



## Licensed Commercial Auto Writers in Virginia in 2023

| Rank | Group Number | License Number | Company Name   | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|--|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 1    | 0155         | 38628          | PROGRESSIVE NORTHERN INSURANCE COMPANY                   | \$99,592,084              | \$36,710,105                     | \$154,165                | \$136,456,354          | 12.00%       | 12.00%                  |
| 2    | 0213         | 26271          | ERIE INSURANCE EXCHANGE                                  | \$70,903,392              | \$35,048,741                     | \$0                      | \$105,952,133          | 9.32%        | 21.32%                  |
| 3    | 0000         | 35173          | AGENCY INSURANCE COMPANY OF MARYLAND, INC.               | \$28,467,097              | \$10,363,878                     | \$0                      | \$38,830,975           | 3.42%        | 24.74%                  |
| 4    | 0212         | 16535          | ZURICH AMERICAN INSURANCE COMPANY                        | \$23,054,774              | \$6,553,331                      | \$0                      | \$29,608,105           | 2.60%        | 27.34%                  |
| 5    | 0244         | 10677          | CINCINNATI INSURANCE COMPANY, THE                        | \$18,164,737              | \$6,794,950                      | \$0                      | \$24,959,687           | 2.20%        | 29.54%                  |
| 6    | 0008         | 38660          | MIC GENERAL INSURANCE CORPORATION                        | \$0                       | \$24,742,008                     | \$0                      | \$24,742,008           | 2.18%        | 31.71%                  |
| 7    | 0176         | 25143          | STATE FARM FIRE AND CASUALTY COMPANY                     | \$20,911,324              | \$3,636,440                      | \$2,659                  | \$24,550,423           | 2.16%        | 33.87%                  |
| 8    | 0012         | 19445          | NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, PA. | \$16,921,004              | \$5,035,221                      | \$4,864                  | \$21,961,089           | 1.93%        | 35.80%                  |
| 9    | 0150         | 11371          | GREAT WEST CASUALTY COMPANY                              | \$14,730,541              | \$5,539,271                      | \$0                      | \$20,269,812           | 1.78%        | 37.58%                  |
| 10   | 0280         | 18988          | AUTO-OWNERS INSURANCE COMPANY                            | \$14,400,593              | \$5,596,500                      | \$0                      | \$19,997,093           | 1.76%        | 39.34%                  |
| 11   | 0262         | 10464          | CANAL INSURANCE COMPANY                                  | \$13,876,561              | \$5,190,056                      | \$0                      | \$19,066,617           | 1.68%        | 41.02%                  |
| 12   | 0242         | 39926          | SELECTIVE INSURANCE COMPANY OF THE SOUTHEAST             | \$11,986,849              | \$4,863,178                      | \$0                      | \$16,850,027           | 1.48%        | 42.50%                  |
| 13   | 4987         | 11090          | INCLINE CASUALTY COMPANY                                 | \$8,752,957               | \$6,262,229                      | \$1,713                  | \$15,016,899           | 1.32%        | 43.82%                  |
| 14   | 3098         | 18058          | PHILADELPHIA INDEMNITY INSURANCE COMPANY                 | \$12,322,002              | \$2,657,353                      | \$699                    | \$14,980,054           | 1.32%        | 45.14%                  |
| 15   | 0242         | 19259          | SELECTIVE INSURANCE COMPANY OF SOUTH CAROLINA            | \$10,031,895              | \$3,629,273                      | \$0                      | \$13,661,168           | 1.20%        | 46.34%                  |
| 16   | 0150         | 24147          | OLD REPUBLIC INSURANCE COMPANY                           | \$10,409,393              | \$2,714,858                      | \$0                      | \$13,124,251           | 1.15%        | 47.50%                  |

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|------|--------------|----------------|---|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 17   | 0000         | 14184          | ACUITY, A MUTUAL INSURANCE COMPANY                      | \$8,896,221               | \$3,604,059                      | \$0                      | \$12,500,280           | 1.10%        | 48.60%                  |
| 18   | 1279         | 11150          | ARCH INSURANCE COMPANY                                  | \$10,690,166              | \$1,373,876                      | \$43                     | \$12,064,085           | 1.06%        | 49.66%                  |
| 19   | 3548         | 25682          | TRAVELERS INDEMNITY COMPANY OF CONNECTICUT, THE         | \$9,472,800               | \$2,548,068                      | \$0                      | \$12,020,868           | 1.06%        | 50.71%                  |
| 20   | 0007         | 13935          | FEDERATED MUTUAL INSURANCE COMPANY                      | \$8,435,924               | \$2,907,036                      | \$0                      | \$11,342,960           | 1.00%        | 51.71%                  |
| 21   | 3548         | 25674          | TRAVELERS PROPERTY CASUALTY COMPANY OF AMERICA          | \$9,139,408               | \$1,912,402                      | \$0                      | \$11,051,810           | 0.97%        | 52.68%                  |
| 22   | 0084         | 32620          | NATIONAL INTERSTATE INSURANCE COMPANY                   | \$9,397,119               | \$1,450,090                      | \$13,652                 | \$10,860,861           | 0.96%        | 53.64%                  |
| 23   | 0242         | 26301          | SELECTIVE WAY INSURANCE COMPANY                         | \$7,505,344               | \$3,144,781                      | \$0                      | \$10,650,125           | 0.94%        | 54.58%                  |
| 24   | 0088         | 41840          | ALLAMERICA FINANCIAL BENEFIT INSURANCE COMPANY          | \$7,593,279               | \$2,578,259                      | \$0                      | \$10,171,538           | 0.89%        | 55.47%                  |
| 25   | 0091         | 19682          | HARTFORD FIRE INSURANCE COMPANY                         | \$8,334,258               | \$1,802,076                      | \$0                      | \$10,136,334           | 0.89%        | 56.36%                  |
| 26   | 0203         | 26034          | VIRGINIA FARM BUREAU MUTUAL INSURANCE COMPANY           | \$5,771,686               | \$4,278,192                      | \$0                      | \$10,049,878           | 0.88%        | 57.25%                  |
| 27   | 0069         | 21652          | FARMERS INSURANCE EXCHANGE                              | \$9,496,308               | \$269,317                        | \$0                      | \$9,765,625            | 0.86%        | 58.11%                  |
| 28   | 0008         | 19232          | ALLSTATE INSURANCE COMPANY                              | \$7,559,902               | \$1,976,894                      | \$0                      | \$9,536,796            | 0.84%        | 58.94%                  |
| 29   | 0176         | 25178          | STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY          | \$6,164,255               | \$3,223,837                      | \$7,191                  | \$9,395,283            | 0.83%        | 59.77%                  |
| 30   | 0203         | 10086          | VIRGINIA FARM BUREAU TOWN AND COUNTRY INSURANCE COMPANY | \$5,052,271               | \$4,174,976                      | \$0                      | \$9,227,247            | 0.81%        | 60.58%                  |
| 31   | 0242         | 12572          | SELECTIVE INSURANCE COMPANY OF AMERICA                  | \$6,518,202               | \$2,609,372                      | (\$205)                  | \$9,127,369            | 0.80%        | 61.38%                  |
| 32   | 4507         | 10844          | BUILDERS MUTUAL INSURANCE COMPANY                       | \$6,169,084               | \$2,786,885                      | \$0                      | \$8,955,969            | 0.79%        | 62.17%                  |
| 33   | 0626         | 22667          | ACE AMERICAN INSURANCE COMPANY                          | \$8,144,214               | \$372,656                        | \$0                      | \$8,516,870            | 0.75%        | 62.92%                  |

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| 34   | 0271         | 14990          | PENNSYLVANIA NATIONAL MUTUAL CASUALTY INSURANCE COMPANY | \$5,980,136               | \$1,918,955                      | \$0                      | \$7,899,091            | 0.69%        | 63.62%                  |
| 35   | 0031         | 20087          | NATIONAL INDEMNITY COMPANY                              | \$6,580,763               | \$1,127,176                      | \$0                      | \$7,707,939            | 0.68%        | 64.29%                  |
| 36   | 3548         | 24015          | NORTHLAND INSURANCE COMPANY                             | \$5,382,700               | \$1,982,663                      | \$0                      | \$7,365,363            | 0.65%        | 64.94%                  |
| 37   | 0008         | 22780          | INTEGON GENERAL INSURANCE CORPORATION                   | \$5,682,719               | \$1,536,802                      | \$0                      | \$7,219,521            | 0.63%        | 65.58%                  |
| 38   | 3548         | 25658          | TRAVELERS INDEMNITY COMPANY THE                         | \$5,494,662               | \$1,319,528                      | \$0                      | \$6,814,190            | 0.60%        | 66.18%                  |
| 39   | 0271         | 32441          | PENN NATIONAL SECURITY INSURANCE COMPANY                | \$5,071,197               | \$1,738,344                      | \$0                      | \$6,809,541            | 0.60%        | 66.77%                  |
| 40   | 0250         | 13692          | DONEGAL MUTUAL INSURANCE COMPANY                        | \$4,243,011               | \$2,493,167                      | \$0                      | \$6,736,178            | 0.59%        | 67.37%                  |
| 41   | 0212         | 21326          | EMPIRE FIRE AND MARINE INSURANCE COMPANY                | \$5,882,418               | \$794,957                        | \$0                      | \$6,677,375            | 0.59%        | 67.95%                  |
| 42   | 0111         | 23035          | LIBERTY MUTUAL FIRE INSURANCE COMPANY                   | \$5,684,742               | \$953,461                        | \$0                      | \$6,638,203            | 0.58%        | 68.54%                  |
| 43   | 0031         | 20044          | BERKSHIRE HATHAWAY HOMESTATE INSURANCE COMPANY          | \$5,256,991               | \$1,334,564                      | \$0                      | \$6,591,555            | 0.58%        | 69.12%                  |
| 44   | 0785         | 22608          | NATIONAL SPECIALTY INSURANCE COMPANY                    | \$6,197,486               | \$385,294                        | \$0                      | \$6,582,780            | 0.58%        | 69.70%                  |
| 45   | 5076         | 15350          | WEST BEND INSURANCE COMPANY                             | \$4,599,480               | \$1,522,887                      | \$0                      | \$6,122,367            | 0.54%        | 70.24%                  |
| 46   | 0244         | 23280          | CINCINNATI INDEMNITY COMPANY, THE                       | \$4,450,511               | \$1,646,582                      | \$0                      | \$6,097,093            | 0.54%        | 70.77%                  |
| 47   | 0474         | 10178          | FCCI INSURANCE COMPANY                                  | \$4,543,054               | \$1,503,612                      | \$0                      | \$6,046,666            | 0.53%        | 71.30%                  |
| 48   | 3548         | 25666          | TRAVELERS INDEMNITY COMPANY OF AMERICA THE              | \$4,394,388               | \$1,545,373                      | \$0                      | \$5,939,761            | 0.52%        | 71.83%                  |
| 49   | 0169         | 21180          | SENTRY SELECT INSURANCE COMPANY                         | \$4,459,775               | \$1,478,259                      | \$0                      | \$5,938,034            | 0.52%        | 72.35%                  |
| 50   | 0111         | 24082          | OHIO SECURITY INSURANCE COMPANY                         | \$4,174,928               | \$1,468,366                      | \$0                      | \$5,643,294            | 0.50%        | 72.84%                  |
| 51   | 0111         | 25135          | STATE AUTOMOBILE MUTUAL INSURANCE COMPANY               | \$3,858,551               | \$1,734,517                      | \$4,860                  | \$5,597,928            | 0.49%        | 73.34%                  |
| 52   | 2538         | 25011          | WESCO INSURANCE COMPANY                                 | \$4,499,501               | \$1,041,833                      | \$0                      | \$5,541,334            | 0.49%        | 73.82%                  |

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|------|--------------|----------------|--|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 53   | 0155         | 12416          | PROTECTIVE INSURANCE COMPANY                     | \$2,587,306               | \$2,934,371                      | \$0                      | \$5,521,677            | 0.49%        | 74.31%                  |
| 54   | 0140         | 26093          | NATIONWIDE AFFINITY INSURANCE COMPANY OF AMERICA | \$3,814,305               | \$1,388,241                      | \$0                      | \$5,202,546            | 0.46%        | 74.77%                  |
| 55   | 3548         | 25623          | PHOENIX INSURANCE COMPANY THE                    | \$3,801,361               | \$1,250,631                      | \$0                      | \$5,051,992            | 0.44%        | 75.21%                  |
| 56   | 0031         | 42390          | AMGUARD INSURANCE COMPANY                        | \$3,694,082               | \$1,183,916                      | \$0                      | \$4,877,998            | 0.43%        | 75.64%                  |
| 57   | 0036         | 20230          | CENTRAL MUTUAL INSURANCE COMPANY                 | \$3,590,782               | \$1,250,999                      | \$0                      | \$4,841,781            | 0.43%        | 76.07%                  |
| 58   | 1302         | 13060          | VIRGINIA BUILDERS INSURANCE COMPANY              | \$4,191,110               | \$471,239                        | \$0                      | \$4,662,349            | 0.41%        | 76.48%                  |
| 59   | 0000         | 13293          | FORGE INSURANCE COMPANY                          | \$3,580,408               | \$1,075,206                      | \$877                    | \$4,656,491            | 0.41%        | 76.89%                  |
| 60   | 3548         | 19046          | TRAVELERS CASUALTY INSURANCE COMPANY OF AMERICA  | \$3,440,293               | \$1,208,080                      | \$50                     | \$4,648,423            | 0.41%        | 77.30%                  |
| 61   | 0000         | 15997          | MMG INSURANCE COMPANY                            | \$3,454,910               | \$1,183,189                      | \$0                      | \$4,638,099            | 0.41%        | 77.70%                  |
| 62   | 0626         | 20281          | FEDERAL INSURANCE COMPANY                        | \$3,639,608               | \$897,473                        | (\$1)                    | \$4,537,080            | 0.40%        | 78.10%                  |
| 63   | 3494         | 31925          | FALLS LAKE NATIONAL INSURANCE COMPANY            | \$3,106,961               | \$1,212,862                      | (\$2,915)                | \$4,316,908            | 0.38%        | 78.48%                  |
| 64   | 4670         | 38318          | STARR INDEMNITY & LIABILITY COMPANY              | \$3,658,390               | \$626,125                        | (\$1)                    | \$4,284,514            | 0.38%        | 78.86%                  |
| 65   | 4507         | 13036          | BUILDERS PREMIER INSURANCE COMPANY               | \$2,842,263               | \$1,354,915                      | \$0                      | \$4,197,178            | 0.37%        | 79.23%                  |
| 66   | 0250         | 22586          | ATLANTIC STATES INSURANCE COMPANY                | \$2,929,563               | \$1,170,372                      | \$0                      | \$4,099,935            | 0.36%        | 79.59%                  |
| 67   | 0062         | 21415          | EMPLOYERS MUTUAL CASUALTY COMPANY                | \$3,066,385               | \$861,014                        | \$0                      | \$3,927,399            | 0.35%        | 79.93%                  |
| 68   | 4990         | 26077          | LANCER INSURANCE COMPANY                         | \$3,062,502               | \$739,563                        | \$0                      | \$3,802,065            | 0.33%        | 80.27%                  |
| 69   | 0267         | 10322          | GRANGE INDEMNITY INSURANCE COMPANY               | \$3,181,126               | \$620,171                        | \$0                      | \$3,801,297            | 0.33%        | 80.60%                  |
| 70   | 0218         | 20443          | CONTINENTAL CASUALTY COMPANY                     | \$3,325,637               | \$414,474                        | \$0                      | \$3,740,111            | 0.33%        | 80.93%                  |
| 71   | 0158         | 21113          | UNITED STATES FIRE INSURANCE COMPANY             | \$2,976,707               | \$676,774                        | \$0                      | \$3,653,481            | 0.32%        | 81.25%                  |

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| 72   | 0291         | 13331          | MOTORISTS COMMERCIAL MUTUAL INSURANCE COMPANY            | \$2,862,965               | \$741,776                        | \$0                      | \$3,604,741            | 0.32%        | 81.57%                  |
| 73   | 0008         | 12130          | NEW SOUTH INSURANCE COMPANY                              | \$2,825,547               | \$764,783                        | \$0                      | \$3,590,330            | 0.32%        | 81.89%                  |
| 74   | 0150         | 20095          | BITCO GENERAL INSURANCE CORPORATION                      | \$2,562,246               | \$886,999                        | \$0                      | \$3,449,245            | 0.30%        | 82.19%                  |
| 75   | 0169         | 24988          | SENTRY INSURANCE COMPANY                                 | \$2,684,463               | \$736,125                        | \$0                      | \$3,420,588            | 0.30%        | 82.49%                  |
| 76   | 0783         | 13056          | RLI INSURANCE COMPANY                                    | \$2,872,425               | \$509,389                        | \$0                      | \$3,381,814            | 0.30%        | 82.79%                  |
| 77   | 0084         | 26344          | GREAT AMERICAN ASSURANCE COMPANY                         | \$800,555                 | \$2,569,671                      | \$0                      | \$3,370,226            | 0.30%        | 83.08%                  |
| 78   | 3548         | 25615          | CHARTER OAK FIRE INSURANCE COMPANY THE                   | \$2,656,882               | \$703,952                        | \$0                      | \$3,360,834            | 0.30%        | 83.38%                  |
| 79   | 0140         | 10723          | NATIONWIDE ASSURANCE COMPANY                             | \$2,377,919               | \$978,233                        | \$0                      | \$3,356,152            | 0.30%        | 83.67%                  |
| 80   | 0267         | 11982          | GRANGE PROPERTY & CASUALTY INSURANCE COMPANY             | \$2,649,979               | \$529,340                        | \$5,361                  | \$3,184,680            | 0.28%        | 83.95%                  |
| 81   | 0150         | 36897          | MANUFACTURERS ALLIANCE INSURANCE COMPANY                 | \$3,006,073               | \$163,838                        | \$0                      | \$3,169,911            | 0.28%        | 84.23%                  |
| 82   | 0091         | 22357          | HARTFORD ACCIDENT AND INDEMNITY COMPANY                  | \$2,430,261               | \$731,079                        | \$634                    | \$3,161,974            | 0.28%        | 84.51%                  |
| 83   | 0447         | 14141          | HARFORD MUTUAL INSURANCE COMPANY THE                     | \$2,456,943               | \$626,793                        | \$0                      | \$3,083,736            | 0.27%        | 84.78%                  |
| 84   | 1248         | 16882          | EVERSPAN INDEMNITY INSURANCE COMPANY                     | \$2,742,749               | \$275,183                        | \$21,460                 | \$3,039,392            | 0.27%        | 85.05%                  |
| 85   | 0761         | 21849          | AMERICAN AUTOMOBILE INSURANCE COMPANY                    | \$2,416,590               | \$604,653                        | \$487                    | \$3,021,730            | 0.27%        | 85.32%                  |
| 86   | 0267         | 14060          | GRANGE INSURANCE COMPANY                                 | \$2,353,850               | \$622,504                        | \$0                      | \$2,976,354            | 0.26%        | 85.58%                  |
| 87   | 0084         | 21172          | VANLINER INSURANCE COMPANY                               | \$2,298,714               | \$469,705                        | \$834                    | \$2,769,253            | 0.24%        | 85.82%                  |
| 88   | 0203         | 26026          | VIRGINIA FARM BUREAU FIRE AND CASUALTY INSURANCE COMPANY | \$1,648,076               | \$1,083,535                      | \$0                      | \$2,731,611            | 0.24%        | 86.06%                  |
| 89   | 0031         | 35882          | GEICO GENERAL INSURANCE COMPANY                          | \$1,937,517               | \$740,131                        | \$55                     | \$2,677,703            | 0.24%        | 86.30%                  |

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| 90   | 0626         | 43575          | INDEMNITY INSURANCE COMPANY OF NORTH AMERICA     | \$2,330,973               | \$329,266                        | \$0                      | \$2,660,239            | 0.23%        | 86.53%                  |
| 91   | 0091         | 29424          | HARTFORD CASUALTY INSURANCE COMPANY              | \$1,965,000               | \$683,401                        | \$0                      | \$2,648,401            | 0.23%        | 86.76%                  |
| 92   | 0474         | 32506          | MONROE GUARANTY INSURANCE COMPANY                | \$2,058,976               | \$585,833                        | \$0                      | \$2,644,809            | 0.23%        | 87.00%                  |
| 93   | 0111         | 25127          | STATE AUTO PROPERTY & CASUALTY INSURANCE COMPANY | \$1,900,909               | \$737,450                        | \$0                      | \$2,638,359            | 0.23%        | 87.23%                  |
| 94   | 0244         | 28665          | CINCINNATI CASUALTY COMPANY, THE                 | \$1,869,789               | \$743,675                        | \$0                      | \$2,613,464            | 0.23%        | 87.46%                  |
| 95   | 0091         | 27120          | TRUMBULL INSURANCE COMPANY                       | \$1,997,471               | \$537,459                        | \$0                      | \$2,534,930            | 0.22%        | 87.68%                  |
| 96   | 0250         | 26867          | SOUTHERN INSURANCE COMPANY OF VIRGINIA           | \$1,752,207               | \$778,390                        | \$0                      | \$2,530,597            | 0.22%        | 87.90%                  |
| 97   | 0124         | 23396          | AMERISURE MUTUAL INSURANCE COMPANY               | \$2,084,399               | \$370,966                        | \$4,718                  | \$2,460,083            | 0.22%        | 88.12%                  |
| 98   | 0140         | 11991          | NATIONAL CASUALTY COMPANY                        | \$1,873,818               | \$566,843                        | \$0                      | \$2,440,661            | 0.21%        | 88.34%                  |
| 99   | 0280         | 32700          | OWNERS INSURANCE COMPANY                         | \$1,537,499               | \$854,637                        | \$0                      | \$2,392,136            | 0.21%        | 88.55%                  |
| 100  | 0250         | 14958          | PENINSULA INSURANCE COMPANY THE                  | \$1,559,830               | \$818,231                        | \$0                      | \$2,378,061            | 0.21%        | 88.75%                  |
| 101  | 0968         | 22322          | GREENWICH INSURANCE COMPANY                      | \$1,734,456               | \$632,013                        | \$131                    | \$2,366,600            | 0.21%        | 88.96%                  |
| 102  | 3098         | 15105          | SAFETY NATIONAL CASUALTY CORPORATION             | \$2,224,168               | \$97,955                         | \$0                      | \$2,322,123            | 0.20%        | 89.17%                  |
| 103  | 0098         | 25844          | UNION INSURANCE COMPANY                          | \$1,733,792               | \$539,121                        | \$0                      | \$2,272,913            | 0.20%        | 89.37%                  |
| 104  | 0218         | 20478          | NATIONAL FIRE INSURANCE COMPANY OF HARTFORD      | \$1,838,377               | \$421,763                        | \$0                      | \$2,260,140            | 0.20%        | 89.57%                  |
| 105  | 0091         | 42307          | NAVIGATORS INSURANCE COMPANY                     | \$1,938,617               | \$286,824                        | \$0                      | \$2,225,441            | 0.20%        | 89.76%                  |
| 106  | 0228         | 24112          | WESTFIELD INSURANCE COMPANY                      | \$1,561,790               | \$637,620                        | \$0                      | \$2,199,410            | 0.19%        | 89.96%                  |
| 107  | 0218         | 20508          | VALLEY FORGE INSURANCE COMPANY                   | \$1,740,678               | \$451,628                        | \$0                      | \$2,192,306            | 0.19%        | 90.15%                  |
| 108  | 0091         | 39608          | NUTMEG INSURANCE COMPANY                         | \$1,582,431               | \$433,621                        | \$0                      | \$2,016,052            | 0.18%        | 90.33%                  |

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| 109  | 0062         | 25186          | EMC PROPERTY & CASUALTY COMPANY                           | \$1,526,055               | \$421,748                        | \$0                      | \$1,947,803            | 0.17%        | 90.50%                  |
| 110  | 0225         | 28886          | TRANSGUARD INSURANCE COMPANY OF AMERICA, INC.             | \$1,493,688               | \$418,673                        | \$0                      | \$1,912,361            | 0.17%        | 90.66%                  |
| 111  | 0473         | 14788          | NGM INSURANCE COMPANY                                     | \$1,398,695               | \$511,845                        | \$0                      | \$1,910,540            | 0.17%        | 90.83%                  |
| 112  | 0140         | 23760          | NATIONWIDE GENERAL INSURANCE COMPANY                      | \$1,411,253               | \$498,447                        | \$0                      | \$1,909,700            | 0.17%        | 91.00%                  |
| 113  | 0218         | 35289          | CONTINENTAL INSURANCE COMPANY THE                         | \$1,482,726               | \$412,339                        | \$0                      | \$1,895,065            | 0.17%        | 91.17%                  |
| 114  | 4381         | 35408          | IMPERIUM INSURANCE COMPANY                                | \$1,359,716               | \$496,104                        | \$312                    | \$1,856,132            | 0.16%        | 91.33%                  |
| 115  | 1120         | 16044          | EVEREST DENALI INSURANCE COMPANY                          | \$1,256,280               | \$574,102                        | \$0                      | \$1,830,382            | 0.16%        | 91.49%                  |
| 116  | 0098         | 10804          | CONTINENTAL WESTERN INSURANCE COMPANY                     | \$1,445,758               | \$362,219                        | \$0                      | \$1,807,977            | 0.16%        | 91.65%                  |
| 117  | 0408         | 13803          | FARM FAMILY CASUALTY INSURANCE COMPANY                    | \$1,153,829               | \$616,453                        | \$8                      | \$1,770,290            | 0.16%        | 91.81%                  |
| 118  | 0626         | 20303          | GREAT NORTHERN INSURANCE COMPANY                          | \$1,092,077               | \$632,288                        | \$30                     | \$1,724,395            | 0.15%        | 91.96%                  |
| 119  | 0000         | 13528          | BROTHERHOOD MUTUAL INSURANCE COMPANY                      | \$1,086,912               | \$543,971                        | \$87,172                 | \$1,718,055            | 0.15%        | 92.11%                  |
| 120  | 1120         | 10120          | EVEREST NATIONAL INSURANCE COMPANY                        | \$1,451,473               | \$236,513                        | \$0                      | \$1,687,986            | 0.15%        | 92.26%                  |
| 121  | 4851         | 18767          | CHURCH MUTUAL INSURANCE COMPANY, S.I.                     | \$1,190,493               | \$476,394                        | \$0                      | \$1,666,887            | 0.15%        | 92.40%                  |
| 122  | 0088         | 22306          | MASSACHUSETTS BAY INSURANCE COMPANY                       | \$1,209,003               | \$418,460                        | \$0                      | \$1,627,463            | 0.14%        | 92.55%                  |
| 123  | 0256         | 16608          | NEW YORK MARINE AND GENERAL INSURANCE COMPANY             | \$1,487,533               | \$107,485                        | \$0                      | \$1,595,018            | 0.14%        | 92.69%                  |
| 124  | 0169         | 13978          | FLORISTS' MUTUAL INSURANCE COMPANY                        | \$1,205,360               | \$371,255                        | \$0                      | \$1,576,615            | 0.14%        | 92.83%                  |
| 125  | 0150         | 12262          | PENNSYLVANIA MANUFACTURERS' ASSOCIATION INSURANCE COMPANY | \$1,186,814               | \$366,603                        | \$0                      | \$1,553,417            | 0.14%        | 92.96%                  |
| 126  | 0212         | 27855          | ZURICH AMERICAN INSURANCE COMPANY OF ILLINOIS             | \$1,208,018               | \$330,116                        | \$0                      | \$1,538,134            | 0.14%        | 93.10%                  |
| 127  | 0303         | 15032          | GUIDEONE INSURANCE COMPANY                                | \$1,011,221               | \$514,243                        | \$0                      | \$1,525,464            | 0.13%        | 93.23%                  |

| Rank | Group Number | License Number | Company Name  | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|---|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 128  | 0007         | 28304          | FEDERATED SERVICE INSURANCE COMPANY                         | \$1,124,911               | \$374,677                        | \$0                      | \$1,499,588            | 0.13%        | 93.36%                  |
| 129  | 0140         | 28223          | NATIONWIDE AGRIBUSINESS INSURANCE COMPANY                   | \$848,158                 | \$506,796                        | \$0                      | \$1,354,954            | 0.12%        | 93.48%                  |
| 130  | 0098         | 10885          | KEY RISK INSURANCE COMPANY                                  | \$923,665                 | \$428,673                        | (\$1)                    | \$1,352,337            | 0.12%        | 93.60%                  |
| 131  | 0212         | 26247          | AMERICAN GUARANTEE AND LIABILITY INSURANCE COMPANY          | \$935,610                 | \$415,798                        | \$0                      | \$1,351,408            | 0.12%        | 93.72%                  |
| 132  | 1154         | 36234          | PREFERRED PROFESSIONAL INSURANCE COMPANY                    | \$1,333,136               | \$0                              | \$0                      | \$1,333,136            | 0.12%        | 93.84%                  |
| 133  | 0218         | 20494          | TRANSPORTATION INSURANCE COMPANY                            | \$1,050,316               | \$272,939                        | \$0                      | \$1,323,255            | 0.12%        | 93.95%                  |
| 134  | 0098         | 38911          | BERKLEY NATIONAL INSURANCE COMPANY                          | \$1,009,613               | \$285,357                        | \$363                    | \$1,295,333            | 0.11%        | 94.07%                  |
| 135  | 0000         | 17046          | TECHNOLOGY TRANSPORTATION MUTUAL RISK RETENTION GROUP, INC. | \$1,294,183               | \$0                              | \$0                      | \$1,294,183            | 0.11%        | 94.18%                  |
| 136  | 4886         | 41394          | BENCHMARK INSURANCE COMPANY                                 | \$1,010,605               | \$216,290                        | \$0                      | \$1,226,895            | 0.11%        | 94.29%                  |
| 137  | 0098         | 25224          | GREAT DIVIDE INSURANCE COMPANY                              | \$956,231                 | \$185,432                        | \$4                      | \$1,141,667            | 0.10%        | 94.39%                  |
| 138  | 0201         | 12475          | REPUBLIC-FRANKLIN INSURANCE COMPANY                         | \$688,854                 | \$450,279                        | \$0                      | \$1,139,133            | 0.10%        | 94.49%                  |
| 139  | 0246         | 14974          | PENNSYLVANIA LUMBERMENS MUTUAL INSURANCE COMPANY            | \$886,518                 | \$239,841                        | \$0                      | \$1,126,359            | 0.10%        | 94.59%                  |
| 140  | 0218         | 20427          | AMERICAN CASUALTY COMPANY OF READING, PENNSYLVANIA          | \$917,897                 | \$208,412                        | \$0                      | \$1,126,309            | 0.10%        | 94.69%                  |
| 141  | 0098         | 31325          | ACADIA INSURANCE COMPANY                                    | \$900,852                 | \$223,846                        | \$0                      | \$1,124,698            | 0.10%        | 94.79%                  |
| 142  | 0098         | 29580          | BERKLEY REGIONAL INSURANCE COMPANY                          | \$920,814                 | \$183,629                        | \$0                      | \$1,104,443            | 0.10%        | 94.89%                  |
| 143  | 3098         | 10945          | TOKIO MARINE AMERICA INSURANCE COMPANY                      | \$644,820                 | \$424,739                        | \$0                      | \$1,069,559            | 0.09%        | 94.98%                  |
| 144  | 0069         | 21660          | FIRE INSURANCE EXCHANGE                                     | \$762,098                 | \$300,609                        | \$0                      | \$1,062,707            | 0.09%        | 95.07%                  |
| 145  | 0111         | 42404          | LIBERTY INSURANCE CORPORATION                               | \$852,189                 | \$170,654                        | \$0                      | \$1,022,843            | 0.09%        | 95.16%                  |

| Rank | Group Number | License Number | Company Name   | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|--|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 146  | 4787         | 14044          | GOODVILLE MUTUAL CASUALTY COMPANY                            | \$726,722                 | \$289,764                        | \$0                      | \$1,016,486            | 0.09%        | 95.25%                  |
| 147  | 0000         | 13501          | BRETHREN MUTUAL INSURANCE COMPANY, THE                       | \$730,218                 | \$267,768                        | \$0                      | \$997,986              | 0.09%        | 95.34%                  |
| 148  | 0098         | 36684          | RIVERPORT INSURANCE COMPANY                                  | \$613,298                 | \$383,570                        | \$0                      | \$996,868              | 0.09%        | 95.43%                  |
| 149  | 4969         | 22225          | TRISURA INSURANCE COMPANY                                    | \$806,179                 | \$182,396                        | \$0                      | \$988,575              | 0.09%        | 95.51%                  |
| 150  | 0626         | 20699          | ACE PROPERTY AND CASUALTY INSURANCE COMPANY                  | \$859,116                 | \$111,980                        | \$0                      | \$971,096              | 0.09%        | 95.60%                  |
| 151  | 0098         | 15911          | BERKLEY CASUALTY COMPANY                                     | \$783,097                 | \$177,855                        | \$0                      | \$960,952              | 0.08%        | 95.68%                  |
| 152  | 0201         | 25976          | UTICA MUTUAL INSURANCE COMPANY                               | \$706,019                 | \$252,037                        | \$0                      | \$958,056              | 0.08%        | 95.77%                  |
| 153  | 0091         | 11000          | SENTINEL INSURANCE COMPANY, LTD.                             | \$710,322                 | \$245,761                        | \$0                      | \$956,083              | 0.08%        | 95.85%                  |
| 154  | 0306         | 10847          | CUMIS INSURANCE SOCIETY, INC.                                | \$613,130                 | \$309,068                        | \$943                    | \$923,141              | 0.08%        | 95.93%                  |
| 155  | 0140         | 42579          | ALLIED PROPERTY AND CASUALTY INSURANCE COMPANY               | \$768,904                 | \$153,557                        | \$0                      | \$922,461              | 0.08%        | 96.02%                  |
| 156  | 0000         | 44130          | PARATRANSIT INSURANCE COMPANY, A MUTUAL RISK RETENTION GROUP | \$918,851                 | \$0                              | \$0                      | \$918,851              | 0.08%        | 96.10%                  |
| 157  | 1278         | 10675          | MOBILITAS GENERAL INSURANCE COMPANY                          | \$699,152                 | \$219,289                        | \$0                      | \$918,441              | 0.08%        | 96.18%                  |
| 158  | 0036         | 20222          | ALL AMERICA INSURANCE COMPANY                                | \$662,443                 | \$254,689                        | \$0                      | \$917,132              | 0.08%        | 96.26%                  |
| 159  | 0123         | 31550          | HAULERS INSURANCE COMPANY, INC.                              | \$575,752                 | \$318,183                        | \$0                      | \$893,935              | 0.08%        | 96.34%                  |
| 160  | 0031         | 20052          | NATIONAL LIABILITY & FIRE INSURANCE COMPANY                  | \$709,802                 | \$182,123                        | \$0                      | \$891,925              | 0.08%        | 96.41%                  |
| 161  | 0169         | 23434          | MIDDLESEX INSURANCE COMPANY                                  | \$679,735                 | \$206,020                        | \$0                      | \$885,755              | 0.08%        | 96.49%                  |
| 162  | 0212         | 40142          | AMERICAN ZURICH INSURANCE COMPANY                            | \$665,164                 | \$215,762                        | \$0                      | \$880,926              | 0.08%        | 96.57%                  |
| 163  | 0088         | 22292          | HANOVER INSURANCE COMPANY, THE                               | \$620,221                 | \$256,327                        | \$0                      | \$876,548              | 0.08%        | 96.65%                  |
| 164  | 0124         | 19488          | AMERISURE INSURANCE COMPANY                                  | \$640,356                 | \$205,609                        | \$0                      | \$845,965              | 0.07%        | 96.72%                  |

| Rank | Group Number | License Number | Company Name  | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|---|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 165  | 0091         | 29459          | TWIN CITY FIRE INSURANCE COMPANY                    | \$660,637                 | \$180,848                        | \$0                      | \$841,485              | 0.07%        | 96.80%                  |
| 166  | 0785         | 38970          | MARKEL INSURANCE COMPANY                            | \$690,891                 | \$143,265                        | \$0                      | \$834,156              | 0.07%        | 96.87%                  |
| 167  | 0000         | 15853          | AMERICAN RISK MANAGEMENT RISK RETENTION GROUP, INC. | \$794,987                 | \$0                              | \$0                      | \$794,987              | 0.07%        | 96.94%                  |
| 168  | 0098         | 21784          | FIREMEN'S INSURANCE COMPANY OF WASHINGTON DC        | \$606,300                 | \$165,536                        | \$0                      | \$771,836              | 0.07%        | 97.01%                  |
| 169  | 4904         | 27154          | ATLANTIC SPECIALTY INSURANCE COMPANY                | \$608,523                 | \$162,131                        | \$274                    | \$770,928              | 0.07%        | 97.07%                  |
| 170  | 0201         | 10687          | UTICA NATIONAL ASSURANCE COMPANY                    | \$577,882                 | \$189,727                        | \$0                      | \$767,609              | 0.07%        | 97.14%                  |
| 171  | 0140         | 23787          | NATIONWIDE MUTUAL INSURANCE COMPANY                 | \$565,717                 | \$183,112                        | \$0                      | \$748,829              | 0.07%        | 97.21%                  |
| 172  | 0000         | 11118          | FEDERATED RURAL ELECTRIC INSURANCE EXCHANGE         | \$503,346                 | \$235,131                        | \$0                      | \$738,477              | 0.06%        | 97.27%                  |
| 173  | 0098         | 10749          | INTREPID INSURANCE COMPANY                          | \$579,092                 | \$153,724                        | \$0                      | \$732,816              | 0.06%        | 97.34%                  |
| 174  | 0158         | 16624          | ALLIED WORLD SPECIALTY INSURANCE COMPANY            | \$671,212                 | \$60,254                         | \$172                    | \$731,638              | 0.06%        | 97.40%                  |
| 175  | 0111         | 23043          | LIBERTY MUTUAL INSURANCE COMPANY                    | \$540,512                 | \$180,012                        | \$0                      | \$720,524              | 0.06%        | 97.46%                  |
| 176  | 3219         | 11126          | SOMPO AMERICA INSURANCE COMPANY                     | \$528,225                 | \$158,629                        | \$14,416                 | \$701,270              | 0.06%        | 97.53%                  |
| 177  | 0228         | 19992          | AMERICAN SELECT INSURANCE COMPANY                   | \$447,494                 | \$242,128                        | \$0                      | \$689,622              | 0.06%        | 97.59%                  |
| 178  | 0000         | 10642          | CHEROKEE INSURANCE COMPANY                          | \$410,714                 | \$276,053                        | \$0                      | \$686,767              | 0.06%        | 97.65%                  |
| 179  | 0062         | 21407          | EMCASCO INSURANCE COMPANY                           | \$554,759                 | \$125,535                        | \$0                      | \$680,294              | 0.06%        | 97.71%                  |
| 180  | 0084         | 16691          | GREAT AMERICAN INSURANCE COMPANY                    | \$569,553                 | \$103,597                        | \$0                      | \$673,150              | 0.06%        | 97.77%                  |
| 181  | 0140         | 18961          | CRESTBROOK INSURANCE COMPANY                        | \$455,842                 | \$205,409                        | \$0                      | \$661,251              | 0.06%        | 97.82%                  |
| 182  | 0201         | 25984          | GRAPHIC ARTS MUTUAL INSURANCE COMPANY               | \$472,926                 | \$184,968                        | \$0                      | \$657,894              | 0.06%        | 97.88%                  |
| 183  | 0140         | 23582          | HARLEYSVILLE INSURANCE COMPANY                      | \$523,116                 | \$125,221                        | \$0                      | \$648,337              | 0.06%        | 97.94%                  |

| Rank | Group Number | License Number | Company Name  | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|---|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 184  | 0079         | 22012          | MOTORS INSURANCE CORPORATION                                | \$0                       | \$610,279                        | \$0                      | \$610,279              | 0.05%        | 97.99%                  |
| 185  | 0111         | 21458          | EMPLOYERS INSURANCE COMPANY OF WAUSAU                       | \$494,198                 | \$100,937                        | \$0                      | \$595,135              | 0.05%        | 98.05%                  |
| 186  | 0968         | 37885          | XL SPECIALTY INSURANCE COMPANY                              | \$530,250                 | \$56,768                         | \$0                      | \$587,018              | 0.05%        | 98.10%                  |
| 187  | 0091         | 37478          | HARTFORD INSURANCE COMPANY OF THE MIDWEST                   | \$470,724                 | \$107,519                        | \$0                      | \$578,243              | 0.05%        | 98.15%                  |
| 188  | 0088         | 31534          | CITIZENS INSURANCE COMPANY OF AMERICA                       | \$458,309                 | \$114,955                        | \$0                      | \$573,264              | 0.05%        | 98.20%                  |
| 189  | 3416         | 37273          | AXIS INSURANCE COMPANY                                      | \$429,965                 | \$134,389                        | \$1,538                  | \$565,892              | 0.05%        | 98.25%                  |
| 190  | 0111         | 24074          | OHIO CASUALTY INSURANCE COMPANY THE                         | \$359,345                 | \$185,825                        | \$0                      | \$545,170              | 0.05%        | 98.30%                  |
| 191  | 0225         | 23248          | OCCIDENTAL FIRE & CASUALTY COMPANY OF NORTH CAROLINA        | \$367,456                 | \$168,631                        | \$0                      | \$536,087              | 0.05%        | 98.34%                  |
| 192  | 0008         | 19240          | ALLSTATE INDEMNITY COMPANY                                  | \$393,712                 | \$120,569                        | \$0                      | \$514,281              | 0.05%        | 98.39%                  |
| 193  | 4761         | 10750          | 1ST CHOICE ADVANTAGE INSURANCE COMPANY, INC.                | \$318,143                 | \$173,863                        | \$13,111                 | \$505,117              | 0.04%        | 98.43%                  |
| 194  | 0594         | 12300          | AMERICAN CONTRACTORS INSURANCE COMPANY RISK RETENTION GROUP | \$495,058                 | \$0                              | \$0                      | \$495,058              | 0.04%        | 98.48%                  |
| 195  | 0111         | 44393          | WEST AMERICAN INSURANCE COMPANY                             | \$323,820                 | \$147,586                        | \$0                      | \$471,406              | 0.04%        | 98.52%                  |
| 196  | 5049         | 38148          | GRANADA INDEMNITY COMPANY                                   | \$370,856                 | \$98,975                         | \$0                      | \$469,831              | 0.04%        | 98.56%                  |
| 197  | 0140         | 26182          | HARLEYSVILLE WORCESTER INSURANCE COMPANY                    | \$378,592                 | \$79,228                         | \$0                      | \$457,820              | 0.04%        | 98.60%                  |
| 198  | 0000         | 15709          | SOUTHERN STATES INSURANCE EXCHANGE                          | \$266,104                 | \$165,378                        | \$0                      | \$431,482              | 0.04%        | 98.64%                  |
| 199  | 2538         | 10499          | COREPOINTE INSURANCE COMPANY                                | \$53,823                  | \$377,594                        | \$0                      | \$431,417              | 0.04%        | 98.68%                  |
| 200  | 0574         | 13177          | ARCOA RISK RETENTION GROUP, INC.                            | \$428,851                 | \$0                              | \$0                      | \$428,851              | 0.04%        | 98.71%                  |
| 201  | 0088         | 42552          | NOVA CASUALTY COMPANY                                       | \$311,776                 | \$101,438                        | \$0                      | \$413,214              | 0.04%        | 98.75%                  |
| 202  | 0572         | 29157          | UNITED WISCONSIN INSURANCE COMPANY                          | \$305,056                 | \$93,580                         | \$0                      | \$398,636              | 0.04%        | 98.78%                  |

| Rank | Group Number | License Number | Company Name   | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|--|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 203  | 2538         | 13900          | ARI INSURANCE COMPANY                                      | \$314,691                 | \$72,938                         | \$0                      | \$387,629              | 0.03%        | 98.82%                  |
| 204  | 0091         | 30104          | HARTFORD UNDERWRITERS INSURANCE COMPANY                    | \$279,036                 | \$102,561                        | \$0                      | \$381,597              | 0.03%        | 98.85%                  |
| 205  | 0140         | 19100          | AMCO INSURANCE COMPANY                                     | \$298,368                 | \$80,199                         | \$0                      | \$378,567              | 0.03%        | 98.89%                  |
| 206  | 0000         | 10023          | ALLIANCE OF NONPROFITS FOR INSURANCE, RISK RETENTION GROUP | \$368,197                 | \$0                              | \$0                      | \$368,197              | 0.03%        | 98.92%                  |
| 207  | 0228         | 17558          | OLD GUARD INSURANCE COMPANY                                | \$262,243                 | \$100,572                        | \$0                      | \$362,815              | 0.03%        | 98.95%                  |
| 208  | 0111         | 33600          | LM INSURANCE CORPORATION                                   | \$267,944                 | \$79,101                         | \$0                      | \$347,045              | 0.03%        | 98.98%                  |
| 209  | 4794         | 15563          | CLEAR SPRING PROPERTY AND CASUALTY COMPANY                 | \$335,576                 | \$0                              | \$0                      | \$335,576              | 0.03%        | 99.01%                  |
| 210  | 0031         | 22063          | GOVERNMENT EMPLOYEES INSURANCE COMPANY                     | \$310,359                 | \$355                            | \$0                      | \$310,714              | 0.03%        | 99.04%                  |
| 211  | 0140         | 10127          | ALLIED INSURANCE COMPANY OF AMERICA                        | \$233,654                 | \$76,789                         | \$0                      | \$310,443              | 0.03%        | 99.06%                  |
| 212  | 0228         | 24120          | WESTFIELD NATIONAL INSURANCE COMPANY                       | \$241,923                 | \$68,490                         | \$0                      | \$310,413              | 0.03%        | 99.09%                  |
| 213  | 0111         | 24066          | AMERICAN FIRE AND CASUALTY COMPANY                         | \$215,191                 | \$93,958                         | \$0                      | \$309,149              | 0.03%        | 99.12%                  |
| 214  | 0012         | 23809          | GRANITE STATE INSURANCE COMPANY                            | \$258,972                 | \$47,590                         | \$0                      | \$306,562              | 0.03%        | 99.15%                  |
| 215  | 0111         | 33588          | FIRST LIBERTY INSURANCE CORPORATION, THE                   | \$235,131                 | \$69,105                         | \$0                      | \$304,236              | 0.03%        | 99.17%                  |
| 216  | 0069         | 21709          | TRUCK INSURANCE EXCHANGE                                   | \$228,954                 | \$68,661                         | \$0                      | \$297,615              | 0.03%        | 99.20%                  |
| 217  | 0140         | 42587          | DEPOSITORS INSURANCE COMPANY                               | \$223,334                 | \$62,348                         | \$0                      | \$285,682              | 0.03%        | 99.22%                  |
| 218  | 0408         | 19801          | ARGONAUT INSURANCE COMPANY                                 | \$238,770                 | \$33,691                         | \$0                      | \$272,461              | 0.02%        | 99.25%                  |
| 219  | 0000         | 10353          | OIDA RISK RETENTION GROUP                                  | \$262,781                 | \$0                              | \$0                      | \$262,781              | 0.02%        | 99.27%                  |
| 220  | 4850         | 28860          | CLEAR BLUE INSURANCE COMPANY                               | \$165,458                 | \$94,073                         | \$1,381                  | \$260,912              | 0.02%        | 99.29%                  |
| 221  | 0474         | 20141          | NATIONAL TRUST INSURANCE COMPANY                           | \$218,599                 | \$37,194                         | \$0                      | \$255,793              | 0.02%        | 99.32%                  |

| Rank | Group Number | License Number | Company Name                                 | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|--|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 222  | 4774         | 26166          | WINDSOR-MOUNT JOY MUTUAL INSURANCE COMPANY   | \$0                       | \$241,268                        | \$0                      | \$241,268              | 0.02%        | 99.34%                  |
| 223  | 0225         | 26433          | HARCO NATIONAL INSURANCE COMPANY             | \$188,456                 | \$45,163                         | \$0                      | \$233,619              | 0.02%        | 99.36%                  |
| 224  | 0098         | 10510          | CAROLINA CASUALTY INSURANCE COMPANY          | \$223,903                 | \$3,062                          | \$0                      | \$226,965              | 0.02%        | 99.38%                  |
| 225  | 0158         | 31348          | CRUM & FORSTER INDEMNITY COMPANY             | \$195,948                 | \$27,329                         | \$0                      | \$223,277              | 0.02%        | 99.40%                  |
| 226  | 4973         | 10676          | FIRST GUARD INSURANCE COMPANY                | \$46,378                  | \$170,401                        | \$0                      | \$216,779              | 0.02%        | 99.42%                  |
| 227  | 0968         | 24554          | XL INSURANCE AMERICA, INC.                   | \$164,823                 | \$50,726                         | \$0                      | \$215,549              | 0.02%        | 99.44%                  |
| 228  | 4715         | 20362          | MITSUI SUMITOMO INSURANCE COMPANY OF AMERICA | \$182,409                 | \$32,560                         | \$0                      | \$214,969              | 0.02%        | 99.46%                  |
| 229  | 0267         | 40118          | TRUSTGARD INSURANCE COMPANY                  | \$162,585                 | \$46,325                         | \$0                      | \$208,910              | 0.02%        | 99.47%                  |
| 230  | 0775         | 16356          | CHIRON INSURANCE COMPANY                     | \$159,927                 | \$39,342                         | \$0                      | \$199,269              | 0.02%        | 99.49%                  |
| 231  | 0228         | 16449          | WESTFIELD SUPERIOR INSURANCE COMPANY         | \$147,821                 | \$42,487                         | \$0                      | \$190,308              | 0.02%        | 99.51%                  |
| 232  | 0000         | 28339          | GATEWAY INSURANCE COMPANY                    | \$161,779                 | \$25,594                         | \$0                      | \$187,373              | 0.02%        | 99.52%                  |
| 233  | 0361         | 23450          | AMERICAN FAMILY HOME INSURANCE COMPANY       | \$145,228                 | \$39,343                         | \$0                      | \$184,571              | 0.02%        | 99.54%                  |
| 234  | 0796         | 27740          | NORTH POINTE INSURANCE COMPANY               | \$125,512                 | \$54,436                         | \$0                      | \$179,948              | 0.02%        | 99.56%                  |
| 235  | 0796         | 39217          | QBE INSURANCE CORPORATION                    | \$150,247                 | \$19,285                         | \$0                      | \$169,532              | 0.01%        | 99.57%                  |
| 236  | 2538         | 42376          | TECHNOLOGY INSURANCE COMPANY, INC.           | \$115,847                 | \$47,909                         | \$0                      | \$163,756              | 0.01%        | 99.59%                  |
| 237  | 0140         | 10948          | NATIONWIDE INSURANCE COMPANY OF FLORIDA      | \$115,378                 | \$39,360                         | \$0                      | \$154,738              | 0.01%        | 99.60%                  |
| 238  | 0084         | 26832          | GREAT AMERICAN ALLIANCE INSURANCE COMPANY    | \$124,435                 | \$28,752                         | \$0                      | \$153,187              | 0.01%        | 99.61%                  |
| 239  | 0098         | 31003          | TRI-STATE INSURANCE COMPANY OF MINNESOTA     | \$108,275                 | \$41,914                         | \$0                      | \$150,189              | 0.01%        | 99.63%                  |
| 240  | 0155         | 40460          | SAGAMORE INSURANCE COMPANY                   | \$104,171                 | \$45,914                         | \$0                      | \$150,085              | 0.01%        | 99.64%                  |

| Rank | Group Number | License Number | Company Name   | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|--|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 241  | 4359         | 26797          | HOUSING AUTHORITY RISK RETENTION GROUP                   | \$136,881                 | \$0                              | \$0                      | \$136,881              | 0.01%        | 99.65%                  |
| 242  | 4715         | 22551          | MITSUI SUMITOMO INSURANCE USA INC.                       | \$87,848                  | \$47,516                         | \$0                      | \$135,364              | 0.01%        | 99.66%                  |
| 243  | 0775         | 13714          | PHARMACISTS MUTUAL INSURANCE COMPANY                     | \$88,493                  | \$32,070                         | \$0                      | \$120,563              | 0.01%        | 99.67%                  |
| 244  | 0572         | 18023          | STAR INSURANCE COMPANY                                   | \$99,451                  | \$20,093                         | \$0                      | \$119,544              | 0.01%        | 99.68%                  |
| 245  | 0098         | 40045          | STARINET INSURANCE COMPANY                               | \$90,093                  | \$28,388                         | \$0                      | \$118,481              | 0.01%        | 99.69%                  |
| 246  | 0181         | 29700          | SWISS RE CORPORATE SOLUTIONS ELITE INSURANCE CORPORATION | \$0                       | \$114,333                        | \$0                      | \$114,333              | 0.01%        | 99.70%                  |
| 247  | 0228         | 16450          | WESTFIELD PREMIER INSURANCE COMPANY                      | \$89,456                  | \$24,267                         | \$0                      | \$113,723              | 0.01%        | 99.71%                  |
| 248  | 0031         | 22276          | BERKSHIRE HATHAWAY SPECIALTY INSURANCE COMPANY           | \$98,988                  | \$14,301                         | \$0                      | \$113,289              | 0.01%        | 99.72%                  |
| 249  | 0084         | 22136          | GREAT AMERICAN INSURANCE COMPANY OF NEW YORK             | \$83,401                  | \$27,621                         | \$0                      | \$111,022              | 0.01%        | 99.73%                  |
| 250  | 5077         | 26379          | ACCREDITED SURETY AND CASUALTY COMPANY, INC.             | \$103,684                 | \$736                            | \$0                      | \$104,420              | 0.01%        | 99.74%                  |
| 251  | 0069         | 21687          | MID-CENTURY INSURANCE COMPANY                            | \$82,408                  | \$19,547                         | \$0                      | \$101,955              | 0.01%        | 99.75%                  |
| 252  | 1279         | 25585          | WATFORD INSURANCE COMPANY                                | \$101,941                 | \$0                              | \$0                      | \$101,941              | 0.01%        | 99.76%                  |
| 253  | 0158         | 44768          | VANTAPRO SPECIALTY INSURANCE COMPANY                     | \$78,101                  | \$21,858                         | \$1                      | \$99,960               | 0.01%        | 99.77%                  |
| 254  | 0140         | 35696          | HARLEYSVILLE PREFERRED INSURANCE COMPANY                 | \$79,017                  | \$20,635                         | \$0                      | \$99,652               | 0.01%        | 99.78%                  |
| 255  | 0626         | 20702          | ACE FIRE UNDERWRITERS INSURANCE COMPANY                  | \$95,455                  | \$1,930                          | \$0                      | \$97,385               | 0.01%        | 99.79%                  |
| 256  | 0012         | 23841          | NEW HAMPSHIRE INSURANCE COMPANY                          | \$74,432                  | \$19,979                         | \$0                      | \$94,411               | 0.01%        | 99.80%                  |
| 257  | 0062         | 21423          | UNION INSURANCE COMPANY OF PROVIDENCE                    | \$80,007                  | \$14,186                         | \$0                      | \$94,193               | 0.01%        | 99.80%                  |
| 258  | 0000         | 17024          | STAR MUTUAL RISK RETENTION GROUP                         | \$91,414                  | \$0                              | \$0                      | \$91,414               | 0.01%        | 99.81%                  |
| 259  | 0000         | 16384          | BULLDOG NATIONAL RISK RETENTION GROUP, INC.              | \$90,733                  | \$0                              | \$0                      | \$90,733               | 0.01%        | 99.82%                  |

| Rank | Group Number | License Number | Company Name  | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|---|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 260  | 0000         | 16822          | OVERDRIVE RISK RETENTION GROUP, LLC                         | \$87,279                  | \$0                              | \$0                      | \$87,279               | 0.01%        | 99.83%                  |
| 261  | 0785         | 35378          | EVANSTON INSURANCE COMPANY                                  | \$73,862                  | \$10,606                         | \$0                      | \$84,468               | 0.01%        | 99.84%                  |
| 262  | 0361         | 41998          | AMERICAN SOUTHERN HOME INSURANCE COMPANY                    | \$62,117                  | \$19,583                         | \$0                      | \$81,700               | 0.01%        | 99.84%                  |
| 263  | 0150         | 41424          | PENNSYLVANIA MANUFACTURERS INDEMNITY COMPANY                | \$71,510                  | \$9,429                          | \$0                      | \$80,939               | 0.01%        | 99.85%                  |
| 264  | 0473         | 27138          | MIDVALE INDEMNITY COMPANY                                   | \$61,268                  | \$19,597                         | \$0                      | \$80,865               | 0.01%        | 99.86%                  |
| 265  | 1120         | 16045          | EVEREST PREMIER INSURANCE COMPANY                           | \$74,939                  | \$5,884                          | \$0                      | \$80,823               | 0.01%        | 99.86%                  |
| 266  | 0000         | 16823          | FORTEGRA SPECIALTY INSURANCE COMPANY                        | \$0                       | \$77,496                         | \$0                      | \$77,496               | 0.01%        | 99.87%                  |
| 267  | 0000         | 16863          | SKYRAIDER RISK RETENTION GROUP, INC.                        | \$0                       | \$0                              | \$68,723                 | \$68,723               | 0.01%        | 99.88%                  |
| 268  | 0000         | 16222          | CUSA RRG INC.   | \$64,188                  | \$0                              | \$0                      | \$64,188               | 0.01%        | 99.88%                  |
| 269  | 0000         | 15947          | COUNTY HALL INSURANCE COMPANY, INC., A RISK RETENTION GROUP | \$63,369                  | \$0                              | \$0                      | \$63,369               | 0.01%        | 99.89%                  |
| 270  | 0000         | 26468          | SOUTHERN MUTUAL CHURCH INSURANCE COMPANY                    | \$38,046                  | \$19,202                         | \$1,689                  | \$58,937               | 0.01%        | 99.89%                  |
| 271  | 0181         | 29874          | SWISS RE CORPORATE SOLUTIONS AMERICA INSURANCE CORPORATION  | \$48,423                  | \$9,735                          | \$0                      | \$58,158               | 0.01%        | 99.90%                  |
| 272  | 0228         | 16447          | WESTFIELD CHAMPION INSURANCE COMPANY                        | \$34,608                  | \$22,855                         | \$0                      | \$57,463               | 0.01%        | 99.90%                  |
| 273  | 4990         | 25496          | STARSTONE NATIONAL INSURANCE COMPANY                        | \$30,166                  | \$24,475                         | \$0                      | \$54,641               | 0.00%        | 99.91%                  |
| 274  | 0228         | 24104          | OHIO FARMERS INSURANCE COMPANY                              | \$40,877                  | \$13,112                         | \$0                      | \$53,989               | 0.00%        | 99.91%                  |
| 275  | 0124         | 11050          | AMERISURE PARTNERS INSURANCE COMPANY                        | \$35,368                  | \$15,413                         | \$0                      | \$50,781               | 0.00%        | 99.92%                  |
| 276  | 0361         | 23469          | AMERICAN MODERN HOME INSURANCE COMPANY                      | \$11,918                  | \$38,266                         | \$0                      | \$50,184               | 0.00%        | 99.92%                  |
| 277  | 0587         | 10235          | AMERICAN SOUTHERN INSURANCE COMPANY                         | \$41,031                  | \$8,900                          | \$0                      | \$49,931               | 0.00%        | 99.93%                  |

| Rank | Group Number | License Number | Company Name   | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|--|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 278  | 0150         | 24139          | OLD REPUBLIC GENERAL INSURANCE CORPORATION             | \$45,371                  | \$4,208                          | \$0                      | \$49,579               | 0.00%        | 99.93%                  |
| 279  | 0019         | 10111          | AMERICAN BANKERS INSURANCE COMPANY OF FLORIDA          | \$0                       | \$49,256                         | \$0                      | \$49,256               | 0.00%        | 99.93%                  |
| 280  | 0000         | 17328          | PROFESSIONAL TRANSPORTATION RISK RETENTION GROUP, INC. | \$47,306                  | \$0                              | \$0                      | \$47,306               | 0.00%        | 99.94%                  |
| 281  | 0000         | 17198          | SOUTHWIND RISK RETENTION GROUP, INC.                   | \$47,071                  | \$0                              | \$0                      | \$47,071               | 0.00%        | 99.94%                  |
| 282  | 0091         | 34690          | PROPERTY AND CASUALTY INSURANCE COMPANY OF HARTFORD    | \$43,930                  | \$2,556                          | \$0                      | \$46,486               | 0.00%        | 99.95%                  |
| 283  | 0447         | 16862          | 1842 INSURANCE COMPANY                                 | \$33,312                  | \$12,032                         | \$0                      | \$45,344               | 0.00%        | 99.95%                  |
| 284  | 0158         | 21105          | NORTH RIVER INSURANCE COMPANY THE                      | \$40,591                  | \$3,631                          | \$0                      | \$44,222               | 0.00%        | 99.95%                  |
| 285  | 0447         | 40100          | FIRSTLINE INSURANCE COMPANY                            | \$36,650                  | \$7,369                          | \$0                      | \$44,019               | 0.00%        | 99.96%                  |
| 286  | 3219         | 38997          | SOMPO AMERICA FIRE & MARINE INSURANCE COMPANY          | \$29,767                  | \$10,200                         | \$179                    | \$40,146               | 0.00%        | 99.96%                  |
| 287  | 4850         | 11089          | ROCK RIDGE INSURANCE COMPANY                           | \$28,789                  | \$6,223                          | \$0                      | \$35,012               | 0.00%        | 99.97%                  |
| 288  | 0796         | 37257          | PRAETORIAN INSURANCE COMPANY                           | \$26,048                  | \$6,056                          | \$835                    | \$32,939               | 0.00%        | 99.97%                  |
| 289  | 5075         | 21261          | ELECTRIC INSURANCE COMPANY                             | \$32,554                  | \$0                              | \$0                      | \$32,554               | 0.00%        | 99.97%                  |
| 290  | 0158         | 25054          | HUDSON INSURANCE COMPANY                               | \$20,026                  | \$3,263                          | \$0                      | \$23,289               | 0.00%        | 99.97%                  |
| 291  | 0222         | 22187          | GREATER NEW YORK MUTUAL INSURANCE COMPANY              | \$18,912                  | \$4,071                          | \$13                     | \$22,996               | 0.00%        | 99.98%                  |
| 292  | 0783         | 37206          | CONTRACTORS BONDING AND INSURANCE COMPANY              | \$13,710                  | \$8,773                          | \$0                      | \$22,483               | 0.00%        | 99.98%                  |
| 293  | 0000         | 19631          | AMERICAN ROAD INSURANCE COMPANY THE                    | \$19,878                  | \$0                              | \$0                      | \$19,878               | 0.00%        | 99.98%                  |
| 294  | 0098         | 44318          | ADMIRAL INDEMNITY COMPANY                              | \$5,000                   | \$12,740                         | \$0                      | \$17,740               | 0.00%        | 99.98%                  |

| Rank | Group Number | License Number | Company Name  | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|------|--------------|----------------|---|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 295  | 0574         | 31089          | REPWEST INSURANCE COMPANY   | \$17,386                  | \$0                              | \$0                      | \$17,386               | 0.00%        | 99.98%                  |
| 296  | 0140         | 37877          | NATIONWIDE PROPERTY AND CASUALTY INSURANCE COMPANY                      | \$13,702                  | \$3,247                          | \$0                      | \$16,949               | 0.00%        | 99.98%                  |
| 297  | 0000         | 16476          | SURYA INSURANCE COMPANY, INC. RISK RETENTION GROUP                      | \$16,796                  | \$0                              | \$0                      | \$16,796               | 0.00%        | 99.99%                  |
| 298  | 0000         | 15597          | A-ONE COMMERCIAL INSURANCE RISK RETENTION GROUP, INC.                   | \$0                       | \$0                              | \$16,626                 | \$16,626               | 0.00%        | 99.99%                  |
| 299  | 0626         | 20346          | PACIFIC INDEMNITY COMPANY   | \$15,884                  | \$0                              | \$0                      | \$15,884               | 0.00%        | 99.99%                  |
| 300  | 0228         | 16448          | WESTFIELD TOUCHSTONE INSURANCE COMPANY                                  | \$10,511                  | \$4,108                          | \$0                      | \$14,619               | 0.00%        | 99.99%                  |
| 301  | 0000         | 16700          | MOTOR TRANSPORT MUTUAL RISK RETENTION GROUP, INC.                       | \$14,252                  | \$0                              | \$0                      | \$14,252               | 0.00%        | 99.99%                  |
| 302  | 0408         | 35505          | ROCKWOOD CASUALTY INSURANCE COMPANY                                     | \$13,987                  | \$0                              | \$0                      | \$13,987               | 0.00%        | 99.99%                  |
| 303  | 4978         | 11197          | NATIONAL INDEPENDENT TRUCKERS INSURANCE COMPANY, A RISK RETENTION GROUP | \$10,696                  | \$0                              | \$0                      | \$10,696               | 0.00%        | 99.99%                  |
| 304  | 0761         | 21873          | FIREMAN'S FUND INSURANCE COMPANY  | \$10,663                  | \$9                              | \$0                      | \$10,672               | 0.00%        | 99.99%                  |
| 305  | 0140         | 15580          | SCOTTSDALE INDEMNITY COMPANY  | \$6,740                   | \$2,486                          | \$0                      | \$9,226                | 0.00%        | 99.99%                  |
| 306  | 0968         | 12866          | T.H.E. INSURANCE COMPANY  | \$9,206                   | \$0                              | \$0                      | \$9,206                | 0.00%        | 100.00%                 |
| 307  | 0408         | 19828          | ARGONAUT-MIDWEST INSURANCE COMPANY                                      | \$2,808                   | \$3,780                          | \$0                      | \$6,588                | 0.00%        | 100.00%                 |
| 308  | 0158         | 10936          | SENECA INSURANCE COMPANY, INC.  | \$4,415                   | \$2,043                          | \$0                      | \$6,458                | 0.00%        | 100.00%                 |
| 309  | 0222         | 11024          | STRATHMORE INSURANCE COMPANY  | \$5,216                   | \$1,226                          | \$0                      | \$6,442                | 0.00%        | 100.00%                 |
| 310  | 0626         | 20397          | VIGILANT INSURANCE COMPANY  | \$5,174                   | \$1,174                          | \$0                      | \$6,348                | 0.00%        | 100.00%                 |
| 311  | 0000         | 16203          | MGT INSURANCE COMPANY   | \$4,793                   | \$912                            | \$0                      | \$5,705                | 0.00%        | 100.00%                 |
| 312  | 0626         | 22748          | PACIFIC EMPLOYERS INSURANCE COMPANY                                     | \$3,766                   | \$188                            | \$0                      | \$3,954                | 0.00%        | 100.00%                 |

| Rank   | Group Number | License Number | Company Name                               | Liability Premium Written | Physical Damage Premiums Written | No Fault Premium Written | Total Premiums Written | Market share | Cumulative Market share |
|--------|--------------|----------------|--|---------------------------|----------------------------------|--------------------------|------------------------|--------------|-------------------------|
| 313    | 0222         | 22195          | INSURANCE COMPANY OF GREATER NEW YORK      | \$2,418                   | \$1,481                          | \$0                      | \$3,899                | 0.00%        | 100.00%                 |
| 314    | 2538         | 19879          | SECURITY NATIONAL INSURANCE COMPANY        | \$2,173                   | \$864                            | \$0                      | \$3,037                | 0.00%        | 100.00%                 |
| 315    | 1302         | 11240          | AMERICAN BUILDERS INSURANCE COMPANY        | \$2,192                   | \$0                              | \$0                      | \$2,192                | 0.00%        | 100.00%                 |
| 316    | 0088         | 36064          | HANOVER AMERICAN INSURANCE COMPANY, THE    | \$1,549                   | \$0                              | \$0                      | \$1,549                | 0.00%        | 100.00%                 |
| 317    | 0155         | 24252          | PROGRESSIVE AMERICAN INSURANCE COMPANY     | \$1,763                   | (\$272)                          | \$5                      | \$1,496                | 0.00%        | 100.00%                 |
| 318    | 0084         | 23418          | MID-CONTINENT CASUALTY COMPANY             | \$1,175                   | \$118                            | \$0                      | \$1,293                | 0.00%        | 100.00%                 |
| 319    | 0517         | 41343          | HDI GLOBAL INSURANCE COMPANY               | \$836                     | \$223                            | \$0                      | \$1,059                | 0.00%        | 100.00%                 |
| 320    | 4670         | 13604          | STARR SURPLUS LINES INSURANCE COMPNY       | \$1,000                   | \$0                              | \$0                      | \$1,000                | 0.00%        | 100.00%                 |
| 321    | 0361         | 19720          | AMERICAN ALTERNATIVE INSURANCE CORPORATION | \$748                     | \$0                              | \$0                      | \$748                  | 0.00%        | 100.00%                 |
| 322    | 0155         | 32786          | PROGRESSIVE SPECIALTY INSURANCE COMPANY    | \$319                     | \$423                            | \$3                      | \$745                  | 0.00%        | 100.00%                 |
| 323    | 0111         | 24732          | GENERAL INSURANCE COMPANY OF AMERICA       | \$501                     | \$0                              | \$0                      | \$501                  | 0.00%        | 100.00%                 |
| 324    | 1302         | 16632          | NATIONAL BUILDERS INSURANCE COMPANY        | \$500                     | \$0                              | \$0                      | \$500                  | 0.00%        | 100.00%                 |
| 325    | 0000         | 17324          | BUS RISK RETENTION GROUP, INC.             | \$356                     | \$0                              | \$0                      | \$356                  | 0.00%        | 100.00%                 |
| 326    | 1316         | 13722          | KNIGHTBROOK INSURANCE COMPANY              | \$0                       | \$289                            | \$0                      | \$289                  | 0.00%        | 100.00%                 |
| 327    | 0181         | 39845          | WESTPORT INSURANCE CORPORATION             | \$118                     | \$15                             | \$0                      | \$133                  | 0.00%        | 100.00%                 |
| 328    | 0012         | 19380          | AMERICAN HOME ASSURANCE COMPANY            | \$91                      | \$0                              | \$0                      | \$91                   | 0.00%        | 100.00%                 |
| Total: |              |                |  | \$831,582,635             | \$304,965,789                    | \$429,128                | \$1,136,977,552        |              |                         |