylvania, OH	10,686	1,205	11,991	70	1,209	12,057	2,119	2019	2019	4120 King Road
Syracuse, NY	12,103	1,440	11,675	1,140	1,577	12,678	2,796	2019	2011	6715 Buckley Road
Tacoma, WA	—	4,170	73,377	19,528	4,170	92,905	30,345	2016	1987	8201 6th Avenue
Tallmadge, OH	14,195	1,096	19,504	1,176	1,096	20,680	1,868	2022	2016	73 East Avenue
Tarboro, NC	—	1,643	11,124	1,696	1,709	12,754	7,140	2021	1983	200 Trade Street
Taylor, PA	11,700	1,942	12,011	77	1,983	12,047	1,875	2019	2020	512 Oak Street
Temple, TX	—	—	—	794	182	612	1	2021	1900	8015 W Adams Avenue
Texarkana, TX	—	1,403	7,512	1,711	1,491	9,135	1,252	2021	1999	5415 Cowhorn Creek Road
The Villages, FL	—	1,268	57,570	8,837	1,268	66,407	840	2023	2013	1490 Killingsworth Way
The Woodlands, TX	—	480	12,379	999	480	13,378	5,096	2011	1999	7950 Bay Branch Drive
Tipp City, OH	—	1,223	15,421	1,482	1,223	16,903	2,214	2022	2018	8001 Red Buckeye Drive
Toms River, NJ	—	1,610	34,627	2,622	1,708	37,151	12,720	2010	2005	1587 Old Freehold Road
Tonawanda, NY	13,656	1,554	13,332	1,473	1,649	14,710	3,320	2019	2011	300 Fries Road
Tonawanda, NY	14,230	2,460	12,564	1,618	2,489	14,153	3,361	2019	2009	285 Crestmount Avenue
Topeka, KS	—	260	12,712	363	260	13,075	4,042	2012	2011	1931 SW Aronia Place
Toronto, ON	4,058	1,079	5,364	1,114	1,097	6,460	2,233	2013	1982	25 Centennial Park Road
Toronto, ON	—	3,400	32,757	3,946	3,697	36,406	12,561	2013	1973	1055 and 1057 Don Mills Road
Toronto, ON	—	5,304	53,488	5,742	5,596	58,938	22,846	2013	1988	8 the Donway E
Toronto, ON	—	2,008	19,620	7,445	2,054	27,019	5,874	2015	1999	4251 Dundas Street W
Toronto, ON	31,242	5,132	41,657	6,261	5,417	47,633	16,375	2015	1964	10 William Morgan Drive
Toronto, ON	7,018	2,480	7,571	4,119	2,906	11,264	3,022	2015	1971	123 Spadina Road
Torrance, CA	—	3,497	73,138	608	3,519	73,724	13,933	2016	2016	25535 Hawthorne Boulevard
Traverse City, MI	—	1,042	26,327	2,488	1,074	28,783	4,005	2021	2001	3950 Suniac Drive
Troy, NY	—	1,787	14,123	639	1,777	14,772	1,808	2021	1997	59 Harris Road
Tuckahoe, NY	—	9,298	30,934	1,796	9,350	32,678	4,832	2021	1999	1 Rivervue Place
Tucson, AZ	—	830	6,179	8,196	830	14,375	4,704	2012	1997	5660 N Kolb Road
Tucson, AZ	—	6,978	78,932	5,026	7,049	83,887	17,316	2021	1987	2001 W Rudasill Road
Tulsa, OK	—	1,330	21,285	3,104	1,448	24,271	11,765	2010	1986	8887 S Lewis Avenue
Tulsa, OK	—	1,614	20,504	—	1,614	20,504	11,121	2010	1984	9524 E 71st Street
Tulsa, OK	—	1,320	10,087	252	1,320	10,339	3,375	2011	2012	7902 S Mingo Road E
Tulsa, OK	12,301	1,752								

Vancouver, WA	—	1,477	22,773	862	1,477	23,635	1,882	2022	2015	5300 NE 82nd Avenue
Vancouver, BC	—	7,282	6,572	2,880	7,552	9,182	6,134	2015	1974	2803 W 41st Avenue
Vandalia, IL	—	800	5,334	353	832	5,655	1,037	2021	2003	1607 W Fillmore Street
Vankleek Hill, ON	—	389	2,960	648	412	3,585	1,438	2013	1987	48 Wall Street
Vaudreuil, QC	6,794	1,852	14,214	2,578	1,932	16,712	5,034	2015	1975	333 Rue Querbes
Venice, FL	—	13,646	102,226	359	13,692	102,539	12,857	2021	2019	19600 Floridian Club Drive
Venice, FL	—	1,150	10,674	661	1,150	11,335	4,228	2008	2009	1600 Center Road
Vernon, BC	—	3,911	43,983	4,590	4,020	48,464	5,540	2022	2018	1800 58th Avenue
Vero Beach, FL	—	2,930	40,070	27,617	2,930	67,687	33,300	2007	2003	7955 16th Manor
Victoria, BC	5,272	2,856	18,038	2,046	3,025	19,915	7,421	2013	1974	3000 Shelbourne Street
Victoria, BC	—	3,681	15,774	1,939	3,886	17,508	6,749	2013	1988	3051 Shelbourne Street
Victoria, BC	—	2,476	15,379	2,343	2,626	17,572	4,602	2015	1990	3965 Shelbourne Street
Virginia Water, UK	—	7,106	29,937	6,808	5,579	38,272	17,618	2012	2002	Christ Church Road
Visalia, CA	—	868	16,855	2,967	911	19,779	2,814	2021	1987	4119 W Walnut Avenue
Voorhees, NJ	—	3,700	24,312	3,499	3,873	27,638	8,505	2012	2013	311 Route 73
Waco, TX	—	1,383	11,020	679	1,416	11,666	1,560	2021	1997	3209 Village Green Driver
Wall, NJ	—	1,650	25,350	4,443	1,731	29,712	9,709	2011	2003	2021 Highway 35
Walla Walla, WA	—	1,414	2,399	135	1,415	2,533	592	2021	1987	1400 Dalles Military Road
Walnut Creek, CA	—	3,700	12,467	3,796	3,826	16,137	6,969	2013	1998	2175 Ygnacio Valley Road
Walnut Creek, CA	—	10,320	100,890	23,303	10,469	124,044	34,763	2016	1988	1580 Geary Road
Walnut Creek, CA	—	7,167	107,732	12,962	7,224	120,637	10,986	2022	1991	1700 Tice Valley Boulevard
Walnut Creek, CA	—	4,243	—	—	4,243	—	—	2022	1900	1700 Tice Valley Boulevard
Wandsworth, UK	—	—	—	72,363	23,166	49,197	5,475	2017	2020	94 N Side Wandsworth Common
Warner Robins, GA	—	4,277	57,330	956	4,277	58,286	307	2023	2023	91 Bass Road
Warsaw, NY	—	2,148	8,452	832	2,148	9,284	1,367	2022	2019	5378 Conable Way
Washington, DC	—	4,021	68,700	—	4,021	68,700	19,672	2013	2004	5111 Connecticut Avenue NW
Washington Court House, OH	—	228	2,408	412	230	2,818	337	2021	1995	500 Glenn Avenue
Watchung, NJ	—	1,920	24,880	5,227	2,210	29,817	9,335	2011	2000	680 Mountain Boulevard
Watford, MI	—	988	13,206	1,788	1,022	14,960	2,026	2021	1999	900 N Cass Lake Road
Waterville, OH	—	2,574	44,647	1,372	2,609	45,984	5,602	2020	2018	1470 Pray Boulevard
Waukeet, IA	—	1,870	31,878	2,009	1,903	33,854	9,873	2012	2007	1650 SE Holiday Crest Circle
Wasahachie, TX	—	650	5,763	906	650	6,669	2,633	2007	2008	1329 Brown Street
Wayland, MA	—	1,207	27,462	2,485	1,364	29,790	10,880	2013	1997	285 Commonwealth Road
Weatherford, TX	—	660	5,261	919	660	6,180	2,494	2006	2007	1818 Martin Drive
Webster Groves, MO	—	1,790	15,425	3,143	1,846	18,512	7,141	2011	2012	45 E Lockwood Avenue
Wellesley, MA	—	4,690	77,462	1,711	4,690	79,173	21,688	2015	2012	23 & 27 Washington Street
Wentzville, MO	—	2,489	34,358	2,184	2,489	36,542	483	2023	2019	110 Perry Cate Boulevard
West Babylon, NY	—	3,960	47,085	3,157	4,062	50,140	16,458	2013	2003	580 Montauk Highway
West Bloomfield, MI	—	1,040	12,300	991	1,103	13,228	4,668	2013	2000	7005 Pontiac Trail
West Chester Township, OH	—	2,319	47,857	1,562	2,319	49,419	6,100	2020	2019	7129 Gilmore Road
West Hills, CA	—	2,600	7,521	2,130	2,658	9,593	4,346	2013	2002	9012 Topanga Canyon Road
West Kelowna, BC	—	3,739	32,443	3,386	3,833	35,735	3,881	2022	2005	2505 Ingram Road
West Seneca, NY	8,589	1,432	6,684	1,298	1,835	7,579	1,944	2019	2000	1187 Orchard Park Drive
West Seneca, NY	8,812	1,323	7,547	761	1,434	8,197	1,860	2019	2007	2341 Union Road
West Vancouver, BC	14,830	7,059	28,155	8,294	7,444	36,064	11,833	2013	1987	2095 Marine Drive
Westbourne, UK	—	5,441	41,420	8,127	5,610	49,378	17,974	2013	2006	16-18 Poole Road
Westerville, OH	—	1,257	9,550	416	1,257	9,966	952	2022	2013	865 Maxtown Road
Westerville, OH	20,207	1,908	29,363	106	1,908	29,469	915	2023	2012	730 N Spring Road
Westfield, MA	—	3,406	29,114	2,222	3,406	31,336	442	2023	2013	551 North Road
Westford, MA	—	1,440	32,607	974	1,468	33,553	8,650	2015	2013	108 Littleton Road
Westworth Village, TX	—	2,060	31,296	164	2,060	31,460	7,493	2014	2014	25 Leonard Trail
Weymouth, MA	—	7,688	71,023	—	7,688	71,023	342	2021	2023	1435 Main Street
Weymouth, UK	—	2,591	16,551	1,826	2,676	18,292	4,912	2014	2013	Cross Road
Wheatfield, NY	—	1,357	9,601	1,090	1,462	10,586	1,315	2022	2008	3979 Forest Park Way
White Marsh, MD	—	—	—	10,251	10,251	—	—	2021	1900	8110 Perry Hall Boulevard
White Oak, MD	—	2,304	24,768	3,483	2,463	28,092	9,738	2013	2002	11621 New Hampshire Avenue
Whitesboro, NY	11,639	1,630	12,001	1,219	1,840	13,010	2,806	2019	2015	4770 Middle Settlement Road
Wichita, KS	—	1,400	11,000	710	1,400	11,710	7,300	2006	1997	505 N Maize Road
Wichita, KS	—	630	19,747	1,194	630	20,941	6,173	2012	2009	2050 N Webb Road
Wichita, KS	—	900	10,134	486	900	10,620	3,498	2011	2012	10600 E 13th Street N
Willoughby, OH	11,514	1,309	10,540	753	1,332	11,270	2,367	2019	2016	35100 Chardon Road
Wilmington, DE	—	1,040	23,338	2,864	1,326	25,916	9,161	2013	2004	2215 Shipley Street
Wilmington, NC	—	1,538	28,202	499	1,550	28,689	4,117	2021	1991	1402 Hospital Plaza Drive
Wilmington, NC	26,019	6,427	35,832	960	6,427	36,792	210	2023	2017	7220 Myrtle Grove Road
Wilmington, NC	—	7,974	93,012	9,051	7,974	102,063	1,341	2023	2016	630 Carolina Bay Drive
Wimbledon, UK	—	—	—	25,531	7,684	17,847	4,121	2015	2016	6 Victoria Drive
Winchester, UK	—	6,009	29,405	2,938	6,206	32,146	11,633	2012	2010	Stockbridge Road
Winnipeg, MB	22,557	1,276	21,732	3,208	1,607	24,609	8,011	2013	1988	3161 Grant Avenue
Winnipeg, MB	10,314	1,317	15,609	3,465	1,401	18,990	5,546	2015	1999	125 Portsmouth Boulevard
Woking, UK	—	—	—	16,268	2,988	13,280	2,373	2016	2017	12 Streets Heath, W End
Wolverhampton, UK	—	—	—	13,466	3,033	10,433	4,332	2013	2008	73 Wergs Road
Woodland Hills, CA	—	3,400	20,478	1,774	3,456	22,196	8,138	2013	2005	20461 Ventura Boulevard
Wooster, OH	13,582	1,560	22,555	2,093	1,560	24,648	2,758	2022	2014	939 Portage Road
Wyoming, MI	—	3,373	25,319	2,591	3,380	27,903	4,322	2021	1999	2380 Aurora Pond Drive SW
Yakima, WA	—	1,104	10,707	618	1,195	11,234	1,589	2021	1988	620 N 34th Avenue
Yonkers, NY	—	3,962	50,107	3,572	4,074	53,567	17,995	2013	2005	65 Crisfield Street
Yorkton, SK	2,388	463	8,760	1,047	487	9,783	3,208	2013	2001	94 Russell Drive
Zionsville, IN	—	1,610	22,400	2,153	1,610	24,553	8,261	2010	2009	11755 N Michigan Road
Zionsville, IN	—	2,162	33,238	252	2,162	33,490	2,880	2021	2018	6800 Central Boulevard
<b>Seniors Housing Operating Total</b>	<b>\$ 1,760,778</b>	<b>\$ 2,296,482</b>	<b>\$ 20,037,488</b>	<b>\$ 4,923,531</b>	<b>\$ 2,620,060</b>	<b>\$ 24,637,441</b>	<b>\$ 5,754,186</b>			

**Welltower Inc.**  
**Schedule III**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2023**

(Dollars in thousands)													
Description	Encumbrances	Initial Cost to Company			Gross Amount at Which Carried at Close of Period					Year Acquired	Year Built	Address	
		Land & Land Improvements	Building & Improvements	Cost Capitalized Subsequent to Acquisition	Land & Land Improvements	Building & Improvements	Accumulated Depreciation <sup>(1)</sup>						
<b>Triple-net:</b>													
Abilene, TX	\$ —	\$ 950	\$ 20,987	\$ 11,833	\$ 950	\$ 32,820	\$ 6,884	2014	1998	6565 Central Park Boulevard			
Abilene, TX	—	990	8,187	1,232	990	9,419	2,318	2014	1985	1250 E N 10th Street			
Agawam, MA	—	880	13,942	—	880	13,942	9,534	2002	1993	1200 Suffield Street			
Akron, OH	—	633	3,002	—	633	3,002	460	2018	1999	171 N Cleveland Massillon Road			
Akron, OH	—	—	—	6,206	991	5,215	40	2021	2016	3522 Commercial Drive			
Alexandria, VA	—	2,452	6,826	—	2,452	6,826	1,011	2018	1964	1510 Collingwood Road			
Alhambra, CA	—	600	6,305	8,971	600	15,276	4,031	2011	1923	1118 N Stoneman Avenue			
Allen Park, MI	—	1,767	5,025	—	1,767	5,025	753	2018	1960	9150 Allen Road			
Allentown, PA	—	494	11,845	—	494	11,845	1,731	2018	1995	5151 Hamilton Boulevard			
Allentown, PA	—	1,491	4,822	—	1,491	4,822	740	2018	1988	1265 Cedar Crest Boulevard			
Alma, MI	—	1,267	6,543	—	1,267	6,543	888	2020	2009	1320 Pine Avenue			
Amarillo, TX	—	1,273	11,705	—	1,273	11,705	1,488	2022	2015	1610 Research Street			
Ann Arbor, MI	—	2,172	11,123	—	2,172	11,123	1,755	2018	1997	4701 E Huron River Drive			
Amman, VA	—	1,687	18,974	—	1,687	18,974	2,713	2018	2002	7104 Braddock Road			
Arlington, VA	—	4,016	8,801	—	4,016	8,801	1,284	2018	1976	550 S Carlin Springs Road			
Asheboro, NC	—	290	5,032	454	290	5,486	2,777	2003	1998	514 Vision Drive			
Asheville, NC	—	204	3,489	30	204	3,519	2,260	1999	1999	4 Walden Ridge Drive			
Asheville, NC	—	280	1,955	796	280	2,751	1,324	2003	1992	308 Overlook Road			
Atchison, KS	—	140	5,610	24	140	5,634	1,272	2015	2001	1301 N 4th Street			
Austin, TX	—	1,691	5,005	—	1,691	5,005	974	2018	2000	11630 Four Iron Drive			
Avon, IN	—	900	19,444	—	900	19,444	5,154	2014	2013	10307 E County Road 100 N			
Avon, CT	—	2,132	7,624	—	2,132	7,624	1,362	2018	2000	100 Fisher Drive			
Azusa, CA	—	570	3,141	7,933	570	11,074	4,918	1998	1953	125 W Sierra Madre Avenue			
Bad Axe, MI	—	1,317	5,972	—	1,317	5,972	908	2020	2010	150 Meadow Lane			
Baldwin City, KS	—	190	4,810	58	190	4,868	1,129	2015	2000	321 Crimson Avenue			
Ballymena, UK	—	487	8,503	—	487	8,503	256	2023	2000	28 Broughshane Road			
Ballymena, UK	—	550	5,465	—	550	5,465	185	2023	2023	28 Broughshane Road			
Baltimore, MD	—	4,306	4,303	—	4,306	4,303	687	2018	1978	6600 Ridge Road			
Baltimore, MD	—	3,069	3,148	—	3,069	3,148	535	2018	1996	4669 Falls Road			
Banbridge, UK	—	1,053	7,110	—	1,053	7,110	271	2023	2013	23 Banview Road			
Barberton, OH	—	1,307	9,310	—	1,307	9,310	1,350	2018	1979	85 Third Street			
Barletta, OK	—	100	1,380	—	100	1,380	989	1996	1995	5420 SE Adams Boulevard			
Bay City, MI	—	633	2,619	—	633	2,619	434	2018	1968	800 Mulholland Street			
Bedford, PA	—	637	4,432	—	637	4,432	761	2018	1965	136 Donahoe Manor Road			
Belfast, UK	—	1,066	6,401	—	1,066	6,401	254	2023	2015	420 Crumlin Road			
Belfast, UK	—	145	6,561	—	145	6,561	177	2023	2020	420 Crumlin Road			
Belfast, UK	—	816	4,957	—	816	4,957	196	2023	2010	250 Ballygmartin Road			
Belfast, UK	—	777	20,072	—	777	20,072	571	2023	2021	375 N Queen Street			
Belmont, CA	—	3,000	23,526	2,138	3,000	25,664	10,098	2011	1971	1301 Ralston Avenue			
Belvidere, NJ	—	2,001	26,191	117	2,001	26,308	4,160	2019	2009	1 Brookfield Court			

(Dollars in thousands)													
Description	Encumbrances	Initial Cost to Company			Gross Amount at Which Carried at Close of Period					Year Acquired	Year Built	Address	
		Land & Land Improvements	Building & Improvements	Cost Capitalized Subsequent to Acquisition	Land & Land Improvements	Building & Improvements	Accumulated Depreciation <sup>(1)</sup>						
<b>Triple-net:</b>													
Bensbrook, TX	—	1,550	13,553	2,825	1,550	16,378	4,936	2011	1984	4242 Bryant Irvin Road			
Berkeley, CA	10,853	3,050	32,677	5,172	3,050	37,849	10,428	2016	1966	2235 Sacramento Street			
Bethel Park, PA	—	1,700	16,007	19	1,700	16,026	6,316	2007	2009	5785 Baptist Road			
Bethel Park, PA	—	1,008	6,740	—	1,008	6,740	1,047	2018	1986	60 Highland Road			
Bethesda, MD	—	2,218	6,869	—	2,218	6,869	983	2018	1974	6530 Democracy Boulevard			
Bethlehem, PA	—	1,191	16,887	—	1,191	16,887	2,350	2018	1979	2021 Westgate Drive			
Bethlehem, PA	—	1,143	13,588	—	1,143	13,588	1,902	2018	1982	2029 Westgate Drive			
Beverly Hills, CA	—	6,000	13,385	203	6,000	13,388	3,151	2014	2000	220 N Clark Drive			
Bexleyheath, UK	—	3,750	10,807	480	3,874	11,163	2,691	2014	1996	35 West Street			
Bingham Farms, MI	—	781	15,671	—	781	15,671	2,261	2018	1999	24005 W 13 Mile Road			
Birmingham, UK	—	—	—	21,364	1,644	19,720	4,402	2015	2010	Braymoor Road, Tile Cross			
Birmingham, UK	—	—	—	11,640	1,223	10,417	2,343	2015	1997	122 Tile Cross Road, Garretts Green			
Birmingham, UK	—	—	—	17,043	1,701	15,342	3,475	2015	2010	Clinton Street, Winsor Green			
Birmingham, UK	—	—	—	10,864	1,510	9,354	2,151	2015	2010	Clinton Street, Winsor Green			
Blaine, MN	—	—	—	11,764	1,780	9,984	59	2021	2016	11748 Ulysses Lane NE			
Bloomington, IN	—	670	17,423	—	670	17,423	4,130	2015	2015	363 S Fieldstone Boulevard			
Boca Raton, FL	—	2,200	4,974	—	2,200	4,974	935	2018	1994	7225 Boca Del Mar Drive			
Boca Raton, FL	—	2,826	4,061	—	2,826	4,061	683	2018	1984	375 NW 51st Street			
Boulder, CO	—	3,601	21,364	—	3,601	21,364	3,298	2018	1990	2800 Palo Parkway			
Bournemouth, UK	—	2,488	17,248	—	2,488	17,248	2,259	2019	2017	Poole Lane			
Boynton Beach, FL	—	2,138	10,201	—	2,138	10,201	1,611	2018	1991	3600 Old Boynton Road			
Boynton Beach, FL	—	2,804	14,222	—	2,804	14,222	2,051	2018	1984	3001 S Congress Avenue			
Bracknell, UK	—	4,078	11,065	—	4,078	11,065	1,859	2014	2017	Crowthorne Road N			
Bradenton, FL	—	252	3,298	—	252	3,298	2,375	1996	1995	6101 Pointe W Boulevard			
Bradenton, FL	—	2,562	19,717	—	2,562	19,717	126	2023	2000	6305 Cortez Road W			
Bradenton, FL	—	1,551	13,517	—	1,551	13,517	86	2023	1996	105 15th Street E			
Bradenton, FL	—	507	4,424	—	507	4,424	28	2023	1996	105 15th Street E			
Brantree, UK	—	—	13,296	438	—	13,734	3,380	2014	2009	Meadow Park Tortoiseshell Way			
Brandon, FL	—	2,378	17,414	—	2,378	17,414	112	2023	1997	1465 Oakfield Drive			
Brandon, FL	—	2,186	16,256	—	2,186	16,256	103	2023	1991	702 S Kings Avenue			
Brecksville, OH	—	990	19,353	614	990	19,967	5,021	2014	2011	8757 Brecksville Road			
Brick, NJ	—	1,290	25,247	1,464	1,290	26,711	8,944	2011	2000	458 Jack Martin Boulevard			
Bridgewater, NJ	—	1,800	31,810	1,849	1,800	33,659	11,260	2011	2001	680 US-202/206 N			
Bristol, UK	—	—	—	21,337	4,087	17,250	4,169	2015	2017	339 Badminton Road			
Bristol, UK	—	—	—	14,694	2,180	12,514	1,862	2017	2019	Avon Valley Care Home, TennisCourt Road			
Brooks, AB	—	376	4,951	267	394	5,200	1,299	2014	2000	951 Cassils Road W			
Brooksville, FL	—	2,281	18,506	—	2,281	18,506	116	2023	1997	12170 Cortez Boulevard			
Brooksville, FL	—	1,943	14,550	—	1,943	14,550	92	2023	1982	1445 Howell Avenue			
Bucyrus, OH	—	1,119	2,611	—	1,119	2,611	463	2018	1976	1170 W Mansfield Street			
Burleson, TX	—	670	13,985	2,843	670	16,828	5,301	2011	1988	300 Hugley Boulevard			
Burlington, NC	—	280	4,297	849	280	5,146	2,646	2003	2000	3619 S Mebane Street			
Burlington, NC	—	460	5,467	110	460	5,577	2,926	2003	1997	3615 S Mebane Street			
Burn													

Carlisle, PA	978	8,204	—	978	8,204	1,256	2018	1987	940 Walnut Bottom Road
Carmel, IN	1,700	19,491	1	1,700	19,492	4,723	2015	2015	12315 Pennsylvania Street
Carmel, IN	2,222	31,004	749	2,222	31,753	2,596	2021	2018	13390 N Illinois Street
Carrollton, TX	2,010	19,549	224	2,010	19,773	3,854	2014	2016	2645 E Trinity Mills Road
Cary, NC	1,500	4,350	1,980	1,500	6,330	3,413	1998	1996	111 Macarthur
Castleton, IN	920	15,137	—	920	15,137	4,181	2014	2013	8405 Clearvista Lake
Cedar Rapids, IA	596	9,354	16	614	9,352	1,321	2018	1965	1940 1st Avenue NE
Centerville, OH	920	3,958	—	920	3,958	866	2018	1997	1001 E Alex Bell Road
Chagrin Falls, OH	832	10,837	—	832	10,837	1,633	2018	1999	8100 E Washington Street
Chambersburg, PA	1,373	8,862	—	1,373	8,862	1,404	2018	1976	1070 Stouffer Avenue
Chapel Hill, NC	354	2,646	1,617	354	4,263	1,970	2002	1997	100 Lamark Road
Chatham, VA	320	14,039	300	320	14,339	3,735	2014	2009	100 Rorer Street
Chattanooga, TN	2,085	11,837	1,128	2,085	12,965	3,920	2021	1999	1148 Mountain Creek Road
Cherry Hill, NJ	1,416	9,871	—	1,416	9,871	1,548	2018	1997	2700 Chapel Avenue W
Chester, VA	1,320	18,127	532	1,320	18,659	4,776	2014	2009	12001 Iron Bridge Road
Chevy Chase, MD	4,515	8,685	—	4,515	8,685	1,282	2018	1964	8700 Jones Mill Road
Chickasha, OK	85	1,395	—	85	1,395	994	1996	1996	801 Country Club Road
Chillicothe, OH	1,145	8,994	—	1,145	8,994	1,318	2018	1977	1058 Columbus Street
Cincinnati, OH	912	14,010	—	912	14,010	2,086	2018	2000	6870 Clough Pike
Citrus Heights, CA	5,207	31,715	—	5,207	31,715	4,442	2018	1988	7807 Upland Way
Claremore, OK	155	1,427	6,130	155	7,557	2,531	1996	1996	1605 N Highway 88
Clarksville, TN	330	2,292	—	330	2,292	1,485	1998	1998	2183 Memorial Drive
Clayton, NC	520	15,733	183	520	15,916	3,934	2014	2013	84 Johnson Estate Road
Clearwater, FL	1,149	7,762	—	1,149	7,762	59	2023	1990	1980 Sunset Point Road
Cleburne, TX	1,113	10,484	—	1,113	10,484	1,343	2022	2015	902 Walter P. Holliday Drive
Clevedon, UK	2,838	16,927	650	2,931	17,484	4,301	2014	1994	18/19 Elton Road
Clifton, NJ	3,881	34,941	66	3,881	35,007	3,173	2021	2021	782 Valley Road
Cloquet, MN	340	4,660	120	340	4,780	1,638	2011	2006	705 Horizon Circle
Cobham, UK	9,808	24,991	1,145	10,131	25,813	7,030	2013	2013	Redhill Road
Colorado Springs, CO	4,280	62,168	—	4,280	62,168	13,324	2015	2008	1605 Elm Creek View
Colorado Springs, CO	1,730	25,493	693	1,730	26,186	5,918	2016	2016	2818 Grand Vista Circle
Columbia, TN	341	2,295	—	341	2,295	1,483	1999	1999	5011 Trotwood Avenue
Columbia, SC	1,699	2,319	—	1,699	2,319	380	2018	1968	2601 Forest Drive
Columbia Heights, MN	825	14,175	163	825	14,338	4,626	2011	2009	3807 Hart Boulevard
Concord, NC	550	3,921	715	550	4,636	2,273	2003	1997	2452 Rock Hill Church Road
Congleton, UK	2,036	5,120	235	2,103	5,288	1,278	2014	1994	Roo Hill
Connor, UK	512	3,714	—	512	3,714	138	2023	2000	2-6 Camcome Road
Connor, UK	331	2,406	—	331	2,406	89	2023	2022	2-6 Camcome Road
Connie, TX	1,440	6,091	—	1,440	6,091	791	2022	2013	608 Conroe Medical Drive
Corby, UK	1,228	5,144	392	1,156	5,608	1,018	2017	1997	25 Rockingham Road
Costa Mesa, CA	2,050	19,969	1,093	2,050	21,062	8,329	2011	1965	350 W Bay Street
Coventry, UK	—	—	16,311	2,026	14,285	3,335	2015	2014	1 Glendale Way
Crawfordsville, IN	720	17,239	1,426	720	18,665	4,991	2014	2013	517 Concord Road
Crestview, FL	2,139	17,281	—	2,139	17,281	108	2023	2000	500 Hospital Drive
Cypress, TX	2,145	14,446	—	2,145	14,446	1,813	2022	2015	17935 Longenbaugh Road
Dallastown, PA	1,377	16,797	—	1,377	16,797	2,504	2018	1979	100 W Queen Street
Danville, VA	410	3,954	1,097	410	5,051	2,536	2003	1998	149 Executive Court
Danville, VA	240	8,436	1,352	240	9,788	2,339	2014	1996	508 Rison Street
Daphne, AL	2,880	8,670	872	2,880	9,542	2,948	2012	2001	27440 County Road 13
Davenport, IA	566	2,017	—	566	2,017	308	2018	1966	815 E Locust Street
Davenport, IA	910	20,038	—	910	20,038	2,904	2018	2008	3800 Commerce Boulevard
Dayton, OH	1,188	5,412	—	1,188	5,412	860	2018	1977	1974 N Fairfield Road
Dearborn Heights, MI	1,197	3,394	—	1,197	3,394	594	2018	1964	26001 Ford Road
Decatur, GA	1,413	13,796	—	1,413	13,796	1,913	2018	1977	2722 N Decatur Road
Delray Beach, FL	1,158	13,572	—	1,158	13,572	2,036	2018	1998	16150 Jog Road
Delray Beach, FL	2,125	11,840	—	2,125	11,840	1,826	2018	1998	16200 Jog Road
Deltona, FL	2,095	16,042	—	2,095	16,042	259	2023	1983	1851 Elcam Boulevard
Denver, CO	3,222	24,804	—	3,222	24,804	3,455	2018	1988	290 S Monaco Parkway
Derby, UK	—	—	10,888	2,357	8,531	1,796	2014	2015	Rykneld Road
Dowagiac, MI	825	1,778	—	825	1,778	406	2020	2006	29601 Amerihost Drive
Droitwich, UK	—	—	15,278	3,633	11,645	1,083	2018	2020	Former Spring Meadows Ph, Mulberry Tree Hill
Dublin, OH	1,393	2,911	—	1,393	2,911	528	2018	2014	4075 W Dublin-Granville Road
Dubuque, IA	568	8,902	—	568	8,902	1,260	2018	1971	901 W Third Street
Dunedin, FL	1,883	13,325	—	1,883	13,325	1,897	2018	1983	870 Patricia Avenue
Dunedin, FL	1,151	8,978	—	1,151	8,978	59	2023	1982	1061 Virginia Street
Dunedin, FL	445	1,275	—	445	1,275	13	2023	1982	1059 Virginia Street
Dunmurry, UK	1,014	6,086	—	1,014	6,086	242	2023	2005	299 Kingsway
Durham, NC	1,476	10,659	3,569	1,476	14,228	12,900	1997	1999	4434 Ben Franklin Boulevard
Eagan, MN	14,910	22,60	31,643	300	2,260	31,943	6,714	2015	2004
East Brunswick, NJ	—	1,380	34,229	1,270	1,380	35,499	11,547	2011	1998
Eastbourne, UK	4,071	24,438	938	4,205	25,242	6,130	2014	1999	Carew Road
Easton, PA	1,109	7,500	—	1,109	7,500	1,455	2018	2015	4100 Freemansburg Avenue
Easton, PA	1,430	13,396	—	1,430	13,396	2,006	2018	1981	2600 Northampton Street
Easton, PA	1,620	10,049	—	1,620	10,049	1,777	2018	2000	4100 Freemansburg Avenue
Eden, NC	390	4,877	351	390	5,228	2,637	2003	1998	314 W Kings Highway
Edmond, OK	1,810	14,849	3,843	1,810	18,692	4,482	2014	1985	1225 Lakeshore Drive
Edmond, OK	1,650	25,167	1,722	1,650	26,889	4,993	2014	2017	2709 E Danforth Road
Elizabeth City, NC	200	2,760	2,841	200	5,601	2,886	1998	1999	400 Hastings Lane
Elk Grove Village, IL	1,344	7,073	—	1,344	7,073	1,108	2018	1995	1940 Nerge Road Elk
Elk Grove Village, IL	3,733	18,745	—	3,733	18,745	2,598	2018	1988	1920 Nerge Road
Encinitas, CA	1,460	7,721	2,229	1,460	9,950	6,047	2000	1988	335 Saxony Road
Englewood, FL	1,832	14,851	—	1,832	14,851	93	2023	1983	1111 Drury Lane
Escondido, CA	1,520	24,024	1,386	1,520	25,410	9,671	2011	1987	1500 Borden Road
Everett, WA	1,400	5,476	—	1,400	5,476	3,472	1999	1999	2015 Lake Heights Drive
Exton, PA	3,600	27,267	342	3,600	27,609	4,826	2017	2018	501 Thomas Jones Way
Fairfax, VA	1,827	17,304	—	1,827	17,304	2,614	2018	1997	12469 Lee Jackson Memorial Highway
Fairfax, VA	4,099	17,614	—	4,099	17,614	2,604	2018	1990	12475 Lee Jackson Memorial Highway
Fairhope, AL	570	9,119	236	570	9,355	2,936	2012	1987	50 Spring Run Road
Fall River, MA	620	5,829	4,856	620	10,685	6,724	1996	1973	1748 Highland Avenue
Fanwood, NJ	2,850	55,175	2,117	2,850	57,292	18,230	2011	1982	295 South Avenue
Faribault, MN	780	11,539	300	780	11,839	2,495	2015	2003	828 1st Street NE
Farmington, CT	1,693	10,455	—	1,693	10,455	1,611	2018	1997	45 South Road
Farnborough, UK	2,036	5,737	255	2,103	5,925	1,391	2014	1980	Bruntlle Close, Reading Road
Fayetteville, PA	2,150	20,318	—	2,150	20,318	6,102	2015	1991	6375 Chambersburg Road
Fayetteville, NY	410	3,962	500	410	4,462	2,508	2001	1997	5125 Highbridge Street
Findlay, OH	200	1,800	515	200	2,315	1,232	1997	1997	725 Fox Run Road
Fishersville, VA	788	2,101	3	788	2,104	1,623	2018	1998	83 Crossroad Lane
Flint, MI	1,271	18,050	—	1,271	18,050	2,534	2018	1969	3011 N Center Road
Florence, NJ	300	2,978	89	300	3,067	1,687	2002	1999	901 Broad Street
Floyd, VA	680	3,618	4	680	3,622	1,332	2018	1979	237 Franklin Pike Road SE
Forest City, NC	320	4,497	366	320	4,863	2,446	2003	1999	493 Piney Ridge Road
Fort Collins, CO	3,680	58,608	—	3,680	58,608	12,521	2015	2007	4750 Pleasant Oak Drive
Fort Lauderdale, FL	1,043	6,429	—	1,043	6,429	97	2023	1986	1615 Miami Road
Fort Myers, FL	2,205	15,100	—	2,205	15,100	103	2023	1998	3735 Evans Avenue
Fort Myers, FL	1,110	10,559	—	1,110	10,559	1,600	2018	1999	15950 McGregor Boulevard
Fort Myers, FL	2,139	18,235	—	2,139	18,235	2,703	2018	1990	1600 Matthew Drive
Fort Myers, FL	2,502	9,741	—	2,502	9,741	1,746	2018	2000	13881 Eagle Ridge Drive
Fort Pierce, FL	1,282	20,775	—	1,282	20,775	291	2023	1984	611 S 13th Street
Fort Worth, TX	450	13,615	5,086	450	18,701	7,099	2010	2011	425 Alabama Avenue
Fort Worth, TX	1,565	15,864	—	1,565	15,864				

Gardner, KS	—	200	2,800	98	200	2,898	703	2015	2000	869 Juniper Terrace
Gastonia, NC	—	470	6,129	284	470	6,413	3,268	2003	1998	1680 S New Hope Road
Gastonia, NC	—	310	3,096	113	310	3,209	1,718	2003	1994	1717 Union Road
Gastonia, NC	—	400	5,029	807	400	5,836	2,800	2003	1996	1750 Robinwood Road
Geneva, IL	—	1,502	16,193	—	1,502	16,193	2,391	2018	2000	2388 Bricher Road
Georgetown, TX	—	200	2,100	110	200	2,210	1,429	1997	1997	2600 University Drive E
Gig Harbor, WA	—	3,000	4,463	689	3,000	5,152	812	2018	1990	3309 45th Street Court NW
Glen Ellyn, IL	—	1,496	6,634	—	1,496	6,634	1,090	2018	2001	28706 Park Boulevard
Granbury, TX	—	2,550	2,940	883	2,550	3,823	1,443	2012	1996	916 E Highway 377
Green Cove Springs, FL	—	1,275	17,602	—	1,275	17,602	295	2023	1982	803 Oak Street
Greensboro, NC	—	330	2,970	662	330	3,632	1,921	2003	1996	5809 Old Oak Ridge Road
Greensboro, NC	—	560	5,507	2,405	560	7,912	3,628	2003	1997	4400 Lawndale Drive
Greenville, MI	—	1,490	4,341	—	1,490	4,341	777	2020	2016	1515 Meijer Drive
Greenville, SC	—	310	4,750	521	310	5,271	2,534	2004	1997	23 Southpoint Drive
Greenville, SC	—	1,751	8,771	—	1,751	8,771	1,330	2018	1966	600 Sulphur Springs Road
Greenville, SC	—	947	1,445	—	947	1,445	367	2018	1976	601 Sulphur Springs Road
Greenville, NC	—	290	4,393	353	290	4,746	2,434	2003	1998	2715 Dickinson Avenue
Grosse Pointe, MI	—	867	2,385	—	867	2,385	379	2018	1964	21401 Mack Avenue
Hamilton, NJ	—	440	4,469	209	440	4,678	2,530	2001	1998	1645 Whitehorse-Mercerville Road
Hanford, UK	—	1,382	9,829	368	1,427	10,152	2,793	2013	2012	Bankhouse Road
Harrisburg, PA	—	569	12,822	—	569	12,822	1,884	2018	2000	2625 Ailanthus Lane
Harrow, UK	—	7,402	8,266	516	7,646	8,538	2,143	2014	2001	177 Preston Hill
Hastings, MI	—	1,603	6,519	—	1,603	6,519	974	2020	2002	1110 N East Street
Hatboro, PA	—	—	28,112	1,771	—	29,883	10,036	2011	1996	3485 Davisville Road
Hatboro, PA	—	1,192	7,608	—	1,192	7,608	1,525	2018	2000	779 W County Line Road
Hatfield, UK	—	2,924	7,527	344	3,020	7,775	2,155	2013	2012	St Albans Road E
Haverhill, MA	—	5,519	19,554	64	5,519	19,618	1,469	2021	2018	10 Residences Way
Hemet, CA	—	6,224	8,410	—	6,224	8,410	1,284	2018	1989	1717 W Stetson Avenue
Hermitage, TN	—	1,500	9,943	540	1,500	10,483	3,286	2011	2006	4131 Andrew Jackson Parkway
Herne Bay, UK	—	1,900	24,353	1,577	1,962	25,868	7,534	2013	2011	165 Reculver Road
Hiawatha, KS	—	40	4,210	31	40	4,241	994	2015	1996	400 Kansas Avenue
Hickory, NC	—	290	987	392	290	1,379	777	2003	1994	2530 16th Street NE
High Point, NC	—	560	4,443	1,605	560	6,048	2,862	2003	2000	1568 Skeet Club Road
High Point, NC	—	370	2,185	1,187	370	3,372	1,484	2003	1999	1564 Skeet Club Road
High Point, NC	—	330	3,395	142	330	3,537	1,858	2003	1994	201 Hartley Drive
Highlands Ranch, CO	—	940	3,721	4,983	940	8,704	3,366	2002	1999	9160 S University Boulevard
Hillboro, OH	—	1,792	6,339	—	1,792	6,339	1,314	2018	1983	1141 Northview Drive
Hinckley, UK	—	2,159	4,194	209	2,230	4,332	1,316	2013	2013	Tudor Road
Hinsdale, IL	—	4,033	24,280	—	4,033	24,280	3,388	2018	1971	600 W Ogden Avenue
Holton, KS	—	40	7,460	13	40	7,473	1,631	2015	1996	410 Juniper Drive
Homewood, IL	—	2,395	7,649	—	2,395	7,649	1,092	2018	1989	940 Maple Avenue
Howard, WI	—	579	32,122	5,943	684	37,960	6,899	2017	2016	2790 Elm Tree Hill
Huntingdon Valley, PA	—	1,150	3,728	—	1,150	3,728	793	2018	1993	3430 Huntingdon Pike
Huntsville, AL	—	1,382	14,286	90	1,382	14,376	1,519	2021	2001	4801 Whitesport Cir SW
Independence, VA	—	1,082	6,767	7	1,082	6,774	2,405	2018	1998	400 S Independence Avenue
Indianapolis, IN	—	870	14,688	—	870	14,688	4,074	2014	2014	1635 N Arlington Avenue
Jackson, NJ	—	6,500	26,405	9,123	6,500	35,528	8,366	2012	2001	2 Kathleen Drive
Jacksonville, FL	—	2,932	14,269	129	2,932	14,398	1,622	2021	1999	3455 San Pablo Road S
Jacksonville, FL	—	1,815	15,096	—	1,815	15,096	240	2023	1985	9355 San Jose Boulevard
Jacksonville, FL	—	2,359	13,338	—	2,359	13,338	230	2023	1966	4101 Southpoint Drive E
Jefferson Hills, PA	—	2,265	13,614	—	2,265	13,614	2,923	2018	1997	380 Wray Large Road
Jersey Shore, PA	—	600	8,104	—	600	8,104	1,115	2018	1973	1008 Thompson Street
Kansas City, KS	—	700	20,115	—	700	20,115	4,599	2015	2015	8900 Parallel Parkway
Katy, TX	—	1,778	22,622	31	1,778	22,653	4,357	2017	2015	24802 Kingsland Boulevard
Kensington, MD	—	1,753	18,621	—	1,753	18,621	2,649	2018	2002	4301 Knowles Avenue
Kenwood, OH	—	821	11,040	—	821	11,040	1,623	2018	2000	4580 E Galbraith Road
Kettering, OH	—	1,229	4,701	—	1,229	4,701	786	2018	1977	3313 Wilmington Pike
King of Prussia, PA	—	720	14,776	—	720	14,776	2,252	2018	1995	620 W Valley Forge Road
King of Prussia, PA	—	1,205	4,725	—	1,205	4,725	851	2018	1990	600 W Valley Forge Road
Kingsford, MI	—	1,362	10,594	—	1,362	10,594	1,622	2018	1968	1225 Woodward Avenue
Kirkstall, UK	—	2,437	9,414	390	2,517	9,724	2,683	2013	2009	29 Broad Lane
Kissimmee, FL	—	1,051	16,254	—	1,051	16,254	227	2023	2006	1120 W Donegan Avenue
Kissimmee, FL	—	540	4,474	—	540	4,474	73	2023	2006	1092 W Donegan Avenue
Knoxville, TN	—	2,207	12,849	1,270	2,207	14,119	4,291	2021	2001	8501 S Northshore Drive
Kokomo, IN	—	710	16,044	—	710	16,044	4,414	2014	2014	2200 S Dixon Road
Lacey, WA	—	2,582	18,175	—	2,582	18,175	2,623	2018	2012	4524 Intelco Loop SE
Lafayette, CO	—	1,420	20,192	—	1,420	20,192	4,860	2015	2015	329 Exempla Circle
Lafayette, IN	—	670	16,834	—	670	16,834	4,366	2015	2014	2402 South Street
Lake Mary, FL	—	2,041	15,428	—	2,041	15,428	95	2023	2000	710 N Sun Drive
Lakeland, FL	—	1,524	14,810	—	1,524	14,810	252	2023	1999	1010 Carpenters Way
Lakeway, TX	—	5,142	23,203	—	5,142	23,203	6,891	2007	2011	2000 Medical Drive
Lakewood, CO	—	2,160	28,091	62	2,160	28,153	7,254	2014	2010	7395 W Eastman Place
Lancaster, OH	—	289	2,077	3,490	289	5,567	326	2021	1996	800 Becks Knob Road
Lancaster, PA	—	1,011	7,502	—	1,011	7,502	1,121	2018	1966	100 Abbeyville Road
Lapeer, MI	—	1,827	8,794	—	1,827	8,794	1,234	2020	2004	101 Devonshire Drive
Largo, FL	—	1,166	3,426	—	1,166	3,426	662	2018	1997	300 Highland Avenue NE
Largo, FL	—	3,443	19,073	—	3,443	19,073	336	2023	1999	9035 Bryan Dairy Road
Laureldale, PA	—	1,171	14,420	—	1,171	14,420	2,080	2018	1980	2125 Elizabeth Avenue
Lebanon, PA	—	728	10,367	—	728	10,367	1,637	2018	1998	100 Tuck Court
Lebanon, PA	—	1,214	5,960	—	1,214	5,960	1,055	2018	1980	900 Tuck Street
Lecanto, FL	—	1,817	14,773	—	1,817	14,773	92	2023	1984	2333 N Brentwood Circle
Lee, MA	—	290	18,135	926	290	19,061	10,688	2002	1998	600 & 620 Laurel Street
Leeds, UK	—	—	—	15,714	2,039	13,675	3,082	2015	2013	100 Grove Lane
Leicester, UK	—	—	—	28,373	3,160	25,213	7,245	2012	2010	307 London Road
Leominster, MA	—	190	3,748	950	190	4,698	2,376	2003	1998	1145 Powell Road NE
Lethbridge, AB	—	1,214	2,750	202	1,273	2,893	878	2014	2003	785 Columbia Boulevard W
Lexana, KS	—	480	1,770	162	480	1,932	512	2015	1994	8710 Caenem Lake Road
Lexington, NC	—	200	3,900	1,153	200	5,053	2,718	2002	1997	161 Young Drive
Libertyville, IL	—	2,993	11,546	—	2,993	11,546	1,634	2018	1988	1500 S Milwaukee
Lichfield, UK	—	1,382	30,324	1,043	1,427	31,322	7,040	2015	2012	Wissage Road
Lillington, NC	—	470	17,579	774	470	18,353	4,719	2014	2013	54 Red Mulberry Way
Lillington, NC	—	500	16,451	331	500	16,782	4,109	2014	1999	2041 NC-210 N
Livermore, CA	—	4,100	24,996	79	4,100	25,075	5,824	2014	1974	35 Fenton Street
Livonia, MI	—	985	13,555	—	985	13,555	2,064	2018	1999	32500 Seven Mile Road
Longwood, FL	—	1,260	6,445	—	1,260	6,445	2,305	2011	2011	425 S Ronald Reagan Boulevard
Los Angeles, CA	—	—	11,430	1,285	—	12,715	5,055	2008	1971	330 N Hayworth Avenue
Louisburg, KS	—	280	4,320	47	280	4,367	967	2015	1996	202 Rogers Street
Louisville, KY	—	490	10,010	2,768	490	12,778	6,268	2005	1978	4604 Lowe Road
Loxley, UK	—	1,369	15,668	1,313	1,414	16,936	4,607	2013	2008	Loxley Road
Lutherville, MD	—	1,100	19,786	1,744	1,100	21,530	7,404	2011	1988	515 Brightfield Road
Lynchburg, VA	—	340	16,114	463	340	16,577	4,355	2014	2013	189 Monica Boulevard
Lynchburg, VA	—	2,904	3,696	—	2,904	3,696	546	2018	1978	2200 Landover Place
Lynnwood, WA	—	2,302	5,632	—	2,302	5,632	843	2018	1987	3701 188th Street
Matawan, NJ	—	900	22,624	1,273	900	23,897	7,712			



Raleigh, NC	—	2,580	16,837	—	2,580	16,837	5,312	2012	1988	7900 Creedmoor Road
Raleigh, NC	—	7,092	142,300	—	7,092	142,300	2,276	2017	2023	320 Saint Albans Drive
Red Bank, NJ	—	1,050	21,275	1,560	1,050	22,835	7,379	2011	1997	One Hartford Drive
Redondo Beach, CA	—	—	9,557	857	—	10,414	9,998	2011	1957	514 N Prospect Avenue
Reidsville, NC	—	170	3,830	1,473	170	5,303	2,642	2002	1998	2931 Vance Street
Richardson, TX	—	1,468	12,975	—	1,468	12,975	1,936	2018	1999	410 Buckingham Road
Richmond, IN	—	700	14,222	393	700	14,615	3,475	2016	2015	400 Industries Road
Richmond, VA	—	3,261	17,974	—	3,261	17,974	2,548	2018	1990	1719 Bellevue Avenue
Richmond, VA	—	1,046	8,233	—	1,046	8,233	1,249	2018	1966	2125 Hilliard Road
Roanoke, VA	—	748	4,483	5	748	4,488	1,846	2018	1997	4355 Pheasant Ridge Road
Rock Hill, SC	—	1,825	7,676	190	1,825	7,866	1,173	2021	1995	1611 Constitution Boulevard
Rockford, MI	—	2,386	13,546	—	2,386	13,546	1,616	2020	2014	6070 Northland Drive
Rockville Centre, NY	—	4,290	20,310	1,581	4,290	21,891	7,521	2011	2002	260 Maple Avenue
Romeoville, IL	—	1,895	—	—	1,895	—	—	2006	1900	Grand Haven Circle
Roseville, MN	—	2,140	24,679	100	2,140	24,779	5,232	2015	1989	2750 N Victoria Street
Rugeley, UK	—	1,900	10,262	400	1,962	10,600	3,083	2013	2010	Horse Fair
Ruston, LA	—	710	9,790	—	710	9,790	3,566	2011	1988	1401 Ezelle Street
S Holland, IL	—	1,423	8,907	—	1,423	8,907	1,359	2018	1997	2045 E 170th Street
Safety Harbor, FL	—	2,058	16,100	—	2,058	16,100	247	2023	1987	1410 Dr. M.L. King Jr. Street N
Saint Cloud, FL	—	2,200	16,050	—	2,200	16,050	99	2023	1995	4641 Old Canoe Creek Road
Salem, OR	—	450	5,171	—	449	5,172	3,314	1999	1998	1355 Boone Road SE
Salisbury, NC	—	370	5,697	390	370	6,087	3,133	2003	1997	2201 Statesville Boulevard
San Angelo, TX	—	260	8,800	449	260	9,249	4,474	2004	1997	2695 Valleyview Boulevard
San Angelo, TX	—	1,050	24,689	1,404	1,050	26,093	6,455	2014	1999	6101 Grand Cour Road
San Antonio, TX	—	1,499	12,658	—	1,499	12,658	1,868	2018	2000	15290 Huebner Road
San Diego, CA	—	—	22,003	1,845	—	23,848	9,052	2008	1992	555 Washington Street
San Juan Capistrano, CA	—	1,390	6,942	1,542	1,390	8,484	5,014	2000	2001	30311 Camino Capistrano
Sandusky, MI	—	967	6,738	—	967	6,738	854	2020	2008	70 W Argyle Avenue
Sarasota, FL	—	475	3,175	—	475	3,175	2,286	1996	1995	8450 McIntosh Road
Sarasota, FL	—	443	8,892	—	443	8,892	1,448	2018	1998	5509 Swift Road
Sarasota, FL	—	4,101	11,204	—	4,101	11,204	2,657	2018	1993	5401 Sawyer Road
Sarasota, FL	—	1,370	4,082	—	1,370	4,082	620	2018	1968	3250 12th Street
Sarasota, FL	—	2,792	11,173	—	2,792	11,173	1,646	2018	1993	5511 Swift Road
Sarasota, FL	—	2,437	13,982	—	2,437	13,982	243	2023	1994	1507 S Tuttle Avenue
Sarasota, FL	—	1,941	16,193	—	1,941	16,193	100	2023	1982	741 S Beneva Road
Sarasota, FL	—	1,824	7,088	—	1,824	7,088	59	2023	1982	743 S Beneva Road
Scranton, PA	—	440	17,609	712	440	18,321	4,558	2014	2005	2741 Boulevard Avenue
Scranton, PA	—	320	12,144	115	320	12,259	3,105	2014	2013	2751 Boulevard Avenue
Seminole, FL	—	1,165	8,975	—	1,165	8,975	1,415	2018	1998	9300 Antilles Drive
Seminole, FL	—	2,654	14,171	—	2,654	14,171	239	2023	1995	9393 Park Boulevard
Seven Fields, PA	—	484	4,663	1,122	484	5,785	3,027	1999	1999	500 Seven Fields Boulevard
Sewell, NJ	—	3,127	14,090	—	3,127	14,090	2,364	2018	2010	378 Fries Mill Road
Shawnee, OK	—	80	1,400	2,506	80	3,906	1,002	1996	1995	3947 Kickapoo
Silver Spring, MD	—	1,469	10,392	—	1,469	10,392	1,533	2018	1995	2505 Musgrove Road
Silver Spring, MD	—	4,678	11,679	—	4,678	11,679	1,837	2018	1990	2501 Musgrove Road
Silvis, IL	—	880	16,420	139	880	16,559	5,857	2010	2005	1900 10th Street
Sinking Spring, PA	—	1,393	19,842	—	1,393	19,842	2,895	2018	1982	3000 Windmill Road
Sittingbourne, UK	—	1,357	6,539	260	1,402	6,754	1,591	2014	1997	200 London Road
Smithfield, NC	—	290	5,680	844	290	6,524	3,100	2003	1998	830 Berkshire Road
Smithfield, NC	—	360	8,216	444	360	8,660	2,105	2014	1999	250 Highway 210 W
South Bend, IN	—	670	17,770	—	670	17,770	4,751	2014	2014	52565 State Highway 933
South Daytona, FL	—	1,462	6,437	—	1,462	6,437	104	2023	1989	650 Reed Canal Road
South Pasadena, FL	—	1,162	7,456	—	1,162	7,456	110	2023	1990	1820 Shore Drive S
South Point, OH	—	1,135	9,387	—	1,135	9,387	1,371	2018	1984	7743 County Road I
Southampton, UK	—	1,518	16,027	—	1,518	16,027	2,736	2017	2013	Botley Road, Park Gate
Southbury, CT	—	1,860	23,613	4,684	1,860	28,297	8,118	2011	2001	655 Main Street
Spokane, WA	—	2,649	11,699	—	2,649	11,699	1,728	2018	1985	6025 N Assembly Street
Springfield, IL	—	990	9,475	—	990	9,475	3,726	2014	2013	3089 Old Jacksonville Road
St. Paul, MN	—	2,100	33,019	100	2,100	33,119	6,932	2015	1996	750 Mississippi River
Stafford, UK	—	2,007	8,231	—	2,007	8,231	1,624	2014	2016	Stone Road
Stafford, UK	—	1,820	3,238	167	1,880	3,345	840	2014	1998	Priory Road
Statesville, NC	—	150	1,447	377	150	1,824	952	2003	1990	2441 E Broad Street
Statesville, NC	—	310	6,183	868	310	7,051	3,309	2003	1996	2806 Peachtree Place
Statesville, NC	—	140	3,627	89	140	3,716	1,941	2003	1999	2814 Peachtree Road
Staunton, VA	—	899	6,391	6	899	6,397	2,243	2018	1999	1410 N Augusta Street
Sterling Heights, MI	—	790	10,784	—	790	10,784	1,603	2018	1996	11095 E Fourteen Mile Road
Sterling Heights, MI	—	1,583	15,634	—	1,583	15,634	2,359	2018	2013	38200 Schoenherr Road
Stilhwater, OK	—	80	1,400	33	80	1,433	1,003	1995	1995	1616 McElroy Road
Stratford-upon-avon, UK	—	790	14,508	504	816	14,986	3,364	2015	2012	Scholars Lane
Stroudsburg, PA	—	340	16,313	174	340	16,487	4,686	2014	2011	370 Whitestone Corner Road
Sunbury, PA	—	695	7,244	—	695	7,244	1,034	2018	1981	800 Court Street Circle
Sunnyvale, CA	—	4,946	22,123	—	4,946	22,123	3,144	2018	1990	1150 Tilton Drive
Superior, WI	—	1,020	13,735	6,159	1,020	19,894	5,659	2009	2010	1915 N 34th Street
Tacoma, WA	—	2,522	8,573	—	2,522	8,573	1,245	2018	1984	5601 S Orchard Street
Tallahassee, FL	—	1,264	9,652	55	1,264	9,707	1,186	2021	1999	100 John Knox Road
Tallahassee, FL	—	1,800	14,009	—	1,800	14,009	91	2023	1992	1650 Phillips Road
Tallahassee, FL	—	2,529	22,064	—	2,529	22,064	132	2023	1983	3101 Ginger Drive
Tampa, FL	—	1,315	6,911	—	1,315	6,911	1,185	2018	1999	14950 Casey Road
Tampa, FL	—	2,630	14,085	—	2,630	14,085	249	2023	1989	518 W Fletcher Avenue
Tampa, FL	—	1,500	20,765	—	1,500	20,765	111	2023	1982	2916 Habana Way
Telford, UK	—	988	10,672	—	988	10,672	746	2021	2021	Shifnal Road
Terre Haute, IN	—	1,370	18,016	—	1,370	18,016	4,577	2015	2015	395 8th Avenue
Texarkana, TX	—	192	1,403	97	192	1,500	978	1996	1996	4204 Moores Lane
The Villages, FL	—	1,035	7,446	—	1,035	7,446	2,227	2013	2014	2450 Pad Drive
Thomasville, GA	—	530	12,520	1,347	530	13,867	3,864	2011	2006	423 Covington Avenue
Thousand Oaks, CA	—	3,425	19,573	12	3,425	19,585	2,054	2019	2021	980 Warwick Avenue
Three Rivers, MI	—	1,255	2,760	—	1,255	2,760	538	2018	1976	517 S Erie Street
Titusville, FL	—	2,581	12,751	—	2,581	12,751	221	2023	1985	1550 Jess Parrish Court
Tomball, TX	—	1,050	13,300	1,003	1,050	14,303	4,635	2011	2001	1221 Graham Drive
Toms River, NJ	—	3,466	23,311	151	3,466	23,462	4,128	2019	2006	1657 Silverton Road
Tonganoxie, KS	—	310	3,690	81	310	3,771	957	2015	2009	120 W 8th Street
Towson, MD	—	1,715	13,111	—	1,715	13,111	1,932	2018	2000	8101 Bellona Avenue
Towson, MD	—	3,100	6,465	—	3,100	6,465	911	2018	1960	509 E Joppa Road
Towson, MD	—	4,527	3,126	—	4,527	3,126	556	2018	1970	7001 N Charles Street
Troy, MI	—	1,381	24,445	—	1,381	24,445	3,446	2018	2006	925 W South Boulevard
Troy, OH	—	200	2,000	4,254	200	6,254	2,983	1997	1997	81 S Stanfield Road
Trumbull, CT	—	4,440	43,384	7,269	4,440	50,653	14,610	2011	2001	6949 Main Street
Tulsa, OK	—	1,390	7,110	1,275	1,390	8,385	3,302	2010	1998	7220 S Yale Avenue
Tulsa, OK	—	1,100	27,007	2,278	1,100	29,285	5,739	2015	2017	18001 E 51st Street
Tulsa, OK	—	890	4,391	—	890	4,391	1,631	2017	2009	7210 S Yale Avenue
Tustin, CA	—	840	15,299	659	840	15,958	5,819	2011	1965	240 E 3rd Street
Twinsburg, OH	—	1,446	5,919	—	1,446	5,919	965	2018	2014	8551 Darrow Road
Union, KY	—	—	—	33,927	2,242	31,685	3,456	2018	2020	9255 US-42
Union, SC	—	1,932	2,37							

Wabash, IN	—	6/1	14,588	—	6/0	14,589	4,040	2014	2013	29 John Kissinger Drive				
Waconia, MN	—	890	14,726	4,495	890	19,221	6,103	2011	2005	500 Cherry Street				
Wake Forest, NC	—	200	3,003	2,625	200	5,628	2,932	1998	1999	611 S Brooks Street				
Wallingford, PA	—	1,356	6,487	—	1,356	6,487	1,080	2018	1930	115 S Providence Road				
Walnut Creek, CA	—	4,358	18,407	—	4,358	18,407	2,683	2018	1997	1975 Tice Valley Boulevard				
Walnut Creek, CA	—	5,394	39,084	—	5,394	39,084	5,417	2018	1990	1226 Rossmoor Parkway				
Walsall, UK	—	—	—	10,067	1,223	8,844	2,103	2015	2015	Little Aston Road				
Wamego, KS	—	40	2,510	61	40	2,571	604	2015	1996	1607 4th Street				
Warren, NJ	—	2,000	30,810	1,605	2,000	32,415	10,484	2011	1999	274 King George Road				
Waterloo, IA	—	605	3,030	—	605	3,030	488	2018	1964	201 W Ridgeway Avenue				
Wayne, NJ	—	1,427	15,674	—	1,427	15,674	2,904	2018	1998	800 Hamburg Turnpike				
Wellingborough, UK	—	1,480	5,724	237	1,529	5,912	1,564	2015	2015	159 Northampton				
West Bend, WI	—	620	17,790	38	620	17,828	5,677	2010	2011	2130 Continental Drive				
West Des Moines, IA	—	828	5,103	—	828	5,103	831	2018	2006	5010 Grand Ridge Drive				
West Milford, NJ	—	1,960	24,614	327	1,960	24,941	4,000	2019	2000	197 Cahill Cross Road				
West Orange, NJ	—	1,347	19,389	—	1,347	19,389	3,365	2018	1998	510 Prospect Avenue				
West Palm Beach, FL	—	1,175	8,294	—	1,175	8,294	1,328	2018	1996	2330 Village Boulevard				
West Palm Beach, FL	—	1,921	5,731	—	1,921	5,731	886	2018	1996	2300 Village Boulevard				
West Palm Beach, FL	—	2,746	17,977	—	2,746	17,977	287	2023	1988	6414 13th Road S				
West Palm Beach, FL	—	1,787	14,378	—	1,787	14,378	92	2023	1986	5065 Wallis Road				
West Palm Beach, FL	—	1,366	17,908	—	1,366	17,908	96	2023	1993	2939 S Haverhill Road				
West Reading, PA	—	890	12,118	—	890	12,118	1,672	2018	1975	425 Buttonwood Street				
Westerville, OH	—	740	8,287	6,657	740	14,944	11,311	1998	2001	690 Cooper Road				
Westerville, OH	—	—	—	26,121	2,566	23,555	2,554	2017	2020	702 Polaris Parkway				
Westerville, OH	—	1,420	5,371	—	1,420	5,371	825	2018	1982	1060 Eastwind Drive				
Westerville, OH	—	1,582	10,279	—	1,582	10,279	1,605	2018	1980	215 Huber Village Boulevard				
Westfield, IN	—	891	15,964	—	890	15,965	4,365	2014	2013	937 E 186th Street				
Westlake, OH	—	855	11,963	—	855	11,963	1,798	2018	1997	28400 Center Ridge Road				
Weston Super Mare, UK	—	2,517	7,054	315	2,600	7,286	2,012	2013	2011	141b Milton Road				
Wheaton, MD	—	3,864	3,788	—	3,864	3,788	604	2018	1961	11901 Georgia Avenue				
Whippany, NJ	—	1,571	14,977	—	1,571	14,977	2,263	2018	2000	18 Eden Lane				
Whitehall, MI	—	1,645	6,789	—	1,645	6,789	1,021	2020	2012	6527 Whitehall Road				
Wichita, KS	—	860	8,873	—	860	8,873	3,125	2011	2012	10604 E 13th Street N				
Wichita, KS	—	260	2,240	137	260	2,377	568	2015	1992	900 N Bayshore Drive				
Williamsburg, VA	—	1,187	5,728	6	1,187	5,734	2,118	2018	2000	1811 Jamestown Road				
Wilmotghby, OH	—	1,774	8,653	—	1,774	8,653	1,322	2018	1974	37603 Euclid Avenue				
Wilmington, DE	—	1,376	13,450	—	1,376	13,450	1,992	2018	1998	700 1/2 Foulk Road				
Wilmington, DE	—	2,843	36,948	—	2,843	36,948	5,260	2018	1988	5651 Limestone Road				
Wilmington, DE	—	2,266	9,500	—	2,266	9,500	1,445	2018	1984	700 Foulk Road				
Wilmington, NC	—	210	2,991	56	210	3,047	1,912	1999	1999	3501 Converse Drive				
Wilmington, NC	—	400	15,355	592	400	15,947	4,118	2014	2012	3828 Independence Boulevard				
Windsor, VA	—	1,148	6,514	7	1,148	6,521	2,379	2018	1999	23352 Courthouse Highway				
Winston-salem, NC	—	360	2,514	595	360	3,109	1,622	2003	1996	2980 Reynolda Road				
Winter Garden, FL	—	1,110	7,937	—	1,110	7,937	2,568	2012	2013	720 Roper Road				
Winter Garden, FL	—	3,238	21,486	—	3,238	21,486	340	2023	1984	15204 W Colonial Drive				
Winter Springs, FL	—	1,152	14,822	—	1,152	14,822	2,171	2018	1999	1057 Willa Springs Drive				
Witterwack, UK	—	944	6,915	258	973	7,142	1,974	2013	2009	Whitchurch Road				
Wolverhampton, UK	—	1,573	6,678	272	1,625	6,898	1,922	2013	2011	378 Prestonwood Road				
Woodbury, MN	—	1,317	20,935	298	1,317	21,233	4,116	2017	2015	2195 Century Avenue S				
Woodstock, VA	—	594	5,108	5	594	5,113	1,623	2018	2001	803 S Main Street				
Worcester, MA	—	3,500	54,099	—	3,500	54,099	20,008	2007	2009	101 Barry Road				
Yardley, PA	—	773	14,914	—	773	14,914	2,310	2018	1995	493 Stony Hill Road				
Yardley, PA	—	1,561	9,439	—	1,561	9,439	1,740	2018	1990	1480 Oxford Valley Road				
York, PA	—	976	9,354	—	976	9,354	1,408	2018	1972	200 Pauline Drive				
York, PA	—	1,050	4,210	—	1,050	4,210	750	2018	1983	2400 Kingston Court				
York, PA	—	1,121	7,584	—	1,121	7,584	1,220	2018	1979	1770 Barley Road				
York, UK	—	2,961	8,266	369	3,058	8,538	2,103	2014	2006	Rosetta Way, Boroughbridge Road				
Youngsville, NC	—	380	10,689	175	380	10,864	2,796	2014	2013	100 Sunset Drive				
Zephyrhills, FL	—	2,131	6,669	—	2,131	6,669	1,128	2018	1987	38220 Henry Drive				
<b>Triple-net Total</b>	<b>\$</b>	<b>38,261</b>	<b>\$</b>	<b>970,310</b>	<b>\$</b>	<b>7,578,624</b>	<b>\$</b>	<b>645,258</b>	<b>\$</b>	<b>1,016,599</b>	<b>\$</b>	<b>8,177,593</b>	<b>\$</b>	<b>1,694,904</b>

**Welltower Inc.**  
**Schedule III**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2023**

(Dollars in thousands)

Description	Encumbrances	Initial Cost to Company				Gross Amount at Which Carried at Close of Period						Year Acquired	Year Built	Address
		Land & Land Improvements	Building & Improvements	Cost Capitalized Subsequent to Acquisition	Land & Land Improvements	Building & Improvements	Accumulated Depreciation <sup>(1)</sup>							
<b>Outpatient Medical:</b>														
Addison, IL	\$	—	\$ 102	\$ 19,089	\$ 423	\$ 102	\$ 19,512	\$ 2,965	2018	2012	303 W Lake Street			
Agawam, MA	—	—	1,072	4,544	688	1,072	5,232	1,189	2019	2005	230-232 Main Street			
Allen, TX	—	—	726	14,196	2,489	726	16,685	7,560	2012	2006	1105 N Central Expressway			
Alpharetta, GA	—	—	476	14,757	103	476	14,860	5,690	2011	2003	11975 Morris Road			
Alpharetta, GA	—	—	1,862	—	—	1,862	—	—	2011	1900	940 N Point Parkway			
Alpharetta, GA	—	—	548	17,103	1,353	548	18,456	8,774	2011	2007	3300 Old Milton Parkway			
Alpharetta, GA	—	—	—	—	20,525	773	19,752	10,123	2011	1993	3400c Old Milton Parkway			
Alpharetta, GA	—	—	—	39,219	—	1,769	37,450	19,483	2011	1999	3400c Old Milton Parkway			
American Fork, UT	6,395	—	2,769	7,688	619	2,769	8,307	520	2023	2004	1159 E 200 N			
Ann Arbor, MI	—	—	4,234	30,085	104	4,234	30,189	3,416	2021	2016	4350 Jackson Road			
Ann Arbor, MI	—	—	4,044	15,915	68	4,044	15,983	2,640	2021	2014	4200 Whitehall Drive			
Anna, TX	—	—	3,050	—	8	3,058	—	—	2022	1900	1029 W White Street			
Appleton, WI	—	—	1,881	7,540	1,333	1,881	8,873	1,598	2019	2004	5320 W Michael Drive			
Appleton, WI	—	—	3,782	18,003	2,452	3,782	20,455	3,562	2019	2005	2323 N Casaloma Drive			
Arcadia, CA	—	—	—	—	35,102	5,637	29,465	15,896	2006	1984	301 W Huntington Drive			
Arlington, TX	—	—	—	—	19,827	82	19,745	7,303	2012	2012	902 W Randal Mill Road			
Arlington, TX	—	—	1,785	8,926	559	1,785	9,485	379	2023	2014	3533 Matlock Road			
Arlington Heights, IL	—	—	1,233	2,826	649	1,233	3,475	1,049	2020	1997	1632 W Central Road			
Atlanta, GA	—	—	4,931	18,720	8,911	5,387	27,175	16,411	2006	1991	755 Mount Vernon Highway			
Atlanta, GA	—	—	—	—	45,769	—	45,769	19,091	2012	2006	5670 Peachtree-dunwoody Road			
Austin, TX	—	—	1,066	10,112	—	1,066	10,112	2,642	2017	2017	5301-b Davis Lane			
Austin, TX	—	—	1,688	5,865	919	1,688	6,784	1,618	2019	2015	5301-a Davis Lane			
Baltimore, MD	—	—	4,490	28,667	2,627	4,490	31,294	4,706	2019	2014	1420 Key Highway			
Batavia, OH	—	—	30	9,929	1,741	30	11,670	625	2023	2006	2055 Hospital Drive			
Beaumont, CA	—	—	7,555	28,294	3,019	7,555	31,313	692	2023	2009	81 S Highland Springs Avenue			
Beaumont, TX	—	—	—	12,115	—	—	12,115	177	2022	2023	3010 Harrison Avenue			
Bellevue, NE	—	—	—	—	16,835	—	16,835	7,713	2010	2010	2510 Bellevue Medical Center Drive			
Bend, OR	—	—	16,516	28,429	3,637	16,516	32,066	6,587	2019	2001	1501 NE Medical Center Drive			
Berkeley Heights, NJ	—	—	49,555	79,091	13,715	49,555	92,806	14,501	2019	1978	1 Diamond Hill Road			
Beverly Hills, CA	—	—	20,766	40,730	4,726	20,766	45,456	13,506	2015	1946	9675 Brighton Way			
Beverly Hills, CA	—	—	18,863	1,192	653	18,885	1,823	1,069	2015	1955	415 N Bedford			
Beverly Hills, CA	33,729	—	19,863	31,690	2,791	19,863	34,481	9,850	2015	1946	416 N Bedford			
Beverly Hills, CA	78,271	—	32,603	28,639	5,373	32,603	34,012	10,126	2015	1950	435 N Bedford			
Birmingham, AL	—	—	90	34,349	4,430	90	38,779	2,279	2022	1994	513 Brookwood Boulevard			
Birmingham, AL	—	—	40	34,096	4,392	40	38,488	2,249	2022	1985	2006 Brookwood Medical Center Drive			

(Dollars in thousands)

Description	Encumbrances	Initial Cost to Company				Gross Amount at Which Carried at Close of Period						Year Acquired	Year Built	Address
		Land	Building & Improvements	Cost Capitalized Subsequent to Acquisition	Land	Building & Improvements	Accumulated Depreciation <sup>(1)</sup>							
<b>Outpatient Medical:</b>														
Birmingham, AL	—	60	42,792	5,507	60	48,299	2,844	2022	1979	2022	Brookwood Medical Center Drive			
Birmingham, AL	—	50	20,514	2,649	50	23,163	1,364	2022	1975	2018	Brookwood Medical Center Drive			
Boca Raton, FL	—	109	34,002	6,097	214	39,994	19,800	2006	1995	9970 S Central Park Boulevard				
Boca Raton, FL	—	31	12,312	1,223	251	13,315	5,824	2012	1993	9960 S Central Park Boulevard				
Bridgeton, MO	—	—	—	23,146	450	22,696	10,711	2010	2006	12266 DePaul Drive				
Bridgeton, MO	—	—	—	8,349	1,501	6,848	2,340	2017	2008	3440 De Paul Lane				
Brooklyn, NY	—	—	—	104,919	—	104,919	8,780	2015	2021	NE Corner of 9th & 49th Street				
Burleson, TX	—	—	—	14,518	10	14,508	6,441	2011	2007	12001 South Freeway				
Burnsville, MN	—	—	—	35,232	—	35,232	13,076	2013	2014	14101 Fairview Drive				
Canton, MI	—	1,168	14,561	198	1,168	14,759	1,657	2021	2004	49650 Cherry Hill Road				
Cape Coral, FL	—	2,273	12,169	1,434	2,273	13,603	1,895	2021	1995	2721 Del Prado Boulevard				
Carmel, IN	—	—	—	12	—	12	—	2011	2005	12185-a N Meridian Street				
Carmichael, CA	—	1,957	9,521	1,677	1,957	11,198	1,557	2022	1970	6620 Coyle Avenue				
Cary, NC	—	2,816	10,645	1,912	2,816	12,557	3,518	2019	2007	540 Waverly Place				
Cedar Park, TX	—	—	—	32,308	132	32,176	10,311	2017	2014	1401 Medical Parkway, Building 2				
Chapel Hill, NC	488	—	2,242	149	488	2,391	477	2019	2010	100 Perkins Drive				
Chapel Hill, NC	1,970	—	8,874	144	1,970	9,018	2,076	2018	2007	6011 Farrington Road				
Chapel Hill, NC	1,970	—	8,925	54	1,970	8,979	2,334	2018	2007	6013 Farrington Road				
Chapel Hill, NC	5,681	—	25,035	165	5,681	25,200	5,808	2018	2006	2226 N Carolina Highway 54				
Charlotte, NC	10	—	23,265	2,365	10	25,630	6,216	2019	1971	1900 Randolph Road				
Charlotte, NC	30	—	59,039	8,961	30	68,000	15,754	2019	1994	1918 Randolph Road				
Charlotte, NC	40	—	40,533	5,484	40	46,017	10,140	2019	1989	1718 E Fourth Street				
Charlotte, NC	1,746	—	8,378	1,507	1,746	9,885	2,678	2019	1998	309 S Sharon Amity Road				
Charlotte, NC	—	—	—	93,565	15,678	77,887	8,615	2018	2021	1237 Harding Place				
Charlotte, NC	—	—	22,949	89	—	23,038	1,535	2021	2021	830 Kenilworth Avenue				
Charlotte, NC	—	—	—	58,056	11,783	46,273	4,527	2018	2021	1225 Harding Place				
Cherry Hill, NJ	1,844	—	4,635	961	1,844	5,596	370	2022	1965	8 Ranoldo Terrace				
Chesapeake, VA	1,146	—	2,702	733	1,146	3,435	260	2023	1981	110 Wimbledon Square				
Chicopee, MA	6,078	—	13,793	2,151	6,078	15,944	3,921	2019	2005	444 Montgomery Street				
Chula Vista, CA	1,114	—	14,902	1,194	1,114	16,096	2,779	2019	2008	971 Lane Avenue				
Chula Vista, CA	1,075	—	6,828	421	1,075	7,249	1,314	2019	2006	959 Lane Avenue				
Cincinnati, OH	—	—	—	18,417	2	18,415	7,039	2012	2013	3301 Mercy Health Boulevard				
Cincinnati, OH	537	—	9,719	692	537	10,411	2,071	2019	2001	4850 Red Bank Expressway				
Clarkson Valley, MO	—	—	—	36,746	—	36,746	20,178	2009	2010	15945 Clayton Road				
Clear Lake, TX	—	—	—	26,001	2,319	23,682	2,861	2013	2014	1010 S Ponds Drive				
Clinton, MI	1,138	—	824	5	1,138	829	291	2021	1987	11775 Tecumseh-Clinton Highway				
Clyde, NC	1,433	—	21,099	967	1,433	22,066	3,148	2019	2012	581 Leroy George Drive				
College Station, TX	1,111	—	7,194	—	1,111	7,194	399	2021	2021	1204 Copperfield Parkway				
Columbia, MD	23	—	33,885	5,659	9,353	30,214	15,176	2015	1982	5450 & 5500 Knoll N Drive				
Columbia, MD	12,159	—	72,636	1,631	12,159	74,267	15,300	2018	2009	10710 Charter Drive				
Columbia, MD	2,333	—	19,232	1,961	2,333	21,193	9,167	2012	2002	10700 Charter Drive				
Columbia, MO	438	—	12,426	1,625	438	14,051								

Delray Beach, FL	—	1,882	34,767	3,826	2,449	38,026	22,919	2006	1985	5130-5150 Linton Boulevard
Des Peres, MO	6,709	1,014	14,248	1,161	1,014	15,409	1,034	2023	1979	1010-1090 Old Des Peres Road
Dunkirk, MD	—	259	2,263	713	259	2,976	821	2019	1997	1045 Town Center Boulevard
Durham, NC	—	1,403	23,788	1,377	1,403	25,165	4,327	2019	2000	120 William Penn Plaza
Durham, NC	—	1,751	42,391	2,037	1,751	44,428	6,271	2019	2004	3916 Ben Franklin Boulevard
El Paso, TX	—	—	—	19,965	1,254	18,711	9,187	2006	1997	2400 Trawood Drive
Elgin, IL	—	41	39,562	595	41	40,157	7,377	2018	2011	745 Fletcher Drive
Elyria, OH	—	3,263	27,163	1,027	3,263	28,190	4,837	2019	2008	303 Chestnut Commons Drive
Enola, PA	—	3,286	8,135	689	3,286	8,824	442	2023	2020	1824 Good Hope Road
Escondido, CA	—	2,278	19,724	1,757	2,278	21,481	4,194	2019	1994	225 E 2nd Avenue
Everett, WA	—	—	—	31,244	4,842	26,402	12,790	2010	2011	13020 Meridian Avenue S
Fall River, MA	10,463	2,738	15,380	2,381	2,738	17,761	707	2023	1975	235 Hanover Street
Fenton, MO	—	958	27,485	1,235	958	28,720	11,696	2013	2009	1011 Bowles Avenue
Fenton, MO	—	—	—	14,707	369	14,338	5,455	2013	2009	1055 Bowles Avenue
Florham Park, NJ	—	8,578	61,779	—	8,578	61,779	11,729	2017	2017	150 Park Avenue
Flower Mound, TX	—	737	9,276	1,015	737	10,291	3,363	2015	2014	2560 Central Park Avenue
Flower Mound, TX	—	4,164	27,027	2,533	4,164	29,560	10,692	2014	2012	4370 Medical Arts Drive
Flower Mound, TX	—	4,620	—	—	4,620	—	—	2014	1900	Medical Arts Drive
Fort Washington, PA	—	2,015	16,104	2,679	2,015	18,783	3,210	2020	1980	467 Pennsylvania Avenue
Fort Worth, TX	—	—	—	28,004	462	27,542	9,981	2012	2012	10840 Texas Health Trail
Fort Worth, TX	—	401	6,099	9,036	2,805	12,731	3,174	2014	2007	7200 Oakmont Boulevard
Fort Worth, TX	—	1,790	5,082	51	1,790	5,133	477	2021	1983	2001 W Rosedale Street
Fort Worth, TX	—	2,462	7,891	1,651	2,462	9,542	94	2023	2022	9750 Hillwood Parkway
Frederick, MD	—	1,065	6,817	613	1,065	7,430	1,948	2019	1979	194 Thomas Johnson Drive
Frederick, MD	—	1,930	18,311	1,687	1,930	19,998	3,920	2019	2006	45 Thomas Johnson Drive
Fresno, CA	—	1,497	11,896	1,041	1,497	12,937	2,355	2019	2004	1105 E Spruce Avenue
Gardendale, AL	—	1,150	8,162	472	1,150	8,634	2,052	2018	2005	2217 Decatur Highway
Garland, TX	—	4,952	30,151	2,897	4,952	33,048	6,938	2019	2018	7217 Telecom Parkway
Gastonia, NC	—	569	1,638	55	569	1,693	489	2019	2000	934 Cox Road
Gig Harbor, WA	—	—	—	32,869	80	32,789	9,813	2010	2009	11511 Canterbury Boulevard NW
Glendale, CA	—	70	41,837	4,073	70	45,910	7,636	2019	2008	1500 E Chevy Chase Drive
Gloucester, VA	—	2,128	9,169	428	2,128	9,597	2,278	2018	2008	5659 Parkway Drive
Goodyear, AZ	—	4,128	9,122	958	4,128	10,080	613	2023	1997	140 N Litchfield Road
Grand Prairie, TX	—	981	6,086	320	981	6,406	3,302	2012	2009	2740 N State Highway 360
Grapevine, TX	—	—	—	10,768	2,081	8,687	3,339	2014	2002	2040 W State Highway 114
Grapevine, TX	—	—	—	24,508	3,365	21,143	8,164	2014	2002	2020 W State Highway 114
Greenville, SC	—	1,790	4,421	1,766	1,790	6,187	2,772	2019	1987	10 Enterprise Boulevard
Harrisburg, NC	—	1,347	2,652	527	1,347	3,179	1,106	2019	2012	9550 Rocky River Road
Hattiesburg, MS	—	3,155	31,155	4,444	3,155	35,599	5,959	2019	2012	3688 Veterans Memorial Drive
Haymarket, VA	—	1,250	26,621	3,079	1,250	29,700	5,663	2019	2008	15193 Heathcote Boulevard
Henderson, NV	—	2,587	5,376	279	2,587	5,655	1,108	2019	2002	2825 Siena Heights Drive
Henderson, NV	—	7,372	22,172	3,447	7,372	25,619	6,157	2012	2007	10701 Vintage Preserve Parkway
Hopewell Junction, NY	—	5,492	18,448	2,272	5,492	20,720	3,619	2019	2005	2845 Siena Heights Drive
Hopewell Junction, NY	—	2,164	4,659	692	2,164	5,351	925	2019	1999	10 Cranberry Drive
Houston, TX	—	2,316	4,525	812	2,316	5,337	837	2019	2015	1955 NY-52
Houston, TX	—	9,550	—	—	9,550	—	14	2011	1900	FM 1960 & Northgate Forest Drive
Houston, TX	—	5,837	33,128	19,115	5,837	52,243	17,233	2012	2005	15655 Cypress Woods Medical Drive
Houston, TX	—	—	—	21,373	2,988	18,385	1,879	2016	2019	13105 Wortham Center Drive
Houston, TX	—	—	—	17,133	3,688	13,445	6,157	2012	2007	10701 Vintage Preserve Parkway
Houston, TX	—	—	—	95,772	12,815	82,957	28,251	2012	1998	2727 W Holcombe Boulevard
Houston, TX	—	377	13,726	792	377	14,518	3,056	2018	2011	20207 Chasewood Park Drive
Houston, TX	—	2,351	7,980	900	2,351	8,880	1,543	2020	2013	11476 Space Center Boulevard
Houston, TX	—	1,292	7,797	—	1,292	7,797	97	2022	2023	2940 Eldridge Parkway
Howell, MI	—	2,000	13,928	646	2,001	14,573	3,830	2016	2017	1225 S Latson Road
Howell, MI	—	579	4,428	13	579	4,441	636	2021	2019	202 W Highland Road
Humble, TX	—	—	—	19,081	1,702	17,379	2,040	2013	2014	8233 N Sam Houston Parkway E
Huntersville, NC	—	—	41,055	9,664	—	50,719	7,760	2019	2004	10030 Gilead Road
Independence, MO	—	762	3,480	704	762	4,184	701	2020	2007	19401 E 37th Terrace Court S
Jackson, MI	—	—	—	18,041	668	17,373	6,855	2013	2009	1201 E Michigan Avenue
Jacksonville, FL	—	3,562	24,379	3,988	3,562	28,367	6,228	2019	2006	10475 Centurion Parkway N
Jacksonville, FL	—	1,113	10,970	1,389	1,113	12,359	2,728	2020	2000	5742 Booth Road
Jefferson City, TN	—	109	16,035	1,202	109	17,237	3,228	2019	2001	120 Hospital Drive
Joliet, IL	4,731	1,460	6,445	687	1,460	7,132	482	2023	1980	330 Madison Street
Jonesboro, GA	—	567	15,146	1,267	567	16,413	3,632	2019	2009	7813 Spivey Station Boulevard
Jonesboro, GA	—	627	15,844	1,089	627	16,933	3,415	2019	2007	7823 Spivey Station Boulevard
Jupiter, FL	—	—	—	20,283	2,639	17,644	9,570	2006	2001	550 Heritage Drive
Jupiter, FL	—	—	—	10,979	3,036	7,943	4,390	2007	2004	600 Heritage Drive
Kalamazoo, MI	—	—	13,193	—	—	13,193	1,276	2020	2021	2520 Robert Jones Way
Katy, TX	—	—	11,530	8,820	—	20,350	1,002	2019	2020	2510 W Grand Parkway N
Katy, TX	—	2,025	7,557	1,255	2,025	8,812	1,393	2020	2016	21502 Merchants Way
Katy, TX	—	3,699	12,701	3,039	3,699	15,740	3,412	2020	2006	1331 W Grand Parkway N
Knoxville, TN	—	199	43,771	4,825	199	48,596	8,007	2019	2012	1926 Alcos Highway
LA Jolla, CA	—	12,855	32,658	2,962	12,936	35,539	12,296	2015	1989	4150 Regents Park Row
LA Jolla, CA	—	9,425	26,525	3,681	9,494	30,137	9,624	2015	1988	4120 & 4130 La Jolla Village Drive
La Jolla, CA	—	20,324	33,675	5,194	20,324	38,869	3,917	2022	1985	4180 La Jolla Village Drive
Lacey, WA	—	1,751	10,383	137	1,751	10,520	2,319	2018	1971	2555 Marvin Road NE
Lake St Louis, MO	—	—	—	15,187	240	14,947	6,964	2010	2008	400 Medical Drive
Lakeway, TX	—	—	—	2,801	2,801	—	—	2007	1900	Lohmans Crossing Road
Las Vegas, NV	—	—	—	10,383	2,319	8,064	4,032	2006	1991	2870 S Maryland Parkway
Las Vegas, NV	—	—	—	6,262	433	5,829	2,740	2007	1997	1776 E Warm Springs Road
Las Vegas, NV	—	4,180	20,064	2,913	4,180	22,977	3,528	2020	2017	9880 W Flamingo Road
Las Vegas, NV	—	5,864	22,502	3,070	5,864	25,572	3,678	2020	2017	4980 W Sahara Avenue
Lawrenceville, NJ	—	2,691	3,739	3,625	2,691	7,364	1,042	2022	1975	2 Princess Road
Lawrenceville, NJ	—	1,410	5,932	976	1,410	6,908	81	2023	2019	2A Princess Road
Lawton, OK	—	40	3,362	114	40	3,476	244	2023	1985	5604 SW Lee Boulevard
Lawton, OK	—	90	8,774	251	90	9,025	515	2023	2008	5606 SW Lee Boulevard
League City, TX	—	1,150	8,386	—	1,150	8,386	174	2022	2023	3625 E League City Parkway
Little Rock, AR	—	3,021	20,095	1,946	3,021	22,041	5,346	2019	2014	6119 Midtown Avenue
Los Alamitos, CA	—	—	—	22,685	39	22,646	9,386	2007	2003	3771 Katella Avenue
Lowell, MA	—	—	—	13,807	3,016	10,791	2,414	2011	2020	839 Merrimack Street
Loxahatchee, FL	—	—	—	9,538	1,440	8,098	4,736	2006	1993	12989 Southern Boulevard
Loxahatchee, FL	—	—	—	8,390	1,650	6,740	3,889	2006	1994	12983 Southern Boulevard
Loxahatchee, FL	—	—	—	8,153	1,719	6,434	3,636	2006	1997	12977 Southern Boulevard
Lubbock, TX	—	2,286	66,022	6,917	2,286	72,939	9,846	2019	2006	4515 Marsha Sharp Freeway
Lynbrook, NY	24,574	10,028	37,319	2,982	10,028	40,301	8,241	2018	1962	444 Merrick Road
Madison, WI	—	3,670	24,615	3,901	3,671	28,515	4,893	2019	2012	1102 S Park Street
Margate, FL	—	219	8,743	665	219	9,408	1,967	2019	2004	2960 N State Road 7
Marietta, GA	—	2,682	20,053	1,830	2,703	21,862	8,607	2016	2016	1910 S Gilbert Road
Mars, PA	—	1,925	8,307	1,472	1,925	9,779	2,055	2020	2006	6998 Crider Road
Matthews, NC	—	10	32,108	2,405	10	34,513	6,442	2019	1994	1450 Matthews Township Parkway
Menasha, WI	—	—	—	18,608	1,384	17,224	5,930	2016	1994	1550 Midway Place
Merced, CA	—	—	—	14,887	—	14,887	6,			

Munster, IN	—	4,790	10,110	1,874	4,790	14,042	1,004	2023	1961	1902 Calumet Avenue
Murrieta, CA	—	—	—	48,777	—	48,777	26,235	2010	2011	28078 Baxter Road
Murrieta, CA	—	3,800	—	—	3,800	—	—	2014	1990	28078 Baxter Road
Myrtle Beach, SC	—	1,357	3,131	1,153	1,357	4,284	1,395	2019	1996	8170 Rourk Street
Nampa, ID	14,940	3,439	18,648	2,933	3,439	21,581	3,336	2019	2017	1510 12th Avenue
Naperville, IL	—	1,067	3,421	756	1,067	4,177	119	2023	1999	1012 W 95th Street
Naperville, IL	—	1,576	9,288	1,516	1,576	10,804	284	2023	1989	1020 E Ogden Avenue
New Milford, CT	—	1,006	3,541	23	1,019	3,551	485	2021	1995	131 Kent Road
New Milford, CT	—	2,033	6,819	151	2,060	6,943	976	2021	1995	131 Kent Road
Newburgh, NY	—	9,213	28,300	4,079	9,213	32,379	4,169	2019	2015	1200 NY-300
Newburyport, MA	—	3,104	18,492	1,788	3,104	20,280	4,030	2019	2008	One Wallace Bashaw Jr. Way
Newtown, CT	—	2,176	9,140	1,047	2,205	10,158	1,201	2021	2015	164 Mount Pleasant
Newtown, CT	—	3,039	9,364	160	3,079	9,484	1,378	2021	2016	170 Mount Pleasant Road
Niagara Falls, NY	—	—	—	13,207	1,721	11,486	7,589	2007	1995	6932 - 6934 Williams Road
Niagara Falls, NY	—	—	—	8,649	454	8,195	4,664	2007	2004	6930 Williams Road
Norfolk, VA	—	1,138	23,416	5,375	1,138	28,791	6,102	2019	2014	155 Kingsley Lane
North Canton, OH	—	2,518	21,523	2,946	2,518	24,469	3,483	2019	2014	7442 Frank Avenue
North Easton, MA	—	2,336	17,936	2,202	2,336	20,138	3,733	2019	2007	15 Roche Brothers Way
North Easton, MA	—	2,882	14,463	1,890	2,882	16,353	3,042	2019	2008	31 Roche Brothers Way
Norwood, OH	—	1,017	5,642	1,025	1,017	6,667	1,672	2019	2006	4685 Forest Avenue
Novi, MI	—	895	34,573	3,704	896	38,276	7,491	2019	2008	26750 Providence Parkway
Oklahoma City, OK	—	—	—	19,544	216	19,328	7,599	2013	2008	535 NW 9th Street
Oxford, NC	—	478	4,724	247	478	4,971	982	2019	2011	107 E Mcclanahan Street
Pasadena, TX	—	—	—	15,362	1,700	13,662	2,463	2012	2013	5001 E Sam Houston Parkway S
Pearland, TX	—	—	—	25,909	1,500	24,409	3,027	2012	2013	2515 Business Center Drive
Pearland, TX	—	—	—	42,538	9,807	32,731	11,210	2014	2013	11511 Shadow Creek Parkway
Phoenix, AZ	—	—	—	64,851	1,149	63,702	35,676	2006	1998	2222 E Highland Avenue
Phoenix, AZ	—	199	3,967	1,517	199	5,484	985	2019	1980	9225 N 3rd Street
Phoenix, AZ	—	109	2,134	530	109	2,664	499	2019	1986	9327 N 3rd Street
Phoenix, AZ	—	229	5,442	861	229	6,303	1,433	2019	1994	9100 N 2nd Street
Pinckney, MI	—	1,708	3,816	14	1,708	3,830	710	2021	2020	10200 Dexter-pickney Road
Plano, TX	—	793	83,209	9,171	793	92,380	35,665	2012	2005	6020 W Parker Road
Plantation, FL	—	—	—	25,988	8,575	17,413	11,257	2006	1997	851-865 SW 78th Avenue
Pleasanton, CA	—	6,748	25,065	3,878	6,748	28,943	3,130	2022	2001	5860 Owens Drive
Plymouth Meeting, PA	—	4,047	9,442	1,570	4,047	11,012	762	2022	2002	4060 Butler Pike
Port Orchard, WA	—	2,810	22,716	770	2,810	23,486	4,749	2018	1995	450 S Kitsap Boulevard
Porter, TX	—	3,746	15,119	—	3,746	15,119	1,481	2018	2019	25553 US Highway 59
Poughkeepsie, NY	—	2,144	32,820	4,326	2,144	37,146	4,739	2019	2008	2507 South Road
Poughkeepsie, NY	—	4,035	26,001	4,479	4,035	30,480	3,493	2019	2010	30 Columbia Street
Poughkeepsie, NY	—	6,513	23,787	4,110	6,513	27,897	3,611	2019	2006	600 Westgate Drive
Poughkeepsie, NY	—	5,128	18,080	2,704	5,128	20,784	2,749	2019	2012	1910 South Road
Prince Frederick, MD	—	229	25,905	1,774	229	27,679	4,839	2019	2009	130 Hospital Road
Prince Frederick, MD	—	179	12,243	1,401	179	13,644	3,019	2019	1991	110 Hospital Road
Raleigh, NC	—	8,255	25,589	3,301	8,255	28,890	2,652	2022	2005	8300 Health Park
Rancho Mirage, CA	—	7,292	13,214	2,424	7,292	15,638	3,306	2019	2005	72780 Country Club Drive
Redmond, WA	—	—	—	32,850	5,017	27,833	14,037	2010	2011	18100 NE Union Hill Road
Richmond, VA	—	2,969	26,697	3,934	3,090	30,510	13,494	2012	2008	7001 Forest Avenue
Richmond, TX	—	2,000	9,118	4	2,000	9,122	1,770	2015	2016	22121 FM 1093 Road
Rockwall, TX	—	132	17,197	577	132	17,774	6,976	2012	2008	3142 Horizon Road
Rolla, MO	—	1,931	47,639	1,318	1,931	48,957	21,776	2011	2009	1605 Martin Spring Drive
Rome, GA	—	99	29,846	2,079	99	31,925	5,950	2019	2005	330 Turner McCall Boulevard
Roseville, MN	—	2,963	18,785	3,394	2,963	22,179	4,171	2019	1994	1835 W County Road C
Roxboro, NC	—	368	2,327	150	368	2,477	495	2019	2000	799 Doctors Court
Ruston, LA	—	1,214	19,717	2,283	1,214	22,000	1,092	2023	1984	1200 S Farmerville Street
San Antonio, TX	—	—	—	15,495	3,050	12,445	2,820	2016	2017	5206 Research Drive
San Antonio, TX	—	2,915	11,473	3,133	2,915	14,606	2,889	2019	2006	150 E Sonterra Boulevard
Santa Clarita, CA	—	—	2,338	20,862	5,364	17,836	6,332	2014	1976	23861 McBean Parkway
Santa Clarita, CA	—	—	28,384	4,443	5,295	27,532	8,685	2014	1998	23929 McBean Parkway
Santa Clarita, CA	—	278	185	11,594	11,872	185	301	2014	1996	23871 McBean Parkway
Santa Clarita, CA	—	295	39,589	—	295	39,589	11,205	2014	2013	23803 McBean Parkway
Santa Clarita, CA	—	—	20,618	1,958	4,457	18,119	5,722	2014	1989	24355 Lyons Avenue
Seattle, WA	—	4,410	38,428	993	4,410	39,421	21,982	2010	2010	5350 Tallman Avenue
Sewell, NJ	—	1,242	11,616	37	1,242	11,653	3,126	2018	2007	556 Egg Harbor Road
Shakopee, MN	—	508	11,412	753	509	12,164	6,188	2010	1996	1515 Saint Francis Avenue
Shakopee, MN	—	707	18,089	554	773	18,577	7,597	2010	2007	1601 Saint Francis Avenue
Shenandoah, TX	—	—	—	21,197	4,574	16,623	3,768	2013	2014	106 Vision Park Boulevard
Sherman Oaks, CA	—	—	32,186	5,069	3,121	34,134	11,626	2014	1969	4955 Van Nuys Boulevard
Silverdale, WA	—	3,451	21,176	12	3,451	21,188	4,615	2018	2004	2200 NW Myhre Road
Southborough, MA	—	4,911	30,473	3,827	4,911	34,300	802	2023	1987	24-32 Newton Street
Southlake, TX	—	3,000	—	—	3,000	—	—	2014	1900	Central Avenue
Southlake, TX	—	—	—	19,035	592	18,443	8,436	2012	2004	1545 E Southlake Boulevard
Southlake, TX	—	2,875	14,126	1,829	2,875	15,955	3,786	2019	2017	925 E Southlake Boulevard
Spokane, WA	—	1,276	22,357	2,804	1,276	25,161	2,441	2023	2004	601 W 5th Avenue
Spring, TX	—	4,425	94,034	—	4,425	94,034	491	2023	1900	2255 E Mossey Oaks Road
Springfield, MA	—	2,721	5,698	923	2,721	6,621	1,723	2019	2012	305 Bicentennial Highway
St. Louis, MO	2,607	1,085	14,613	2,051	1,085	16,664	3,199	2023	1971	5000 Manchester Avenue
St. Louis, MO	3,936	1,460	4,826	786	1,460	5,612	817	2023	1980	8888 Ladue Road
St. Louis, MO	10,863	2,180	14,613	2,051	2,180	16,664	1,673	2023	1980	555 N New Ballas Road
St. Paul, MN	—	—	—	38,313	49	38,264	11,441	2014	2006	225 Smith Avenue N
St. Paul, MN	—	2,706	39,507	1,700	2,701	41,212	18,697	2011	2007	435 Phalen Boulevard
Stafford, TX	—	3,389	14,292	—	3,389	14,292	387	2021	2022	11211 Nexus Avenue
Stockton, CA	—	4,966	14,412	2,445	4,966	16,857	3,197	2019	2009	2388-2488 N California Street
Strongsville, OH	—	15,997	—	67	16,064	—	—	2022	1900	16761 Southpark Center
Suffern, NY	—	653	37,255	2,097	696	39,309	17,959	2011	2007	257 Lafayette Avenue
Suffolk, VA	—	1,566	11,511	184	1,620	11,641	6,294	2010	2007	5838 Harbour View Boulevard
Sugar Land, TX	—	—	—	19,075	3,543	15,532	8,010	2012	2005	11555 University Boulevard
Sycamore, IL	—	1,113	12,910	2,473	1,113	15,383	2,291	2020	2002	1630 Gateway Drive
Tacoma, WA	—	—	—	64,307	—	64,307	30,846	2011	2013	1608 S J Street
Tampa, FL	—	4,319	12,234	—	4,319	12,234	4,519	2011	2003	14547 Bruce B Downs Boulevard
Tarzana, CA	—	6,115	15,510	3,270	6,115	18,780	3,583	2020	1986	5620 Wilbur Avenue
Timonium, MD	—	—	—	21,743	8,949	12,794	3,546	2015	2017	2118 Greenspring Drive
Towson, MD	—	2,654	10,627	3,373	2,654	14,000	1,058	2022	1992	8322 Bellona Avenue
Tustin, CA	—	3,345	541	480	3,345	1,021	600	2015	1976	14591 Newport Avenue
Tustin, CA	—	3,361	12,039	4,703	3,361	16,742	5,890	2015	1985	14642 Newport Avenue
Tyler, TX	—	2,903	104,300	10,980	2,898	115,285	15,212	2019	2013	1814 Roseland Boulevard
Tyler, TX	—	330	35,534	370	330	35,904	1,118	2021	2022	501 S Saunders Avenue
Van Nuys, CA	—	—	—	36,187	—	36,187	15,318	2009	1991	6815 Noble Avenue
Vicksburg, MS	—	853	12,584	1,236	853	13,820	1,050	2023	2015	2200 Highway 61 N
Voorhees, NJ	—	—	—	32,833	6,617	26,216	13,568	2006	1997	900 Centennial Boulevard
Voorhees, NJ	—	—	—	99,325	99	99,226	42,000	2010	2012	200 Bowman Drive
Waco, TX	—	601	2,594	1,460	628	4,027	1,504	2018	2000	6600 Fish Pond Road
Waco, TX	—	—</td								

Woodbridge, VA	—	346	16,617	—	346	16,617	3,103	2018	2012	12825 Minnieville Road
Wyandotte, MI	—	581	8,023	773	581	8,796	1,337	2020	2002	1700 Biddle Avenue
Ypsilanti, MI	—	3,615	12,696	287	3,615	12,983	1,603	2021	1989	4918, 4936, 4940, 4972, and 4990 W Clark Road
Yuma, AZ	—	1,592	9,589	884	1,592	10,473	2,642	2019	2004	2270 S Ridgeview Drive
Zephyrhills, FL	—	3,875	27,270	—	3,875	27,270	11,217	2011	1974	38135 Market Square Drive
<b>Outpatient Medical Total</b>	<b>\$ 229,137</b>	<b>\$ 848,834</b>	<b>\$ 4,756,618</b>	<b>\$ 2,603,702</b>	<b>\$ 1,061,165</b>	<b>\$ 7,147,989</b>	<b>\$ 1,825,724</b>			

**Welltower Inc.**  
**Schedule III**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2023**

(Dollars in thousands)

Description	Encumbrances	Initial Cost to Company			Gross Amount at Which Carried at Close of Period					Year Acquired	Year Built	Address
		Land & Land Improvements	Buildings & Improvements	Cost Capitalized Subsequent to Acquisition	Land & Land Improvements	Buildings & Improvements	Accumulated Depreciation					
<b>Assets Held For Sale:</b>												
Bellevue, WA	\$ —	\$ —	\$ —	\$ 25,480	\$ —	\$ 25,480	\$ —	2021	1900	919 109th Avenue NE		
Braintree, MA	—	170	7,157	—	—	170	—	1997	1968	1102 Washington Street		
Burlington, ON	15,339	1,309	19,311	—	—	16,092	—	2013	1990	500 Appleby Line		
Calgary, AB	13,845	2,252	37,415	—	—	29,755	—	2013	2003	20 Promenade Way SE		
Calgary, AB	7,883	3,122	38,971	—	—	32,373	—	2013	1998	150 Scotia Landing NW		
Chula Vista, CA	—	1,045	21,387	—	—	20,112	—	2019	1973	480 4th Avenue		
Chula Vista, CA	—	826	6,106	407	—	7,339	—	2019	1985	450 4th Avenue		
Fort Worth, TX	—	1,740	19,799	—	—	5,451	—	2016	2014	7001 Bryant Irvin Road		
Highland, IL	—	—	—	5,879	—	5,879	—	2012	2013	12860 Troxler Avenue		
Las Vegas, NV	—	—	—	2,945	—	2,945	—	2007	1900	Sw Corner of Deer Springs Way and Riley Street		
Markham, ON	46,660	3,727	48,939	—	—	37,403	—	2013	1981	7700 Bayview Avenue		
Mississauga, ON	23,007	3,649	35,137	—	—	30,488	—	2015	1988	1490 Rathburn Road E		
Oakville, ON	4,789	1,252	7,382	—	—	6,960	—	2013	1982	289 and 299 Randall Street		
Ottawa, ON	16,133	3,454	23,309	—	—	20,751	—	2015	1966	2370 Carling Avenue		
St. John's, NL	4,092	706	11,765	—	—	10,267	—	2015	2005	64 Portugal Cove Road		
Surrey, BC	12,819	4,552	22,338	—	—	20,488	—	2013	1987	15501 16th Avenue		
Toronto, ON	5,812	2,513	19,695	—	—	18,013	—	2013	2002	305 Balliol Street		
Toronto, ON	4,964	1,447	3,918	—	—	4,490	—	2013	1987	1340 York Mills Road		
Toronto, ON	17,649	2,927	20,713	—	—	22,921	—	2015	1900	54 Foxbar Road		
Toronto, ON	5,163	5,082	25,493	—	—	25,586	—	2015	1988	645 Castlefield Avenue		
Winnipeg, MB	8,886	1,960	38,612	—	—	29,920	—	2013	1999	857 Wilkes Avenue		
<b>Assets Held For Sale Total</b>	<b>\$ 187,041</b>	<b>\$ 41,733</b>	<b>\$ 407,447</b>	<b>\$ 34,711</b>	<b>\$ —</b>	<b>\$ 372,883</b>	<b>\$ —</b>					

	Encumbrances	Initial Cost to Company			Cost Capitalized Subsequent to Acquisition	Gross Amount at Which Carried at Close of Period		
		Land & Land Improvements	Buildings & Improvements			Land & Land Improvements	Buildings & Improvements	Accumulated Depreciation
<b>Summary:</b>								
Seniors Housing Operating	\$ 1,760,778	\$ 2,296,482	\$ 20,037,488	\$ 4,923,531	\$ 2,620,060	\$ 24,637,441	\$ 5,754,186	
Triple-net	38,261	970,310	7,578,624	645,258	1,016,599	8,177,593	1,694,904	
Outpatient Medical	229,137	848,834	4,756,618	2,603,702	1,061,165	7,147,989	1,825,724	
Construction in progress	7,228	—	1,304,441	—	—	1,304,441	—	
<b>Total continuing operating properties</b>	<b>2,035,404</b>	<b>4,115,626</b>	<b>33,677,171</b>	<b>8,172,491</b>	<b>4,697,824</b>	<b>41,267,464</b>	<b>9,274,814</b>	
Assets held for sale	187,041	41,733	407,447	34,711	—	372,883	—	
<b>Total investments in real property owned</b>	<b>\$ 2,222,445</b>	<b>\$ 4,157,359</b>	<b>\$ 34,084,618</b>	<b>\$ 8,207,202</b>	<b>\$ 4,697,824</b>	<b>\$ 41,640,347</b>	<b>\$ 9,274,814</b>	

(1) Please see Note 2 to our consolidated financial statements for information regarding lives used for depreciation and amortization.

		Year Ended December 31,			
		2023	2022	2021	
(in thousands)					
Investment in real estate:					
Beginning balance		\$ 41,000,766	\$ 37,605,747	\$ 33,670,006	
Acquisitions and development		5,296,051	3,599,107	4,805,086	
Improvements		517,682	476,017	282,834	
Impairment of assets		(36,097)	(17,502)	(51,107)	
Dispositions <sup>(1)</sup>		(688,370)	(97,102)	(1,063,990)	
Foreign currency translation		248,139	(565,501)	(37,082)	
<b>Ending balance<sup>(2)</sup></b>		<b>\$ 46,338,171</b>	<b>\$ 41,000,766</b>	<b>\$ 37,605,747</b>	
Accumulated depreciation:					
Beginning balance		\$ 8,075,733	\$ 6,910,114	\$ 6,104,297	
Depreciation and amortization expenses		1,401,101	1,310,368	1,037,566	
Amortization of above market leases		5,658	3,991	4,036	
Dispositions and other <sup>(1)</sup>		(237,280)	(38,327)	(234,397)	
Foreign currency translation		29,602	(110,413)	(1,388)	
<b>Ending balance</b>		<b>\$ 9,274,814</b>	<b>\$ 8,075,733</b>	<b>\$ 6,910,114</b>	

(1) Includes property dispositions and dispositions of leasehold improvements which are generally fully depreciated. Additionally, during the year ended December 31, 2022, seven financing leases were classified as held for sale on our Consolidated Balance Sheet. During the year ended December 31, 2023, we executed a series of transactions that included the assignment of the leasehold interests in the properties to a newly formed tri-party unconsolidated joint venture and culminated in the closing of the purchase option by the joint venture. The transactions resulted in a gain from the loss of control and derecognition of the leasehold interests.

(2) The unaudited aggregate cost for tax purposes for real property equals \$ 34,142,821,000 at December 31, 2023.

**Welltower Inc.**  
**Schedule IV - Mortgage Loans on Real Estate**  
**December 31, 2023**

Location	Segment	Interest Rate	Final Maturity Date	Periodic Payment Terms	(in thousands)				
					Prior Liens	Face Amount of Mortgages	Carrying Amount of Mortgages	Principal Amount of Loans Subject to Delinquent Principal or Interest	
<b>First mortgages relating to 1 property located in:</b>									
North Carolina	Triple-net	18.50%	2023	Interest only until maturity	\$ —	\$ 32,783	\$ 32,347	\$ 32,783	
<b>First mortgages relating to multiple properties located in:</b>									
United Kingdom	Triple-net	12.40%	2028	Interest until maturity; Interest paid-in-kind until maturity	—	779,175	753,333	—	
United States - OR, NV, MT, SD, WA, WY	Triple-net	8.00%	2026	Interest only until maturity	—	40,000	39,120	—	
United States - OR, NV, MT, SD, WA, WY	Triple-net	13.65%	2026	Interest only until maturity	—	170,000	166,260	—	
<b>First mortgages less than three percent of total:</b>									
United States - DE, GA, MI, OH, SC, TX, WA	Various	6% - 18.50%	2023 - 2030	N/A	N/A	N/A	52,192	17,062	
<b>Totals</b>					<b>\$ —</b>	<b>\$ 1,021,958</b>	<b>\$ 1,043,252</b>	<b>\$ 49,845</b>	

	Year Ended December 31,		
	(in thousands)		
	2023	2022	2021
<b>Reconciliation of mortgage loans:</b>			
Balance at beginning of year	\$ 697,906	\$ 877,102	\$ 293,752
Additions:			
Advances on loans receivable	313,877	33,555	843,249
Interest added	39,768	49,932	11,815
<b>Total additions</b>	<b>353,645</b>	<b>83,487</b>	<b>855,064</b>
Deductions:			
Receipts on loans receivable	(42,415)	(181,040)	(214,132)
Loan balance transferred to non-real estate loans receivable	—	—	(9,142)
Change in allowance for credit losses and charge-offs	(4,706)	2,894	(6,984)
Other	—	—	(29,619)
<b>Total deductions</b>	<b>(47,121)</b>	<b>(178,146)</b>	<b>(259,877)</b>
Change in balance due to foreign currency translation	38,822	(84,537)	(11,837)
<b>Balance at end of year</b>	<b>\$ 1,043,252</b>	<b>\$ 697,906</b>	<b>\$ 877,102</b>

**DESCRIPTION OF THE REGISTRANT'S SECURITIES  
REGISTERED PURSUANT TO SECTION 12 OF THE  
SECURITIES EXCHANGE ACT OF 1934**

As of December 31, 2023, Weltower Inc. (the "Company") had the following classes of securities registered under Section 12 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"): (i) Common Stock, \$1.00 par value per share ("Common Stock"); (ii) guarantee of 4.800% Notes due 2028 issued by Weltower OP LLC ("Weltower OP" or the "Issuer"); and (iii) guarantee of 4.500% Notes due 2034 issued by Weltower OP. Each of the Company's securities registered under Section 12 of the Exchange Act are listed on the New York Stock Exchange.

**DESCRIPTION OF COMMON STOCK**

The following is a description of the rights of Common Stock and related provisions of the Company's Amended and Restated Certificate of Incorporation, as amended (the "Certificate"), and Amended and Restated By-Laws (the "By-Laws") and applicable Delaware law. This description is qualified in its entirety by, and should be read in conjunction with, the Certificate, By-Laws, and applicable Delaware law.

**Authorized Capital Stock**

The Certificate authorizes the Company to issue up to 700,000,000 shares of Common Stock and 50,000,000 shares of preferred stock, \$1.00 par value per share ("Preferred Stock"). As of February 9, 2024, the Company had 568,878,059 shares of Common Stock and no outstanding shares of Preferred Stock.

**Dividend Rights**

The holders of shares of Common Stock are entitled to receive dividends when declared by the Company's Board of Directors and after payment of, or provision for, full cumulative dividends on and any required redemptions of shares of Preferred Stock then outstanding, if any.

**Voting Rights**

The holders of shares of Common Stock are entitled to one vote per share on all matters to be voted on by such holders. Holders of shares of Common Stock are not entitled to cumulative voting rights.

**Liquidation Rights**

If the Company is voluntarily or involuntarily liquidated or dissolved, holders of shares of Common Stock are to share ratably in the Company's distributable assets remaining after the satisfaction of all of its debts and liabilities and the prior preferential rights of holders of share of Preferred Stock, if any.

**Other Rights and Preferences**

Holders of shares of Common Stock do not have preemptive rights, and there are no conversion rights or redemption or sinking fund provisions with respect to such shares of Common Stock. The rights, preferences and privileges of holders of shares of Common Stock are subject to, and may be adversely affected by, the rights of the holders of shares of any series of Preferred Stock which are outstanding or which the Company may designate and issue in the future.

**Fully Paid and Nonassessable**

All of the outstanding shares of Common Stock are fully paid and nonassessable.

**Transfer Agent**

The transfer agent for our common stock is Computershare Trust Company, N.A.

**Listing**

The Common Stock is listed on the New York Stock Exchange under the symbol "WELL."

#### **Restrictions on Transfer of Securities**

For the Company to qualify as a real estate investment trust ("REIT"), not more than 50% in value of the Company's outstanding capital stock may be owned, directly or indirectly, by five or fewer individuals at any time during the last half of the Company's taxable year. In order to ensure that this requirement is satisfied, the By-Laws (with respect to Common Stock and Preferred Stock) provide that no person may acquire securities that would result in the direct or indirect beneficial ownership of more than 9.8% of the Common Stock or more than 9.8% in value of the Company's outstanding capital stock by such person. For purposes of application of such limitations to any person, all options, warrants, convertible securities or other rights to acquire the Company's capital stock held directly or indirectly by such person will be treated as if all such rights had been exercised. If any securities in excess of this limit are issued or transferred to any person, such issuance or transfer shall be valid only with respect to such amount of securities as does not exceed this limit, and such issuance or transfer will be void with respect to the excess. The Company's Board of Directors may grant limited exemptions from the ownership restrictions set forth in the By-Laws to specified persons if the board determines that each such limited exemption is in the best interests of the Company and its stockholders.

The By-Laws further provide that, if the foregoing stock ownership limitations are determined to be invalid by virtue of any legal decision, statute, rule or regulation, then the transferee of the shares or other securities will be deemed to have acted as the Company's agent in acquiring the shares or other securities that are in excess of the limit, and will be deemed to hold such excess shares or securities on behalf of the Company. As the equivalent of treasury securities for such purposes, the excess securities will not be entitled to any voting rights, will not be considered to be outstanding for quorum or voting purposes, and will not be entitled to receive dividends, interest or any other distribution with respect to such securities. Any person who receives dividends, interest or any other distribution in respect of the excess securities will hold the same as the Company's agent and for the transferee of the excess securities following a permitted transfer.

In addition, under the By-Laws, the Company may refuse to transfer any shares, passing either by voluntary transfer, by operation of law, or under the last will and testament of any stockholder, if such transfer would or might, in the opinion of the Company's Board of Directors or counsel to the Company, disqualify the Company as a REIT.

#### **Anti-Takeover Provisions**

The Certificate and By-Laws contain provisions that may have the effect of discouraging persons from acquiring large blocks of the Company's stock or delaying or preventing a change in control of the Company. The material provisions that may have such an effect are:

- A provision permitting the Company's Board of Directors to make, amend or repeal the By-Laws.
- Authorization for the Company's Board of Directors to issue Preferred Stock in series and to fix the rights and preferences of the series, including, among other things, whether and to what extent the shares of any series will have voting rights and the extent of the preferences of the shares of any series with respect to dividends and other matters.
- A prohibition on stockholders taking action by written consent in lieu of a meeting.
- Advance notice procedures with respect to nominations of directors by stockholders and proposals by stockholders of business at an annual meeting.
- The grant only to our board of directors of the right to call special meetings of stockholders.
- Limitations on the number of shares of the Company's capital stock that may be beneficially owned, directly or indirectly, by any one stockholder.
- Limitations on transactions that involve the Company and any stockholder who beneficially owns 5% or more of the Company's voting stock.
- A provision permitting amendment by the stockholders of certain of the provisions listed above only by an affirmative vote of the holders of at least 75% of all of the outstanding shares of the Company's voting stock, voting together as a single class.

#### **Limitations on Transactions Involving the Company and Its Stockholders**

Under the By-Laws, in addition to any vote otherwise required by law, the Certificate or the By-Laws, the following transactions will require the affirmative vote of the holders of at least 75% of the voting power of our then outstanding shares of capital stock entitled to vote generally in the election of directors, voting together as a single class:

- Any merger or consolidation of the Company with or into:
  - any stockholder that owns 5% or more of the Company's voting stock; or
  - any other corporation or entity which is, or after such merger or consolidation would be, an affiliate of a stockholder that owns 5% or more of the Company's voting stock.
- Any sale, lease, exchange, mortgage, pledge, transfer or other disposition of substantially all of the Company's assets, in one transaction or a series of transactions, to or with any stockholder that owns 5% or more of the Company's voting stock or an affiliate of any such stockholder.
- Any reclassification of our securities, including any reverse stock split, or recapitalization or any other transaction that has the effect, directly or indirectly, of increasing the proportionate share of the outstanding shares of any class of the Company's equity securities that is directly or indirectly owned by any stockholder that owns 5% or more of the Company's voting stock or any affiliate of such a stockholder, whether or not the transaction involves such a stockholder.
- The adoption of any plan or proposal for the Company's liquidation or dissolution proposed by or on behalf of a stockholder that owns 5% or more of the Company's voting stock or any affiliate of such a stockholder.

These provisions will not apply to any of the transactions described above if:

- The Company is at the time of the consummation of the transaction, and at all times throughout the preceding twelve months have been, directly or indirectly, the owner of a majority of each class of the outstanding equity securities of the 5% stockholder that is a party to the transaction; or
- The transaction has been approved by a majority of the members of the Company's Board of Directors who, at the time such approval is given, were not affiliates or nominees of the 5% stockholder; or
- Both of the following conditions have been met:
  - the aggregate amount of the cash and the fair market value, as determined in good faith by the Company's Board of Directors, of the consideration other than cash to be received per share by holders of the Company's voting stock in such transaction shall be at least equal to the highest per share price paid by the 5% stockholder for any shares of voting stock acquired by it;
  - within the two-year period immediately prior to the first public announcement of the proposal of the transaction, or
  - in the transaction in which it became a 5% stockholder, whichever is higher; and
- the consideration to be received by holders of a particular class of outstanding voting stock shall be in cash or in the same form as the 5% stockholder previously paid for shares of such voting stock. If the 5% stockholder paid for shares of any class of voting stock with varying forms of consideration, the form of consideration to be paid by the 5% stockholder for such class of voting stock shall be either cash or the form used to acquire the largest number of shares of such class of voting stock previously acquired by the stockholder.

## DESCRIPTION OF DEBT SECURITIES

The following description of the Company's 4.800% Notes due 2028 (the "2028 Notes") and 4.500% Notes due 2034 (the "2034 Notes," and together with the 2028 Notes, the "notes") is a summary and does not purport to be complete. This description is qualified in its entirety by reference to the Indenture, dated as of March 15, 2010 (as amended from time to time, the "Base Indenture"), among Welltower OP, as issuer, the Company, as guarantor, and The Bank of New York Mellon Trust Company, N.A., as trustee ("Trustee"), as supplemented in the case of the 2028 Notes by Supplemental Indenture No. 9, dated as of November 20, 2013, between the Company and the Trustee ("Supplemental Indenture No. 9") and in the case of the 2034 Notes by Supplemental Indenture No. 10, dated as of November 25, 2014 ("Supplemental Indenture No. 10," and together with Supplemental Indenture No. 9, the "Supplemental Indentures"). The Base Indenture as supplemented by the Supplemental Indentures shall be referred to in this description as "Indenture." In this section, unless specifically noted otherwise or unless the context otherwise requires, the terms "Issuer" and "Welltower OP" refer only to Welltower OP LLC and not its subsidiaries, the term "Company" refer only to Welltower Inc. and not its subsidiaries, and the terms "we," "us," and "our" refer only to the Company and the Issuer, collectively, and not their subsidiaries.

### The Notes

#### *The 2028 Notes*

Welltower OP issued £550,000,000 aggregate principal amount of the 2028 Notes on November 20, 2013. The 2028 Notes bear interest at a rate of 4.800% per year, payable annually in arrears on November 20 of each year, commencing November 20, 2014. The 2028 Notes mature on November 20, 2028. As of December 31, 2023, £550,000,000 aggregate principal amount of the 2028 Notes was outstanding.

#### *The 2034 Notes*

Welltower OP issued £500,000,000 aggregate principal amount of the 2034 Notes on November 25, 2014. The 2034 Notes bear interest at a rate of 4.500% per year, payable annually in arrears on December 1 of each year, commencing December 1, 2015. The 2034 Notes mature on December 1, 2034. As of December 31, 2023, £500,000,000 aggregate principal amount of the 2034 Notes was outstanding.

### General

Each of the notes were issued as a separate series under the Indenture, which provides that each series of notes may be re-opened and the Issuer may from time to time issue additional notes of the same series. The notes were issued in fully registered form without coupons, in minimum denominations of £100,000 and integral multiples of £1,000. The notes are evidenced by a global note in book-entry form, except under the limited circumstances described under "Book-Entry Delivery and Settlement" below.

The Bank of New York Mellon Trust Company, N.A. is the trustee under the Indenture and the paying agent for the notes is The Bank of New York Mellon, London Branch (the "Paying Agent").

If an interest payment date or the maturity date falls on a day that is not a business day, the related payment of principal or interest will be made on the next business day as if made on the date the payment was due and no interest will accrue on the amount payable for the period from and after that interest payment date or the maturity date. Interest on the notes is computed on the basis of an ACTUAL/ACTUAL (ICMA) (as defined in the rulebook of the International Capital Market Association) day count convention. The principal of each note payable at maturity or earlier redemption will be paid against presentation and surrender of the notes at the office or agency maintained for such purpose in London, initially the corporate trust office of the Paying Agent, located at One Canada Square, London E14 3AL, United Kingdom, in Sterling or, in the event the notes are redenominated into Euro, Euro.

For purposes of the notes, "business day" means any day other than a Saturday or Sunday, (1) which is not a day on which banking institutions in the City of New York or London are authorized or required by law, regulation or executive order to close and, (2) in the event that any payment by us of the principal of, and premium, if any, and interest on, the notes is to be made in Euro, on which the Trans-European Automated Real-Time Gross Settlement Express Transfer system (the TARGET2 system), or any successor thereto, is open.

The notes are senior unsecured obligations of the Issuer and rank equally with each other and with all of the Issuer's other unsecured senior indebtedness outstanding from time to time. The notes are fully and unconditionally guaranteed by the Company. Such guarantees of the notes are the Company's senior unsecured obligation. The notes are not guaranteed by Welltower OP's subsidiaries. The notes are effectively subordinated to the Issuer's secured indebtedness to the extent of the assets securing such indebtedness and to all liabilities of the Issuer's subsidiaries. The Issuer's subsidiaries are separate legal entities and have no obligation to pay any amounts due pursuant to the notes.

#### **Issuance in Sterling**

Initial holders were required to pay for the notes in Sterling, and principal, premium, if any, and interest payments in respect of the notes are payable in Sterling or, if the United Kingdom adopts Euro as its lawful currency, in Euro.

If Sterling or, in the event the notes are redenominated into Euro, Euro is unavailable to us due to the imposition of exchange controls or other circumstances beyond our control or, in the event the notes are redenominated into Euro, the Euro is no longer used by the member states of the European Monetary Union that have adopted the Euro as their currency or for the settlement of transactions by public institutions within the international banking community, then all payments in respect of the notes will be made in U.S. dollars until Sterling or Euro, as the case may be, is again available to us or so used. In such case, the amount payable on any date in Sterling or, in the event the notes are redenominated into Euro, Euro will be converted into U.S. dollars on the basis of the market exchange rate (as defined below) as determined by us in our sole discretion. Any payment in respect of the notes so made in U.S. dollars will not constitute an event of default under the Indenture. Neither the Trustee nor the Paying Agent shall be responsible for obtaining exchange rates, effecting conversions or otherwise handling redenominations.

The "market exchange rate" means the noon buying rate in The City of New York for cable transfers of Sterling or Euro, as the case may be, as certified for customs purposes (or, if not so certified, as otherwise determined) by the Federal Reserve Bank of New York.

#### **Certain Covenants**

Except as permitted and described below under "Merger, Consolidation or Sale of Assets," the Issuer has agreed to do all things necessary to preserve and keep its existence, rights and franchises, provided that it is in its best interests for the conduct of business.

To the extent permitted by law, we have agreed to file all annual, quarterly and other reports and financial statements with the Securities and Exchange Commission ("SEC") and the trustee on or before the applicable SEC filing dates whether or not we remain required to do so under the Exchange Act.

The notes are not secured by a mortgage, pledge or other lien. The Issuer covenants in the Supplemental Indentures not to pledge or otherwise subject to any Lien, any of its property or assets or those of its subsidiaries unless the notes are secured by such pledge or Lien equally and ratably with all other obligations secured thereby so long as such other obligations shall be so secured; provided, however, that such covenant does not apply to Liens securing obligations which do not in the aggregate at any one time outstanding exceed 40% of the sum of (i) the Total Assets (as defined below) of the Issuer and its consolidated subsidiaries as of the end of the calendar year or quarter covered in our most recently filed Form 10-K or Form 10-Q, as the case may be, prior to the incurrence of such additional Liens, and (ii) the purchase price of any real estate assets or mortgages receivable acquired, and the amount of any securities offering proceeds received (to the extent that such proceeds were not used to acquire real estate assets or mortgages receivable or used to reduce Indebtedness), by the Issuer or any subsidiary since the end of such calendar quarter, including those proceeds obtained in connection with the incurrence of such additional Liens. In addition, this covenant does not apply to:

- (a) Pledges or deposits by the Issuer or its subsidiaries under workers' compensation laws, unemployment insurance laws, social security laws, or similar legislation, or good faith deposits in connection with bids, tenders, contracts (other than for the payment of Indebtedness of the Issuer or its subsidiaries), or leases to which the Issuer or any of its subsidiaries is a party, or deposits to secure public or statutory obligations of the Issuer or its subsidiaries or deposits of cash or United States Government Bonds to secure surety, appeal, performance or other similar bonds to which the Issuer or any of its subsidiaries is a party, or deposits as security for contested taxes or import duties or for the payment of rent;

- (b) Liens imposed by law, such as carriers', warehousemen's, materialmen's and mechanics' liens, or Liens arising out of judgments or awards against the Issuer or any of its subsidiaries which the Issuer or such subsidiary at the time shall be currently prosecuting an appeal or proceeding for review;
- (c) Liens for taxes not yet subject to penalties for non-payment and Liens for taxes the payment of which is being contested in good faith and by appropriate proceedings;
- (d) Minor survey exceptions, minor encumbrances, easements or reservations of, or rights of, others for rights of way, highways and railroad crossings, sewers, electric lines, telegraph and telephone lines and other similar purposes, or zoning or other restrictions as to the use of real properties;
- (e) Liens incidental to the conduct of the business of the Issuer or any of its subsidiaries or to the ownership of its or their respective properties that were not incurred in connection with the Issuer's or such subsidiary's Indebtedness of, all of which Liens referred to in this clause (e) do not in the aggregate materially impair the value of the properties to which they relate or materially impair their use in the operation of the business taken as a whole of the Issuer and its subsidiaries, and as to all of the foregoing referenced in clauses (a) through (e), only to the extent arising and continuing in the ordinary course of business;
- (f) Purchase money Liens on property acquired or held by the Issuer or its subsidiaries in the ordinary course of business, securing Indebtedness incurred or assumed for the purpose of financing all or any part of the cost of such property; provided, that (i) any such Lien attaches concurrently with or within 20 days after the acquisition thereof, (ii) such Lien attaches solely to the property so acquired in such transaction, (iii) the principal amount of the Indebtedness secured thereby does not exceed 100% of the cost of such property, and (iv) the aggregate amount of all such Indebtedness on a consolidated basis for the Issuer and its subsidiaries shall not at any time exceed \$1,000,000;
- (g) Liens existing on the Issuer's balance sheet as of December 31, 2001; and
- (h) Any extension, renewal or replacement (or successive extensions, renewals or replacements), as a whole or in part, of any Lien referred to in the foregoing clauses (a) through (g) inclusive; provided, however, that the amount of any and all obligations and Indebtedness secured thereby shall not exceed the amount thereof so secured immediately prior to the time of such extension, renewal or replacement and that such extension, renewal or replacement shall be limited to all or a part of the property which secured the Lien so extended, renewed or replaced (plus improvements on such property).

The Issuer also covenants in the Supplemental Indentures that it will not create, assume, incur, or otherwise become liable in respect of, any Indebtedness if the aggregate outstanding principal amount of Indebtedness of the Issuer and its consolidated subsidiaries is, at the time of such creation, assumption or incurrence and after giving effect thereto and to any concurrent transactions, greater than 60% of the sum of (i) the Total Assets of the Issuer and its consolidated subsidiaries as of the end of the calendar year or quarter covered in our most recently filed Form 10-K or Form 10-Q, as the case may be, prior to the incurrence of such additional Indebtedness and (ii) the purchase price of any real estate assets or mortgages receivable acquired, and the amount of any securities offering proceeds received (to the extent that such proceeds were not used to acquire real estate assets or mortgages receivable or used to reduce Indebtedness), by the Issuer or any subsidiary since the end of such calendar quarter, including those proceeds obtained in connection with the incurrence of such additional Indebtedness.

The Issuer also covenants in the Supplemental Indentures that it will have or maintain, on a consolidated basis, as of the last day of each fiscal quarter, Interest Coverage (as defined below) of not less than 150%.

Finally, the Issuer covenants in the Supplemental Indentures that it will maintain, at all times, Total Unencumbered Assets (as defined below) of not less than 150% of the aggregate outstanding principal amount of the Unsecured Debt (as defined below) of the Issuer and its subsidiaries on a consolidated basis.

For purposes of the foregoing covenants, the defined terms have the following meanings:

“*Capital Lease*”—means at any time any lease of property, real or personal, which, in accordance with GAAP (as defined below), would at such time be required to be capitalized on a balance sheet of the lessee.

“*Capitalized Lease Obligations*”—means as to any Person, the obligations of such Person to pay rent or other amounts under a lease of (or other agreement conveying the right to use) real and/or personal property which obligations are required to be classified and accounted for as a Capital Lease on a balance sheet of such Person under GAAP.

“*Cash*”—means as to any Person, such Person’s cash and cash equivalents, as defined in accordance with GAAP consistently applied.

“*EBITDA*”—means for any period, with respect to the Issuer and its subsidiaries on a consolidated basis, determined in accordance with GAAP, the sum of net income (or net loss) for such period plus, the sum of all amounts treated as expenses for: (a) interest, (b) depreciation, (c) amortization, and (d) all accrued taxes on or measured by income to the extent included in the determination of such net income (or net loss); provided, however, that net income (or net loss) shall be computed without giving effect to extraordinary losses or gains.

“*Funded Indebtedness*”—means as of any date of determination thereof, (a) all Indebtedness of any Person, determined in accordance with GAAP, which by its terms matures more than one year after the date of calculation, and any such Indebtedness maturing within one year from such date which is renewable or extendable at the option of the obligor to a date more than one year from such date, and (b) the current portion of all such Indebtedness.

“*GAAP*”—means generally accepted accounting principles of the United States.

“*Indebtedness*”—means with respect to any Person, all: (a) liabilities or obligations, direct and contingent, which in accordance with GAAP would be included in determining total liabilities as shown on the liability side of a balance sheet of such Person at the date as of which Indebtedness is to be determined, including, without limitation, contingent liabilities that in accordance with such principles, would be set forth in a specific dollar amount on the liability side of such balance sheet, and Capitalized Lease Obligations of such Person; (b) liabilities or obligations of others for which such Person is directly or indirectly liable, by way of guaranty (whether by direct guaranty, suretyship, discount, endorsement, take-or-pay agreement, agreement to purchase or advance or keep in funds or other agreement having the effect of a guaranty) or otherwise; (c) liabilities or obligations secured by Liens on any assets of such Person, whether or not such liabilities or obligations shall have been assumed by it; and (d) liabilities or obligations of such Person, direct or contingent, with respect to letters of credit issued for the account of such Person and bankers acceptances created for such Person.

“*Interest Coverage*”—means as of the last day of any fiscal quarter, the quotient, expressed as a percentage (which may be in excess of 100%), determined by dividing EBITDA by Interest Expense; all of the foregoing calculated by reference to the immediately preceding four fiscal quarters ending on such date of determination.

“*Interest Expense*”—means for any period, on a combined basis, the sum of all interest paid or payable (excluding unamortized debt issuance costs) on all items of Indebtedness outstanding at any time during such period.

“*Lien*”—means any mortgage, deed of trust, pledge, security interest, encumbrance, lien, claim or charge of any kind (including any agreement to give any of the foregoing), any conditional sale or other title retention agreement, any lease in the nature of any of the foregoing, and the filing of or agreement to give any financing statement under the Uniform Commercial Code of any jurisdiction.

“*Person*”—means any individual, corporation, partnership, limited liability company, joint venture, trust, unincorporated organization, or government or any political subdivision thereof.

“*Total Assets*”—means on any date, consolidated total assets of the Issuer and its subsidiaries, as such amount would appear on the Issuer’s consolidated balance sheet prepared as of such date in accordance with GAAP.

*“Total Unencumbered Assets”*—means on any date, net real estate investments (valued on a book basis) of the Issuer and its subsidiaries that are not subject to any Lien which secures indebtedness for borrowed money by the Issuer and its subsidiaries plus, without duplication, loan loss reserves relating thereto, accumulated depreciation thereon plus Cash, as all such amounts would appear on the Issuer’s consolidated balance sheet prepared as of such date in accordance with GAAP; provided, however, that “Total Unencumbered Assets” does not include net real estate investments under unconsolidated joint ventures of the Issuer and of its subsidiaries.

*“Unsecured Debt”*—means Funded Indebtedness less Indebtedness secured by Liens on the property or assets of the Issuer and its subsidiaries.

#### **Discharge, Defeasance and Covenant Defeasance**

**Discharge.** We may discharge some obligations to holders of any series of debt securities that either have become due and payable or will become due and payable within one year, or scheduled for redemption within one year, by irrevocably depositing with the trustee, in trust, funds in the applicable currency in an amount sufficient to pay the debt securities, including any premium and interest.

**Defeasance and Covenant Defeasance.** We, at our option (a), will be discharged from any and all obligations in respect of the notes (except for certain obligations to issue definitive notes in exchange for temporary notes, to register the transfer or exchange of the notes, to replace destroyed, stolen, lost or mutilated notes, and to maintain an office or agency in respect of the notes and hold moneys for payment in trust) or (b) will be released from our obligations to comply with certain of the covenants provided for in the Indenture, including but not limited to those that are specified under “Certain Covenants” above with respect to the notes, and the occurrence of an event of default with respect to any such covenants and including those events of default described below under “Events of Default” shall no longer be an event of default if, in either case, the Issuer irrevocably deposits with the Trustee, in trust, money or United Kingdom government obligations that through payment of interest thereon and principal thereof in accordance with their terms will provide money in an amount sufficient to pay all of the principal of (and premium, if any) and any interest on the notes on the dates such payments are due (which may include one or more redemption dates designated by us) in accordance with the terms of such notes.

Such a trust may only be established if, among other things, (a) no event of default or event which with the giving of notice or lapse of time, or both, would become an event of default under the Indenture shall have occurred and be continuing on the date of such deposit, and (b) the Issuer shall have delivered an opinion of counsel to the effect that the holders of the notes of such series will not recognize gain or loss for United States federal income tax purposes as a result of such deposit or defeasance and will be subject to United States federal income tax in the same manner as if such defeasance had not occurred. In the event we omit to comply with our remaining obligations under the Indenture after a defeasance of the Indenture with respect to the notes and the notes are declared due and payable because of the occurrence of any undefeased event of default, the amount of money and United Kingdom government obligations on deposit with the Trustee may be insufficient to pay amounts due on the notes at the time of the acceleration resulting from such event of default. However, we will remain liable in respect of such payments.

#### **Sinking Fund**

The notes are not entitled to any sinking fund payments.

#### **Optional Redemption**

The notes may be redeemed at the Issuer’s option, at any time in whole or from time to time in part, at a redemption price, as determined by the Issuer, equal to the sum of (i) the principal amount of the notes (or portion of such notes) being redeemed plus accrued and unpaid interest thereon to but excluding the redemption date and (ii) the Make-Whole Amount, if any; provided, however, that if the Issuer redeems the notes 90 or fewer days prior to the maturity date, the redemption price will equal 100% of the principal amount of the notes (or portion of such notes) being redeemed plus accrued and unpaid interest thereon to but excluding the redemption date.

If notice has been given as provided in the Indenture and funds for the redemption of any notes (or any portion of the notes) called for redemption shall have been made available on the redemption date referred to in such notice, such notes (or any portion of the notes) will cease to bear interest on the redemption date specified in such notice and the only right of the holders of the notes will be to receive payment of the redemption price.

Notice of any optional redemption of any notes (or any portion of the notes) will be transmitted to holders as shown in the security register for such notes, not more than 60 nor less than 30 days prior to the redemption date in the case of the 2028 Notes and not more than 30 nor less than 15 days prior to the redemption date in the case of the 2034 Notes. The notice of redemption will specify, among other items, the redemption price and the principal amount of the notes held by such holder to be redeemed.

The Issuer will notify the Trustee at least 60 business days prior to giving notice of redemption (or such shorter period as is satisfactory to the Trustee) in the case of the 2028 Notes and 5 business days prior to giving notice of redemption (or such shorter period as is satisfactory to the Trustee) in the case of the 2034 Notes of the aggregate principal amount of such notes to be redeemed and their redemption date. If less than all of the notes are to be redeemed at the Issuer's option, the Trustee shall select, in such manner as it shall deem fair and appropriate, the notes to be redeemed in whole or in part and in accordance with the procedures of the applicable depositary.

As used herein:

*"Comparable Government Bond Rate"*—means the price, expressed as a percentage (rounded to three decimal places, 0.0005 being rounded upwards), at which the gross redemption yield on the notes, if they were to be purchased at such price on the third business day prior to the date fixed for redemption or the date of accelerated payment, would be equal to the gross redemption yield on such business day of the Comparable Government Bond (as defined below) on the basis of the middle market price of the Comparable Government Bond prevailing at 11:00 a.m. (London time) on such business day as determined by an independent investment bank selected by the Issuer.

*"Comparable Government Bond"*—means, in relation to any Comparable Government Bond Rate calculation, at the discretion of an independent investment bank selected by the Issuer, a United Kingdom government bond whose maturity is closest to the maturity of the notes, or if such independent investment bank in its discretion considers that such similar bond is not in issue, such other United Kingdom government bond as such independent investment bank may, with the advice of three brokers of, and/or market makers in, United Kingdom government bonds selected by such independent investment bank, determine to be appropriate for determining the Comparable Government Bond Rate.

*"Make-Whole Amount"*—means, in connection with any optional redemption or accelerated payment of any notes, the excess, if any, of (i) the aggregate present value, as of the date of such redemption or accelerated payment of each pound Sterling of principal being redeemed or paid and the amount of interest (exclusive of interest accrued to the date of redemption or accelerated payment) that would have been payable in respect of each such pound Sterling if such redemption or accelerated payment had not been made, determined by discounting, on an annual basis (ACTUAL/ACTUAL (ICMA) (as defined in the rulebook of the International Capital Market Association)), such principal and interest at the Reinvestment Rate (as defined below) from the respective dates on which such principal and interest would have been payable if such redemption or accelerated payment had not been made, to the date of redemption or accelerated payment, over (ii) the aggregate principal amount of the notes being redeemed or paid.

*"Reinvestment Rate"*—means the Comparable Government Bond Rate plus 0.30%.

The notes are also subject to redemption prior to maturity if certain events occur involving United States taxation. If any of these special tax events do occur, the notes may be redeemed at a redemption price of 100% of their principal amount plus accrued and unpaid interest to, but not including, the redemption date. See "Redemption for Tax Reasons."

#### **Payment of Additional Amounts**

All payments in respect of the notes will be made by or on behalf of us without withholding or deduction for, or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature, imposed or levied by the United States or any taxing authority thereof or therein, unless such withholding or deduction is required by law. If such withholding or deduction is required by law, we will pay to a holder who is not a United States person (as defined below) such additional amounts on the notes as are necessary in order that the net payment by us or a paying agent of the principal of, and Make-Whole Amount, if any, and interest on, the notes to such holder, after such withholding or deduction will not be less than the amount provided in the notes to be then due and payable; provided, however, that the foregoing obligation to pay additional amounts shall not apply:

- (1) to any tax, assessment or other governmental charge that would not have been imposed but for the holder, or a fiduciary, settlor, beneficiary, member or shareholder of the holder if the holder is an estate, trust, partnership or corporation, or a person holding a power over an estate or trust administered by a fiduciary holder, being considered as:
  - (a) being or having been engaged in a trade or business in the United States or having or having had a permanent establishment in the United States or having or having had a qualified business unit which has the U.S. dollar as its functional currency;
  - (b) having a current or former connection with the United States (other than a connection arising solely as a result of the ownership of the notes, the receipt of any payment or the enforcement of any rights thereunder) or being considered as having such relationship, including being or having been a citizen or resident of the United States;
  - (c) being or having been a personal holding company, a passive foreign investment company or a controlled foreign corporation with respect to the United States or a foreign personal holding company that has accumulated earnings to avoid United States federal income tax;
  - (d) being or having been a “10-percent shareholder” of the Company as defined in section 871(h)(3) of the Internal Revenue Code of 1986, as amended (the “Code”), or any successor provision; or
  - (e) being a bank receiving payments on an extension of credit made pursuant to a loan agreement entered into in the ordinary course of its trade or business;
- (2) to any holder that is not the sole beneficial owner of the notes, or a portion of the notes, or that is a fiduciary, partnership or limited liability company, but only to the extent that a beneficiary or settlor with respect to the fiduciary, a beneficial owner or member of the partnership or limited liability company would not have been entitled to the payment of an additional amount had the beneficiary, settlor, beneficial owner or member received directly its beneficial or distributive share of the payment;
- (3) to any tax, assessment or other governmental charge that would not have been imposed but for the failure of the holder or any other person to comply with certification, identification or information reporting requirements concerning the nationality, residence, identity or connection with the United States of the holder or beneficial owner of the notes, if compliance is required by statute, by regulation of the United States or any taxing authority therein or by an applicable income tax treaty to which the United States is a party as a precondition to exemption from such tax, assessment or other governmental charge;
- (4) to any tax, assessment or other governmental charge that is imposed otherwise than by withholding by us or a paying agent from the payment;
- (5) to any tax, assessment or other governmental charge that would not have been imposed but for a change in law, regulation, or administrative or judicial interpretation that becomes effective more than 15 days after the payment becomes due or is duly provided for, whichever occurs later;
- (6) to any estate, inheritance, gift, sales, excise, transfer, wealth, capital gains or personal property tax or similar tax, assessment or other governmental charge;
- (7) to any withholding or deduction that is imposed on a payment to an individual and that is required to be made pursuant to any law implementing or complying with, or introduced in order to conform to, any European Union Directive on the taxation of savings;
- (8) to any tax, assessment or other governmental charge required to be withheld by any paying agent from any payment of principal of or interest on any Note, if such payment can be made without such withholding by at least one other paying agent;

- (9) to any tax, assessment or other governmental charge that would not have been imposed but for the presentation by the holder of any Note, where presentation is required, for payment on a date more than 30 days after the date on which payment became due and payable or the date on which payment thereof is duly provided for, whichever occurs later;
- (10) to any withholding or deduction that is imposed on a payment pursuant to Sections 1471 through 1474 of the Code and related Treasury regulations and pronouncements (the Foreign Account Tax Compliance Act) or any successor provisions and any regulations or official law, agreement or interpretations thereof or any regulations implementing an intergovernmental approach thereto; or
- (11) in the case of any combination of items (1), (2), (3), (4), (5), (6), (7), (8), (9) and (10).

The notes are subject in all cases to any tax, fiscal or other law or regulation or administrative or judicial interpretation applicable to the notes. Except as specifically provided under this heading "Payment of Additional Amounts," we will not be required to make any payment for any tax, duty, assessment or governmental charge of whatever nature imposed by any government or a political subdivision or taxing authority of or in any government or political subdivision.

As used under this heading "Payment of Additional Amounts" and under the heading "Redemption for Tax Reasons," the term "United States" means the United States of America (including the states and the District of Columbia and any political subdivision thereof), and the term "United States person" means any individual who is a citizen or resident of the United States for U.S. federal income tax purposes, a corporation, partnership or other entity created or organized in or under the laws of the United States, any state of the United States or the District of Columbia, including an entity treated as a corporation for United States income tax purposes, or any estate or trust the income of which is subject to United States federal income taxation regardless of its source.

#### **Redemption for Tax Reasons**

If, as a result of any change in, or amendment to, the laws (or any regulations or rulings promulgated under the laws) of the United States (or any taxing authority thereof or therein), or any change in, or amendments to, an official position regarding the application or interpretation of such laws, regulations or rulings, which change or amendment is announced or becomes effective, we become or, based upon a written opinion of independent counsel selected by the Issuer, will become obligated to pay additional amounts as described herein under the heading "Payment of Additional Amounts" with respect to the notes, then the Issuer may at any time at its option redeem, in whole, but not in part, the notes on not less than 30 nor more than 60 days' prior notice to the holders of the notes, at a redemption price equal to 100% of the principal amount of the notes being redeemed, together with accrued and unpaid interest on the notes to, but not including, the redemption date.

#### **Book-Entry Delivery and Settlement**

The notes are represented by one or more fully registered global notes. Each such global note was deposited with, or on behalf of, a common depositary for, and in respect of interests held through, Euroclear and Clearstream. Except as described herein, certificates will not be issued in exchange for beneficial interests in the global notes. Except as set forth below, the global notes may be transferred, in whole and not in part, only to Euroclear or Clearstream or their respective nominees. Beneficial interests in the global notes will be represented, and transfers of such beneficial interests will be effected, through accounts of financial institutions acting on behalf of beneficial owners as direct or indirect participants in Euroclear or Clearstream. Investors may hold their interests in the global notes through Clearstream or Euroclear, either as a participant in such systems or indirectly through organizations which are participants in such systems. Book-entry interests in the notes and all transfers relating to the notes will be reflected in the book-entry records of Clearstream and Euroclear. Those beneficial interests will be in denominations of £100,000 and integral multiples of £1,000 in excess thereof.

Except as provided below, owners of beneficial interests in the global notes will not be entitled to have the notes registered in their names, will not receive or be entitled to receive physical delivery of the notes in definitive form and will not be considered the owners or holders of the notes under the Indenture, including for purposes of receiving any reports delivered by us or the Trustee pursuant to the Indenture. Accordingly, each person owning a beneficial interest in a note must rely on the procedures of the clearing systems and, if such person is not a participant of the clearing systems, on the procedures of the participant through which such person owns its interest,

in order to exercise any rights of a holder of notes. So long as the common depositary for Euroclear and Clearstream is the registered owner of the global notes, the common depositary for all purposes will be considered the sole holder of the notes represented by the global notes under the Indenture and the global notes.

#### **Exchange of Global Notes for Certificated Notes**

Subject to certain conditions, the notes represented by the global notes are exchangeable for certificated notes in definitive form of like tenor in minimum denominations of £100,000 principal amount and multiples of £1,000 in excess thereof if:

- (1) the common depositary notifies us that it is unwilling, unable or no longer qualified to continue as depositary for the global notes and the Issuer fails to appoint a successor depositary within 90 calendar days;
- (2) the Issuer, at its option, notify the Trustee in writing that the Issuer elects to cause the issuance of certificated notes; or
- (3) there has occurred and is continuing an event of default with respect to the notes.

Any note that is exchangeable as above is exchangeable for certificated notes issuable in authorized denominations and registered in such names as the common depositary shall direct (in accordance with its customary procedures). Subject to the foregoing, a global note is not exchangeable, except for a global note of the same aggregate denomination to be registered in the name of the common depositary (or its nominee).

#### **Events of Default**

Each of the following events is defined in the Base Indenture as an “event of default” for any series of debt securities:

- We do not pay the principal or any premium on a debt security of that series within 30 days after its maturity date.
- We do not pay interest on a debt security of that series within 30 days after its due date.
- We do not deposit any sinking fund payment for that series within 30 days after its due date.
- We remain in breach of any other term of the applicable indenture (other than a term added to the indenture solely for the benefit of another series) for 60 days after we receive a written notice of default from the trustee or holders of at least a majority in principal amount of debt securities of the affected series specifying the breach and requiring it to be remedied.
- We default under any of our other indebtedness in specified amounts after the expiration of any applicable grace period, which default results in the acceleration of the maturity of such indebtedness. Such default is not an event of default if the other indebtedness is discharged, or the acceleration is rescinded or annulled, within a period of 10 days after we receive a written notice from the trustee or holders of at least a majority in principal amount of debt securities of the affected series specifying the default and requiring that we discharge the other indebtedness or cause the acceleration to be rescinded or annulled.
- We or one of our “significant subsidiaries,” if any, files for bankruptcy or certain other events in bankruptcy, insolvency or reorganization occur. The term “significant subsidiary” means each of our significant subsidiaries, if any, as defined in Regulation S-X under the Securities Act of 1933, as amended.
- Any other event of default described in the applicable prospectus supplement occurs.

In addition to the events of default in the Base Indenture, the following constitute events of default under the Supplemental Indentures:

- We do not pay the principal or any premium on the notes at their maturity date.
- We default under any of our other indebtedness in an aggregate principal amount exceeding \$10,000,000 after the expiration of any applicable grace period, which default results in the acceleration of the maturity of such indebtedness. Such default is not an event of default if the other indebtedness is discharged, or the acceleration is rescinded or annulled, within a period of 10 days after we receive notice specifying the default and requiring that we discharge the other indebtedness or cause the acceleration to be rescinded or annulled. Either the Trustee or the holders of more than 50% in principal amount of the outstanding notes may send the notice.
- The entry by a court of competent jurisdiction of one or more judgments, orders or decrees against us or any of our subsidiaries in an aggregate amount (excluding amounts fully covered by insurance) in excess of \$10,000,000 and such judgments, orders or decrees remain undischarged, unstayed and unsatisfied in an aggregate amount (excluding amounts fully covered by insurance) in excess of \$10,000,000 for a period of 30 consecutive days.

If an event of default has occurred and has not been cured, the trustee or the holders of at least a majority in principal amount of the debt securities of the affected series may declare the entire principal amount of all the debt securities of that series to be due and immediately payable. If an event of default occurs because of certain events in bankruptcy, insolvency or reorganization, the principal amount of all the debt securities of that series will be automatically accelerated, without any action by the trustee or any holder. At any time after the trustee or the holders have accelerated any series of debt securities, but before a judgment or decree for payment of the money due has been obtained, the holders of at least a majority in principal amount of the debt securities of the affected series may, under certain circumstances, rescind and annul such acceleration.

The trustee will be required to give notice to the holders of debt securities within 90 days after a default under the applicable indenture unless the default has been cured or waived. The trustee may withhold notice to the holders of any series of debt securities of any default with respect to that series, except a default in the payment of the principal of or interest on any debt security of that series, if specified responsible officers of the trustee in good faith determine that withholding the notice is in the interest of the holders.

Except in cases of default, where the trustee has some special duties, the trustee is not required to take any action under the applicable indenture at the request of any holders unless the holders offer the trustee reasonable protection from expenses and liability. We refer to this as an "indemnity." If reasonable indemnity satisfactory to it is provided, the holders of a majority in principal amount of the outstanding securities of the relevant series may direct the time, method and place of conducting any lawsuit or other formal legal action seeking any remedy available to the trustee. These majority holders may also direct the trustee in performing any other action under the applicable indenture, subject to certain limitations.

Before you bypass the trustee and bring your own lawsuit or other formal legal action or take other steps to enforce your rights or protect your interests relating to the debt securities, the following must occur:

- you must give the trustee written notice that an event of default has occurred and remains uncured;
- the holders of at least a majority in principal amount of all outstanding securities of the relevant series must make a written request that the trustee take action because of the default, and must offer reasonable indemnity to the trustee against the cost and other liabilities of taking that action; and
- the trustee must have not taken action for 60 days after receipt of the notice and offer of indemnity.

However, you are entitled at any time to bring a lawsuit for the payment of money due on your security after its due date.

Every year we will furnish to the trustee a written statement by certain of our officers certifying that to their knowledge we are in compliance with the applicable indenture, or else specifying any default.

#### **Merger, Consolidation or Sale of Assets**

Under the Indenture, we are permitted to consolidate or merge with another company. In addition, we are permitted to sell substantially all of our assets to another company, or to buy substantially all of the assets of another company. However, we may not take any of these actions unless the following conditions are met:

- if we merge out of existence or sell our assets, the other company must be an entity organized under the laws of one of the states of the United States or the District of Columbia or under United States federal law and must agree to be legally responsible for our debt securities; and
- immediately after the merger, sale of assets or other transaction, we may not be in default on the debt securities. A default for this purpose would include any event that would be an event of default if the requirements regarding notice of default or continuing default for a specific period of time were disregarded.

#### **Modification of an Indenture**

There are three types of changes we can make to the Indenture and the debt securities:

***Changes Requiring Your Approval.*** First, there are changes we cannot make to your debt securities without your specific approval. The following is a list of those types of changes:

- change the stated maturity of the principal or interest on a debt security;
- reduce any amounts due on a debt security;
- reduce the amount of principal payable upon acceleration of the maturity of a debt security following a default;
- change the currency of payment on a debt security;
- impair your right to sue for payment;
- modify the subordination provisions, if any, in a manner that is adverse to you;
- reduce the percentage of holders of debt securities whose consent is needed to modify or amend an indenture or to waive compliance with certain provisions of an indenture;
- reduce the percentage of holders of debt securities whose consent is needed to waive past defaults or change certain provisions of the indenture relating to waivers of default; or
- waive a default or event of default in the payment of principal, interest, or premium, if any, on the debt securities.

***Changes Requiring a Majority Vote.*** The second type of change is the kind that requires the vote of holders of debt securities owning a majority of the principal amount of the particular series affected. Most changes fall into this category, except for clarifying changes and certain other changes that would not materially adversely affect holders of the debt securities. We require the same vote to obtain a waiver of a past default; however, we cannot obtain a waiver of a payment default or any other aspect of an indenture or the debt securities listed in the first category described above under "Changes Requiring Your Approval" unless we obtain your individual consent to the waiver.

***Changes Not Requiring Approval.*** The third type of change does not require any vote by holders of debt securities. This type is limited to clarifications and certain other changes that would not materially adversely affect holders of the debt securities.

***Further Details Concerning Voting.*** Debt securities are not considered outstanding, and therefore the holders of debt securities are not eligible to vote on matters relating thereto, if we have deposited or set aside in trust for such holders money for payment or redemption of debt securities or if we or one of our affiliates own the debt securities. The holders of debt securities are also not eligible to vote if the debt securities have been fully defeased.

**Welltower Inc.****Non-Employee Director Compensation****Effective January 1, 2024**

For each calendar year, each non-employee member of the Board of Directors of Welltower Inc. (the "Company") will receive an annual retainer of \$100,000, payable in equal quarterly installments. If there is a non-employee director serving as the Chair of the Board, such individual will receive an additional retainer of \$250,000. Each non-employee member of the Executive Committee will receive an additional retainer of \$7,500. Additionally, the chairs of the Audit Committee, the Compensation Committee, the Nominating/Corporate Governance Committee and the Investment Committee will receive committee chair retainers of \$35,000, \$30,000, \$25,000 and \$30,000, respectively. The members of the Audit Committee, the Compensation Committee, the Nominating/Corporate Governance Committee and the Investment Committee who are not the chairs of those committees will receive committee retainers of \$17,500, \$15,000, \$12,500 and \$15,000, respectively. Meeting fees of \$1,500 per meeting will be paid to attending non-employee members of the Board for Board meetings in excess of eight meetings in a calendar year. Also, meeting fees of \$1,000 per meeting will be paid to attending non-employee members of a committee for committee meetings in excess of eight meetings in a calendar year.

Each of the non-employee directors will receive, in each calendar year, a grant of deferred stock units with a value of \$200,000, pursuant to the Company's 2022 Long-Term Incentive Plan. The deferred stock units will be convertible into shares of common stock of the Company on the anniversary of the date of the grant. Recipients of the deferred stock units also will be entitled to dividend equivalent rights, which may be paid in additional shares of the Company's common stock if a director elects. Directors shall have the right to defer receipt of any deferred stock units until after the time of vesting, but no later than 11 years after the vesting date.

Any cash compensation may be deferred into the Nonqualified Deferred Compensation Plan or may be taken in the form of a deferred stock unit grant and combined with the annual deferred stock unit of \$200,000. Any stock compensation may be taken in the form of deferred stock units or profits interests in the Company's operating subsidiary, which is a limited liability company.

**WELLTOWER INC. 2022 LONG-TERM INCENTIVE PLAN**  
**RESTRICTED STOCK UNIT GRANT AGREEMENT (TIME-BASED)**  
**GRANT NOTICE**

2. **Grant of Restricted Stock Units.** The Corporation, a Delaware corporation ("the Corporation"), hereby grants (the "Grant") to **Participant** (the "Participant") a total of #GrantCustom1# restricted stock units with respect to shares of the Corporation's common stock, \$1.00 par value per share (the "Restricted Stock Units"), as of #GrantDate# (the "Date of Grant").

2. **Vesting, When Restricted Stock Units Vest.** The Restricted Stock Units (or "RSUs") shall vest as follows:

<u>DATE</u>	NUMBER OF UNITS THAT BECOME VESTED
01/15/2025 ("Initial Vesting Date")	#GrantCustom2# units
01/15/2026	#GrantCustom3# units
01/15/2027	#GrantCustom4# units
01/15/2028	#GrantCustom5# units

in annual installments on the subsequent anniversaries of such Initial Vesting Date, or at such earlier time pursuant to Section 5 of the Terms and Conditions (as defined below). With respect to RSUs described in (a) or (b) above, in the absence of any accelerated vesting under Section 5 of the Terms and Conditions, the following numbers of units shall vest on the following dates:

3. **Incorporation by Reference.** The Corporation and the Participant acknowledge and agree that this Grant Notice shall incorporate by reference all terms and conditions set forth in the following attached Restricted Stock Unit Terms and Conditions (the “**Terms and Conditions**”).

4. **Acknowledgement and Agreement.** The Participant shall acknowledge and agree to the terms and conditions of this Grant Notice and the Terms and Conditions by e-signature, email or other form of electronic confirmation. The Participant's failure to complete such acknowledgement and agreement shall not affect the Date of Grant but may affect the Participant's ability to receive shares of the Corporation's common stock.

5. **IN WITNESS WHEREOF**, the parties have executed this Agreement on the date and year first above written.

PARTICIPANT WELLTOWER INC.

By: #Signature# By://Matthew G. McQueen

Name: #ParticipantName# Name: Matthew G. McQueen

Title: EVP, General Counsel & Corporate Secretary

## RESTRICTED STOCK UNIT TERMS AND CONDITIONS

These Restricted Stock Unit Terms and Conditions (the “**Terms and Conditions**”) shall apply to each grant of Restricted Stock Units (as defined in the attached Grant Notice) by Welttower Inc., a Delaware corporation (the “**Corporation**”), to the Participant (as defined in the Grant Notice).

### RECITALS:

- A. The Participant is an employee of the Corporation.
- B. The Corporation adopted the Welttower Inc. 2022 Long-Term Incentive Plan (the “**Plan**”) in order to provide select officers and key employees with incentives to achieve long-term corporate objectives. Capitalized terms used without definitions in these Terms and Conditions or in the Grant Notice shall have the meaning given to those terms in the Plan.
- C. The Compensation Committee of the Corporation’s Board of Directors (the “**Committee**”) has decided that the Participant should be granted Restricted Stock Units subject to time-based vesting conditions, on the terms and conditions set forth in the Grant Notice and these Terms and Conditions and in accordance with the terms of the Plan.
- D. The Restricted Stock Units granted to the Participant shall be payable in shares of the Corporation’s common stock, \$1.00 par value per share (**Common Stock**), upon the satisfaction of the conditions set forth below and in accordance with the terms of the Plan.
- E. The grant of the Restricted Stock Units has been made by the Corporation in consideration of the past and future services provided by the Participant to the Corporation and the various covenants and agreements contained in the Grant Notice and these Terms and Conditions.

1. **Grant of Restricted Stock Units.** The Corporation has granted to the Participant the Restricted Stock Units, subject to the transfer restrictions, vesting schedule and other conditions set forth in the Grant Notice, these Terms and Conditions and the Plan. Upon vesting, the Restricted Stock Units shall become issuable in shares of Common Stock. The Participant shall not be required to provide the Corporation with any payment (other than the Participant’s past and future services to the Corporation) in exchange for such Restricted Stock Units or in exchange for the issuance of shares of Common Stock upon the vesting and settlement of such Restricted Stock Units.

2. **Vesting; When Restrictions Lapse.** Section 2 of the Grant Notice contains the schedule for vesting and lapse of restrictions with respect to the Restricted Stock Units.

3. **Restrictions on Delivery of Shares of Common Stock**

(a) The Participant shall not be entitled to the issuance of shares of Common Stock until such Restricted Stock Units have become vested. Further, the Participant shall not have any of the rights and privileges of a stockholder of the Corporation (including voting rights and the right to receive dividends) until the shares of Common Stock are issued to the Participant. The Corporation shall pay in cash to the Participant an amount equal to the dividends and other distributions paid on a Share (multiplied by the number of Restricted Stock Units then outstanding under this Grant) for which the record date occurred on or after the date that such Restricted Stock Units were granted and prior to the date on which shares of Common Stock are issued to the Participant (excluding dividends and distributions paid in the form of additional Shares).

(b) The Restricted Stock Units may not be sold, transferred, assigned, pledged or otherwise encumbered or disposed of by the Participant, and the underlying shares of Common Stock potentially issuable to the Participant under the Grant Notice and these Terms and Conditions may not be sold, transferred, assigned, pledged or otherwise encumbered by the Participant until such shares are so issued and cease to be subject to a risk of forfeiture or as otherwise permitted by the Plan or the Committee or its duly authorized delegate. Any attempt to dispose of the Participant’s Restricted Stock Units or shares of Common Stock issued thereunder in a manner contrary to the restrictions set forth in the Grant Notice and these Terms and Conditions and the Plan, except as authorized by the Committee or its duly authorized delegate, shall be ineffective, null and void.

(c) As a condition of receiving the Grant, whether or not the Participant receives any payment or other benefit under the Grant, the Participant shall comply with the following restrictive covenants.

(i) Protection of Confidential Information. Participant, both during employment with the Corporation and thereafter, shall not, directly or indirectly, disclose or make available to any person, firm, corporation, association or other entity for any reason or purpose whatsoever, any Confidential Information (as defined below) except as may be required for Participant to perform in good faith his or her job responsibilities to the Corporation while employed by the Corporation. Upon Participant's termination of employment, Participant shall return to the Corporation all Confidential Information and shall not retain any Confidential Information in Participant's possession that is in written or other tangible form and shall not furnish any such Confidential Information to any third party, except as provided herein. Notwithstanding the foregoing, this Section 3(c)(i) shall not apply to Confidential Information that (i) was publicly known at the time of disclosure to Participant, (ii) becomes publicly known or available thereafter other than by any means in violation of this Section 3(c) or any other duty owed to the Corporation by Participant, (iii) is lawfully disclosed to Participant by a third party, or (iv) is required to be disclosed by law or by any court, arbitrator or administrative or legislative body with actual or apparent jurisdiction to order Participant to disclose or make accessible any information or is voluntarily disclosed by Participant to law enforcement or other governmental authorities. Furthermore, in accordance with the Defend Trade Secrets Act of 2016, Participant will not be held criminally or civilly liable under any federal or state trade secret law for the disclosure of a trade secret that (x) is made (i) in confidence to a federal, state or local government official, either directly or indirectly, or to an attorney; and (ii) solely for the purpose of reporting or investigating a suspected violation of law; or (y) is made in a complaint or other document filed in lawsuit or other proceeding, if such filing is made under seal. As used in this Grant, "Confidential Information" means, without limitation, any nonpublic confidential or proprietary information disclosed to Participant or known by Participant as a consequence of or through Participant's relationship with the Corporation, in any form, including electronic media. Confidential Information also includes, but is not limited to, the Corporation's business plans and financial information, marketing plans, and business opportunities. Nothing herein shall limit in any way any obligation Participant may have relating to Confidential Information under any other agreement, promise or duty to the Corporation.

(ii) Non-Competition.

- (i) In the course of the performance of Participant's job responsibilities for the Corporation, Participant has obtained and will continue to obtain extensive and valuable knowledge and information concerning the Corporation's business (including confidential information relating to the Corporation and its operations, intellectual property, assets, contracts, customers, personnel, plans, marketing plans, research and development plans and prospects). Accordingly, during employment with the Corporation and for the applicable Restricted Period (as defined below) following Participant's termination of employment, Participant will not engage in any business activities on behalf of any enterprise which competes with the Corporation or any of its affiliates in the business of (i) ownership or operation of Health Care Facilities (as defined below); (ii) investment in or lending to Health Care Facilities (including to an owner or developer of Health Care Facilities); (iii) management of Health Care Facilities; or (iv) provision of any consulting, advisory, research or planning or development services to Health Care Facilities.
- (ii) As used in this Grant, "Restricted Period" means a period of one year for a Participant holding the title of Senior Vice President or above at the time of termination of employment and a period of six (6) months for a Participant holding the title of Vice President at the time of termination of employment. For any Participant holding a title below the level of Vice President (including but not limited to Assistant Vice President, Director or Manager), there shall be no post-employment Restricted Period.
- (iii) As used in this Grant, "Health Care Facilities" means any senior housing facilities or facilities used or intended primarily for the delivery of health care services, including, without limitation, any active adult communities, independent living facilities, assisted living facilities, skilled nursing facilities, inpatient rehabilitation facilities, ambulatory

surgery centers, outpatient medical treatment facilities, medical office buildings, hospitals not excluded below, or any similar types of facilities or enterprises, but in any event excluding acute care hospitals or integrated health care delivery systems that include acute care hospitals.

(iv) Participant will be deemed to be engaged in such competitive business activities if Participant participates in such a business enterprise as an employee, officer, director, consultant, agent, partner, proprietor, or other participant; provided that the ownership of no more than two percent (2%) of the stock of a publicly traded corporation engaged in a competitive business shall not be deemed to be engaging in competitive business activities. If Participant provides services to an enterprise that has some activities that compete with the Corporation or any of its affiliates in any area described above and other activities that do not compete with the Corporation or any of its affiliates in any of the areas described above, then so long as Participant provides services exclusively to the portion of such enterprise that does not compete with the Corporation and its affiliates, Participant will not be deemed to be engaged in a competitive business activity as described in this Section 3(c)(ii).

(iii) Non-Solicitation. During employment with the Corporation and for one year following the end of Participant's employment with the Corporation, Participant, to the fullest extent not prohibited by applicable law, directly or indirectly, individually or on behalf of any other person or entity, including Participant, will not encourage, induce, attempt to induce, recruit, attempt to recruit, solicit or attempt to solicit or participate in any way in hiring or retaining for employment, contractor or consulting opportunities anyone who is employed or providing full-time services as a consultant at that time by the Corporation or any subsidiary or affiliate of the Corporation.

(iv) Non-Disparagement. At all times during and following Participant's employment with the Corporation, Participant will not make, or direct anyone else to make on Participant's behalf, any disparaging or untruthful remarks or statements, whether oral or written, about the Corporation, its operations or its products, services, affiliates, officers, directors, employees, or agents, or issue any communication that reflects adversely on or encourages any adverse action against the Corporation. Participant will not make any direct or indirect written or oral statements to the press, television, radio, on social media or to, on or through other media or other external persons or entities concerning any matters pertaining to the business and affairs of the Corporation, its affiliates or any of its officers or directors. The restrictions described in this paragraph shall not apply to any truthful statements made in response to a subpoena or other compulsory legal process or to law enforcement or other governmental authorities.

(v) Remedies. For the avoidance of doubt, any breach of any of the provisions in this Section 4 shall constitute a material breach by Participant. Among the remedies that the Corporation may pursue in the event that such breach occurs prior to the occurrence of a Change in Corporate Control, a Grant (including any vested portion of the Grant) and shares of Common Stock issued under this Grant to a Participant shall be subject to forfeiture in the event that a Participant breaches any provision of Section 3(c) herein. Notwithstanding any other provision of this Grant, by becoming entitled to receive any payments or other benefits under this Grant, Participant is deemed to have agreed that damages would be an inadequate remedy for the Corporation in the event of a breach or threatened breach by Participant of any of Sections 3(c)(i) through 3(c)(iv), inclusive. In the event of any such breach or threatened breach, and without relinquishing any other rights or remedies that the Corporation may have, including but not limited to the forfeiture or repayment by Participant of any payments or benefits otherwise payable or paid to Participant under this Grant, the Corporation may, either with or without pursuing any potential damage remedies and without being required to post a bond, obtain from a court of competent jurisdiction, and enforce, an injunction prohibiting Participant from violating this Section 3(c) and requiring Participant to comply with its provisions. The Corporation may present this Section 3(c) to any third party with which Participant may have accepted employment, or otherwise entered into a business relationship, that the Corporation contends violates this Section 3(c), if the Corporation has reason to believe Participant has or may have breached a provision of this Section 3(c).

**4. Issuance of Shares of Common Stock.**

(a) As soon as practicable after any of the Restricted Stock Units vest, such Restricted Stock Units shall be settled in shares of Common Stock. The date on which such settlement of any Restricted Stock Units occurs shall be referred to herein as the “Issuance Date”. In no event shall the Issuance Date with respect to any vested Restricted Stock Units be later than 74 days after the applicable vesting date or on such later date as provided by the Committee; provided that, in the case of a determination required by Section 6 in connection with the end of the Participant’s employment, the Issuance Date shall generally be no later than 74 days after the date of the Participant’s termination of employment or on such later date as provided by the Committee.

(b) Except as otherwise provided in Section 7, the Corporation shall issue to the Participant (or the Participant’s estate or beneficiary, if applicable) a number of shares of Common Stock equal to the vested portion of the Restricted Stock Units on the Issuance Date. In addition, on the Issuance Date, the Corporation shall pay in cash to the Participant (or the Participant’s estate or beneficiary, if applicable) an amount equal to the Dividend Value (if any) multiplied by the number of shares of Common Stock issued pursuant to this Section 4(b) or Section 6 on such date. For purposes hereof, “Dividend Value” shall mean the aggregate amount of unpaid dividends and other distributions paid on one share of Common Stock for which the record date occurred on or after the Date of Grant set forth in the Grant Notice and prior to the date on which shares of Common Stock are issued to the Participant (excluding dividends and distributions paid in the form of additional Shares of Common Stock).

**5. Tax Withholding.** The Corporation shall have the authority to, and will, cause the required minimum tax withholding obligation (or such other rate that will not cause an adverse accounting consequence or cost) to be satisfied by withholding a number of shares of Common Stock to be issued to the Participant with an aggregate Fair Market Value that will satisfy the withholding amount due. The Corporation’s obligation to deliver stock certificates (or evidence of book entry) to the Participant is subject to and conditioned on tax withholding obligations being satisfied by the Participant or through the Corporation’s exercise of its withholding authority under these Terms and Conditions and the Plan.

**6. Termination of Employment; Change in Corporate Control.**

(a) (i) If while this Grant is outstanding, the Participant’s employment with the Corporation is involuntarily terminated for “Cause”, or if the Participant voluntarily terminates his or her employment with the Corporation (other than after a Change in Corporate Control (as described in subsection (c) below) occurring after the Date of Grant or as provided in subsections (c) or (d) below), any portion of the Restricted Stock Units that has not yet been settled in shares of Common Stock (whether or not then vested) shall be forfeited.

(ii) “Cause” for termination of the Participant’s employment for purposes of Section 6 means (a) if the Participant is a party to an employment agreement with the Corporation immediately prior to such termination, and “Cause” is defined therein, then “Cause” shall have the meaning set forth in such employment agreement, or (b) if the Participant is not party to an employment agreement with the Corporation immediately prior to such termination or the Participant’s employment agreement does not define “Cause,” then “Cause” shall mean: (i) negligence or willful misconduct by the Participant in connection with the performance of his or her material duties as an employee of the Corporation or any Subsidiary; (ii) a breach by the Participant of any of his or her material duties as an employee of the Corporation or any Subsidiary, including but not limited to the provisions of Section 3(c) herein; (iii) conduct by the Participant against the best interests of the Corporation or any Subsidiary, including but not limited to a material act of embezzlement or misappropriation of corporate assets, or a material act of statutory or common law fraud against the Corporation, any Subsidiary or the employees of either the Corporation or any Subsidiary; (iv) conviction of, or plea of nolo contendere to, any crime that is a felony, involves moral turpitude, or was committed in connection with the performance of Participant’s job responsibilities for the Corporation; (v) indictment of the Participant of a felony or a misdemeanor involving moral turpitude and such indictment has a material adverse effect on the interests or reputation of the Corporation or any Subsidiary; (vi) the intentional and willful failure by Participant to substantially perform his or her job responsibilities to the Corporation (other than any such failure resulting from Participant’s incapacity due to physical or mental disability) after a demand for substantial performance is made by the Corporation; (vii) the failure by Participant to satisfactorily perform his or her job responsibilities to the Corporation (other than any such failure resulting from Participant’s incapacity due to physical or mental disability); or (viii) a breach by Participant of any of the Corporation’s policies and procedures, including but not limited to the Corporation’s Code of Business Conduct & Ethics.

(b) If the Participant's employment is terminated involuntarily without Cause, including an involuntary termination without Cause as a result of the Corporation's election not to extend the term of the Participant's employment agreement, vesting shall be accelerated and no Restricted Stock Units shall be forfeited. If the event of a Change in Corporate Control, if the successor company (or a subsidiary thereof) does not assume, convert, continue or otherwise replace the Grant on proportionate and equitable terms, vesting shall be accelerated and no Restricted Stock Units shall be forfeited.

(c) If the termination of the Participant's employment occurs as a result of the Participant's death, vesting shall be accelerated and no Restricted Stock Units shall be forfeited.

(d) If the termination of the Participant's employment occurs after a finding of the Participant's Disability, or as a result of Retirement, vesting shall be accelerated and no Restricted Stock Units shall be forfeited.

(e) For purposes of this Section 6, if the Participant has an employment agreement, a "Change in Corporate Control" shall have the meaning set forth in the Participant's employment agreement. To the extent that there is a conflict between the definition set forth in the Participant's employment agreement and the definition set forth in the Plan, the definition of "Change in Corporate Control" set forth in the Participant's employment agreement shall control. If the Participant does not have an employment agreement, then "Change in Corporate Control" shall have the meaning set forth in the Plan.

**7. Securities Laws.** The Corporation may from time to time impose such conditions on the vesting of the Restricted Stock Units, and/or the issuance of shares of Common Stock upon vesting, as it deems necessary or advisable to ensure that any grant of the Restricted Stock Units and issuance of shares of Common Stock under these Terms and Conditions, the Grant Notice and the Plan will satisfy the applicable requirements of all applicable laws, including applicable federal and state securities laws. Such conditions may include, without limitation, the partial or complete suspension of the right to receive shares of Common Stock until the Common Stock has been registered under the Securities Act of 1933, as amended. In all events, if the issuance of any shares of Common Stock is delayed by application of this Section 7, such issuance shall occur as soon as administratively reasonable following the earliest date on which it would not violate applicable law.

**8. Grant Not to Affect Employment.** None of the Grant Notice, these Terms and Conditions or the Grant of Restricted Stock Units shall confer upon the Participant any right to continued employment with the Corporation. Neither the Grant Notice nor these Terms and Conditions shall in any way modify or restrict any rights the Corporation may have to terminate such Participant's employment.

**9. Adjustments to Award.** In the event of any change or changes in the outstanding Common Stock, including by reason of any stock dividend, recapitalization, reorganization, merger, consolidation, split-up, combination or any similar transaction, the Restricted Stock Units granted to the Participant under the Grant Notice and these Terms and Conditions shall be adjusted by the Committee pursuant to the Plan in such manner as the Committee deems appropriate to prevent substantial dilution or enlargement of the rights granted to the Participant.

**10. Miscellaneous.**

(a) The Grant Notice and these Terms and Conditions may be executed in one or more counterparts, all of which taken together will constitute one and the same instrument.

(b) The terms of the Grant Notice and these Terms and Conditions may be amended, modified or waived by the Corporation; provided, however, that the Participant must consent to any amendment or modification (but not waiver) that adversely affect the Participant's rights under the Grant.

(c) The provisions of the Plan are hereby made a part of the Grant Notice and these Terms and Conditions. In the event of any conflict between the provisions of the Grant Notice or these Terms and Conditions and those of the Plan, the provisions of the Plan shall control.

(d) The Restricted Stock Units granted under this Agreement are intended to be exempt from the requirements of Section 409A of the Internal Revenue Code of 1986, as amended (the "Code"), under the exemption for "short-term deferrals" under Treasury Regulation Section 1.409A-1(b)(4), and shall be interpreted in a manner consistent with the requirements for such exemption. To the extent that changes are necessary to ensure that the Restricted Stock Units and any related dividend equivalent rights comply with any additional requirements for any exemption for which such Restricted Stock Units may be eligible that may be imposed by future IRS guidance on the application of Section 409A of the Code, the Participant and the Corporation agree to cooperate and work together in good faith to timely amend Grant Notice or these Terms and Conditions so that the Restricted Stock Units and dividend equivalent rights will not be treated as deferred compensation subject to the requirements of Section 409A of the Code.

(e) The validity, performance, construction and effect of the Grant Notice and these Terms and Conditions shall be governed by the laws of the State of Ohio, without giving effect to principles of conflicts of law; provided, however, that matters of corporate law, including the issuance of shares of Common Stock, shall be governed by the Delaware General Corporation Law.

Subsidiary Name	Jurisdiction of Organization
10 Sterling Drive NJ Owner LLC	Delaware
100 Trich Drive LLC	Delaware
100 West Queen Street PA Owner LLC	Delaware
10040 Hillview Rd FL Owner LLC	Delaware
1010 Carpenters Way FL Owner LLC	Delaware
1010-1090 Old Des Peres Road LLC	Delaware
10225 Old Ardrey Kell NC PropCo, LLC	Delaware
1026 Albee Farm Rd FL Owner LLC	Delaware
10475 Wilshire Boulevard Borrower, LLC	Delaware
105 15th St E FL Owner LLC	Delaware
10600 East 13th Street North, LLC	Delaware
10605 Jog Road FL Propco LLC	Delaware
10710 Charter Drive LLC	Delaware
10800 Potomac Tennis Lane LLC	Delaware
110 Perry Cate PropCo LLC	Delaware
1111 Drury Lane FL Owner LLC	Delaware
1120 West Donegan Avenue FL Owner LLC	Delaware
11210 Robious Rd PropCo LLC	Delaware
113 South Route 73 NJ Owner LLC	Delaware
1133 Black Rock Road, LLC	Delaware
1150 Tilton Drive CA Owner LLC	Delaware
1190 Adams MA PropCo, LLC	Delaware
12170 Cortez Blvd FL Owner LLC	Delaware
1226 Rossmoor Parkway CA Owner LLC	Delaware
12475 Lee Jackson Memorial Highway VA Owner LLC	Delaware
125 Alma Boulevard FL Owner LLC	Delaware
1250 La Venta Drive Community Medical LLC	Delaware
1264 Long Creek Drive Property Owner LLC	Delaware
129th Avenue ALF, LLC	Kansas
13075 Evening Creek Drive South, LLC	Delaware
13th Street ALF, LLC	Kansas
1445 Howell Ave FL Owner LLC	Delaware
1450 Post Street CA Opco LLC	Delaware
1450 Post Street CA Propco LLC	Delaware
1465 Oakfield Dr FL Owner LLC	Delaware
1490 Killingsworth PropCo LLC	Delaware
150 Omni Lake Landlord LLC	Ohio
150 Omni Lake Tenant LLC	Delaware
1501 SE 24th Rd FL Owner LLC	Delaware
1507 South Tuttle Avenue FL Owner LLC	Delaware
1512 12th Avenue LLC	Delaware
15204 W Colonial Drive FL Owner LLC	Delaware
1526 Lombard Street PA Owner LLC	Delaware
15430 Huebner Road Property Owner LLC	Delaware
1574 Creekside Drive Folsom, LLC	California
1600 Matthew Drive FL Owner LLC	Delaware
1640 Newport Blvd. LP	Delaware
1650 Phillips Rd FL Owner LLC	Delaware
1700 Bronson Way Tenant LLC	Delaware
1719 Bellevue Avenue VA Owner LLC	Delaware
1814 Roseland Boulevard LLC	Delaware
1851 Elkcam Boulevard FL Owner LLC	Delaware
18th Avenue ALF, LLC	Kansas
1920-1940 Nerge Road Owner LLC	Delaware
1975 Tice Valley Boulevard CA Owner LLC	Delaware

2029 Westgate Drive PA Owner LLC	Delaware
204 Frazier Court PropCo LLC	Delaware
2125 Hilliard Road VA Owner LLC	Delaware
216 Santa Barbara Blvd FL Owner LLC	Delaware
220 North Clark Drive, LLC	Delaware
2200 NW Myhre Road LLC	Delaware
2323 N Casaloma Drive LLC	Delaware
2333 N Brentwood Circle FL Owner LLC	Delaware
235 Hanover Street LLC	Delaware
2400 East Lincoln St PropCo LLC	Delaware
2419 North Euclid Avenue Upland, LLC	California
2488 N California Street LLC	Delaware
250 Marter Avenue NJ Owner LLC	Delaware
2550 University Landlord LLC	Ohio
2550 University Tenant LLC	Delaware
267 Grand Cypress Landlord LLC	Delaware
2721 Willow Street LP	Delaware
27783 Center Drive LP	Delaware
2800 Palo Parkway CO Owner LLC	Delaware
2811 N.E. 139th Street WA Owner LLC	Delaware
2851 Tampa Road FL Owner LLC	Delaware
2870 Snouffer Landlord LLC	Ohio
2870 Snouffer Tenant LLC	Delaware
290 South Monaco Parkway CO Owner LLC	Delaware
2916 Habana Way FL Owner LLC	Delaware
2929 West Holcombe Boulevard, LLC	Delaware
2939 S Haverhill Rd FL Owner LLC	Delaware
2991 El Camino Real CA Opco LLC	Delaware
2991 El Camino Real CA Propco LLC	Delaware
29th Street ALF, LLC	Kansas
300 St. Albans Drive, LP	Delaware
3000 Windmill Road PA Owner LLC	Delaware
3001 Palm Coast Pkwy FL Owner LLC	Delaware
3001 South Congress Avenue FL Owner LLC	Delaware
3011 North Center Road MI Owner LLC	Delaware
303 West Lake Street LLC	Delaware
3101 Ginger Dr FL Owner LLC	Delaware
320 St. Albans Drive, LP	Delaware
329 Exempla Circle CO Owner LLC	Delaware
3330 Ehlmann PropCo LLC	Delaware
33770 Bagley Landlord LLC	Ohio
33770 Bagley Tenant LLC	Delaware
3430 Brunswick Landlord LLC	Ohio
3430 Brunswick Tenant LLC	Delaware
3485 Davisville Road PA Owner LLC	Delaware
35 Fenton Street, LLC	Delaware
350 Town Center Way PropCo LLC	Delaware
3535 Manchester Avenue Borrower, LLC	Delaware
3535 N. Hall Street, LLC	Delaware
3688 Veterans Memorial Drive LLC	Delaware
370 N Weber Rd PropCo LLC	Delaware
3735 Evans Ave FL Owner LLC	Delaware
3800 Commerce Blvd. IA Owner LLC	Delaware
3825 Countryside Boulevard FL Owner LLC	Delaware
3865 Tampa Rd FL Owner LLC	Delaware
3920 Rosewood Way FL Owner LLC	Delaware
400 Barks Road West OH Owner LLC	Delaware
400 N Washington Street VA Opco LLC	Delaware

400 N Washington Street VA Propco LLC	Delaware
400 Polly Lane Landlord LLC	Delaware
4000 San Pablo Parkway, LLC	Kansas
405 Bedford LP	Delaware
415 Bedford LP	Delaware
416 Bedford LP	Delaware
4206 Stammer Place, LLC	Delaware
42400 W 12 Mile Rd PropCo LLC	Delaware
4245 Glen Landlord LLC	Ohio
428 Airport Blvd Landlord LLC	Delaware
4310 Bee Cave Road, LLC	Delaware
435 Bedford LLC	Delaware
444 Merrick Road LLC	Delaware
44600 Five Mile Rd PropCo LLC	Delaware
44th Street SW Opco LLC	Delaware
450 South Kitsap Boulevard LLC	Delaware
4515 Marsha Sharp Freeway LLC	Delaware
4524 Intelco Loop SE WA Owner LLC	Delaware
4865 MacArthur Landlord LLC	Delaware
4927 Voorhees Rd FL Owner LLC	Delaware
500 Hospital Dr FL Owner LLC	Delaware
501 Thomas Jones Way PA Owner LLC	Delaware
504 North River Road, LLC	Delaware
505 North Maize Road, LLC	Delaware
5065 Wallis Rd FL Owner LLC	Delaware
518 West Fletcher Avenue FL Owner LLC	Delaware
530 Benton House Way PropCo LLC	Delaware
5300 West 29th Street, LLC	Delaware
5301 Creedmoor Road, LP	Delaware
5405 Babcock St NE FL Owner LLC	Delaware
541 Old Canoe Creek Rd FL Owner LLC	Delaware
550 NE Napoleon PropCo LLC	Delaware
550 South Carlin Springs Road VA Owner LLC	Delaware
551 North MA PropCo, LLC	Delaware
555 N New Ballas Road LLC	Delaware
5585 Caruth Haven PropCo LLC	Delaware
5651 Limestone Road DE Owner LLC	Delaware
567 N Parham Rd PropCo LLC	Delaware
5939 Roosevelt Boulevard, LLC	Kansas
600 W Ogden Avenue IL Owner LLC	Delaware
601 West Highway 6 LLC	Delaware
6011 Farrington Road LLC	Delaware
608 Steed Road PropCo LLC	Delaware
6144 Airport Boulevard LLC	Delaware
630 Carolina Bay NC PropCo, LLC	Delaware
6305 Cortez Rd W FL Owner LLC	Delaware
7001 Forest Avenue, LLC	Delaware
7001 Plano Parkway Opco LLC	Delaware
7001 Plano Parkway Propco LLC	Delaware
701 W. 71st Street South, LLC	Delaware
702 S Kings Ave FL Owner LLC	Delaware
7025 Lilley Road MI Owner LLC	Delaware
710 N Sun Dr FL Owner LLC	Delaware
71st Street ALF, LLC	Kansas
73 East Landlord LLC	Ohio
73 East Tenant LLC	Delaware
730 N Spring Landlord LLC	Ohio
730 N Spring Tenant LLC	Delaware

731 Old Buck Lane, LLC	Delaware
7395 West Eastman Place CO Owner LLC	Delaware
741 S Beneva Rd FL Owner LLC	Delaware
7442 Frank Avenue LLC	Delaware
7807 Upland Way CA Owner LLC	Delaware
7850-7880 West College Drive Owner LLC	Delaware
7902 South Mingo Road East, LLC	Delaware
800 Canadian Trails Drive, LLC	Delaware
800 N Lake PropCo LLC	Delaware
8001 Red Buckeye Tenant LLC	Delaware
8160 W Coal Mine Ave PropCo LLC	Delaware
81st Street ALF LLC	Delaware
8220 Natures Way, LLC	Delaware
833 Sixteenth Avenue IL Owner LLC	Delaware
850 Applegrove Landlord LLC	Ohio
850 Applegrove Tenant LLC	Delaware
8651 Carey Lane PropCo LLC	Delaware
8870 Duncan Ave PropCo LLC	Delaware
9035 Bryan Dairy Road FL Owner LLC	Delaware
91 Bass Road Landlord LLC	Delaware
9150 Lakeshore Tenant LLC	Delaware
919 109th Avenue Owner LLC	Delaware
925 West South Boulevard MI Owner LLC	Delaware
9355 San Jose Boulevard FL Owner LLC	Delaware
939 Portage Landlord LLC	Ohio
939 Portage Tenant LLC	Delaware
9394 Siegen Lane PropCo LLC	Delaware
9500 Broadview Landlord LLC	Ohio
9500 Broadview Tenant LLC	Delaware
Affordable Senior Housing Opportunities of New York, Inc.	New York
AH-WT Holdings LLC	Delaware
AL Santa Monica Senior Housing, LP	Delaware
Allentown PCH, LLC	Pennsylvania
Arvonia ALF, LLC	Kansas
Aspen Tower Investments Ltd	Jersey
Aspen Tower Propco 1 Ltd	United Kingdom
Aspen Tower Propco 2 Limited	United Kingdom
Aspen Tower Propco 4 Ltd	United Kingdom
Aspen Tower Propco 8 Limited	United Kingdom
Aspen Tower Properties (Bournville) Ltd	Jersey
Aspen Tower Properties (Little Bookham) Ltd	Jersey
Aspen Tower Properties (Sutton) Ltd	Jersey
BAL Howell LLC	Delaware
BAL Longwood LLC	Pennsylvania
Ballard Healthcare Investors, LLC	Delaware
Bayfield Court Operations Limited	United Kingdom
Belmont Village Buckhead Tenant, LLC	Delaware
Belmont Village Buffalo Grove Tenant, LLC	Delaware
Belmont Village Buffalo Grove, L.L.C.	Delaware
Belmont Village Burbank Tenant, LLC	Delaware
Belmont Village Burbank, LLC	Delaware
Belmont Village Cardiff Tenant, LLC	Delaware
Belmont Village Carol Stream, L.L.C.	Delaware
Belmont Village Encino Tenant, LLC	Delaware
Belmont Village Encino, LLC	Delaware
Belmont Village Geneva Road Tenant, LLC	Delaware
Belmont Village Glenview Tenant, LLC	Delaware
Belmont Village Glenview, L.L.C.	Delaware

Belmont Village Green Hills Tenant, LLC	Delaware
Belmont Village Hollywood Tenant, LLC	Delaware
Belmont Village Hollywood, LLC	Delaware
Belmont Village Johns Creek Tenant, LLC	Delaware
Belmont Village Memphis Tenant, LLC	Delaware
Belmont Village Oak Park Tenant, LLC	Delaware
Belmont Village Oak Park, L.L.C.	Delaware
Belmont Village Rancho Palos Verdes Tenant, LLC	Delaware
Belmont Village RPV, LLC	Delaware
Belmont Village Sabre Springs Tenant, LLC	Delaware
Belmont Village San Jose Tenant, LLC	Delaware
Belmont Village San Jose, LLC	Delaware
Belmont Village St. Matthews Tenant, LLC	Delaware
Belmont Village St. Matthews, L.L.C.	Delaware
Belmont Village Sunnyvale Tenant, LLC	Delaware
Belmont Village Sunnyvale, LLC	Delaware
Belmont Village Turtle Creek Tenant, LLC	Delaware
Belmont Village West Lake Hills Tenant, LLC	Delaware
Belmont Village West University Tenant, LLC	Delaware
Belmont Village Westwood Tenant, LLC	Delaware
Benchmark Investments X LP	Delaware
Benchmark Investments XII LP	Delaware
BKD-HCN Tenant, LLC	Delaware
Blue Oaks Property Owner LLC	Delaware
Brooklyn Healthcare Investors, LLC	Delaware
Broomfield CO Senior Living Owner, LLC	Delaware
Burbank Subtenant LP	Delaware
BurrOakCommonsPlus, LLC	Ohio
Canadian Trails ILF ALF, LLC	Kansas
Canvas Denton Owner, LLC	Delaware
Center ALF, LLC	Kansas
Cerritos Subtenant LP	Delaware
Churchill Hawaii Kai Owner LLC	Delaware
Churchill NEC Owner LLC	Delaware
Churchill Portfolio Holdings Inc.	Delaware
Churchill Property Portfolio Owner LP	Delaware
Churchill REIT Holdco LLC	Delaware
Churchill REIT LLC	Delaware
Churchill RIDEA Holdco LLC	Delaware
Cincinnati Physicians, LLC	Delaware
Clover Communities Miami LLC	Delaware
Collierville Care, LLC	Michigan
Coon Rapids Healthcare Investors, LLC	Delaware
Coppell ALF, LLC	Kansas
Corsa Ancillary FRI LLC	Delaware
Council ALF, LLC	Kansas
CPF Landlord, LLC	Delaware
Denton ALF, LLC	Kansas
DSL Landlord II, LLC	Delaware
DSL Tenant II, LLC	Delaware
Eagle Mountain AL Partners, L.P.	Texas
EPC Birmingham LLC	Delaware
EPC Boise Victory Road LLC	Delaware
EPC Clarendale LLC	Delaware
EPC Cobalt LLC	Delaware
EPC Guardian LLC	Delaware
EPC Hammes LLC	Delaware
EPC Hammes Patriot LLC	Delaware

EPC Highland Springs LLC	Delaware
EPC IRA LLC	Delaware
EPC LA JOLLA LLC	Delaware
EPC Naperville LLC	Delaware
EPC Sage Highland Creek LLC	Delaware
EPC Swift Leisure RIDEA Landlord LLC	Delaware
EPC Trevi LLC	Delaware
EPC Wingate LLC	Delaware
EPOCH at Hingham Subtenant, LLC	Delaware
EPOCH at Wellesley Subtenant, LLC	Delaware
EPOCH at Westford Subtenant, LLC	Delaware
Erwin NNN Landlord Group LLC	Delaware
Evergreen Place at Brockport Inc.	Virginia
FC-GEN Real Estate, LLC	Delaware
First Tower Partners LLC	Vermont
FLA-PALM COURT Limited Partnership	Florida
Flower Mound ALF, LLC	Kansas
Frontier Exchange Landlord Group LLC	Delaware
G & L Tustin III, LP	Delaware
G&L 4150 Regent LP	Delaware
G&L 436 Bedford LLC	Delaware
Genesis HC LLC	Pennsylvania
Genesis Meridian 7 Leasing Properties Limited Partnership, L.L.P.	Virginia
Georgetown Mays Street Owner LLC	Delaware
GHC Sub LLC	Delaware
Gig Harbor Physicians, LLC	Delaware
Glastonbury Drive Opco LLC	Delaware
Glendale 51st Avenue Owner LLC	Delaware
Grove City Care 2015, LLC	Michigan
GWC-Crestwood, Inc.	Virginia
GWC-Dix Hills, Inc.	Virginia
GWC-East Meadow, Inc.	Virginia
GWC-East Setauket, Inc.	Virginia
GWC-Glen Cove, Inc.	Virginia
GWC-Holbrook, Inc.	Virginia
GWC-Plainview, Inc.	Virginia
GWC-West Babylon, Inc.	Virginia
Hampton Villa LLC	Delaware
HawthorneCommonsPlus, LLC	Ohio
HCN Canadian Holdings LP-1 Ltd. (Continued)	British Columbia
HCN Canadian Holdings-1 LP	Ontario
HCN Canadian Investment (Dufferin) LP	Ontario
HCN Canadian Investment (Regency) LP	Ontario
HCN Canadian Investment (Teasdale) LP	Ontario
HCN Canadian Investment (Terrasses Versailles) LP	Ontario
HCN Canadian Investment-1 LP	Ontario
HCN Canadian Investment-5 LP	Ontario
HCN Canadian Leasing Ltd. (Continued)	British Columbia
HCN G&L DownREIT II, LLC	Delaware
HCN G&L DownREIT LLC	Delaware
HCN G&L Holy Cross Sub, LLC	Delaware
HCN G&L Santa Clarita Sub, LLC	Delaware
HCN G&L Valencia Sub, LLC	Delaware
HCN Interra Lake Travis LTACH, LLC	Delaware
HCN Lessee (Stonehaven) LP	Ontario
HCN UK Investments Limited	Jersey
HCN-Cogir Lessee LP	Ontario
HCN-Revera (Regal) Limited Partnership	Ontario

HCN-Revera Joint Venture Limited Partnership	Ontario
HCN-Revera Lessee (Alta Vista) LP	Ontario
HCN-Revera Lessee (Appleby Place) LP	Ontario
HCN-Revera Lessee (Barrhaven) LP	Ontario
HCN-Revera Lessee (Beechwood) LP	Ontario
HCN-Revera Lessee (Birkdale) LP	Ontario
HCN-Revera Lessee (Bough Beeches Place) LP	Ontario
HCN-Revera Lessee (Bradgate Arms) LP	Ontario
HCN-Revera Lessee (Chatham) LP	Ontario
HCN-Revera Lessee (Churchill Place) LP	Ontario
HCN-Revera Lessee (Clair Matin) LP	Ontario
HCN-Revera Lessee (Claremont) LP	Ontario
HCN-Revera Lessee (Colonel By) LP	Ontario
HCN-Revera Lessee (Crofton Manor) LP	Ontario
HCN-Revera Lessee (Don Mills) LP	Ontario
HCN-Revera Lessee (Donway Place) LP	Ontario
HCN-Revera Lessee (Dorchester) LP	Ontario
HCN-Revera Lessee (Edgemont) LP	Ontario
HCN-Revera Lessee (Emerite de Brossard) LP	Ontario
HCN-Revera Lessee (Evergreen) LP	Ontario
HCN-Revera Lessee (Fleetwood Villa) LP	Ontario
HCN-Revera Lessee (Forest Hill Place) LP	Ontario
HCN-Revera Lessee (Glynnwood) LP	Ontario
HCN-Revera Lessee (Greenway) LP	Ontario
HCN-Revera Lessee (Heartland) LP	Ontario
HCN-Revera Lessee (Hollyburn House) LP	Ontario
HCN-Revera Lessee (Inglewood) LP	Ontario
HCN-Revera Lessee (Jardins Interieurs) LP	Ontario
HCN-Revera Lessee (Kensington Victoria) LP	Ontario
HCN-Revera Lessee (Kensington) LP	Ontario
HCN-Revera Lessee (King Gardens) LP	Ontario
HCN-Revera Lessee (Kingsway) LP	Ontario
HCN-Revera Lessee (Leaside) LP	Ontario
HCN-Revera Lessee (Manoir Lafontaine) LP	Ontario
HCN-Revera Lessee (McKenzie Towne) LP	Ontario
HCN-Revera Lessee (Meadowlands) LP	Ontario
HCN-Revera Lessee (Parkwood Court) LP	Ontario
HCN-Revera Lessee (Parkwood Manor) LP	Ontario
HCN-Revera Lessee (Parkwood Place) LP	Ontario
HCN-Revera Lessee (Port Perry) LP	Ontario
HCN-Revera Lessee (Portobello) LP	Ontario
HCN-Revera Lessee (Portsmouth) LP	Ontario
HCN-Revera Lessee (Prince of Wales) LP	Ontario
HCN-Revera Lessee (River Ridge) LP	Ontario
HCN-Revera Lessee (Riverbend) LP	Ontario
HCN-Revera Lessee (Scenic Acres) LP	Ontario
HCN-Revera Lessee (The Churchill) LP	Ontario
HCN-Revera Lessee (Valley Stream) LP	Ontario
HCN-Revera Lessee (Waverley/Rosewood) LP	Ontario
HCN-Revera Lessee (Wellington) LP	Ontario
HCN-Revera Lessee (Westwood) LP	Ontario
HCN-Revera Lessee (Whitecliff) LP	Ontario
HCN-Revera Lessee (Windermere on the Mount) LP	Ontario
HCN-Revera Lessee (Windsor) LP	Ontario
HCP Maryland Properties, LLC	Delaware
HCRI Connecticut Avenue Subtenant, LLC	Delaware
HCRI Emerald Holdings III, LLC	Delaware
HCRI Emerald Holdings, LLC	Delaware

HCRI Illinois Properties, LLC	Delaware
HCRI Indiana Properties, LLC	Indiana
HCRI Kansas Properties, LLC	Delaware
HCRI Massachusetts Properties Trust II	Massachusetts
HCRI North Carolina Properties I, Inc.	North Carolina
HCRI North Carolina Properties III, Limited Partnership	North Carolina
HCRI NY-NJ Properties, LLC	Delaware
HCRI of Folsom Tenant, LLC	California
HCRI of Upland Tenant, LLC	California
HCRI Pennsylvania Properties Holding Company	Delaware
HCRI Pennsylvania Properties, LLC	Pennsylvania
HCRI Plano Medical Facility, LLC	Delaware
HCRI Sun III Minnetonka Senior Living, LLC	Delaware
HCRI Sun III Tenant, LP	Delaware
HCRI Sun Three Lombard IL Senior Living, LLC	Delaware
HCRI Sun Two Baton Rouge LA Senior Living, LLC	Delaware
HCRI Sun Two Gilbert AZ Senior Living, LLC	Delaware
HCRI Sun Two Metairie LA Senior Living, LLC	Delaware
HCRI Tennessee Properties, LLC	Delaware
HCRI Texas Properties, Ltd.	Texas
HCRI Tucson Properties, Inc.	Delaware
HCRI Wisconsin Properties, LLC	Wisconsin
Heartis San Antonio Partners, L.P.	Texas
Hingham Terry Drive I LLC	Delaware
Honey Creek Owner LLC	Delaware
Immeuble Jazz Longueuil, société en commandite	Quebec
Jupiter Landlord, LLC	Delaware
Jupiter Tenant, LLC	Delaware
Kensington Property Owner LLC	Delaware
Kensington Tenant LLC	Delaware
Keystone Communities of Eagan, LLC	Minnesota
Keystone Communities of Highland Park, LLC	Delaware
Keystone Communities of Mankato, LLC	Minnesota
Keystone Communities of Prior Lake, LLC	Minnesota
Keystone Communities of Roseville, LLC	Delaware
Kroger Street Opco LLC	Delaware
KSL Landlord, LLC	Delaware
Lake Pointe Boulevard Landlord LLC	Delaware
Lake Pointe Boulevard Tenant LLC	Delaware
Lakewood Manor Owner LLC	Delaware
Lancaster PCH, LLC	Pennsylvania
Le Renoir, société en commandite	Quebec
Lititz PCH, LLC	Pennsylvania
Lotz Road Opco LLC	Delaware
LW Allentown OpCo LLC	Delaware
LW Broomfield OpCo LLC	Delaware
LW Broomfield PropCo LLC	Delaware
LW Fort Worth OpCo LLC	Delaware
LW Fort Worth PropCo LLC	Delaware
LW Hutchinson OpCo LLC	Delaware
LW Jupiter PropCo LLC	Delaware
LW Mansfield OpCo LLC	Delaware
LW Mansfield PropCo LLC	Delaware
LW McKinney OpCo LLC	Delaware
LW McKinney PropCo LLC	Delaware
Maids Moreton Operations Limited	United Kingdom
Maize CCRC, LLC	Kansas
Marietta Physicians LLC	Delaware

Markglen, LLC	West Virginia
Marlin Fort Pierce Propco LLC	Delaware
Marlin Green Cove Propco LLC	Delaware
Marlin Parks Propco LLC	Delaware
Marlin Raydiant Fort Myers Propco LLC	Delaware
Marlin Raydiant Jacksonville Propco LLC	Delaware
Marlin Safety Harbor Propco LLC	Delaware
Marlin St. Petersburg Propco LLC	Delaware
Marlin Wood Lake Propco LLC	Delaware
May ALF, LLC	Kansas
Meadowood ALF, LLC	Kansas
Medina Care, LLC	Michigan
Mill Creek Real Estate Partners, LLC	Delaware
Mingo Road ALF, LLC	Kansas
Mission Viejo Subtenant LP	Delaware
Monarch Coopers Corner PropCo LLC	Delaware
Monitor Road OpcO LLC	Delaware
Moorestown Physicians, LLC	Delaware
Mount Vernon Physicians, LLC	Delaware
MS Avon, L.P.	Indiana
MS Brecksville, L.P.	Indiana
MS Chesterfield, L.P.	Indiana
MS Stafford, L.P.	Indiana
Murrieta Healthcare Investors, LLC	Delaware
Myrtle Landing Place Property Owner LLC	Delaware
Naples Collier Boulevard Owner LLC	Delaware
Narrows Glen Property Owner LLC	Delaware
Natures Way ALF, LLC	Kansas
Otay Landlord LLC	Delaware
Otay Tenant LLC	Delaware
Palo Alto Tenant LP	Delaware
Pasadena Avenue Landlord LLC	Delaware
Pasadena Avenue Tenant LLC	Delaware
Pflugerville Loop Owner LLC	Delaware
Portage Care 2015, LLC	Michigan
Potomac Acquisition LLC	Delaware
Poughkeepsie Hopewell Junction LLC	Delaware
Queen Creek Ocotillo Road BTR Owner LLC	Delaware
Queen Creek Ocotillo Road Owner LLC	Delaware
RedbudCommonsPlus, LLC	Ohio
Redmond Partners, LLC	Delaware
Redwood Tower Devco 3 Limited	Jersey
Redwood Tower Devco 6 Limited	Jersey
Redwood Tower Propco 1 Limited	United Kingdom
Redwood Tower Propco 2 Limited	United Kingdom
Redwood Tower Propco 3 Limited	United Kingdom
Redwood Tower UK OpcO 1 Limited	United Kingdom
Redwood Tower UK OpcO 2 Limited	United Kingdom
Résidences Les Jardins, société en commandite	Quebec
RM10A Holdings, LLC	Delaware
RM11A Holdings, LLC	Delaware
RM12A Holdings, LLC	Delaware
RM13A Holdings, LLC	Delaware
RM15 Holdings, LLC	Delaware
RM16A Holdings, LLC	Delaware
RM18 Holdings, LLC	Delaware
RM19 Holdings, LLC	Delaware
RM2 Holdings LP	Delaware

RM20 Holdings, LLC	Delaware
RM22 Holdings, LLC	Delaware
RM23A Holdings, LLC	Delaware
RM25 Holdings, LLC	Delaware
RM53 Holdings, LLC	Delaware
RM64 Holdings, LLC	Delaware
RM66 Holdings, LLC	Delaware
RM9A Holdings, LLC	Delaware
Rockwall ALF, LLC	Kansas
Roosevelt ALF, LLC	Kansas
RPA Saint-Bruno, société en commandite	Quebec
RPADS Proprio 2, société en commandite	Quebec
RPADS Proprio 3, société en commandite	Quebec
RPADS Proprio 4, société en commandite	Quebec
RPADS Proprio 5, société en commandite	Quebec
RPADS Proprio 6, société en commandite	Quebec
RPADS Proprio 7, société en commandite	Quebec
RPADS Proprio 8, société en commandite	Quebec
RPADS Proprio 9, société en commandite	Quebec
Sachsen Station Boulevard Owner LLC	Delaware
San Pablo ALF, LLC	Kansas
Santa Barbara ALF, LLC	Kansas
Santa Fe Las Soleras Medical Development LLC	Delaware
Sarasota Floridian, LLC	Florida
Senior Living Ankeny, LLC	Delaware
Senior Living Chesterton 2 LLC	Delaware
Senior Living Collierville, LLC	Michigan
Senior Living Fairfield, LLC	Michigan
Senior Living Fort Wayne 2 LLC	Michigan
Senior Living Grove City, LLC	Michigan
Senior Living Medina, LLC	Michigan
Senior Living Pella, LLC	Delaware
Senior Living Portage, LLC	Michigan
Senior Living Waterville, LLC	Michigan
Senior Living Waukeee, LLC	Delaware
Signature Senior Landlord, LLC	Delaware
SIPL Quantum Propco Ltd	Jersey
SIPL Saints Propco Ltd	Jersey
SNF PA Holdco LLC	Delaware
St. Clare Physicians, LLC	Delaware
Sterling Finco LP	United Kingdom
Sunrise Connecticut Avenue Assisted Living Owner, L.L.C.	Virginia
Sunrise Louisville KY Senior Living, LLC	Kentucky
Sunrise of Beaconsfield, LP	Ontario
Sunrise of Blainville, LP	Ontario
Sunrise of Coral Gables PropCo, LLC	Delaware
Sunrise of Cupertino PropCo, LLC	Delaware
Sunrise of Dollard des Ormeaux, LP	Ontario
Sunrise of Fairfield OpCo, LLC	Delaware
Sunrise of Fairfield PropCo, LLC	Delaware
Sunrise of Oceanside CA Propco, LLC	Delaware
Sunrise of Redmond OpCo, LLC	Delaware
Sunrise of Redmond PropCo, LLC	Delaware
Sutton Place Owner LLC	Delaware
The Blake at Bossier City Landlord LLC	Delaware
The Blake at Charlottesville Landlord LLC	Delaware
The Blake at Colonial Club Landlord LLC	Delaware
The Blake at Kingsport Landlord LLC	Delaware

The Blake at Kingsport Tenant LLC	Delaware
The Landing at Queensbury Inc.	Virginia
Thousand Oaks Property Owner LLC	Delaware
Town Court ALF, LLC	Kansas
Trade Street Tenant LLC	Delaware
Transformer Tenant LP	Delaware
Urban Senior Living JV LLC	Delaware
Virginia Beach Health Investors, LLC	Virginia
Voorhees Physicians, LLC	Delaware
W TCG Burleson AL, LLC	Delaware
WC Operating (Jazz) LP	Ontario
Webb ILF, LLC	Kansas
Weber Place Landlord LLC	Delaware
Weber Place Tenant LLC	Delaware
WELL 1031 Holdco 1 LLC	Delaware
WELL 2010 LLC	Delaware
WELL 2010 REIT LLC	Delaware
WELL Balfour Brookline Landlord LLC	Delaware
WELL Balfour Landlord LLC	Delaware
WELL Balfour Stapleton Landlord LLC	Delaware
WELL Balfour Tenant LLC	Delaware
WELL Beverly Landlord LLC	Delaware
WELL BL OpCo LLC	Delaware
WELL BL Portfolio 1 OpCo LLC	Delaware
WELL BL Portfolio 1 PropCo LLC	Delaware
WELL BL Potomac Operator LLC	Delaware
WELL CA Landlord LLC	Delaware
WELL CA WA Landlord LLC	Delaware
WELL CA WA Tenant LLC	Delaware
WELL Cardiff Opco Limited	United Kingdom
WELL Churchill Tenant LLC	Delaware
WELL COGIR Landlord II LP	Delaware
WELL COGIR Landlord III LP	Delaware
WELL COGIR Tenant III LLC	Delaware
WELL Cottonwood Tyler MOB LLC	Delaware
WELL Frontier Landlord LLC	Delaware
WELL Frontier Tenant LLC	Delaware
WELL I-A Properties LLC	Delaware
WELL Integra Master JV LLC	Delaware
WELL Ivy 6 Tenant LLC	Delaware
WELL Kisco BP Phase 1 Parcel LLC	Delaware
WELL Kisco Byron Park Tenant LLC	Delaware
WELL KISCO THE CARNEGIE LANDLORD, LLC	Delaware
WELL LC Portfolio LLC	Delaware
WELL LCB Landlord LLC	Delaware
WELL LCB Portfolio 1 Tenant LLC	Delaware
WELL LCB Tenant LLC	Delaware
WELL M&O Haymarket JV LLC	Delaware
WELL Mezzanine Lender LLC	Delaware
WELL Monarch Landlord LLC	Delaware
WELL Nebraska Tenant LLC	Delaware
WELL NorCal Landlord LLC	Delaware
WELL NPSL Landlord, LLC	Delaware
WELL NPSL Tenant, LLC	Delaware
WELL Oak CCRC Tenant LLC	Delaware
WELL Oak Tenant LLC	Delaware
WELL OSL Carmichael LLC	Delaware
WELL OSL EL Dorado LLC	Delaware

WELL OSL North Fresno LLC	Delaware
WELL OSL Orange LLC	Delaware
WELL OSL Pacific Beach LLC	Delaware
WELL OSL Redding LLC	Delaware
WELL Pappas Berkeley Owner LLC	Delaware
WELL Pappas Corporate Parcel Owner LLC	Delaware
WELL Path Landlord LLC	Delaware
WELL Path Tenant LLC	Delaware
WELL PM Holdco 2 JV LLC	Delaware
WELL PM Holdco JV LLC	Delaware
WELL PM Properties LLC	Delaware
WELL Properties Intermediate Holdco LLC	Delaware
WELL Sea Bluffs Condos LLC	Delaware
WELL SP Landlord 2 LLC	Delaware
WELL TBC Columbus JV LLC	Delaware
WELL TBC Kansas City JV, LLC	Delaware
WELL TP BTR Portfolio Member LLC	Delaware
WELL TPI JV LLC	Delaware
WELL Trevi Albemarle SNF LLC	Delaware
WELL Trevi CCRC Tenant, LLC	Delaware
WELL Trevi Tenant, LLC	Delaware
WELL UK Investments Ltd	Jersey
WELL Unitranche Member LLC	Delaware
WELL US SubREIT LLC	Delaware
WELL WB Portfolio Member LLC	Delaware
WELL WH Tenant LLC	Delaware
WELL WM Portfolio Member LLC	Delaware
WELL ZEAL Sherman Owner LLC	Delaware
WellClover Holdings LLC	Delaware
Wellesley Washington Street Housing I LLC	Delaware
Welltower 1915 North 34th Street, LLC	Wisconsin
Welltower Canadian Services TRS LP	Ontario
Welltower Carmichael Tenant LLC	Delaware
Welltower CCRC OpCo LLC	Delaware
Welltower Cogir Landlord, LP	Delaware
Welltower Cogir Tenant, LLC	Delaware
Welltower Colorado Properties LLC	Delaware
Welltower Inc.	Delaware
Welltower Iowa Holdco LLC	Delaware
Welltower Kisco RIDEA Holdco LP	Delaware
Welltower Kisco RIDEA Landlord, LLC	Delaware
Welltower Kisco RIDEA Tenant, LLC	Delaware
Welltower Landlord Group LLC	Delaware
Welltower Lending Group LLC	Delaware
Welltower NNN Group LLC	Delaware
Welltower North Fresno Tenant LLC	Delaware
Welltower OM Group LLC	Delaware
Welltower OP LLC	Delaware
Welltower OpCo Group LLC	Delaware
Welltower Orange Tenant LLC	Delaware
Welltower Pacific Beach Tenant LLC	Delaware
Welltower Pappas MOB 1, LLC	Delaware
Welltower Pappas MOB 2, LLC	Delaware
Welltower Pegasus Landlord, LLC	Delaware
Welltower Pegasus Tenant, LLC	Delaware
Welltower Portfolio Tenant LLC	Delaware
Welltower PropCo Group Borrower LLC	Delaware
Welltower PropCo Group LLC	Delaware

Welltower Redding Tenant LLC	Delaware
Welltower TCG NNN Landlord, LLC	Delaware
Welltower TCG RIDEA Landlord, LLC	Delaware
Welltower TCG RIDEA Tenant, LLC	Delaware
Welltower Tenant Group LLC	Delaware
Welltower TRS Holdco LLC	Delaware
Welltower Victory II Landlord LP	Delaware
Welltower Victory III Landlord LLC	Delaware
Wesley Chapel Downs Boulevard Owner LLC	Delaware
Westford Littleton Road I LLC	Delaware
Westminster Junction Venture, LLC	Minnesota
Willow Tower Investments LP	Jersey
Willow Tower Opco 1 Limited	United Kingdom
Windrose Mount Vernon Properties, L.L.C.	Virginia
Windrose West Boca Properties, Ltd.	Florida
WT 9 Pack Property Owner LLC	Delaware
WT Hampshire Property Owner LLC	Delaware
WT Tenant OpCo LLC	Delaware
WT UK OpCo 1 Limited	United Kingdom
WT UK OpCo 2 Limited	United Kingdom
WT UK OpCo 3 Limited	United Kingdom
WT UK Opco 4 Limited	United Kingdom
WTR Landlord LLC	Delaware
WTR Tenant LLC	Delaware

Omits names of subsidiaries that as of December 31, 2023 were not, in the aggregate, "significant subsidiaries."

**Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the following registration statements:

- Registration Statement (Form S-8 No. 333-264096) dated April 1, 2022 pertaining to the Welltower Inc. 2022 Long-Term Incentive Plan and the Welltower Inc. 2022 Employee Stock Purchase Plan;
- Registration Statement (Form S-3 No. 333-264093) dated April 1, 2022 pertaining to an indeterminate amount of Welltower Inc.'s debt securities, common stock, preferred stock, depositary shares, guarantees of debt securities issued by Welltower OP LLC, warrants and units and Welltower OP LLC's debt securities and guarantees of debt securities issued by Welltower Inc.; and
- Registration Statement (Form S-3 No. 333-264094) dated April 1, 2022 pertaining to the Welltower Inc. Sixth Amended and Restated Dividend Reinvestment and Stock Purchase Plan

of our reports dated February 15, 2024, with respect to the consolidated financial statements and schedules of Welltower Inc. and subsidiaries and the effectiveness of internal control over financial reporting of Welltower Inc. and subsidiaries included in this Annual Report (Form 10-K) of Welltower Inc., for the year ended December 31, 2023.

/s/ ERNST & YOUNG LLP

Toledo, Ohio  
February 15, 2024

## POWER OF ATTORNEY

**KNOW ALL MEN BY THESE PRESENTS**, that each of the undersigned, a director or officer of Welltower Inc. (the "Company"), a Delaware corporation, hereby constitutes and appoints Shankh Mitra and Timothy G. McHugh, and each of them, his or her true and lawful attorneys-in-fact and agents, for him or her and in his or her name, place and stead, in any and all capacities, to sign the Annual Report on Form 10-K for the year ended December 31, 2023 to be filed by the Company with the Securities and Exchange Commission under the provisions of the Securities Exchange Act of 1934, as amended, and any and all amendments to such Form 10-K, and to file such Form 10-K and each such amendment so signed, with all exhibits thereto, and any and all other documents in connection therewith, with the Securities and Exchange Commission, hereby granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform any and all acts and things requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he or she might do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any of them, may lawfully do or cause to be done by virtue hereof.

IN WITNESS WHEREOF, the undersigned have hereunto set their hands as of this 15th day of February 2024.

/s/ Kenneth J. Bacon

Kenneth J. Bacon, Chairman and Director

/s/ Karen B. DeSalvo

Karen B. DeSalvo, Director

/s/ Philip L. Hawkins

Philip L. Hawkins, Director

/s/ Dennis G. Lopez

Dennis G. Lopez, Director

/s/ Ade J. Patton

Ade J. Patton, Director

/s/ Diana W. Reid

Diana W. Reid, Director

/s/ Sergio D. Rivera

Sergio D. Rivera, Director

/s/ Johnese M. Spisso

Johnese M. Spisso, Director

/s/ Kathryn M. Sullivan

Kathryn M. Sullivan, Director

/s/ Shankh Mitra

Shankh Mitra, Chief Executive Officer and Director  
(Principal Executive Officer)

/s/ Timothy G. McHugh

Timothy G. McHugh, Executive Vice President -  
Chief Financial Officer (Principal Financial Officer)

/s/ Joshua T. Fieweger

Joshua T. Fieweger, Chief Accounting Officer  
(Principal Accounting Officer)

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, **Shankh Mitra**, certify that:

1. I have reviewed this annual report on Form 10-K of Welltower Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 15, 2024

/s/ Shankh Mitra  
\_\_\_\_\_  
Shankh Mitra,  
Chief Executive Officer

## CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, **Timothy G. McHugh**, certify that:

1. I have reviewed this annual report on Form 10-K of Welltower Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 15, 2024

/s/ **TIMOTHY G. MCHUGH**  
\_\_\_\_\_  
Timothy G. McHugh,  
Executive Vice President and Chief Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350**

I, Shankh Mitra, the Chief Executive Officer of Welltower Inc. (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350), that (i) the Annual Report on Form 10-K for the Company for the quarter ended December 31, 2023 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ SHANKH MITRA

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Shankh Mitra,  
Chief Executive Officer  
Date: February 15, 2024

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350**

I, Timothy G. McHugh, the Chief Financial Officer of Welltower Inc. (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350), that (i) the Annual Report on Form 10-K for the Company for the quarter ended December 31, 2023 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ TIMOTHY G. MCHUGH

Timothy G. McHugh,  
Executive Vice President and Chief Financial Officer  
Date: February 15, 2024

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

## CLAWBACK POLICY

## A. OVERVIEW

It is the policy of Welltower Inc. (the “Company”) that, in the event the Company is required to prepare an accounting restatement of the Company’s financial statements due to material non-compliance with any financial reporting requirement under the federal securities laws (including any such correction that is material to the previously issued financial statements, or that would result in a material misstatement if the error were corrected in the current period or left uncorrected in the current period), the Company will recover on a reasonably prompt basis the amount of any Incentive-Based Compensation Received by a Covered Executive during the Recovery Period that exceeds the amount that otherwise would have been Received had it been determined based on the restated financial statements. The Company’s policy on this subject as set forth herein shall be referred to as the “Policy”.

## B. POLICY ADMINISTRATION AND DEFINITIONS

The Policy is administered by the Compensation Committee (the “Committee”) of the Company’s Board of Directors and is intended to comply with, and as applicable to be administered and interpreted consistent with, and subject to the exceptions set forth in Section 303A.14 of the New York Stock Exchange Listed Company Manual as adopted by the New York Stock Exchange to implement Rule 10D-1 under the Securities Exchange Act of 1934, as amended (collectively, “Rule 10D-1”). The Committee is authorized to amend the Policy from time-to-time to take account of developments in applicable law or the New York Stock Exchange’s listing standards.

For purposes of the Policy:

“Incentive-Based Compensation” means any compensation granted, earned, or vested based in whole or in part on the Company’s attainment of a financial reporting measure that was Received by a person (i) on or after October 2, 2023 and after the person began service as a Covered Executive, and (ii) who served as a Covered Executive at any time during the performance period for the Incentive-Based Compensation. A “financial reporting measure” is (i) any measure that is determined and presented in accordance with the accounting principles used in preparing the Company’s financial statements and any measure derived wholly or in part from such a measure, and (ii) any measure based in whole or in part on the Company’s stock price or total shareholder return.

Incentive-Based Compensation is deemed to be “Received” in the fiscal period during which the relevant financial reporting measure is attained, regardless of when the compensation is actually paid or awarded.

“Covered Executive” means any “executive officer” of the Company as defined under Rule 10D-1.

“Recovery Period” means the three completed fiscal years immediately preceding the date that the Company is required to prepare the accounting restatement described in the Policy, all as determined pursuant to Rule 10D-1, and any transition period of less than nine months that is within or immediately following such three fiscal years.

If the Committee determines the amount of Incentive-Based Compensation Received by a Covered Executive during a Recovery Period exceeds the amount that would have been Received if determined or calculated based on the Company’s restated financial results, such excess amount of Incentive-Based Compensation shall be subject to recoupment by the Company pursuant to the Policy. For Incentive-Based Compensation based on stock price or total shareholder return, where the amount of erroneously awarded compensation is not subject to mathematical recalculation directly from the information in an accounting restatement, the Committee will determine the amount based on a reasonable estimate of the effect of the accounting restatement on the relevant stock price or total shareholder return. In all cases, the calculation of the excess amount of Incentive-Based Compensation to be recovered will be determined without regard to any taxes paid with respect to such compensation. Any determinations made by the Committee under the Policy shall be final and binding on all affected individuals.

The Company may effectuate any recovery pursuant to the Policy by requiring payment of such amount(s) to the Company, by set-off, by reducing future compensation, or by such other means or combination of means as the Committee determines to be appropriate. The Company need not recover the excess amount of Incentive-Based Compensation if and to the extent that the Committee determines that such recovery is impracticable and not required under Rule 10D-1, including if the Committee determines that the direct expense paid to a third party to assist in enforcing the Policy would exceed the amount to be recovered after making a reasonable attempt to recover such amounts. The Company is authorized to take appropriate steps to implement the Policy with respect to Incentive-Based Compensation arrangements with Covered Executives.

Any right of recoupment or recovery pursuant to the Policy is in addition to, and not in lieu of, any other remedies or rights of recoupment that may be available to the Company pursuant to the terms of any other policy, any employment agreement or plan or award terms, and any other legal remedies available to the Company. The Company shall not indemnify any Covered Executive against the loss of any Incentive-Based Compensation pursuant to the Policy.

*Reviewed and approved by the Compensation Committee of the Board of Directors of Welltower Inc. on November 28, 2023.*



EXHIBIT E

PROVIDER'S SUMMARY OF FINANCIAL INFORMATION AND PRO FORMA INCOME  
STATEMENT

**WELLTOWER CCRC OPCO, LLC**  
**THE COLONNADES**  
**BUDGETED STATEMENT OF OPERATIONS**  
**FOR THE YEAR ENDED DECEMBER 31, 2024**

Revenue		
Net resident fees	22,063,142	Budget assumes occupancy ramp across 2024, with average number of residents increasing from 252.5 to 273.9. Net Resident ADRs projected to average \$225.67 across the year, with normal fluctuations due to monthly billing.
Health care revenue	4,507,041	Ancillary and Therapy Revenue is budgeted utilizing a combination of formulaic and historical run rates. For Health Care communities, Medical Ancillary and Therapy Revenue will be budgeted using community specific run rates based on 2023 actuals.
Amortization of entrance fees	1,646,676	Budget based on 2023 actuals, with endowment amortization revenue and termination income adjusted for reasonableness if prior year actual was higher than prior trends.
Total Revenue	<u>28,216,859</u>	
Expenses		
Salaries, benefits and payroll taxes	9,932,812	Staffing set at peer group standards which closely resemble prior year approved budgeted staffing; wage increases assumed at 3.0% on average - effective 4/1 for salaried positions and 1/12 per month for hourly positions; OT budgeted as a percentage of salaries by month by hourly job position; non-productive labor based on prior year 12-month rolling trend.
Lease expense	7,310,768	Lease expense is budgeted based on actual expected cost per the lease agreement.
Depreciation	2,582,338	Depreciation budget based on depreciation schedule for 2023 Fixed Assets in service plus planned 2024 capital additions.
Management fees	1,851,845	Management fees are based on a percentage of budgeted revenues as set in the contractual agreement. Assumption is 3% of revenues + 8.446% of adjusted EBITDARM.
General and administrative	1,355,149	G&A costs are comprised of 1) multiple office, supply, vehicle, and program costs - of which some are locally controlled and some are centrally administered from Corporate Support Office - most of the line items in this area are budgeted by peer group standards for full-service communities - these standards were developed by the company over several years of analyses to determine average costs and needs of similar communities. These standard costs are re-evaluated each year.
Ancillary	1,250,836	Total Cost of Sales includes ancillary expenses, therapy expense, and incontinent supply costs budgeted at prior year forecasted levels as a percentage of ancillary/therapy/incont mngt revenue.
Food	907,830	Food cost based on per resident service days (PSD) are provided by the VP of Hospitality in collaboration with the Regional Director of Dining Services based on market trends for Assisted Living communities in the US if they are using the IMPAC menu system, which reflects a system-wide cost structure target. Food (PSD) is \$8.42 in 2024. Food Cost increases based on expected increases in occupancy and higher purchase prices for food.
Repairs and Maintenance	786,264	Budget assumes 2023 trends plus 3%-5% vendor rate increases.
Utilities	636,816	Utility Expense is budgeted utilizing community specific rates and expected inflation provided by Sunrise's energy management services partner. Rates for Electric, Natural Gas and Water/Sewer are then applied to community specific monthly utilization derived by using prior 60 month actuals, also provided by Sunrise's energy management services partner. Utilization by month is expected to maintain expected seasonality and a state-by-state assessment of regulatory authority changes and usage trends (normalized for weather). Results were then compared and adjustments were made to come closer in line with the 2024 forecast.
Real estate taxes	508,468	Real Estate taxes are budgeted at prior year levels with inflation unless notice has been received indicating changes for the upcoming year.
Insurance	356,569	In general, the Insurance Program includes the use of the Sunrise Captive that insures the liability and workers compensation insurance policies' deductible/retention exposures above the community deductible; Program insures Community, Owners, Tenants, Lenders, and Sunrise against risks of ongoing operation and ownership at levels and coverage customary for the senior living industry.
Other non-operating expenses	319,061	Expenses here include misc taxes, leases, and licensing fees which vary by community and jurisdiction, based on past expenses and anticipated increases.
Professional fees and contracted services	177,886	Professional Fees based on a slight increase to 2023 actual along with a larger reduction to reflect the community specific need for a consulting controller ending the prior year.
Provision for bad debts	34,832	Bad Debt rates range from 0.1% - 1.8% of Total Revenue based on the 2023 actuals. Community is budgeted at 0.12% due to lower past bad debt.
Total expenses	<u>28,011,474</u>	
Net income	<u>205,385</u>	

**WELLTOWER CCRC OPCO, LLC**  
**THE COLONNADES**

**STATEMENT OF OPERATIONS**

**2023 Actual vs 2023 Budget**  
**(In thousands)**

	<b>2023-Actual</b>	<b>2023-Budget</b>	<b>Variance</b>	<b>%</b>
<b>OPERATING REVENUES:</b>				
Net resident fees	19,637	19,412	225	1%
Health care revenue				Unfavorable variance due to below budget census in SNF, CMS Covid Waiver guidelines ended in July, and Lower Complexity PDPM rates affecting Resident fees, Ancillary/ Therapy and Contractual revenue.
	4,166	4,810	(644)	-13%
Amortization of entrance fees				Favorable variance due primarily to \$876k in termination income recorded as a result of resident move-outs.
	2,123	1,176	947	81%
COVID-19 grant revenue	1	-	1	#DIV/0!
<b>Total operating revenues</b>	<b>25,927</b>	<b>25,398</b>	<b>529</b>	<b>2%</b>
<b>OPERATING EXPENSES:</b>				
Salaries, benefits and payroll taxes	9,224	9,695	471	5%
Lease expense	7,507	7,267	(240)	-3%
Depreciation	2,014	2,038	24	1%
Ancillary	1,243	1,343	100	7%
Management fees	1,697	1,268	(429)	Unfavorable variance due to new method of calculating management fees -34% effective January 2023. Budget was based on old method.
General and administrative	936	996	60	6%
Food	797	836	39	5%
Repairs and Maintenance	816	811	(5)	-1%
Utilities	617	634	17	3%
Insurance	379	514	135	26%
Real estate taxes	482	483	1	0%
Professional fees and contracted services	291	327	36	11%
Other non-operating expenses	252	230	(22)	-10%
COVID expense	10	77	67	87%
Provision for bad debts	(1)	31	32	103%
Interest	-	-	-	#DIV/0!
<b>Total operating expenses</b>	<b>26,264</b>	<b>26,550</b>	<b>286</b>	<b>1%</b>
<b>Net loss</b>	<b>(337)</b>	<b>(1,152)</b>	<b>815</b>	<b>-71%</b>

**SUMMARY OF FINANCIAL INFORMATION**  
**THE COLONNADES**  
**AS OF DECEMBER 31, 2023 AND 2022 AND**  
**FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**  
**( In thousands )**

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	Current Year	Prior Year
Total Assets	\$ 30,216	\$ 34,112
Total Liabilities	35,364	38,922
Total Net Assets	(5,148)	(4,810)
Total Revenues	25,927	23,866
Total Expenses	26,264	27,887
Operating Income (Loss)	(85)	(3,820)
Net Income (Loss)	\$ (337)	\$ (4,021)

**Narrative on financial condition:**

Net Income increased \$3.7M from prior year as a result of increased Revenues and lower Expenses. Total Revenues increased \$2.1M due to increases in Resident fees (\$1.7M) and entrance fee amortization (\$0.6M) offset partially by a \$0.2M decrease in Covid-19 grants received. Total Expenses decreased \$1.6M due primarily to a \$2.5M decrease in lease expense offset partially by a \$0.8M increase in salaries and benefits expense. The rent amount for this community was reset near the end of 2022 resulting in the significant year over year decrease in lease expense.

Occupancy Information:	Capacity of Units	Average Occupancy	Percentage Occupancy
Independent Living	218	177	81.2%
Assisted Living	51	40	78.4%
Nursing	34	21	61.8%

# Welltower CCRC OpCo, LLC

Combining Balance Sheet

December 31, 2023

	Welltower CCRC	Bedford Court	The Colonnades	Total
<b>Assets</b>				
<b>Current Assets</b>				
Cash and cash equivalents	\$ -	\$ 11,132	\$ (16)	\$ 11,116
Accounts receivable, residents, net	-	917,915	2,221,110	3,139,025
Prepaid expenses and other current assets	-	603,597	163,541	767,138
Total current assets	-	1,532,644	2,384,635	3,917,279
<b>Restricted Cash</b>				
Bedford Court working capital reserves	-	5,612,458	-	5,612,458
Other restricted cash	-	1,806	-	1,806
<b>Property and Equipment, Net</b>				
	-	7,992,799	16,488,455	24,481,254
<b>Right of Use Asset</b>				
	-	5,693,298	11,318,848	17,012,146
<b>Other Assets, Net</b>				
	-	19,705	24,371	44,076
Total assets	<u>\$ -</u>	<u>\$ 20,852,710</u>	<u>\$ 30,216,309</u>	<u>\$ 51,069,019</u>
<b>Liabilities and Members' Equity</b>				
<b>Current Liabilities</b>				
Accounts payable and accrued expenses	\$ 266,491	\$ 804,720	\$ 614,236	\$ 1,685,447
Due to (from) management company	(19,575,000)	2,106,869	18,241,231	773,100
Due to (from) affiliate	20,257,337	(733,072)	(5,900,161)	13,624,104
Deferred revenue	-	57,201	155,669	212,870
Operating lease obligations	-	3,043,552	6,050,888	9,094,440
Security and reservation deposits	-	31,460	205,075	236,535
Refundable entrance fees and deposits, current	-	985,308	277,461	1,262,769
Total current liabilities	948,828	6,296,038	19,644,399	26,889,265
Refundable entrance fees and deposits	-	1,971,592	394,839	2,366,431
Deferred revenue from advances fees	-	-	10,057,029	10,057,029
Operating lease obligations	-	2,649,746	5,267,960	7,917,706
Total liabilities	948,828	10,917,376	35,364,227	47,230,431
<b>Members' (Deficit) Equity</b>				
	<u>(948,828)</u>	<u>9,935,334</u>	<u>(5,147,918)</u>	<u>3,838,588</u>
Total liabilities and members' equity	<u>\$ -</u>	<u>\$ 20,852,710</u>	<u>\$ 30,216,309</u>	<u>\$ 51,069,019</u>

# Welltower CCRC OpCo, LLC

## Combining Statement of Operations and Changes in Members' Equity

Year Ended December 31, 2023

	Welltower CCRC	Bedford Court	The Colonnades	Total
<b>Revenue</b>				
Resident fees	\$ -	\$ 15,886,114	\$ 19,636,703	\$ 35,522,817
Healthcare revenue	-	7,257,636	4,166,540	11,424,176
Amortization of entrance fees	-	-	2,123,266	2,123,266
COVID-19 grant revenue	-	31,663	543	32,206
Interest income	-	60,188	-	60,188
<b>Total revenue</b>	<b>-</b>	<b>23,235,601</b>	<b>25,927,052</b>	<b>49,162,653</b>
<b>Expenses</b>				
Salaries, benefits and payroll taxes	-	10,350,598	9,224,162	19,574,760
Lease expense	-	3,236,957	7,507,371	10,744,328
Ancillary	-	1,398,147	1,242,640	2,640,787
Management fees	-	1,171,412	1,697,560	2,868,972
Repairs and maintenance	-	802,352	816,394	1,618,746
General and administrative	-	1,032,231	935,641	1,967,872
Food	-	831,953	797,505	1,629,458
Depreciation	-	1,069,797	2,013,654	3,083,451
Utilities	-	910,395	616,987	1,527,382
Real estate taxes	-	771,379	481,618	1,252,997
Insurance	-	704,465	378,619	1,083,084
Professional fees and contracted services	-	585,908	291,411	877,319
COVID-19 expense	-	51,969	9,582	61,551
Other nonoperating expenses	-	93,363	251,708	345,071
Interest	-	79,329	135	79,464
Recovery of bad debts	-	(332)	(528)	(860)
<b>Total expenses</b>	<b>-</b>	<b>23,089,923</b>	<b>26,264,459</b>	<b>49,354,382</b>
<b>Net income (deficit)</b>	<b>-</b>	<b>145,678</b>	<b>(337,407)</b>	<b>(191,729)</b>
<b>Members' (Deficit) Equity, Beginning</b>				
	<b>(948,828)</b>	<b>7,879,857</b>	<b>(4,810,511)</b>	<b>2,120,518</b>
Equity contributions from Welltower, Inc.	-	1,909,799	-	1,909,799
<b>Members' (Deficit) Equity, Ending</b>	<b>\$ (948,828)</b>	<b>\$ 9,935,334</b>	<b>\$ (5,147,918)</b>	<b>\$ 3,838,588</b>

# Welltower CCRC OpCo, LLC

Combining Balance Sheet

December 31, 2022

	Welltower CCRC	Bedford Court	The Colonnades	Total
<b>Assets</b>				
<b>Current Assets</b>				
Cash and cash equivalents	\$ -	\$ 10,083	\$ -	\$ 10,083
Accounts receivable, residents, net	\$ -	\$ 1,192,102	\$ 1,690,970	\$ 2,883,072
Prepaid expenses and other current assets	<hr/>	856,145	792,492	1,648,637
Total current assets	<hr/>	2,058,330	2,483,462	4,541,792
<b>Restricted Cash</b>				
Bedford Court working capital reserves	<hr/>	3,653,464	<hr/>	3,653,464
Other restricted cash	<hr/>	1,349	<hr/>	1,349
<b>Property and Equipment, Net</b>	<hr/>	5,779,464	13,586,268	19,365,732
<b>Right of Use Asset</b>	<hr/>	8,594,879	17,087,481	25,682,360
<b>Intangible Asset</b>	<hr/>	<hr/>	927,169	927,169
<b>Long-Term Deposits</b>	<hr/>	21,259	27,210	48,469
Total assets	<hr/> <hr/>	\$ 20,108,745	\$ 34,111,590	\$ 54,220,335
<b>Liabilities and Members' Equity</b>				
<b>Current Liabilities</b>				
Accounts payable and accrued expenses	\$ 174,998	\$ 863,522	\$ 725,774	\$ 1,764,294
Due to (from) management company	(16,676,770)	408,435	17,124,786	856,451
Due to (from) affiliate	17,450,600	(742,944)	(5,860,051)	10,847,605
Deferred revenue	<hr/>	53,086	25,346	78,432
Operating lease obligations	<hr/>	2,901,581	5,768,633	8,670,214
Security and reservation deposits	<hr/>	26,460	168,790	195,250
Refundable entrance fees and deposits, current	<hr/>	881,731	<hr/>	881,731
Total current liabilities	948,828	4,391,871	17,953,278	23,293,977
Refundable entrance fees and deposits	<hr/>	2,143,719	1,144,739	3,288,458
Deferred revenue from advances fees	<hr/>	<hr/>	7,578,067	7,578,067
Deferred revenue, below market lease	<hr/>	<hr/>	927,169	927,169
Operating lease obligations	<hr/>	5,693,298	11,318,848	17,012,146
Total liabilities	948,828	12,228,888	38,922,101	52,099,817
<b>Members' (Deficit) Equity</b>	<hr/> <hr/>	7,879,857	(4,810,511)	2,120,518
Total liabilities and members' equity	<hr/> <hr/>	\$ 20,108,745	\$ 34,111,590	\$ 54,220,335

# Welltower CCRC OpCo, LLC

Combining Statement of Operations and Changes in Members' Equity

Year Ended December 31, 2022

	Welltower CCRC	Bedford Court	The Colonnades	Total
<b>Revenue</b>				
Resident fees	\$ -	\$ 14,995,315	\$ 17,958,199	\$ 32,953,514
Healthcare revenue	-	6,709,104	4,189,321	10,898,425
Amortization of entrance fees	-	-	1,516,358	1,516,358
COVID-19 grant revenue	-	565,893	202,313	768,206
Interest income	-	9,934	-	9,934
<b>Total revenue</b>	<b>-</b>	<b>22,280,246</b>	<b>23,866,191</b>	<b>46,146,437</b>
<b>Expenses</b>				
Salaries, benefits and payroll taxes	-	9,484,288	8,442,807	17,927,095
Lease expense	-	4,243,056	9,978,702	14,221,758
Ancillary	-	1,346,520	1,288,800	2,635,320
Management fees	-	1,101,444	1,186,578	2,288,022
Repairs and maintenance	-	658,448	721,339	1,379,787
General and administrative	-	929,869	849,666	1,779,535
Food	-	805,189	768,950	1,574,139
Depreciation	-	839,847	1,656,307	2,496,154
Utilities	-	813,600	626,387	1,439,987
Real estate taxes	-	768,919	451,643	1,220,562
Insurance	-	688,908	434,282	1,123,190
Professional fees and contracted services	-	956,634	1,167,371	2,124,005
COVID-19 expense	-	327,907	80,571	408,478
Other nonoperating expenses	-	166,475	200,121	366,596
Interest	-	3,300	630	3,930
Recovery of bad debts	-	(41,504)	33,474	(8,030)
<b>Total expenses</b>	<b>-</b>	<b>23,092,900</b>	<b>27,887,628</b>	<b>50,980,528</b>
<b>Net income</b>	<b>-</b>	<b>(812,654)</b>	<b>(4,021,437)</b>	<b>(4,834,091)</b>
<b>Members' (Deficit) Equity, Beginning</b>	<b>(948,828)</b>	<b>8,692,511</b>	<b>(789,074)</b>	<b>6,954,609</b>
<b>Members' (Deficit) Equity, Ending</b>	<b>\$ (948,828)</b>	<b>\$ 7,879,857</b>	<b>\$ (4,810,511)</b>	<b>\$ 2,120,518</b>