



# Licensed Life Writers in Virginia in 2023

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
1	0869	66168	MINNESOTA LIFE INSURANCE COMPANY	\$365,435,269	7.53%	7.53%
2	0860	67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY THE	\$319,737,700	6.59%	14.12%
3	0826	66915	NEW YORK LIFE INSURANCE COMPANY	\$248,301,009	5.12%	19.24%
4	0241	65978	METROPOLITAN LIFE INSURANCE COMPANY	\$228,375,913	4.71%	23.95%
5	0435	65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	\$220,622,438	4.55%	28.50%
6	0020	65676	LINCOLN NATIONAL LIFE INSURANCE COMPANY THE	\$195,023,475	4.02%	32.52%
7	0176	69108	STATE FARM LIFE INSURANCE COMPANY	\$149,290,393	3.08%	35.59%
8	0468	86231	TRANSAMERICA LIFE INSURANCE COMPANY	\$138,767,804	2.86%	38.45%
9	0304	79227	PRUCO LIFE INSURANCE COMPANY	\$115,412,723	2.38%	40.83%
10	0304	68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	\$104,971,929	2.16%	43.00%
11	0091	70815	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	\$101,452,698	2.09%	45.09%
12	0261	69868	UNITED OF OMAHA LIFE INSURANCE COMPANY	\$100,474,543	2.07%	47.16%
13	0012	60488	AMERICAN GENERAL LIFE INSURANCE COMPANY	\$94,002,011	1.94%	49.10%
14	0904	65838	JOHN HANCOCK LIFE INSURANCE COMPANY (U.S.A.)	\$93,789,338	1.93%	51.03%
15	0200	69663	USAA LIFE INSURANCE COMPANY	\$86,683,884	1.79%	52.82%
16	0429	64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA THE	\$81,906,227	1.69%	54.51%
17	0140	92657	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	\$79,857,938	1.65%	56.15%
18	0826	91596	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	\$79,522,865	1.64%	57.79%
19	0709	67466	PACIFIC LIFE INSURANCE COMPANY	\$69,890,094	1.44%	59.23%
20	0634	65528	LIFE INSURANCE COMPANY OF THE SOUTHWEST	\$61,382,347	1.27%	60.50%
21	4750	65919	PRIMERICA LIFE INSURANCE COMPANY	\$58,501,288	1.21%	61.70%

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22	0458	68136	PROTECTIVE LIFE INSURANCE COMPANY	\$54,841,349	1.13%	62.83%
23	0826	65498	LIFE INSURANCE COMPANY OF NORTH AMERICA	\$48,268,847	0.99%	63.83%
24	0000	68896	SOUTHERN FARM BUREAU LIFE INSURANCE COMPANY	\$46,501,958	0.96%	64.79%
25	4932	87726	BRIGHTHOUSE LIFE INSURANCE COMPANY	\$42,982,228	0.89%	65.67%
26	0850	67644	PENN MUTUAL LIFE INSURANCE COMPANY THE	\$42,537,671	0.88%	66.55%
27	0869	93742	SECURIAN LIFE INSURANCE COMPANY	\$41,310,633	0.85%	67.40%
28	4965	62944	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	\$41,022,329	0.85%	68.25%
29	0431	66044	MIDLAND NATIONAL LIFE INSURANCE COMPANY	\$40,485,331	0.83%	69.08%
30	4011	65536	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	\$40,327,158	0.83%	69.91%
31	0306	62626	CMFG LIFE INSURANCE COMPANY	\$38,345,757	0.79%	70.70%
32	0872	94250	BANNER LIFE INSURANCE COMPANY	\$37,786,186	0.78%	71.48%
33	0290	91472	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	\$36,893,560	0.76%	72.24%
34	0565	62235	UNUM LIFE INSURANCE COMPANY OF AMERICA	\$35,678,211	0.74%	72.98%
35	0761	90611	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	\$35,246,911	0.73%	73.70%
36	1348	69019	STANDARD INSURANCE COMPANY	\$34,394,517	0.71%	74.41%
37	4832	67105	RELIASTAR LIFE INSURANCE COMPANY	\$33,563,453	0.69%	75.11%
38	0332	71161	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	\$31,421,146	0.65%	75.75%
39	0004	65005	RIVERSOURCE LIFE INSURANCE COMPANY	\$30,946,443	0.64%	76.39%
40	0000	58033	KNIGHTS OF COLUMBUS	\$28,955,077	0.60%	76.99%
41	0212	90557	ZURICH AMERICAN LIFE INSURANCE COMPANY	\$26,937,302	0.56%	77.54%
42	0431	66974	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	\$25,825,217	0.53%	78.08%
43	0140	66869	NATIONWIDE LIFE INSURANCE COMPANY	\$24,785,606	0.51%	78.59%
44	0213	70769	ERIE FAMILY LIFE INSURANCE COMPANY	\$24,269,216	0.50%	79.09%
45	4965	78077	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF AMERICA	\$23,650,122	0.49%	79.57%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
46	0000	65927	LINCOLN HERITAGE LIFE INSURANCE COMPANY	\$23,342,548	0.48%	80.06%
47	0943	61301	AMERITAS LIFE INSURANCE CORP.	\$22,687,047	0.47%	80.52%
48	0290	60577	AMERICAN INCOME LIFE INSURANCE COMPANY	\$22,532,278	0.46%	80.99%
49	0836	65242	LAFAYETTE LIFE INSURANCE COMPANY THE	\$22,242,664	0.46%	81.45%
50	0549	80802	SUN LIFE ASSURANCE COMPANY OF CANADA	\$22,196,884	0.46%	81.90%
51	0000	64505	HOMESTEADERS LIFE COMPANY	\$22,170,204	0.46%	82.36%
52	4925	65595	LINCOLN BENEFIT LIFE COMPANY	\$22,030,495	0.45%	82.81%
53	1348	61069	ANTHEM LIFE INSURANCE COMPANY	\$21,138,183	0.44%	83.25%
54	0332	61271	PRINCIPAL LIFE INSURANCE COMPANY	\$20,754,560	0.43%	83.68%
55	4853	71854	AAA LIFE INSURANCE COMPANY	\$20,632,901	0.43%	84.10%
56	4824	61115	ATLANTIC COAST LIFE INSURANCE COMPANY	\$20,429,979	0.42%	84.52%
57	0619	69116	STATE LIFE INSURANCE COMPANY THE	\$19,577,779	0.40%	84.93%
58	0836	70939	GERBER LIFE INSURANCE COMPANY	\$18,820,229	0.39%	85.32%
59	0000	58068	INDEPENDENT ORDER OF FORESTERS THE	\$18,752,590	0.39%	85.70%
60	4855	68608	SYMETRA LIFE INSURANCE COMPANY	\$17,877,075	0.37%	86.07%
61	0000	56014	THRIVENT FINANCIAL FOR LUTHERANS	\$17,630,216	0.36%	86.43%
62	0290	65331	LIBERTY NATIONAL LIFE INSURANCE COMPANY	\$17,094,503	0.35%	86.79%
63	4926	71153	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE COMPANY	\$16,712,596	0.34%	87.13%
64	0850	93262	PENN INSURANCE AND ANNUITY COMPANY, THE	\$14,812,993	0.31%	87.44%
65	0634	66680	NATIONAL LIFE INSURANCE COMPANY	\$14,547,481	0.30%	87.74%
66	1211	66583	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	\$14,432,692	0.30%	88.03%
67	0233	61263	BANKERS LIFE AND CASUALTY COMPANY	\$14,222,730	0.29%	88.33%
68	3098	68381	RELIANCE STANDARD LIFE INSURANCE COMPANY	\$13,953,090	0.29%	88.61%
69	0306	67989	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	\$13,727,117	0.28%	88.90%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
70	0670	63274	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	\$13,487,523	0.28%	89.18%
71	0918	65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	\$13,103,961	0.27%	89.45%
72	0233	62065	COLONIAL PENN LIFE INSURANCE COMPANY	\$12,951,218	0.27%	89.71%
73	0769	68322	EMPOWER ANNUITY INSURANCE COMPANY OF AMERICA	\$12,344,007	0.25%	89.97%
74	0000	57320	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	\$11,944,398	0.25%	90.21%
75	0449	61999	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	\$11,925,462	0.25%	90.46%
76	0619	60895	AMERICAN UNITED LIFE INSURANCE COMPANY	\$11,918,347	0.25%	90.71%
77	4890	97241	EVERLY LIFE INSURANCE COMPANY	\$11,550,202	0.24%	90.94%
78	5014	60186	EVERLAKE LIFE INSURANCE COMPANY	\$11,217,375	0.23%	91.17%
79	0408	60739	AMERICAN NATIONAL INSURANCE COMPANY	\$10,252,762	0.21%	91.39%
80	0215	69930	UNITED INSURANCE COMPANY OF AMERICA	\$9,928,564	0.20%	91.59%
81	4992	68713	SECURITY LIFE OF DENVER INSURANCE COMPANY	\$9,832,975	0.20%	91.79%
82	0212	63177	FARMERS NEW WORLD LIFE INSURANCE COMPANY	\$9,755,388	0.20%	91.99%
83	0241	97136	METROPOLITAN TOWER LIFE INSURANCE COMPANY	\$9,685,513	0.20%	92.19%
84	5014	70866	EVERLAKE ASSURANCE COMPANY	\$9,422,241	0.19%	92.39%
85	0565	68195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	\$9,224,540	0.19%	92.58%
86	0704	89206	AUGUSTAR LIFE ASSURANCE CORPORATION	\$8,888,484	0.18%	92.76%
87	4011	70025	GENWORTH LIFE INSURANCE COMPANY	\$8,855,117	0.18%	92.94%
88	0000	77879	5 STAR LIFE INSURANCE COMPANY	\$8,848,438	0.18%	93.13%
89	0707	79413	UNITEDHEALTHCARE INSURANCE COMPANY	\$8,810,347	0.18%	93.31%
90	0704	67172	AUGUSTAR LIFE INSURANCE COMPANY	\$8,668,883	0.18%	93.49%
91	0000	62200	ACCORDIA LIFE AND ANNUITY COMPANY	\$7,391,926	0.15%	93.64%
92	0901	62308	CONNECTICUT GENERAL LIFE INSURANCE COMPANY	\$7,388,317	0.15%	93.79%
93	0315	68594	AMERICAN-AMICABLE LIFE INSURANCE COMPANY OF TEXAS	\$7,307,218	0.15%	93.94%

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94	0367	72125	PHYSICIANS LIFE INSURANCE COMPANY	\$7,294,801	0.15%	94.09%
95	0565	62049	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	\$7,254,246	0.15%	94.24%
96	0370	60380	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COLUMBUS	\$7,195,347	0.15%	94.39%
97	0458	70335	WEST COAST LIFE INSURANCE COMPANY	\$6,873,504	0.14%	94.53%
98	0244	76236	CINCINNATI LIFE INSURANCE COMPANY, THE	\$6,824,496	0.14%	94.67%
99	0535	76023	COLUMBIAN LIFE INSURANCE COMPANY	\$6,569,508	0.14%	94.81%
100	1216	60142	TIAA-CREF LIFE INSURANCE COMPANY	\$6,439,124	0.13%	94.94%
101	0007	63258	FEDERATED LIFE INSURANCE COMPANY	\$6,432,785	0.13%	95.07%
102	4553	70435	SAVINGS BANK MUTUAL LIFE INSURANCE COMPANY OF MASSACHUSETTS, THE	\$6,406,930	0.13%	95.21%
103	0000	91642	FORETHOUGHT LIFE INSURANCE COMPANY	\$6,181,352	0.13%	95.33%
104	0836	99937	COLUMBUS LIFE INSURANCE COMPANY	\$5,866,581	0.12%	95.45%
105	0153	67628	PEKIN LIFE INSURANCE COMPANY	\$5,613,702	0.12%	95.57%
106	0626	62146	COMBINED INSURANCE COMPANY OF AMERICA	\$5,482,576	0.11%	95.68%
107	0276	61425	TRUSTMARK INSURANCE COMPANY	\$5,331,069	0.11%	95.79%
108	0315	63290	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INSURANCE COMPANY	\$5,206,345	0.11%	95.90%
109	4712	63967	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	\$5,202,889	0.11%	96.01%
110	0435	93432	C. M. LIFE INSURANCE COMPANY	\$5,198,379	0.11%	96.11%
111	0000	57541	MODERN WOODMEN OF AMERICA	\$5,171,658	0.11%	96.22%
112	1216	69345	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF AMERICA, INC. (USED IN VA BY: TEACHERS INSURANCE AND A	\$4,978,679	0.10%	96.32%
113	0008	60534	AMERICAN HERITAGE LIFE INSURANCE COMPANY	\$4,901,670	0.10%	96.42%
114	0300	64513	HORACE MANN LIFE INSURANCE COMPANY	\$4,673,840	0.10%	96.52%
115	0000	57657	ROYAL NEIGHBORS OF AMERICA	\$4,592,919	0.09%	96.62%
116	5021	60518	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	\$4,473,017	0.09%	96.71%

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117	4736	67814	NASSAU LIFE INSURANCE COMPANY	\$4,165,415	0.09%	96.79%
118	0370	71730	CONTINENTAL AMERICAN INSURANCE COMPANY	\$4,074,108	0.08%	96.88%
119	0581	61476	BOSTON MUTUAL LIFE INSURANCE COMPANY	\$4,065,872	0.08%	96.96%
120	4955	78662	SENIOR LIFE INSURANCE COMPANY	\$4,052,792	0.08%	97.04%
121	0707	62324	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	\$4,004,650	0.08%	97.13%
122	0181	73504	LUMICO LIFE INSURANCE COMPANY	\$3,969,944	0.08%	97.21%
123	0525	67539	PAN-AMERICAN LIFE INSURANCE COMPANY	\$3,719,230	0.08%	97.29%
124	0000	68772	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	\$3,697,253	0.08%	97.36%
125	4947	66850	NATIONAL WESTERN LIFE INSURANCE COMPANY	\$3,558,743	0.07%	97.44%
126	0458	66370	MONY LIFE INSURANCE COMPANY	\$3,520,846	0.07%	97.51%
127	4947	68845	SHENANDOAH LIFE INSURANCE COMPANY	\$3,516,344	0.07%	97.58%
128	0000	64580	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	\$3,462,284	0.07%	97.65%
129	0233	70319	WASHINGTON NATIONAL INSURANCE COMPANY	\$3,450,123	0.07%	97.72%
130	4213	69396	TEXAS LIFE INSURANCE COMPANY	\$3,359,684	0.07%	97.79%
131	3436	68543	LIBERTY BANKERS LIFE INSURANCE COMPANY	\$2,802,640	0.06%	97.85%
132	4213	62413	WILCAC LIFE INSURANCE COMPANY	\$2,725,288	0.06%	97.91%
133	0315	67873	PIONEER AMERICAN INSURANCE COMPANY	\$2,685,271	0.06%	97.96%
134	0280	61190	AUTO-OWNERS LIFE INSURANCE COMPANY	\$2,653,460	0.05%	98.02%
135	0542	69922	UNITED HOME LIFE INSURANCE COMPANY	\$2,509,807	0.05%	98.07%
136	0315	67148	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	\$2,487,281	0.05%	98.12%
137	4736	93548	PHL VARIABLE INSURANCE COMPANY	\$2,478,229	0.05%	98.17%
138	4862	71439	ASSURITY LIFE INSURANCE COMPANY	\$2,400,594	0.05%	98.22%
139	0028	72222	AMICA LIFE INSURANCE COMPANY	\$2,269,086	0.05%	98.27%
140	5016	64904	INVESTORS HERITAGE LIFE INSURANCE COMPANY	\$2,169,382	0.04%	98.31%

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141	0020	67652	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	\$2,130,441	0.04%	98.36%
142	4947	60183	S.USA LIFE INSURANCE COMPANY, INC.	\$2,063,519	0.04%	98.40%
143	4926	88072	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	\$2,036,487	0.04%	98.44%
144	0836	92622	WESTERN-SOUTHERN LIFE ASSURANCE COMPANY	\$2,004,688	0.04%	98.48%
145	0588	65129	KANSAS CITY LIFE INSURANCE COMPANY	\$1,979,126	0.04%	98.52%
146	0330	60410	AMERICAN FIDELITY ASSURANCE COMPANY	\$1,902,568	0.04%	98.56%
147	3527	71480	GREAT WESTERN INSURANCE COMPANY	\$1,871,309	0.04%	98.60%
148	0429	78778	GUARDIAN INSURANCE & ANNUITY COMPANY, INC., THE	\$1,789,724	0.04%	98.64%
149	4925	69973	UNITED LIFE INSURANCE COMPANY	\$1,743,400	0.04%	98.67%
150	4832	86509	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	\$1,727,616	0.04%	98.71%
151	0000	61212	BALTIMORE LIFE INSURANCE COMPANY THE	\$1,662,209	0.03%	98.74%
152	4932	91626	NEW ENGLAND LIFE INSURANCE COMPANY	\$1,652,664	0.03%	98.78%
153	4890	68675	SECURITY BENEFIT LIFE INSURANCE COMPANY	\$1,584,484	0.03%	98.81%
154	0781	69744	UNION LABOR LIFE INSURANCE COMPANY THE	\$1,433,184	0.03%	98.84%
155	0344	61875	CHURCH LIFE INSURANCE CORPORATION	\$1,406,615	0.03%	98.87%
156	0549	80926	SUN LIFE AND HEALTH INSURANCE COMPANY (U.S.)	\$1,363,817	0.03%	98.90%
157	0449	90212	GREAT SOUTHERN LIFE INSURANCE COMPANY	\$1,350,138	0.03%	98.92%
158	0917	71129	DEARBORN LIFE INSURANCE COMPANY	\$1,326,889	0.03%	98.95%
159	0588	67199	OLD AMERICAN INSURANCE COMPANY	\$1,290,806	0.03%	98.98%
160	0012	70106	UNITED STATES LIFE INSURANCE COMPANY IN THE CITY OF NEW YORK THE	\$1,258,818	0.03%	99.00%
161	0000	60445	SAGICOR LIFE INSURANCE COMPANY	\$1,254,116	0.03%	99.03%
162	0451	71870	FIDELITY SECURITY LIFE INSURANCE COMPANY	\$1,242,691	0.03%	99.05%
163	4734	61492	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	\$1,213,392	0.03%	99.08%
164	0315	91693	IA AMERICAN LIFE INSURANCE COMPANY	\$1,201,820	0.02%	99.10%

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165	0306	70408	UNION SECURITY INSURANCE COMPANY	\$1,123,769	0.02%	99.13%
166	0435	70416	MML BAY STATE LIFE INSURANCE COMPANY	\$1,066,660	0.02%	99.15%
167	4750	61409	NATIONAL BENEFIT LIFE INSURANCE COMPANY	\$1,057,872	0.02%	99.17%
168	4903	84530	U.S. FINANCIAL LIFE INSURANCE COMPANY	\$1,035,336	0.02%	99.19%
169	0707	61832	CHESAPEAKE LIFE INSURANCE COMPANY, THE	\$1,022,832	0.02%	99.21%
170	0826	81353	NYLIFE INSURANCE COMPANY OF ARIZONA	\$1,000,438	0.02%	99.23%
171	0315	67946	PIONEER SECURITY LIFE INSURANCE COMPANY	\$996,693	0.02%	99.26%
172	0001	60054	AETNA LIFE INSURANCE COMPANY	\$996,097	0.02%	99.28%
173	4718	97691	LIFE OF THE SOUTH INSURANCE COMPANY	\$981,169	0.02%	99.30%
174	0687	64211	GUARANTEE TRUST LIFE INSURANCE COMPANY	\$933,209	0.02%	99.32%
175	4752	70742	FAMILY BENEFIT LIFE INSURANCE COMPANY	\$924,964	0.02%	99.33%
176	4832	61360	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	\$912,596	0.02%	99.35%
177	0588	71218	GRANGE LIFE INSURANCE COMPANY	\$899,969	0.02%	99.37%
178	1117	61883	MANHATTANLIFE INSURANCE AND ANNUITY COMPANY	\$875,703	0.02%	99.39%
179	4794	79065	DELAWARE LIFE INSURANCE COMPANY	\$869,682	0.02%	99.41%
180	0000	69310	SURETY LIFE INSURANCE COMPANY	\$802,166	0.02%	99.42%
181	4736	93734	NASSAU LIFE AND ANNUITY COMPANY	\$787,060	0.02%	99.44%
182	0001	12321	AMERICAN CONTINENTAL INSURANCE COMPANY	\$782,641	0.02%	99.46%
183	0574	76112	OXFORD LIFE INSURANCE COMPANY	\$781,652	0.02%	99.47%
184	0408	63657	GARDEN STATE LIFE INSURANCE COMPANY	\$765,779	0.02%	99.49%
185	0435	63312	MASSMUTUAL ASCEND LIFE INSURANCE COMPANY	\$758,300	0.02%	99.50%
186	0020	62057	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	\$748,834	0.02%	99.52%
187	3891	84824	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMPANY	\$744,808	0.02%	99.53%
188	0000	67180	OHIO STATE LIFE INSURANCE COMPANY THE	\$740,001	0.02%	99.55%



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189	4213	60704	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	\$694,369	0.01%	99.56%
190	0008	97705	DIRECT GENERAL LIFE INSURANCE COMPANY	\$678,347	0.01%	99.58%
191	4734	61689	ATHENE ANNUITY AND LIFE COMPANY	\$677,386	0.01%	99.59%
192	0836	70483	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY THE	\$665,866	0.01%	99.61%
193	0468	70688	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	\$644,359	0.01%	99.62%
194	0000	62928	EMC NATIONAL LIFE COMPANY	\$631,307	0.01%	99.63%
195	0872	66230	WILLIAM PENN LIFE INSURANCE COMPANY OF NEW YORK	\$550,227	0.01%	99.64%
196	0473	60399	AMERICAN FAMILY LIFE INSURANCE COMPANY	\$544,412	0.01%	99.65%
197	0661	77828	COMPANION LIFE INSURANCE COMPANY	\$499,530	0.01%	99.67%
198	0050	62553	COUNTRY LIFE INSURANCE COMPANY	\$492,167	0.01%	99.68%
199	0111	60542	AMERICAN HOME LIFE INSURANCE COMPANY, THE	\$477,224	0.01%	99.69%
200	1117	63053	FAMILY LIFE INSURANCE COMPANY	\$461,493	0.01%	99.69%
201	0306	86126	MEMBERS LIFE INSURANCE COMPANY	\$456,837	0.01%	99.70%
202	0535	62103	COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	\$444,983	0.01%	99.71%
203	0000	57142	SONS OF NORWAY	\$421,059	0.01%	99.72%
204	5078	63819	UNITY FINANCIAL LIFE INSURANCE COMPANY	\$370,187	0.01%	99.73%
205	0850	68632	VANTIS LIFE INSURANCE COMPANY	\$363,875	0.01%	99.74%
206	2858	99724	LIFESHIELD NATIONAL INSURANCE CO.	\$362,214	0.01%	99.74%
207	0000	56693	GCU	\$358,019	0.01%	99.75%
208	5026	65080	JOHN ALDEN LIFE INSURANCE COMPANY	\$354,666	0.01%	99.76%
209	0981	93696	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	\$344,792	0.01%	99.77%
210	0000	63487	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMERICA	\$333,615	0.01%	99.77%
211	0000	69140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	\$321,360	0.01%	99.78%
212	4947	60176	SBLI USA LIFE INSURANCE COMPANY, INC.	\$310,914	0.01%	99.79%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
213	0454	69485	SECURITY NATIONAL LIFE INSURANCE COMPANY	\$310,755	0.01%	99.79%
214	4877	69566	TRANS WORLD ASSURANCE COMPANY	\$304,871	0.01%	99.80%
215	4734	80942	VENERABLE INSURANCE AND ANNUITY COMPANY	\$296,979	0.01%	99.81%
216	0477	61700	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY OF AMERICA	\$289,494	0.01%	99.81%
217	0587	61239	BANKERS FIDELITY LIFE INSURANCE COMPANY	\$268,857	0.01%	99.82%
218	0000	93777	REVOL ONE INSURANCE COMPANY	\$264,323	0.01%	99.82%
219	0290	92916	UNITED AMERICAN INSURANCE COMPANY	\$256,262	0.01%	99.83%
220	0408	63126	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK	\$256,012	0.01%	99.83%
221	0435	67083	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	\$243,031	0.01%	99.84%
222	0140	64017	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	\$238,425	0.00%	99.84%
223	0169	68810	SENTRY LIFE INSURANCE COMPANY	\$230,853	0.00%	99.85%
224	0008	82538	NATIONAL HEALTH INSURANCE COMPANY	\$225,071	0.00%	99.85%
225	0050	62537	COTTON STATES LIFE INSURANCE COMPANY	\$215,832	0.00%	99.86%
226	4011	72990	GENWORTH LIFE INSURANCE COMPANY OF NEW YORK	\$212,859	0.00%	99.86%
227	0000	69132	STATE MUTUAL INSURANCE COMPANY	\$207,255	0.00%	99.87%
228	3527	60836	AMERICAN REPUBLIC INSURANCE COMPANY	\$202,597	0.00%	99.87%
229	0525	93459	PAN-AMERICAN ASSURANCE COMPANY	\$199,236	0.00%	99.87%
230	4877	60429	AMERICAN FIDELITY LIFE INSURANCE COMPANY	\$195,494	0.00%	99.88%
231	0901	65722	LOYAL AMERICAN LIFE INSURANCE COMPANY	\$194,288	0.00%	99.88%
232	0730	68462	RESERVE NATIONAL INSURANCE COMPANY	\$190,483	0.00%	99.89%
233	4990	86355	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	\$189,001	0.00%	99.89%
234	4888	62952	SILAC INSURANCE COMPANY	\$187,065	0.00%	99.89%
235	0300	65781	MADISON NATIONAL LIFE INSURANCE COMPANY, INC.	\$180,785	0.00%	99.90%
236	0150	67261	OLD REPUBLIC LIFE INSURANCE COMPANY	\$173,343	0.00%	99.90%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
237	4736	68284	NASSAU LIFE INSURANCE COMPANY OF KANSAS	\$163,788	0.00%	99.90%
238	0350	62596	UNION FIDELITY LIFE INSURANCE COMPANY	\$163,532	0.00%	99.91%
239	0000	71404	CONTINENTAL GENERAL INSURANCE COMPANY	\$161,331	0.00%	99.91%
240	0000	61921	CITIZENS SECURITY LIFE INSURANCE COMPANY	\$151,548	0.00%	99.91%
241	4639	61182	AURORA NATIONAL LIFE ASSURANCE COMPANY	\$150,646	0.00%	99.92%
242	0449	87645	UNITED FIDELITY LIFE INSURANCE COMPANY	\$146,467	0.00%	99.92%
243	0001	68500	CONTINENTAL LIFE INSURANCE COMPANY OF BRENTWOOD, TENNESSEE	\$143,936	0.00%	99.92%
244	0373	88668	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	\$137,679	0.00%	99.93%
245	5039	99538	SWBC LIFE INSURANCE COMPANY	\$126,610	0.00%	99.93%
246	4965	62880	EQUITABLE FINANCIAL LIFE AND ANNUITY COMPANY	\$126,381	0.00%	99.93%
247	0565	67598	PAUL REVERE LIFE INSURANCE COMPANY THE	\$121,050	0.00%	99.93%
248	0619	67911	PIONEER MUTUAL LIFE INSURANCE COMPANY	\$120,920	0.00%	99.94%
249	0370	92908	TIER ONE INSURANCE COMPANY	\$119,107	0.00%	99.94%
250	0000	56030	TRUSTED FRATERNAL LIFE	\$117,617	0.00%	99.94%
251	0615	61395	BENEFICIAL LIFE INSURANCE COMPANY	\$113,872	0.00%	99.94%
252	4734	68039	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NEW YORK	\$107,662	0.00%	99.95%
253	0707	66087	MID-WEST NATIONAL LIFE INSURANCE COMPANY OF TENNESSEE	\$106,035	0.00%	99.95%
254	0290	77968	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	\$105,257	0.00%	99.95%
255	0565	68985	STARMOUNT LIFE INSURANCE COMPANY	\$98,161	0.00%	99.95%
256	0458	88536	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	\$95,508	0.00%	99.95%
257	0408	71773	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF TEXAS	\$92,225	0.00%	99.96%
258	0000	56154	GLEANER LIFE INSURANCE SOCIETY	\$88,384	0.00%	99.96%
259	0629	97152	PLATEAU INSURANCE COMPANY	\$72,910	0.00%	99.96%
260	0429	71714	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	\$72,719	0.00%	99.96%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
261	0709	97268	PACIFIC LIFE & ANNUITY COMPANY	\$72,549	0.00%	99.96%
262	2878	63983	UNITED HERITAGE LIFE INSURANCE COMPANY	\$72,184	0.00%	99.96%
263	0300	87963	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	\$70,325	0.00%	99.96%
264	0449	66540	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	\$65,923	0.00%	99.97%
265	0330	60801	AMERICAN PUBLIC LIFE INSURANCE COMPANY	\$65,032	0.00%	99.97%
266	0000	70130	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	\$63,004	0.00%	99.97%
267	0000	58181	SUPREME COUNCIL OF THE ROYAL ARCANUM	\$56,985	0.00%	99.97%
268	0000	60216	AMALGAMATED LIFE INSURANCE COMPANY	\$56,116	0.00%	99.97%
269	0860	80055	WYSH LIFE AND HEALTH INSURANCE COMPANY	\$55,690	0.00%	99.97%
270	4794	83607	CLEAR SPRING LIFE AND ANNUITY COMPANY	\$51,464	0.00%	99.97%
271	0690	61751	CENTRAL STATES HEALTH & LIFE CO. OF OMAHA	\$50,629	0.00%	99.97%
272	5050	94358	USABLE LIFE (FOR USE IN VA: USABLE LIFE COMPANY)	\$50,599	0.00%	99.98%
273	0000	69272	IBEXIS LIFE & ANNUITY INSURANCE COMPANY	\$47,321	0.00%	99.98%
274	1117	65870	MANHATTAN LIFE INSURANCE COMPANY THE	\$47,003	0.00%	99.98%
275	0019	60275	AMERICAN BANKERS LIFE ASSURANCE COMPANY OF FLORIDA	\$43,669	0.00%	99.98%
276	0565	67601	UNUM INSURANCE COMPANY	\$40,477	0.00%	99.98%
277	4616	57991	EVERENCE ASSOCIATION, INC.	\$39,805	0.00%	99.98%
278	0901	61727	CIGNA NATIONAL HEALTH INSURANCE COMPANY	\$39,520	0.00%	99.98%
279	0000	11121	UNIFIED LIFE INSURANCE COMPANY	\$38,892	0.00%	99.98%
280	0373	82252	TRUSPIRE RETIREMENT INSURANCE COMPANY	\$37,015	0.00%	99.98%
281	0572	77720	LIFESECURE INSURANCE COMPANY	\$35,706	0.00%	99.98%
282	0158	81442	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	\$35,520	0.00%	99.98%
283	5024	90247	FORTITUDE U.S. REINSURANCE COMPANY	\$34,611	0.00%	99.98%
284	0261	72850	UNITED WORLD LIFE INSURANCE COMPANY	\$34,558	0.00%	99.99%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
285	5063	60232	AXCELUS FINANCIAL LIFE INSURANCE COMPANY	\$33,668	0.00%	99.99%
286	0000	57010	WILLIAM PENN ASSOCIATION	\$32,833	0.00%	99.99%
287	4966	63223	FEDERAL LIFE INSURANCE COMPANY	\$32,565	0.00%	99.99%
288	0000	57835	KNIGHTS OF PETER CLAVER	\$31,608	0.00%	99.99%
289	0000	56170	WOMAN'S LIFE INSURANCE SOCIETY	\$30,888	0.00%	99.99%
290	1348	64343	PACIFIC GUARDIAN LIFE INSURANCE CO., LTD.	\$28,598	0.00%	99.99%
291	0050	94218	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	\$26,719	0.00%	99.99%
292	0031	97764	IDEALIFE INSURANCE COMPANY	\$26,106	0.00%	99.99%
293	0023	80985	4 EVER LIFE INSURANCE COMPANY	\$24,641	0.00%	99.99%
294	1295	80624	AMERICAN PROGRESSIVE LIFE & HEALTH INSURANCE COMPANY OF NEW YORK	\$24,034	0.00%	99.99%
295	0000	56685	GBU FINANCIAL LIFE	\$23,015	0.00%	99.99%
296	0000	56332	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF THE UNITED STATES OF AMERICA	\$22,419	0.00%	99.99%
297	0000	62383	BESTOW LIFE INSURANCE COMPANY	\$19,492	0.00%	99.99%
298	0000	56138	CSA FRATERNAL LIFE	\$18,068	0.00%	99.99%
299	0315	14406	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL SERVICES, INC.	\$17,596	0.00%	99.99%
300	5024	86630	FORTITUDE LIFE INSURANCE & ANNUITY COMPANY	\$16,897	0.00%	99.99%
301	4925	64238	GUARANTY INCOME LIFE INSURANCE COMPANY	\$16,018	0.00%	99.99%
302	0707	69647	OPTUM INSURANCE OF OHIO, INC.	\$15,155	0.00%	99.99%
303	0408	92738	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COMPANY	\$14,867	0.00%	99.99%
304	0901	88366	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	\$13,411	0.00%	99.99%
305	0098	64890	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	\$12,856	0.00%	99.99%
306	0241	62634	DELAWARE AMERICAN LIFE INSURANCE COMPANY	\$12,808	0.00%	100.00%
307	3436	66001	AMERICAN BENEFIT LIFE INSURANCE COMPANY	\$12,676	0.00%	100.00%
308	0000	61093	ATLANTA LIFE INSURANCE COMPANY	\$12,624	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
309	5079	65951	MERIT LIFE INSURANCE CO.	\$10,942	0.00%	100.00%
310	3527	31119	MEDICO INSURANCE COMPANY	\$10,454	0.00%	100.00%
311	0000	56782	NATIONAL SLOVAK SOCIETY OF THE UNITED STATES OF AMERICA THE	\$10,220	0.00%	100.00%
312	0000	57622	POLISH NATIONAL ALLIANCE OF THE UNITED STATES OF NORTH AMERICA	\$9,880	0.00%	100.00%
313	0769	80659	CANADA LIFE ASSURANCE COMPANY THE	\$9,821	0.00%	100.00%
314	0520	67784	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	\$9,787	0.00%	100.00%
315	0000	56758	LOYAL CHRISTIAN BENEFIT ASSOCIATION	\$9,508	0.00%	100.00%
316	4752	60227	TRINITY LIFE INSURANCE COMPANY	\$8,319	0.00%	100.00%
317	0000	56340	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STATES OF AMERICA & CANADA, THE	\$7,317	0.00%	100.00%
318	1117	71706	STANDARD LIFE AND CASUALTY INSURANCE COMPANY	\$7,275	0.00%	100.00%
319	1117	85189	WESTERN UNITED LIFE ASSURANCE COMPANY	\$7,144	0.00%	100.00%
320	4992	66109	MIDWESTERN UNITED LIFE INSURANCE COMPANY	\$6,951	0.00%	100.00%
321	0055	84522	AUTO CLUB LIFE INSURANCE COMPANY	\$6,671	0.00%	100.00%
322	4888	89184	STERLING INVESTORS LIFE INSURANCE COMPANY	\$6,609	0.00%	100.00%
323	3436	61581	CAPITOL LIFE INSURANCE COMPANY	\$6,166	0.00%	100.00%
324	0549	68047	PROFESSIONAL INSURANCE COMPANY	\$5,740	0.00%	100.00%
325	0215	68357	RELIABLE LIFE INSURANCE COMPANY THE	\$5,709	0.00%	100.00%
326	0155	16816	PROGRESSIVE LIFE INSURANCE COMPANY	\$5,585	0.00%	100.00%
327	0526	61735	CENTRAL SECURITY LIFE INSURANCE COMPANY	\$5,575	0.00%	100.00%
328	0000	56499	ASSURED LIFE ASSOCIATION	\$4,569	0.00%	100.00%
329	3098	69078	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	\$4,308	0.00%	100.00%
330	0000	84174	ELCO MUTUAL LIFE AND ANNUITY	\$4,160	0.00%	100.00%
331	0904	93610	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	\$3,901	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
332	0901	77399	STERLING LIFE INSURANCE COMPANY	\$3,802	0.00%	100.00%
333	0612	71463	CICA LIFE INSURANCE COMPANY OF AMERICA	\$3,525	0.00%	100.00%
334	0276	62863	TRUSTMARK LIFE INSURANCE COMPANY	\$3,302	0.00%	100.00%
335	0440	66265	MONARCH LIFE INSURANCE COMPANY	\$3,049	0.00%	100.00%
336	0000	90638	BEST LIFE AND HEALTH INSURANCE COMPANY	\$2,732	0.00%	100.00%
337	0031	82880	CSI LIFE INSURANCE COMPANY	\$2,651	0.00%	100.00%
338	0565	68209	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	\$2,576	0.00%	100.00%
339	4855	90581	SYMETRA NATIONAL LIFE INSURANCE COMPANY	\$2,541	0.00%	100.00%
340	0687	92703	UNITED NATIONAL LIFE INSURANCE COMPANY OF AMERICA	\$2,355	0.00%	100.00%
341	0429	60003	PARK AVENUE LIFE INSURANCE COMPANY	\$2,251	0.00%	100.00%
342	1309	60099	PATRIOT LIFE INSURANCE COMPANY	\$1,462	0.00%	100.00%
343	5038	67253	AMERICAN LIFE & SECURITY CORP.	\$1,410	0.00%	100.00%
344	0000	71471	ABILITY INSURANCE COMPANY	\$1,375	0.00%	100.00%
345	4712	67059	GPM HEALTH AND LIFE INSURANCE COMPANY	\$1,304	0.00%	100.00%
346	4988	68446	OCEANVIEW LIFE AND ANNUITY COMPANY	\$1,286	0.00%	100.00%
347	0901	67369	CIGNA HEALTH AND LIFE INSURANCE COMPANY	\$1,059	0.00%	100.00%
348	3098	92711	HCC LIFE INSURANCE COMPANY	\$964	0.00%	100.00%
349	0181	85561	ELIPS LIFE INSURANCE COMPANY	\$801	0.00%	100.00%
350	0012	70238	VARIABLE ANNUITY LIFE INSURANCE COMPANY, THE	\$683	0.00%	100.00%
351	0812	93440	HM LIFE INSURANCE COMPANY	\$597	0.00%	100.00%
352	0000	66214	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	\$400	0.00%	100.00%
353	0836	74780	INTEGRITY LIFE INSURANCE COMPANY	\$259	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
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Total: \$4,851,289,526